

# Indian Institute of Management Tiruchirappalli

## Tiruchirappalli 620 015

### Tamilnadu, India

PGP Admission Process for IIM Tiruchirappally<sup>1</sup>  
Batch of 2012

Indian Institute of Management Tiruchirappalli (IIM Trichy or IIM T) shall be offering its PGP courses for the academic year starting June 2012. It plans to invite about One hundred and twenty (120) students for the PGP batch of 2012-14. This document details the process that will be adopted for selecting candidates for admission to the Post Graduate Programme in Management (PGP) at IIM Trichy for the batch of 2012-14. IIM T reserves the right to modify any part of this document including the various criteria and cut offs mentioned at any time till the actual admission process for the batch is completed.

The admission process of IIM Trichy seeks to identify the most promising candidates based on its mission statement for the PGP programme. The process takes into consideration the CAT score, the performance in Personal Interviews(PI) & Written Analysis Test(WAT), the candidate's consistency of academic performance at various levels as well as his or her passion for continued learning which can be seen in acquiring Master's degree or a professional qualification (a pass in the final examination of CA / ICWA / CS) and relevant work experience which would have added significantly to his / her personality that would bring richness to the class room.

IIM T's vision is to "Prepare young minds to contribute to the betterment of the global society". It thus aims at preparing its students for global leadership roles emerging from India in the decades to come. It also believes that its students should act as change agents with socially responsive behavior. It is for these reasons, it will have special weightages for parameters like communication ability and personality, managerial and leadership attributes, and social awareness and disposition its selection process. It places a special emphasis on "social competence" of the student in its selection.

It aims at "creating an environment that encourages students having diverse backgrounds to achieve excellence in the field of their choice, thru holistic, functional and relevant education. An educational process that promotes ethics, critical inquiry, creativity and originality, emphasizing interdisciplinary approach and lays foundation for life-long learning". Thus, it would like to select students with diverse backgrounds.

IIM Trichy shall adopt a philosophy of "experiential learning" where students will be encouraged to learn through field work, projects and live assignments in the industry along with case-based methodology. IIM T shall partner with the industry for providing support by training and consulting activities and shall seek help from the industry by inviting their key executives and top management to talk to the students and for making available the live assignments to the students. It also believes in on-going learning and feels that learning is a never ending process. It will, therefore, have an extra weightage for students with a Master's degree or a Professional qualification (a pass in the final examination of Institute of Chartered Accountants of India or Institute of Cost and Works Accountants of India or Institute of Company Secretaries of India) to acknowledge their passion for continued learning.

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IIM Trichy shall foster a culture that would develop a "spirit of inquiry" among its students by offering them an "intellectual freedom" to explore knowledge. It shall inculcate a practice of "data based decision making" and a "spirit of collaboration" among its students. Its students should be able to work in and lead a global team of managers. "Integrity" and "ethical behavior" will be the foundations of IIM Tiruchirappalli. Attempts would be made to assess these qualities in the candidates during the Written Analysis Test (WAT) and Personal Interviews (PI).

It shall provide facilities for acquisition of knowledge, information and advancement of culture and Indian values to the Indian as well as foreign students. Tiruchirappalli is a great, historical city known for its rich heritage and has a legacy of providing quality education. IIM Trichy is proud to be in this great city.

It plans to undertake and make available facilities for research in all branches of knowledge, and to establish institutions / centres for this purpose.

On the basis of the philosophy of IIM Tiruchirappalli which has been mentioned above, criteria that would be used to select candidates for Personal Interview and Written Analysis Test (PI & WAT) is shown below:

**A. Criteria for short-listing for Personal Appearance(PA) Process:**

IIM T will use the following criteria for short-listing candidates for Personal Appearance (PA) process, only those candidates who fulfill the criteria in **both** Table 1 & Table 2 will be considered for short-listing.

Table 1

Cut-off criteria for CAT 2011 score and the CAT 2011 component scores in respective categories:

Category	Quants	Verbal	Total
SC	45	45	65
ST	40	40	60
PWD	45	45	65
NC-OBC	63	63	72
General	70	70	80

Table – 2

Cut-off criteria in X, XII & Under-Graduate (UG) reported marks in respective categories:

Category	Cut off Marks %		
	X	XII	UG
SC	60	55	50
ST	55	50	45
PWD	60	55	50
NC-OBC	63	59	54
General	70	65	60

**PI & WA:**

Personal Interview and written analysis are planned to be conducted at Bengaluru, Chennai, Delhi, Kolkata, Mumbai. Exact dates for PI & WAT will be communicated to short-listed candidates in due course of time.

Common PI & WAT for the six new IIMs (Kashipur, Raipur, Ranchi, Rohtak, Trichy and Udaipur) will be coordinated by IIM Ranchi. For any clarifications regarding centers or change of centers, write to [admissions@iimranchi.ac.in](mailto:admissions@iimranchi.ac.in).

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Personal Interview and Written Analysis Test (PI & WAT) scores of those candidates in the combined shortlist of the six new IIMs who are common with IIM Calcutta (IIMC) will be directly collected from IIMC. Efforts are on to get this arrangement extended to a few other established IIMs too. Only the rest of the of the candidates need to appear for Common Personal Interview and Written Analysis of the six new IIMs.

**B. Criteria that would be used to select candidates post Personal Interview(PI) and Written Analysis Test(WAT) is shown below:**

1. Written Analysis Test (15 per cent weightage):  
Vocabulary, Content and Writing Skills
2. Personal Interview (25 per cent weightage):
  - a. Communication, Attitude and Personality
  - b. Academic efforts and disposition
  - c. Managerial and leadership attributes
  - d. Social awareness and disposition
  - e. Overall presence
3. Work experience (based on relevance and quality of actual work done and achievements, if any): 5 per cent
4. Performance at UG level: 10 per cent weightage.

This performance shall be measured by multiplying the percentage marks scored at the graduation level by the weightage applicable to the discipline as shown below. 15 per cent of the score so obtained shall be considered in the overall evaluation.

[per cent score at UG \* discipline weightage]\* 0.15

Differential weightages, as shown below, shall be applied to different disciplines to overcome degree of difficulty in scoring in different disciplines (for instance, it is easy to score 75 per cent in Engineering discipline than in Arts faculty) as well as to encourage diversity in the batch:

- a. Engineering / Technology: 0.6
  - b. Science: 0.8
  - c. Commerce / Economics / Management : 1.0
  - d. Arts / Medicine (including Pharmacy): 0.9
5. Master's degree or Professional Qualification : 5 per cent  
(a pass in the Master Degree / final examinations of CA / ICWA/ CS)
  6. Gender Diversity – Male 0 per cent; Female – 5 per cent
  7. CAT score: 35 per cent.

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Offer Acceptance Fee & Withdrawal

A candidate receiving admission offer from IIM Tiruchirappalli and accepting the offer within the stipulated date needs to send along with Offer Acceptance (OA) an Offer Acceptance Amount (OAA) of Rs.50,000/-, which will be adjusted against Term I fee and the candidate is required to pay the difference between OAA and Term I fee, on or before the stipulated date. A candidate can subsequently withdraw the OA within the withdrawal date specified in the Offer Letter (OL). In this case, OAA will be refunded after deducting Rs,1,000/- as processing charges. If a candidate does not register for the programme on the date of registration for whatever the reason or discontinues after registration, the entire fee paid including OAA will be forfeited and no refund of any fee or OAA will be made.

**Subject to jurisdiction of courts in Tiruchirappalli only**