



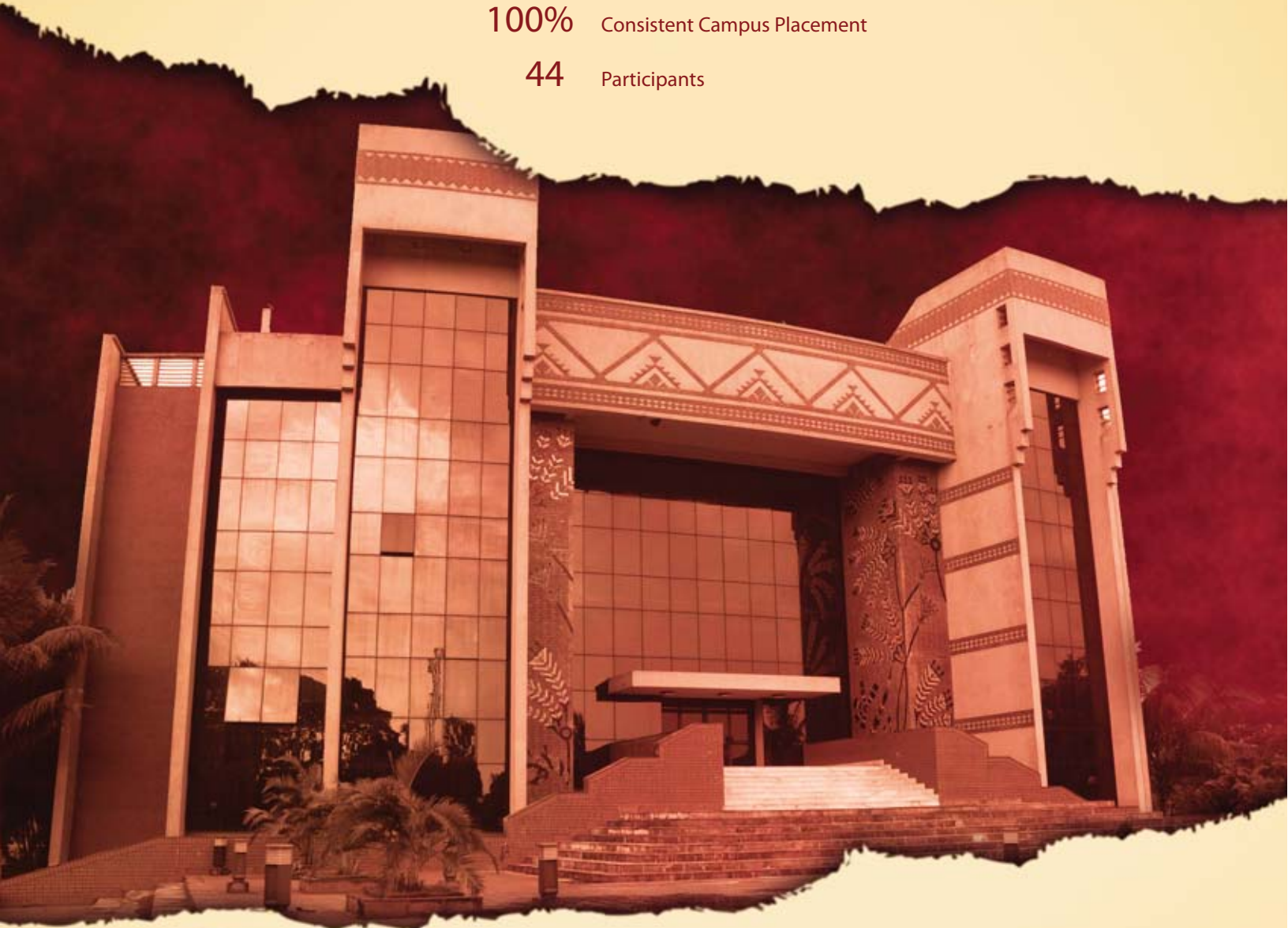
Recruitment Brochure

I C
I M W
PGP
BLENDING
EXPERIENCE
WITH
EXCELLENCE
X P D
L E T



Post Graduate Programme for Executives 2011-12
INDIAN INSTITUTE OF MANAGEMENT CALCUTTA

718	Average GMAT Score
9.5	Average Work Experience
800+	Contact Hours
48	Credit Courses
1:1	Student Faculty Ratio
5	Weeks International Immersion / Internship
100%	Consistent Campus Placement
44	Participants



Talking Points

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PGPEX - IIM Calcutta's one year full time residential general management programme for executives gives mid-career professionals the ideal platform to augment their existing skill sets as they endeavour to armour themselves for senior and top management roles in the industry. The program, since its inception in 2007, has spawned alumni who have demonstrated excellence in the leadership positions that they have occupied in their organizations.

Empowering Executives Towards Leadership



The PGPEX Class of 2012 comprises an eclectic mix of youth and experience. The batch of 44 brings together nearly 9.5 years of average work experience spanning 20 nations across 5 continents. Under the able guidance of the country's leading management faculty, a passion for continuous learning synergises with experiences from diverse backgrounds to create an enriching learning environment.

Learning beyond the classroom is an equally important facet. While case discussions enrich the practical experience of unravelling real life business puzzles, informal discussions on varied topics from thoughtfully chosen adjunct readings broaden individual perspectives and the industry internship program helps future business leaders hone their skills while tackling real world challenges. Individuals also make time to participate in business case competitions, branding exercises and self-interest career advancement clubs. It is this heady mix of fervour, idealism, experience and moderating values that catalyses the transformation of experienced professionals into dynamic ethical leaders. This indeed is the true objective of the PGPEX program - **Blending Experience with Excellence.**





Director's Desk

Dear Recruiters,

To survive and prosper the emerging business environment which is characterized by intense competition and turbulence it is imperative for managers to continuously update their knowledge and to acquire new skills and capabilities. It is for this reason that IIM Calcutta launched the innovative one year full time Post Graduate Programme for Executives (PGPEX). The mission of the PGPEX Programme is to develop experienced and ambitious executives for leadership positions in global organizations. The design of the PGPEX is anchored in the vision and mission of the Institute.

Vision

To be an international centre of excellence in all aspects of management education.

Overall Mission

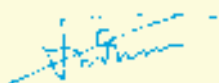
The mission of the Institute is to develop innovation and ethical future leaders capable of managing change and transformation in a globally competitive environment and to advance the theory and practice of management.

This programme is very comprehensive and provides conceptual and analytical foundations in all the functional areas of management and the underlying disciplines with an opportunity for developing communication, team-building, leadership skills, and learning in a cross cultural environment.

I am confident that with the inputs gained from the courses taken as a part of this programme the students would be able to play leadership roles and contribute significantly to the growth and development of their organizations.

I welcome you to read this booklet to know more about the PGPEX.

With best regards,



Shekhar Chaudhuri

Director

Indian Institute of Management Calcutta

The mission of the Institute is to develop innovation and ethical future leaders capable of managing change and transformation in a globally competitive environment...





PGPEX Chairman's Communique

Dear Recruiters,

The One Year Post-Graduate Programme for Executives (PGPEX) aims to develop participants to face the challenges posed by today's globalized, fiercely competitive, technologically advanced, and dynamic business environment.

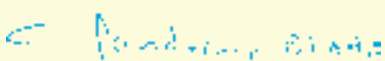
This programme covers a wide range of issues that senior level executives face in organizations as they go up the corporate ladder besides providing insights on how to design thoughts and actions to address challenges posed by rapid technological changes and demands of 'the' 21st century.

The competitive edge of this programme is in its unique design - incorporating the best managerial theories and practices from renowned academicians and organizations respectively from different parts of the world which help participants to remain contemporary in the globalised context. Another noteworthy feature of the programme is the effective interactions with CEOs drawn from different sectors who guide the participants through their expertise and experiences which are great value add.

This year, for you to consider and recruit, we have bright students with around 9.5 years of average experience and 2.1 years of average international experience across 5 continents. After an intense short-listing from the GMAT examination, our students are finally selected through a rigorous admission process. Thereafter, they go through a quality based and value based academic curriculum taught by internationally renowned faculty. The participants of this programme are moulded and nurtured to be responsible and dynamic thought leaders who would fit into senior leadership roles. They are passionate about making a difference and would start contributing from day one. I am sure they would be an invaluable asset to any organisation.

It is with great pride and satisfaction that I present to you the 5th batch of PGPEX-IIM Calcutta's one year full time residential general management programme for professionals with substantial work experience.

With best regards,



Prof C Panduranga Bhatta
Chairman, PGPEX
Indian Institute of Management Calcutta

This year, for you to consider and recruit, we have bright students with around 9.5 years of average experience and 2.1 years of average international experience across 5 continents.





Placement Chairman Speak

Dear Recruiter,

Greetings from IIM Calcutta!

Welcome to the Placement process of Post Graduate Programme for Executives (PGPEX), a one year full time General Management Program for experienced executives offered by IIM Calcutta.

The PGPEX programme aims to develop Management Talent for middle and senior level leadership positions in diverse industries. The fact that we have been successful in that endeavor is borne out by the ready acceptance of our previous four batches by the industry. The students have been recruited by organizations from a wide spectrum of industries ranging from Consultancy, Projects, and FMCG. In the past, students have been offered senior roles such as Director, Level 5 Consultant, Senior General Manager and so on.

I am happy and excited to present you the fifth batch for placement in your organization. This batch comprises of 44 successful professionals from various industries, such as Consulting, Telecom, Technology, PSUs, IT Services, Automotive and Manufacturing; and functional areas such as Business Development, Pre Sales, Strategy, Sales, Marketing, Project Management, Finance and Operation. For more details, we are sending the individual profiles of the students and summary snapshot of the batch profile. I am confident that after going through these profiles you will be excited and eager to meet some of the students.

We at Career Development and Placement office at IIMC will call on you soon for the purpose. I assure you that you will have an excellent recruiting experience. Should you need any other information or assistance regarding placements of PGPEX students, please do write to me at amitdhiman@iimcal.ac.in. I am looking forward to enter into a dialogue with you and looking forward to personally welcome you on campus as our guest.

Warm regards,



Prof Amit Dhiman

Human Resource Management Group
Chairperson, Career Development and Placements
Indian Institute of Management Calcutta

I am happy and excited to present you the fifth batch...of 44 successful professionals from various industries...and functional areas...



IIMC - A Differential Learning Platform





IIM Calcutta - The first IIM to be established by the Government of India in November 1961 in collaboration with Alfred P Sloan School of Management (MIT), the Government of West Bengal, The Ford Foundation and Indian industry, IIM Calcutta has evolved into a world-renowned institute with a distinctive culture.

Set in a 135 acre picturesque campus on the outskirts of Calcutta, IIMC has always attracted the best of students, faculty & industry partners. Over the years, the institute has evolved into a melting pot of academia, industry & research. The campus is fully residential with state of the art classrooms, seminar & conference rooms & a 750-seat auditorium. The B. C. Roy Memorial Library is one of the largest in Asia & is recognized by the World Bank as a regional repository of knowledge.

The campus is almost entirely Wi-Fi enabled. Internet connectivity is available to students in their own living areas and in the classrooms and IIM-C's own computing infrastructure has a wide library of software suitable for Computer Applications in Management. Students have access to proprietary databases, BSE/NSE trading platforms & market data from around the world.



MCHV - IIMC has a vision to emerge as an international centre of management education with its foundation on Indian ethos & values. The Management Centre for Human Values is a significant milestone in achieving this vision and holds up to humankind, contemporary adaptations from the perennial and vibrant corpus of Indian philosophical wisdom. The centre offers courses in Business Ethics, Values Based Leadership, NGO Management, Corporate Social Responsibility and also conducts short duration Management Development Programmes and In-Company Programmes, and Workshop on these themes besides publishing an international bi-annual journal viz the Journal of Human Values through the Sage Publications.

CEI - The Centre for Entrepreneurship and Innovation (CEI) at IIMC is an initiative to achieve greater understanding of this process as well as stimulate its development for societal benefit. CEI's vision is to be acknowledged as a program of international renown, where students, faculty, alumni, industry and policy makers collaborate, learn and innovate. CEI is involved in entrepreneurial research & case development in collaboration with industry, support to creation of new ventures and experience sharing with established entrepreneurs to enable budding entrepreneurs to make a smooth transition from idea to implementation.

PGPEX - Transforming Executives to Global Leaders



Prominent Placement

Salary details*			
	2010	2009	2008
Average Domestic Salary	19.66 lakhs	18.4 lakhs	18 lakhs
Highest Salary	28 lakhs	35 lakhs	35 lakhs
No. of companies	48	60	33
No. of offers	52	45	36
No. of foreign placements	None	1	0
No. not availing placement services	7	4	3
Total No. of students	44	51	37

*1 student rejoined PSU with higher responsibility and 1 was sponsored student.

Function details			
	2010	2009	2008
Consulting	21	22	11
IT/ITES/Telecom	11	12	13
Strategy/Business Development	8	5	1
Sales/Marketing	8	6	8
Project Management/Operations	4	0	3

Previous roles offered

- Alstom Ltd - Director
- Aricent - Sr Business Development Manager
- Blue Star - Deputy General Manager
- Directi - Director
- ACC Ltd - EA to Managing Director
- Tata Tele Service - EA to Managing Director
- Rediff.com - Asst Director
- Tata International - GM
- Reliance Industries - Sr. General Manager
- Zensar - Sr Vice President
- DLF - Chief Manager
- PWC - Principal Consultant: Level 5
- Tata Power - Associate Group Head
- Infosys - Strategic Head
- iNautix - Group Manager/VP - Global Business

Past Participating Companies

ABP Group	Emergent Ventures	Ispat Industries	RPG Group
A D Little	Enzen Global	ITC	Sapient
ACC	Ernst & Young	KPIT Cummins	Siemens Information Systems
Accenture	Fortune Consultants	Lava International	Shapoorji Pallonji Group
Aditya Birla Group	Genpact	L&T Ltd	Smart Link Network Systems
Allianz	Goldman Sachs	Levis	Syntel
Alstom	Google	Lodha Group	Tata International
Amazon Consulting	HCL Tech	McKinsey & Co	Tata Power
Arcelor Mittal	Headstrong India	Microsoft	Tata Teleservices
Aricent	Hewlett Packard	Mindtree	TCS
AT Kearney	Hinduja Group	Mission Biofuels	Tech Mahindra
Avaya	Hindustan UnileverHP	Mphasis	Technopak Advisors
Axis Bank	IBM	NIIT	Tesco Stores
Bertling Logistics	IBM Global Services	NU Street Technologies	Torrent Group
Blue Star	IBM Consulting	Opera Solutions	Trident Group
Care Stream	ICICI Bank	PepsiCo	TSMG
Cappgemini Consulting	ICRA	Pipavav Industries	Virtusa
CEB	Idea Cellular	PTC India	VMC India
Cognizant Tech Solutions	IL&FS Energy Development Co Ltd	PwC	Vodafone
Coke	Imaritime Consultancy	Quarto	Walmart
Deloitte	iNautix	Ranbaxy	Welspun
Diamond Consulting	Infosys	RBS India Development Centre	Wipro
Directi	Infosys BPO	Rediff	WNS
DLF	Intel Technology Pvt Ltd	Reliance Energy	Yahoo
ECS Consulting	Irevna	Reliance Industries Ltd	Zensar

Alumni

Atanu Roy - VP and CIO, Dr. Reddy's Laboratories

Ajit Balakrishnan - CEO, Rediff

Arvind Kumar - CEO, Attune Technologies Pvt Ltd

Ashish Thakur - Vice President, INautix

Ashok Astha - Deputy General Manager, Hitachi India

Indra Nooyi - President and CEO, PepsiCo

Jeetendra Singh - Director (Planning) - Railway Board, Government of India

Luminous Alumni

PGPEX is like a special purpose vehicle. Its goals are clear. It will isolate your career risks and work on strengthening you holistically. It will prepare you to face corporate challenges in the typical IIM Calcutta way: Academic rigor (not for the faint hearted), maximum exposure to different thoughts (Sri Aurobindo to Chetan Bhagat) and an ever expanding network you can tap into anytime (much better than LinkedIn, Facebook, Twitter and Orkut combined, in terms of quality).

I have no doubt in my mind that the PGPEX experience has enabled me to add value and original thought to my work, first in Consulting and now in the Industry.

Rajat Mishra

(PGPEX -2, Joined PwC after campus and is now working with Fortis Healthcare Global as Sr Manager, PMO, Operations and Strategy.)



Krishnakumar Sankarnarayanan - Director, Strategy & Innovation, PWC

Sangeeta Talwar - MD & CEO, NDDDB Dairy Services

Santanu Pal - General Manager - Corporate Strategy, GMR Group

Shantanu Khosla - CEO, P&G India

Vikram Bhalla - Partner, Boston Consulting Group

Nitin Raj - Deputy General manager, Blue Star India



I currently work in the VP's office in SunEdison South East Asia. We are a global company with a presence in multiple countries across the world. I closely work with the VP, the CFO, project finance directors and other business segment leaders and I get a full view of the business. I cannot be doing my current job without the PGPEX experience. I am able to use several of the skills I picked up during the one year at IIMC. This includes skills related to finance, organizational design in the context of multiple geographies, cross-cultural issues, organizational performance measurement, business strategy development, connecting strategy to people and execution, negotiation & persuasion, emotional intelligence, etc. In essence, your learning from PGPEX will only be limited by what you want to learn, and you will have to give it a few years to connect the dots and find out how PGPEX was helpful. Also, it is better if you can leverage atleast a portion of your prior experience in your career after PGPEX.

Ramaswamy Sankar, Manager - PMO, SunEdison

I came to IIMC PGPEX to cover gaps in my functional knowledge and better understand myself. PGPEX overwhelmed in both these facets. I learned from an exceptional set of peers and truly knowledgeable professors to expand my cross functional understanding of business and question my beliefs. This has given me the skills and confidence to move from execution to general management role. Other than career progression, I believe it has changed me as person and given me insight and courage to take on new challenges. I am able to connect better with top management, work with cross functional teams and build consensus. For me it has been a transformation journey which started in PGPEX and still continuing.

Siddharth Vijayvergiya
Sr Product Manager, Informatica



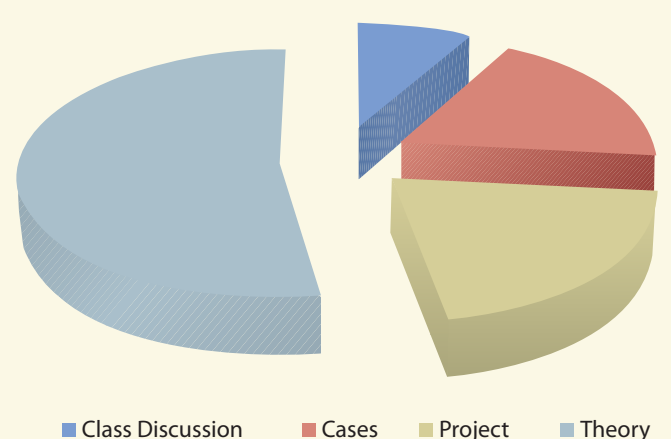
Cutting-edge Curriculum

Teaching PGPEX students has always been an exhilarating experience. The current batch has students from diverse backgrounds and this makes classroom discussion an enriching experience for the students and faculty. They have been able to relate their practical knowledge with the theoretical concepts taught in class. I am sure that the one year program will make them successful business leaders for a growing India.

Prof Prashant Mishra



Framework for General Management

Industry Interaction	Being a CEO Internship/Study Tour	<p style="text-align: center;">Pedagogy</p> <p style="text-align: center;">• 800+ contact hours • 30 core courses, 18 electives • 5 weeks of study tour/internship</p>  <p style="text-align: center;">■ Class Discussion ■ Cases ■ Project ■ Theory</p>			
Leadership	Leading & Managing Change Assessing Business Environment* Creative Excellence in Mgmt* Business Ethics Corporate Governance Creating & Managing New Ventures Designing Effective Organizations Managerial Communication Regulatory and Legal Environment Conflict and Negotiation*				
International	India and the World Economy International Economics International Business Mgmt International Finance* Environment for International Business* Global Marketing* International & Cross-cultural Mgmt*				
Core	Strategy Env. Org & Strategy Strategy Execution Innovation & Tech Policy* Alliances and Joint Ventures* Mgmt of Tech & Innovation* Public Private Partnerships* Strategy & Policy in New Economy*	Finance Corp Financial Mgmt Cost Mgmt Financial Statement Analysis* Bank Mgmt* Corp Financial Strategies* Derivatives* Mergers & Acquisitions* Strategic Cost Mgmt*	Marketing Marketing Mgmt Strategic Marketing B2B Marketing* Consumer Behaviour* Customer Relationship Mgmt* Product Mgmt* Services Marketing* Strategic Brand Mgmt* Sales & Distribution Mgmt*	Operations Operations Research World Class Operations Supply Chain Mgmt* MIS Mgmt of IS Perspectives in Software Business* Business Dynamics* Business Integration with IT* Business Intelligence* Strategic Mgmt of IT* Marketing Data Analytics* Business Data Mining*	
Foundational	Financial Accounting Human Behaviour at Work Human Resources Mgmt Information Technology Micro Economics Macro Economics				
Analytical	Managerial Statistics Managerial Problem Solving Business Forecasting* Business Research Methods*				

* Elective Courses

Our Faculty

Director

Prof Shekhar Chaudhuri
BTech (Hons. in Mech. Engg.), IIT Kharagpur
Fellow (IIM Ahmedabad)

Behavioural Sciences

Prof Amit Jyoti Sen
BA (Cambridge), PhD (MIT)

Prof B N Srivastava
MA (Psy.), PhD (IIT Kanpur)

Prof Leena Chatterjee (Ms)
MA (Psy.), PhD (IIT Kanpur)

Prof Vidyanand Jha
PGDRM (IRMA), Fellow (IIM Ahmedabad)

Prof Sujoya Basu (Ms)
BE (Jadavpur), Fellow (IIM Ahmedabad)

Prof Rajiv Kumar
PGDFM (IIFM), Fellow (IIM Ahmedabad)

Prof Abhishek Goel
MBA, Fellow (IIM Ahmedabad)

Prof Nimruji Prasad J
MBA, PhD (Kanpur)

Prof Chetan Joshi
MBA, PhD (University of Western Ontario, Canada)

Business Ethics and Communication

Prof C Panduranga Bhatta
MA, PhD (University of Madras)

Prof Apoorva Bhardwaj (Ms)
MA, PhD (Nagpur University)

Prof Shantanu Dey
MA (Communication), University of Massachusetts, USA
MA (Economics), Delhi School of Economics

Prof Pragyan Rath (Ms)
MA & MPhil (CIEFL), PhD (IIT Mumbai)

Prof Nisigandha Bhuyan (Ms)
MPhil (University of Hyderabad), PhD (IIT Kanpur)

Centre for Entrepreneurship & Innovation

Prof B N Srivastava
MA (Psy.), PhD (IIT Kanpur)

Economics

Prof Amitava Bose
MA, PhD (Rochester)

Prof Anindya Sen
MA, PhD (Southern California)

Prof Anup K Sinha
MA (Economics), PhD (Southern California)

Prof Arijit Sen
MA (Economics), PhD (Princeton)

Prof Mritunjy Mohanty
MA (Economics), MPhil (JNU), PhD (JNU)

Prof Sudip Chaudhuri
MA (Economics), PhD (JNU)

Prof Parthapratim Pal
MA, MPhil (JNU), PhD (JNU)

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MSc (University of Calcutta), PhD (ISI Kolkata)

Prof Runa Sarkar (Ms)
MSSEE (UNC-Chapel Hill, USA), Fellow (IIM Calcutta)

Prof Soumyendranath Sikdar
MA (University of Calcutta), PhD (Minnesota USA)

Finance and Control

Prof Ashok Banerjee
MCom, CA, ICAI, PhD (Rajasthan University)

Prof B B Chakrabarti
BME, PGDM (IIM Calcutta), FICWA, PhD (Jadavpur Univ.)

Prof Dipankar Mitra
MSc & LLB (University of Calcutta), MBA (Pittsburgh)

Prof Rama Seth (Ms)
MA, MPhil & PhD (Columbia)

Prof Purusottam Sen
Chartered Management Accountant (CIMA London)
MBA (IISWBM), Fellow (IIM Calcutta)

Prof Manju Jaiswal (Ms)
MCom, MPhil (Commerce), Fellow (IIM Bangalore)

Prof Arpita Ghosh (Ms)
MCom, DBF, Fellow (IIM Calcutta)

Prof Kaustav Sen
BTech (IIT Kharagpur)
MBA and PhD (Rutgers University, New Jersey)

Human Resource Management

Prof Debashish Bhattacharjee
MA, PhD (Illinois)

Prof Prodig Kumar Sett
MSc (Nuclear Physics), University of Calcutta
Fellow (IIM Calcutta)

Prof Pulak Kumar Das
MSc (Jadavpur University), MS (Pittsburgh)
MA (Houston), PhD (IISc Bangalore)

Prof Amit Dhiman
BE Master (PMIR), Fellow (IIM Ahmedabad)

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Prof Ambuj Mahanti
MSc (Stat), PGDCS (ISI)
DSc (Computer Science), University of Calcutta

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MTech, PhD (IIT Kharagpur)

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MTech, PhD (IIT Kharagpur)

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BTech, PhD (Jadavpur University)

Prof Subir Bhattacharya
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Prof Uttam K Sarkar
MTech, PhD (IIT Kharagpur)

Prof Partha Sarathi Dasgupta
MTech (Computer Science)
PhD (University of Calcutta)

Prof Priya Seetharaman (Ms)
MCom, Fellow (IIM Calcutta)



Management Centre for Human Values

Prof C Panduranga Bhatta
MA, PhD (University of Madras)

Prof Ranjan Mitter
ME (BITS Pilani), MBA (INSEAD), France

Marketing

Prof Ashish Kumar Banerjee
PGDM (IIM Calcutta), PhD (University of Calcutta)

Prof Ramanuj Majumdar
MStat (ISI), Fellow (IIM Calcutta)

Prof Prashant Mishra
MBA, PhD (DAU Indore)

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Prof Rohit Varman
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Prof Ramendra Singh
MBA (XLRI), Fellow (IIM Ahmedabad)

Prof Krishanu Rakshit
BE (Jadavpur University), PGDM (IIM Bangalore)
Fellow (IIM Bangalore)

Prof Suren Sista
PGDC in Mudra Institute of Communications,
Ahmedabad, Fellow (IIM Bangalore)

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Public Policy and Management

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MA, PhD (Illinois)

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MSc, MPhil (Cambridge), PhD (British Columbia)

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Prof Kalyan Sankar Mandal
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MA (Economics), PhD (Australian National University)

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Prof V K Unni
LLM, PhD (University of NALSAR)

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PGDM, Fellow (IIM Calcutta)

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Prof Sai Prakash R Iyer
BTech (University of Kerala), Fellow (IIM Bangalore)

Librarian

Swati Bhattacharyya (Ms)
ADISc (ISI), MCA, MPhil (Syracuse University)

"Students of PGPEX exhibit maturity with alacrity. It was an enriching experience teaching in the PGPEX class as students can relate the case studies and examples with their prior work experience. The class room discussions are more lively."

Prof Ashok Banerjee



The PGPEX batches, because of their work experience, are better at contextualizing their learning from this course. The maturity of the class in dealing with complex topics adds to the depth of the classroom discussions.

Prof Leena Chatterjee

The PGPEX programme incorporates a rigorous selection process and so the chosen participants have a rich wealth of professional experience and excellent analytical acumen. The course provides a fast track approach to impart insights on the entire spectrum of management dimensions, which suits the mature and eager-to-learn audience. At the end of the year, students come out more prepared and confident to take on business leadership roles in diverse industries and geographies.

Prof B B Chakrabarti



Student Profile



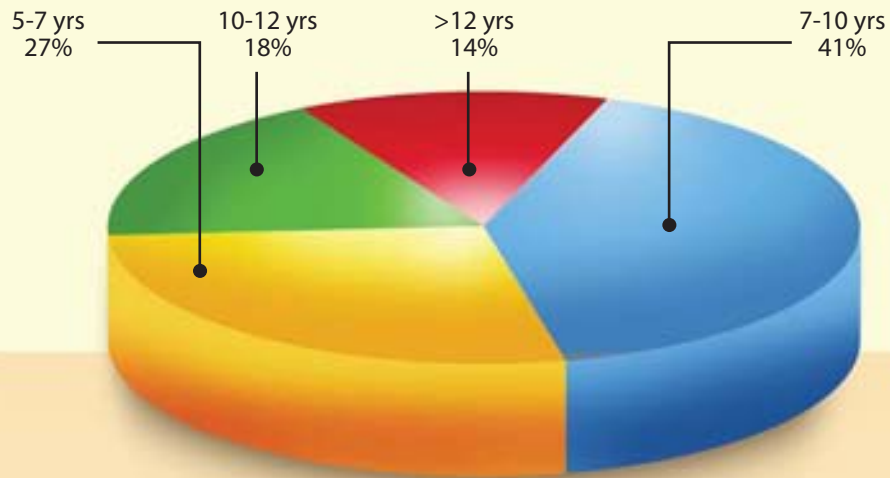
9.5 years
average experience

2.1 years
average international
experience

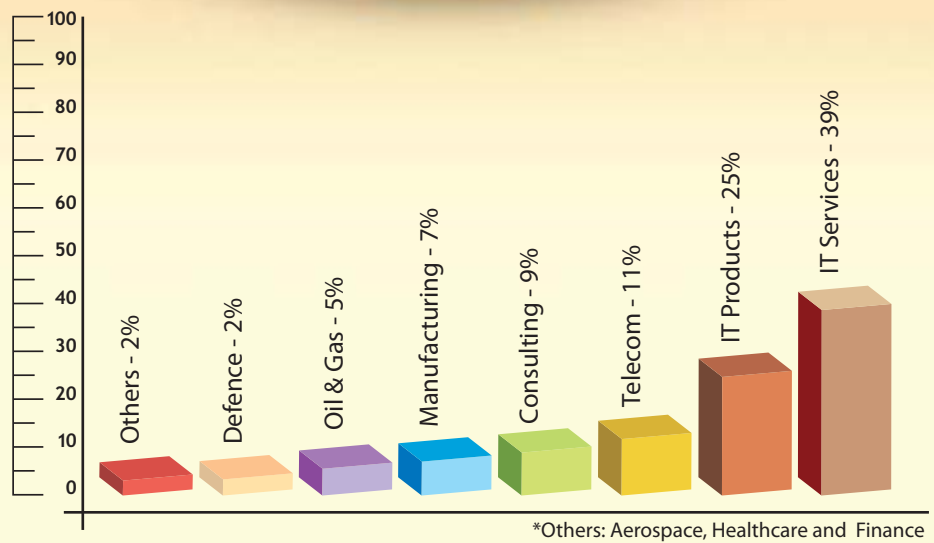
82% of the
batch has international
exposure

16% have
post graduate
degrees

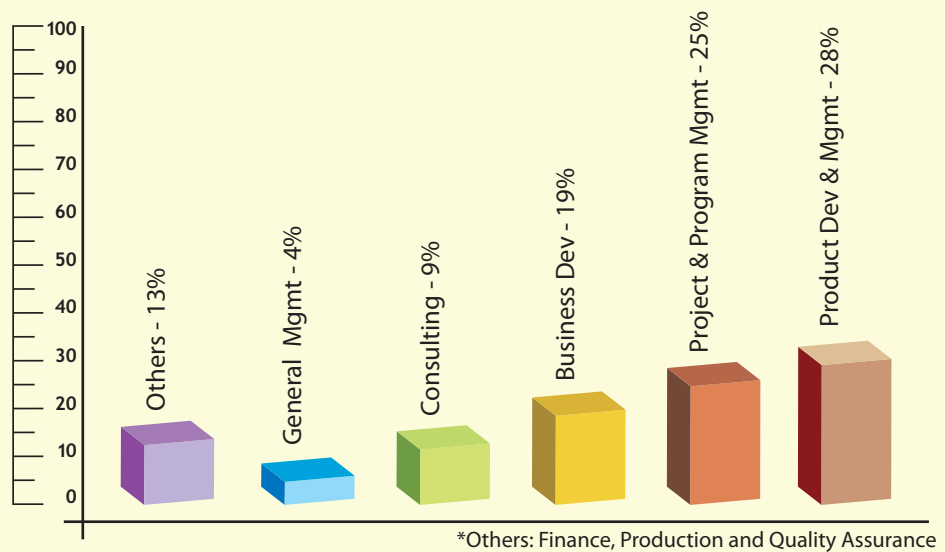
Experience Profile



Industry Diversity



Functional Diversity



THE CLASS OF 2012



Abhilash Gautam

10.9 years of global experience in IT Functional Consulting and leadership roles

Work experience

Functional Lead (Consulting) - SAP Financials, Thomson Reuters

- Led SAP Financial Acquisition and Merger team of cross-functional consultants located across 3 countries and coordinated with business users sited across the globe.
 - Delivered 24 acquisitions and 14 merger projects.
 - Reduction of corporate governance workload, Management & Statutory reporting workload, and Tax & Audit charges.
- Ideated and implemented an effort to simplify and develop web-based requirement gathering solution to reduce requirement gathering duration by 25%.
- Coordinated an effort to reduce duration of testing phase by 20% and to improve quality of testing performed.
- Managed project financials, solution delivery and client expectations.

Project Manager, Infosys Technologies

- Worked as Onsite Project Manager with responsibility of operational and client relationship management for a Leading Financial Services client.
- Provided technical leadership for development, maintenance and production support teams.
- Played vital role in increasing headcount and revenue generation activities.
- Spearheaded transition process from client to Infosys; Responsible for creating transition plan, coordination between multiple customer teams and offshore team.
- Participated in writing and presenting a proposal for a \$1.2M Reengineering project.

Certification

- PMP Certified Project Management professional.
- Passed CFA Level 1.

Areas of Interest

- General Management, Strategy & Finance

Management Program, The Wharton School, PA, USA.
BTech (Metallurgical Engineering), IT BHU, Varanasi.

<http://in.linkedin.com/in/abhilashgautam>



Amit Semwal

10.8 years Experience in IT Consulting and Client Relationship Management in US, Japan and Singapore

Work Experience

Business Specialist, HCL Technologies, Singapore.

- Analysed impact due to upgrade of OCBC's core banking solution - Silverlake Integrated Banking System (SIBS) - so as to enable seamless integration with existing MIS and OFSA systems.
- Led a team of business analysts to design a solution for Credit Risk and Market Risk Exposure reporting using Business Analytics tools for Group Risk Management division of OCBC Bank, Singapore with a project scope of more than SGD 1.5 million.

Consultant, Oracle Financial Services Software Ltd.

- Extensive experience in client relationship management for acquisition of new projects as well as repeat business resulting in approximately 30% annual growth in revenues from account.
- Assisted sales team with solution consulting during activities like product demonstration and providing proof of concept, scenario presentations and fitment analysis for various banks resulting in new client acquisitions for the company.
- Managed implementation of distributor setup for Investor Services module of Oracle's flagship Banking Product Flexcube for Mutual Funds with Subscription, Redemption, Switch and Transfer functionalities for Shinsei Bank, Japan.
- Led a cross functional team spread across 3 countries (Japan, Singapore and India) to set up a new "Continuity of Business" site for Bank's current production environment for business continuity and disaster recovery management with an overall budget of more than USD 2 million.
- Proven track record of leading teams of functional consultants to provide solutions for retail banking clients for modules like Fixed Deposits, Savings Accounts, ATM, CMS, Direct Debit/Credit, FX Position & GL.

Awards & Achievements

- Won i-Appreciate Award for Exemplary Performance towards setting up a new offshore advisory for testing banking applications for Citibank.
- Won Team Award for successful firm-wide deployment of alert management solution to improve incident management during Run-The-Bank (RTB) activities.

Areas of Interest

- Finance and Strategy Functions

BTech (Institute of Technology), Banaras Hindu University.

<http://in.linkedin.com/in/amitsemwal>

THE CLASS OF 2012



Amit Ranjan Verma

8.8 years of experience in IT Products (BPM) industry in product development, project and people management

Work experience

Engineering Lead, Cordys Software India Pvt. Ltd.

- I had mentored, grown, and established a core software development team and driven the technical vision and product roadmap within the team.
- Requirements gathering & analysis and product release scoping and delivery.
- Plan, monitor and control multiple projects with respect to scope, scheduling, effort, risk and quality using project management knowledge and skills.
- Plan and execute day-to-day operational activities of the team.
- Coordinate and manage execution related dependencies within and beyond team.
- People Management of a team of 14 engineers. Took care of entire appraisal process and development/training needs of individual team members.

Awards & Achievements

- Managed annual asset worth around 8 million INR.
- Improved the productivity of the team. Brought the earlier near 100% deviation in timeline to near zero deviation. Nearly 27% reduction in no. of customer cases, year on year. Nearly 15% reduction in internal defects, release on release.
- Successful in meeting new technical challenges by enabling team to find solution.
- Successful management and delivery of multiple new developments as well maintenance projects simultaneously.
- Suggested teams and organization level process improvements and instrumental in getting them implemented in the organization.
- Among a few employees responsible for getting technical talents for the organization.
- Functional and technical expertise in Business Process Management Suite.

Certification

- Certified PMP

Extra Curricular

- An avid blogger, a voracious reader, a self-proclaimed foodie, a movie and music buff and an amateur badminton player.

Areas of Interest

- General Management, Strategy & Marketing.

BTech (Mechanical Engineering), National Institute of Technology, Warangal

<http://www.linkedin.com/in/amitverma>



Ankur Bareja

7.5 years Experience of IT Consulting for Investment Banking & Financial Services

Work Experience

Project Lead, Barclays Capital, Singapore

- Managed a cross functional team to deliver several business critical projects for Reference Data group of Barclays Capital.
- Led the development of a solution to reduce the time required to setup a new ETF (Exchange Traded Fund) instrument by 98.3%.
- Led the development of technical solutions to ensure accurate reporting to regulatory agencies MiFID and FINRA, resulting in avoidance of penalties of approximately 2.5 million pounds.

Business Analyst, Sapient Corporation, India

- Optimized the performance of an equities trading system for Wellington Management, a US based wealth management firm.

System/ Business Analyst, Headstrong, India

- Developed a Credit Risk Exposure Reporting application for senior management of Morgan Stanley Investment Management (MSIM) to ensure accurate assessment of credit risk for FX-Swaps, Futures, and TBA trades.
- Contributed to the acquisition of a project from an Investment Banking major with annual revenues of approx 1 million USD.

Awards & Achievements

- Won Order of Merit award for developing a trade allocation system for Futures trades (TBA) of MBS pools for Morgan Stanley, which enabled an annual trade of securities worth 600 million USD.

Software Engineer, Satyam, India

- Reengineered business critical systems of Hartford Life, US by migrating them from legacy to open systems.
- Received Best Performer award for contributing to the success of a critical pilot project for client (Hartford Life, US), which resulted in acquisition of several subsequent projects from the client.

Extra Curricular

- Fund raising and volunteer activities for Habitats for Humanity, Indonesia.
- Executive member of ISTE chapter at NIT, Kurukshetra.

Areas of Interest

- Finance, Strategy and Business Development.

BTech (Electrical Engineering), National Institute of Technology, Kurukshetra

<http://www.linkedin.com/in/ankurbareja>

THE CLASS OF 2012



Aparajita Roy

10 years of experience in IT Consulting, Pre Sales, and Project Transition. Domain expertise in Loans and Mortgages

Work Experience

Senior Consultant, Hewlett Packard Globalsoft Ltd.

- Engaged with key stakeholders and solution owners from multiple groups to provide comprehensive pre sales support.
- Contributed to proposal solution design alongside other cross functional design team members.
- Was responsible for RFP response, SOW, Effort and Cost Estimation, and overall Project Plan.
- Was instrumental in creating Service Offering collaterals.
- Took initiative in designing and implementing POCs and demonstrating them.
- Led SOA for loan origination project, a prototype of which was deployed in HP's Banking Innovation Centre in Palo Alto and was selected among 180 projects to be presented in the HP Best Shore Open House 2010. Received HP e-Award.
- Led the prestigious and critical Capability Delivery Initiative, which was undertaken to transform the FSI vertical to pure play vertical capabilities focused centre of delivery. Our assessment was well received by the Leadership team and major initiatives were taken to help the teams achieve their objective.

Lead Business Analyst, Commerce Velocity India Pvt. Ltd.

- Led a team of 11 Business Analysts, and liaised between US Mortgage Banks and the offshore Development teams.
- Was responsible for gathering requirements, documenting as-is and to-be business processes and workflows, gap analysis, process re-engineering, developing functional specifications and use cases, designing prototype UI, writing business rules and functional test cases, and UAT.
- Ramped up the offshore BA team and migrated almost all BA related activities from the US office to the offshore team in India
- Was honoured with the Best Employee award for the successful migration.

Senior Team Leader, iGate Global Solutions

- Led a 10 member team for the transition of mortgage origination processes.
- Managed all aspects of transition from evaluation, selection, and planning to operational steady state.
- Prepared BRD, SOW, Time and Motion study, Training Plan and Methodology, SIPOC.
- Was awarded Customer Delight for creative inputs and ingenious thinking.

Extra Curricular

- Visharad in Kathak dance from Bhatkhande University, Lucknow, Volunteer, Sahana Blind School, Bangalore.

Areas of interest

- Consulting, Business Development, and General Management.

BE (Civil Engineering, National Institute of Technology), Assam

<http://in.linkedin.com/in/aparajitaroy>



Ashish A Chaturvedi

9.7 years of multicultural experience working across diverse functions of Corporate and Strategic planning, Relationship management and Program management.

Work Experience

Manager-Unit Planning and Assurance, Infosys Technologies Ltd Planning

- Strategy planning and execution - Unit strategy formulation, action planning and financial planning. Identifying business cases for investment. Part of "Smarter Infosys" initial core team.
- Resource Management - Lateral and fresher recruitment planning and realization, Visa planning, allocation and realization, space planning and realization.
- Finance Management - Revenue budgeting, revenue forecasting, CAPEX and OPEX budgeting and control.

Business Assurance

- Unit Governance - Balance Scorecard creation, goal setting and flow-down, revenue at risk management and corporate reviews.
- Customer Account Management - Pipeline/ Opportunity reviews and managing existing client relationships.
- Operational Efficiency - Establishing and streamlining processes, training, educating resources to improve unit's efficiency.
- Headed the decision support analysis' team responsible for supporting executive decision-making.

Milestones achieved

- Managed strategy planning, assurance and operations for one of the largest units - 400+ MUSD, 5000 + resources at Infosys.
- Awarded the prestigious "Mindshare" award for envisioning "Telecom Discussion Forum".
- Won Infosys Spot award for generating 3MUSD business in application optimization domain.
- Conferred the "Outstanding Contribution" award by P&G for successfully program managing the first wave of a large transformational program (>50 MUSD, 400+ resources).
- Spearheaded unit process compliance and achieved 95% compliance, a significant improvement over the earlier average of 40%.
- Rationalized subcontractor cost by 20% within a quarter of taking charge.

Extra Curricular

- I am an aspiring writer and have penned down a fictional book comprising of short stories.

Areas of interest

- Corporate strategy, Marketing strategy and Consulting.

BE (Chemical Technology, Gold Medalist), HBTI Kanpur

<http://in.linkedin.com/in/ashishchaturvedi>

THE CLASS OF 2012



Ashishkumar Rajput

9.8 years of experience in IT Services & Consulting in HR, Retail & Manufacturing domain

Work experience

Project Manager, Tata Consultancy Services Ltd.

- Identify & develop business opportunities.
- Liaise with cross functional client teams for requirement gathering & analysis.
- Prepare e2e project plan from project start-up to post production support.
- Instrumental in developing business opportunities for TCS, increasing its revenue from \$120K to \$3 M and team size from 1 to 36 in four years.
- Played a key role in planning of transition of over 800 IT applications from more than 30 vendors to TCS, resulting in multi-million dollar savings for the client and doubling TCS's same client revenue.
- Led a 10 member team to redesign a strategic HR application for the Talent Management division of a leading US pharmacy retailer.
- Led a 14 member team for seamless integration of two leading US pharmacy retailer's HR division through IT.

IT Analyst, Tata Consultancy Services Ltd.

- Analyze and translate business requirements into technical requirements.
- Co-ordinate cross geographic teams.
- Led a 16 member team to integrate three different hiring systems with 9 other IT applications resulting in cost saving, and increased legal compliance and usability.
- Developed IT solution to enforce legal compliance for pharmacist hiring for a leading US pharmacy retailer
- Played a key role in successful migration of a key application from legacy to open source technology for a fortune 500 client.
- Was awarded certificate of honor for being amongst top 100 java programmers in TCS.
- Received six customer appreciation awards within first two years of service.

Extra Curricular

- Member & Organizer in TCS Corporate Sustainability team at Deerfield, IL. Raised significant funds for Nanhi Kali & Sankara Eye Foundation.
- Member of third prize winning team of inter-hall competition ILLUMINATION, a unique way of celebrating DIWALI at IIT Kharagpur.
- Represented my undergrad college, at COLLISION' 98, national level chemical engineers meet.

Areas of Interest

- Strategy, Consulting, Business Development.

MTech(Chemical Engineering), IIT Kharagpur
BE (Chemical Engineering) DDIT

<http://in.linkedin.com/in/ashishkumarr>



Balasubramanian Ramaswamy

12 years experience in Engineering & Technology Services

Work experience

Project Manager, HCL Technologies Ltd.

- Management of new product development programs.
 - o Program schedule, resource, scope and cost management, customer and vendor management and liaising with finance, legal, sales teams and government agencies.
 - o Last product - Led a geographically distributed team of 30+ members from 7 disciplines, 2 partners and several vendors that successfully developed electronic counter measure product proto for defence lab - HCL's 1st for Indian defence.
- Managing program management office in HCL - Customer JV.
 - o Managing operations, resources and finances and driving improvements.
 - o Reporting operational data to JV management and key stakeholders.
- Established a regulated and streamlined process for integrated product development and transfer to manufacturing in HCL - customer joint venture.
- Created frameworks for workflow based product development process.
- Led the process improvement in PCB Design team improving customer satisfaction and received cash award from customer for outstanding contribution.
- Developed multiple mathematical and Bayesian (BBN) models for predicting process performance.

Quality Manager, HCL Technologies Ltd.

- Managed regulatory compliance for several safety critical medical products and avionics systems.
- Driving division wide process definition, measurement and improvement programs.
- Lead AS9100 certification drive of HCL Technologies' Chennai Aerospace Practice - the 1st AS9100 certification in India.
- Handled consulting assignments in the US and UK to help HCL's customers in medical and telecom domains to standardize process across divisions worldwide.

Areas of Interest

- New Product Development, New Product Introduction (NPI), Operations Strategy, Business Excellence

PGCBM, Xavier Labour Relations Institute, Jamshedpur
MTech Chemical Engineering, IIT Madras
BTech (Chemical & Electrochemical Engineering), Central Electrochemical Research Institute

<http://in.linkedin.com/in/ramaswamybalasubramanian>

THE CLASS OF 2012



Balaji Panchanathan

8.7 year of Experience in Application Networking and Telecom Domain

Work experience

Senior Software Engineer, Citrix India Ltd.

- Develop new features based requirements send by Product Management team.
- Involve in Proof-of-Concept with new customers.
- Module lead in Development and testing of features related to HTTP and TCP Protocols.

Achievements

- Worked on productivity improvements by adding enhancements which resulted in reduction of Bug fixing rate and got the Sparc Award.
- Led a team of 4 members in HCL where the deliverables was fixing customer issues and got a CSAT of above 4.5/5.
- In Citrix initiated the gap analysis of HTML5 compatibility in our Product Netscaler and got a Spot Bonus award.
- In Citrix was involved in proof-of-concept deployment in True Internet and worked with sales team in configuring devices and topology according to the customer requirements in quick time which resulted in million dollar deal.

Extra Curricular

- Ex-Vice President at Students Quality club in Anna University.
- B-Plan selected in the Top-13 in competition held by IIM-A X-Biz.
- Volunteer in NGO Youth for Seva and worked in Education division.

Areas of Interest

- Product management, Business Development.

BE (Electronics and Communication), Anna University

Linkedin: <http://www.linkedin.com/in/balajipanchanathan>



Bharvi Vardhan Chaurasia

7 years of experience in IT Products & Services

Work experience

Data Lead, Yodlee Infotech Pvt. Ltd.

- Managed client partnership with MINT, a top US-based PFM company and one of Yodlee's biggest clients.
- Led a 16 member team, comprising on engineers and analysts, to ensure improved customer experience of Yodlee's Personal Finance Management (PFM) product suite.
- Designed Technical Architecture as part of product restructuring.
- Organized recruitment drives, conducted training and mentoring programs.
- Won 2 awards for special contribution.

Consultant, Headstrong India Pvt. Ltd.

- Interfaced with the Bank of America team in US, and coordinated the development of their Trading platform
- Successfully implemented Agile methodology for Bank of America projects, a first within Headstrong.

Software Engineer, Tavant Technologies Pvt. Ltd.

- Developed the Admin module of SNAP, Ameriquest Mortgaging Company's application for Loan and Mortgage sales
- Automated processes for daily data syncing to reduce manual effort.

Extra Curricular

- Editor of the Yodlee Newsletter.
- Won 2nd place in J Lal Memorial Inter-Engineering College Carrom Tournament.

Areas of Interest

- Consulting, Business Development, Personal Finance Management.

BTech (Mechanical Engineering), MNNIT, Allahabad

<http://in.linkedin.com/in/bharvivardhan>

THE CLASS OF 2012



Deepali Nainwal

6.3 years of experience in IT Industry working in Manufacturing domain

Work experience

Associate Project Manager, Robert Bosch Engineering and Business Solutions Ltd. (RBEI)

- Client relationship management for Product Data Management and Data Migration projects.
- Gather and analyze business requirements for SAP implementation and template roll out projects.
- Act as central coordinator in a multicultural team spread across India and APAC region to implement a planning tool named add*ONE.
- Implementation and roll out of SAP templates for various locations of Bosch in North America and India.
- Mentoring new entrants.
- Got 'Performance Recognition Award' from BU Head of Information Systems (Bosch, North America) for SAP template implementation of Bosch, Charleston plant.
- Single point of contact from Bosch India for several implementation projects.
- Received "Certificate of Appreciation" from RBEI's Managing Director for an organization improvement idea.
- Worked extensively with multicultural teams from Germany, US, Mexico, Japan, Singapore.

Awards & Achievements

- Received All India Talent Scholarship Award from the then Prime Minister Sri H. D. Devegowda in 1997.
- Won English Elocution held during College Fests.
- Was in the Editorial Board of College Magazine.
- Received National Scholarship (awarded to top 0. 1% students in India) from Central Board of Secondary Education for excellent performance in Science subject.

Certifications

- Basic level certification in German language.
- SAP certified ABAP Consultant.

Areas of Interest

- Marketing, General Management.

BE (Computer Science and Engineering), Kumaon Engineering College

<http://in.linkedin.com/in/deepalinainwal>



Gaurav Razdan

12.8 years of experience in IT Product/Service development & management, Consulting in Insurance & Telecom Verticals

Work experience

Manager - Projects, Computer Science Corporation India

- Led globalized Product development and maintenance team of Insurance IP solution used by 127+ customers in US.
- Led and managed strategic program for P&C sub-vertical involving 400+ resources.
- Techno- functional consultant to Insurance product customers.
- Successfully released new Product versions, enabling CSC to acquire new logos and mine existing accounts.
- Successfully turned around relationship with two key customers during migration project.
- Awarded prestigious CSC global Key to Success award for contributing to success of the project.
- Awarded Certificate of Appreciation for successfully running CSC P&C sub vertical strategic initiative.

Project Leader, IBM India

- Migrated Telecom product J2EE applications to India from IBM Lab in New Zealand.
- Led a team of 10 people for Level-3 telecom product provisioning module support.
- Led product production support team for Asia Pac, Europe and US customers.
- Techno- functional consultant to Telecom customers.
- Won IBM excellence award 'BRAVO' for showing excellence during execution of migration project.
- Lead pilot development project, whose successful execution led IBM to receive additional development work worth \$ 2 million.

Member of Technical staff, Interra IT India Pvt. Ltd.

- ERP techno-functional consultant to Universal Studios.

System Analyst, Tata Consultancy Services India Pvt. Ltd.

- Developed and designed software for prestigious customers such as GE, Coke and AIG Insurance.
- Got customer appreciation for participating in successful migration of AIG insurance AS400 applications to mainframes.
- Certified PMP practitioner from PMI, USA.
- Certified General Insurance practitioner from AICPCU, USA.

Areas of Interest

- General Management, Business Development, Consulting.

BE (Electronics & Electrical Communication Engineering), Punjab Engineering College, Chandigarh

<http://in.linkedin.com/in/gauravrazdan>

THE CLASS OF 2012



Gyaneshwar Pandey

7.8 years of experience in the Process and Manufacturing industry in Technical Services, Operations and R&D in India

Work experience

Senior Process Engineer, IOC- Haldia Refinery, India

- Initiated five Process projects (Additional facility) for enhancing and streamlining Oil movement and Storage facilities in line with the Refinery's capacity augmentation. Coordinated with the Projects and Engineering Services groups for timely completion of three of them.
- Initiated and coordinated in implementation of 16 process schemes for troubleshooting and de-bottlenecking.
- Analyzed rake-loading time of Tank Wagons (Railway) gantry and helped operations group in improving average rake loading time from 7 hrs to 5 hrs.
- Acted as liaison with statutory bodies (Weights and Measures, Petroleum and Explosives Safety Organization) for calibrations and licence renewals.
- Planned & co-ordinated for M&I of storage tanks.

Production Engineer, IOC- Haldia Refinery

- Led a TPM team for implementation of TPM activities (5S & Autonomous Maintenance) in one of the Production Units. The unit got highest marks in the annual TPM audit.
- Coordinated (as shut-down co-ordinator) with Maintenance group for M&I of one of the production units.
- Was part of a 5 member team for smooth transition of DCS panel from ABB's to that of Yokogawa and helped with re-designing of the graphics (pages).
- Was responsible for smooth running, start-up, shut-down and emergency handling, meeting production and quality targets, of the assigned units as a shift-in-charge.

Asst. Process Manager, Everest Industries Ltd. , India

- Designed and tested new products (High Strength Fibre-Cement boards, coloured boards and Light Weight High Strength Building boards).
- Also worked for Vendor development for sourcing of Raw Material for new products.

Awards & Achievements

- Participated and won prizes in school and college in debates, quizzes and dramatics.

Areas of Interest

- Strategy, Management Consulting, Marketing, Business Development.

BTech (Chemical Engineering), IT-BHU

<http://in.linkedin.com/in/gyaneshwarpandey>



Himansu Tripathy

10 years of experience in IT Industry in Data Warehouse/Data Integration technologies

Work experience

Technology Consultant, Hewlett Packard

- Managed a portfolio of applications in investment banking division of a global banking major.
- Designed data integration solution to achieve real time data movement from trading desks to P&L dept of investment banking division. This initiative saved \$800k for client (computed saving for five years).
- Consolidated vendor licenses of a global banking major by creating a master data management system.

Lead Consultant, Headstrong

- Provided technology solution to Prime Brokerage division of an investment bank.
- Advised customer on open source ETL tools after comparing them with proprietary tools.

Staff Application Programmer, IBM

- Gather requirements from business users and prepare a high level design of applications.
- Implemented a POC for outsourcing QA services to IBM India.

Software Engineer, Infosys

- Developed modules for agent applications in Disability Insurance.
- Moved an application from Weasel platform to VB, ASP.
- Developed an end to end solution for moving policy related data to a data warehouse for a global insurance major.
- Certified Project Management Professional (PMP).

Areas of Interest

- IT Consulting, Business Development.

BE (Computer Science Engineering & Applications), NIT, Rourkela

<http://in.linkedin.com/in/himansutripathy>

THE CLASS OF 2012



Kapil Ashok Jaiswal

9.5 years of experience in Telecom Product Development & Services Delivery Work experience

Delivery Manager - Services, Huawei Technologies

- Led a 20 member team responsible for global deployment of IPTV product and services.
- Coordinated and negotiated with cross cultural and geographic teams on delivery assignments.
- Managed engagement with our partner Tech Mahindra India for Consumer Product Line.
- Managed successful delivery of IPTV deployments worth \$ 50 million in Vietnam - Viettel, UAE-Etisalat & Hungary - MT.
- Member of the Huawei India Core Tactical Team.

Delivery Manager - Product Development, Huawei Technologies

- Managed platform development, delivery and support to customers (Chinese).
- Managed cross-functional teams including Development, System Engineering, Test and Information Development.
- Improved operational efficiency by 40%.
- Successfully released 2 versions of the product with deployment across 5 customers.

SkillSet/Specialities

- Cross functional experience in Product Development and Services Delivery.
- Digital Home solutions domain expertise.
- Proven track record of Building and Managing teams.

Awards & Achievements

- Instrumental in setting up Consumer VAS service team in Huawei's Bangalore R&D centre - 2010.
- Huawei HQ honor award from WEB COE department for excellent customer support - 2009.
- Huawei Golden Key award, highest level of Award, for delivered Quality & Schedule - 2005.

Areas of Interest

- General Management, Strategy and Business Development.

BTech (Computer Science & Engineering), NIT CALICUT

<http://in.linkedin.com/in/kapilajaiswal>



Kapil Sharma

6.6 years in Banking (BPR, Process consulting), IT services (Product design)

Work Experience

Asst. Manager-Quality, Lean Change Agent, RBS

- Implemented lean six sigma in various processes with more than 20% benefits in each project.
- Process consulting in processes including: Transactional processes, contact based processes, HR, facilities etc.
- Developed analytical models and logical solutions for scheduling.
- Defined data collection and analysis templates for standardization of process.
- Conducted ISO 9001:2008 audits.

Project Engineer, Satyam-General Electric-IDC

- Procured 61% of component for development builds New Product Introduction worth \$10 million.
- Extensively worked to reduce the Product development cycle time by 33% for a NPI program.
- Owned the qualification and delivery of part components & sub-assemblies that meet requirements for dimensional stability, appearance and reliability.
- Coordinated with cross-functional global technology (US & India), Manufacturing (Mexico) and sourcing (U. S and Mexico) teams and suppliers (Mexico, U. S, China, Canada, Taiwan, France and India).
- Design of parts and component.
- End to end management of Value engineering projects.

Certifications

- Six Sigma Black Belt, CSCP, Lead Auditor ISO 9001:2008, Edison Engineering Development Program by GE.

Awards & Achievements

- Awarded Bronze Ovation for driving process change (RBS).
- Awarded Certification of Recognition for contribution to NPI (GE C&I).
- Awarded Certificate of Excellence for implementing softer Mobility wheel project that led to \$1million annual savings (GE C&I).
- Awarded Certificate of Excellence for innovative design to make Clear Ice in refrigerator (GE C&I).

Areas of Interest

- Consulting, Strategy and Finance.

BTech (Mechanical Engg.) IIT-Madras

<http://in.linkedin.com/pub/kapil-sharma/9/35a/769>

THE CLASS OF 2012



Kaushik Dey

13 years of experience in Operation & Supply Chain transformation, Lean & Six Sigma, Overseas Project Management & Project Finance, CAPEX, Product Quality assurance & Quality control in Heavy Equipment Industry

Work Experience

Manager - Bharat Heavy Electricals Limited

- Team leader of task force for Lean transformation in collaboration with a leading consulting company to improve cost competitiveness in purchasing and supply management (PSM), Design-to-cost (DTC) to enhance overall profitability.
- Coordinated between BHEL Jhansi unit & corporate project group, managed different logistics & supply chains to ensure OTIF delivery of Jhansi's products to overseas project sites & proper execution.
- Team member for core strategic group of BHEL Jhansi for capability & business development, executed CAPEX & new facility development worth \$30 million.
- Implemented various pilot projects for six sigma in critical processes for value enrichment in products & services.
- Implemented of Business Excellence platform as per EFQM model in BHEL Jhansi unit.
- Managed internal & external ISO 9001 audit to ascertain benefit realization & procedural compliance.
- Developed several new test capabilities to meet stringent international test standards to win prestigious export orders
- DTC (Design to Cost) savings leveraged to win orders at competitive prices in strategic tenders.
- TPM, OEE of all critical machines has been improved to 75% from below 50%.
- Achieved timely completion of project worth \$25 million in Egypt helped winning repeat orders of \$10 million.
- Capex completed by schedule date results in turnover zooming to \$230 million (2011) from \$190 million.
- Six sigma improved process quality dramatically & reduce measurement error in testing by 16%.
- Received "Strong Commitment" recognition from CII on EFQM model in 2007-08.
- Total automation of test processes results in testing time reduction by 25% results in enhanced customer satisfaction & increased throughput.

Extra Curricular

- Painting, received several national & international accolades in painting.

Areas of Interest

- Project advisory & finance, Operation & Process Consultancy, Supply Chain Management, Corporate Strategy.

BTech (Electrical & Electronics Engineering) from NIT, Warangal

<http://in.linkedin.com/in/deykaushik>



Kishore Shakalya

7.6 years of global experience in Software Product development and R&D for telecom and pharmaceutical industry

Work Experience

Research Lead, Read-Ink Technologies Ltd.

- Managed design, testing and implementation of handwriting recognition algorithms.
- Worked with CTO in developing pioneering solutions for handwriting recognition.

Product Engineer, Aptina Imaging, USA

- Led cross functional teams in responding to customer issues regarding defective CMOS image sensors.
- Developed software and algorithms that were used by more than 100 employees in the company which played a key role in increasing revenues.
- Initiated efforts to optimize algorithms to identify defects and color shading issues for different image sensors which increased yield of sensors.

Research Assistant, Arizona Cancer Center, University of Arizona, USA

- Developed 3D graphical structure models of proteins used in the design of anti-Cancer drugs.
- Coordinated with more than 10 research teams, doctors, biologists and chemists and developed software models to aid research into new avenues for curing cancer.
- Authored 6 papers including a 'Nature' group publication and a book chapter in the area of drug discovery for inhibiting proteins involved in different types of Cancer.

Software Engineer, Infosys Technologies

- Developed software for compressing video and images and interacted with clients to establish standards.
- Led a team of 2 for developing applications for measuring quality and speed of different compression techniques.

Awards & Achievements

- President of 'India Club', at University of Arizona.
- Awarded 'Best Project' for BE project by RV College of Engineering.
- Ranked 13th at Karnataka state level 2nd year Pre-University Examination.

Areas of Interest

Consulting, Business development and Product Management.

*MS (Electrical and Computer Engineering), University of Arizona
BE (Electronics and Communication), RV College of Engineering*

<http://in.linkedin.com/in/shakalyak>

THE CLASS OF 2012



Kunwar Vivek Singh

12.8 years of IT product development and management experience

Work Experience

Principal Engineer, Emulex Communications

- Architected and spearheaded the complete management application on CIM protocol.
- Mentored and led the collaboration and integration of existing product with various external vendors.
- Defined and improved the product's production processes, that led to significant production efficiencies and shorter turnaround time.
- Won recognition awards for execution of critical projects with a relatively new team.

Technical leader, Nokia Siemens Networks

- Led the design and development initiative of Transport network layer for the company's 3rd Generation O&M stack.
- Formulated various technical and non-technical processes that helped the timely delivery of complex modules.
- Conceptualized, designed and implemented a generic module which reduced the human errors in the user interface system.
- Proposed and implemented a command cache which doubled the overall performance of the application.
- Filed a patent for a schedule alarm feature in the Siemens's EWSD switch which finally got a prior art status.

Extra curricular

- Badminton (IIMC team member).

Areas of interest

- Corporate Strategy, Marketing, Business development.

BTech (Electrical Engineering), IT BHU

<http://in.linkedin.com/in/kunwarvivek>



Manish Kumar Dwivedi

8.8 years of experience in IT products, IT consulting and project management

Work Experience

Advance Software Engineer/Member Design Office, Siemens PLM

- Led two diverse teams of 8 members and handled customer support in different geographies and managed customer funded projects (6-8 months) for big European automotive customers.
- Managed product development process, product development and release schedules, across whole Siemens PLM and brought down the defects rate. Performance improvements by more than 30%.
- Defined product roadmaps, instrumental in product integration strategy for a new asset management product, worked closely with product management and customers.

Software Engineer, Siemens PLM

- Spearheaded cost saving initiatives for many projects and achieved more than 20% cost reduction through business process re-engineering for various automotive companies.
- Instrumental in building a large team from start. Conducted and facilitated many training sessions and laid down various processes for project and performance evaluations.
- Served as technical liaison across Consulting, Product Management and Development teams for pre-sales issues.

Lead Engineer, GE India (June 2002 - Dec 2006)

- Achieved savings in the tune of 10, 000 man hours per year by designing and implementing automations for GE's software development and Engineering Design Data management teams.
- Envisioned and implemented the end to end integration of in-house enterprise IT system with commercial PLM (Product Lifecycle Management) products.
- Implemented and mentored six sigma projects.

Extra curricular

- Six Sigma Green Belt, PMP PDUs, Avid investor and manage my own fund.

Awards and Achievements

- Youngest member of Design Office and Quality Office
- Awarded major awards ('Initiative award, 2008 SIEMENS', 'Night on the town award, 2006 GE' and 'Hats off award, 2004 GE').

Areas of Interest

- Strategy, Software Product Management, Business Development & Program Management.

BTech (Mechanical Engineering), IIT Kanpur

<http://in.linkedin.com/in/manishkdwivedi>

THE CLASS OF 2012



K R K Mohan

5.5 years of experience in Product Development & Management roles in the areas of Consumer Electronics and Mobile Devices

Work Experience

Senior Engineer (Mobile products), Muvee Technologies Pte. Ltd., Singapore

- Led Product Development teams building Automatic Video Editing applications for LG & Nokia mobile devices.
- Interfaced with LG's Multimedia Product Management teams ensuring error free product development and deployment.
- Led technology adoption efforts and incorporated new product features enhancing the quality of the edited video productions
- Performed rapid product prototyping to verify feasibility and effectiveness of new product feature sets.
- Led a geographically distributed R&D team to build "Smart Movie HD" - a first of its kind Automatic and Manual video editor deployed in LG Mobile's Android phones.
- Led an R&D team to build "MuveeStudio" - an automatic video editing application - deployed in over 30 million devices including LG Cookie, LG Viewty and LG Renoir.
- Software Architect for "MovieDirector", the first ever automatic video editor on a mobile device, deployed in over 20 million Nokia N-Series phones.
- Executed a product portfolio diversification plan that expanded Muvee's offerings into mobile web space.
- Worked in and led numerous cross cultural teams in Singapore and Seoul and delivered pioneer products within tight timelines.

Extra Curricular

- Blogger and Technology evangelist at Singapore Google Technology Users Group (SG-GTUG).
- Executive member - Residents' and Youth committees of Eunus constituency, Singapore.

Areas of Interest

- Management Consulting, Business Strategy, Product Management.

Master of Technological Design, National University of Singapore & Eindhoven University of Technology

BTech, Computer Science & Information Technology, JNTU

<http://www.linkedin.com/in/krkmohan>



Niraj Kumar Bhandari

8.7 years of experience in the IT Industry in Distributed Network Systems (Internet based services), eCommerce, Real time Life-critical aerospace systems.

Work Experience

Tech Lead, Yahoo! R&D

- Ownership of customer relationship components of Yahoo's eCommerce system including designing rich features intended at acquiring new customers, eliciting repeat purchase behavior, and providing highly engaging shopping experience thereby generating greater revenue per transaction.
- Did extensive study of eCommerce market, consumer behavior, competition analyses, and B2B/B2C marketing practices in collaboration with Product Management for crafting new product features.
- Using marketing research insights, designed, implemented and delivered several product features in order processing, shipping, payment processing and analytics, instrumental in giving Yahoo! eCommerce a wide client base.
- Key member of Yahoo's eCommerce core architecture team, instrumental in design, development and delivery of state-of-art eCommerce solutions used by millions of users every day.
- Built high impact teams, a mix of full-time and third party engineers, critical to success of Yahoo! eCommerce.

Senior Engineer, Honeywell Technology Solutions Lab

- Expertise in design of mission critical real-time systems used in Avionics.
- Designed and developed large scale Avionics applications.
- Played a key role in moving one of the product lines to India. Responsibilities included building a team and managing the successful transition of ownership to the new team.

Certifications

- PMP Since Apr 2007, Six Sigma Plus Green Belt from Honeywell, Six Sigma Green Belt from Covansys.

Awards & Achievements

- Awarded Honeywell's Annual Technical Excellence Award for the technical contributions for Year 2004.
- Co-authored the conference paper "Calibrated Estimation Model For A Maintenance Project" with CTO of my previous organization (Infogain), presented at 11th IASTED International Conference on Software Engineering and Applications (SEA 2007), November 19-21, 2007, Cambridge, MA, USA.

Areas of Interest

- Strategy, Consulting, Product Management and Business Development.

GMPIT, IIM Bangalore; MS (Software Systems), BITS Pilani BE (Computer Science & Engineering), Bangalore University

<http://www.linkedin.com/in/nirajbhandari>

THE CLASS OF 2012



Pinky Priyadarshinee Jena

6.2 years of experience in Marketing, Business Development, Strategy and Project Management in Manufacturing (Industrial machinery) and IT Services

Work experience

Head - Planning, Research and Business Development, Indcast Engineering, India

- Coordinated cross functional teams for planning, scheduling and execution of turnkey projects.
- Created marketing strategies and managed client relations during sales, delivery and issues resolution.
- Strategized and implemented marketing decisions to increase sales.
- Formulated strategies for business development by analysis and research of domestic market and market potential.
- Explored new avenues and identified new business opportunities that generated assets/profit.
- Managed the overall operations and business of two crushing units, one each in Orissa and Jharkhand.

Awards & Achievements

- Played a key role in the initiation, planning and operation of the first sister concern of the firm, with a turnover of INR 110 million in the first year of its operation.
- Part of the central planning team involved in the set up of mining and crushing units at Pune and Jamshedpur.
- Instrumental in increasing the annual turnover 17-fold in three years.
- Improved efficiency by 40% by streamlining operational methodology & project management techniques.
- Secured three important projects from a client, in appreciation of quality service and timely delivery.
- Given the responsibility to manage assets worth INR 85 million, in recognition of my performance.

Software Engineer, Infosys Technologies Ltd., India

- Designed technical architecture and managed software development projects in the Banking and Capital Markets domain, for a Fortune Global 500 client.

Extra-curricular

Co-founder of a social welfare group, Medical camps, Regional Olympiad, Compeering and literary activities (College level).

Areas of Interest

Management Consulting, Marketing, Business Development, and Strategy.

BE (Hons.) (Comp.Sc.and Engg.), VSSUT (formerly UCE), Burla

<http://in.linkedin.com/in/pinkyjena>



Pramod Krishna Kamath

10.7 years of experience in various leadership roles in IT Product Development and Management, Development Center Management. Domain Expertise in Banking and Stock Markets.

Work experience

Senior Technical Manager, Finacle, Infosys Technologies

- Led Techno-Functional division at Infosys's Core Banking Product - Finacle. Directly responsible for delivery and talent management of 95 people spread across 3 locations.
- Primarily responsible for studying market trends, customer requirements, designing and delivering solutions that help differentiate the Finacle product.
- Conceived, designed, and delivered several breakthrough solutions for Finacle, 1 of which is being filed for a US patent. 3 other concepts under external validation for patents.
- Owned large set of techno functional frameworks and functional verticals with responsibility to define functional enhancement roadmap.
- Member of Product Release Content Definition Council
- Extensive Business Process Definition and Solution Consulting Experience for large and critical engagements at tier-1 banks across geographies.
- Active participation in pre-sales demos for key accounts.

Development Centre Head (shared role) for Finacle Unit at Pune

- Oversaw rapid growth of development center from 150 to 1200 people in 3. 5 years.
- Responsible for overall management of operations at DC including Corporate Planning, Operations management, employee engagement activities and roll-out of important policy changes to employees.
- Total "Services" Revenue from DC grew from \$11 million to >\$45 million during the period.

Awards and Achievements

- Received "Best Managed Development Centre" award at Finacle Excellence awards -2010 as Finacle Pune DC Anchor.
- Won Annual Finacle Excellence award for "Innovation" - 2008.
- Won Finacle Excellence award for "Individual Excellence" - 2007.
- Won Quarterly GEM awards on 4 occasions in categories of "Customer Delight", "Delivery Excellence" and "Innovation".

Extra Curricular

- Editor of Official Finacle Core Monthly Magazine - Corezine.
- Speaker and Core member for SPARK - Infosys Campus Connect Initiative.
- Won multiple college level events in Chess, Volleyball.

Areas of Interest

General Management, Strategy, Product Management and Marketing.

BE (Electronics Engineering), Mumbai University

<http://in.linkedin.com/in/pramodkamath>

THE CLASS OF 2012



Prateek Madhav

11.2 years of IT Services experience in Client Relationship Management, Account Planning & Strategy, Leadership & People Development, Innovation Initiative Conceptualization & Execution

Work experience

Director, Global Client Management (GCM), Keane Inc.

- Nurtured client relationship of strategic account with revenues over USD 6 million, Keane, 2007-09.
- Improved client-satisfaction ratings from 2.5 to 4.09 (on a 5-point scale).
- Increased annual account revenue by 46% and Gross Margin to 41% from 36% in 2008.
- Established and managed relationship with international clients across multiple domains (Retail, Public Sector, Real Estate, Communications).
- Conceptualized and Lead Innovation initiative - Smart Idea Challenge (SIC) in 7 pilot accounts representing USD 90 Million annual revenue, generated 440 ideas.
- Selected in Keane young leadership development program along with other 16 people in organization (among 3000 associates) - Recognized as the youngest "Client Manager".
- Mentor, Keane Employee Council for Project Energize.
- Member, Panel discussion at Client's Sourcing Management forum.
- Member of PM Advisory Council in Keane Global Project Management Office (PMO).

Contribution in Social Sector

Advisor-Volunteer to 'Samarthanam' (Bangalore based NGO) on numerous sustainability, corporate restructuring and governance initiatives.

Extra Curricular

- Business Writing: Authored whitepaper on Governance (published in Keane website, 2007) and article "Cultivating Leadership"; published in magazine and leadership website.
- Literary: Won 2nd prize in Story Writing competition organized by National Institute of Technology (NIT).
- Music: Vocalist and play Congo Drum Set (Adjudged Best music instrument player of the year, 92-93; Won numerous solo and group songs awards).
- Sports: Captain of the school house team which won Football Tournament as a part of school co-curricular annual event (1990).
- IIMC Clubs: JBS BaroC (Music), Persona (Literary), INCA (Social Responsibility).

Areas of Interest

Strategic Management, Client Relationship Management, Consulting, Business Development.

BE, NIT Jaipur

<http://in.linkedin.com/in/prateekmadhav>



Projyal Kumar Dev

15.5 years of experience including IT Services and Products.

Work experience

SE Manager Siemens PLM

- Development, enhancement and future direction of Vendor Management and Supplier Relationship Management suite of products.
- Advise and support sales in positioning the products to prospective customers.
- Engage in pre-sales presentations.
- Planning features for future enhancements.
- Educating sales and marketing about the new features and coordinating with help-desk and documentation team.
- Project planning and management.
- Recruitment.
- People and other resource management.
- Provide inputs to quality and other processes.
- Led the development and release of two new products within the SRM suite.
- Led cross functional teams across geographies to successfully deploy projects at two major customer sites.
- Experience of working with diverse culture like, China, Korea, Israel, Germany, UK and USA.
- Recently the team was appreciated for their contribution to the enhancement of user interface for the Teamcenter web client.

Manager Projects Samsung SDS India

- Development, of email and IM system for Samsung SDS.
- Project planning and management.
- People and other resource management including recruitment
- Provide inputs to quality and other processes.
- Work with external vendors for procurement and other activities.
- Led multiple teams for development of multiple products.
- Managed teams across different geographies.

Areas of Interest

Business Development and Product Management for IT Products, General Management, Consulting in Strategic Sourcing and Supplier Relationship Management area.

BTech (Electrical Engineering), Institute of Technology BHU

<http://in.linkedin.com/pub/projyal-dev/b/846/213>

THE CLASS OF 2012



Puneet Agrawal

6.3 years of multinational experience in IT executing Client Engagement and Process Improvement roles across Online Advertising, Engineering and Banking domains

Work Experience

Project Test Lead, Fiserv India Pvt. Ltd.

- Led the Quality Assurance team of 16 for one of the Credit Union Solution products, XP Systems.
- Off-shored the test automation business and built a team of 4 adding to the revenues of the project.
- Implemented process improvement measures to improve the over quality of deliverables.
- Handled complete client engagement for the QA vertical.
- As Reporting Manager for the QA team, I took care of its appraisals, trainings, and other important aspects of team management.

Associate Consultant, Satyam Computer Services Ltd.

- Project Test Lead - For a 1.5 years long onsite assignment at Google, Mountain View, CA led a QA team of 4, responsible for testing different sales and advertising platforms from Google.
- Team Lead - Led a team of 5 members for a level 2 support project with General Electric (GE). This was an e-Matrix based PLM product. I was co-ordinating the complete client interaction and overall management of the team. The team earned its first customer appreciation in 3 years under my leadership.

Certifications

- Sun Microsystems : SCJP 5. 0
- Product Lifecycle Management : E-matrix
- Hewlett Packard : QTP 10.0.
- Tata Infotech: C++.

Extra Curricular

- Community Work: I was associated with the Bay Area, USA chapter of the CRY (Child Rights and You).
- Conceptualized and participated in cultural events/activities at college and school.
- Event management.

Areas of Interest

- Strategic Brand Management, Media Planning & Buying, Business Development.

BE (Computer Science), BIT, Durg

<http://in.linkedin.com/pub/puneet-agrawal/16/250/305>



Rahul Chatterjee

8.7 years of experience in IT Delivery, Project Management and Onsite Coordination

Work experience

Principal Consultant : PWC

- Acted as Onsite Coordinator based out of Tampa, Florida, for a big knowledge transition project involving 100+ critical pwc US and pwc Global applications.
- Managed teams involved in development and maintenance activities of mission critical Audit Automation Application suite, being used by pwc Security Auditors across the globe in more than 50 countries.
- Performed a crucial role in achieving 15% jump in revenue for a Rs. 2 cr (p. a.) project. Appreciated by Senior Management in a public forum within the company.
- Member of core team in Organizational Process Improvement Initiatives - Assessed organization for CMMI Level 5 as an Assessment Team Member (ATM).

Associate Consultant: i-flex solutions Ltd. (ORACLE Financial Services Ltd.)

- Worked across all phases of software development life cycle.
- Acted as technical team member, based out of Singapore, for CITI Bank applications in fund Transfer and Custody domains, catering to the entire Asia Pacific region.
- Single-handedly formulated the approach and execution of data migration and database merging activities for a mission critical project management tool, used by 5000+ iflexers across all India locations.

Awards & Achievements

- Received i-flex Individual Appreciation certificate and i-flex Team award in successive years.
- Awarded "Competent Communicator" certificate - Toastmasters International.
- Represented i-flex in Corporate Football tournaments - won multiple MoM awards.
- Represented pwc in Corporate Football and Badminton tournaments - Won Most Promising Badminton Team award in Telegraph Merchant Cup, 2011.
- Participated in a successful trekking expedition to Goehala Pass (Kanchenjunga base camp) in North Sikkim.

Areas of Interest

- Business Development/Sales, Strategy, General Management.

BE, Electrical Engineering, Jadavpur University

<http://in.linkedin.com/in/chatterjeerahul>

THE CLASS OF 2012



Rajesh Kumar Sarangi

6.2 years of experience in IT Services working on BFSI and Healthcare Domain

Work experience

Lead Business Analyst, CGI

- Developed and monitored efficient and productive teams with operations budget in excess of \$2M annually.
- Directed activities of 12 personnel (on an average) in areas of billable services, and IT operations.
- Participated and contributed in project reviews (SOW) or service reviews (SLA), and other project status meetings.
- Domain - P&C Insurance: Agency, Worker's Compensation; Healthcare: Eligibility, Claims.
- Competencies - Business Analysis, Project Management, Data Analysis (Impact and Gap), and Quality Analysis.

Certifications

- Project Management Professional (PMP).
- Internal auditor for ITSM standard ISO/IEC 20000 (Foundation).
- GE Six Sigma Green Belt, April 2006.
- Professional, Academy for Healthcare Management (PAHM).
- ITIL Certified in IT-Service Management (Foundation).
- SAS Certified Programmer for SAS 9.

Awards & Achievements

- Trained and certified around 12% of the resources at Offshore Development center in Healthcare management.
- Corporate presentation on "Project Management" - From PMI perspective.
- Project Leader Development Tracker Award from CGI, April 2010.

Extra Curricular

- Member of Open learning centre, Bhubaneswar (OLS).
- IT consultation for Center for Youth and Social development (CYSD).

Areas of interest

Business Development, Strategy, Consulting.

BE, Electrical Engineering, NIT Rourkela

<http://www.linkedin.com/in/rajeshsarangi>



Rakesh Achikanath Chirakkara

7.8 years of software product development experience in the domain of Healthcare, working in various roles.

Work experience

Consultant, Siemens Information Systems Ltd, India

- Worked in the team for incubating a new product for the Cardiology domain. Responsible for working with the Domain experts, Market research team and the other stakeholders to design and develop the software.
- Managed and delivered the critical component of the Cardiology Information System product, leading a team of engineers.
- Worked in the modality sphere of Healthcare, being a part of the team developing a image viewing system for the XRay devices of Siemens. Worked as the feature lead.
- Worked in a Global team of software engineers and domain experts on a hospital information system called Soarian. Delivered key modules with the required quality and stipulated deadlines. Soarian has an install base of 250 plus customers and a market share of around 10% in the North America market.
- Worked as scrum master for the Support and Development Sprints in product development. Worked in product performance improvement and stabilization sprints, achieved performance improvement in the assigned component.
- Worked in 3rd level support and onsite coordination for a year, working on critical issues from customer and delivering timely solutions and fixes during the go-live events. Supported around 30 go live events.

Awards & Achievements

- Received the Project Performance award for the team's performance and contribution to the product.
- Received the spot award for the role as Feature lead for implementing a cutting edge component which allows and guides the doctor in placing a Stent during an angioplasty operation.

Areas of Interest

- Business development, Product Management and Consulting.

BTech, Computer Science and Engineering, Kannur University

<http://in.linkedin.com/in/rakeshac>

THE CLASS OF 2012



Ruchin Sodhani

20 years of service in the Indian Army; took premature retirement as a Lieutenant Colonel

Work experience

Lieutenant Colonel, Indian Army

- Planned and executed operations and simulated battle exercises of a tank regiment with 600 men, 45 tanks and 100 allied vehicles.
- Logistics and Maintenance Officer of a tank regiment; planned and executed logistics and technical support for tank columns operating in deserts.
- Chief Logistics Officer of a 5000-strong counter-insurgency army formation in Northeast India; organized logistics support over 270 km of hill roads for front-line troops by helicopters, vehicles and mules.
- Commanded team of 120 men in active counter-insurgency operations in Jammu & Kashmir.
- Commanded a team of 130 men in full-blown military operations at the Siachen Glacier.
- Team-leader of 30 commandos in the elite counter-hijacking unit of the National Security Guard (NSG)
- Instructor at Indian Military Academy; trained, mentored and assessed over 200 officer-cadets; led a team of instructors for development of content and training strategies

Awards & Achievements

- Awarded Western Army Commander's Commendation in 2006 for distinguished service.

Areas of Interest

- Operations & strategy; Leadership and Team-building; Supply chain management.

BA, National Defence Academy (Jawaharlal Nehru University)

<http://in.linkedin.com/pub/ruchin-sodhani/4/953/624>



Sachin Oberoi

7.8 years of experience in IT Products in Creative Design and Publishing Industry

Work experience

Software Quality Lead, Adobe Systems India Pvt. Ltd.

- Led team that provided fix for critical vulnerabilities in Acrobat on 29 international languages.
- Provide structure and plan for conceiving new test wares to increase thoroughness of testing.
- Collaborate with Product Management, vendors and customers for product development.
- Single point of contact for providing direction and vision to vendors/teams across 3 continents for localization testing.
- Developed test wares for 3D PDFMakers cutting back on the manual efforts by 40%.
- Enhanced existing test framework and improved the project turnaround time by almost 400%.

Member, Quality Engineering: Quark Media House India

- Responsible for maintaining the software quality of multiple server products.
- Collaborate with the Product Management and customers and finalize on the requirements.
- Solve customer issues and help them in deployment.
- Reduced manual efforts on Mac by 60%, using smart automation techniques.

Certifications

- Adobe certified expert in Acrobat.

Awards & Achievements

- Awarded special contribution award and a spot bonus at Quark Media house for my contributions towards product release.
- Awarded spot bonus and a certificate of merit for developing automation framework at Adobe on Mac.

Extra Curricular

- Winner, intra-Adobe basketball tournament, 2010.
- 1st Runners Up, Intra-Adobe basketball tournament, Jaypee Inter-Corporate tournament 2009/2011.
- Travelled to Leh(four times), Lahul-Spiti, Rajsthan(twice) on a motorbike, 85000 km in 7 years.

Areas of Interest

- Business Development, Marketing and Strategy.

BTech, Computer Science, Dept of Computer Science and Engg., Punjabi University Patiala.

<http://in.linkedin.com/in/sachinoberoi>

THE CLASS OF 2012



Santosh Rajan Iyer

6.8 years of experience (Automotive), Research and Development

Work Experience

Senior Manager, Research Development, Behr India Ltd.

- Led a 9 member team to deliver technical solutions for Air Conditioning Projects.
- Interacted with program management, prototyping and testing groups to ensure that the product design passes through all necessary steps within the targeted project schedule.
- Worked closely with Customer, cross functional teams, key business partners, and vendors at different locations to fulfill research and development targets with efficiency and within stipulated time frames.

Senior Manager, Engineering Research Center, TATA Motors Ltd.

- Led a team of 8 engineers for delivering thermal and aerodynamic performance solutions for air conditioning in passenger cars.
- Responsible to abide by the design requirements and work closely with cross functional teams & suppliers during implementation of the new designs.

Manager, Research & Development, Behr India Ltd.

- Led a team of 7 engineers to deliver complete thermal solutions to customers.
- Single point of contact to customers and Behr global design teams for validation related requirements with Behr India.
- Deputed to Behr GmbH & Co. KG (Stuttgart, Germany) for 18 months to get trained in.
 - o Performance (Wind Tunnel & Laboratory) & Durability Testing.
 - o Thermodynamic simulation.

Achievements

- Developed a fully functional thermal and durability test laboratory in Behr India worth Euro 1 million.
- Successfully completed the validation activity for the TATA Nano project for Behr India.
- Selected for 1 year Dale Carnegie training program on Leadership development by Behr India.
- Experience of working in diverse cultures such as Germany, USA, Thailand and China

Extracurricular

Volleyball, Basketball (College)

Areas of Interest

Business Development, General Management, Strategy, Consulting

MS (Mechanical Engineering), Wayne State University, USA.

BTech (Mech) Dr. Babasaheb Ambedkar Technological University, India.

Linked In Profile: <http://in.linkedin.com/in/santoshrajanier>



Santoshkumar Nair

11.7 years of global experience in the IT industry across Delivery Management, Project Management, Transition Management and Pre-sales.

Work experience

Delivery Lead, Tech Mahindra

- Managed Asia-Pacific and Europe geographies for a practice with responsibilities for deliveries through the assigned project managers; additionally responsible for supporting pre-sales, people management and staffing.
- Initiated transformation project to rationalize IT ecosystem using Agile methodology with a team of 10 members bringing in revenue of €1.25 million.

Project Manager, EDS India (Now Mphasis)

- Transitioned multiple IT applications from IBM for a telecom client in an effort worth A\$ 1.5 million; executed vendor and client interactions, risk management and budgeting for a 35-person team operating from 5 locations.
- Directed the maintenance of critical IT systems through a team of 45 members generating revenue of \$2 million. Increased the client satisfaction rating from 4.94/7 to 5.96/7 within 12 months. Performed people management, performance evaluation and staffing functions.
- Salvaged a mission-critical project for suppressing terror financing that had slipped behind schedule; negotiated revised milestones with the banking client and managed the solution implementation.

Technical Analyst, Wipro Technologies

- Member of the initial core group of Wipro that delivered package implementation of a customer's core-banking product.
- Engaged directly with the end client to gather core-banking requirements by conducting workshops with a multi-cultural team.

Senior Consultant, Kanbay India (Now Capgemini FSGBU)

- Led a 20 member team in maintaining and modernizing an insurance client's IT system; collaborated with other teams to successfully build an advanced enterprise billing system.
- Managed a 5-person team and liaised with business users to formalize the requirements for resuming the homeowner insurance line.
- Certified Project Management Professional (PMP) from Project Management Institute, USA.
- Received "Best Facilitator" award 5 times in Kanbay for mentoring fresh campus recruits.

Areas of Interest

General Management, Corporate Strategy and Business Development.

BE (Computers), Pune University

<http://www.linkedin.com/in/santoshvn>

THE CLASS OF 2012



Saurabh Sinha

5.4 years of experience in project management, delivery and business development in customer facing roles.

Work experience

Project Lead, TCS

- Pioneered software asset management for Xerox
- Managed cross functional teams across geographies.
- Realized tangible cost savings of \$.5 M in two years, for Xerox through asset management.
- Generated new business for parent company (TCS) worth \$1 M.
- Customer Satisfaction Index of 100% year on year.

Team Lead, TCS

- Managed mission critical operations for Xerox, USA Applications included order and inventory management in Oracle Apps.
- Led process improvement projects with annual tangible savings of more than \$88K.
- Improved process capability by 300% in one year for knowledge deployment.

Certifications

- Supply Chain Professional (APICS).
- Six Sigma Green Belt Certified.
- 'Competent Toastmaster' by Toastmasters International.

Awards & Achievements

- Awarded for CSR initiatives by Global CSR Head, TCS.
- Won international awards in public speaking; been guest speaker in Blue Cross, iLead etc.

Extra Curricular

- Founded, edited, marketed, magazine in college.
- Represented IIMC in Pan IIM/XLRI athletics meet.
- Staged plays in Calcutta and NY.

Area of Interest

- Marketing, Business Development, Consulting.

BE (Mechanical Engineering), RGPV

<http://in.linkedin.com/in/saurabhsinha82>



Saurav Banerjee

8.5 years of experience in IT Services working on Insurance Domain

Work experience

Assistant Manager - Projects, Cognizant Technology Solutions

- Successfully managed the onshore delivery for Individual Life portfolio worth EUR 1.5 million for a major Global Insurance company.
- Extensively worked on key RFPs for existing and new insurance clients.
- Part of the core Managed Services evolution team at Cognizant for European Insurance clients.
- Responsibilities included - Resource Planning, Forecasting, Budgeting, Delivery Management, Project Health Maintenance through Earned Value Mechanism, Client handling.
- Led the Product Migration Track for an USD 4.5 million worth platform consolidation project for a Global Insurance major.
- Successfully implemented 44 Universal Life Products and 102 associated riders on to Policy Admin application package from home-grown Policy Admin System.
- Led CHF 600,000 technical migration project for Swiss Insurance major leading to 47% profitability.
- Involved in revamping of Business Rules repository structure for current client, leading to 80% reduction in Speed To Market for new business Universal Life products.
- Developed PL-I technical competency at Insurance Line of Business for Cognizant Kolkata.
- Developed indigenous Mass Conversion project approach by automating technical conversion of code base for an Insurance major cutting down project cost by 60%.
- Engaged with customer actuarial team for Functional Analysis and implementation of end to end Policy Admin functionalities ranging from Policy Issue to Maturity.

Awards & Achievements

- Received Bravo Award at IBM in 2006, Pat on the Back Award at Cognizant in the year 2008, Star of the Month Award at Cognizant in the year 2009.
- Received multiple state and national level awards in Fine Arts.

Areas of Interests

- IT Consulting & Strategy, Business Development, Insurance Product Design.

BE (Chemical Engineering), Jadavpur University

<http://in.linkedin.com/in/sauravbanerjee>

THE CLASS OF 2012



Shantanu Singhal

6 years of professional experience in diverse industry domains like banking, consulting, telecom and IT services

Work experience

Lead Analyst, Royal Bank of Scotland India Development Centre P Ltd, India

- Lead the discussions related to scope, estimation, design and execution for the various techno-functional aspects of a project.
- Design innovative solutions that are scalable, extendible and flexible, with optimal resource utilization.
- Improvise on the non delivery aspects like knowledge management, recruitment and member productivity enhancement.
- Coordinate activities with teams working at other global offices.
- Part of the team responsible for major transformations to the "Business Intelligence Repository", the critical OLAP based management information system for bank's Global Trade & Advisory (GTA) vertical.
- Awarded a performance based cash award by RBS, recognizing my extra effort and contribution towards meeting the group's objectives.
- Successfully worked with Merrill Lynch, New York, USA, to finalize on the reconciliation model required for electronic confirmation of various derivative products on industry standard platforms like DTCC and Markitwire.
- Awarded "Hewlett Packard's E-Reward" for introducing innovative features to the economics game theory based software platform like client reconnect, game replay, showcased at HP LABS, 40th year celebrations.

Extra Curricular:

- Gave solo singing performances at the annual events of HP IT and Subex Ltd.
- Part of the employee club, that was responsible for organizing various organizational events like town halls etc at RBS.

BTech (Information & Comm. Technology), DAIICT, Gandhinagar

<http://www.linkedin.com/in/shantanusinghal>



Soumya Das

9.5 years of work experience in IT & Telecom, with experience of managing IT projects in the Finance domain.

Work Experience

Project Manager, Tata Consultancy Services.

- Managed a project of team size 10+ to successfully implement a Document Management solution worth \$1 mn in yearly revenue for Citi Markets and Banking Account.
- Successfully led a team to develop a website for Citi Bank Partner Group Credit Card Users.
- Successfully managed a project to implement an Imaging and Document Management solution for Banking service operations in Citibank Korea Inc.
- Developed and deployed applications for calculating benchmarks and ratio guidelines for risk analysis in JP Morgan Chase Account.
- Designed Technical Architecture for IT solutions in Finance domain.
- Developed IT solutions for GE Healthcare and GE Corporate Accounts.
- Co-ordinated cross-geographic teams in USA, South Korea and India

Engineer, Hutchison Telecom East Ltd.

- Maintained and Administered GSM Mobile Switching Operations at Hutchison Telecom East Limited.

Electronics Engineer, Arant Communications (India) Pvt. Ltd.

- Performed Design, Analysis, Testing and Simulation of Advanced SONET and SDH systems using Hardware Design Languages like Verilog and VHDL.

Awards and Achievements

- Received the best team award at Tata Consultancy Services.
- Achieved Six Sigma Green Belt Certification.
- Achieved Sun Programmer Certification for the Java2 Platform, SE 5.0.

Extra Curricular

- Ex-Captain of TCS Citi Cards Account Football Team.
- Chief Organizer of Sports and Cultural Activities in various Accounts at Tata Consultancy Services.
- Enthusiastic practitioner of Fine Arts
- Winner and Organizer of Table Tennis tournaments at Tata Consultancy Services.

Areas of Interest

IT Consulting, Finance, Strategy, General Management

*BTech, Radiophysics & Electronics Engineering
University of Calcutta,*

BSc (Physics Hons), University of Calcutta.

<http://in.linkedin.com/in/soumyad1>

THE CLASS OF 2012



Subir Chatterjee

7.8 years of experience in IT Consulting in Life and P&C Insurance Domain across USA, Canada and Asia

Work Experience

Senior Associate, Cognizant Technology Solutions

- Performed the due diligence and led the pilot delivery engagements for the Canadian and Asian operations of a major global insurer.
- Led an onsite-offshore team of 15 resources in the US for 3 lines of business with annual written premium of \$300mn
- Automated policy paper generation for over 2000 agents thereby reducing manual effort by 73% for umbrella insurance products
- Led teams for reducing time-to-market of new insurance products and for product consolidation arising out of M&A activity
- Responsible for setting up of multi site delivery account involving cross location KT and process establishment for new client engagement in US with revenue worth 2.5mn
- Talent acquisition, mentoring and conducting training session on estimation and execution of legacy modernization projects

Awards & Achievements

- Recipient of 'Above and Beyond Award' for nationwide implementation of cyclone deductibles for a US client
- Won the 'Project of the Year' twice, as a team member and as project lead, among 500+ projects of CTS Kolkata
- Led the team that won the 'Kaizen Tauchen' award for improving project's resource productivity and improving estimation template
- Earned 'Start of the Month' award for successfully leading the Legacy end of the migration of two existing products to web server
- 'Guardian of Delivery' award for successfully working on Request for Proposal for a new Business Requirement Engineering opportunity of an existing client

Areas of Interest

Consulting, Business Development, Insurance

MCA Jadavpur University
B SC (Math) Jadavpur University

<http://in.linkedin.com/in/chatterjeesubir>



Sunil Omanakuttan

12 years IT Services/Products with expertise in project management (Retail, Healthcare, Finance, Telecom, Hospitality).

Work experience

Associate Manager, Accenture Services Private Ltd.

- Did project management, led teams of size varying from 10 to 30 members in various projects involving clients from banking, telecom, retail, agro products etc. Handled various project activities across stages like initiation (setting up infra/forming teams), planning, execution and control. Involved in procurement of software/hardware from vendors during setup.
- Involved in program/project governance for internal project with multiple DUs covering 300+ members. PMI member since 2010. Underwent PDU earning trainings including Six Sigma Green Belt, Delivery Excellence (2007), Program management.
- Was capability SME for technologies like Integration, Java etc, and handled internal training sessions (SOA etc), client visit presentations, project reviews, and recruitment interviews. Earned appreciation (Celebrating Performance) points from peers and superiors. Earned appreciation from end clients directly on multiple occasions. Won Accenture Celebrates Excellence (ACE) Award.

Project Lead/ Senior Software Engineer, US Software

- Worked as Project lead/Module lead/Tech lead in multiple projects for clients from Automobiles and Energy domain. Led teams of size 5 to 12 handling project planning, execution and control.
- Won Most Valuable Associate Award for year 2005. Won Excellence award from Java Center of Excellence.

Other work experience/highlights

- Total 5 years of software developer experience in California Software Co, Unipower Solutions (UK, contracting from Cal Sw), and Infosys Technologies.
- For Unipower Solutions, involved in offshoring of the project work from UK to India. Did the pilot project in offshoring.
- During BTech studies, worked part time work as training center coordinator/AutoCAD trainer. Involved in promotion activities including conducting center stall in college fair.
- Certified CSQA, IBM DataPower, SCJP, SCWCD.

Areas of Interest

Strategy, Management Consulting, HR/Organizational Behavior, Operations.

BTech (Electrical and Electronics Engineering), Kerala University

<http://in.linkedin.com/in/sunilomanakuttan>

THE CLASS OF 2012



Surabhi Gupta

5.7 years of experience in Telecom Product Development & Product Lifecycle Management in Semiconductor Industry

Work experience

Module Lead, Wipro Technologies Ltd.

- Led design & development for Avaya (erstwhile Nortel Networks) digital & VoIP products.
- Successfully Led and co-ordinated the Nortel Enterprise's "IP Phones and Clients" project with the engineering teams in Taiwan, Russia, Canada and India with revenue of around 100K USD over project lifecycle.
- Worked with product line management, business operations, technology operations and design services teams on daily basis across various stages of a Technology Product's Life cycle.
- Contributed to Cost Improvements & Technology Enhancement activities as technical expert for new product proposals across Business Unit.
- Received "Exclusive Client Appreciation" for Exceptional performance as Onsite Coordinator with the responsibility of operational management and client relationship for complete Enterprise Telecom Product Sustenance Team.
- Awarded two 'Feather In My Cap' commendations from Wipro Technologies for 2006 and 2008.
- Served twice as onsite engineer at Canada for three months each.

Certifications

CFA Institute USA Level - I Certified.

Areas of Interest

Business Development, Corporate Finance, Product Development and Consulting, General Management.

BTech (Electronics and Communication Engineering), NIT Hamirpur, HP

<http://in.linkedin.com/in/guptasurabhi>



Sushant Sehra

8.2 years of experience of IT experience including SAP Product Development, Implementation and Customer Engagement

Work experience

Associate Manager at SAP Labs

- As Associate Manager in Customer Project Engagement group prepared Solution proposal and estimate for Gold Coast City council Australia project estimated at 5 million AUD to manage the usage and development of land and various council processes leveraging SAP products like CRM, ECC and flexible real estate management.
- Was the delivery manager for a Focussed business solution or SAP product targeted at niche market of USA which required a solution to manage the Common area charges
- As member of Utility Competence centre at SAP proposed the business solutions for the information and data exchange in De-regulated energy market of Europe. Which Included clients like Npower in UK and EnviaM in Germany.
- Did product Demos for various clients like Npower, NDPL, BHP Billiton etc.

Principal Consultant-Development at SAP Labs

- As member of Research and Breakthrough innovation team designed and developed business process platform for processes in SAP SCM, This platform is now used in SAP ByD product.
- Lead team of various sizes to execute projects in different SAP functional areas including Utilities, SCM, CRM and Logistics.

Awards & Achievements

- Awarded the Global Service Award for excellence in service by SAP executive Board.
- Nominated to wall of fame for showing exemplary commitment to the project cause at SAP labs.
- Founding member of book interest group and Toast Masters club at SAP labs.
- Won best speaker award at various platforms including Toast Masters club and various state/national level competitions.
- Won the best actor and best play award at college cultural festival for the plays written and directed by me.

Extra Curricular

- Ex-Vice President Education at SAP Labs Toastmasters club Bangalore.

Areas of Interest

- Business and IT strategy and Marketing.

BE (Computer Science Engineering), MD University Haryana

<http://in.linkedin.com/in/sushantsehra>

THE CLASS OF 2012



Syama Sundar Cheruvu

A solution provider for the past 11 years in CAD/PLM areas with experience spanning the entire solution cycle (consulting, sales, application development, deployment & support)

Work experience

Project Manager & Technical Consultant, Product Lifecycle Management (PLM) Services, TCS

- Successfully managed and guided the implementation of PLM solutions for Industrial Machinery manufacturers.
- Defined PLM roadmap and a high level solution recommendation for the 6 divisions of an Indian industrial machinery manufacturer.
- Handled the software maintenance of a few modules of a PLM application in collaboration with teams spread across USA, Israel & India.
- Provided onsite technical support to a group of 50+ mechanical engineers in the fields of CAD/PLM and engineering change order management.

Software Developer & Requirements Analyst, Computer Aided Design (CAD) Tools Development, TCS

- Developed a number of CAD software tools for a US automotive giant and later acted as a requirements analyst from customer site.

Technical Sales Specialist, Computer Aided Design/Manufacturing (CAD/CAM) sales, TCS

- Promoted the sales of CAD/CAM applications through pre & post sales activities such as product demonstrations, proof-of-concept executions, requirements mapping and customer support.
- Possess strong customer engagement background having supported 20+ customer accounts with more than 100 end users from Mumbai and Hyderabad regions.
- Lead the entire Hyderabad region operations as a lone member and won a few significant customers.

Scholarships/Certifications/Hobbies

- Six sigma green belt certified.
- Received Uttama Vidarthi scholarship from the Director of Collegiate Education, A. P for exceptional performance in Intermediate.
- Play tennis regularly. Participated in USTA representing the apartment complex.
- Pursue portrait sketching as a hobby.

Areas of Interest

- Consulting, General Management

MTech (Computational Engineering), IIT Madras

<http://in.linkedin.com/in/syamcheruvu>



Venkatesh Dwivedi

20.2 years of varied experience in Consulting, Business Development, Institutional Sales, Technical Services, Retail Network Development with HPCL

Work Experience

Joint Director, PCRA / Manager, Hindustan Petroleum (HPCL)

- Demonstrated excellence in acquiring and executing Energy Audit service contracts in Railways, Heavy Industries, Sugar Mills, Steel Units and Commercial Buildings.
- Synergistic projects with major government organizations for energy accounting of power distribution networks under R-APDRP (Ministry of Power).

Depot Manager (Location Head-Operations), HPCL Jammu

- Headed HPCL's northern-most rail-fed petroleum depot with business potential of more than Rs 200 Crores per annum and assets worth Rs 20 Crores under management. Actual turnover exceeded Rs 250 Crores during tenure.
- Led the mission of annual Winter Stocking of petroleum products in Srinagar Valley to completion 2 months ahead of schedule.

Dy. Manager - Technical Services, HPCL

- Member of core team for the DS SBU restructuring program under BPR.
- Played a pivotal role in securing Railways approval of a complete range of high-performance Lubricants with business potential of Rs 28 Crores per year.
- Obtained Railways approval, after extended field trials, for India's first bio-degradable coolant for the pressurized radiator system of 5000 Diesel Locomotives of Railways with business potential of Rs 4 Crores (\$ 0.1 Million).
- Key Account Manager for Tata Motors, Northern Coalfields Limited, International Tractors, BHEL, Railways.

Sr. Sales Engineer, HPCL

- Executed the roll-out of HPCL's new Lube Distribution channel.
- Headed cross-functional team of 7 storage location heads for reduction in slow-moving inventory under 'Operation Clean-up' program.

Sales Officer, HPCL

- Holds the distinction of managing prominent accounts such as Hindustan Zinc and Shree Cement.
- Played a pivotal role in acquiring the first 100 % Lubricants business in Rajasthan from Raj Cement, Beawar despite stiff competition.

Extra Curricular

Volleyball, Swimming, Cricket.

Areas of Interest

Business Development, Strategy, General Management.

*BE (Electrical Engineering), JMI University, New Delhi
Certified Energy Auditor by Bureau of Energy Efficiency
Ministry of Power, Govt. of India
Energy Conservation Training at AOTS, Yokohama, Japan*

<http://in.linkedin.com/in/venkateshdwivedi>

Beyond Books





Life at IIM Calcutta goes much beyond the books. The serene natural settings and the vibrant population of Joka inspire everyone to do something very different from what they have been doing before coming here. The PGPEX Class of 2012 is filled with people having varied interests who get involved in activities that the campus has to offer to the fullest.

Clubs

The clubs are an integral part of student life and the PGPEX community also participates in a variety of clubs - be they academic, creative or those involved in social work. The students contribute towards the Consulting and the SysCon (Systems Consulting) clubs where they provide their industry expertise by creating cases for the rest of the campus as part of in-house competitions or by working as advisors on the various live projects to guide and mentor the other team members.

The creativity bug also seems to have bitten the PGPEX class. There are participants who contribute towards the literary club - Persona - through various articles on industry insight and on purely creative endeavours like short stories. Students also contribute towards their blog that gives an account of their life and learnings on campus. Creativity flows not only in the form of writing but also from the musical notes. JBS BaroC - the college band - has membership from the class. When music is there, can drama be far behind! PGPEX has participated in the Dramatics cell which is a student led production house. The Independence Day production that had PGPEX participation received rave reviews.

And, it's not only academics and creative work that the class indulges in. INCA - the Initiative for Community Action - has participants from the program who provide help and consultancy at zero cost to organizations serving the underprivileged. Lattice - the flagship programme of the PGPEX class - also focuses on initiatives that draw concern towards the plight of the vast section in our society whose voice needs a platform. The theme for this year - "Innovation for India" - has found a resonance in the industry with leading personalities gracing the event.

Finally, the pedagogy instills a sense of teamwork through the various group assignments and case preparation discussions that go on till odd hours of the night. Interaction across industries and domains add spice to the discussions and help the students gain perspectives that are very different from those that they encountered during their work life.





Competitions

Students from the batch have participated in various top case-based competitions and business plan presentations. Students have reached the final stages of many competitions that have participation from leading Indian management institutes. They have also participated in debates organized by reputed foreign think-tanks and have received acclaim for their insightful contributions in those discussions.

Sports

Plato once said - "You can discover more about a person in an hour of play than in a year of conversation".





Speak of a one year MBA program and the general idea that springs to mind is that of a gruelling schedule with day-long lectures, projects assignments, case studies, presentations et al. Yet amidst this hectic and sleep-deprived schedule, the PGPEX batch manages to find time for the courts and the pools. While some sweat it out in the gym, a significant number burn their calories in the badminton court. Basketball, Tennis, swimming and jogs around the campus fill in the remaining list of interest areas. And this being Bengal, can football stay far behind. A few twisted ankles are testimony to the activities in the football field. Of late, aficionados of the snooker table too have cropped up and so have some late night challenges among this group.

The keen interest in sports can be gauged from the fact that for the first time in five batches, we had winning participation from PGPEX in the IIM-C teams. The energy levels and spirit of the batch got proper expression in the first ever intra-PGPEX sports meet where as many as 14 sporting events were arranged that saw active participation from the entire batch.

Through our various sporting endeavours we hone the skills of teamwork, synergize towards common goals as well as execute strategies to meet those goals in a fun-filled competitive environment.



Lattice - The Interface to incubate Great Indian Leaders



Lattice

Lattice is the Annual Business Symposium organized by the PGPEX batch of Indian Institute of Management, Calcutta. Lattice 2011 is being organized in the Golden Jubilee year of IIM Calcutta to facilitate the interaction between the thought leaders of Indian society and the students of IIM Calcutta. The event aims to propagate the implementation of new ideas and thinking in the corporate world where most of the students will occupy influential positions in the years to come.



Earlier editions of Lattice

In 2009, during the maiden event of Lattice, Professor Biju Abraham spoke of the need for Lattice as "will aim to provide a forum where we can address the current state of Indian business, debate on the future blueprint the country should embark on and discuss the imperative role of B-schools in grooming the next-generation leaders." Speaking at the same event, Mr. Ajit Balakrishnan, IIMC's chairman, board of governors and CEO of Rediff.com, said, "We are not even noticing that major changes are happening in the world around us. Collective intelligence and machine learning are permeating several spheres of our lives. This situation is somewhat similar to the industrial revolution. India, he said, is building competency in symbolic analytic services, which focuses on problem identification and solving them. Examples are design engineering, investment analysis, journalism and management consultancy. By 2020, India will be ahead of major western powers. Students from the western world will come to IIMs for education." (*Economic Times, Dec 18, 2009*).

In 2010 the theme of the event was Socially Conscious Leadership and was inaugurated by Lt. Gen. J.S. Bajwa, UYSM, SM, the Chief of Staff of the Eastern Command, Indian Army and included speakers from Tata Motors, Peepli Live etc.

2011 edition: "Innovations for India: 2011 and beyond"

India is a melting pot of several races, cultures and traditions. Each kilometer travelled makes one hear a different language, see a different color, and taste a different flavor. India is a country where a billion people live in harmony. From rich to poor, elite to downtrodden, royal to commoner, all are huddled together in a democratic bind.

This variety brings complexity, as any policy has to fit millions of occasions and please millions of sub cultures and people belonging different economic strata. Experiencing India is both unique and exhausting. The good, the bad and the puzzling all exist in one frame. And that makes innovating for India challenging and satisfying. Social innovations for India has manifested in various forms like e-choupal, Amida's Simputer, kerosene run vehicles, cooperatives such as Amul etc. Even social mini revolutions have been caused by innovative methods like Satyagrah. What India needs is more India centric products, processes and policies to foster inclusive economic growth, social prosperity and poverty reduction.

We, at IIMC, believe that it is the magic wand of "Innovation" that will decide whether India can leverage its current strengths and achievements in order to sustain and improve its growth trajectory in the days to come. Also, we think that Innovation in India cannot survive unless it fosters inclusive growth. Hence, the entire social fabric of diverse and vibrant India should be the participants as well as the beneficiaries of the Great Indian Growth Story. But it is easier said than done. So, in our efforts to understand, appreciate and contribute to the innovations happening in India, as future business leaders, we have chosen "Innovation for India: 2011 and Beyond" as the central theme of Lattice 2011.

“Nothing in India is identifiable; the mere asking of a question causes it to disappear or merge into something else.”

E M Forster

Placement Process



Recruit on Campus

Companies are encouraged to visit the IIM Calcutta campus for the placement process, which includes pre-placement talks and interviews. Interviews can be arranged on campus taking advantage of our interview rooms or state-of-the-art video-conference facilities.

Notifying a job description

At any time during the year, descriptions of career opportunities can be sent to pgpexplacement@iimcal.ac.in

Videoconferencing Services

Information sessions and real time interviews can be conducted using our videoconferencing facilities, if a recruiter is unable to visit the campus. Please contact either the placement executives or student placement co-ordinators for assistance regarding scheduling and arranging for interviews/information sessions.

Placement Process And Policies

At IIM Calcutta, We want recruiting our students to be easy and flexible. We also want to optimize your success and deliver the highest yield possible based on your offers and marketing efforts. With this in mind, we have outlined a set of guidelines practiced by organizations that tend to have the highest acceptance rate.

The Placement Process

- Companies are encouraged to visit the campus for the placement process which includes pre-placement talks and interviews.
- Unless explicit permission has been provided by the Placement Committee, participants are restricted from approaching companies directly for individual placements. Companies are requested to interact either through student placement co-ordinators or executives of the Placement Committee.

Campus Visit Policy

Companies may visit the Institute before the scheduled placement days to conduct industry talks and discussions. Following guidelines shall be applicable in this context :

- Any on-campus activity which is not a part of regular academic curriculum is defined as company-participant interaction. Companies can conduct a maximum of two interactions for PGPEX (slot for interaction will be assigned on a first come first serve basis)
- All campus activities must be scheduled in conjunction with the PGPEX placement committee.
- The fixed joining fee per student is charged for the services offered to the company throughout the course of recruitment from the campus.
- All placement charges should be settled within one month of students joining the organization. The institute however does not guarantee that the student will join the company or will remain in the job for a specified duration of time.
- Service taxes, if applicable, will be charged in addition to the fees.

Communication

- Recruiters are required to communicate the offer details to the PGPEX Placement Committee in order to enable the Committee to streamline the placement process for both recruiter and participant.
- We advise our students to consider each opportunity as a long term commitment and to accept offers where they can make contributions over time. The placement committee understands your need to finalize business planning and will encourage students to make their decisions as quickly as possible. We encourage you to stay in close contact with us throughout the recruiting season and offer process so that, we can ensure students are adhering to our guidelines and assist you with any helpful information.
- Employers are expected to honour any offers they extend. If an offer must be rescinded, employers should contact their account manager immediately to work out a positive communication strategy.

Grade Non-Disclosure

PGPEX students have substantial work experience and have been admitted through a rigorous evaluation of each applicant's educational background, intellectual capabilities, professional experience and global outlook. Successful completion of this programme at IIM Calcutta signifies each participant's academic success, management potential and cultural awareness. The School treats its students' grades as confidential information and has therefore adopted a policy of grade non-disclosure.

The Placement Committee reserves the right to amend the rules/guideline stated above and will inform the companies of any changes thereto.

Fee Structure

The institute would be charging the following fees to the companies for each student who joins the company.

Offer

Recruitment Fee per Student	
Global (Foreign)	USD 3,000
Indian	INR 60,000

Placement Calender

The fifth batch of PGPEX students will be graduating in March 2012

Placement Process

Begins 26th December 2011

Career Development and Placement Office
Indian Institute of Management Calcutta
Diamond Harbour Road Joka Kolkata 700 104 India
E-mail : pgpexplacement@iimcal.ac.in

Tel +91 33 24380458
+91 9330032478

Fax +91 33 24677053

Student Placement Co-ordinators

Aparajita Roy	+91 9836449444
Kishore Shakalya	+91 9830411185
Pramod Kamath	+91 9830411183
Prateek Madhav	+91 9830411184
Ruchin Sodhani	+91 9874885444

Placement Executive

Ms Pratima Bhattacharya	+91 9231543168
Ms Sikha Bhattacharya	+91 9231546019
Mr Sasanka Sekhar Roy	+91 9231543313

Places to Stay
Oberoi Grand
15 Jawaharlal Nehru Road (Chowringhee)
Tel : +91 33 22492233/22491217

Taj Bengal
34B Belevederel Road (Alipore)
Tel : +91 33 22233939/22491766

Hyatt Regency
JA 1 Sector 3 Salt Lake
Tel : +91 33 23351234

Park Hotel
17 Park Street
Tel : +91 33 22499000

ITC Sonar Bangla Sheraton
1 Halden Avenue E M Bypass
Tel : +91 33 23454545

Hotel Hindustan International
235/1 A J C Bose Road
Tel : +91 33 22802323/22472394

Achievers' Archive

Recipients of National Awards in painting from Prime Minister, President and Chief Minister

Scholarship holder in National level Science Talent competition
Recipient of Awards in International Public Speaking Contests
Adventure biker with cross country and Trans Himalayan Terrain experience
An aspiring writer whose maiden work is in pre-publication stage
Adviser and strategist for NGO working with the disabled



C
CONTINUOUS LEARNING

G
GLOBAL OUTLOOK

S
SEASONED TALENT

O
OUTSTANDING MENTORS

E
ETHICAL LEADERSHIP



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