3 – YEAR B.Sc. DEGREE IN HOSPITALITY & HOTEL ADMINISTRATION WITH SPECIALISATION (MAJORS)

# FOOD PRODUCTION MANAGEMENT

# CURRICULUM

JOINTLY OFFERED BY: NATIONAL COUNCIL FOR HOTEL MANAGEMENT AND CATERING TECHNOLOGY NOIDA (NCHM&CT)

AND

INDIRA GANDHI NATIONAL OPEN UNIVERSITY (IGNOU)

2009-2012 ACADEMIC SESSION

# **TEACHING AND EXAMINATION SCHEME**

#### SIX SEMESTERS of 17 WEEKS EACH AND 14 WEEKS PRACTICUM

#### FIRST SEMESTER

No.	Subject	Subject	Hours per		Term Marks*	
	code		Semester			
			Th.	Pr.	Th.	Pr.
1	BHM111	Foundation Course in Food Production – I	30	120	100	100
2	BHM112	Foundation Course in Food & Beverage Service – I	30	60	100	100
3	BHM113	Foundation Course in Front Office – I	30	30	100	100
4	BHM114	Foundation Course in Accommodation	30	30	100	100
		Operations – I				
5	BHM105	Application of Computers	15	60	50	100
6	BHM106	Hotel Engineering	60	-	100	-
7	BHM116	Nutrition	30	-	100	-
TOTA	AL:		225	300	650	500
GRA	GRAND TOTAL		525		1150	

#### SECOND SEMESTER

No.	Subject code	Subject	Hours per Semester		Term Marks*	
			Th.	Pr.	Th.	Pr.
1	BHM151	Foundation Course in Food Production – II	30	120	100	100
2	BHM152	Foundation Course in Food & Beverage Service – II	30	60	100	100
3	BHM153	Foundation Course in Front Office – II	30	30	100	100
4	BHM154	Foundation Course in Accommodation	30	30	100	100
		Operations – II				
5	BHM117	Principles of Food Science	30	-	100	-
6	BHM108	Accountancy	60	-	100	-
7	BHM109	Communication	30	-	50	-
8	TS-01	Foundation Course in Tourism	30	-	IGN	OU
9		Tutorials/Library	15	-	-	-
TOTAL:		285	240	650	400	
GRAND TOTAL		525		1050		

# THIRD SEMESTER

No.	Subject code	Subject	Hours per Semester		Term Marks*	
			Th.	Pr.	Th.	Pr.
1	BHM201	Food Production Operations	30	120	100	100
2	BHM202	Food & Beverage Operations	30	30	100	100
3	BHM203	Front Office Operations	30	30	100	100
4	BHM204	Accommodation Operations	30	30	100	100
5	BHM205	Food & Beverage Controls	30	-	100	-
6	BHM206	Hotel Accountancy	30	-	100	-
7	BHM207	Food Safety & Quality	30	-	50	-
8	TS-03	Management in Tourism	30	-	IGN	IOU
9	BEGE103	Communication Skills in English	30	-	IGN	IOU
10	TS-07	Human Resource Management	30	-	IGNOU	
11	BHM391	Research Methodology	15	-	-	-
	TOTAL:		315	210	650	400
GRAI	ND TOTAL		525		1050	

# PRACTICUM – I

Subject code	Subject	Duration	Marks
BHM392	Industrial Training – Generic	4 Weeks	20

# FOURTH SEMESTER

No.	Subject Code	Subject	Hours per Semester		Term Marks*	
			Th.	Pr.	Th.	Pr.
1	BHM271	Food Production Management - I	60	120	100	200
2	BHM272	Food Production Management - II	60	120	100	200
3	BHM281	Financial Management	60	-	100	-
4	BHM282	Business Ethics & Law	60	-	100	-
5	BHM283	Business Economics	30	-	50	-
6	BHM391	Research Methodology	15	-	-	-
TOTA	TOTAL		285	240	450	400
GRA	GRAND TOTAL		525		850	

# PRACTICUM – II

Subject code	Subject	Duration	Marks
BHM392	Industrial Training – Specialised	6 Weeks	40



#### FIFTH SEMESTER

No.	Subject Code	Subject	Hours per Semester		Term Marks*	
			Th.	Pr.	Th.	Pr.
1	BHM321	Food Production Management - III	60	120	100	200
2	BHM322	Food Production Management - IV	60	120	100	200
3	BHM281	Strategic Management	60	-	100	-
4		Elective – I	60	-	100	-
5	TS-06	Tourism Marketing	30	-	IGN	IOU
6	BHM391	Tutorial / Library / Research Project	15	-	-	-
TOTA	TOTAL		285	240	400	400
GRAI	ND TOTAL		525		800	

#### PRACTICUM – III

Subject code	Subject	Duration	Marks
BHM392	Industrial Training – Specialised	4 Weeks	40

#### SIXTH SEMESTER

No.	Subject Code	Subject	Hours per Semester		Term Marks*	
			Th.	Pr.	Th.	Pr.
1	BHM371	Food Production Management - V	60	120	100	200
2	BHM372	Food Production Management - VI	60	120	100	200
3	BHM391	Research Project	-	60	-	100
4		Elective – II	60	-	100	-
5	BHM392	Practicum Report (Practicum I, II & III)	-	-	I	100
6		Special topics/Guest speakers	30	-	I	-
7		Tutorial / Library	15	-	I	-
TOTA	TOTAL		225	300	300	600
GRA	GRAND TOTAL 525		25	90	00	

\*Total marks will comprise 30% Internal Assessment & 70% Term end exam marks.

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# <u>SEMESTER – I</u>

# WEEKLY TEACHING SCHEME

No.	Subject	Subject	Hours per v	veek
	code		Th.	Pr.
1	BHM111	Foundation Course in Food Production – I	02	08
2	BHM112	Foundation Course in Food & Beverage Service – I	02	04
3	BHM113	Foundation Course in Front Office – I	02	02
4	BHM114	Foundation Course in Accommodation Operations – I	02	02
5	BHM105	Application of Computers	01	04
6	BHM106	Hotel Engineering	04	-
7	BHM116	Nutrition	02	-
TOTA	AL:		15	20
GRA	GRAND TOTAL		35	

#### BHM111 – FOUNDATION COURSE IN FOOD PRODUCTION – I (THEORY) HOURS ALLOTED: 30 MAXIMUM MARKS: 100

	HOURS ALLOTED: <u>30</u> MAXIMUM MARKS: 100		
S.No.	Торіс	Hours	Weight age
01	INTRODUCTION TO COOKERY	02	5%
	A lough of chills and our arises		
	A. Levels of skills and experiences		
	B. Attitudes and behaviour in the kitchen		
	C. Personal hygiene		
	<ul> <li>D. Uniforms &amp; protective clothing</li> <li>E. Safety procedure in handling equipment</li> </ul>		
02	CULINARY HISTORY	01	Intro
02	COLINART HISTORY	01	only
	A. Origin of modern cookery		Only
03	HIERARCHY AREA OF DEPARTMENT AND KITCHEN	03	10%
	A. Classical Brigade		
	B. Modern staffing in various category hotels		
	C. Roles of executive chef		
	D. Duties and responsibilities of various chefs		
	E. Co-operation with other departments		
04	CULINARY TERMS	02	5%
	A. List of culinary (common and basic) terms		
	B. Explanation with examples		
05	AIMS & OBJECTS OF COOKING FOOD	02	10%
	A. Aims and objectives of cooking food		
	B. Various textures		
	C. Various consistencies		
	D. Techniques used in pre-preparation		
	E. Techniques used in preparation		
06	BASIC PRINCIPLES OF FOOD PRODUCTION – I		
	A. VEGETABLE AND FRUIT COOKERY	03	15%
	A. Introduction – classification of vegetables		
	B. Pigments and colour changes		
	C. Effects of heat on vegetables		
	D. Cuts of vegetables		
	E. Classification of fruits		
	F. Uses of fruit in cookery		
	G. Salads and salad dressings		
	ii) STOCKS	03	5%
	A. Definition of stock		- / -
	B. Types of stock		
	C. Preparation of stock		
	D. Recipes		
	E. Storage of stocks		
	F. Uses of stocks		

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	G. Care and precautions		
	iii) SAUCES	02	10%
	A. Classification of sauces	02	1070
	B. Recipes for mother sauces		
07	C. Storage & precautions METHODS OF COOKING FOOD	04	15%
07		04	13%
	A. Roasting		
	B. Grilling		
	C. Frying		
	D. Baking		
	E. Broiling		
	F. Poaching		
	G. Boiling		
	Principles of each of the above		
	Care and precautions to be taken		
	Selection of food for each type of cooking		400/
08	SOUPS	2	10%
	A. Classification with examples		
	B. Basic recipes of Consommé with 10 Garnishes		
09	EGG COOKERY	2	5%
	A. Introduction to egg cookery		
	B. Structure of an egg		
	C. Selection of egg		
4.0	D. Uses of egg in cookery		400/
10	COMMODITIES:	4	10%
	B. Shortenings (Fats & Oils)		
	A. Role of Shortenings		
	B. Varieties of Shortenings		
	C. Advantages and Disadvantages of using various Shortenings		
	D. Fats & Oil – Types, varieties		
	ii) Raising Agents		
	A. Classification of Raising Agents		
	B. Role of Raising Agents		
	C. Actions and Reactions		
	iii) Thickening Agents		
	A. Classification of thickening agents		
	B. Role of Thickening agents		
	iv) Sugar		
	A. Importance of Sugar		
	B. Types of Sugar		
	C. Cooking of Sugar – various		
TOTA		30	100%

# BHM111 - FOUNDATION COURSE IN FOOD PRODUCTION – I (PRACTICALS) PART 'A' – COOKERY

	HOURS ALLOTED: 60 MAXIMUM MARKS: 50			
S.No	Торіс	Method	Hours	
1	<ul> <li>i) Equipments – Identification, Description, Uses &amp; handling</li> <li>ii) Hygiene – Kitchen etiquettes, Practices &amp; knife handling</li> <li>iii) Safety and security in kitchen</li> </ul>	Demonstrations & simple applications	04	
2	<ul> <li>C. Vegetables – classification</li> <li>ii) Cuts – julienne, jardinière, macedoines, brunoise, payssane, mignonnete, dices, cubes, shred, mirepoix</li> <li>iii) Preparation of salad dressings</li> </ul>	Demonstrations & simple applications by students	04	
3	Identification and Selection of Ingredients – Qualitative and quantitative measures.	Market survey/tour	04	
4	<ul> <li>D. Basic Cooking methods and pre-preparations</li> <li>ii) Blanching of Tomatoes and Capsicum</li> <li>iii) Preparation of concasse</li> <li>iv) Boiling (potatoes, Beans, Cauliflower, etc)</li> <li>v) Frying – (deep frying, shallow frying, sautéing)</li> <li>Aubergines, Potatoes, etc.</li> <li>vi) Braising – Onions, Leeks, Cabbage</li> <li>vii) Starch cooking (Rice, Pasta, Potatoes)</li> </ul>	Demonstrations & simple applications by students	04	
5	<ul> <li>E. Stocks – Types of stocks (White and Brown stock)</li> <li>ii) Fish stock</li> <li>iii) Emergency stock</li> <li>iv) Fungi stock</li> </ul>	Demonstrations & simple applications by students	04	
6	Sauces – Basic mother sauces <ul> <li>Béchamel</li> <li>Espagnole</li> <li>Veloute</li> <li>Hollandaise</li> <li>Mayonnaise</li> <li>Tomato</li> </ul>	Demonstrations & simple applications	04	
7	<ul> <li>Egg cookery – Preparation of variety of egg dishes</li> <li>Boiled (Soft &amp; Hard)</li> <li>Fried (Sunny side up, Single fried, Bull's Eye, Double fried)</li> <li>Poaches</li> <li>Scrambled</li> <li>Omelette (Plain, Stuffed, Spanish)</li> <li>En cocotte (eggs Benedict)</li> </ul>	Demonstrations & simple applications by students	04	
8	Demonstration & Preparation of simple menu	Demonstrations & simple applications by students	04	
9	Simple Salads & Soups: • Cole slaw, • Potato salad,	Demonstration by instructor and applications by	28	

Beet root salad,	students
Green salad,	
Fruit salad,	
Consommé	
Simple Egg preparations:	
Scotch egg,	
Assorted omelletes,	
Oeuf Florentine	
Oeuf Benedict	
Oeuf Farci	
Oeuf Portugese	
Oeuf Deur Mayonnaise	
Simple potato preparations	
Baked potatoes	
Mashed potatoes	
French fries	
Roasted potatoes	
Boiled potatoes	
Lyonnaise potatoes	
Allumettes	
Vegetable preparations	
Boiled vegetables	
Glazed vegetables	
Fried vegetables	
Stewed vegetables.	
TOTAL	60

PART 'B' – BAKERY	& PATISSERIE
HOURS ALLOTED: 60	MAXIMUM MARKS: 50

	HOURS ALLOTED: 60 MAXIMUM MARKS: 50			
S.No	Торіс	Method	Hours	
1	Equipments	Demonstration by		
	Identification	instructor and	04	
	<ul> <li>Uses and handling</li> </ul>	applications by	04	
	Ingredients – Qualitative and quantitative measures	students		
2	BREAD MAKING			
	<ul> <li>Demonstration &amp; Preparation of Simple and enriched</li> </ul>	Demonstration by		
	bread recipes	instructor and	10	
	<ul> <li>Bread Loaf (White and Brown)</li> </ul>	applications by	10	
	<ul> <li>Bread Rolls (Various shapes)</li> </ul>	students		
	French Bread			
	Brioche			
3	SIMPLE CAKES			
	<ul> <li>Demonstration &amp; Preparation of Simple and enriched</li> </ul>			
	Cakes, recipes			
	<ul> <li>Sponge, Genoise, Fatless, Swiss roll</li> </ul>		10	
	Fruit Cake			
	Rich Cakes			
	Dundee			
	Madeira			
4	SIMPLE COOKIES			
	<ul> <li>Demonstration and Preparation of simple cookies like</li> </ul>			
	Nan Khatai			
	Golden Goodies	Demonstration by		
	Melting moments	instructor and	10	
	Swiss tart	applications by	16	
	Tri colour biscuits	students		
	Chocolate chip			
	Cookies			
	Chocolate Cream Fingers			
	Bachelor Buttons.			
5	HOT / COLD DESSERTS			
	Caramel Custard,			
	Bread and Butter Pudding			
	Queen of Pudding	Demonstration by		
	Soufflé – Lemon / Pineapple	instructor and	20	
	Mousse (Chocolate Coffee)	applications by		
	• Bavaroise	students		
	Diplomat Pudding			
	Apricot Pudding			
	<ul> <li>Steamed Pudding – Albert Pudding, Cabinet Pudding.</li> </ul>			
TOTAL		I	60	

#### MARKING SCHEME FOR PRACTICAL EXAMINATION

PASS MARKS

MAXIMUM MARKS 100 DURATION 04.30 HRS Indenting and Scullery 30 minutes before and after the practical

#### All menu items to be made from the prescribed syllabus only

Part –	A (Cookery)	
1.	One simple salad OR soup	10
2.	One simple sauce	10
3.	One simple egg preparation	10
4.	One simple vegetable or potato preparation	05
5.	Journal	05
		40
Part –	B (Bakery)	
1.	Bread or bread rolls	15
2.	Simple cake or cookies	10
3.	One dessert hot or cold	10
4.	Journal	05
		40
Part –	C (General Assessment)	
1.	Uniform & Grooming	05
2.	Indenting and plan of work	05
3.	Scullery, equipment cleaning and Hygiene	05
4.	Viva	05
		20
	METERS OF ASSESMENT OF EACH DISH	
	) Temperature	20%
,	) Texture / Consistency	20%
	) Aroma / Flavour	20%
	) Taste	20%
E	Presentation	<u>20%</u>
		<u>100%</u>

#### NOTE:

- 1. Journal is not allowed during indenting or practical. It must be handed over to the examiner before commencement of examination.
- 2. Invigilation will be done by both internal and external persons.
- 3. Extra ingredients may be made available in case of failure but of limited types and quantity (groceries and dairy products only). Only one extra attempt may be permitted.
- 4. Uniform and grooming must be checked by the examiners before commencement of examination.
- 5. Students are not allowed to take help from books, notes, journal or any other person.

#### BHM112 – FOUNDATION COURSE IN FOOD & BEVERAGE SERVICE – I (THEORY) HOURS ALLOTED: 30 MAXIMUM MARKS: 100

S.No.	HOURS ALLOTED: 30 MAXIMUM MARKS: 100 Topic	Hours	Weight age
01	THE HOTEL & CATERING INDUSTRY	06	20%
	A. Introduction to the Hotel Industry and Growth of the hotel Industry in India		
	B. Role of Catering establishment in the travel/tourism industry		
	C. Types of F&B operations		
	D. Classification of Commercial, Residential/Non-residential		
	E. Welfare Catering – Industrial/Institutional/Transport such as air,		
	road, rail, sea, etc. F. Structure of the catering industry – a brief description of each		
02	DEPARTMENTAL ORGANISATION & STAFFING	04	15%
	A. Organisation of F&B department of hotel		
	B. Principal staff of various types of F&B operations		
	C. French terms related to F&B staff		
	D. Duties & responsibilities of F&B staff		
	E. Attributes of a waiter		
	F. Inter-departmental relationships		
	(Within F&B and other department)		
03	I FOOD SERVICE AREAS (F & B OUTLETS)	06	20%
	A Specialty Posteurants		
	A. Specialty Restaurants B. Coffee Shop		
	C. Cafeteria		
	D. Fast Food (Quick Service Restaurants)		
	E. Grill Room		
	F. Banquets		
	G. Bar		
	H. Vending Machines		
	I. Discotheque		
	II ANCILLIARY DEPARTMENTS	04	10%
	A. Pantry		
	B. Food pick-up area		
	C. Store		
	D. Linen room		
0.4	E. Kitchen stewarding	0.1	450/
04	F & B SERVICE EQUIPMENT	04	15%
	Familiarization & Selection factors of:		
	- Cutlery		
	- Crockery		
	- Glassware		
	- Flatware		
	- Hollowware		1

	- All other equipment used in F&B Service		
	French terms related to the above	01	
05	NON-ALCOHOLIC BEVERAGES		
		01	20%
	Classification (Nourishing, Stimulating and Refreshing beverages)		
	A. Tea	01	
	- Origin & Manufacture		
	- Types & Brands		
	21	01	
	B. Coffee	-	
	- Origin & Manufacture		
	- Types & Brands	01	
	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
	C. Juices and Soft Drinks		
		01	
	D. Cocoa & Malted Beverages		
	- Origin & Manufacture		
ΤΟΤΑ	v v	30	100%

S.No	Торіс	Hours
01	Food Service areas – Induction & Profile of the areas	04
02	Ancillary F&B Service areas – Induction & Profile of the areas	04
03	Familiarization of F&B Service equipment	08
04	Care & Maintenance of F&B Service equipment	04
05	Cleaning / polishing of EPNS items by:	04
	- Plate Powder method	
	- Polivit method	
	- Silver Dip method	
	- Burnishing Machine	
06	Basic Technical Skills	16
	Task-01: Holding Service Spoon & Fork	
	Task-02: Carrying a Tray / Salver	
	Task-03: Laying a Table Cloth	
	Task-04: Changing a Table Cloth during service	
	Task-05: Placing meal plates & Clearing soiled plates	
	Task-06: Stocking Sideboard	
	Task-07: Service of Water	
	Task-08: Using Service Plate & Crumbing Down	
	Task-09: Napkin Folds	
	Task-10: Changing dirty ashtray	
	Task-11: Cleaning & polishing glassware	
07	Tea – Preparation & Service	04
08	Coffee - Preparation & Service	04
09	Juices & Soft Drinks - Prepa–ation & Service	08
	Mocktails	
	Juices, Soft drinks, Mine–al water, Tonic water	
10	Cocoa & Malted Beverages – Preparation & Service	04
TOTAL	-	60

#### BHM112 - FOUNDATION COURSE IN FOOD & BEVERAGE SERVICE – I (PRACTICAL) HOURS ALLOTED: 60 MAXIMUM MARKS: 100

#### MARKING SCHEME FOR PRACTICAL EXAMINATION

MAXIMUM MARKS	100	PASS MARKS	50
DURATION	03.00HRS		

#### All Technical Skills to be tested as listed in the syllabus

			MARKS
1.	Uniform / Grooming	:	10
2.	Service Equipment Knowledge / Identification	:	20
3.	Care Cleaning & Polishing of service equipment	:	20
4.	Service skills / tasks	:	20
5.	Beverage service Tea / Coffee / Soft drinks	:	20
6.	Journal	:	10
			100

#### NOTE:

- 1. The examination should test skills and knowledge of the students by assigning sets of tasks as listed in the practical syllabus under each category.
- 2. During table service each guest should pose one question to the candidate on the item being served. The invigilators can brief guests prior to service.

#### BHM113 - FOUNDATION COURSE IN FRONT OFFICE OPERATIONS – I (THEORY) HOURS ALLOTED: 30 MAXIMUM MARKS: 100

S.No.	Торіс	Hours	Weight age
01	INTRODUCTION TO TOURISM, HOSPITALITY & HOTEL INDUSTRY	03	10%
	A. Tourism and its importance		
	B. Hospitality and its origin		
	C. Hotels, their evolution and growth		
	D. Brief introduction to hotel core areas with special reference to		
	Front Office		
02	CLASSIFICATION OF HOTELS	05	15%
	A. Size		
	B. Star		
	C. Location & clientele		
	D. Ownership basis		
	E. Independent hotels		
	F. Management contracted hotel		
	G. Chains		
	H. Franchise/Affiliated		
	I. Supplementary accommodation		
03	J. Time shares and condominium TYPES OF ROOMS	02	5%
05		02	J /0
	A. Single		
	B. Double		
	C. Twin		
	D. Suits		
04	TIME SHARE & VACATION OWNERSHIP	03	10%
	A. What is time share? Referral chains & condominiums		
	B. How is it different from hotel business?		
	C. Classification of timeshares		
	D. Types of accommodation and their size		
05	FRONT OFFICE ORGANIZATION	05	20%
	A. Function areas		
	B. Front office hierarchy		
	C. Duties and responsibilities		
	D. Personality traits		
06	HOTEL ENTRANCE, LOBBY AND FRONT OFFICE	03	10%
	A. Layout		
	B. Front office equipment (non automated, semi automated and		
	automated)		
07	BELL DESK	04	20%
	A. Functions		
	B. Procedures and records		

08	<b>FRENCH:</b> To be taught by a professional French language teacher.	05	10%
	<ul> <li>A. Understanding and uses of accents, orthographic signs &amp; punctuation</li> <li>B. Knowledge of cardinaux &amp; ordinaux (Ordinal &amp; cardinal)</li> <li>C. Days, Dates, Time, Months and Seasons</li> </ul>		
	TOTAL	30	100

#### BHM113 - FOUNDATION COURSE IN FRONT OFFICE OPERATIONS – I (PRACTICALS) HOURS ALLOTED: 30 MAXIMUM MARKS: 100

S.No.	Торіс	Hours
1	Appraisal of front office equipment and furniture	2
2	Rack, Front desk counter & bell desk	2
3	Filling up of various proforma	4
4	Welcoming of guest	2
5	Telephone handling	4
6	Role play:	
	Reservation	
	Arrivals	
	Luggage handling	4
	<ul> <li>Message and mail handling</li> </ul>	4
	Paging	2
		4
		2
TOTAL	·	30

#### MARKING SCHEME FOR PRACTICAL EXAMINATION

MAXIN DURA	IUM MARKS FION	100 03.00 HRS	PASS MARKS	50
				MARKS
1. 2. 3. 4. 5. 6.	UNIFORM & GROOMI COURTESY & MANNE SPEECH AND COMM TECHNICAL KNOWLE PRACTICAL SITUATIC JOURNAL	RS JNICATION DGE		10 10 10 20 40 10
			1	00

#### NOTE:

- 1. Speech, Communication, Courtesy and Manners should be observed throughout.
- 2. 200 technical questions to be prepared in advance, covering the entire syllabus.
- 3. Practical situations at least 25 situations be made representing all aspects of the syllabus.

#### BHM114 - FOUNDATION COURSE IN ACCOMMODATION OPERATIONS – I (THEORY) HOURS ALLOTED: 30 MAXIMUM MARKS: 100

S.No.	Торіс	Hours	Weight age
01	THE ROLE OF HOUSEKEEPING IN HOSPITALITY OPERATION	02	5%
	Role of Housekeeping in Guest Satisfaction and Repeat Business		
02	<ul> <li>ORGANISATION CHART OF THE HOUSEKEEPING DEPARTMENT</li> <li>A. Hierarchy in small, medium, large and chain hotels</li> <li>B. Identifying Housekeeping Responsibilities</li> <li>C. Personality Traits of housekeeping Management Personnel.</li> <li>D. Duties and Responsibilities of Housekeeping staff</li> <li>E. Layout of the Housekeeping Department</li> </ul>	08	25%
03	<ul> <li>CLEANING ORGANISATION</li> <li>A. Principles of cleaning, hygiene and safety factors in cleaning</li> <li>B. Methods of organising cleaning</li> <li>C. Frequency of cleaning daily, periodic, special</li> <li>D. Design features that simplify cleaning</li> <li>E. Use and care of Equipment</li> </ul>	04	15%
04	CLEANING AGENTS A. General Criteria for selection B. Classification C. Polishes D. Floor seats E. Use, care and Storage F. Distribution and Controls G. Use of Eco-friendly products in Housekeeping	05	20%
05	COMPOSTION, CARE AND CLEANING OF DIFFERENT SURFACES <ul> <li>A. Metals</li> <li>B. Glass</li> <li>C. Leather, Leatherites, Rexines</li> <li>D. Plastic</li> <li>E. Ceramics</li> <li>F. Wood</li> <li>G. Wall finishes</li> <li>H. Floor finishes</li> </ul>	05	15%
06	INTER DEPARTMENTAL RELATIONSHIP A. With Front Office B. With Maintenance C. With Security D. With Stores E. With Accounts F. With Personnel G. Use of Computers in House Keeping department	02	10%
07	USE OF COMPUTERS IN HOUSE KEEPING DEPARTMENT	04	10
TOTAL		30	100%

#### BHM114 - FOUNDATION COURSE IN ACCOMMODATION OPERATIONS – I (PRACTICAL) HOURS ALLOTED: 30 MAXIMUM MARKS: 100

C N -	HOURS ALLOTED: 30 MAXIMUM MARKS: 100	11
S.No.	Topic	Hours
01	Sample Layout of Guest Rooms	02
	Single room	
	Double room	
	Twin room	
	Suite	
02	Guest Room Supplies and Position	04
	Standard room	
	• Suite	
	VIP room special amenities	
03	Cleaning Equipment-(manual and mechanical)	04
	Familiarization	
	Different parts	
	Function	
	Care and maintenance	
04	Cleaning Agent	02
	<ul> <li>Familiarization according to classification</li> </ul>	
	Function	
05	Public Area Cleaning (Cleaning Different Surface)	14
	A. WOOD	
	• polished	
	• painted	
	Laminated	
	B. SILVER/ EPNS	
	<ul> <li>Plate powder method</li> <li>Polivit method</li> </ul>	
	Proprietary solution (Silvo)	
	C. BRASS	
	Traditional/ domestic 1 Method	
	<ul> <li>Proprietary solution 1 (brasso)</li> </ul>	
	D. GLASS	
	Glass cleanser	
	<ul> <li>Economical method(newspaper)</li> </ul>	
	E. FLOOR - Cleaning and polishing of different types	
	• Wooden	
	Marble	
	–errazzo/ mosaic etc.	
	F. WALL - care and maintenance of different types and parts	
	• Skirtin–	
	• Dado	
	<ul> <li>Different types of paints(distemper Emulsion, oil paint etc)</li> </ul>	

06	Maid's trolley	02
	Contents	
	Trolley setup	
07	Familiarizing with different types of Rooms, facilities and surfaces	02
	Twin/ double	
	Suite	
	Conference etc	
TOTAL	-	30

#### MARKING SCHEME FOR PRACTICAL EXAMINATION

MAXIMUM MARKS	100	PASS MARKS	50
DURATION	03.00HRS		

		M	ARKS
1. 2. 3. 4. 5. 6.	UNIFORM & GROOMING GUEST ROOM SUPPLIES & POSITION SURFACE CLEANING (TWO DIFFERENT SURFACES) MAIDS TROLLY CARE & CLEANING OF EQUIPMENT VIVA		10 10 30 10 20
7.	JOURNAL	:	10
			100

# NOTE:

- 1. Time limit of the examination should be strictly adhered to.
- 2. Tasks should be limited to the syllabus

#### BHM105 - APPLICATION OF COMPUTERS – THEORY HOURS ALLOTED: 15 – MAXIMUM MARKS: 50

S.No.	Topic	Hours	Weight
			age
01	COMPUTER FUNDAMENTALS - THEORY	05	
	INFORMATION CONCEPTS AND PROCESSING		05%
	<ul> <li>A. Definitions</li> <li>B. –eed, Quality and Value of Information</li> </ul>		
	<b>C.</b> Data Processing Concepts		
	ELEMENTS OF A COMPUTER SYSTEM		10%
	A. Definitions		
	B. Characteristics of Computers		
	C. Classification of Computers D. Limitations		
	HARDWARE FEATURES AND USES		10%
	A. Components of a Computer		
	B. Generations of Computers		
	C. Primary and Secondary Storage Concepts		
	D. Data Entry Devices E. Data Output Devices		
	L. Data Output Devices		10%
	SOFTWARE CONCEPTS		
	A. System Software		
	B. Application Software		
	C. Language Classification		
00	D. D. Compilers and Interpreters	05	
02	OPERATING SYSTEMS/ENVIRONMENTS - THEORY	05	
	BASICS OF MS-DOS		20%
	A. Internal commands		
	B. External comma–ds		
	INTRODUCTION TO WINDOWS		15%
	A. GUI/Features		
	B. What are Windows and Windows 95 and above?		
02	C. Parts of a Typical Window and their Functions	05	250/
03	NETWORKS – THEORY	05	35%
	A. Network Topology		
	• Bus		
	• Star		
	Ring     Notwork Applications		
	B. Network Applications		

C.	Types of Network		
	• LAN		
	• MAN		
	• WAN		
D.	Network Configuration Hardware		
	• Server		
	Nodes		
E.	Channel		
	Fibre optic		
	• Twisted		
	Co-axial		
F.	Hubs		
G.	Network Interface Card		
	Arcnet		
	Ethernet		
H.	Network Software		
	Novel		
	Windows NT		
TOTAL		15	100%

#### BHM105 - APPLICATION OF COMPUTERS – PRACTICAL HOURS ALLOTED: 60 MAXIMUM MARKS: 100

S.No.	Торіс	Hours	Weight age
01	<ul> <li>WINDOWS OPERATIONS</li> <li>A. Creating Folders</li> <li>B. Creating Shortcuts</li> <li>C. Copying Files/Folders</li> <li>D. Renaming Files/Folders</li> <li>E. Deleting Files</li> <li>F. Exploring Windows</li> <li>G. Quick Menus</li> </ul>	05	15%
F. 02	MS-OFFICE 2007 MS WORD	15	25%
	DOCUMENT A. Entering Text B. Saving the Document C. Editing a Document already saved to Disk D. Getting around the Document E. Find and Replace Operations F. Printing the Document		
	<ul> <li>FORMATTING A DOCUMENT</li> <li>A. Justifying Paragraphs</li> <li>B. Changing Paragraph Indents</li> <li>C. Setting Tabs and Margins</li> <li>D. Formatting Pages and Documents</li> <li>E. Using Bullets and Numbering</li> <li>F. Headers/Footers</li> <li>GPagination</li> </ul>		
	<ul> <li>SPECIAL EFFECTS</li> <li>A. Print Special Effects e.g. Bold, Underline, Superscripts, Subscript</li> <li>B. Changing Fonts</li> <li>CChanging Case</li> </ul>		
	<ul> <li>CUT, COPY AND PASTE OPERATION</li> <li>A. Marking Blocks</li> <li>B. Copying and Pasting a Block</li> <li>C. Cutting and Pasting a Block</li> <li>D. Deleting a Block</li> <li>E. Formatting a Block</li> <li>F. Using Find and Replace in a Block</li> </ul>		
	USING MS-WORD TOOLS A. Spelling and Grammar B. Mail Merge CPrinting Envelops and Labels		

	TABLES         A. Create         B. Delete         C. Format         GRAPHICS         A. Inserting Clip arts         B. Symbols (Border/Shading)         C. Word Art         PRINT OPTIONS         A. Previewing the Document         B. Printing a whole Document         C. Printing a Specific Page         D. Printing a selected set         E. Printing Several Documents		
03	F. Printing More than one Copies MS OFFICE 2007 MS-EXCEL A. How to use Excel B. Starting Excel C. Parts of the Excel Screen D. Parts of the Worksheet E. Navigating in a Worksheet F. Getting to know mouse pointer shapes CREATING A SPREADSHEET A. Starting a new worksheet B. Entering the three different types of data in a worksheet C. Creating simple formulas D. Formatting data for decimal points E. Editing data in a worksheet F. Using AutoFill G. Blocking data H. Saving a worksheet I. Exiting excel MAKING THE WORKSHEET LOOK PRETTY A. Selecting cells to format B. Trimming tables with Auto Format C. Formatting cells for: - Currency - Comma - Percent - Decimal - Date D. Changing columns width and row height E. Aligning text - Top to bottom	15	25%

- Text wrap	
- Re ordering Orientation	
F Using Borders	
GOING THROUGH CHANGES	
A. Opening workbook files for editing	
B. Undoing the mistakes	
C. Moving and copying with drag and drop	
D. Copying formulas	
E. Moving and Copying with Cut, Copy and Paste	
F. Deleting cell entries	
G. Deleting columns and rows from worksheet	
H. Inserting columns and rows in a worksheet	
I. Spell checking the worksheet	
PRINTING THE WORKSHEET	
A. Previewing pages before printing	
B. Printing from the Standard toolbar	
C. Printing a part of a worksheet	
D. Changing the orientation of the printing	
E. Printing the whole worksheet in a single pages	
F. Adding a header and footer to a report	
G. Inserting page breaks in a report	
H. Printing the formulas in the worksheet	
ADDITIONAL FEATURES OF A WORKSHEET	
A. Splitting worksheet window into two four panes	
<ul> <li>B. Freezing columns and rows on-screen for worksheet title</li> </ul>	
C. Attaching comments to cells	
D. Finding and replacing data in the worksheet	
E. Protecting a worksheet	
F. Function commands	
MAINTAINING MULTIPLE WORKSHEET	
A. Moving from sheet in a worksheet	
B. Adding more sheets to a workbook	
C. Deleting sheets from a workbook	
D. Naming sheet tabs other than sheet 1, sheet 2 and so	
on E. Copving or moving sheets from one worksheet to	
<ul> <li>E. Copying or moving sheets from one worksheet to another</li> </ul>	
CREATING GRAPHICS/CHARTS	
A. Using Chart wizard	
B. Changing the Chart with the Chart Toolbar	
C. Formatting the chart's axes	
D. Adding a text box to a chart	
E. Changing the orientation of a 3-D chart	
F. Using drawing tools to add graphics to chart and	

	worksheet G. Printing a chart with printing the rest of the worksheet data		
	EXCEL'S DATABASE FACILITIES		
	A. Setting up a database		
	B. Sorting records in the database		
04	MS OFFICE 2007	20	25%
	MS-POWER POINT		
	A. Making a simple presentation		
	B. Using Auto content Wizards and Templates		
	C. Power Points five views		
	D. Slides		
	<ul> <li>Creating Slides, re-arranging, modifying</li> </ul>		
	- Inserting pictures, objects		
	- Setting up a Slide Show		
	E Creating an Organizational Chart		
05	Internet & E-mail – PRACTICAL	05	10%
TOTAL		60	100%

# MARKING SCHEME FOR PRACTICAL EXAMINATION

MAXIMUM MARKS		100		PASS	MARKS	50
				N	IARKS	
1. 2. 3.		Printing (20 lines)		:	20 20 60	
0.	0 10010 1				100	
		(Refer sy	llabus for	r tasks	)	

#### BHM106 - HOTEL ENGINEERING HOURS ALLOTED: 60 MAXIMUM–MARKS: 100

S.No.	Торіс	Hours	Weight age
01	<ul> <li>MAINTENANCE:</li> <li>A. Preventive and breakdown maintenance, comparisons</li> <li>B. Roll &amp; Importance of maintenance department in the hotel industry with emphasis on its relation with other departments of the hotel.</li> <li>C. Organization chart of maintenance department, duties and responsibilities of maintenance department</li> </ul>	03	5%
02.	<ul> <li>Fuels used in catering industry:</li> <li>A. Types of fuel used in catering industry; calorific value; comparative study of different fuels</li> <li>B. Calculation of amount of fuel required and cost.</li> </ul>	04	5%
03	<ul> <li>Gas:</li> <li>A. Heat terms and units; method of transfer</li> <li>B. LPG and its properties; principles of Bunsen and burner, precautions to be taken while handling gas; low and high-pressure burners, corresponding heat output.</li> <li>C. Gas bank, location, different types of manifolds</li> </ul>	04	5%
04	<ul> <li>Electricity:</li> <li>A. Fundamentals of electricity, insulators, conductors, current, potential difference resistance, power, energy concepts; definitions, their units and relationships, AC and DC; single phase and three phase and its importance on equipment specifications</li> <li>B. Electric circuits, open circuits and close circuits, symbols of circuit elements, series and parallel connections, short circuit, fuses; MCB, earthing, reason for placing switches on live wire side.</li> <li>C. Electric wires and types of wiring</li> <li>D. Calculation of electric energy consumption of equipment, safety precaution to be observed while using electric appliances.</li> <li>E. Types of lighting, different lighting devices, incandescent lamps, fluorescent lamps, other gas discharged lamps, illumination, and units of illumination.</li> <li>F. External lighting</li> <li>G. Safety in handling electrical equipment.</li> </ul>	06	10%
05.	<ul> <li>Water systems:</li> <li>G. Water distribution system in a hotel</li> <li>H. Cold water systems in India</li> <li>I. Hardness of water, water softening, base exchange method (Demonstration)</li> <li>J. Cold water cistern swimming pools</li> <li>K. Hot water supply system in hotels</li> <li>L. Flushing system, water taps, traps and closets.</li> </ul>	04	5%

06	Refrigeration & Air-conditioning:	10	15%
	A. Basic principles, latent heat, boiling point and its dependence on pressure, vapour compressor system of refrigeration and refrigerants		
	<ul> <li>B. Vapour absorption system, care and maintenance of refrigerators, defrosting, types of refrigerant units, their care and maintenance.</li> <li>(Demonstration)</li> </ul>		
	C. Conditions for comfort, relative humidity, humidification, de- humidifying, due point control, unit of air conditioning		
	D. Window type air conditioner, central air conditioning, preventive maintenance		
07	E. Vertical transportation, elevators, escalators.	04	10%
07	Fire prevention and fire fighting system:	04	10%
	<ul> <li>A. Classes of fire, methods of extinguishing fires (Demonstration)</li> <li>B. Fire extinguishes, portable and stationery</li> <li>C. Fire detectors and alarm</li> </ul>		
	D. Automatic fire detectors cum extinguishing devices		
	E. Structural protection		
	F. Legal requirements		
08	Waste disposal and pollution control:	05	10%
	A. Solid and liquid waste, sullage and sewage, disposal of solid waste		
	B. Sewage treatment		
	C. Pollution related to hotel industry		
	D. Water pollution, sewage pollution		
	<ul> <li>E. Air pollution, noise pollution, thermal pollution</li> <li>F. Legal Requirements</li> </ul>		
09	Safety:	01	5%
00	A. Accident prevention		070
	B. Slips and falls		
	C. Other safety topics		
10.	Security	01	10%
11.	Equipment replacement policy:	05	5%
	A. Circumstances under which equipment are replaced.		
	B. Replacement policy of items which gradually deteriorates		
	C. Replacement when the average annual cost is minimum		
	D. Replacement when the present cost is minimum		
	E. Economic replacement cycle for suddenly failing equipment	ļ	
12.	Audio visual equipments:	08	10%
	A. Various audio visual equipment used in hotel		
	B. Care and cleaning of overhead projector, slide projector, LCD and power point presentation units		
	C. Maintenance of computers:		
	<ul> <li>D. Care and cleaning of PC, CPU, Modem, UPS, Printer, Laptops</li> <li>E. Sensors – Various sensors used in different locations of a hotel –</li> </ul>		
	type, uses and cost effectiveness	L	

13.	Contract maintenance:	03	5%
	<ul> <li>A. Necessity of contract maintenance, advantages and disadvantages of contract maintenance</li> <li>B. Essential requirements of a contract, types of contract, their comparative advantages and disadvantages.</li> </ul>		
	C. Procedure for inviting and processing tenders, negotiating and finalizing		
TOTAL		60	100%

#### BHM116 - NUTRITION HOURS ALLOTED: 30 MAXIMUM MARKS: 100

S.No.	HOURS ALLOTED: 30 MAXIMUM MARKS: 100 Topic	Hours	Weight
			age
01	BASIC ASPECTS	01	5%
	A Definition of the terms Health Nutrition and Nutriente		
	<ul> <li>A. Definition of the terms Health, Nutrition and Nutrients</li> <li>B. Importance of Food – (Physiological, Psychological and Social</li> </ul>		
	function of food) in maintaining good health.		
	C. Classification of nutrients		
02	ENERGY	03	10%
1	A. Definition of Energy and Units of its measurement (Kcal)		
	B. Energy contribution from macronutrients (Carbohydrates, Proteins		
	and Fat)		
	C. Factors affecting energy requirements		
	<ul> <li>D. Concept of BMR, SDA, Thermodynamic action of food</li> <li>E. Dietary sources of energy</li> </ul>		
	F. Concept of energy balance and the health hazards associated with		
	Underweight, Overweight		
03	MACRO NUTRIENTS		
	Carbohydrates	04	10%
	Definition		
	<ul> <li>Classification (mono, di and polysaccharides)</li> </ul>		
	Dieteary Sources		
	• Functions		
	Significance of dietary fibre (Prevention/treatment of diseases)		
	Lipids	04	10%
	Definition		
	<ul> <li>Classification : Saturated and unsaturated fats</li> </ul>		
	Dietary Sources		
	• Functions		
	<ul> <li>Significance of Fatty acids (PUFAs, MUFAs, SFAs, EFA) in maintaining health</li> </ul>		
	<ul> <li>maintaining health</li> <li>Cholesterol – Dietary sources and the Concept of dietary and blood</li> </ul>		
	cholesterol		
	Proteins	04	10%
	Definition		
	<ul> <li>Classification based upon amino acid composition</li> </ul>		
	<ul> <li>Dietary sources</li> </ul>		
	Functions		
	<ul> <li>Methods of improving quality of protein in food (special emphasis on Soya proteins and whey proteins)</li> </ul>		

04	MACRO NUTRIENTS	05	15%
	A. Vitamins		
	Definition and Classification (water and fats soluble vitamins)		
	Food Sources, function and significance of:		
	1. Fat soluble vitamins (Vitamin A, D, E, K)		
	2. Water soluble vitamins (Vitamin C, Thiamine, Riboflavin,		
	Niacin, Cyanocobalamin Folic acid		
	B. MINERALS	03	10%
	Definition and Classification (major and minor)	00	1070
	Food Sources, functions and significance of :     Calcium Inc. Cadium Indian & Elevine		
05	Calcium, Iron, Sodium, Iodine & Flourine	01	<b>C</b> 0/
05	WATER	01	5%
	Definition     Distant Sources (visible invisible)		
	Dietary Sources (visible, invisible)		
	Functions of water		
00	Role of water in maintaining health (water balance)	0.1	50/
06	BALANCED DIET	01	5%
	Definition		
	Importance of balanced diet		
	RDA for various nutrients – age, gender, physiological state		100/
07	MENU PLANNING	02	10%
	Planning of nutritionally balanced meals based upon the three food		
	group system		
	Factors affecting meal planning		
	Critical evaluation of few meals served at the Institutes/Hotels		
	based on the principle of meal planning.		
	Calculation of nutritive value of dishes/meals.		- • /
08	MASS FOOD PRODUCTION	01	5%
	Effect of cooking on nutritive value of food (QFP)		
09	NEWER TRENDS IN FOOD SERVICE INDUSTRY IN RELEVANCE TO NUTRITION AND HEALTH	01	5%
	Need for introducing nutritionally balanced and health specific		
	meals		
	Critical evaluation of fast foods		
	<ul> <li>New products being launched in the market (nutritional evaluation)</li> </ul>		
TOTA	-	30	100%

# <u>SEMESTER – II</u>

#### WEEKLY TEACHING SCHEME

No.	Subject	Subject	Hours per week	
	code		Th.	Pr.
1	BHM151	Foundation Course in Food Production - II	02	08
2	BHM152	Foundation Course in Food & Beverage Service - II	02	04
3	BHM153	Foundation Course in Front Office - II	02	02
4	BHM154	Foundation Course in Accommodation Operations - II	02	02
5	BHM117	Principles of Food Science	02	-
6	BHM108	Accountancy	04	-
7	BHM109	Communication	02	-
8	TS-01	Foundation Course in Tourism	02	-
9	-	Tutorial/Library	01	-
TOTA	AL:		19	16
GRA	ND TOTAL		3	5

0.11	HOURS ALLOTED: 30 MAXIMUM MARKS: 10		144 - 14
S.No.	Торіс	Hours	Weight
01	SOUPS	02	age 10%
01	C. Basic recipes other than consommé with menu examples	02	10 /0
	a. Broths		
	b. Bouillon		
	c. Puree		
	d. Cream		
	e. Veloute		
	f. Chowder		
	g. Bisque etc		
	D. Garnishes and accompaniments		
	E. International soups		
02	SAUCES & GRAVIES	03	10%
	D. Difference between sauce and gravy		
	E. Derivatives of mother sauces		
	F. Contemporary & Proprietary		
03	MEAT COOKERY	04	15%
	A. Introduction to meat cookery		
	B. Cuts of beef/veal		
	C. Cuts of lamb/mutton		
	D. Cuts of pork		
	E. Variety meats (offals)		
	F. Poultry		
	(With menu examples of each)		
04	FISH COOKERY	03	10%
	A. Introduction to fish cookery		
	B. Classification of fish with examples		
	C. Cuts of fish with menu examples		
	D. Selection of fish and shell fish		
	E. Cooking of fish (effects of heat)		
05	RICE, CEREALS & PULSES	01	5%
	A. Introduction		
	B. Classification and identification		
	C. Cooking of rice, cereals and pulses		
	D. Varieties of rice and other cereals		
06	i) PASTRY	02	5%
	A. Short crust		
	B. Laminated		
	C. Choux		
	D. Hot water/Rough puff		
	<ul> <li>Recipes and methods of preparation</li> </ul>		
	Differences		
	Uses of each pastry		
	Care to be taken while preparing pastry		
	Role of each ingredient		
	<ul> <li>Temperature of baking pastry</li> </ul>	00	100/
	ii) Flour	03	10%

#### BHM151 - FOUNDATION COURSE IN FOOD PRODUCTION – II (THEORY) HOURS ALLOTED: 30 MAXIMUM MARKS: 100

	A. Structure of wheat		
	B. Types of Wheat C. Types of Flour		
	<ul> <li>D. Processing of Wheat – Flour</li> <li>E. Uses of Flour in Food Production</li> </ul>		
	F. Cooking of Flour (Starch)		
	iii) SIMPLE BREADS		
	A. Principles of bread making		
	B. Simple yeast breads		
	C. Role of each ingredient in break making		
	D. Baking temperature and its importance		
07	PASTRY CREAMS	02	5%
	A. Basic pastry creams		
	B. Uses in confectionery		
	C. Preparation and care in production		
08	BASIC COMMODITIES:		15%
	i) Milk	02	
	A. Introduction		
	B. Processing of Milk		
	C. Pasteurisation – Homogenisation		
	D. Types of Milk – Skimmed and Condensed		
	E. Nutritive Value		
	ii) Cream	01	
	A. Introduction		
	B. Processing of Cream		
	C. Types of Cream		
	iii) Cheese	02	
	A. Introduction		
	B. Processing of Cheese		
	C. Types of Cheese		
	D. Classification of Cheese		
	E. Curing of Cheese		
	F. Uses of Cheese		
	b) Detter	04	
	iv) Butter	01	
	A. Introduction		
	B. Processing of Butter		
09	C. Types of Butter BASIC INDIAN COOKERY	02	5%
09		02	5%
	i) CONDIMENTS & SPICES		
	A. Introduction to Indian food		
	B. Spices used in Indian cookery		
	C. Role of spices in Indian cookery		
	D. Indian equivalent of spices (names)		
	ii) MASALAS		
L			

	Α.	Blending of spices		
	В.	Different masalas used in Indian cookery		
		Wet masalas		
		Dry masalas		
	С.	Composition of different masalas		
	D.	Varieties of masalas available in regional areas		
	Ε.	Special masala blends		
10	KITCH	EN ORGANIZATION AND LAYOUT	02	10%
		General layout of the kitchen in various organisations		
	В.	Layout of receiving areas		
	С.	Layout of service and wash up		
TOTAL	-		30	100%

# BHM151 - FOUNDATION COURSE IN FOOD PRODUCTION – II (PRACTICAL) PART A - COOKERY

S.No     Topic     Method     Hours       1     • Meat - Identification of various cuts, Carcass demonstration     • Demonstrations & Chops, Tornado, Fillet, Steaks and Escalope     • Demonstrations & simple applications     04       2     • Identification & Classification • Cuts and Folds of fish     • Demonstrations at the site in local Area/Slaughtering house/Market     04       3     Preparation of menu     • Slaughtering and dressing house/Market     • Odemonstrations at the site in local Area/Slaughtering house/Market     04       3     Preparation of menu     • Slaughtering and dressing house/Market     04       3     Preparation of menu     • Chicken, Mutton and Fish Preparations- Fish orly, a la anglaise, colbert, meuniere, poached, baked     • Demonstration by instructor and applications by students     52       5     Simple potato preparations- Basic potato dishes     • Single potato greparations- Basic vegetable dishes     • Single potato dishes     • Single potato dishes       Vegetable preparations- Basic vegetable dishes     • Indian cookery- Rice dishes, Breads, Main course, Basic Vegetables, Paneer Preparations     • Other		HOURS ALLOTED: 60 MAXIMUM MARKS: 50			
1       Indiate construction       Nation of Nation of National Status       04         1       Preparation of basic cuts-Lamb and Pork Chops , Tornado, Fillet, Steaks and Escalope       Demonstrations & simple applications       04         2       Identification & Classification       Demonstrations at the site in local Area/Slaughtering house/Market       04         3       Preparation of menu       Demonstrations at the site in local Area/Slaughtering house/Market       04         3       Preparation of menu       Salads & soups- waldrof salad, Fruit salad, Russian salad, salade nicoise, Cream (Spinach, Vegetable, Tomato), Puree (Lentil, Peas Carrot) International soups       Demonstration by instructor and applications by students       52         51       Chicken, Mutton and Fish Preparations- Fish orly, a la anglaise, colbert, meuniere, poached, baked       Demonstration by instructor and applications by students       52         52       Simple potato preparations- Basic potato dishes       Single preparations- Basic vegetable dishes       52         Vegetable preparations- Basic vegetable dishes       Indian cookery- Rice dishes, Breads, Main course, Basic Vegetables, Paneer Preparations       Fasic Vegetables, Paneer Preparations	S.No	Торіс	Method	Hours	
Meat, Fish and poultry. • Slaughtering and dressingthe site in local Area/Slaughtering house/Market043Preparation of menu3Preparation of menuSalads & soups- waldrof salad, Fruit salad, Russian salad, salade nicoise, Cream (Spinach, Vegetable, Tomato), Puree (Lentil, Peas Carrot) International soupsDemonstration by instructor and applications by students046Chicken, Mutton and Fish Preparations- Fish orly, a la anglaise, colbert, meuniere, poached, bakedDemonstration by instructor and applications by students525Simple potato preparations- Basic potato dishesSimple potato preparations- Basic vegetable dishes52Vegetable preparations- Basic vegetable dishesIndian cookery- Rice dishes, Breads, Main course, Basic Vegetables, Paneer PreparationsFasic Vegetables, Paneer Preparations52		<ul> <li>demonstration</li> <li>Preparation of basic cuts-Lamb and Pork Chops , Tornado, Fillet, Steaks and Escalope</li> <li>Fish-Identification &amp; Classification</li> </ul>	simple applications	04	
Salads & soups- waldrof salad, Fruit salad, Russian salad, salade nicoise,       Cream (Spinach, Vegetable, Tomato),         Puree (Lentil, Peas Carrot)       International soups         Chicken, Mutton and Fish Preparations-       Eish orly, a la anglaise, colbert, meuniere, poached, baked         Entrée-Lamb stew, hot pot, shepherd's pie, grilled steaks & lamb/Pork chops, Roast chicken, grilled chicken, Leg of Lamb, Beef       Demonstration by instructor and applications by students         Simple potato preparations-       Basic potato dishes       Vegetable preparations-         Basic vegetable dishes       Indian cookery-       Rice dishes, Breads, Main course, Basic Vegetables, Paneer Preparations		<ul><li>Meat, Fish and poultry.</li><li>Slaughtering and dressing</li></ul>	the site in local Area/Slaughtering	04	
	5	<ul> <li>Salads &amp; soups- waldrof salad, Fruit salad, Russian salad, salade nicoise, Cream (Spinach, Vegetable, Tomato), Puree (Lentil, Peas Carrot) International soups</li> <li>Chicken, Mutton and Fish Preparations- Fish orly, a la anglaise, colbert, meuniere, poached, baked Entrée-Lamb stew, hot pot, shepherd's pie, grilled steaks &amp; lamb/Pork chops, Roast chicken, grilled chicken, Leg of Lamb, Beef</li> <li>Simple potato preparations- Basic potato dishes</li> <li>Vegetable preparations- Basic vegetable dishes</li> <li>Indian cookery- Rice dishes, Breads, Main course, Basic Vegetables,</li> </ul>	instructor and applications by	52	
		TOTAL		60	

### PART B - BAKERY & PATISSERIE HOURS ALLOTED: 60 MAXIMUM MARKS: 50

	HOURS ALLOTED: 60 MAXIMUM MARKS: 50				
S.No	Торіс	Method	Hours		
1	<ul> <li>PASTRY:</li> <li>Demonstration and Preparation of dishes using varieties of Pastry <ul> <li>Short Crust – Jam tarts, Turnovers</li> <li>Laminated – Palmiers, Khara Biscuits, Danish Pastry, Cream Horns</li> <li>Choux Paste – Eclairs, Profiteroles</li> </ul> </li> </ul>	Demonstration by instructor and applications by students	20		
2	<ul> <li>COLD SWEET</li> <li>Honeycomb mould</li> <li>Butterscotch sponge</li> <li>Coffee mousse</li> <li>Lemon sponge</li> <li>Trifle</li> <li>Blancmange</li> <li>Chocolate mousse</li> <li>Lemon soufflé</li> </ul>	Demonstration by instructor and applications by students	20		
3	<ul> <li>HOT SWEET</li> <li>Bread &amp; butter pudding</li> <li>Caramel custard</li> <li>Albert pudding</li> <li>Christmas pudding</li> </ul>	Demonstration by instructor and applications by students	12		
4	INDIAN SWEETS Simple ones such as chicoti, gajjar halwa, kheer	Demonstration by instructor and applications by students	08		
	TOTAL		60		

### 152 - FOUNDATION COURSE IN FOOD & BEVERAGE SERVICE – II (THEORY) HOURS ALLOTED: 30 MAXIMUM MARKS: 100

S.No.	Topic	Hours	Weight
0.110.		nouro	age
01	MEALS & MENU PLANNING:		
	A. Origin of Menu	01	
	B. Objectives of Menu Planning	02	
	C. Types of Menu	01	
	D. Courses of French Classical Menu	05	
	• Sequence		
	Examples from each course		
	Cover of each course		
	Accompaniments	03	
	E. French Names of dishes	03	
	F. Types of Meals	03	
	Early Morning Tea		
	<ul> <li>Breakfast (English, American Continental, Indian)</li> </ul>		
	Brunch		
	Lunch		
	<ul> <li>Afternoon/High Tea</li> </ul>		
	• Dinner		
	• Supper		
02	I PREPARATION FOR SERVICE	02	
	A. Organising Mise-en-scene		
	B. Organising Mise en place		
	II TYPES OF FOOD SERVICE	04	
	A. Silver service		
	B. Pre-plated service		
	C. Cafeteria service		
	D. Room service		
	E. Buffet service F. Gueridon service		
	G. Lounge service		
	G. Lounge service		
03	SALE CONTROL SYSTEM	06	
	A. KOT/Bill Control System (Manual)		
	Triplicate Checking System		
	Duplicate Checking System		
	Single Order Sheet		
	Quick Service Menu & Customer Bill		
	B. Making bill		
	C. Cash handling equipment		
	D. Record keeping (Restaurant Cashier)		

04	TOBACCO	03	
	<ul> <li>A. History</li> <li>B. Processing for cigarettes, pipe tobacco &amp; cigars</li> <li>C. Cigarettes – Types and Brand names</li> <li>D. Pipe Tobacco – Types and Brand names</li> <li>E. Cigars – shapes, sizes, colours and Brand names</li> <li>F. Care and Storage of cigarettes &amp; cigars</li> </ul>		
	TOTAL	30	100%

#### BHM152 - FOUNDATION COURSE IN FOOD & BEVERAGE SERVICE - II (PRACTICAL) HOURS ALLOTED: 60 **MAXIMUM MARKS: 100**

S.No	Торіс	Hours
01	REVIEW OF SEMESTER -1	04
-		
02	TABLE LAY-UP & SERVICE	16
	Task-01: A La Carte Cover	
	Task-02: Table d' Hote Cover	
	Task-03: English Breakfast Cover	
	Task-04: American Breakfast Cover	
	Task-05: Continental Breakfast Cover	
	Task-06: Indian Breakfast Cover	
	Task-07: Afternoon Tea Cover	
	Task-08: High Tea Cover	
	TRAY/TROLLEY SET-UP & SERVICE	
	Task-01: Room Service Tray Setup	
	Task-02: Room Service Trolley Setup	
03	PREPARATION FOR SERVICE (RESTAURANT)	04
	A. Organizing Mise-en-scene	
	B. Organizing Mise-en-Place	
	C. Opening, Operating & Closing duties	
04	PROCEDURE FOR SERVICE OF A MEAL	08
	Task-01: Taking Guest Reservations	
	Task-02: Receiving & Seating of Guests	
	Task-03: Order taking & Recording	
	Task-04: Order processing (passing orders to the kitchen)	
	Task-05: Sequence of service	
	Task-06: Presentation & Encashing the Bill	
	Task-07: Presenting & collecting Guest comment cards	
	Task-08: Seeing off the Guests	
05	Social Skills	04
	Task-01: Handling Guest Complaints	
	Task-02: Telephone manners	
	Task-03: Dining & Service etiquettes	
06	Special Food Service - (Cover, Accompaniments & Service)	12
	Task-01: Classical Hors d' oeuvre	
	Oysters     Snails	
	Caviar     Melon	
	Smoked Salmon     Grapefruit	
	Pate de Foie Gras     Asparagus	
	Task-02: Cheese	
	Task-03: Dessert (Fresh Fruit & Nuts)	
		1

	Service of Tobacco	
	Cigarettes & Cigars	
07	Restaurant French: To be taught by a professional French language teacher.	12
	Restaurant Vocabulary (English & French)	
	French Classical Menu Planning	
	French for Receiving, Greeting & Seating Guests	
	<ul> <li>French related to taking order &amp; description of dishes</li> </ul>	
	TOTAL	60

### BHM153 - FOUNDATION COURSE IN FRONT OFFICE OPERATIONS – II (THEORY) HOURS ALLOTED: 30 MAXIMUM MARKS: 100

S.No.	Торіс	Hours	Weight
01		04	age
01	TARIFF STRUCTURE	04	10%
	A. Basis of charging		
	B. Plans, competition, customer's profile, standards of service &		
	amenities		
	C. Hubbart formula		
	D. Different types of tariffs		
	Rack Rate		
	Discounted Rates for Corporates, Airlines, Groups & Travel		
02	Agents FRONT OFFICE AND GUEST HANDLING	04	10%
02		04	10 /0
	Introduction to guest cycle		
	Pre arrival		
	Arrival		
	During guest stay		
	Departure		
	After departure		
03	RESERVATIONS	07	25%
	A. Importance of reservation		
	B. Modes of reservation		
	C. Channels and sources (FITs, Travel Agents, Airlines, GITs)		
	D. Types of reservations (Tentative, confirmed, guaranteed etc.)		
	E. Systems (non automatic, semi automatic fully automatic)		
	F. Cancellation		
	G. Amendments		
	H. Overbooking		
04	ROOM SELLING TECHNIQUES	02	05%
	A. Up selling		
	B. Discounts		
05	ARRIVALS	05	20%
	A. Preparing for guest arrivals at Reservation and Front Office		
	B. Receiving of guests		
	C. Pre-registration		
	D. Registration (non automatic, semi automatic and automatic)		
	E. Relevant records for FITs, Groups, Air crews & VIPs		
06	DURING THE STAY ACTIVITIES	06	20%
	A. Information services		
	B. Message and Mail Handling		
	C. Key Handling		
	D. Room selling technique		

	E. Hospitality desk		
	F. Complaints handling		
	G. Guest handling		
	H. Guest history		
07	FRONT OFFICE CO-ORDINATION	02	10%
	With other departments of hotel		
	TOTAL	30	100

# BHM153 - FOUNDATION COURSE IN FRONT OFFICE OPERATIONS – II (PRACTICALS) HOURS ALLOTED: 30 MAXIMUM MARKS: 100

Hands on practice of computer applications on PMS.

S.No.	Suggested tasks on Fidelio
1	Hot function keys
2	Create and update guest profiles
3	Make FIT reservation
4	Send confirmation letters
5	Printing registration cards
6	Make an Add-on reservation
7	Amend a reservation
8	Cancel a reservation-with deposit and without deposit
9	Log onto cashier code
10	Process a reservation deposit
11	Pre-register a guest
12	Put message and locator for a guest
13	Put trace for guest
14	Check in a reserved guest
15	Check in day use
16	Check –in a walk-in guest
17	Maintain guest history
18	Issue a new key
19	Verify a key
20	Cancel a key
21	Issue a duplicate key
22	Extend a key
23	Programme keys continuously
24	Re-programme keys
25	Programme one key for two rooms

### BHM154 - FOUNDATION COURSE IN ACCOMMODATION OPERATIONS – II (THEORY) HOURS ALLOTED: 30 MAXIMUM MARKS: 100

S.No.	HOURS ALLOTED: 30 MAXIMUM MARKS: 100 Topic	Hours	Weight age
01	ROOM LAYOUT AND GUEST SUPPLIES	04	15%
	A. Standard rooms, VIP ROOMS		
	B. Guest's special requests		000/
02	AREA CLEANING	06	20%
	A. Guest rooms		
	B. Front-of-the-house Areas		
	C. Back-of-the house Areas		
	<b>D.</b> Work routine and associated problems e.g. high traffic areas,		
	Façade cleaning etc.		
03	ROUTINE SYSTEMS AND RECORDS OF HOUSE KEEPING	10	35%
	DEPARTMENT		
	A. Reporting Staff placement		
	B. Room Occupancy Report		
	C. Guest Room Inspection		
	D. Entering Checklists, Floor Register, Work Orders, Log Sheet.		
	<ul> <li>E. Lost and Found Register and Enquiry File</li> <li>F. Maid's Report and Housekeeper's Report</li> </ul>		
	G. Handover Records		
	H. Guest's Special Requests Register		
	I. Record of Special Cleaning		
	J. Call Register		
	K. VIP Lists		
04	TYPES OF BEDS AND MATTRESSES	02	5%
05	PEST CONTROL		20%
	A Array of infectation	00	
	A. Areas of infestation	03	
06	B. Preventive measures and Control measure	03	5%
00	<b>KEYS</b> A. Types of keys	02	5%
	B. Computerised key cards		
	<b>C.</b> Key control		
TOTA		30	100%

National Council for Hotel Management & Catering Technology, Noida

### BHM154 - FOUNDATION COURSE IN ACCOMMODATION OPERATIONS – II (PRACTICAL) HOURS ALLOTED: 30 MAXIMUM MARKS: 100

0.11	HOURS ALLOTED: 30 MAXIMUM MARKS: 100	
S.No.	Торіс	Hours
01	Review of semester 1	2
02	Servicing guest room(checkout/ occupied and vacant)	6
	ROOM	
	Task 1- open curtain and adjust lighting	
	Task 2-clean ash and remove trays if any	
	Task 3- strip and make bed	
	Task 4- dust and clean drawers and replenish supplies	
	Task 5-dust and clean furniture, clockwise or anticlockwise	
	Task 6- clean mirror	
	Task 7- replenish all supplies	
	Task 8-clean and replenish minibar	
	Task 9-vaccum clean carpet	
	Task 10- check for stains and spot cleaning	
	BATHROOM	
	Task 1-disposed soiled linen	
	Task 2-clean ashtray	
	Task 3-clean WC	
	Task 4-clean bath and bath area	
	Task 5-wipe and clean shower curtain	
	Task 6- clean mirror	
	Task 7-clean tooth glass	
	Task 8-clean vanitory unit	
	Task 9- replenish bath supplies	
	Task 10- mop the floor	
03	Bed making supplies (day bed/ night bed)	8
	Step 1-spread the first sheet(from one side)	
	Step 2-make miter corner (on both corner of your side)	
	Step 3- spread second sheet (upside down)	
	Step 4-spread blanket	
	Step 5- Spread crinkle sheet	
	Step 6- make two folds on head side with all three (second sheet, blanket and crinkle	
	sheet)	
	Step 7- tuck the folds on your side	
	Step 8- make miter corner with all three on your side	
	Step 9- change side and finish the bed in the same way	
	Step 10- spread the bed spread and place pillow	
04	Records	4
	Room occupancy report	
	Checklist	
	Floor register	
	<ul> <li>Work/ maintenance order]</li> </ul>	
	Lost and found	
	Maid's report	
	Housekeeper's report	
	Log book	

	<ul> <li>Guest special request register</li> <li>Record of special cleaning</li> </ul>	
	<ul> <li>Call register</li> <li>VIP list</li> </ul>	
	Floor linen book/ register	
05	Guest room inspection	2
06	Minibar management	2
	• Issue	
	stock taking	
	checking expiry date	
07	Handling room linen/ guest supplies	4
	maintaining register/ record	
	replenishing floor pantry	
	stock taking	
08	Guest handling	2
	Guest request	
	Guest complaints	

### BHM117 - PRINCIPLES OF FOOD SCIENCE HOURS ALLOTED: 30 MAXIMUM MARKS: 100

S.No.	Торіс	Hours	Weight
			age
01	<ul> <li>Definition and scope of food science and</li> </ul>	02	5%
	<ul> <li>It's inter-relationship with food chemistry, food microbiology and</li> </ul>		
	food processing.		4 = 0 (
02	CARBOHYDRATES	04	15%
	A. Introduction		
	B. Effect of cooking (gelatinisation and retrogradation)		
	C. Factors affecting texture of carbohydrates (Stiffness of CHO gel &		
	dextrinization		
	D. Uses of carbohydrates in food preparations		
03	FAT & OILS	05	20%
	A. Classification (based on the origin and degree of saturation)		
	B. Autoxidation (factors and prevention measures)		
	C. Flavour reversion		
	D. Refining, Hydrogenation & winterisation		
	E. Effect of heating on fats & oils with respect to smoke point		
	<ul> <li>F. Commercial uses of fats (with emphasis on shortening value of different fats)</li> </ul>		
04	PROTEINS	04	15%
			1070
	A. Basic structure and properties		
	B. Type of proteins based on their origin (plant/animal)		
	C. Effect of heat on proteins (Denaturation, coagulation)		
	D. Functional properties of proteins (Gelation, Emulsification,		
	Foamability, Viscosity)		
	E. Commercial uses of proteins in different food preparations(like Egg		
	gels, Gelatin gels, Cakes, Confectionary items, Meringues, Souffles, Custards, Soups, Curries etc.)		
05	FOOD PROCESSING	03	10%
00		00	1070
	A. Definition		
	B. Objectives		
	C. Types of treatment		
	D. Effect of factors like heat, acid, alkali on food constituents		
06	EVALUATION OF FOOD	03	10%
	A. Objectives		
	<ul> <li>B. Sensory assessment of food quality</li> <li>C. Methods</li> </ul>		
	D. Introduction to proximate analysis of Food constituents		
	E. Rheological aspects of food		
07	EMULSIONS	03	10%
	A. Theory of emulsification		
	B. Types of emulsions		

	C Emulsifying agonts		
	C. Emulsifying agents		
	D. Role of emulsifying agents in food emulsions		
08	COLLOIDS	02	5%
	Definition		
	<ul> <li>Application of colloid systems in food preparation</li> </ul>		
09	FLAVOUR	02	5%
	Definition		
	<ul> <li>Description of food flavours (tea, coffee, wine, meat, fish spices</li> </ul>		
10	BROWNING	02	5%
	<ul> <li>Types (enzymatic and non-enzymatic)</li> </ul>		
	Role in food preparation		
	<ul> <li>Prevention of undesirable browning</li> </ul>		
TOTAL		30	100%

### BHM108 - ACCOUNTANCY HOURS ALLOTED: 60 MAXIMUM MARKS: 100

	HOURS ALLOTED: 60 MAXIMUM MARKS: 100					
S.No.	Торіс	Hours	Weight age			
01	INTRODUCTION TO ACCOUNTING	04	5%			
	A Magning and Definition					
	A. Meaning and Definition					
	B. Types and Classification C. Principles of accounting					
	D. Systems of accounting					
	E. Generally Accepted Accounting Principles (GAAP)					
02	PRIMARY BOOKS (JOURNAL)	10	15%			
	A Magning and Definition					
	A. Meaning and Definition B. Format of Journal					
	C. Rules of Debit and Credit					
	D. Opening entry, Simple and Compound entries					
	E. Practicals					
03	SECONDARY BOOK (LEDGER)	06	10%			
	A. Meaning and Uses					
	B. Formats					
	C. Posting					
	D. Practicals					
04	SUBSIDIARY BOOKS	06	10%			
	A. Need and Use					
	B. Classification					
	Purchase Book					
	Sales Book					
	Purchase Returns					
	Sales Returns					
	Journal Proper					
05	Practicals	10	15%			
05	CASH BOOK	10	15%			
	A. Meaning					
	B. Advantages					
	C. Simple, Double and Three Column					
	D. Petty Cash Book with Imprest System (simple and tabular forms)					
00		0.4	<b>F</b> 0/			
06	BANK RECONCILIATION STATEMENT	04	5%			
	A. Meaning					
	B. Reasons for difference in Pass Book and Cash Book Balances					
	C. Preparation of Bank Reconciliation Statement					
07	D. No Practicals	06	100/			
07	TRIAL BALANCE	06	10%			
	A. Meaning					
11			50			

	B. Methods		
	C. Advantages		
	D. Limitations		
	E. Practicals		
08	FINAL ACCOUNTS	12	25%
	<ul> <li>A. Meaning</li> <li>B. Procedure for preparation of Final Accounts</li> <li>C. Difference between Trading Accounts, Profit &amp; Loss Accounts and Balance Sheet</li> <li>D. Adjustments (Only four) <ul> <li>Closing Stock</li> <li>Pre-paid Expenses</li> <li>Outstanding Expenses</li> <li>Depreciation</li> </ul> </li> </ul>		
09	CAPITAL AND REVENUE EXPENDITURE	02	5%
	A Maaring		
	A. Meaning		
TOTAL	B. Definition of Capital and Revenue Expenditure		4000/
TOTAL		60	100%

# NOTE: USE OF CALCULATORS IS PERMITTED

#### BHM109 - COMMUNICATION HOURS ALL OTED: 30 MAXIMUM MARKS: 50

HOURS ALLOTED: 30 MAXIMUM MARKS: 50				
S.No.	Торіс	Hours	Weight age	
01	BUSINESS COMMUNICATION	7	20%	
	A. Need			
	B. Purpose			
	C. Nature			
	D. Models			
	E. Barriers to communication			
	F. Overcoming the barriers			
02	LISTENING ON THE JOB	6	20%	
	A. Definition			
	B. Levels and types of listening			
	C. Listening barriers			
	D. Guidelines for effective listening			
	E. Listening computerization and note taking			
03	EFFECTIVE SPEAKING	7	20%	
	A. Restaurant and hotel English			
	B. Polite and effective enquiries and responses			
	C. Addressing a group			
	D. Essential qualities of a good speaker			
	E. Audience analysis			
	F. Defining the purpose of a speech, organizing the ideas and			
	delivering the speech			
04	NON VERBAL COMMUNICATION	4	15%	
	A. Definition, its importance and its inevitability			
	B. Kinesics: Body movements, facial expressions, posture, eye			
	contact etc.			
	C. Protemies: The communication use of space			
	D. Paralanguage: Vocal behaviour and its impact on verbal			
	communication			
	E. Communicative use of artifacts – furniture, plants, colours,			
05	architects etc.		450/	
05		4	15%	
	A. Pronunciation, stress, accent			
	B. Important of speech in hotels			
	C. Common phonetic difficulties			
	D. Connective drills exercises			
06	E. Introduction to frequently used foreign sounds		100/	
06	USING THE TELEPHONE	2	10%	
	A. The nature of telephone activity in the hotel industry			
	B. The need for developing telephone skills			
TOTA	C. Developing telephone skills	20	1000/	
TOTA	-	30	100%	

### FOUNDATION COURSE IN TOURISM (TS-01) HOURS ALLOTED: 30

Tourism has been acknowledged as one of the most rapidly growing industries in recent years. Yet it has not received adequate attention as an academic discipline which it rightly deserves. This course has been designed with the objective of making up for this lacuna by introducing to you some foundational concepts of tourism studies. The emphasis here has been on the situation obtaining in India, though we have not been unduly different about borrowing concepts and terms from similar studies undertaken in other parts of the world. You will thus find details on the historical evolution of tourism along with core definitions of tourism industry in this course. Tourism services and operations, planning and policy, and marketing and communications form other Blocks of the course. Finally we have also dealt with the geography and tourism and the relationship between cultural heritage and tourism development in this course.

### Syllabus

### Block-1 Tourism Phenomenon

- Unit 1 Understanding Tourism I
- Unit 2 Understanding Tourism II
- Unit 3 Historical Evolution and Development

### Block-2 Tourism Industry

- Unit 4 Tourism System
- Unit 5 Constituents of Tourism Industry and Tourism Organisations
- Unit 6 Tourism Regulations
- Unit 7 Statistics and Measurements

### Block-3 Tourism Services and Operations – 1

- Unit 8 Modes of Transport
- Unit 9 Tourist Accommodation
- Unit 10 Informal Services in Tourism
- Unit 11 Subsidiary Services: Categories and Roles
- Unit 12 Shops, Emporiums and Melas (Fairs)

# Block-4 Tourism Services and Operations – 2

- Unit 13 Travel Agency
- Unit 14 Tour Operators
- Unit 15 Guides and Escorts
- Unit 16 Tourism Information

### Block-5 Geography and Tourism

- Unit 17 India's Biodiversity: Landscape, Environment and Ecology
- Unit 18 Seasonality and Destinations
- Unit 19 Map and Chart Work

### Block-6 Tourism Marketing and Communications

- Unit 20 Tourism Marketing 1: Relevance, Product Design, Market Research
- Unit 21 Tourism Marketing 2: Promotional Events, Advertising Publicity, Selling
- Unit 22 Role of Media
- Unit 23 Writing for Tourism
- Unit 24 Personality Development and Communicating Skills

### Block-7 Tourism: The Cultural Heritage

- Unit 25 Use of History
- Unit 26 Monuments and Museums
- Unit 27 Living Culture and Performing Arts
- Unit 28 Religions of India

### Block-8 Tourism: Planning and Policy

- Unit 29 Tourism Policy and Planning
- Unit 30 Infrastructural Development
- Unit 31 Local Bodies, Officials and Tourism
- Unit 32 Development, Dependency and Manila Declaration

### Block-9 Tourism Impact

- Unit 33 Economic Impact
- Unit 34 Social, Environmental and Political Impacts
- Unit 35 Threats and Obstacles to Tourism

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### **SEMESTER - III**

# WEEKLY TEACHING SCHEME

No.	Subject	Subject	Hours per Semester	
	code		Th.	Pr.
1	BHM201	Food Production Operations	02	08
2	BHM202	Food & Beverage Operations	02	02
3	BHM203	Front Office Operations	02	02
4	BHM204	Accommodation Operations	02	02
5	BHM205	Food & Beverage Controls	02	-
6	BHM206	Hotel Accountancy	02	-
7	BHM207	Food Safety & Quality	02	-
8	TS-03	Management in Tourism	02	-
9	BEGE103	Communication Skills in English	02	-
10	TS-07	Human Resource Management	02	-
11	BHM392	Research Methodology	01	-
	TOTAL:		21	14
GRAND TOTAL 35			35	

### BHM201 - FOOD PRODUCTION OPERATIONS – THEORY HOURS ALLOTED: 30 MAXIMUM MARKS: 100

S.No.	Торіс	Hours	Weight age
01	QUANTITY FOOD PRODUCTION EQUIPMENT	07	05%
	<ul> <li>A. Equipment required for mass/volume feeding</li> <li>B. Heat and cold generating equipment</li> <li>C. Care and maintenance of this equipment</li> <li>D. Modern developments in equipment manufacture</li> </ul>		
	MENU PLANNING		10%
	<ul> <li>A. Basic principles of menu planning – recapitulation</li> <li>B. Points to consider in menu planning for various volume feeding outlets such as Industrial, Institutional, Mobile Catering Units</li> <li>C. Planning menus for <ul> <li>School/college students</li> <li>Industrial workers</li> <li>Hospitals</li> <li>Outdoor parties</li> <li>Theme dinners</li> <li>Transport facilities, cruise lines, airlines, railway</li> </ul> </li> <li>D. Nutritional factors for the above</li> </ul>		
	INDENTING		05%
	<ul> <li>Principles of Indenting for volume feeding</li> <li>Portion sizes of various items for different types of volume feeding</li> <li>Modifying recipes for indenting for large scale catering</li> <li>Practical difficulties while indenting for volume feeding</li> </ul>		
	PLANNING		05%
	<ul> <li>Principles of planning for quantity food production with regard to</li> <li>Space allocation</li> <li>Equipment selection</li> <li>Staffing</li> </ul>		
02	VOLUME FEEDING	07	
	<ul> <li>A. Institutional and Industrial Catering</li> <li>Types of Institutional &amp; Industrial Catering</li> <li>Problems associated with this type of catering</li> <li>Scope for development and growth</li> </ul>		5%
	<ul> <li>B. Hospital Catering</li> <li>Highlights of Hospital Catering for patients, staff, visitors</li> </ul>		5%

<ul> <li>Diet menus and nutritional requirements</li> <li>C. Off Premises Catering         <ul> <li>Reasons for growth and development</li> <li>Menu Planning and Theme Parties</li> <li>Concept of a Central Production Unit</li> </ul> </li> </ul>	5%
<ul> <li>Reasons for growth and development</li> <li>Menu Planning and Theme Parties</li> <li>Concept of a Central Production Unit</li> </ul>	5%
Problems associated with off-premises catering	
<ul> <li>D. Mobile Catering</li> <li>Characteristics of Rail, Airline (Flight Kitchens and Sea Catering)</li> <li>Branches of Mobile Catering</li> </ul>	5%
<ul> <li>E. Quantity Purchase &amp; Storage <ul> <li>Introduction to purchasing</li> <li>Purchasing system</li> <li>Purchase specifications</li> <li>Purchasing techniques</li> <li>Storage</li> </ul> </li> </ul>	5%
	15%
<ul> <li>A. Introduction to Regional Indian Cuisine</li> <li>B. Heritage of Indian Cuisine</li> <li>C. Factors that affect eating habits in different parts of the country</li> <li>D. Cuisine and its highlights of different states/regions/communities to be discussed under: <ul> <li>Geographic location</li> <li>Historical background</li> <li>Seasonal availability</li> <li>Special equipment</li> <li>Staple diets</li> <li>Specialty cuisine for festivals and special occasions</li> </ul> </li> </ul>	
<b>STATES</b> Andhra Pradesh, Bengal, Goa, Gujarat, Karnataka, Kashmir, Kerala, Madhya Pradesh, Maharashtra, North Eastern States, Punjab, Rajasthan, Tamil Nadu and Uttar Pradesh/Uttaranchal	25%
<b>COMMUNITIES</b> Parsee, Chettinad, Hyderabadi, Lucknowi, Avadhi, Malbari/Syrian Christian and Bohri	10%
DISCUSSIONS	
Indian Breads, Indian Sweets, Indian Snacks 30	100%

### BHM201 - FOOD PRODUCTION OPERATIONS – PRACTICAL HOURS ALLOTED: 120 MAXIMUM MARKS: 100

Each institute to formulate 30 set of menus from the following cuisines.

- Awadh
- Bengal
- Goa
- Gujarat
- Hyderabad
- Kashmiri
- Maharastra
- Punjabi
- Rajasthan
- South India (Tamilnadu, Karnataka, Kerala)

### SUGGESTED MENUS

### MAHARASTRIAN

- MENU 01 Masala Bhat Kolhapuri Mutton Batata Bhajee Masala Poori Koshimbir
- MENU 02 Moong Dal Khichdee Patrani Macchi Tomato Saar Tilgul Chapatti Amti Basundi

Coconut Poli

### AWADH

- MENU 01 Yakhni Pulao Mughlai Paratha Gosht Do Piaza Badin Jaan Kulfi with Falooda
- MENU 02 Galouti Kebab Bakarkhani Gosht Korma Paneer Pasanda Muzzafar

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# BENGALI

MENU 01	Ghee Bhat Macher Jhol Aloo Posto Misti Doi
MENU 02	Doi Mach Tikoni Pratha Baigun Bhaja Payesh
MENU 03	Mach Bhape Luchi Sukto Kala Jamun
MENU 04	Prawan Pulao Mutton Vidalloo Beans Foogath Dodol
GOAN	
MENU 01	Arroz Galina Xacutti Toor Dal Sorak Alle Belle
MENU 02	Coconut Pulao Fish Caldeen Cabbage Foogath

### PUNJABI

MENU 01 Rada Meat Matar Pulao Kadhi Punjabi Gobhi Kheer

Bibinca

MENU 02 Amritsari Macchi Rajmah Masala Pindi Chana Bhaturas Row Di Kheer



- MENU 03 Sarson Da Saag Makki Di Roti Peshawari Chole Motia Pulao Sooji Da Halwa
- MENU 04 Tandoori Roti Tandoori Murg Dal Makhani Pudinia Chutny Baingan Bhartha Savian

### SOUTH INDIAN

MENU 01	Meen Poriyal Curd Rice Thoran Rasam Pal Payasam
MENU 02	Line Rice Meen Moilee Olan Malabari Pratha Parappu Payasam
MENU 03	Tamarind Rice Kori Gashi Kalan Sambhar Savian Payasam
MENU 04	Coconut Rice Chicken Chettinad Avial Huli Mysore Pak

### RAJASTHANI

MENU 01 Gatte Ka Pulao Lal Maas Makki Ka Soweta Chutny (Garlic) Dal Halwa



MENU 02 Dal Batti Churma Besan Ke Gatte Ratalu Ki Subzi Safed Mass

### GUJRATI

- MENU 01 Sarki Brown Rice Salli Murg Gujrati Dal Methi Thepla Shrikhand
- MENU 02 Gujrati Khichadi Oondhiyu Batata Nu Tomato Osaman Jeera Poori Mohanthal

### HYDERABADI

- MENU 01 Sofyani Biryani Methi Murg Tomato Kut Hare Piaz ka Raita Double Ka Meetha
- MENU 02 Kachi Biryani Dalcha Mirchi Ka Salan Mix Veg. Raita Khumani Ka Meetha

# KASHMIRI

Two menus may be formed out of the Dishes given as under:

Rice and Bread Preparations: Mutaegen, Pulao (Kashmiri), Plain Rice, Girdeh, Lawas

**Meat Preparations:** Gushtaba ,Rista ,Marchevangan korma, Macch Kofta, Yakhean Kaliya, Tabak Maaz, Rogon Josh

**Vegetables and Potato:** Ruwangan chaman, Choek wangan, Chaman Qaliyan Alleh Yakhean, Dum Aloo Kashmiri ,Nader Palak, Razma Gogji

Sweet Dishes: Kongeh Phirin (Sooji phirni with Saffron), Aae't phirin (Wheat Flour Phirni), Halwa

**Chutneys**: Mujeh cheten, Ganda Cheten, Dueen cheten, Aleh cheten (pumpkin chutney)

**Note:** In addition to above each institute to formulate 08 (eight) set of regional menus including snacks, sweets etc.

### BHM202 - FOOD & BEVERAGE SERVICE OPERATIONS – THEORY HOURS ALLOTED: 30 MAXIMUM MARKS: 100

<u> </u>	HOURS ALLOTED: 30 MAXIMUM MARKS: 100			
S.No.	Торіс	Hours	Weight age	
01	ALCOHOLIC BEVERAGE A. Introduction and definition B. Production of Alcohol • Fermentation process • Distillation process	03	7%	
02	C. Classification with examples DISPENSE BAR	02	07%	
02	<ul> <li>A. Introduction and definition</li> <li>B. Bar layout – physical layout of bar</li> <li>C. Bar stock – alcohol &amp; non alcoholic beverages</li> <li>D. Bar equipment</li> </ul>	02	0170	
03	WINES	08	30%	
04	<ul> <li>A. Definition &amp; History</li> <li>B. Classification with examples <ul> <li>Table/Still/Natural</li> <li>Sparkling</li> <li>Fortified</li> <li>Aromatized</li> </ul> </li> <li>C. Production of each classification</li> <li>D. Old World wines (Principal wine regions, wine laws, grape varieties, production and brand names) <ul> <li>France</li> <li>Germany</li> <li>Italy</li> <li>Spain</li> <li>Portugal</li> </ul> </li> <li>E. New World Wines (Principal wine regions, wine laws, grape varieties, production and brand names) <ul> <li>USA</li> <li>Australia</li> <li>India</li> <li>Chile</li> <li>South Africa</li> <li>Algeria</li> <li>New Zealand</li> </ul> </li> <li>Food &amp; Wine Harmony</li> <li>G. Storage of wines</li> <li>H. Wine terminology (English &amp; French)</li> </ul>		150/	
04	BEER A. Introduction & Definition B. Types of Beer	04	15%	
	C. Production of Beer			
05	D. Storage SPIRITS	07	25	

	A. Introduction & Definition		
	B. Production of Spirit		
	Pot-still method		
	Patent still method		
	C. Production of		
	Whisky		
	• Rum		
	• Gin		
	Brandy		
	Vodka		
	• Tequilla		
	D. Different Proof Spirits		
	American Proof		
	<ul> <li>British Proof (Sikes scale)</li> </ul>		
	Gay Lussac (OIML Scale)		
06	APERITIFS	03	08%
	A. Introduction and Definition		
	B. Types of Aperitifs		
	<ul> <li>Vermouth (Definition, Types &amp; Brand names)</li> <li>Dittans (Definition, Types 2 Devide annual)</li> </ul>		
07	Bitters (Definition, Types & Brand names)	02	000/
07	LIQUEURS	03	08%
	A. Definition & History		
	B. Production of Liqueurs		
	C. Broad Categories of Liqueurs (Herb, Citrus, Fruit/Egg, Bean &		
	Kernel)		
	D. Popular Liqueurs (Name, colour, predominant flavour & country of		
	origin)		
TOTAL	•	30	100%

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### BHM202 - FOOD & BEVERAGE SERVICE OPERATIONS - PRACTICAL HOURS ALLOTED: 30 MAXIMUM MARKS: 100

S.No	HOURS ALLOTED: 30 MAXIMUM MARKS: 100 Topic	Hours
01	Dispense Bar – Organizing Mise-en-place	05
01	Task-01 Wine service equipment	
	Task-02 Beer service equipment	
	Task-03 Cocktail bar equipment	
	Task-04 Liqueur / Wine Trolley	
	Task-05 Bar stock - alcoholic & non-alcoholic beverages	
	Task-06 Bar accompaniments & garnishes	
	Task-07 Bar accessories & disposables	
02	Service of Wines	05
	Task-01 Service of Red Wine	
	Task-02 Service of White/Rose Wine	
	Task-03 Service of Sparkling Wines	
	Task-04 Service of Fortified Wines	
	Task-05 Service of Aromatized Wines	
	Task-06 Service of Cider, Perry & Sake	
03	Service of Aperitifs	03
	Task-01 Service of Bitters	
	Task-02 Service of Vermouths	
04	Service of Beer	02
	Task-01 Service of Bottled & canned Beers	
	Task-02 Service of Draught Beers	
05	Service of Spirits	04
	Task-01 Service styles – neat/on-the-rocks/with appropriate mixers	
	Task-02 Service of Whisky	
	Task-03 Service of Vodka	
	Task-04 Service of Rum	
	Task-05 Service of Gin	
	Task-06 Service of Brandy	
	Task-07 Service of Tequila	
06	Service of Liqueurs	03
	Task-01 Service styles – neat/on-the-rocks/with cream/en frappe	
	Task-02 Service from the Bar	
	Task-03 Service from Liqueur Trolley	
07	Wine & Drinks List	04
	Task-01 Wine Bar	
	Task-02 Beer Bar	
	Task-03 Cocktail Bar	
08	Matching Wines with Food	04
	Task-01 Menu Planning with accompanying Wines	
	Continental Cuisine	
	Indian Regional Cuisine	
	Task-02 Table laying & Service of menu with accompanying Wines	
	Continental Cuisine	
	Indian Regional Cuisine	
	TOTAL	30

### BHM203 - FRONT OFFICE OPERATIONS – THEORY HOURS ALLOTED: 30 MAXIMUM MARKS: 100

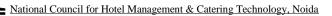
	HOURS ALLOTED: 30 MAXIMUM MARKS: 100		
S.No.	Торіс	Hours	Weight age
01	COMPUTER APPLICATION IN FRONT OFFICE OPERATION	02	5%
	A. Role of information technology in the hospitality industry		
	B. Factors for need of a PMS in the hotel		
	C. Factors for purchase of PMS by the hotel		
	D. Introduction to Fidelio & Amadeus		
02	FRONT OFFICE (ACCOUNTING)	06	20%
	A. Accounting Fundamentals		
	B. Guest and non guest accounts		
	C. Accounting system		
	<ul> <li>Non automated – Guest weekly bill, Visitors tabular ledger</li> </ul>		
	Semi automated		
	Fully automated		
03	CHECK OUT PROCEDURES	04	20%
	Guest accounts settlement		
	- Cash and credit		
	<ul> <li>Indian currency and foreign currency</li> </ul>		
	<ul> <li>Transfer of guest accounts</li> </ul>		
	<ul> <li>Express check out</li> </ul>		
04	CONTROL OF CASH AND CREDIT	04	15%
05	NIGHT AUDITING	04	15%
	A. Functions		
	<ul> <li>B. Audit procedures (Non automated, semi automated and fully</li> </ul>		
	automated)		
06	FRONT OFFICE & GUEST SAFETY AND SECURITY	05	20%
	A. Importance of security systems		
	B. Safe deposit		
	C. Key control		
~-	D. Emergency situations (Accident, illness, theft, fire, bomb)		
07	FRENCH	05	5%
	A. Expressions de politesse et les commander et Expressions		
	d'encouragement		
	B. Basic conversation related to Front Office activities such as		
	Reservations (personal and telephonic)		
	<ul> <li>Reception (Doorman, Bell Boys, Receptionist etc.)</li> </ul>		
	Cleaning of Room & change of Room etc.		
TOTAL	-	30	100%

# BHM203 - FRONT OFFICE OPERATIONS - PRACTICAL HOURS ALLOTED: 30 MAXIMUM MARKS: 100

- A. Hands on practice of computer applications related to Front Office procedures such as
  - Reservation,
  - Registration,
  - Guest History,
  - Telephones,
  - Housekeeping,
  - Daily transactions
- B. Front office accounting procedures
  - Manual accounting
  - Machine accounting
  - o Payable, Accounts Receivable, Guest History, Yield Management
- C. Role Play
- D. Situation Handling

# SUGGESTIVE LIST OF TASKS FOR FRONT OFFICE OPERATION SYSTEM

S.No	Торіс
1	Hot function keys
2	Create and update guest profiles
3	Send confirmation letters
4	Print registration cards
5	Make FIT reservation & group reservation
6	Make an Add-on reservation
7	Amend a reservation
8	Cancel a reservation-with deposit and without deposit
9	Log onto cahier code
10	Process a reservation deposit
11	Pre-register a guest
12	Put message and locator for a guest
13	Put trace for guest
14	Check in a reserved guest
15	Check in day use
16	Check –in a walk-in guest
17	Maintain guest history
18	Make sharer reservation
19	Add a sharer to a reservation
20	Make A/R account
21	Take reservation through Travel Agent/Company/ Individual or Source
22	Make room change
23	Make check and update guest folios
24	Process charges for in-house guests and non-resident guests.
25	Handle allowances and discounts and packages



26	Process advance for in-house guest
27	Put routing instructions
28	Print guest folios during stay
29	Processing foreign currency exchange/ cheque exchange
30	Process guest check out by cash and credit card
31	Check out without closing folio-Skipper accounts
32	Handle paymaster folios
33	Check out using city ledger
34	Print guest folio during check out
35	Close bank at end of each shift
36	Check room rate and variance report
37	Tally Allowances for the day at night
38	Tally paid outs for the day at night
39	Tally forex for the day at night
40	Credit check report

### BHM204 - ACCOMMODATION OPERATIONS - THEORY HOURS ALLOTED: 30 MAXIMUM MARKS: 100

0.11.	HOURS ALLOTED: 30 MAXIMUM MARKS: 100		14/ 1 1 /
S.No.	Торіс	Hours	Weight age
01.	LINEN ROOM	10	35%
	Activities of the Linen Room		
	Layout and equipment in the Linen Room		
	Selection criteria for various Linen Items & fabrics suitable for this		
	purpose		
	Purchase of Linen		
	Calculation of Linen requirements		
	Linen control-procedures and records		
	Stocktaking-procedures and records		
	Recycling of discarded linen		
02.	Linen Hire UNIFORMS	03	10%
02.		00	1070
	A. Advantages of providing uniforms to staff		
	B. Issuing and exchange of uniforms; type of uniforms		
	C. Selection and designing of uniforms		
	D. Layout of the Uniform room		
03.	SEWING ROOM	02	5%
	A. Activities and areas to be provided		
	B. Equipment provided		
04.	LAUNDRY	10	35%
	A. Commercial and On-site Laundry		
	B. Flow process of Industrial Laundering-OPL		
	C. Stages in the Wash Cycle		
	D. Laundry Equipment and Machines		
	E. Layout of the Laundry		
	F. Laundry Agents		
	G. Dry Cleaning		
	H. Guest Laundry/Valet service I. Stain removal		
05.	FLOWER ARRANGEMENT	03	10%
	A. Flower arrangement in Hotels		
	B. Equipment and material required for flower arrangement		
	C. Conditioning of plant material		
	D. Styles of flower arrangements		
	E. Principles of design as applied to flower arrangement		
06.	INDOOR PLANTS	02	5%
	Selection and care		
	TOTAL	30	100%

# BHM204 - ACCOMMODATION OPERATIONS - PRACTICAL HOURS ALLOTED: 30 MAXIMUM MARKS: 100

S.No.	Торіс	Hours
01	Layout of Linen and Uniform Room/Laundry	03
02	Laundry Machinery and Equipment	10
03	Stain Removal	06
04	Flower Arrangement	08
05	Selection and Designing of Uniforms	03
TOTAL		30

#### BHM205 - FOOD & BEVERAGE CONTROLS HOURS ALLOTED: 30 MAXIMUM MARKS: 100

	HOURS ALLOTED: 30 MAXIMUM MARKS:		
S.No.	Торіс	Hours	Weight age
01	FOOD COST CONTROL	02	5%
	A. Introduction to Cost Control		
	B. Define Cost Control		
	C. The Objectives and Advantages of Cost Control		
	D. Basic costing		
	E. Food costing		
02	FOOD CONTROL CYCLE	07	25%
	A. Purchasing Control		
	B. Aims of Purchasing Policy		
	C. Job Description of Purchase Manager/Personnel		
	D. Types of Food Purchase		
	E. Quality Purchasing		
	F. Food Quality Factors for different commodities		
	G. Definition of Yield		
	H. Tests to arrive at standard yield		
	I. Definition of Standard Purchase Specification		
	J. Advantages of Standard Yield and Standard Purchase		
	Specification		
	K. Purchasing Procedure		
	L. Different Methods of Food Purchasing		
	M. Sources of Supply		
	N. Purchasing by Contract		
	O. Periodical Purchasing		
	P. Open Market Purchasing		
	Q. Standing Order Purchasing		
	R. Centralised Purchasing		
	S. Methods of Purchasing in Hotels		
	T. Purchase Order Forms		
	U. Ordering Cost		
	V. Carrying Cost W. Economic Order Quantity		
	X. Practical Problems		
03	RECEIVING CONTROL	05	15
03		05	15
	<ul> <li>A. Aims of Receiving</li> <li>B. Job Description of Receiving Clerk/Personnel</li> </ul>		
	<ul> <li>B. Job Description of Receiving Clerk/Personnel</li> <li>C. Equipment required for receiving</li> </ul>		
	D. Documents by the Supplier (including format)		
	E. Delivery Notes		
	F. Bills/Invoices		
	G. Credit Notes		
	H. Statements		
	I. Records maintained in the Receiving Department		
	J. Goods Received Book		
	K. Daily Receiving Report		
	L. Meat Tags		
	M. Receiving Procedure		
			I

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	TOTAL	30	100%
	<ul> <li>C. Billing procedure – cash and credit sales</li> <li>D. Cashier's Sales summary sheet</li> </ul>		
	B. Matching costs with sales		
	selling price		
	Calculation of selling price, factors to be considered while fixing		
	A. Sales – ways of expressing selling, determining sales price,		
06	SALES CONTROL	04	15
	<ul> <li>Standard Portion Cost (Objectives &amp; Cost Cards)</li> <li>D. Computation of staff meals</li> </ul>		
	equipment used)		
	<ul> <li>Standard Portion Size (Definition, Objectives and activity ment used)</li> </ul>		
	Standard Recipe (Definition, Objectives and various tests)		
	Definition of standards (Quality & Quantity)		
	C. Fixing of Standards		
	B. Forecasting		
	A. Aims and Objectives		
05	PROUCTION CONTROL	04	15
	U. Hygiene & Cleanliness of area		
	T. Practical Problems		
	S. Stock levels		
	R. Stock taking and comparison of actual physical inventory and Book value		
	Q. Pricing of Commodities P. Stock taking and comparison of actual physical inventory and Book		
	P. Monthly Inventory/Stock Taking		
	O. Perpetual Inventory Method		
	N. Transfer Notes		
	M. Requisitions		
	L. Issuing Control		
	K. Stock Records Maintained Bin Cards (Stock Record Cards/Books)		
	perishables)		
	J. Two types of foods received – direct stores (Perishables/non-		
	I. Stock Control		
	G. Location of Storage Facilities H. Security		
	F. Arrangements of Food		
	E. Conditions of facilities and equipment		
	D. Storing Control		
	C. Job Description of Food Store Room Clerk/personnel		
	B. Aims of Store Control		
•	A. Storing Control		20
04	STORING & ISSUING CONTROL	08	25
	<ul><li>P. Frauds in the Receiving Department</li><li>Q. Hygiene and cleanliness of area</li></ul>		
	O. Assessing the performance and efficiency of receiving department		
	N. Blind Receiving		

#### BHM206 - HOTEL ACCOUNTANCY HOURS ALLOTED: 30 MAXIMUM MARKS: 100

S.No.	Topic	Hours	Weight
01	UNIFORM SYSTEM OF ACCOUNTS FOR HOTELS	10	<b>age</b> 35%
	A. Introduction to Uniform system of accounts		
	B. Contents of the Income Statement		
	C. Practical Problems		
	D. Contents of the Balance Sheet (under uniform system)		
	E. Practical problems		
	F. Departmental Income Statements and Expense statements		
	(Schedules 1 to 16)		
	G. Practical problems		
02	INTERNAL CONTROL	06	20%
	A. Definition and objectives of Internal Control		
	B. Characteristics of Internal Control		
	C. Implementation and Review of Internal Control		000/
03	INTERNAL AUDIT AND STATUTORY AUDIT	06	20%
	A. An introduction to Internal and Statutory Audit		
	B. Distinction between Internal Audit and Statutory Audit		
	C. Implementation and Review of internal audit		
04	DEPARTMENTAL ACCOUNTING	08	25%
	A. An introduction to departmental accounting		
	B. Allocation and apportionment of expenses		
	C. Advantages of allocation		
	D. Draw-backs of allocation		
	E. Basis of allocation		
	F. Practical problems		
	TOTAL	30	100%

# BHM207 - FOOD SAFETY & QUALITY HOURS ALLOTED: 30 MAXIMUM MARKS: 50

S.No.	Торіс	Hours	Weight Age
01	Basic Introduction to Food Safety, Food Hazards & Risks, Contaminants and Food Hygiene	01	Intro
02	<ul> <li>MICRO-ORGANISMS IN FOOD         <ul> <li>A. General characteristics of Micro-Organisms based on their occurrence and structure.</li> <li>B. Factors affecting their growth in food (intrinsic and extrinsic)</li> <li>C. Common food borne micro-organisms:</li></ul></li></ul>	02	10%
03	<ul> <li>FOOD SPOILAGE &amp; FOOD PRESERVATION <ul> <li>A. Types &amp; Causes of spoilage</li> <li>B. Sources of contamination</li> <li>C. Spoilage of different products (milk and milk products, cereals and cereal products, meat, eggs, fruits and vegetables, canned products)</li> <li>D. Basic principles of food preservation</li> <li>E. Methods of preservation (High Temperature, Low Temperature, Drying, Preservatives &amp; Irradiation)</li> </ul> </li> </ul>	04	15%
04	<ul> <li>BENEFICIAL ROLE OF MICRO-ORGANISMS         <ul> <li>A. Fermentation &amp; Role of lactic and bacteria</li> <li>B. Fermentation in Foods (Dairy foods, vegetable, Indian foods, Bakery products and alcoholic beverages)</li> <li>C. Miscellaneous (Vinegar &amp; anti-biotics)</li> </ul> </li> </ul>	02	5%
05	FOOD BORNE DISEASES A. Types (Infections and intoxications) B. Common diseases caused by food borne pathogens C. Preventive measures	02	5%
06	<ul> <li>FOOD ADDITIVES</li> <li>A. Introduction</li> <li>B. Types (Preservatives, anti-oxidants, sweeteners, food colours and flavours, stabilizers and emulsifiers)</li> </ul>	02	5%
07	<ul> <li>FOOD CONTAMINANTS &amp; ADULTERANTS</li> <li>A. Introduction to Food Standards</li> <li>B. Types of Food contaminants (Pesticide residues, bacterial toxins mycotoxins, seafood toxins, metallic contaminants, residues from packaging material)</li> <li>C. Common adulterants in food</li> <li>D. Method of their detection (basic principle)</li> </ul>	04	15%
08	FOOD LAWS AND REGULATIONS         A. National – PFA Essential Commodités Act (FPO, MPO etc.)         B. International – Codex Alimentarius, ISO         C. Regulatory Agencies – WTO	03	10%

	D. Consumer Protection Act		
09	QUALITY ASSURANCE	04	10%
	A. Introduction to Concept of TQM, GMP and Risk Assessment		
	<ul> <li>B. Relevance of Microbiological standards for food safety</li> </ul>		
	C. HACCP (Basic Principle and implementation)		
10	HYGIENE AND SANITATION IN FOOD SECTOR	04	15%
	A. General Principles of Food Hygiene		
	B. GHP for commodities, equipment, work area and personnel		
	C. Cleaning and disinfect ion (Methods and agents commonly used in		
	the hospitality industry)		
	D. Safety aspects of processing water (uses & standards)		
	E. Waste Water & Waste disposal		
11	RECENT CONCERNS	02	10%
	A. Emerging pathogens		
	B. Genetically modified foods		
	C. Food labelling		
	D. Newer trends in food packaging and technology		
	E. BSE (Bovine Serum Encephthalopathy)		
TOTAL	-	30	100%

# **REFERENCES:**

- i. Modern Food Microbiology by Jay. J.
  ii. Food Microbiology by Frazier and Westhoff
  iii. Food Safety by Bhat & Rao
  iv. Safe Food Handling by Jacob M.
  v. Food Processing by Hobbs Betty

- vi. PFA Rules

# BHM391 - RESEARCH METHODOLOGY HOURS ALLOTED: 15

Research is an academic activity and as such the term should be used in a technical sense. Research comprises defining and redefining problems, formulating hypothesis or suggested solutions; collecting, organising and evaluating data; making deductions and reaching conclusions. In fact, research is an art of scientific investigation. In short, the search for knowledge through objective and systematic method of finding solution to a problem is research.

During semesters III and IV students will be exposed to different techniques of conducting research. They will be taught in a theory class, methods adopted in designing of a research and collecting of data followed by its presentation and interpretation.

While there will be no term end examination in the subject, students will attain knowledge and expertise in tackling research which they will undertake during semester V and VI.

S.No.	Торіс
01	INTRODUCTION TO RESEARCH METHODOLOGY
	A. Meaning and objectives of Research
	B. Types of Research
	C. Research Approaches
	D. Significance of Research
	E. Research methods vs Methodology
	F. Research Process
	G. Criteria of Good Research
	H. Problem faced by Researches
	I. Techniques Involved in defining a problem
02	RESEARCH DESIGN
	A. Meaning and Need for Research Design
	B. Features and important concepts relating to research design
	C. Different Research design
03	D. Important Experimental Designs SAMPLE DESIGN
03	A. Censure and sample Survey
	B. Implication of Sample design
	C. Steps in sampling design
	D. Criteria for selecting a sampling procedure
	E. Characteristics of a good sample design
	F. Different types of Sample design
	G. Measurement Scales
	H. Important scaling Techniques
04	METHODS OF DATA COLLECTION
	A. Collection of Primary Data
	B. Collection through Questionnaire and schedule collection of secondary data
	C. Difference in Questionnaire and schedule
	D. Different methods to collect secondary data
05	DATA ANALYSIS INTERPRETATION AND PRESENTATION TECHNIQUES
	A. Hypothesis Testing
	B. Basic concepts concerning Hypothesis Testing
	C. Procedure and flow diagram for Hypothesis Testing



D. Test of Significance
E. Chi-Square Analysis
F. Report Presentation Techniques

### MANAGEMENT IN TOURISM (TS-03) HOURS ALLOTED: 30

The course has been designed to familiarise the learners with the Management concepts, functions and skills keeping in view their applicability in tourism.

# Syllabus

# Block-1 Understanding Entrepreneurship and Management

- Unit 1 Management: Concept and Functions
- Unit 2 Entrepreneurship: Concept and Functions
- Unit 3 Corporate Forms in Tourism
- Unit 4 Management Issues in Tourism

# Block-2 Understanding Organizational Theory

- Unit 5 Understanding Organizations
- Unit 6 Planning and Decision Making
- Unit 7 Organizing
- Unit 8 Monitoring and Controlling

# Block-3 Organizational Behaviour Issues

- Unit 9 Small Group Behaviour
- Unit 10 Inter Personal Behaviour
- Unit 11 Inter Group Behaviour
- Unit 12 Supervisory Behaviour

# Block-4 Management Functions

- Unit 13 Human Resource Management
- Unit 14 Financial Management
- Unit 15 Operations Management
- Unit 16 Marketing Management
- Unit 17 Information Technology and Management

# Block-5 Managing Financial Operations

- Unit 18 Understanding P & L Statements
- Unit 19 Understanding Balance Sheet
- Unit 20 Profitability Analysis
- Unit 21 Project Formulation and Appraisal

# Block-6 Managerial Practices in Tourism – 1

- Unit 22 Tour Operators
- Unit 23 Travel Agencies
- Unit 24 Hotels
- Unit 25 Public Relations

# Block-7 Managerial Practices in Tourism – 2

- Unit 26 Food Services
- Unit 27 Tourist Transport
- Unit 28 Airlines
- Unit 29 Airports

# Block-8 Convention Promotion and Management

- Unit 30 Convention Industry
- Unit 31 Planning Conventions
- Unit 32 Management and Implementation of Conventions

### COMMUNICATION SKILLS IN ENGLISH (BEGE - 103) HOURS ALLOTED: 30

This course is assigned 8 credits and requires about 240 hours of study on your part. It aims at making you aware of how a communicative situation influences the choice of sentence structure and vocabulary. This course is divided into 8 blocks of 5 units each, and includes the basic concepts in communication, formal and informal conversation, official communication, diaries, notes and use of English for the media i.e. Print, T.V. and Radio.

# Syllabus

Block-1		Letters
Unit Unit Unit Unit Unit	1 2 3 4 5	Some Concepts in Communication Formal Letters-1 Formal Letters-2 Informal Letters-1 Informal Letters-2
Block-	2	Conversation
Unit	6	Formal Conversation: Face-to-Face-1
Unit	7	Formal Conversation: Face-to-Face-2
Unit	8	Informal Conversation: Face-to-Face-1
Unit	9	Informal Conversation: Face-to-Face-2 Discussions
Unit	10	Telephone Conversation
Block-3		Other Forms of Official Communication
Unit Unit	11 12	Memoranda Reports-1

- Unit 12 Reports-1 Unit 13 Reports-2
- Unit 14 Minutes of Meetings
- Unit 15 Telegrams and Telexes

# Block-4 Interviews and Public Speaking

Unit	16	Interviews
Unit	17	Debates
Unit	18	Discussions
Unit	19	Speeches
Unit	20	Seminar Talks



Block-5		Diaries, Notes, Tables and Figures		
Unit Unit	21 22	Diaries: Private Diaries: General		
Unit	23	Travelogues		
Unit	24	Notes		
Unit	25	Tables, Charts and Graphs		
Block	-6	Mass Media: Print		
Unit	26	Writing for Newspapers-1		
Unit	27	Writing for Newspapers-2		
Unit	28	Articles for Journals		
Unit	29	Advertising-1		
Unit	30	Advertising-2		
Block	-7	Writing for Radio		
Unit	31	Writing for Radio-1 The Movement of Sounds		
Unit	32	Writing for Radio-2		
•••••	•-	The Movement of Ideas		
Unit	33	Writing for Radio-3		
Unit	34	Radio Drama-1		
Unit	35	Radio Drama-2		
Block-8		Mass Media: Television		
Unit	36	A Tolovicion Sprint		
Unit	30 37	A Television Script Television Drama		
Unit	38	Documentary and Feature Programmes		
Unit	39	Interviews		
Unit	40	Media, Contexts and Words		
Unit	40			
Audio	<b>s</b> 1	Letters (Block-1)		
		2 Conversations: Role Relation and Tone in Conversation (Block-2)		
		3 Making a Public Speech (Block-4)		
Videos 1		Debating Skills (Block-4)		
		2 Appearing for an Interview (Block-4)		
		3 Using Charts and Diagrams (Block-5)		
		4 Visualising a T.V. Script: Introduction to T.V. Production Techniques		
		(Block-8)		

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# HUMAN RESOURCE MANAGEMENT (TS-07) HOURS ALLOTED: 30

S.No.	Topic
01	Human Resource Planning
	A. Micro
	B. Macro
02	HRD applications in Hotel Industry
03	Relevance of HRD in Hotel Industry
04	Personnel Office
	A. Functions
	B. Operations
05	Hotel Environment and Culture
06	HRD System
07	Job Evaluation
	A. Concepts
	B. Scope
	C. Limitations
08	Job Analysis and Job Description
09	Job Evaluation Methods
10	Task Analysis
11	Demand and Supply Forecasting
12	Human Resource Information System
13	Human Resource Audit
14	Human Resource Accounting Practices
15	Recruitment and Selection
16	Attracting and Retaining Talents
	Strategic Interventions
17	Induction and Placement
18	Staff Training and Development
19	Training Methods and Evaluation
20	Motivation and Productivity
21	Motivation and Job Enrichment
22	Career Planning
23	Employee Counselling
24	Performance Monitoring and Appraisal
25	Transfer, Promotion and Reward Policy
26	Disciplinary Issues
27	Employees' Grievance Handling
28	Compensation and Salary Administration
29	Employee Benefits and Welfare Schemes
30	Labour Laws and Regulations Related to Hotel Industry
31	Gender Sensitivities
32	Emerging Trends and Perspectives
33	Impacts of Mergers and Acquisitions on Human Resource Practices

#### BHM392 - PRACTICUM

During the BSc. in H&HA with Specialisation, students are to undertake industrial exposure thrice ie. for four weeks after semester III in Generic stream, for six weeks after semester IV in Specialised field and again for four weeks after semester V in Specialised field. Final examination / presentation will be done only during Term End examinations of Semester VI. Weightage to each practicum shall be as under:

Practicum I: 20 marks Practicum II: 40 marks Practicum III: 40 marks

#### BHM392 - PRACTICUM – I GENERIC

Student will essentially attend a large hotel to get an overview of the functioning of key departments. They will be exposed to the working environment and assess job expectations, skill and knowledge requirements of each function at different levels. An opportunity will be provided to the candidate to analyse their strengths, weaknesses and passion in relation to the different functions. Trainees must assess and evaluate the role they are most likely to perform in the hospitality industry, based on their interest quickly, for which four weeks have been provided.

# **SEMESTER - IV**

# WEEKLY TEACHING SCHEME

No.	Subject	Subject	Hours per Semester	
	code		Th.	Pr.
1	BHM271	Food Production Management - I	04	08
2	BHM272	Food Production Management - II	04	08
3	BHM281	Financial Management	04	
4	BHM282	Business Ethics & Law	04	
5	BHM283	Business Economics	02	-
6	BHM391	Research Methodology	01	-
TOTAL:		19	16	
GRAND TOTAL			35	

#### SEMESTER – IV MAJOR – I BHM271 - FOOD PRODUCTION MANAGEMENT – I (THEORY) HOURS ALLOTED: 60 MAXIMUM MARKS: 100

S.No.	Торіс	Hours		
01	LARDER			
	I. LAYOUT & EQUIPMENT	03		
	A. Introduction of Larder Work			
	B. Definition			
	<ul> <li>C. Equipment found in the larder</li> <li>D. Layout of a typical larder with equipment and various sections</li> </ul>			
	D. Layout of a typical laider with equipment and various sections			
	II. TERMS & LARDER CONTROL	03		
	A. Common terms used in the Larder and Larder control			
	B. Essentials of Larder Control			
	C. Importance of Larder Control			
	D. Devising Larder Control Systems			
	E. Leasing with other Departments			
	F. Yield Testing			
	III. DUTIES AND RESPONSIBILITIES OF THE LARDER CHEF	02		
	A. Functions of the Larder			
	B. Hierarchy of Larder Staff			
	C. Sections of the Larder			
	D. Duties & Responsibilities of larder Chef			
02	CHARCUTIERIE	02		
	I. SAUSAGE			
	A. Introduction to charcutierie			
	B. Sausage – Types & Varieties			
	C. Casings – Types & Varieties			
	D. Fillings – Types & Varieties			
	E. Additives & Preservatives			
	II. FORCEMEATS	02		
	A. Types of forcemeats	02		
	B. Preparation of forcemeats			
	C. Uses of forcemeats			
	III. BRINES, CURES & MARINADES	00		
	A. Types of Brines	02		
	B. Preparation of Brines			
	C. Methods of Curing			
	D. Types of Marinades			
	E. Uses of Marinades			
	F. Difference between Brines, Cures & Marinades			

IV. HAM, BACON & GAMMON		
<ul> <li>A. Cuts of Ham, Bacon &amp; Gammon.</li> <li>B. Differences between Ham, Bacon</li> <li>C. Processing of Ham &amp; Bacon</li> <li>D. Green Bacon</li> <li>E. Uses of different cuts</li> </ul>	& Gammon	03
V. GALANTINES		
<ul><li>A. Making of galantines</li><li>B. Types of Galantine</li><li>C. Ballotines</li></ul>		02
VI. PATES		
<ul> <li>A. Types of Pate</li> <li>B. Pate de foie gras</li> <li>C. Making of Pate</li> <li>D. Commercial pate and Pate Maiso</li> <li>E. Truffle – sources, Cultivation and</li> </ul>		02
VII. MOUSE & MOUSSELINE		
<ul> <li>A. Types of mousse</li> <li>B. Preparation of mousse</li> <li>C. Preparation of mousseline</li> <li>D. Difference between mousse and r</li> </ul>	nousseline	02
VIII. CHAUD FROID		
<ul> <li>A. Meaning of Chaud froid</li> <li>B. Making of chaud frod &amp; Precaution</li> <li>C. Types of chaud froid</li> <li>D. Uses of chaud froid</li> </ul>	ons	02
IX. ASPIC & GELEE		
<ul><li>A. Definition of Aspic and Gelee</li><li>B. Difference between the two</li><li>C. Making of Aspic and Gelee</li><li>D. Uses of Aspic and Gelee</li></ul>		02
X. QUENELLES, PARFAITS, ROULADE	s	
Preparation of Quenelles, Parfaits and	d Roulades	02

	XI. NON EDIBLE DISPLAYS	04
	A. Ice carvings	
	B. Tallow sculpture	
	C. Fruit & vegetable Displays	
	D. Salt dough	
	E. Pastillage F. Jelly Logo	
	G. Thermacol work	
03	APPETIZERS & GARNISHES	02
		02
	A. Classification of Appetizers	
	B. Examples of Appetizers	
	C. Historic importance of culinary Garnishes	
	D. Explanation of different Garnishes	
04	SANDWICHES	02
	A. Parts of Sandwiches	
	B. Types of Bread	
	C. Types of filling – classification	
	D. Spreads and Garnishes	
	E. Types of Sandwiches	
	F. Making of Sandwiches	
	G. Storing of Sandwiches	
05	USE OF WINE AND HERBS IN COOKING	02
	A. Ideal uses of wine in cooking	
	B. Classification of herbs	
	C. Ideal uses of herbs in cooking	
06	INTERNATIONAL CUISINE	15
	A. Geographic location	
	B. Historical background	
	C. Staple food with regional Influences	
	D. Specialities	
	E. Recipes	
	F. Equipment in relation to:	
	Great Britain	
	France	
	Italy	
	Spain & Portugal	
	Scandinavia	
	Germany	
	Middle East	
	Oriental	
	Mexican	
	Arabic	

	CHINESE	06
	<ul> <li>A. Introduction to Chinese foods</li> <li>B. Historical background</li> </ul>	
	C. Regional cooking styles D. Methods of cooking	
	E. Equipment & utensils	
07	FRENCH	
	Culinary French	
	<ul> <li>Classical recipes (recettes classique)</li> </ul>	
	<ul> <li>Historical Background of Classical Garnishes</li> </ul>	
	Offals/Game	
	<ul> <li>Larder terminology and vocabulary</li> </ul>	
	Note: Should be taught along with the relevant topics	

# BHM271 – FOOD PRODUCTION MANAGEMENT – (PRACTICAL) HOURS ALLOTED: 120 MAXIMUM MARKS: 200

S.No.	Торіс	Hours
	Three course menus to be formulated featuring International Cuisines	
01	FRENCH	40%
02	ORIENTAL a) Chinese b) Thai	20%
03	ITALY, GERMANY, SPAIN, GREECE, MEXICAN, MEDITERANIAN AND LEBANESE	40%

# SUGGESTED MENUS

MENU 01	Consommé Carmen Poulet Sauté Chasseur Pommes Loretta Haricots Verts Salade de Betterave
MENU 02	Bisque D'écrevisse Escalope De Veau Viennoise Pommes Batailles Courge Provencale Epinards au Gratin
MENU 03	Créme Du Barry Darne De Saumon Grille Sauce paloise Pommes Fondant Petits Pois A La Flamande
MENU 04	Veloute Dame Blanche Cote De Porc Charcuterie Pommes De Terre A La Créme Carottes Glace Au Gingembre Salade Verte

MENU 05	Cabbage Chowder Poulet A La Rex Pommes Marguises Ratatouille Salade De Carottées Et Céleris
MENU 06	Barquettes Assortis Stroganoff De Boeuf Pommes Persilles Salade De Chou-Cru
MENU 07	Duchesse Nantua Poulet Maryland Croquette Potatoes Salade Nicoise
MENU 08	Kromeskies Filet De Sols Walseska Pommes Lyonnaise Funghi Marirati
MENU 09	Vol-Au-Vent De Volaille Et Jambon Homard Thermidor Salade Waldorf
MENU 10	Crabe En Coquille Quiche Lorraine Salade de Viande Pommes Parisienne
MENU 11	Prawn Ball Soup Fried Wantons Sweet & Sour Pork Hakka Noddles
MENU 12	Hot & Sour Soup Beans Szechwan Stir Fried Chicken & Peppers Chinese Fried Rice
MENU 13	Sweet Corn Soup Shao Mai Tung-Po Mutton Yangchow Fried Rice
MENU 14	Wanton Soup Spring Rolls Stir Fried Beef & Celery Chow Mein

MENU 15	Prawns in Garlic Sauce Fish Szechwan Hot & Sour Cabbage Steamed Noddles
MENU 16	Gazpacho Pollo En Pepitoria Paella Fritata De Patata
MENU 17	Minestrone Ravioli Arabeata Fettocine Carbonara Pollo Alla Cacciatore Medanzane Parmigiane
MENU 18	Linsensuppe Sauerbaaten Spatzale German Potato Salad
MENU 19	Scotch Broth Roast Beef Yorkshire Pudding Glazed Carrots & Turnips Roast Potato Yorkshire Curd Tart
MENU 20	Soupe Avogolemeno Moussaka A La Greque Dolmas Tzaziki
MENU 21	Pistou Soup Anti Pasto Veal Saltimbocca Mushroom Rissotto Caponata
MENU 22	Petit Ciopino Salade Caprese Osso Bucco Gnocchi Ala Romano
MENU 23	Tortilla Soup Guacamole Enchiladas Chicken Fajiyttas Refried Beans

MENU 24	Cock-A-Leekie Soup Baby Shrimp Salad Beef Wellington Buttered Snap Peas Potato chips
MENU 25	Roasted Pumpkin Soup Crab Cake BBQ Pork Ribs Succotash
•	3 MENILON INTERNATIONAL BI

- 3 MENU ON INTERNATIONAL BUFFET
  1 BUFFET ON ENGLISH BREAK FAST
- 1 BUFFET ON COLD CUTS
   1 BUFFET ON COLD CUTS
- 1 BUFFET ON COLD CUTS

# SEMESTER – IV MAJOR - II BHM272 - FOOD PRODUCTION MANAGEMENT - II - (THEORY) **MAXIMUM MARKS: 100** HOURS ALLOTED: 60 S.No. Topic Hours Weightage 15 % (i).PATISSERIE SECTION 1. 10 (a) Introduction to Pastry work (b) Equipment used in the Pastry (c) Layout of a typical Pastry Department with Assignment equipment and various sections (ii) DUTIES AND RESPONSIBILITES OF THE **PASTRY CHEF** (a) Functions of Pastry (b) Hierarchy of Pastry (c) Sections of Pastry Department (d) Duties and responsibilities of Pastry chef (iii) MATERIAL MANAGEMENT (a) Common items used in pastry and larder control (b) Storing & Usage Assignment (c) Importance of Material control (d) Yield testing BAKERY 14 15% (i). BREAD MAKING (a) Role of ingredients Used in bread making (b) Methods' of bread making (ii) **BREAD VARIETIES** (a) International Bread Varieties (b) Breakfast Rolls Assignment (c) Dinner Roll varieties (d) Quick Breads (iii) BREAD QUALITY ANALYSIS (a) Good Qualities of Bread (b) Bread faults & Causes (c) Bread improvers PASTRY **Basic Pastry making & their Derivatives** (a) Short Crust Pastry

<ul> <li>(b) Laminated pastries –Puff , Flaky</li> <li>(c) Choux pastry</li> <li>(d) Hot water crust Pastry</li> <li>(e) Suet Pastry , etc</li> </ul>	8	15%
Fillings used in Pastry (a) Pastry Cream & its varieties (b) Ganache		Assignment
<ul><li>(c) Mousse &amp; Mousseline</li><li>(d) Cream Chantily</li></ul>	4	10%
MERINGUES		Assignment
<ul> <li>(a) Making of Meringues</li> <li>(b) Factors affecting the Stability</li> <li>(c) Cooking Meringues</li> <li>(d) Types of Meringues</li> <li>(e) Uses of Meringues</li> </ul>	4	10%
<ul> <li>i).ICINGS AND TOPPINGS <ul> <li>(a) Varieties of icings</li> <li>(b) Uses of Icings</li> <li>(c) Difference between icings &amp; toppings</li> <li>(d) Recipes</li> </ul> </li> </ul>	6	10%
DESSERT SYRUPS , SAUCES & GLAZES		Assignment
<ul><li>(a) Varieties of syrups</li><li>(b) Dessert Sauces &amp; usage</li><li>(c) Types of Glazes used in pastry</li></ul>	6	10%
CONFECTIONERY		
FLOUR CONFECTIONS & SUGAR CONFECTIONS		
<ul> <li>(a) Cookies &amp; Biscuits</li> <li>(b) Petits Fours</li> <li>(c) Tea Cakes</li> <li>(d) Candies &amp; Toffees</li> </ul>	8	15%
		Assignment

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# BHM272 – FOOD PRODUCTION MANAGEMENT - II – (PRACTICAL) HOURS ALLOTED: 120 MAXIMUM MARKS: 200

SI.No	TOPIC	WEIGHTAGE
	Two or three products to be covered featuring International Pastry, Bread & confections with accompanying dessert sauces & Presentations	
01	Basic Pastry Products	20%
02	Cakes , Gateaux , Cookies & Petits Fours	20%
03	Hot & cold Desserts	20%
04	International Breads French ,Germany , Italy , Vienna , Greece , etc.	20%
05	International Pastries French ,Italy , Germany , Greece , Austria, Spain,Chinese, Etc.	20%

#### MENU -1

- BRIOCHE
- BABA AU RHUM
- CRÈME ANGLAISE

# MENU -2

- VIENNA ROLLS
- MOUSSE AU CHOCOLAT
- CHOCOLATE SAUCE

# MENU -3

- BAGUTTES
- TARTE TARTIN
- BUTTERSCOTCH SAUCE

# MENU -4

- CIABATTA
- LEMON MERINGUE PIE
- BANANA FLAN

#### MENU -5

- CLOVER LEAF BREAD
- SAVARIN DES FRUITS
- MARIGNAN

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### MENU -6

- GARLIC ROLLS
- CREPE SUZETTE ORANGE SAUCE
- CREPE GEORGETTE , NORMANDY CREPE

#### MENU -7

- BROWN BREAD
- APPLE TURNOVERS
- PALMIERS

# MENU -8

- RYE BREAD
- CHOUX CHANTILLY
- BEIGNETS SOUFFLE

#### MENU -9

- CROISSANTS
- PROFITE ROLE, ECLAIRS, CHOCOLATE CREAM PUFFS
- CROQUEM BOUCHE

#### **MENU -10**

- ASSORTED DANISH PASTRY
- QUEEN OF PUDDING
- DIPLOMAT PUDDING

# **MENU -11**

- BREAD STICKS
- SOUFFLE A LA MILANAISE
- HONEY BISCUITS

# **MENU -12**

- BUTTER FLAKE ROLLS
- CHARLOTTE ROYALE
- CHARLOTTE RUSSE

# **MENU -13**

- BAGELS
- CARROT CAKE
- MOCHA GATEAUX

# **MENU -14**

- CHELSEA BUNS
- BLACK FOREST GATEAUX

# **MENU -15**

- HOT CROSS BUNS
- PEACH MELBA MELBA SAUCE
- BAKED ALASKA

# **MENU -16**

- PUMPERNICKEL BREAD
- APFEL STRUDEL

# **MENU -17**

- HARLEQUIN BREAD
- BAKLAVA

# **MENU -18**

- FOCCACIA
- TIRAMISU

# **MENU -19**

- GRISSINI
- CHOCOLATE PANNACOTTA

# **MENU -20**

- PIZZA
- ZABAGLIONE
- AMERETTI COOKIES

# **MENU -21**

- SWISS BUNS
- PASTEL DE MAZANA
- CHURROS

# MENU -22

- DOUGHNUTS
- PUMPKIN PIE
- PEAR BELLE HELENE

# **MENU -23**

- CRUSTY BREAD
- APPLE CRUMBLE

# **MENU -24**

- DATE PANCAKE
- TOFFEE APPLES

#### **MENU -25**

- ONION WALNUT BREAD
- MANGO CHEESE CAKE
- STEAMED CURRANT PUDDING

### **MENU -26**

- POTATO BREAD
- SODA BREAD
- HOT CHOCOLATE SOUFFLE

# **MENU -27**

- CINNAMON SWIRL BREAD
- APPLE PIE
- BAKEWELL TART

#### **MENU -28**

- SUNDRIED TOMATO BREAD
- APRICOT PUDDING
- X-MAS PUDDING

#### **MENU -29**

- KUGELHOPF
- EPIS BAUGETTE
- PIPED COOKIES

# **MENU -30**

- PRETZELS
- LONGUES DE CHAT
- TUILLES

#### BHM281 - FINANCIAL MANAGEMENT HOURS ALLOTED: 60 MAXIMUM MARKS: 100

	HOURS ALLOTED: 60 MAXIMUM MARKS: 100	
S.No.	Торіс	Hours
01	FINANCIAL MANAGEMENT	
	MEANING & SCOPE	02
	A. Meaning of business finance	
	B. Meaning of financial management	
	<b>C.</b> Objectives of financial management	
02	FINANCIAL STATEMENT	
02	ANALYSIS AND INTERPRETATION	05
	ANALISIS AND INTERPRETATION	05
	A Magning and types of financial statements	
	A. Meaning and types of financial statements	
	B. Techniques of financial analysis	
	C. Limitations of financial analysis	
	D. Practical problems	
03	RATIO ANALYSIS	12
	A. Meaning of ratio	
	B. Classification of ratios	
	C. Profitability ratios	
	D. Turnover ratios	
	E. Financial ratios	
	F. Du Pent Control Chart	
	G. Practical Problems	
04	FUNDS FLOW ANALYSIS	10
04	FUNDS FLOW ANALTSIS	10
	A Manufan affin da flavo statament	
	A. Meaning of funds flow statement	
	B. Uses of funds flow statement	
	C. Preparation of funds flow statement	
	D. Treatment of provision for taxation and proposed dividends (as non-current	
	liabilities	
	E. Practical problems	
05	CASH FLOW ANALYSIS	12
	A. Meaning of cash flow statement	
	B. Preparation of cash flow statement	
	C. Difference between cash flow and funds flow analysis	
	D. Practical problems	
06	FINANCIAL PLANNING	
	MEANING & SCOPE	06
		00
	A. Meaning of Financial Planning	
	0	
	B. Meaning of Financial Plan	
	C. Capitalisation	
	D. Practical problems	<b></b>
07	CAPITAL EXPENDITURE	05
	A. Meaning of Capital Structure	
	B. Factors determining capital structure	

	C. Point of indifference	
	D. Practical problems	
08	WORKING CAPITAL MANAGEMENT	02
	A. Concept of working capital	
	B. Factors determining working capital needs	
	C. Over trading and under trading	
09	BASICS OF CAPITAL BUDGETING	06
	A. Importance of Capital Budgeting	
	B. Capital Budgeting appraising methods	
	C. Payback period	
	D. Average rate f return	
	E. Net Present Value	
	F. Profitability index	
	G. Internal rate of return	
	H. Practical problems	

#### BHM282 - BUSINESS ETHICS AND LAW HOURS ALLOTED: 60 MAXIMUM MARKS: 100

HOURS ALLOTED: 60 MAXIMUM MARKS: 100			
S.No.	Торіс	Hours	Weight age
1.	BUSINESS ETHICS		Ŭ
	Definition of business ethics		
	Need for ethics in hotel business		
	Ethics and moral values		20
	Theories of moral development	6	20
	Lawrence Kohlberg's theory	0	
	Carol Gilligan theory		
2.	AREAS OF ETHICS IN HOTEL INDUSTRY		
	Dealing with a staff		
	Dealing with guests and their belongings		
	Following duty hours		
	Safety and security in the hotel		10
	Dealing with lady guests	6	
	Code of ethics		
3.	BUSINESS LAW		
	Introduction to law		
	Evolution of law		5
	Classification of law	4	
4.	INDIAN CONTRACT LAW		
4.			
	Definition of contract, proposal, agreement, consideration etc.,		
	Essentials of valid contract		
	Competent parties		
	Types of parties – valid, void and voidable		
	Performance of contract		10
	Discharge of contract	8	
	Remedies for breach of contract		
	Indemnity and guarantee		
5	CONSUMER PROTECTION ACT	6	10
	Definitions – Consumer, complaint, defect in goods, deficiency in service,		
	unfair trade practice, restricted trade practice		
	Procedure for redressal of grievances before district forum, state		
	commission and national commission		
	Other related provisions		
6	SALE OF GOODS ACT	3	5
	Essentials of valid sale		
	1	1	

	Conditions and warranties				
	Unpaid seller and his rights				
	Rights and duties of seller and buyer				
7	FOOD ADULTERATION ACT				
	Principles of food laws regarding prevention of food adulteration, definition,				
	authorities under the act				
	Powers of various authorities under the act				
	Procedure of taking a sample purchase right, warranties, guest control order or food services order in force from time to time. Essential	5			
	commodities and AGMARK etc.,			10	
8	SHOPS AND ESTABLISHMENTS ACT				
0					
	Procedure relating to registration of hotels, lodges, eating houses,		_		_
	restaurants and other related provisions		2		5
9	ENVIRONMENTAL PROTECTION ACT – IMPORTANT PROVISIONS				
	The water (Prevention and control of pollution)Act				
	The air (Prevention and control of pollution) Act	2			
10	LICENSES AND PERMITS			5	
10					
	Licenses and permits for hotels and catering establishments				
	Procedure for procurement, buy laws of hotels and restaurant under municipal corporation	6			
	Renewal suspension and termination of licenses				
4.4				10	
11	INDUSTRIAL LEGISLATION				
	Factory Act – Definition of factory, worker, health safety and welfare	12			
	provisions			10	
	Industrial disputes act – definition of industry, manufacturing process, industrial dispute, provisions relating to strike, lock-out, retrenchment, lay-				
	off and authorities for settlement of industrial disputes				
	Payment of wages act- definition of wages, authorized deductions from wages				
	Workmen's compensation act – definition of dependent, disablement,				
	occupational disease, liability of the employer to pay compensation and amount of compensation				

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#### BHM283 - BUSINESS ECONOMICS HOURS ALLOTED: 30 MAXIMUM MARKS: 50

S.No.	HOURS ALLOTED: 30 MAXIMUM MARKS: 50 Topic	Hours	Weight
			age
I.	Introduction: Economic activities, non-economic activities, nature and scope of business economics. Micro economics, Macro-economics. Inducting and deducting approaches graphs – concepts of scope – utility – cardinal and ordinal utility. Law of diminishing marginal utility; Law of equi. Marginal utility	2 hours	5%
II.	Demand Supply and Market Equilibrium:		
	Demand – Meaning – Individual demand – Law of Demand – Properties of Demand curve. Income effect and substitution effect. Exceptions to the law of Demand. Individual Demand and Market Demand, Demand Function, Determinants of Demand, Determinants of Market Demand. Shift of Demand Vs Movememnt along a Demand Curve. Elasticity of Demand. Price Elasticity – Meaning and Measurement. Price Elasticity and total revenue of a firm. Income Elasticity. Classification of goods based on Income Elasticity Cross Elasticity. Classification of goods into substitutes and complements. Supply – Law of supply – Determinants of supply Market Equilibrium. Concept of consumer surplus.	8 hours	12%
III.	Production and Costs:		
	Production function. Distinction between short run and long run production. Production with one variable input. Relationship between Total, Marginal, and Average Production Functions. Laws of variable proportion. Production with two variable inputs. Isoquan to Isocosts. Techniques of Maximization of output, minimisation of cost and maximization of profit. Scale of Production. Economies and diseconomies of scale. Cost function. Short-run, Total and Average Costs. Long-run, Total and Average Costs.	6 hours	9%
IV.	Market structure and Factors of Production:		
	Market – Market Structure – Characteristics of market. Perfect Competition – Characteristics – Equilibrium Price. Project maximizing output in the short and long run. Monopoly – Characteristics, Defects, Monopolistic competition – Defects, characteristics. Product differentiation. Profit maximizing price and output in the short and long run. Oligopoly, Characteristics – Price rigidity. Kinked Demand Curve – Factors of Production.	8 hours	12%
V.	National Income, Trade Cycles and International Trade:		
	National Income – Definition, Measurement Gross Domestic Product – Meaning. Fiscal Deficit. Eonomic system. Socialism, Mixed Economy System, Free Market Economies. Concepts of Economic Liberalization,		

Privatization, Globalization – Recent Trends. International Trade – Concepts, Comparative Cost Theory – Balance of Trade – Balance of	6	12%
Payments. World Trade Organization, Agreements, Functions. Trade Cycles – Meaning, Phases, Consequences, Remedies.	hours	

# Suggested Books for Reference:

- 1. D. Gopalakrishna A study in Managerial Economics Himalaya Publishing House, Mumbai, Delhi, Nagpur.
- 2. S. Gupta Managerial Economics Tata McGraw-Hill Publishing Company Ltd., New Delhi.
- 3. V.L. Motem Samuel Paul, G.S. Gupta Managerial Economics Concepts and Cases Tata McGraw – Hill Publishing Company Ltd., New Delhi.
- K.K. Dewett Elementary Economic Theory J.D. Verma S. Chand Company Pvt. Ltd., Ram Nagar, New Delhi.

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### BHM391 - RESEARCH METHODOLOGY (Contd. from semester III) HOURS ALLOTED: 15

Research is an academic activity and as such the term should be used in a technical sense. Research comprises defining and redefining problems, formulating hypothesis or suggested solutions; collecting, organising and evaluating data; making deductions and reaching conclusions. In fact, research is an art of scientific investigation. In short, the search for knowledge through objective and systematic method of finding solution to a problem is research.

During semesters III and IV students will be exposed to different techniques of conducting research. They will be taught in a theory class, methods adopted in designing of a research and collecting of data followed by its presentation and interpretation.

While there will be no term end examination in the subject, students will attain knowledge and expertise in tackling research which they will undertake during semester V and VI.

S.NO	ТОРІС	HOURS
6	CASUAL-COMPARATIVE STUDIES AND CORRELATION METHOD	2
	A. What is Casual-comparative method? - Basis of this method	
	B. Casual-Comparative study distinguished from other research method	
	C. Use of this method in Educational Research	
	D. Limitation Correlation method - Uses of Correlation method.	
	E. Cautions in the use of Correlation method.	
7	THE CASE-STUDY AND GENETIC METHOD	2
	A. What is case study? - Unit of study	
	B. Types of case-studies in education Steps involved in a case-study.	
	C. Characteristics of a good case study - Merits and Limitations	
	D. Genetic method distinguished from case-study Purposes and types	
	E. Longitudinal and Cross-selection approach	
8	RESEARCH TOOLS	3
	A. Meaning - Classification of a research tools	
	B. Criteria for selection of tools	
	C. Factors related to construction of tools	
	D. Questionnaire : miss use - Types of a questionnaire	
	E. Characteristics of a good questionnaire	
	F. Hints for making a questionnaire as an effective tool	
	G. Attitude scales : Thrustone and Likert scale	
	H. Limitations of rating scales	
	I. Means of reducing errors - Score card	
	J. Use and Types of interview	
	K. Requisites and limitations of interview	
	L. Uses and types of observation - Requisites of observation	
	M. The critical incidents technique	
	N. Scaled specimen schedule	
	O. Check list - Interest Inventories	
	P. 'Q' technique - Content analysis	
	Q. Tools to measure social measures	
	R. Sociometry "guess-who-technique"	

9	<ul> <li>S. Social distance scale - Psychological tests</li> <li>T. Types of tests: achievements tests, intelligence tests, aptitude tests, personality tests</li> <li>CONSRUCTION AND STANDERDISATION OF A TEST</li> <li>A. Characteristics of a good test</li> <li>B. Construction of a standardised introduction test</li> <li>C. Concept of reliability - Estimates of reliability</li> <li>D. Factors affecting the reliability</li> <li>E. Concept of validity – Types - Criteria for establishing validity</li> </ul>	3
10	F. Development of Norms ORGANISATION, ANALYSIS AND INTERPRETATION OF DATA	3
	<ul> <li>A. Editing, classifying and tabulating organization of data</li> <li>B. Common and special statistical analysis</li> <li>C. Interpretation of Data - Causes for misinterpretation</li> <li>D. Uses of comparison in interpretation</li> <li>E. Use of statistical Formulae for interpretation of results</li> <li>F. Characteristics of good generalization</li> <li>G. Common errors in reaching conclusions and formulating generalization</li> <li>H. Some hints in formulating generalizations.</li> </ul>	5
11	<ul> <li>RESEARCH REPORTING</li> <li>A. Style Manuals - Outline of a research report</li> <li>B. Preliminary section - Text or main body of the report</li> <li>C. Reference selection - Language and style of writing</li> <li>D. Footnote citations - Quotations</li> <li>E. Typography</li> <li>F. Pagination</li> <li>G. Format of synopsis/Abstract</li> <li>H. Format of a book review.</li> </ul>	2
TOTAL		15

#### BHM392 - PRACTICUM – II SPECIALISED

From their initial industry exposure during Practicum - I, student must be able to identify their area of specialisation based on which they will spend the next six weeks in an organisation of choice. For students opting for Food Production Management training can be acquired in the kitchen of a hotel, a restaurant, bakery or any other specialised hospitality enterprise that would provide enhanced exposure for the trainee to acquire special skills in food production.

The objective of this practicum is that skilled workers learn best with their hands. In today's competitive business environment, it is imperative that all training yield results guaranteeing proficiency by allowing the student to "learn by doing". Through discovery, repetition and ultimately testing, student learns, reinforces and proves the good habits and knowledge that creates best results. During the specialised practicum, they must acquire basic sound culinary skills and techniques.

While most procedures remain common to all kitchens students can observe and specialise in any of the different sections or departments of the main kitchen like butchery, cold kitchen or garde manger, bakery and confectionery, all day dining kitchen, banquet or bulk kitchen, speciality kitchen, etc.

Successful industrial training would involve the students to have an open inquisitive mind, so that they not just observe but also learn, work and improve.

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# **SEMESTER - V**

# WEEKLY TEACHING SCHEME

No.	Subject	Subject	Hours per Semester	
	code		Th.	Pr.
1	BHM321	Food Production Management - III	04	08
2	BHM322	Food Production Management - IV	04	08
3	BHM281	Strategic Management	04	
4		Elective - I	04	
5	TS-06	Tourism Marketing	02	
6	BHM391	Tutorial / Library / Research Project	01	
TOTAL:		19	16	
GRAND TOTAL		35		

## SEMESTER V MAJOR-I BHM321 - FOOD PRODUCTION MANAGEMENT – III (THEORY) HOURS ALLOTED: 60 MAXIMUM MARKS: 100

	HOURS ALLOTED: 60 MAXIMUM MARKS: 100	
S.NO	TOPICS	HOURS
1	MODERN KITCHEN EQUIPMENT	8
	Use and handling, safety measures, installation and configuration, technical	
	<ul> <li>specification of the following equipment's.</li> <li>Combi-oven</li> </ul>	
	Convection oven	
	Induction plate	
	Tandoor-types(traditional, gas)	
	Pressure fryers	
	• Steamers	
	Grillers and shawarma	
	Gravity slicer	
	Bone saw	
	Dough sheeter and proofer	
	Pasta boiler	
	Pizza machine	
	Blast chiller	
	Microwave	
2	INTERNATIONAL SPICES AND CONDIMENTS IN RELATION TO	8
	Oriental cuisine	
	<ul> <li>Middle east cuisine and far east cuisine</li> </ul>	
	Mediterranean cuisine	
	Latin American cuisine	
		40
3	SPECIALITY INDIAN CUISINE IN RELATION TO	12
	Dum cooking	
	Tandoor cooking	
	Street foods	
	Break fast	
	<ul> <li>Mithai(north Indian, Bengali, south Indian, western region)</li> </ul>	
4	FESTIVAL FOODS OF MAJOR INDIAN REGIONS	8
	• Diwali	
	• ld	
	<ul> <li>Janmashthami</li> </ul>	
	Christmas	
	<ul> <li>Sankranti,pongal,baisaki,lohri,onam</li> </ul>	
	Ganesh chaturthi	
	<ul> <li>Durga puja, dussehra, Parsi new year</li> </ul>	
5	SPECIALITY COOKING AND PRESERVING TECHNIQUES	6
-	Bar-be-cue	
l	• Tagine	

	<ul> <li>Fondue</li> <li>Sous-vide</li> <li>Confit</li> <li>Freezing</li> <li>Curing/Brining/Smoking</li> <li>Canning</li> </ul>	
6	<ul> <li>FOOD SAFETY MANAGEMENT SCIENCE</li> <li>H.A.C.C.P. norms</li> <li>H.A.C.C.P. specification</li> <li>H.A.C.C.P. certification</li> <li>Use of tracking sheet</li> </ul>	6
7	<ul> <li>GUEST LECTURES ON</li> <li>Flight kitchen operations</li> <li>Cruise line operations</li> <li>Centralized kitchen operations</li> <li>Any International cuisines (by chefs from speciality restaurants)</li> </ul>	12

### SEMESTER V MAJOR-I BHM321 - FOOD PRODUCTION MANAGEMENT – III (PRACTICAL) HOURS ALLOTED: 120 MAXIMUM MARKS: 200

	HOURS ALLOTED: 120 MAXIMUM MARKS: 200	
S.NO	TOPICS	MENU
1	<ul> <li>SPECIALITY MENUS TO BE FORMULATED TO SHOWCASE THE</li> <li>IMPORTANCE OF THE FOLLOWING CUISINES</li> <li>DUM CUISINE</li> <li>TANDOOR( INCLUDING TANDOORI BREAD AND KEBABS)</li> <li>INDIAN BREAKFAST</li> </ul>	3 3 2
2	<ul> <li>Food festival menus and theme lunch( based on Indian religion and festival foods)</li> <li>Diwali</li> <li>Id</li> <li>Janmashthami</li> <li>Christmas</li> <li>Sankranti,pongal,baisaki,lohri,onam</li> <li>Ganesh chaturthi</li> <li>Durga puja, dussehra</li> <li>Parsi new year</li> </ul>	10
3	<ul> <li>Buffet menus based on regional Indian cuisine</li> <li>Northern region</li> <li>Eastern region</li> <li>Western region</li> <li>Southern region</li> <li>Central and Awadh region</li> <li>North Eastern region</li> </ul>	12

HOURS ALLOTED: 60 MAXIMUM MARKS: 100			
S.NO	TOPICS	HOURS	
1	ASSEMBLING & DECORATING CAKES		
	(i) CAKE MIXING & BAKING	08	
	Different cake making methods		
	Cake formula balance		
	Cake Faults & remedies		
	(ii) SPECIALITY CAKES , SPONGES & CAKE BASES	04	
	<ul> <li>Genoese, Angel food cake, chiffon sponge, sacher sponge, etc.</li> </ul>		
	<ul> <li>Joconde sponge, Ribbon sponge, ladyfinger sponge, etc.</li> </ul>		
	Baked Meringue Discs, pastries (Choux, Short crust, Puff,		
	etc.)		
	(iii) ICINGS, & TOPPINGS	04	
	Butter Cream , Fresh cream		
	Royal icing , Marzipan,		
	<ul> <li>Fudge, Truffle, Marshmallow, Fondant, etc.</li> </ul>		
2	CHOCOLATE CONFECTIONERY	04	
	(i) Production and processing of chocolate		
	(ii) Types		
	(iii) Tempering of Chocolate-Procedures, temperatures		
	(iv) Molding of chocolate		
	(v) Chocolate confections		
3.	FROZEN DESSERTS		
	(I) Types & classifications	06	
	<ul> <li>Churn Frozen Desserts , Still Frozen Desserts</li> <li>Ice-cream , Sorbets , Gelato</li> </ul>		
	<ul> <li>Bombe, Parfaits, Sundaes</li> </ul>		
	<ul> <li>Frozen Soufflé, Mousse, etc.</li> </ul>		
		02	
	(ii) Commercial Manufacture , Homemade Ice-creams		
4.	INTERNATIONAL AND ARTISAN BREADS		
	International Breads	08	
	- Flat, Leavened & Quick breads		
	<ul> <li>Bread Varieties -French, Italian, German, Vienna, American, Russian, Indian etc.</li> </ul>		
	- Bread centre pieces		
	- Saltillage -salt dough		
5	SUGAR ART	10	
<u> </u>		10	

### SEMESTER V MAJOR – II BHM322 - FOOD PRODUCTION MANAGEMENT – IV (THEORY) HOURS ALLOTED: 60 MAXIMUM MARKS: 100

	cooked sugar techniques uncooked sugar paste • Pastillage • Marzipan Toffees and candies • Types and varieties	
6	<ul> <li>ART OF DESSERT PRESENTATION</li> <li>Essentials of plate presentation</li> <li>Garnishes for dessert presentation-tulip paste, chocolate stencils, nougat garnishes.</li> <li>Sauce pouring techniques</li> <li>Buffet presentations</li> <li>Modern trends in presentation- portioning, usage of contemporary plates, technology</li> </ul>	06
7	FIELD TRIP <ul> <li>Visit to a bakery</li> <li>Presentation</li> </ul>	06

# SEMESTER V MAJOR-II BHM322 - FOOD PRODUCTION MANAGEMENT – IV (PRACTICAL) HOURS ALLOTED: 120 MAXIMUM MARKS: 200

	HOURS ALLOTED: 120 MAXIMUM MARKS: 200	
S.NO	TOPIC	HOURS
1	CAKE PREPARATIONS, DECORATIONS, CAKE ASSEMBLING	40
	<ul> <li>Angels Food cake, Devil's Food cake, Yellow Chiffon Cake, Baumkuchen, Upside Down cake, Cheese cake, etc.</li> <li>Decorative sponges- Joconde, Ribbon, etc.</li> <li>Speciality Sponges – Sacher, Dobos, etc.</li> <li>Icings &amp; Toppings</li> <li>Making &amp; Using pippin Bags, Piping techniques</li> <li>Petit fours, Othello's</li> <li>Gateaux &amp; Tortes <ul> <li>Black Forest, Dobos Torte, Monte Carlo, Sacher Torte, Fruit Gateaux, Gateaux St, Honore Chocolate Ganache Torte, Tiramisu, Mocha Gateaux,</li> <li>Wedding cakes/theme cake</li> </ul> </li> </ul>	
2	CHOCOLATE CONFECTIONS   Tempering of Chocolate  Chocolate Molding – Easter Eggs  Cut-outs, Cigar, Fans Curls, Fan, Couverture.  Truffles, Liqueur chocolate, rocks, chocolate dips, Fondue,  Chocolate fillings & desserts- Ganache, Mousse,	20
3	<ul> <li>FROZEN DESSERTS AND DESSERT PRESENTATIONS</li> <li>Soufflé( hot and cold), mousse – Lemon, orange, chocolate,</li> <li>Ice creams – Vanilla, Butter Scotch, Strawberry</li> <li>Sorbet – Lemon, Mango, Melon</li> <li>Bombe, Sundae, Parfaits.</li> <li>Plate presentation and garnishes</li> </ul>	20
4	INTERNATIONAL BREADS AND BREAD AS CENTRE PIECE <ul> <li>French</li> <li>Italy</li> <li>German</li> <li>Spanish</li> <li>Vienna, etc.</li> <li>Bread basket, braided bread</li> <li>Salt dough sculpture</li> </ul>	20
5	SUGAR WORK( cooked and uncooked) <ul> <li>Spun sugar</li> <li>Pulled sugar</li> <li>Poured sugar</li> <li>Pastillage</li> </ul>	20

<ul> <li>Marzipan</li> <li>Toffee and candy</li> <li>Fudge</li> </ul>	

# BHM281 – STRATEGIC MANAGEMENT HOURS ALLOTED: 60 MAXIMUM MARKS: 100

01	Tania	11	
SI.	Торіс	Hours	weight
<u>No.</u>	Stratony and Stratonia Management		age
I	Strategy and Strategic Management	04	E0/
	i) Definition, Scope & Type ii) Importance	04	5%
2	iii) Strategy & Policy: Difference Mission and Vision Statement		
2	i) Definition, importance		
	ii) Scope of Mission Statement		
	iii) Components of Mission Statement	12	10%
	iv) Definition & Difference with Objectives, Goals, Policies	12	1070
3	Approaches to Developing Strategies		
5	i) Adaptive search		
	ii) Intuition search		
	iv) Strategic factors	04	10%
	v) Picking Niches		1070
	v) Entrepreneurial Approach		
4	Environmental Analysis		
т			
	1) Definition & need for Environmental Analysis		
	2) Key Environmental variable factors : Internal and External	06	10%
	3) Techniques of Environmental Analysis- SWOT Analysis,		
	Porter's five forces competition analysis etc.		
5	Grand Strategies		
	i) Stability Strategies		
	ii) Expansion Strategies		
	iii) Retrenchment Strategies	08	15%
	iv) Combination Strategies		
	v) Short notes on different mixed strategies		
6	Strategic Analysis and Choice		
	a) Input Stage		
	i) Internal Factor Evaluation Matrix		
	ii) External Factor Evaluation Matrix	10	15%
	iii) Competitive Profile Matrix		
	b) Matching Stage		
	i) TOWS Matrix		
	ii) SPACE Matrix		
	iii) BCG Matrix		
	iv) Internal-External Matrix		
	v) Grand Strategy Matrix		
	c) Decision Stage		
	Quantitative Strategic Planning Matrix (QSPM)		
7	Strategic Implementation, Review & Evaluation		
	1. Mckinsey's 7 S Framework		
	2. Leadership:		
	a. Meaning, characteristic & functions		
	b. Different leadership & Management styles:	08	20%

	(Blake & Moutol's, Managerial Grid, Likert's leadership styles and Lewin's leadership styles		
	<ul> <li>3. Strategy review and evaluation:</li> <li>a. Review underlying bases of strategy</li> <li>b. Measure Organizational performance</li> <li>c. Take corrective actions</li> </ul>		
8	Policy Formulation		
	a) Policy Formation: Meaning & Need.		
	b) Different functional areas policies:	08	15%
	i) Personnel Policies		
	ii) Financial Policies		
	iii) Marketing Policies		

Recommended books:

- 1. Business Policy & Strategic Management
- 2. do -3. do -

- Dr. L. M. Prasad -
- P. K. Ghose -
- Azahar Kazmi -

# ELECTIVE - I HOURS ALLOTED: 60 MAXIMUM MARKS: 100 (ANY ONE OF THE FOLLOWING ELECTIVE SUBJECTS)

S.No	Subject Code	Subject
01	E-01	Human Resource (M&D)
02	E-02	Customer Relation Management
03	E-03/1	Foreign Language (French)
04	E-03/2	Foreign Language (German)
05	E-04	Airline Catering
06	E-05	Resort, Club & Time Share Management
07	E-06	Retail Management

### TOURISM MARKETING (TS-06) HOURS ALLOTED: 30

This course familiarises the students with Marketing concepts, techniques and skills as required in the marketing of tourism products and attractions.

# Syllabus

Block-1	Understanding	Entre	preneurship	and Mana	aement
	onaorotananig		pronouromp	and manag	gomone

- Unit 1 Introduction to Tourism Marketing Approaches, Relevance and Role
- Unit 2 Market Segmentation
- Unit 3 Tourism Markets: International and Domestic

## Block-2 Market Analysis

Unit 4 Marketing Res	search
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- Unit 5 Competitive Analysis and Strategies
- Unit 6 Forecasting for Tourism and its Products
- Unit 7 Role of Technology in Tourism Marketing

## Block-3 Developmental Role of Marketing

Unit	8	Role of Public Organizations
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- Unit 9 Role of Local Bodies
- Unit 10 Role of NGOs
- Unit 11 Socially Responsible Marketing
- Unit 12 Social Marketing

# Block-4 Marketing Mix

- Unit 13 Product Designing
- Unit 14 Pricing Strategies
- Unit 15 Promotion Strategies
- Unit 16 Distribution Strategies
- Unit 17 The Fifth P: People, Process and Physical Evidence

## Block-5 Marketing Mix: Specific Situations

- Unit 18 Familiarization Tours
- Unit 19 Seasonal Marketing
- Unit 20 Tourism Fairs and Travel Markets

## Block-6 Destination Marketing

- Unit 21 Regions, Cities, Leisure Spots
- Unit 22 Events, Activities, Individuals
- Unit 23 Shopping, Education and Culture
- Unit 24 Marketing Local Foods



# Block-7 Accommodation Marketing

- Unit 25 Star Category Hotels
- Unit 26 Alternate' Accommodation
- Unit 27 Supplementary Accommodations
- Unit 28 Linkages in the Trade

# Block-8 Transport and Travel Services Marketing

- Unit 29 Air lines Marketing
- Unit 30 Tourist Transport Marketing
- Unit 31 Travel Agency Marketing
- Unit 32 Tour Operators Marketing

#### BHM391 - RESEARCH PROJECT HOURS ALLOTED: 15

In semester V, students will work closely with their supervisor and develop mutually working relationship to initiate the research which would involve preparing an outline and preliminary collection. Based on their learning during semester III and IV, the supervisor will guide the student in identification of a topic, framing and planning the research project and the methodology to be adopted in collection of data, through interviews, telephones, mailers, etc. while the students on their part will expose themselves to research of the topic through meetings, interviews, internet search, library, etc. The research should be planned to minimise time wastage and a clear time scale should be put in place. The research should spell out the objectives, its findings, the methodology adopted, its conclusions and recommendations. The students and the supervisor will work together to prepare synopsis of the research.

One hour per week has been allotted for the purpose during semester V.

#### BHM392 - PRACTICUM – III SPECIALISED

By now student should have acquired expertise in the fundamental disciplines of their choice and should be able to apply this knowledge to a wide range of kitchens. In practicum – III involving four weeks, students learn about the foremost developments in theory and practice and then apply this knowledge to hospitality industry-specific systems and processes in a kitchen environment.

Students demonstrate skills required to lead in the global hospitality industry through a range of exercises, self learning opportunities and simulations. They must be able to work on individual and team projects and through professional presentations. Their transformation must lead them to be responsible and ethical in decision-making and producing of quality food items.

As faculty and trainers, focus is placed on helping students to acquire self knowledge and self leadership in support of their continuing professional and personal development. Students learn to continuously gather and analyze information in order to effectively put them to practice.

After conclusion of the three Practicum of 14 weeks, students will prepare a report and present it before a panel during Term End examinations of Semester VI.

# **SEMESTER - VI**

# WEEKLY TEACHING SCHEME

No.	Subject	Subject	Hours pe	er Semester
	code		Th.	Pr.
1	BHM371	Food Production Management - V	04	08
2	BHM372	Food Production Management - VI	04	08
3	BHM391	Research Project		04
4		Elective - II	04	
5		Special Topics / Guest Speakers	02	
6		Tutorial / Library	01	
	TOTAL:		15	20
GRA	GRAND TOTAL 35			35

### SEMESTER VI MAJOR-I BHM371 - FOOD PRODUCTION MANAGEMENT – V (THEORY) HOURS ALLOTED: 60 MAXIMUM MARKS: 100

S.NO     TOPICS     HO       1     INTERNATIONAL SPECIALITY FOODS WITH RELATION TO     1. ORIGIN       2. ITS UNIQUENESS     3. USAGE IN COOKING     4. FOOD VALUES of the following food items       4. FOOD VALUES of the following food items     Caviar     0ysters       • Oysters     • Pate de foie gras     • Salmon       • Ahi tuna     • Kobe beef     • Chilean sea bass       • New Zealand lamb     • Sushi     • Tepanyaki       • Angus beef     • Angus beef     • Angus beef	0URS 10 10
1. ORIGIN         2. ITS UNIQUENESS         3. USAGE IN COOKING         4. FOOD VALUES of the following food items         • Caviar         • Oysters         • Pate de foie gras         • Salmon         • Ahi tuna         • Kobe beef         • Chilean sea bass         • New Zealand lamb         • Sushi         • Tepanyaki         • Angus beef	
2. ITS UNIQUENESS         3. USAGE IN COOKING         4. FOOD VALUES of the following food items         • Caviar         • Oysters         • Pate de foie gras         • Salmon         • Ahi tuna         • Kobe beef         • Chilean sea bass         • New Zealand lamb         • Sushi         • Tepanyaki         • Angus beef	10
3. USAGE IN COOKING         4. FOOD VALUES of the following food items         • Caviar         • Oysters         • Pate de foie gras         • Salmon         • Ahi tuna         • Kobe beef         • Chilean sea bass         • New Zealand lamb         • Sushi         • Tepanyaki         • Angus beef	10
<ul> <li>4. FOOD VALUES of the following food items</li> <li>Caviar</li> <li>Oysters</li> <li>Pate de foie gras</li> <li>Salmon</li> <li>Ahi tuna</li> <li>Kobe beef</li> <li>Chilean sea bass</li> <li>New Zealand lamb</li> <li>Sushi</li> <li>Tepanyaki</li> <li>Angus beef</li> </ul> 2 INTERNATIONAL CUISINE	10
<ul> <li>Caviar</li> <li>Oysters</li> <li>Pate de foie gras</li> <li>Salmon</li> <li>Ahi tuna</li> <li>Kobe beef</li> <li>Chilean sea bass</li> <li>New Zealand lamb</li> <li>Sushi</li> <li>Tepanyaki</li> <li>Angus beef</li> </ul> 2 INTERNATIONAL CUISINE	10
<ul> <li>Oysters</li> <li>Pate de foie gras</li> <li>Salmon</li> <li>Ahi tuna</li> <li>Kobe beef</li> <li>Chilean sea bass</li> <li>New Zealand lamb</li> <li>Sushi</li> <li>Tepanyaki</li> <li>Angus beef</li> </ul> 2 INTERNATIONAL CUISINE	10
<ul> <li>Pate de foie gras</li> <li>Salmon</li> <li>Ahi tuna</li> <li>Kobe beef</li> <li>Chilean sea bass</li> <li>New Zealand lamb</li> <li>Sushi</li> <li>Tepanyaki</li> <li>Angus beef</li> </ul> 2 INTERNATIONAL CUISINE	10
<ul> <li>Pate de foie gras</li> <li>Salmon</li> <li>Ahi tuna</li> <li>Kobe beef</li> <li>Chilean sea bass</li> <li>New Zealand lamb</li> <li>Sushi</li> <li>Tepanyaki</li> <li>Angus beef</li> </ul> 2 INTERNATIONAL CUISINE	10
<ul> <li>Ahi tuna</li> <li>Kobe beef</li> <li>Chilean sea bass</li> <li>New Zealand lamb</li> <li>Sushi</li> <li>Tepanyaki</li> <li>Angus beef</li> </ul> 2 INTERNATIONAL CUISINE	10
<ul> <li>Kobe beef</li> <li>Chilean sea bass</li> <li>New Zealand lamb</li> <li>Sushi</li> <li>Tepanyaki</li> <li>Angus beef</li> </ul> 2 INTERNATIONAL CUISINE	10
<ul> <li>Chilean sea bass</li> <li>New Zealand lamb</li> <li>Sushi</li> <li>Tepanyaki</li> <li>Angus beef</li> </ul> 2 INTERNATIONAL CUISINE	10
New Zealand lamb     Sushi     Tepanyaki     Angus beef      INTERNATIONAL CUISINE	10
New Zealand lamb     Sushi     Tepanyaki     Angus beef      INTERNATIONAL CUISINE	10
Sushi     Tepanyaki     Angus beef      INTERNATIONAL CUISINE	10
Tepanyaki     Angus beef      INTERNATIONAL CUISINE	10
Angus beef     INTERNATIONAL CUISINE	10
2 INTERNATIONAL CUISINE	10
	10
	10
A. GEOGRAFIICAL LOCATION	
B. HISTORICAL BACKGROUND	
C. STAPLE FOOD WITH REGIONAL INFLUENCES	
D. FOOD SPECIALITIES	
E. EQUIPMENT USED , In relation to	
Lebanese	
Thailand	
<ul> <li>Japan</li> </ul>	
<ul> <li>Indonesia</li> </ul>	
Creole food	
3 NEW CONCEPTS IN INTERNATIONAL CUISINE	6
Genetically modified food	
Organic food	
Slow food movement	
Molecular gastronomy	
Vegan cuisine	
Kosher food	
4 FOOD PRESENTATION PRINCIPLES	8
Basic presentations	
Modern perspectives	
Use of technology	
Contemporary plates	
Unconventional garnishes	
<ul> <li>Roles and use of garnish and historical background of dishes</li> </ul>	

5	<ul> <li>FOOD STYLING</li> <li>Food photography</li> <li>Use of non-edible components</li> <li>Role of dimension</li> </ul>	4
6	<ul> <li>FOOD PRODUCTION MANAGEMENT</li> <li>Yield management-yield test, yield percentage</li> <li>Quality control</li> <li>Determining standard food cost for menu items</li> <li>Pricing strategy for food items-recipe scaling,recipe costing</li> <li>Menu management</li> <li>Volume forecasting</li> <li>Material management</li> <li>Inventory management</li> <li>Waste management and recycling food</li> <li>Culinary maths- units of measure, unit conversion, estimation</li> </ul>	10
7	<ul> <li>GUEST LECTURE</li> <li>Entrepreneurship (the process in becoming an entrepreneur, attributes of an entrepreneur, hindrance faced by an entrepreneur, SWOT analysis, entrepreneur Vs chef.)</li> </ul>	12
TOTAL		60

### SEMESTER VI MAJOR-I BHM371 - FOOD PRODUCTION MANAGEMENT – V (PRACTICAL) HOURS ALLOTED: 120 MAXIMUM MARKS: 200

	HOURS ALLOTED. 120 MAXIMUM MARKS: 200	
S.NO	TOPICS	HOURS
1	<ul> <li>INTERNATIONAL CUISINES (20 Menus of four hour each)</li> <li>Thai</li> <li>Japan</li> <li>Indonesia</li> <li>Lebanese</li> <li>Creole</li> <li>Vegan cuisine</li> <li>Speciality classical horsdoeuvre-preparation and presentation with classical accompaniments</li> <li>English breakfast-buffet</li> <li>Cold cuts</li> <li>Fast food</li> <li>Kosher food</li> </ul>	80
	MODERN PLATE PRESENTATION USING CONTEMPORARY MENUS WITH APPROPRIATE CONTEMPORARY SAUCES	8
3	INNOVATIVE BASKET COOKERY	16
(	DEMONSTRATIONS BY INDUSTRY EXPERTS (MOLECULAR GASTRONOMY, PLATE PRESENTATION AND ANY INTERNATIONAL CUISINE)	16
TOTAL		120

### SEMESTER VI MAJOR-II BHM372 - FOOD PRODUCTION MANAGEMENT – VI (THEORY) HOURS ALLOTED: 60 MAXIMUM MARKS: 100

	HOURS ALLOTED: 60 MAXIMUM MARKS: 100	•
S.NO	TOPICS	HOURS
01	KITCHEN DESIGN	06
	Types of operation	
	Space consideration	
	Cost factor	
	Work flow	
	Equipment	
02	KITCHEN LAYOUT	06
	<ul> <li>Principles of kitchen layout</li> </ul>	
	• Area requirement of the various kitchens with recommended dimensions	
	of equipment	
	Factors that affect kitchen layout	
	Placement of equipment	
	Space allocation	
	<ul> <li>Kitchen equipment- manufacturers and selection</li> </ul>	
	Budgeting for kitchen equipment	
03	LAYOUT OF COMMERCIAL KITCHENS	30
	<ul> <li>Layout of a 5 */3* Main kitchen</li> </ul>	
	Layout of Butchery	
	Layout of Garde manger	
	Layout of Commissary	
	<ul> <li>Layout of Bakery and Confectionery</li> </ul>	
	<ul> <li>Layout of Banquet kitchen(Indian &amp; Continental)</li> </ul>	
	Layout of fast food outlets	
	<ul> <li>Layout of Speciality/Show kitchen/Flexi kitchen</li> </ul>	
	(E.g. Italian, Japanese, Mexican, Indian.)	
04	STORES DESIGN AND LAYOUT	06
	<ul> <li>Stores layout and planning(dry, cold )</li> </ul>	
	Various equipment of the sores	
	Work flow in stores	
05	KITCHEN STEWARDING DESIGN AND LAYOUT	06
	<ul> <li>Importance of kitchen stewarding</li> </ul>	
	<ul> <li>Kitchen stewarding department design and layout</li> </ul>	
	<ul> <li>Equipment found in kitchen stewarding department</li> </ul>	
	<ul> <li>Stock verification</li> </ul>	
06	ENERGY CONSERVATION	
	Necessity for energy conservation	
	<ul> <li>Methods of energy conservation in kitchen operations</li> </ul>	06
	<ul> <li>Energy conservation through eco-friendly means</li> </ul>	
	(solar, bio-gas and CNG)	
TOTAL		60
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#### SEMESTER VI MAJOR-II BHM372 - FOOD PRODUCTION MANAGEMENT – VI (PRACTICAL) HOURS ALLOTED: 120 MAXIMUM MARKS: 200

	HOURS ALLOTED: 120 MAXIMUM MARKS: 200	
S.NO	TOPICS	HOURS
1	LAYOUT- PLAN, DESIGN WITH EQUIPMENT SETUP	68
	<ul> <li>Layout of three to five star Main kitchen</li> </ul>	
	Layout of Butchery	
	Layout of Garde manger	
	Layout of Commissary	
	<ul> <li>Layout of Bakery and Confectionery</li> </ul>	
	<ul> <li>Layout of Banquet kitchen(Indian &amp; Continental)</li> </ul>	
	<ul> <li>Layout of fast food outlets</li> </ul>	
	<ul> <li>Layout of Speciality/Show kitchen/Flexi kitchen</li> </ul>	
	(E.g. Italian, Japanese, Mexican, Indian.)	
2	IDENTIFICATION OF LOCAL SUPPLIERS FOR KITCHEN EQUIPMENT	12
2	Identification of local suppliers with Quotation and Specifications	12
	Field visits / Assignments	
3	STORES CONTROL – Familiarization of the following store control formats/system	12
	of a hotel/Institute	
	Bin card	
	Meat tag	
	Stock register	
	Purchase order	
	SPS formation	
4	MENU PLANNING AND ENGINEERING	16
	Speciality menu for Indian, Continental and other different occasions	4.0
5	GUEST LECTURE (on kitchen layout for value addition)	12
TOTAL		120

#### BHM391 - RESEARCH PROJECT (PRACTICAL) HOURS ALLOTED: 60 MAXIMUM MARKS: 100

During semester VI Once you have finalised the first draft or synopsis in consultation with your supervisor during SEM-V, plan to writing the final research paper during SEM-VI. Keep in mind the following:

- 1. Statement of purpose: tell the reader what you're going to say.
- 2. Main body of the paper: say it
- 3. Summary and conclusion: tell the reader what you've said.
- 4. Stick to the point, avoid digression. State each major idea quickly and then develop it through examples and explanations.
- 5. Include concrete examples, illustrations, and factual details to back up your generalizations.
- 6. Criticize, evaluate, illustrate, attack, or defend where appropriate to your topic. Show you've been thinking.
- 7. As you write, indicate your information source (by # of card or author's name) in the margin beside ideas. You can return later to complete the documenting of your references.
- 8. Unless your professor has specified otherwise, be sure to introduce quotations and show how they fit in with your position. Don't use them as filler.
- 9. Read it out loud to check for flow and awkward language. Read for clarity and logical progression and smooth transitions.
- 10. Find alternate words for ones you are using too often (check a Thesaurus).
- 11. Check for mechanical errors such as misspelled words, inaccurate punctuation, incorrect grammar, etc.
- 12. Watch carefully to prevent plagiarism. Be absolutely certain that your documentation gives full credit for all materials used not only in quotations but in paraphrased form.
- 13. Revise and polish your tentative draft for final project
- 14. Type the final version of your report. Double space and allow for proper margins.
- 15. Follow the exact format prescribed by your instructor for the title page, bibliography and documentation. This may vary from course to course, so be sure to check if you're in doubt.
- 16. Double check your documentation against your Alphabetized bibliography. Make certain that all of your documentation is accurately tied to the references listed in your bibliography.
- 17. After typing, be sure to proofread for typos and other errors.
- 18. Hand your paper in!!

A total of 60 hours for the subject have been provided in the practical class for the subject with a term end examination. Remember all research is expected to show originality as it provides significant contribution to enhancing knowledge. Do give reference of ideas, quotes etc. in your paper from wherever it has been borrowed. The research paper must be accompanied by a certificate to the affect that it is an original piece of work. If at any stage it is found that the research paper has been copied, in part or full, it is likely to be cancelled and the student failed in the subject.

# ELECTIVE - II HOURS ALLOTED: 60 MAXIMUM MARKS: 100 (ANY ONE OF THE FOLLOWING ELECTIVE SUBJECTS)

S.No	Subject Code	Subject
01	E-07	Sales & Marketing
02	E-08	Bar Management
03	E-09	Entrepreneurship
04	E-10	Facility Planning
05	E-11	Event Management
06	E-12	Quality Standards
07	E-13	MICE (Meetings, Incentives, Conferences and Exhibitions)

### SPECIAL TOPICS USING EXTERNAL GUEST AND EXPERT SPEAKERS HOURS ALLOTED: 30

As per teaching scheme, two hours per week have been allocated for External Guests as Expert Speakers to create a good academic interface with the industry. This is an important activity to complement our existing faculty through inviting renowned industry experts to address specialised disciplines and investigate emerging business trends, techniques and innovative case-studies.

# **GUIDELINES FOR USING EXTERNAL EXPERT SPEAKERS**

- 1. Before inviting the Speaker, make sure that they really are experts in the relevant subject.
- 2. Invite, if possible, Speakers who are not only experts in subjects but are also capable speakers.
- 3. If, although they are eminently suitable because of their expertise, they have poor presentation skills, offer them support.
- 4. Inform them in writing, and in clear unambiguous terms, of the aims and objectives of the session.
- 5. Discuss with them, then confirm in writing, specifically what you want them to cover: exactly how long they have to speak: and what questioning techniques will be employed during and after the session.
- 6. Give them full information, in writing, about the starting time, the location, and the size and level of the participants.
- 7. Confirm whether they will use aids and, if so, of what type(s) and how many. Do they already have them, are they of acceptable quality: do they want any help in procuring them: do they want to use aids available with you.
- 8. Confirm whether they intend to use hand-outs: do they have them available: do they want any support in their production: when do they intent to use them.
- 9. Seek and confirm their views on the room layout what type they would prefer or whether they have to accept the existing room layout.
- 10. Arrange a feed-back session with the participants as you may want to use them again.

Maintain a record of the date, duration of the session and contact details of the Guest Speakers for

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future references which may be required by your institute and the NCHMCT.