### **Course Structure**

### **First Semester**

Course No Credits	Course
BM-501 3	Quantitative Techniques for Managers
BM-503 3	Management Processes and Organizational Behaviour
BM-505 3	Managerial Economics
BM-507 3	Business Communication
BM-509 3	Financial Accounting
BM-511 3	Marketing Management
BM-513 3	Business Statistics

# **Total Credits** 21

### **Second Semester**

Course No Credits	Course
BM-502	Management Accounting

BM-504 3	Financial Management
BM-506 3	<b>Business Environment</b>
BM-508 3	Human Resource Management
BM-510 2	Marketing Research
BM-512 3	<b>Production and Operations Management</b>
BM-514 2	Technology Management

# **Total Credits** 18

### **Third Semester**

Course No Credits	Course
BM-601 2	Management Information Systems
BM-603 3	Legal Aspects of Business
BM-605 3	Strategic Management
BM-607	Summer Training

4 Courses in Area of Specialization / Open Electives (3 Credits Each)
12

**Total Credits 20** 

**Fourth Semester** 

Course No Course Credits

BM-602 Project Work

2

5 Courses in Area of Specialization / Open Electives (3 Credits Each) 15

**Total Credits** 

17

**Total Credits for Programme** 76

LIST OF ELECTIVES

**Open Electives** 

Course No Course

**BM-611** Seminars in Management

BM-612 Knowledge Management

BM-613	Entrepreneurship Development
BM-614	International Business
BM-615	Industrial Waste Management
BM-616	Management of Large Systems
BM-617	Environment Management
BM-618	Advanced OptimizationTechniques for Management
BM-619	Basics of Management of Information
BM-620	Soft Computing Techniques for Management

# **Specialization Electives**

## 1. Human Resource Management

Course No	Course
BM-631	Human Resource Planning and Development
BM-632	Organisational Development
BM-633	Labour Legislation and Industrial Relations
BM-634	Career Planning and Performance
BM-635	Management of Training and Talent development
BM-636	Compensation Management and Reward System
BM-637	Management of Change
BM-638	Managing Innovation and Creativity
BM-639	Management of Self and Interpersonal Dynamics

## 2. Operations Management

Course No	Course
BM-641	Manufacturing Strategy
BM-642	Computer Integrated Manufacturing
BM-643	<b>Operations Planning and Control Systems</b>
BM-644	Supply Chain Management
BM-645	Total Productive Maintenance
BM-646	Project Management
BM-647	Productivity Management
BM-648	Quality Management

## 3. Information TechnologyManagement

Course No	Course
BM-651	Management of Information Technology
BM-652	Enterprise Business Applications
BM-653	Information Technology Project Management
BM-654	Software Engineering and Management of Software Development
BM-655	Design of On-line Systems
BM-656	Design Support and Experts Systems
BM-657	Business Process Management
BM-658	Electronic Commerce and Electronic Governance

## 4. MarketingManagement

Course No	Course
BM-661	Internet Marketing
BM-662	Consumer Behaviour Analysis
BM-663	Product and Brand Management
BM-664	Integrated Marketing Communications
BM-665	Sales and Distribution Management
BM-666	International Marketing
BM-667	Industrial Marketing
BM-668	Service Marketing

# 5. Financial Management

Course No	Course
BM-671	Quantitative Analysis for Financial Management
BM-672	Working Capital Management
BM-673	Security Analysis and Portfolio Management
BM-674	Indian Financial System
BM-675	International Financial Management
BM-676	Financial Management Control Systems
BM-677	Taxation and Tax Planning
BM-678	Merchant Banking and Financial Services

**BM-679** Financial Statement Analysis and Reporting

BM-680 Banking and Bank Finance