

XAT BULLETIN 2013



Conducted by



Welcome to XAT 2013

XAT 2013 will be conducted on Sunday 6th January 2013. XLRI conducts test on behalf of the XAMI. For more than 60 years XLRI is conducting test at all India level to select the most appropriate for management education. The test score is being used by more than 100 institutes for the admission.

XAT 2013 would be conducted across India in the following cities

Ahmedabad, Allahabad, Amritsar, Bangalore, Berhampur, Bhopal, Bikaner, Bhubaneswar, Chandigarh, Chennai, Cochin, Coimbatore, Cuttack, Dehradun, Delhi, Goa, Greater Noida, Gurgaon, Guwahati, Hyderabad, Jabalpur, Jaipur, Jammu, Jamshedpur, Kanpur, Kolkata, Lucknow, Mangalore, Mumbai, Nagpur, Noida, Patna, Pune, Raipur, Ranchi, Rourkela, Sambalpur, Surat, Tiruchirapalli, Trivandrum, Vadodara, Varanasi, Vijayawada, Visakhapatnam.

XAT 2013 would also be conducted in the following three international cities

Dhaka, Dubai, Kathmandu

Instruction

If applicant wishes to apply to the different institutes they have to first apply for XAT 2013 and then apply separately to the institute of their choice.

IDBI Bank has been appointed as the partner bank for the registration process. Applicant for XAT 2013 can choose to pay online using credit card/ debit card/ online banking or through Demand draft. Alternatively applicants can use any of the 900 + branches of IDBI Bank located all over the country to make payment for XAT 2013.



Section A (I) Procedure for XAT Registration

1. **Register for XAT:** In order to register online for XAT, the applicant has to visit the website www.xatonline.net.in and click "XAT Registration". The XAT Registration page opens up wherein he/she has to fill-in a few personal details i.e. Name, Father's Name, Address, email ID, Phone No. etc. The applicant must create a password of their choice. Kindly note that the applicant is required to preserve his/her XAT ID and password for any future correspondence with XAT Office including downloading of the confirmation page and the admit card. After successful submission of these preliminary information the applicant will immediately get his/her XAT ID by email (which is automatically generated by the system). The applicant has to login to his/her email address and validate/check the mail received from the XAT Office.

2. **Complete the Form:** The applicant has to login to his/her XAT account and fill in his/her educational details, work experience (if any) and choice of test city.

3. **Fee for XAT:** The fee for XAT 2013 test depends on the category of the applicant as given below:

For General Applicant : Rs. 950.00 (Rupees Nine Hundred and Fifty only)

For SC/ST Applicant : Rs. 650.00 (Rupees Six Hundred and Fifty only)

SC/ST applicant should enclose the caste certificate along with the XAT confirmation page while sending it to XAT Office, Jamshedpur, otherwise their candidature will be invalid.

4. **Select Mode of Payment:** There are three possible mode of payment:

a) **Online Payment Gateway**

- (i) Through VISA/Master – Credit & Debit Cards
(American Express Card is inadmissible)
- (ii) IDBI Net banking (this option is available only for IDBI account holder)

(Applicant opting for the online payment gateway is directed to the payment gateway of IDBI Bank where he/she has to make the payment for the appropriate amount)

b) **Cash Payment**

(Applicant opting for the cash payment has to take a print out of the XAT Pay-In-Slip which is in three parts and go to the nearest IDBI Bank Branch. On tendering the requisite amount

to the bank along with the Pay-In-Slip, bank will enter the date of payment, bank transaction ID, branch code and put a bank seal on each part of the Pay-In-Slip. The bank will retain its copy of Pay-In-Slip and return the remaining two parts of the stamped Pay-In-Slip to the applicant. He/she then logs in to his/her XAT account and updates the bank payment details as given in the Pay-In-Slip.)

c) **Demand Draft**

(Applicant opting for demand draft has to get a DD made for an appropriate amount in favour of "XLRI Jamshedpur A/c XAT" payable at Jamshedpur. He/she then logs in to his/her XAT account and updates the demand draft details i.e DD no., DD date, name of the bank etc.)

5. **Upload Photograph and Signature:** Applicant is then required to upload his/her scanned digital photograph and signature (refer section A (II) for the process of uploading the photograph and signature).

6. **Download XAT Confirmation page:** After uploading the photograph and signature, XAT Registration Confirmation Page opens up. Applicant is required to download and take a print out of the same. Applicant is advised to keep a copy of the confirmation page for future reference, if any.

7. **Send the Confirmation Page to XAT Office:** The applicant has to send the XAT confirmation page within seven days from the date of payment or issue of DD through courier/registered post to XAT office, XLRI, Circuit House Area (East), Jamshedpur- 831001. SC/ST applicant will have to send caste certificate along with the confirmation page. **Please note that your XAT registration is not complete unless XAT office receives Pay-In-Slip/DD/online confirmation about the payment.**

8. **Downloading of XAT Bulletin:** Applicant may download XAT e Bulletin 2013 from our website www.xlri.ac.in

9. **Download Admit Card:** Downloading of **Admit Card** from our website www.xatonline.net.in can be done any time between **18 December and 31 December 2012** and take a print out of the same where the address of the test center will be mentioned.

Section A (II) To upload photographs and signatures



Applicant should make sure that the file size of each of the Photograph and Signature should not be more than *50 KB per file. The online application system will not allow the applicant to upload files larger than 50 KB. All applicants have to upload his / her Photograph and Signature only in "Jpeg" format and file name of Photograph and signature should preferably be photo.jpeg and sign.jpeg respectively.

For uploading photograph

- Applicant has to take his/her recent colour passport size photograph in digital format. The picture should be taken against a light/white background. In case the face on the photograph is not clear, the application is liable to be rejected
- File size of the Photograph should not be more than 50 KB, otherwise it will not be allowed by the System to upload.
- To reduce the size, crop the image of the passport size photograph in MS Paint or any other Photo Editor. Please ensure that only the full face portion is cropped and not the entire photograph.

For uploading signature

- The applicant himself/herself should sign (no capital letters) on a white paper with a black ink pen.
- Scan the signature in 200 dpi (dots per inch) scanner resolution settings and the file size should be less than 50 kb in jpeg format.
- To reduce the size, crop the image of the signature in MS Paint or any other Photo Editor. Please ensure that only the signature portion is cropped and not the entire A4 paper on which you have signed.
- Once the photograph and signature files are uploaded by the applicant successfully, the system will show on the screen the Photograph and Signature that has been uploaded.

How to ensure that the Photograph and Signature are within 50 KB per file.

- Applicant has to open his/her digital or scanned photograph and signature, in MS Paint by right clicking the photograph/signature.
- Press Ctrl + W, a window will open which will have an option 'resize by %'. Here enter anything between 10 to 50% and save the file with an extension .jpeg.
- Check for the size of the file in 'properties'. If the file size is still higher than 50 KB, once again open in paint and resize it to bring it down to less than 50KB.
- Repeat this process till the file size is less than 50 KB.
- Save this file with the file Name as mentioned above as photo.jpeg and sign.jpeg

Important Notes

Once you finish your registration for XAT you shall be provided with a unique XAT ID

- Please note that email to candidate and Login on www.xatonline.net.in (Accessed by XAT ID & password) will be the standard mode of communication.
- The email address that you enter in registration form will be treated as your primary email address and all communications will also be sent to the same.
- Please ensure that you provide a valid email address.
- Please ensure that you use your personal email address only as your primary email address in the application. (If you use your official email address and in case you switch jobs, it would be difficult for us to communicate with you).
- Please add admissions@xatonline.net.in, xat_care@xatonline.net.in as trusted sources in the anti-Spam software of your email. Otherwise, either you will not receive important emails or they will get delivered to your Spam/junk folder.
- Please access your emails regularly and ensure that your inbox is accessible.
- Please note that the XAT ID and password gives you an individual login on www.xatonline.net.in and on frequent intervals, you need to check for mails from XAT & other associated institutes.

Section B

Procedure for applying to other institutions that use XAT scores for short listing applicants for their admission.

The applicant desirous of joining any of the Institutes given in SECTION C has to follow the steps given below:

- Register for XAT 2013 at www.xatonline.net.in
- Further details can be obtained from the respective Institution's website or from their Admissions office.

Applicants may please note that XLRI does not ascertain quality of the degree or programme(s) offered by other Institutions who use XAT scores.

Please note that each institution independently decides the weightages to be given for each of the test components on the basis of its needs.

XLRI does not play any role in selection of the applicants in these institutes.

Note:

- All payments made for registration for XAT and other institutes are non-refundable.
- The XAT Score Card containing the performance of the applicant in XAT 2013 will be mailed individually to all the applicants to their correspondence address as provided in the XAT registration.



Section C

Institutes using XAT 2013 Scores

View List of
XAMI Members**Xavier Labour and Relations Institute**

Admissions Office, C. H. Area (East),
Jamsheedpur - 831 001
Ph no. 0657 - 398 3203/04/05,0
Email: admis@xlri.ac.in
Website: www.xlri.ac.in

Xavier Institute of Management

Xavier Square,
Bhubaneswar - 751 013
Ph no. 0674 - 6647806
Email: admisn@ximb.ac.in
Website: www.ximb.ac.in

Loyola Institute of Business Administration

Loyola College,
Nungambakkum, Chennai - 600 034
Ph no. 044 - 28175353 - 57, 28173183
Email: admissions@liba.edu
Website: www.liba.edu

Xavier Institute of Social Service

Dr. Camil Bulke Path, Purulia Road,
P.O Box 7, Ranchi - 834 001
Ph no. 0651 - 2200873, 2204456
Email: xiss@xiss.ac.in
Website: www.xiss.ac.in

**Xavier Institute of Management &
Entrepreneurship**

Electronics City, Phase - II,
Hosur road, Bangalore - 560 100
Ph no. 080 - 28520809/28528597
Email: admissions@xime.org
Website: www.xime.org

Xavier Institute of Management & Research

St. Xavier's College Campus,
Mahapalika Marg, Mumbai - 400 001
Ph no. 022 - 65221909/1911
Email: admin@ximr.ac.in
Website: www.ximr.ac.in

**St. Joseph's College of Business
Administration**

18, F. M. Cariappa Road,
Bangalore - 560025
Ph no. 080 - 22127765/81/91
Email: info@sjcba.edu.in
Website: www.sjcba.edu.in

Mount Carmel Institute of Management

Post Graduate Centre, 58 Palace Road,
Vasanthnagar, Bangalore - 560 052
Ph no. 080 - 22261487, 22382667
Email: mounts@bgl.vsnl.net.in
Website: www.mountcarmelinstitute.org

Xavier Institute of Management

Mandla Road, Tilhari,
Jabalpur, M.P - 482 021
Ph no. 0761 - 2602483/2601091
Email: slrsj45@gmail.com
Website: www.xidas.in

**St.Aloysius Institute of Management and
Information Technology**

St.Aloysius College (Autonomous),
Kotekar Post, Madoor, Beeri,
Mangalore - 575022
Ph no. 0824 - 2486881
Email: denzil@stalloysius.ac.in,
mascao@stalloysius.ac.in
Website: www.staloysics.ac.in

**St. Francis Institute of Management and
Research (SFIMAR)**

Gate No.5, Mt. Poinsur, S.V.P Road,
Borivali (W), Mumbai - 400 103
Ph no. 022 - 28917089, 28958403
Email: info@sfimar.org
Website: www.sfimar.org

Loyola Academy

Old Alwal, Secunderabad - 500 010
Ph no. 040 - 27862363, 27860077
Email: info@loyolaacademy.ac.in
Website: www.loyolaacademy.ac.in

St.Joseph's Institute of Management

St.joseph's College,
Trichy - 620 002
Ph no. 0431-2721456, 2721480
Email: info@jim.ac.in
Website: www.jiim.ac.in

St. Berchmans College

Changanacherry,
Kerala - 686 101
Ph no. 0481 - 2411471
Email: sbc@sbcollege.org
Website: www.sbmba.org

**Mar Athanasios College for Advanced
Studies (MACFAST)**

Tiruvalla, Kerala, - 689 101
Ph no. 0469 3058001
Email: admission@macfast.org
Website: www.macfast.org

Andhra Loyola Institute of Management

Vijayawada - 520 008
Ph no. 0866 - 2476329, 2476082
Email: aliet@aliet.ac.in & alietbza@yahoo.in
Website: www.andhraloyolacollege.ac.in

View the list of other
Institutes using XAT scores**Acharya School of Management**

Soldevanahalli, Hesaraghatta Road,
Bangalore - 560 090
Ph no. 080 - 28396011, 23723466
Email: directorasm@acharya.ac.in
Website: www.acharya.ac.in

**Accurate Institute of Management and
Technology**

Plot No. 49, Knowledge Park - III,
Greater Noida - 201306
Ph no. 0120 2328234, 2328235
Email: info@accurate.in
Website: www.accurate.in

APG Shimla University

Vill Puiyarli, Shogi - Mehli by pass road,
Mohal Sargheen,
Near Pantha Ghati, Shimla - 171 009
Ph no. 0177 - 2620074, 9816222000
Email: admissions@apg.edu.in
Website: www.apg.edu.in

Aryans Business School

Vill. Nepra, Chandigarh-patiala Highway,
Tehsil Rajpura,
Near Chandigarh, Punjab - 140 401
Ph no. 01762 - 98762 - 99888, 98765-99888
Email: info@aryans.edu.in
Website: www.aryans.edu.in

Asia Pacific Institute of Management

3 & 4 Institutional Area Jasola
(opp Sarita Vihar),
New Delhi - 110 025
Ph no. 011 - 42094800, 42094816
Email: admissions@asiapacific.edu
Website: www.asiapacific.edu

Asian School of Business Management

Shiksha Vihar, Baranga - Khurda Road,
P.O ASBM - Bholra, Chandaka,
Bhubaneswar - 754012
Ph no: 0674 2374801-05/2374824
Email: admission@asbm.ac.in,
institute@asbm.ac.in
Website: www.asbm.ac.in

Bengal Institute of Business Studies

18D Lakeview Road,
Kolkata - 700 029
Ph no. 033 - 24669236/37
Email: admissions@bibs.co.in
Website: www.bibs.co.in

Bharatiya Vidya Bhavan's Usha & Lakshmi

Mittal Institute of Management
Copernicus Lane, Kasturba Gandhi Marg,
New Delhi - 110 001
Ph no. 011 - 23073852, 23073493
Email: info@bulmim.ac.in, admission@bulmim.ac.in
Website: www.bulmim.ac.in

**Bhavan's Centre for Communication and
Management**

Plot No - 9, Kharvelanagar,
Unit III, Bhubaneswar - 751 001
Ph no. 0674 - 2535727
Email: bvb.mba.bbsr@gmail.com
Website: www.bvbbhubaneswar.org

Birla Institute of Management Technology

Plot No. 5, Knowledge Park - 2,
Institutional Area, Greater Noida - 201 306
Ph no. 0120 - 2323001 - 10
Email: director@bimtech.ac.in
Website: www.bimtech.ac.in

BLS Institute of Management

Opposite Mohan Meakin Factory,
Mohan Nagar - 201 007
Ph no. 0120 - 2658405, 2657654
Email: bls_im@vsnl.net
Website: www.blsim.org

CMS Business School

319, 17th Cross, 25th Main,
JP Nagar 6th Phase, Bangalore - 560 078
Ph no. 080 - 43430400, 26532728
Email: bschool@cms.ac.in
Website: www.cms.ac.in

**Deen Dayal Upadhyaya Institute of
Management and Higher Studies**

7/198, Swaroop Nagar, Kanpur - 208 002
Ph no. 0512 - 2555822, 3241880
Email: dduinstitute@ms@yahoo.co.in
Website: www.dduinstitute.org

**Delhi School of Professional Studies and
Research**

9 Institutional Area, Sector 25,
Rohini, Delhi - 110 085
Ph no. 011 - 27062290, 27932799
Email: info@dpsr.in
Website: www.dpsr.in

**Desh Bhagat Institute of Management &
Computer Sciences**

Amlah Road, Mandi Gobindgarh,
Amlah-147301
Ph no. 01765 - 520510, 520581
Email: contact@deshbhagatinstitutes.com
Website: www.deshbhagatinstitutes.com

**Disha Institute of Management and
Technology**

Satya Vihar, Vidhansabha-Chandrakhuri Marg,
Baloda Bazar Road, Dist. Raipur - 492 101
Ph no. 0771 - 4200100
Email: info@dimatindia.com
Website: www.dimatindia.com

Driems Business School

At Kairapari, Post kotsahi,
Tangi, Cuttack - 754 022
Ph no. 0671 - 2595061 - 65,
Email: driemsbschool@gmail.com
Website: www.dbs.ac.in

EMPI Business School

P.O., CSMK Educational Complex,
Satbari, Chattarpur, Delhi - 110 074
Ph no. 011 - 26652373, 26653764
Email: admission@empi.ac.in
Website: www.empiindia.com

**Entrepreneurship Development Institute of
India (EDI)**

EDI, Near Village Bhat,
Via Ahmedabad Airport & Indira Bridge,
P.O. Bhat, Gandhinagar - 382 428
Ph no. 079 - 23969151, 23969153
Email: pgp@ediindia.org
Website: www.ediindia.ac.in

First India Group of Institutions

First India Towers, 36th Milestone,
Near Hero Honda Chowk,
Delhi - Jaipur Highway NH - 8
Gurgaon 122 001, Haryana
Ph no. 9953925600, 9953725600
Email: admissions@stmi.in,
admissions@rimgurgaon.com
Website: www.stmi.in/www.rimgurgaon.com

Fortune Institute of International Business

Plot 5, Rao Tula Ram Marg, Vasant Vihar,
New Delhi - 110 057
Ph no. 011 - 47285000, 47285018
Email: fiib@fiib.edu.in
Website: www.fiib.edu.in

Gitam Institute of Management

GITAM University, Rushikonda,
Vishakhapatnam - 530 045
Ph no. 0891 - 2790404, 2840309
Email: admissions.gim@gitam.in
Website: www.gitam.edu

Gitam School of International Business

Gitam University,
Gandhinagar Campus,
Rushikonda, Visakhapatnam - 530 045
Ph no. 891 - 2840400, 2840413
Email: admission@gsib.org
Website: www.gsib.org

Globsyn Business School

Globsyn Crystals XI-11&12,
Block EP, Salt Lake Electronics Complex,
Sector V, Salt Lake,
Kolkata - 700 091
Ph no. 033 - 40003600
Email: gbs@globsyn.com
Website: www.globsyn.edu.in

Goa Institute of Management

Sanquelim Campus, Poriem,
Sattari, Goa - 403 505
Ph no. 0832 - 2366700, 2366704
Email: admissions@gim.ac.in
Website: www.gim.ac.in

HDF School of Management

AT: Naranpur, PO: Belagachhia
Cuttack - 754 005, ODISHA
Ph no. 0671 2120024, 2120021
Email: mukti@hdf.ac.in
Website: www.hdf.ac.in

IBMR - Business Schools

Survey No. 4, Hosur Road,
Near Electronic City,
Adjacent to BMW Showroom,
Bangalore - 560 100
Ph no. 080 - 32422424
Email: mba@ibmrbschool.org
Website: www.ibmrbschool.org

IFIM Business School

No. 8P & 9P, KIADB Industrial Area,
Electronics City 1st Phase,
Bangalore - 560 100
Ph no. 080 - 41432800, 41432876
Email: admissions@ifimbschool.com
Website: www.ifimbschool.com

IILM College of Management Studies

17 & 18 Knowledge Park II,
Greater Noida - 201 306
Ph no. 0120 - 3374360
Email: admissions@iilmcms.ac.in
Website: www.iilmcms.ac.in

IILM Graduate School of Management

16 Knowledge Park II, Greater Noida - 201 306
Ph no. 0120 - 3374360
Email: admissions@iilmgsm.ac.in
Website: www.iilmgsm.ac.in

IILM Institute for Higher Education

DLF Golf Course Road, Sector 53,
Gurgaon - 122 003
Ph no. 0124 - 3354300/3354456
Website: www.iilm.edu

Indian Institute of Finance

A - 10, Sector 83, Noida - 201 305
Ph no. 0120 - 4340444, 6471004
Email: admission@iif.edu
Website: www.iif.edu

Indus Business Academy

IBA Campus, Lakshmipura, Thataguni Post,
Kanakapura Main Road,
Bangalore - 560 062
Ph no. 080 - 26083716/3703
Email: admissions@ibaintl.org
Website: www.iba.ac.in

Indus World School of Business

15-A Knowledge Park II, Greater Noida,
NCR - 201 310
Ph no. 0120 - 3969600
Email: admissions@iwsb.in
Website: www.iwsb.in

**Institute for Financial Management and
Research**

P.B. No 3330, 24 Kothari Road,
Nungambakkam, Chennai - 600 034
Ph no. 044 - 28303400, 28273873
Email: pgdm@ifmr.ac.in
Website: www.ifmr.ac.in

Institute for Future Education,**Entrepreneurship & Leadership**

Survey No. 178, Ekvira Devi Road,
Behind Tejas Dhaba, Karla (Via Kamshet),
Lonavala - 410 405
Ph no. 02114 - 282818
Email: director@ifeel.edu.in
Website: www.ifeel.edu.in

Institute for Technology and Management

ITM Campus, Plot no. 25 & 26,
Institutional Area, Sector 4,
Kharghar (E), Navi Mumbai - 410 210
Ph no. 022 - 61294024, 9321412008
Email: jayshelar@itm.edu
Website: www.itm.edu

Institute of Business Studies and Research
IBSAR Campus, Thapar Complex, Plot No. 51,
Sector 15, CBD Belapur,
Navi Mumbai - 400 614
Ph no. 022 - 27560531 / 32 / 33,
Email: admissions.ibsar@gmail.com
Website: www.ibsar.ac.in

Institute of Management & Information Science

Vivekananda Marg, Bhubaneswar - 751 002
Ph no. 0674 - 2431953, 2433762
Email: imis@imis.ac.in
Website: www.imis.ac.in

Institute of Science & Management

Department of Management Studies,
ISM Campus,
Pundag, Ranchi - 834 004
Ph no. 0651 - 2242060
Email: rch_iism@sancharnet.in
Website: www.iismr.org

International Academy of Management & Entrepreneurship

152/2 Nisarga Campus,
Behind The Art of Living International Centre,
Pipe Line Road, Off Kanakapura Road,
Udayapura Post, Bangalore - 560 082
Ph no. 080 - 32477261
Email: admissions@iame.org.in
Website: www.iame.org.in

International Institute of Business Studies

No 70, 2nd Main, 3rd Cross, Kanaka Nagar,
Nagawara, Bangalore - 560 032
Ph no. 080 - 23657284
Email: info@iibsonline.com
Website: www.iibsonline.com

International School of Business & Media

S. No. 44/1. 44/1/2, Nande Village,
Pashan Sus Road,
Taluka Mulshi, Pune - 411 042
Ph no. 020 - 66754651, 66754664
Email: admissions@isbm.ac.in
Website: www.isbm.ac.in

International School of Management Excellence

CAP 1, EOIZ,
Export Promotion Industrial Park,Near ITPL,
Whitefield, Bangalore - 560 066
Ph no. 080 - 65606200, 65606300
Email: info@isme.in
Website: www.isme.in

Invertis Institute of Management Studies

Invertis Village, Bareilly-Lucknow
National Highway 24, Bareilly - 243 123
Ph no. 0581 - 2460442, 2460443
Email: info@invertis.org
Website: www.invertis.org

ISBR Business School

No 107, Electronic City,Phase I,
Behind BSNL Telephone Exchange,
Bangalore - 560 100
Ph no. 080 - 9341733331, 9845100510
Email: info@isbr.in
Website: www.isbr.in

Jagran Institute of Communication and Management

DPS Campus,Near Neelbad Crossing,
Bhadbhada Road, Bhopal - 462 044
Ph no. 0755 - 2696969, 2696641
Email: admininfo@jicm.edu.in
Website: www.jicm.edu.in

Jaipuria Institute of Management, Indore

Dakachaya,Indore Dewas highway,
Nr. Shipra Naka, Indore - 453 771
Ph no. 0731 - 3069300
Email: indore@jaipuria.ac.in
Website: www.jaipuria.ac.in

Jaipuria Institute of Management, Lucknow

Vineet Khand, Gomtinagar,
Lucknow - 226 010
Ph no. 0522 - 2394296,2394297
Email: lucknow@jaipuria.ac.in
Website: www.jaipuria.ac.in

Jaipuria Institute of Management, Noida

Plot No. A-32A, Institutional Area,
Sector 62, Noida - 201 309
Ph no. 0120 - 4638300
Email: noida@jaipuria.ac.in
Website: www.jaipuria.ac.in

Jaipuria Institute of Management, Jaipur

1 Bambala Institutional Area, Pratap Nagar,
Sanganer, Jaipur - 302 033
Ph no. 0141 - 4771330
Email: jaipur@jaipuria.ac.in
Website: www.jaipuria.ac.in

Jindal Global Business School

O P Jindal Global University,
Sonipat Narela Road,
Near Jagdishpur Village, Sonipat - 131 001
Ph no. 0130 - 3057800 - 02
Email: registrar@jgu.edu.in
Website: www.jgbs.edu.in

JK Lakshmipat University

Laliya Ka Vas,P.O. Mahapura,
Ajmer Road, Jaipur - 302 026
Ph no. 0141 - 2168330, 2168344
Email: mail@jklu.edu.in
Website: www.jklu.edu.in

Kejriwal Institute of Management & Development Studies

Pindrakom, Tetari, Namkum, Ranchi - 834 010
Ph no. 0651 - 2941074, 2261283
Email: info@kimds.in
Website: www.kimds.in

Kirloskar Institute of Advanced Management Studies

Yantrapur Post, Harihar - 577 602
Ph no. 08192 - 241269, 241483
Email: admissions@kiams.ac.in
Website: www.kiams.ac.in

Kohinoor Business School, Khandala

Kohinoor Global Campus, Sub Division B,
Old Pune-Mumbai Highway,
Khandala - 410 301
Ph no. 02114 - 269018, 269019
Email: kbs@kohinoor.ac.in
Website: www.kohinoor.ac.in

Krupajal Business School

Prasanti Vihar, Pubasasan,
Kaushalya Ganga, Bhubaneswar - 751 002
Ph no. 0674 - 2375303, 8260778006
Email: admissions@krupajalbschool.org
Website: www.krupajalbschool.org

Lovely Professional University

Jalandhar-Delhi G T Road, (N H -1),
Phagwara - 144 411
Ph no. 01824 - 404455
Email: admissions@lpu.co.in
Website: www.lpu.in

Management Education & Research Institute

53 - 54, Institutional Area,
Opp. D Block, Janakpuri, New Delhi - 110 058
Ph no. 011 - 28522201 - 04
Email: meribs@meri.edu.in
Website: www.meri.edu.in

Mangalvedhekar Institute of Management (MIM)

156 B - Railway Lines, Duffrin Chowk,
Solapur - 413 001
Ph no. 0217 - 2317964
Email: solapur00@gmail.com
Website: www.mangalvedhekar.org

Manipal University Jaipur

Vatika InfoTech City,
Near GVK Toll Plaza,
Jaipur-Ajmer Expressway,
Post Thikaria, Jaipur - 302 026
Ph no. 0141 - 4001536
Email: registrar@jaipur.manipal.edu
Website: www.jaipur.manipal.edu

Marian Institute of Health Care Management

Mayfair', Dada Vaidya Road,
Opp - Mushthifund High School,
Panaji - 403 001
Ph no. 0832 - 2230021 / 2220496,2230021
Email: marianinstitute@dataone.in
Website: www.marianinstitute.in

MATS Institute of Management and Entrepreneurship

319, 17th Cross, 25th Main,
JP Nagar 6th Phase, Bangalore - 560 078
Ph no. 080 - 43430400, 26532728
Email: matsacademy@vsnl.net
Website: www.mats.ac.in

MIT Pune's, MIT School of Telecom Management

S-2 Block, Ground Floor,
MIT College Campus,
Paud Road, Kothrud,
Pune - 411 038
Ph no. 020 - 25452585, 30273640
Email: milindpande@mitsot.com
Website: www.mitsot.com

MIT School of Business

Paud Road,MIT Campus,
Kothrud, Pune - 411 038
Ph no. 020 - 30273602
Email: mitsob@mitpune.com
Website: www.mitsob.com

Mudra Institute of Communications, Ahmedabad (MICA)

Shela, Ahmedabad - 380 058
Ph no. 02717 - 308250
Email: admissions@micamail.in
Website: www.mica.ac.in

MVRR Institute of Business Management

Seshadri Rao Knowledge Village,
Gudlavaluru, Krishna - 521 356
Ph no. 08674 - 274639
Email: mvribm@gmail.com
Website: www.mvrribmgudlavaluru.ac.in

National School of Business

33, 22nd Main, 1st Cross, Phase II,
J P Nagar, Bangalore - 560 078
Ph no. 080 - 30251440, 30251441
Email: director@nsbindia.org
Website: www.nsbindia.org

New Delhi Institute of Management

60,50 (B & C) Tughlakabad Institutional Area,
New Delhi - 110 062
Ph no. 011 - 29956566,29956567/68
Email: director@ndimdelhi.org
Website: www.@ndimdelhi.org

Praxis Business School

Bakrahat Road,P.O Rasapunja,
24 pgs (S), Next to Academia International
School, Kolkata - 700 104
Ph no. 033 - 24980553, 24980554
Email: harish@praxis.ac.in
Website: www.praxis.ac.in

Prin. L.N. Welingkar Institute of Management Development & Research

Lakhamsi Napoo Road, Near R A Podar College,
Matunga (Central Rly), Mumbai - 400 019
Ph no. 022 - 24198300, 24198400
Email: admissions@welingkar.org
Website: www.welingkar.org

Pune Institute of Business Management

Gut No 605/1, Lavasa Road,
Pirangut, Tal - Mulashi, Paud, Pune - 411 042
Ph no. 020 - 67903100
Email: admin@pibm.in
Website: www.pibm.in

Ravenshaw Management Centre

Ravenshaw University,
College Square, Cuttack - 753 003
Ph no. 0671 - 2613538
Email: placementcell@ravenshawmanagementcentre.com
Website: www.ravenshawuniversity.ac.in

Regional College of Management

Autonomous

Chakadola Vihar, Chandrasekharpur,
Bhubaneswar - 751 023
Ph no. 0674 - 2301595, 2300455
Email: director@rcm.ac.in
Website: www.rcm.ac.in

S P Jain Institute of Management & Research

Bhavan's Campus, Munshi Nagar, D. N. Road,
Andheri (West), Mumbai - 400 058
Ph no. 022 - 26237454, 26230396
Email: jyoti.jagasia@spjmr.org
Website: www.spjmr.org

School of Management Sciences

Khushipur, P.O. Bachhaon,
Varanasi - 221 011
Ph no. 0542 - 2271771/72, 3259266
Email: admissionsms@rediffmail.com
Website: www.smsvaranasi.com

School of Management, KIIT University

Krishna Campus - 7, P O KIIT,
Bhubaneswar - 751 024
Ph no. 0674 - 2725007/2375711, 2375700
Email: admission@ksom.ac.in
Website: www.ksom.ac.in

Shiva Institute of Management Studies

364-365, Pandav Nagar Industrial Area,
Near Rezapur Railway Crossing, NH 24,
Ghaziabad - 201 002
Ph no. 0120 - 2703521/2702412
Email: shiva_ims@yahoo.co.in
Website: www.shivaims.edu.in

Shri Dharmasthala Manjunatheshwara Institute for Management Development

No. 1, Chamundi Hill Road,
Siddharthanagar,
Mysore - 570 011
Ph no. 0821 - 2429722
Email: admission@sdmimd.ac.in
Website: www.sdmimd.ac.in

SIET Institute of Management

1st Cross, Sapthagiri Residency,
K Bagegowda Layout Mutharayana Nagara,
Mysore Road, RV College (Post),
Bangalore - 560 059
Ph no. 080 - 41508141
Email: info@bsim.in
Website: www.bsim.in

Siva Sivani Institute of Management

NH - 7, Kompally,
Secunderabad - 500 014
Ph no. 040 - 27165450-54
Email: info@ssim.ac.in
Website: www.ssim.ac.in

Sri Shrada Institute of Indian Management Research

Plot No. 7 Institutional Area,
Phase II, Vasant Kunj,
New Delhi - 110 070
Ph no. 011 - 26124091
Email: srsiim2010@gmail.com
Website: www.srsiim.org

Sri Sri University

2nd floor, Rose Dale,139,
District Commercial Centre,
Chandrasekharpur,
Bhubaneswar - 751 016
Ph no. 0674 - 2744275, 7873001001
Email: admissions@srisriuniversity.edu.in
Website: www.srisriuniversity.edu.in

Suryadatta Group of Institutes

S. No. 342, Chandni Chow - Pashan Road
Beside DSK Ranwara, Bavdhan (BK)
Pune - 411 021
Ph no. 020 - 67901300, 67901322
Email: support@suryadatta.org
Website: www.suryadatta.org

T A Pai Management Institute

Post Bag No 9, Manipal, Udupi Dist, - 576 104
Ph no. 0820 - 2701008, 2701010
Email: admissions2012@tapmi.edu.in
Website: www.tapmi.edu.in

Taxila Business School

AB - 559 Kings Road,
Nirman Nagar, Jaipur - 302 020
Ph no. 0141 - 65000 00-01
Email: info@taxila.in
Website: www.taxila.in

The National Management School

Alpha City, Beta Block (6th Floor),
25 Rajiv Gandhi Salai (OMR),
Navalur, Channai - 603 103
Ph no. 044 - 47450000
Email: admissions@nms.edu.in
Website: www.nms.edu.in

The School of Business, Alliance University

Chikkahagade Cross, Chandapur-Anekal Main
Road, Anekal, Bangalore - 562 106
Ph no. 080 - 30938000/1/2/3/4/5
Email: enquiry@alliance.edu.in
Website: www.alliance.edu.in

Training & Advanced Studies in Management and Communications Ltd. (TASMAC)

TASMAC House,TASMAC Road,
Viman Nagar, Pune - 411 014
Ph no. 020 - 65003871/72, 26632456
Email: giridua@tasmac.ac.in
Website: www.tasmac.ac.in/wales

United World School of Business

Infinity Benchmark,10th Floor, Salt Lake,
Secor V, Kolkata - 700 091
Ph no. 033 - 4004 5000/5884/5885
Email: admissions@unitedworld.in
Website: www.unitedworld.in

Vanguard Business School

3/A, Hyland Industrial Estate, Gareba Vipalya,
Bommanahalli, Hosur Main Road,
Bangalore - 560 068
Ph no. 080 - 49030111
Email: manali@vanguardbschool.com
Website: www.vanguardbschool.com

VIT Business School

VIT University, Vellore - 632 014
Ph no. 0416 - 2202125, 2202168
Email: admission@vit.ac.in,ejames@vit.ac.in
Website: www.vit.ac.in

WLC College India

C 56 A/26, Sector - 62,Institutional Area,
Near HDFC Bank, Noida - 201 307
Ph no. 0120 - 4629907,
Email: mail@wiganindia.org
Website: www.wlccollege.org

Section D

XLRI announces admission for the following programmes through XAT 2013

Human Resource Management (HRM)

In this globalised era the manager's ability to tap the latent resources of the workforce is the most sought after asset. Our HRM programme trains you to become just that one, the industry is longing for! Focusing primarily on employee relations, Human resource management systems and practices, legal framework, interpersonal and leadership skills the course offers a holistic formation including areas such as finance, marketing, IT and operations management. Considered a pioneering course in the Asia - Pacific region, our HRM course is much acclaimed and highly sought after.

Business Management (BM)

Making prospective participants efficient leaders and sensitive managers is the thrust of the BM programme. The training prepares leaders to be value based and integrated approach to decision making. Drawing in on sister disciplines such as Economics, Finance, Information Systems, Marketing, Production & Operations Management and strategic Management the programme trains enterprising managers to shape the future of business.

Eligibility (For both HRM/BM): Candidate who have completed Bachelor's degree of minimum three years duration or equivalent in any discipline from a recognized university from India/abroad are eligible to apply. Those completing their final examination by June 10, 2013 may also apply.

General Management Programme (GMP)

The programme aims at reengineering the skills of the practicing managers and executives. By exposing the participants with substantial years of managerial experience to the recent trends, tools and techniques in Management science, they would be better prepared to contribute to the improved performance of the corporate world. This course recognized by AICTE as being equivalent to PG Diploma in General Management, incorporates a 3 months hands-on experience in a relevant area.

Eligibility: Graduates in any discipline from a recognized university in India/abroad with at least 5 years of managerial supervisory experience by March 31, 2013. GMP candidate may choose to apply either XAT 2013 or GMAT score (taken during December 1, 2010 to December 22, 2012)

GMP Interview will take place during 17 - 23, January 2013. For further details visit www.xlri.edu or acad.xlri.ac.in/admission

Fellow Programme in Management (FPM)

Residential Doctoral Programme

Primarily aimed at training participants as faculty at premier Management Institutes, Researchers or Consultants, this prestigious course carries fellowship of Rs. 20,000 per month in the first two years and Rs. 25,000 per month in the following two years. For details visit www.xlri.ac.in/research

Eligibility: Candidate should have Master's degree or equivalent in any discipline with at least 55% marks (50% for SC/ST candidates) with the Bachelor's degree (10+2+3 years)/equivalent qualification with at least 60% marks (55% for SC/ST candidates) obtained Or a professional qualification like CA/ICWA/CS with at least 55% marks (50% for SC/ST candidates) Or BE/B.Tech degree or equivalent with at least 60% marks (50% for SC/ST candidates) and two years of relevant work experience.

Executive Fellow Programme in Management (Exec. FPM) is a non residential doctoral programme designed to cater to the higher needs of working executives/faculty members and researchers. For further details visit www.xlri.ac.in/research.

Procedure for XLRI Registration

1. **Register for XLRI:** Applicant desirous of taking admission to XLRI has to first register and complete the process for XAT 2013 (refer Section A(I) for the XAT registration process).

Then the applicant has to log on to the website www.xlri.edu and click XLRI registration. A page opens up where the applicant is required to furnish with their XAT ID and password as in XAT.

2. **Complete the Details:** Applicant's basic personal details are displayed (as filled in XAT registration). The applicant has to fill in the details like choosing the interview city and opting for the programme(s) he/she intends to apply for.

3. **Fee for XLRI Application:** The fee for XLRI application 2013 depends on number of programme(s) applied for, as given below:

For General applicants

Rs. 1050/- for one programme or Rs. 1650/- (Rs. 1750/- *) for more than one and maximum of three programmes.

For SC/ST applicants

Rs. 750/- for one programme or Rs. 1250/- (Rs. 1350/- *) for more than one and maximum of three programmes.

** with FPM as one of the choices, an additional amount of Rs. 100/- has to be paid.*

SC/ST applicant should enclose the caste certificate along with the confirmation page while sending it to Admission Office, XLRI, Jamshedpur, otherwise their candidature will be invalid.

4. **Select Mode of Payment: There are three possible mode of payment:**

a) Online Payment Gateway

- (i) *Through VISA/Master – Credit and Debit cards (American Express Card is inadmissible)*
- (ii) *IDBI Net banking (this option is available only for IDBI account holder)*

(Applicant opting for the online payment gateway is directed to the payment gateway of IDBI Bank where he/she has to make the payment for the appropriate amount).

b) Cash Payment

(Applicant opting for the cash payment has to take a print out of the XLRI Pay-In-Slip which is in three parts, go to

the nearest IDBI Bank Branch. On tendering the requisite amount to the bank along with the Pay-In-Slip, bank will enter the date of payment, bank transaction ID, branch code and put a bank seal on each part of the Pay-In-Slip. The bank will retain its copy of Pay-In-Slip and return the remaining two parts of the stamped Pay-In-Slip to the applicant. He/she then logs in to his/her XLRI account and updates the bank payment details as given in the Pay-In-Slip.)

c) Demand Draft

(Applicant opting for demand draft has to get a DD made for an appropriate amount in favour of "XLRI Jamshedpur A/c Prospectus" payable at Jamshedpur. He/she then logs in to his/her XLRI account and update the demand draft details i.e. DD no., DD date, name of the bank etc.)

5. **Download XLRI Confirmation Page:** Once the payment is successfully made and the payment details are updated, XLRI Registration Confirmation Page opens up. Applicant is required to download and take a print out of the same. Applicant is advised to keep a copy of the confirmation page for future reference, if any.

6. **Send XLRI Confirmation Page to Admissions Office:** The applicant has to send the XLRI confirmation page within seven days from the date of payment or issue of DD through courier/registered post to Admission Office, XLRI, Circuit House Area (East), Jamshedpur- 831001.

Applicant has to send the XLRI confirmation page along with the photo copies of 10th, 12th, graduation certificates (or latest mark sheet of papers/years completed till date) and caste certificate (for SC/ST applicants only).

Please note that your XLRI registration is not complete unless Admission Office receives Pay-In-Slip/DD/online confirmation about the payment.

7. **Mailing of XLRI Prospectus to the Applicants:** XLRI Prospectus 2013 will be sent to the applicants after receiving the XLRI confirmation page complete in all respects.

8. **Declaring Shortlisted Candidates for GD/PI :** The list of the short listed candidates for XLRI GD/PI will be declared on the website www.xlri.ac.in by January 31, 2013. The names of the candidates who subsequently succeed in the selection interview and/or group discussions for admission to XLRI will be intimated individually and also will be declared at the same website.

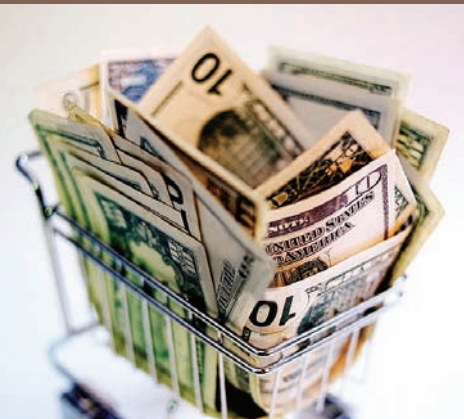


More than 60 years XLRI is conducting test at all India level to select the most appropriate for management education



Xavier Aptitude Test (XAT) 2013

The test score is being used by more than 100 institutes for the admission



Our long experience and the expertise have helped us in extending this test to other Management Institutes.

Xavier Association of Management Institutes (XAMI)



There are 16 core member institutes and more than 85 associate institutes located in different parts of the country

Section E XAT Model Questions

The duration of XAT 2013 is of 3 hours. The exam will be divided into 2 parts. Part A will be of 2:20 hrs which consists of Quantitative Ability, English Language Ability & Logical Reasoning and Decision Making. Part B of the exam comprises of Essay writing and General Awareness. Duration of this section is of 40 minutes. Questions in General Awareness will be from Business, Economics and Politics related to Business Environment. Candidates have to attempt both essay as well as General Awareness

This model only indicates general pattern of questions that may be asked in XAT 2013. These are only indicative in nature and the questions in the Test may or may not be on the same lines. The test may have multiple sections, to evaluate candidate's quantitative, qualitative, verbal, data interpretive and decision making abilities. Wrong questions may carry negative marks.

1. A candidate in the medical viva voce exam faced a tinge of intellectual _____ when asked to spell the _____ gland. The fact that he carried notes on his person would definitely be termed as _____ by faculty, but may be termed as _____ by more generous sections of students.
 - A. ambivalence, prostrate, amoral, immoral
 - B. ambiguity, prostrate, amoral, immoral
 - C. ambivalence, prostrate, immoral, amoral
 - D. ambivalence, prostate, immoral, amoral
 - E. ambiguity, prostrate, immoral, amoral
2. If a person makes the statement: "I never speak the truth." The person can be said to be _____.
 - A. speaking the truth
 - B. lying
 - C. lying as well as speaking the truth
 - D. making a logically contradictory statement
 - E. partially speaking the truth and partially lying

Analyse the passage given and provide an appropriate answer for the question nos. 3 through 6 that follow :

Enunciated by Jung as an integral part of his psychology in 1916 immediately after his unsettling confrontation with the unconscious, the transcendent function was seen by Jung as uniting the opposites, transforming psyche, and central to the individuation process. It also undoubtedly reflects his personal experience in coming to terms with the unconscious. Jung portrayed the transcendent function as operating through symbol and fantasy and mediating between the opposites of consciousness and the unconscious to prompt the emergence of a new, third posture that transcends the two. In exploring the details of the transcendent function and its connection to other Jungian constructs, this work has unearthed significant changes, ambiguities, and inconsistencies in Jung's writings. Further, it has identified two separate images of the transcendent function : (1) the narrow transcendent function, the function or process within Jung's pantheon of psychic structures, generally seen as the uniting of the opposites of consciousness and the unconscious from which a new attitude emerges; and (2) the expansive transcendent function, the root metaphor for psyche or being psychological that subsumes Jung's pantheon and that apprehends the most

fundamental psychic activity of interacting with the unknown or other. This book has also posited that the expansive transcendent function, as the root metaphor for exchanges between conscious and the unconscious, is the wellspring from whence flows other key Jungian structures such as the archetypes and the Self, and is the core of the individuation process. The expansive transcendent function has been explored further by surveying other schools of psychology, with both depth and non-depth orientations, and evaluating the transcendent function alongside structures or processes in those other schools which play similar mediatory and/or transitional roles.

3. The above passage is most likely and excerpt from :
 - A. A research note
 - B. An entry on a psychopathology blog
 - C. A popular magazine article
 - D. A scholarly treatise
 - E. A newspaper article
4. It can be definitely inferred from the passage above that
 - A. The expansive transcendent function would include elements of both the Consciousness and the Unconscious.
 - B. Archetypes emerge from the narrow transcendent function
 - C. The whole work, from which this excerpt is taken, primarily concerns itself with the inconsistencies in Jung's writings.
 - D. Jung's pantheon of concepts subsumes the root metaphor of psyche
 - E. The transcendent is the core of the individuation process.
5. A comparison similar to the distinction between the two images of the transcendent function would be:
 - A. raucous: hilarious
 - B. synchronicity: ontology
 - C. recession: withdrawal
 - D. penurious: decrepit
 - E. none of the above
6. As per the passage the key Jungian structure other than the self that emerges from the expansive transcendent function may NOT be expressed as a(n):
 - A. Stereotype
 - B. Anomaly
 - C. Idealized model
 - D. Original pattern
 - E. Epitome

Analyse the following passage and answer the questions 2-3

The new experimentalists have shown how experimental results can be substantiated and experimental effects produced by an array of strategies involving practical interventions, cross-checking and error control, and elimination in a way that can be, and typically is, independent of high-level theory. As a consequence of this, they are able to give an account of progress in science that construes it as the accumulation of experimental knowledge. Adopting the idea that the best theories are those that survive the severest tests, and understanding a severe experimental test of a claim as one that the claim is likely to fail if it is false, the new experimentalists can show how experiment can bear on the comparison of radically different theories, and also how experiment can serve to trigger scientific revolutions.

7. The main contribution of the new experimentalists has been to
- A. show the advantages of having experimentalists in development of theories.

B. distinguish between experimentally valid theories and speculative theories.

C. illustrate the advantages and disadvantages of using sound experimental methods.

D. claim how experimental knowledge is always better than speculative theories.

E. illustrate how scientific knowledge is accumulation of valid experimental results.
8. Which one of the following would be a direct outcome of the ideas in the passage ?
- A. All those who saw apple falling after Issac Newton are engaging in severe test of the theory of gravity.

B. Religious explanations of formation of universe should be included in scientific knowledge.

C. The theory that Earth is the center of the universe would be a part of scientific knowledge because it has not been subjected to severe tests.

D. Roentgen's discovery of X-Rays was serendipitous and hence has a claim to being included in experimental scientific knowledge.

E. The structure of Benzene molecule is speculative but should still be included in scientific knowledge because this is no alternative explanation.
9. Gourmet is to gourmand as
- A. aquatic is to aqueduct

B. foliage is to fodder

C. ecclesiastic is to earthy

D. election is to elector

E. epitaph is to epilogue

10. Read the sentences and choose the option that best arranges them in a logical order.
- A. Some of these are tangible while others are not.

B. The micro factors look at brand building, product development, competition, pricing, decision making within organizations etc.

C. Another way to classify these factors is to distinguish which of them are macro in nature and which of them are micro.

D. The macro factors comprise government policies, state of the economy, changing demographics etc.

E. The factors influencing forecasts include social, technological, economic, political, religious, ethnic, governmental, and natural factors.
- A. E-A-C-D-B

B. E-C-B-D-A

C. A-E-C-D-B

D. D-B-A-C-E

E. E-D-B-A-C
11. A salesman sells two kinds of trousers: cotton and woolen. A pair of cotton trousers is sold at 30% profit and a pair of woolen trousers is sold at 50% profit. The salesman has calculated that if he sells 100% more woolen trousers than cotton trousers, his overall profit will be 45%. However, he ends up selling 50% more cotton trousers than woolen trousers. What will be his overall profit ?
- A. 37.5%

B. 40%

C. 41%

D. 42.33%

E. None of the above.
12. Rajesh walks to and fro to a shopping mall. He spends 30 minutes shopping. If he walks at speed of 10km an hour, he returns to home at 19:00 hours. If he walks at 15 km an hour, he returns to home at 18.30 hours. How fast must he walk in order to return home at 18.15 hours ?
- A. 17 km/hour

B. 17.5km/hour

C. 18 km/hour

D. 19 km/hour

E. None of the above
13. A shop sells two kinds of rolls – egg roll and mutton roll. Onion, tomato, carrot, chilli sauce and tomato sauce are the additional ingredients. You can have any combination of additional ingredients, or have standard rolls without any additional ingredients subject to the following constraints:
- (a) You can have tomato sauce if you have an egg roll, but not if you have a mutton roll.

(b) If you have onion or tomato or both you can have chilli sauce, but not otherwise.

How many different rolls can be ordered according to these rules ?

- A. 21

B. 33

C. 40

D. 42

E. None of the above
14. Let a and b be the roots of the quadratic equation $x^2 + 3x - 1 = 0$. If $P_n = a^n + b^n$ for $n \geq 0$, Then, for $n \geq 2$, $P_n =$
- A. $-3P_{n-1} + P_{n-2}$

B. $3P_{n-1} - P_{n-2}$

C. $-P_{n-1} + 3P_{n-2}$

D. $P_{n-1} + 3P_{n-2}$

E. None of the above
15. A rural child specialist has to determine the weight of five children of different ages. He knows from his past experience that each of the children would weigh less than 30 Kg and each of them would have different weights. Unfortunately, the scale available in the village can measure weight only over 30 Kg. The doctor decides to weigh the children in pairs. However his new assistant weighed the children without noting down the names. The weights were: 35,36,37,39, 40,41,42,45,46 and 47 Kg. The weight of the lightest child is:
- A. 15 Kg

B. 16 Kg

C. 17 Kg

D. 18 Kg

E. 20 Kg
16. An automobile company's annual sales of its small cars depend on the state of the economy as well as on whether the company uses some high profile individual as its brand ambassador in advertisements of its product. The state of the economy is "good", "okay" and "bad" with probabilities 0.3, 0.4 and 0.3 respectively. The company may choose a high profile individual as its brand ambassador in TV ads or may go for the TV ads without a high profile brand ambassador.
- If the company fixes price at Rs. 3.5 lakh, the annual sales of its small cars for different states of the economy and for different kinds of TV ads are summarized in table 1. The figures in the first row are annual sales of the small cars when the company uses a high profile individual as its brand ambassador in its TV ads and the ones in the second row are that when the company does not use any brand ambassador in its TV ads, for different states of the economy.

Table

	“Good”	“Okay”	“Bad”
With brand ambassador	100000	80000	50000
Without brand ambassador	80000	50000	30000

Without knowing what exactly will be the state of the economy in the coming one year, the company will either have to sign a TV ad contract with some high profile individual, who will be the company's brand ambassador for its small car for the next one year, or go for a TV ad without featuring any high profile individual. It incurs a cost of Rs. 3.45 lakh (excluding the payment to the brand ambassador) to put a car on the road.

When the company's profit is uncertain, the company makes decisions on basis of its expected profit. If the company can earn a profit X_i with probability p_i (the probability depends on the state of economy), then the expected profit of the company is $\sum X_i P_i$

17. The maximum that the company can afford to pay its brand ambassador is
- A. Rs. 10.0 crore

B. Rs. 10.6 crore

C. Rs. 10.8 crore

D. Rs. 12.0 crore

E. Rs. 16.4 crore
18. Mr Khan, a popular film actor, agreed to sign the contract to become the company's brand ambassador for Rs. 9 crore. The cost to the company of putting a car on the road also got escalated. The maximum escalation in cost of putting a car on the road, for which the company can afford to sign the contract with Mr. Khan is
- A. Rs. 900

B. Rs. 967

C. Rs. 1250

D. Rs. 1267

E. Rs. 1333
19. Mr. Khan, a popular film actor, agreed to sign the contract to become the company's brand ambassador for Rs. 9 crore. The cost to the company of putting a car on the road also got escalated by Rs. 1000. If the company signs the contract with Mr. Khan, its profit will
- A. increase by Rs. 40 lakh

B. increase by Rs. 60 lakh

C. decrease by Rs. 20 lakh

D. decrease by Rs. 40 lakh

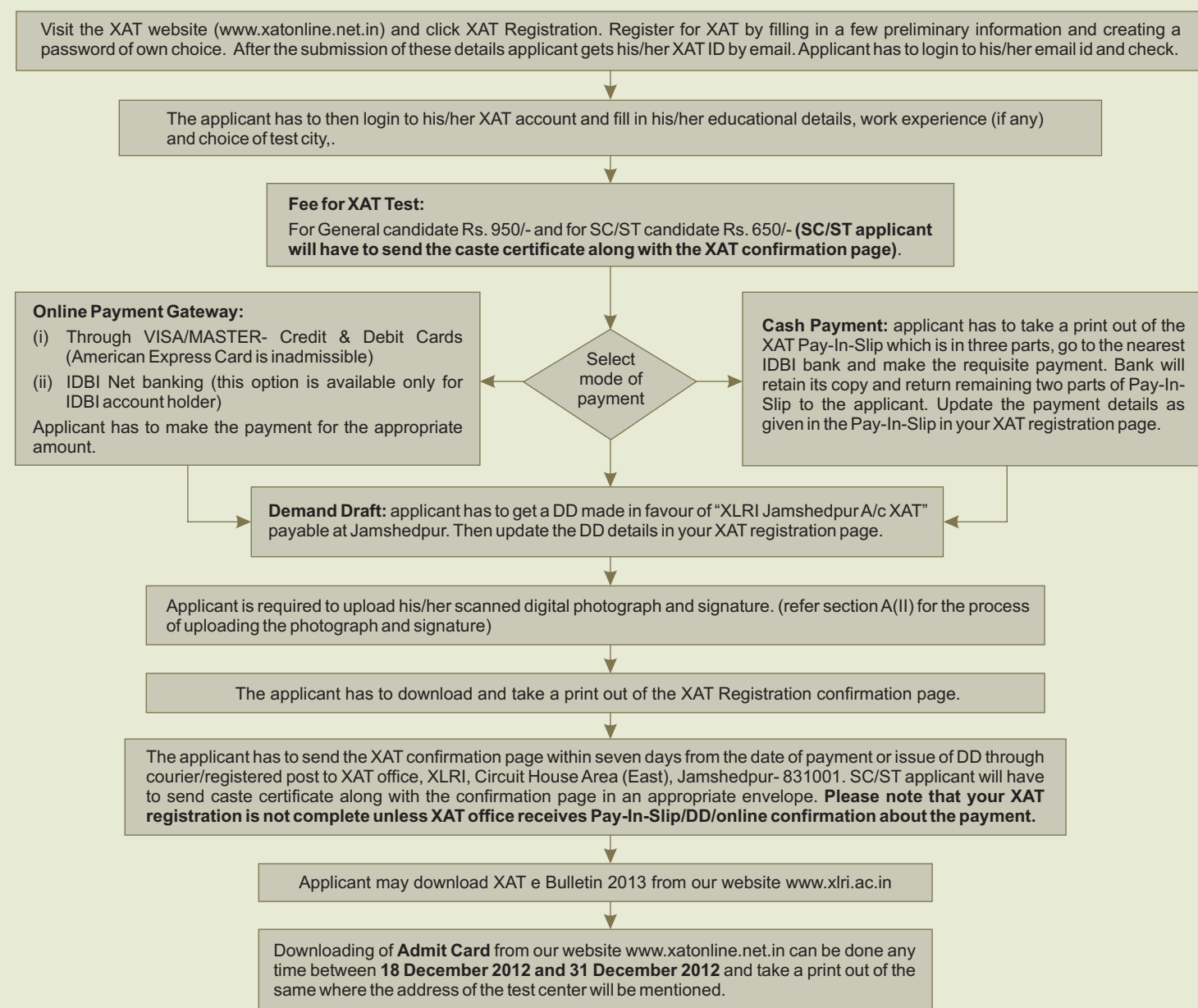
E. decrease by Rs. 50 lakh
20. The scheduling officer for a local police department is trying to schedule additional patrol units in each of two neighbourhoods – southern and northern. She knows that on any given day, the probabilities of major crimes and minor crimes being committed in the northern neighbourhood were 0.418 and 0.612, respectively, and that the corresponding probabilities in the southern neighbourhood were 0.355 and 0.520. Assuming that all crime occur independent of each other and likewise that crime in the two neighbourhoods are independent of each other, what is the probability that no crime of either type is committed in either neighbourhood on any given day ?
- A. 0.069

B. 0.225

C. 0.690

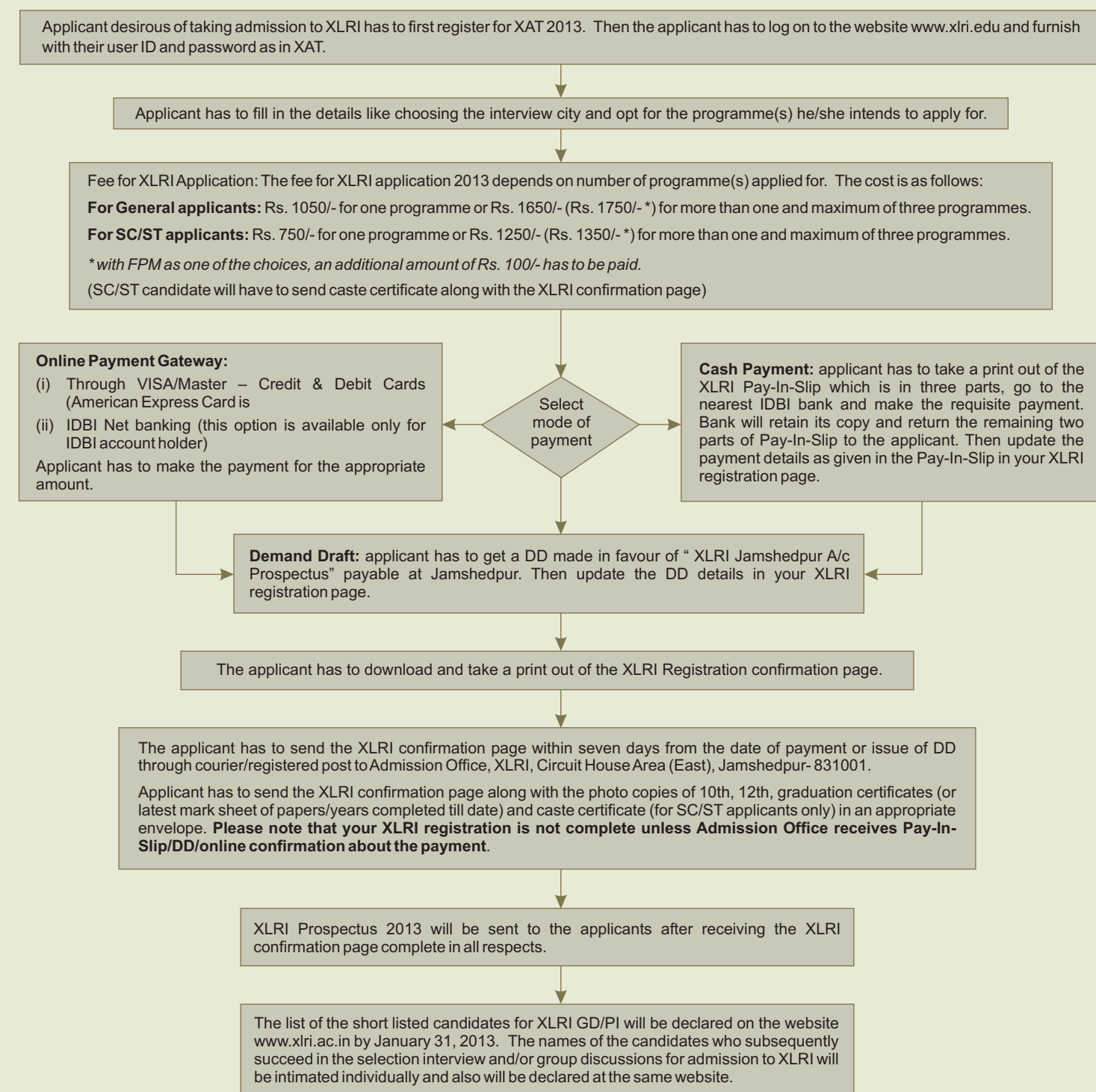
D. 0.775

E. None of the above



Important Dates

1. XAT online registration: **August 20 – November 30, 2012.**
2. XLRI online registration: **September 03 – December 22, 2012**
3. Receipt of completed XAT application form: **December 05, 2012**
4. Receipt of completed XLRI application form: **December 29, 2012**
5. Printout of XAT 2013 Admit Card can be taken during: **December 18, 2012 – December 31, 2012**
6. XAT 2013 to be held on: **Sunday, January 06, 2013**
7. Mailing of XAT Scorecard to the applicants: **January 31, 2013**
 - XLRI Prospectus will be mailed to the applicants correspondence address after receiving the confirmation page complete in all respect by Courier/Registered post from Admission office, XLRI Jamshedpur. XLRI will not be responsible for any delivery delay in the receipt of the same.
 - Should it be deemed necessary in the interest of the students, and/or of the Institute and/or of the profession, the Institute reserves the right to make any modifications in the items contained in this bulletin as and when required at any time without prior notice.
 - All matters of dispute in this regard will be subject to the legal jurisdiction of Jamshedpur only.



XLRI Jamshedpur

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