# STUDENT HANDBOOK & PROSPECTUS

# MANAGEMENT PROGRAMME 2014



# School of Management Studies Indira Gandhi National Open University Maidan Garhi, New Delhi-110 068

Website: www.ignou.ac.in

Price : ₹1,000/-(₹1,050/- by Post)

### RECOGNITION

### ALL INDIA COUNCIL FOR TECHNICAL EDUCATION

(A STATUTORY BODY OF THE GOVERNMENT OF INDIA)

DR. NAGIN CHAND ADVISOR (PC/ACADEMIC)

> F.No. AICTE/Academic/MOU-DEC/2005 May 13, 2005

To

### The Secretaries/Directors

Technical Education All State Governments/Union Territories

Subject: Recognition of MBA, MCA programmes awarded by Indira Gandhi National Open University, (IGNOU) New Delhi.

IGNOU, New Delhi has been established by sub-section (2) of section (1) of the IGNOU Act, 1985 (50 of 1985) vide Notification No. F.13-12/85-Desk(U) dated September 19, 1985 issued by the Department of Education, Ministry of HRD, Government of India, New Delhi.

I am directed to say that the Master of Business Administration (MBA) and Master of Computer Applications (MCA) degrees awarded by IGNOU are recognized by AICTE.

Your faithfully,

-Sd.-

(Nagin Chand)

Copy to:

All Regional Officers, AICTE.

Indira Gandhi Sports Complex, I.P. Estate, New Delhi-110 002 Phone: 23392506, 63-65,68,71,73-75 Fax: 011–23392554

IGNOU is a CENTRAL UNIVERSITY established by an Act of Parliament in 1985 (Act No. 50 of 1985). IGNOU Degrees/Diplomas/Certificates are recognised by all the members of the Association of Indian Universities (AIU) and at par with Degrees/Diplomas/Certificates of all Indian Universities/Deemed Universities/Institutions *vide* UGC Circular No. F. 1-8/92 (CPP) dated February 1992 & AIU Circular No. EV/B (449)/94/176915-177115 dated January 1994.

### **Print Production**

Mr. K.G. Sasi Kumar Assistant Registrar (Publication) SOMS, IGNOU, New Delhi

May, 2013

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Further information on the Indira Gandhi National Open University courses may be obtained from the University's office at Maidan Garhi, New Delhi-110 068.

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IDENTITY CARD	

• ACKNOWLEDGEMENT CARD

### PROGRAMMES ON OFFER

• MBA

• DIM • PGDIM

• PGDHRM • PGDFM

• PGDOM • PGDMM

• PGDFMP

Student Handbook & Prospectus would be available at all Regional Centres, Study Centres, and IGNOU-ARMY, NAVY, AND ASSAM RIFLES Recognised Regional Centres.

Student Handbook and Prospectus is also available on university's website **www.ignou.ac.in**. The candidates downloading the Form from website are required to send a Demand Draft of ₹1,050/- (Rupees one thousand fifty only) drawn in favour of IGNOU payable at New Delhi.

### Schedule of activities for OPENMAT-XXXIV and XXXV Entrance Test

Date of Entrance Test	Last date of submission of the OPENMAT entrance test application form (Form 1) at IGNOU Headquarters	Validity of OPENMAT score and Eligible to seek admission in*	Last date for submission of application form for admission (Form-2) at the concerned Regional Centre alongwith Result Card, Identity proof, and other relevant documents
08.09.2013	08.08.2013	1st Sem. 2014 (January 2014)	30 <sup>th</sup> November 2013
(OPENMAT-XXXIV)		2nd Sem. 2014 (July 2014)	31 <sup>st</sup> May 2014
02.02.2014	15.12.2013	2nd Sem. 2014 (July 2014)	31 <sup>th</sup> May 2014
(OPENMAT-XXXV)		1st Sem. 2015 (January 2015)	30 <sup>th</sup> November 2014

### **IMPORTANT NOTES:**

- 1. Application Form for OPENMAT (XXXIV or XXXV) Entrance Test (Form-1), as the case may be, has been provided in a separate envelope alongwith this Student Handbook & Prospectus. Please see the instructions for filling up Form-1 at page no. 158.
- 2. Hall Tickets will be provided to the candidates before ten (10) days of the entrance test. In case of non-receipt of Hall Ticket three (03) days before the entrance test, candidate can download hall ticket from IGNOU website (www.ignou.ac.in) and report to the examination centre for appearing in the entrance test.
- 3. The OPENMAT result card will be sent to the students within 6-7 weeks from the date of the OPENMAT examination. In case of non-receipt of the result card, result card can be downloaded from the IGNOU website.
- 4. \*Those who qualify for admission will have to apply on the **admission form** (**Form 2**) given in this prospectus to the **Regional Director concerned**. Such students will have a choice to take admission in any of the two subsequent semesters, i.e., one who qualifies the Entrance Test in August 2013 may take admission in the semester commencing January 2014 or July 2014. Similarly, the student who qualifies in February 2014 OPENMAT will be eligible for seeking admission in July 2014 or January 2015.

### THE UNIVERSITY

The Indira Gandhi National Open University was established by an Act of Parliament in 1985 to achieve the following objectives:

- \* democratising higher education by taking education to the doorsteps of the students,
- \* providing access to high quality education to all those who seek it, irrespective of age, region, or formal qualifications,
- \* offering need-based academic programmes by giving professional and vocational orientation to the courses
- \* promoting and developing distance education in India,
- \* setting and maintaining standards in distance education in the country as an apex body for the purpose.

Some of the special features of the Open and Distance Education System currently practised by IGNOU are:

- \* Relaxed entry requirements
- \* Provision of equal opportunity of admission to people from all over the country
- \* Provision of learning at one's own pace, place and time
- \* Cost-effective and cost-efficient educational operations
- \* Multi-media approach in the preparation of course packages
- \* Self-instructional Printed and Audio/Video course materials
- \* Network of student support services throughout the country
- \* Face-to-face Counselling and Tele-counselling
- \* Continuous evaluation through assignments
- \* Provision of terminal examination two times a year
- \* Interactive Satellite Aided Communication Network (Teleconferencing).
- \* Interactive Radio Counselling

### THE SCHOOLS OF STUDIES

With a view to developing interdisciplinary studies, the University operates through Schools of Studies. Each School is headed by a Director who arranges to plan, supervise, develop and organise its academic programmes and courses in co-ordination with the School staff and the different academic, administrative and service wings of the University. The emphasis is on providing a wide choice of courses at different levels through various programmes. Currently IGNOU has following schools of studies:

- School of Agriculture
- School of Computer and Information Sciences
- School of Continuing Education
- School of Education
- School of Engineering and Technology
- School of Extension and Development Studies
- School of Foreign Languages
- School of Gender and Development Studies
- School of Health Sciences
- School of Humanities
- School of Interdisciplinary and Transdisciplinary Studies

- School of Journalism and New Media Studies
- School of Law
- School of Management Studies
- School of Performing and Visual Arts
- School of Sciences
- School of Social Sciences
- School of Social Work
- School of Tourism and Hospitality Services Sectoral Management
- School of Translation Studies and Training
- School of Vocational Education and Training

### **ACADEMIC PROGRAMMES**

The University offers programmes leading to Certificate, Diploma or Degree, covering conventional as well as innovative programmes. Most of these programmes have been developed after an initial survey of the demand for such studies. They are launched with a view to fulfil the student's needs for:

- \* certification
- \* improvement of skills

- \* acquisition of professional qualifications
- \* continuing education and professional development at work place
- \* self-enrichment
- \* diversification of knowledge, etc.

The University follows multi-media approach in imparting instruction to its learners. It comprises of:

- \* Self-instructional printed course material packages
- \* Assignments for assessment and feedback
- \* Supporting audio-video programmes
- \* Face-to-face interaction with academic counsellors at Study Centres or at work centres depending on programme requirement
- \* Practicals at designated institutions
- \* Project Work in some programmes
- \* Work-related field project/Functional assignments as per programme requirements
- \* Telecast of video programmes on the National Network of Doordarshan (DD-I)
- \* Broadcast of audio programmes by All India Radio (selected stations)
- \* Interactive Satellite Aided Communication Network (Teleconferencing)
- \* Interactive Radio Counselling

### **COURSE MATERIAL**

Learning materials are prepared for the courses by teams of experts drawn from conventional universities, management institutions and professionals from all over the country and in-house faculty. These materials are edited by the content experts and language experts at IGNOU before they are finally sent to the press. Similarly audio and video programmes are produced in consultation with the course writers, in-house faculty and producers. These materials are previewed and reviewed by the faculty as well as outside experts and edited or modified wherever necessary before they are despatched to the Study Centres and Doordarshan.

Printed material is supplied directly to the students at the addresses supplied by them. The cost of material is covered in the programme fee itself. Audio/Video programmes are made available at the Study Centres where Audio/Video playing equipment are also available. Audio/Video programmes of the University are also broadcast as per a prearranged schedule. Print materials and audio/video tapes are also available for a price. Interested persons/institutions may request for a catalogue from **The Registrar (MPDD)**, **IGNOU**, **Maidan Garhi**, **New Delhi** - 110 068.

### **CREDIT SYSTEM**

The University follows the 'Credit System' for most of its programmes. Each credit amounts to 30 hours of study comprising all learning activities. Thus, a six credit course involves 180 hours. All management courses are six credit courses except the project course. This helps the student to understand the academic effort one has to put in, in order to successfully complete a course. Completion of an academic programme (Degree, Diploma or Certificate) requires successful clearing of both, the assignments and the term-end examination of each course in a programme.

### STUDENT SUPPORT SERVICES

IGNOU has established a number of study centres throughout the country. Study Centres provide counselling facilities at periodic intervals, act as information centres, and as examination centres. Currently 286 study centres provide counselling facilities for the Management Programme. Study Centres also have a basic library of management books for reference purposes. Each student is assigned to a study centre where s/he also submits assignments to the study centre coordinator. To coordinate the study centres, the University has established 56 Regional Centres all over the country. The University has also established 6 IGNOU-Army, 4 IGNOU-Navy, and a IGNOU-Assam Rifle Recognised Regional Centres to cater to the needs of Army, Navy, and Assam Rifles personnel respectively. List of Study Centres for Management Programmes and Regional Centres are given in **Appendix 2** and **Appendix 3** respectively.

Learners may seek the help of following University functionaries for sorting out the issues indicated below:

(i)	About Admission, Fee receipt, Re-registration, Re-admission, Change of Study Centre, Bonafide Certificate, Counselling, Evaluation of Assignments. Non-receipt of Study Material and assignments.	:	Regional Director of your region		
(ii)	About Examination Centre, Exam result, Grade card, Change of electives, Credit exemption, Credit transfer, Re-checking, Issuance of Diploma and Change of Address, etc.	:	Registrar (SED), Indira Gandhi National Open University Maidan Garhi, New Delhi-110 068		29538427 29536743 29538429
(iii)	For Migration Certificate	:	<ul> <li>Regional Director alongwith the following documents:</li> <li>(i) Application Form (can be obtained from Regional Centres and H.Q.)</li> <li>(ii) Photocopy of Grade card and Provision certificate or Degree Certificate</li> <li>(iii) A fee of ₹300/- in the form of Demand I drawn in favour of IGNOU payable at t where your Regional Centre is located.</li> </ul>	Oraft he city	7
(iv)	For Change of Region	:	The Regional Director concerned with copy Registrar (SRD) Indira Gandhi National Ope University, Maidan Garhi, New Delhi- 1100	en	
(v)	Subject Related Queries	:	Director School of Management Studies Indira Gandhi National Open University Maidan Garhi, New Delhi - 110068.		29532073 29532078
(vi)	MBA Project Proposal		Project Coordinator School of Management Studies Indira Gandhi National Open University Maidan Garhi, New Delhi-110068 mbasy	Fax:	:29573041 : 29534372 @ignou.ac.in

Students are advised to get in touch with their Study Centres for latest/updated information.

### **DELIVERY SYSTEMS**

The methodology of instruction in this University is different from that of the conventional Universities. The Open University System is more learner-oriented and the student is an active participant in the teaching-learning process. Most of the instruction is imparted through distance rather than face-to-face communication. The University follows a multimedia approach for instruction. It comprises:

- a) **Print Material:** The printed material of the programme is supplied to the students in batches of blocks for every course (on an average of 5 blocks per course). A block which comes in the form of a booklet generally comprises 3 to 5 units.
- b) Audio-Visual Material Aids: The learning package contains audio and video programmes which have been produced by the University for better clarification and enhancement of understanding of the course material given to the student. A video programme is normally of 25-30 minutes' duration. The audio programmes are run and video programmes are screened at the study centres during the hours of the counselling session. The video programmes of Management Studies are telecast on DD-I (Doordarshan) every Friday at 6.30 a.m. Some of the selected stations of All India Radio also broadcast the audio programmes. Students can confirm the broadcast schedule for the programmes from their study centres. The information is also provided on the University website.

- c) **Counselling Sessions :** Normally, counselling sessions are held as per a schedule drawn before hand by the Study Centre Coordinator. They are held on weekends, that is, Saturday and Sunday. There are 6 counselling sessions of 2<sup>1</sup>/<sub>2</sub> hours duration for each course in face to face mode, apart from telecounselling sessions at Gyan Darshan-II, as per pre-announced schedule.
- d) **Interactive Radio Counselling:** The University conducts live phone-in-programmes through various stations of All India Radio. Schedule of these phone-in-programmes would be available at study centres.

### GYAN DARSHAN AND GYAN VANI EDUCATIONAL CHANNELS

### **Gyan Darshan**

Gyan Darshan is a bouquet of satellite-based educational TV channels which was started on 26th January, 2000. It carries not only the educational video programmes of IGNOU, but also those of other major educational organizations like the UGC, CIET-NCERT, NIOS, IITs, TTTIs and also developmental and cultural programmes intended for the public at large. Operating through a C-band transponder on INSAT 3C as free-to-air channels on a round the clock basis, the channels have been upgraded as completely digital channels with effect from 26th January, 2003.

In its present digital configuration, the Gyan Darshan bouquet offers the following channels:

- **GD-I:** A satellite based TV channel devoted to educational and developmental needs of the society. A bouquet of 4 channels providing round the clock service aiming at primary, secondary, higher and technical education.
- **GD-II:** An exclusive educational satellite to provide interactive education using DVB-RCS technology. It offers distance education through virtual classroom mode and provides access to digital repository of educational content hosted at IGNOU.

The Gyan Darshan channels can be accessed through local cable operators or through a dish antenna equipped for digital reception on C-band from INSAT 3C (downlink frequency: 4165 MHz. Symbol rate: 26000).

### Gyanvani: DELHI FM 105.6 MHZ

An educational FM Radio network providing programmes covering different aspects and levels of education including primary and secondary education, adult education, technical education and vocational education, higher education and extension education.

### **DIGITAL REPOSITORY**

### e-gyankosh

A national digital repository to store, index, presence, distribute and share the digital learning, resources developed by the open and distance learning institutions in the country. To access the items in repository registration is required and registration is free.

### MANAGEMENT PROGRAMME

Starting its operation in 1987, the School of Management Studies today offers a wide range of Programmes. The School follows a system of course-wise registration in its Management Programme.

In the Management Programme, semester system is followed as: January to June (first semester of the year) and July to December (second semester of the year). The following courses are on offer for the year 2014/2015 in First and Second Semesters respectively. **The students should opt for registration of those courses only which are on offer during a particular semester.** 

# **Courses on Offer (Semester-wise)**

## January 2014/2015 Semester (January to June)

# July 2014/2015 Semester (July to December) Sl. | Course | Course Title

Sl. No.	Course Code	Course Title	Sl. No.	Course Code	Course Title
1	MS-1	Management Functions and Behaviour	1	MS-1	Management Functions and Behaviour
2	MS-2	Management of Human Resources	2	MS-2	Management of Human Resources
3	MS-3	Economic and Social Environment	3	MS-3	Economic and Social Environment
4	MS-4	Accounting and Finance for Managers	4	MS-4	Accounting and Finance for Managers
5	MS-5	Management of Machines and Materials	5	MS-5	Management of Machines and Materials
6	MS-6	Marketing for Managers	6	MS-6	Marketing for Managers
7	MS-7	Information Systems for Managers	7	MS-7	Information Systems for Managers
8	MS-8	Quantitative Analysis for Managerial Applications	8	MS-8	Quantitative Analysis for Managerial Applications
9	MS-9	Managerial Economics	9	MS-9	Managerial Economics
10	MS-10	Organisational Design, Development and Change	10	MS-10	Organisational Design, Development and Change
11	MS-11	Strategic Management	11	MS-11	Strategic Management
12	MS-91	Advanced Strategic Management	12	MS-91	Advanced Strategic Management
13	MS-95	Research Methodology for Management Decisions	13	MS-95	Research Methodology for Management Decisions
14	MS-100	Project Work (equivalent to two courses)	14	MS-100	Project Work (equivalent to two courses)
15	MS-21	Social Processes and Behavioural Issues	15	MS-25	Managing Change in Organisations
16	MS-22	Human Resource Development	16	MS-26	Organisational Dynamics
17	MS-23	Human Resource Planning	17	MS-27	Wage and Salary Administration
18	MS-24	Employment Relations	18	MS-28	Labour Laws
19	MS-41	Working Capital Management	19	MS-29	International Human Resource Management
20	MS-42	Capital Investment and Financing Decisions	20	MS-44	Security Analysis and Portfolio Management
21	MS-43	Management Control Systems	21	MS-45	International Financial Management
22	MS-51	Operations Research	22	MS-46	Management of Financial Services
23	MS-52	Project Management	23	MS-55	Logistics and Supply Chain Management
24	MS-53	Production/Operations Management	24	MS-56	Materials Management
25	MS-54	Management Information Systems	25	MS-57	Maintenance Management
26	MS-61	Consumer Behaviour	26 27	MS-58 MS-66	Management of R&D and Innovation  Marketing Research
27	MS-62	Sales Management	28	MS-68	Management of Marketing Communication
28	MS-63		20	1413-00	and Advertising
29	MS-64	Product Management International Marketing	29	MS-611	Rural Marketing
		_	30	MS-612	Retail Management
30	MS-65	Marketing of Services	31	MS-94	Technology Management
31	MS-92	Management of Public Enterprises	32	MS-96	Total Quality Management
32   33	MS-93 MFP-1	Management of New and Small Enterprises Equity Markets	33	MS-97	International Business
34	MFP-1 MFP-2	Equity Markets Equity Derivatives	34	MFP-4	Currency and Debt Markets
35	MFP-3	Commodity Markets	35	MFP-5	Professionals in Financial Markets Practice
		· · · · · · · · · · · · · · · · · · ·			

(Detailed course outline of each course is given in Appendix-8)

Examination will be held in June and December every year for all the courses, however, the assignment will only be available for the courses which are on offer in respective semesters.

### PROGRAMME STRUCTURE

Successful completion of a specific combination of above courses would lead to:

- Master of Business Administration (MBA), or
- Diploma in Management (DIM), or
- Post-Graduate Diploma in Management (PGDIM), or
- Post Graduate Diploma in Human Resource Management (PGDHRM), or
- Post-Graduate Diploma in Financial Management (PGDFM), or
- Post-Graduate Diploma in Operations Management (PGDOM), or
- Post-Graduate Diploma in Marketing Management (PGDMM).
- Post-Graduate Diploma in Financial Markets Practice (PGDFMP)

### **Master of Business Administration (MBA)**

The **MBA Programme** consists of 21 courses in all. These comprise of :

- All the courses in PGDIM (Eleven Courses) i.e. MS-1 to MS-11
- Five courses from any one of the specialisation streams
- Compulsory Courses (MS-91, MS-95) and any one elective course out of (MS-92/93/94/96/97)
- Project Course (MS-100) equivalent to 2 courses.

### **Diploma in Management (DIM)**

The **Diploma in Management Programme** comprises of 5 courses (three compulsory and two elective courses to be chosen out of four). The following table presents the overall scheme of courses:

Programme	Course Status	Course Code	Course Title
Diploma in	Compulsory	MS-1	Management Functions and Behaviour
Management	courses	MS-2	Management of Human Resources
(DIM)		MS-3	Economic and Social Environment
	Electives	MS-4	Accounting and Finance for Managers
	(2 out of 4)	MS-5	Management of Machines and Materials
		MS-6	Marketing for Managers
		MS-7	Information Systems for Managers

### Post Graduate Diploma in Management (PGDIM)

The **Post Graduate Diploma in Management** programme comprises of 11 courses. The following table presents the list of courses in the programme.

Programme	Course	Course
	Code	Title
Post Graduate	MS-1	Management Functions and Behaviour
Diploma in	MS-2	Management of Human Resources
Management	MS-3	Economic and Social Environment
(PGDIM)	MS-4	Accounting and Finance for Managers
	MS-5	Management of Machines and Materials
	MS-6	Marketing for Managers
	MS-7	Information Systems for Managers
	MS-8	Quantitative Analysis for Managerial Applications
	MS-9	Managerial Economics
	MS-10	Organisational Design, Development and Change
	MS-11	Strategic Management

### **The Specialisation Diploma Programmes (PGSDMs)**

**The Specialisation Programme in Functional Areas** presently consists of 5 streams of functional area P.G. diplomas listed below. In order to qualify for a particular specialisation P.G. diploma a student is required to successfully complete five courses in all from that particular stream.

Programme P.G. Diploma in:	Course Code	Course Title
Human Resource Management (PGDHRM)	MS-21 MS-22 MS-23 MS-24 MS-25 MS-26 MS-27 MS-28 MS-29	Social Processes and Behavioural Issues Human Resource Development Human Resource Planning Employment Relations Managing Change in Organisations Organisational Dynamics Wage and Salary Administration Labour Laws International Human Resource Management
Financial Management (PGDFM)	MS-41 MS-42 MS-43 MS-44 MS-45 MS-46	Working Capital Management Capital Investment and Financing Decisions Management Control Systems Security Analysis and Portfolio Management International Financial Management Management of Financial Services
Operations Management ( <b>PGDOM</b> )	MS-51 MS-52 MS-53 MS-54 MS-55 MS-56 MS-57 MS-58	Operations Research Project Management Production/Operations Management Management Information Systems Logistics and Supply Chain Management Materials Management Maintenance Management Management of R&D and Innovation
Marketing Management (PGDMM)	MS-61 MS-62 MS-63 MS-64 MS-65 MS-66 MS-68 MS-611 MS-612	Consumer Behaviour Sales Management Product Management International Marketing Marketing of Services Marketing Research Management of Marketing Communication and Advertising Rural Marketing Retail Management
Financial Markets Practice (PGDFMP)	MFP-1 MFP-2 MFP-3 MFP-4 MFP-5	Equity Markets Equity Derivatives Commodity Markets Currency and Debt Markets Professionals in Financial Markets Practice

### The Integrative Module

The five Integrative module consists of two compulsory courses, five elective courses, (out of which the student is required to choose one) and a project course which is equivalent to two courses. The details are given below:

Course Status	Course Code	Course Title
Compulsory	MS-91	Advanced Strategic Management
Courses	MS-95	Research Methodology for Management Decisions
	MS-100	Project course (Equivalent to two courses)

Elective Courses (choose any one)	MS-92 MS-93 MS-94 MS-96	Management of Public Enterprises  Management of New and Small Enterprises  Technology Management  Total Quality Management
	1.10 > 0	Total Quality Management
	MS-97	International Business

### ELIGIBILITY FOR ADMISSION TO MANAGEMENT PROGRAMMES

1. Graduation in any discipline with 50% marks for general category / 45% for reserved category, with 3 years' (post-qualification) managerial/supervisory/professional experience.

OR

Professional Degree with 50% marks in:

Engineering/Medicine/Chartered Accountancy (ICAI) Cost and Works Accountancy (ICWA)/ Company Secretaryship (ICSI) / Law.

- 2. Clearance of OPENMAT conducted by IGNOU.
- 3. There is no age bar.

### Note:

- Bachelor's Degree of 2 years duration is not accepted for higher studies in IGNOU.
- Last date for submission of filled-in application form for appearing in Entrance Test (**OPENMAT-XXXIV**) is 08.08.2013. The Entrance Test is scheduled for 08.09.2013. For the subsequent test, last date may be referred to as given on page 5.
- The university reserves the right to grant/deny admission to any candidate.

### FOR FOREIGN STUDENTS

Foreign students residing in India and have a **valid student visa** for the minimum duration of the programme are eligible to seek admission in IGNOU programmes. Such students are required to remit the fee at par with foreign students (fee structure of foreign students could be downloaded from the website **www.ignou.ac.in**. Admission of foreign students residing in India will be processed by the International Division of the University after ensuring their antecedents from the Ministry of External Affairs/Ministry of Human Resource Development.

### **ENTRANCE TEST (OPENMAT XXXIV and XXXV)**

Admission to Management Programmes of IGNOU is done through **OPENMAT Entrance test**, held twice a year. For appearing in the entrance test (**OPENMAT**) a student has to fill up **APPLICATION FORM FOR OPENMAT ENTRANCE TEST (Form 1)** which is provided separately in an envelope alongwith this *STUDENT HANDBOOK AND PROSPECTUS*. **Please see the instructions for filling up the ENTRANCE TEST Form at pages 158**. You need to send the form in the same envelope by Registered/Speed Post so as to reach the IGNOU H.Q. on or before the last date printed on the application form. No other document is required to be submitted alongwith this form. The Entrance Test will be held on the following dates:

```
OPENMAT XXXIV - 08.09.2013 (Sunday, 10.00 A.M. — 1.00 P.M.)

OPENMAT XXXV - 02.02.2014 (Sunday, 10.00 A.M. — 1.00 P.M.)
```

A student can appear in anyone of the above OPENMAT Examinations. If a student wants to appear in more than one OPENMAT Examinations s/he is required to apply separately.

### **ADMISSION**

Admission to the MBA, DIM, PGDIM and PG Diplomas in HRM, FM, OM, MM and FMP will be done on the basis of the score obtained in the OPENMAT, conducted all over India twice a year as per above schedule.

A result card will be sent to all the candidates who have appeared in the OPENMAT examination. It will indicate whether the candidate has qualified or not qualified for admission on the basis of cut-off score as decided by the University. After qualifying in OPENMAT, a learner will have to apply for admission on the specified **APPLICATION FORM (Form 2)** which is given in the Prospectus (p. 161-162) alongwith required documents to the Regional Director concerned.

### Learners are advised to retain a Photo Copy of the Application Form submitted to IGNOU.

Admission will be offered to all those attaining the cut off score and above, subject to their fulfilling other eligibility criteria as mentioned in Appendix 1 (p. 21).

### VALIDITY OF OPENMAT SCORE

Candidates who have qualified for admission on the basis of the score obtained in the Entrance Test (OPENMAT) will be eligible to seek admission into Management Programme in any of the following two semesters. For example, a student who qualifies for admission in September 2013 OPENMAT, may take admission in any of the following two semesters i.e. either in January 2014 or July 2014 semester. Similarly one who qualifies in February 2014 OPENMAT may take admission in July 2014 or January 2015 semester. The last dates for submission of the Application Form (Form-2) for Admission to these semesters are as follows:

For those qualifying September 2013 Test — For 1st Sem. 2014 (January 2014) – 30th November, 2013 (OPENMAT-XXXIV) For 2nd Sem. 2014 (July 2014) – 31st May, 2014 For 2nd Sem. 2014 (July 2014) – 31st May, 2014 For 1st Sem. 2015 (January 2015) – 30th November, 2014

### INCOMPLETE AND LATE APPLICATIONS

Incomplete and late application forms will be summarily rejected without referring to the candidate. The students are, therefore, advised to fill all the relevant columns carefully and enclose application form for admission alongwith the requisite fee through a Bank Draft, copies of testimonials as evidence of age, caste, experience, educational qualifications and any other certificate, if required, original hall ticket for OPENMAT entrance test and the result card. The university will not accept any statement from the students about their ignorance in meeting these requirements.

### **RE-REGISTRATION / RE-ADMISSION**

1) Application Form for Admission to Management Programme (Form 2) will be submitted only at the time of first entry to the programme. Subsequent continuation in the programme will be through RE-REGISTRATION FORMS (p. 173). You may also use the photocopies of these forms.

### Schedule for submission of Re-registration Forms is as under:

S.No.	July Session	January Session	Late Fee
1.	1st February to 31st March	1st August to 1st October	Nil
2.	1st April to 30th April	3rd October to 31st October	₹200/-
3.	1st May to 31st May	1st November to 30th November	₹500/-
4.	1st June to 20th June	1st December to 20th December	₹1,000/-

- 2) You must submit **Re-registration Form** (which is also a part of this booklet) alongwith course fee at your **Regional Centre** only.
- 3) You will be allowed to register for not more than four courses per semester.
- 4) Registration for MS-100 (Project Course) will be allowed only after you have registered for MS-1 to MS-11 and MS-95 (12 courses).
- 5) A course once registered for study, **must be successfully completed within 4 semesters** (the validity period). In case of failure to do so, you will be required to **re-validate the registration** by paying the requisite fee of ₹1,500/- per course by filling the Re-registration form as per schedule printed thereon.
- 6) Mailing of study material is course-wise and material for each course will be despatched in one package along with the assignment. On re-registration once again, the earlier score of qualified assignments and/or term-end examination can be retained and the student will be required to complete the left over requirements of that course.
- 7) Change of Courses: A learner has to indicate in the Admission Form/Re-registration Form, the courses s/he is opting for. However, request for change of courses will be entertained within one-and-a-half month of the commencement of the session (i.e. by 15th February and 16th August for first and second semesters

of the year respectively) on payment of a fee of ₹1500/- per course through Demand Draft drawn in favour of IGNOU payable at the city of the Regional Centre. The application should be addressed to the Regional Director, IGNOU Regional Centre of your region.

8) Change of specialisation stream is not permitted.

### MAXIMUM DURATION IN MANAGEMENT PROGRAMME

- The maximum duration of the MBA Programme is 8 (eight) years. Thereafter, students seeking 'fresh admission' for completion of the left over course(s) will not be required to qualify the OPENMAT Entrance Test again. However, this facility is available only once.
- If a student fails to successfully complete all the requirements for the award of Degree/Diploma in another 8 year duration (i.e. 8+8=16 years), then s/he will have to **seek admission afresh** by qualifying the OPENMAT entrance and no credit transfer facility will be provided.
- In both the cases, a separate admission form (Form 3), which is a part of this booklet (p.97), is required to be filled by such students. However, all formalities prescribed for **seeking admission afresh** after 16 years would remain same as applicable in case of a fresh student.

Those students who were admitted earlier to Management Programmes [including SDM (DE)] without the provision of Entrance Test are required to clear the **mandatory requirement of clearance of Entrance Test** while seeking fresh admission. Such students will fill the normal Admission Form (Form 2).

As indicated in 'Re-Registration' above, students would be allowed to register for maximum four courses in a semester to enable them to register/re-register for proper combination of 21 courses for the award of MBA Degree in five semesters. However, course(s) once registered must be successfully completed within four semesters, failing which s/he would need to re-validate the registration for the course as prescribed in point no. 5 above. The validity of a course registered after 7th year of the initial admission to the Programme would be reduced appropriately, so that the prescribed maximum duration of eight years would remain unchanged.

### CREDIT TRANSFER POLICY

If any student fails to complete all the requirements for the award of Degree/Diploma within the maximum prescribed duration, s/he would have to take **fresh admission** in the programme by filling **Form-3 (pp. 97)**. Full credit transfer would be allowed in accordance with the approved internal credit transfer policy. The certification would be awarded corresponding to the semester in which s/he completes all the courses. The 'internal credit transfer policy' is given in **Appendix 7 (p.94)**.

### CERTIFICATE OF COMPLETION

A certificate of completion in one or more successfully completed courses may also be awarded to students who do not wish to, or are unable to complete all the required courses for the Degree/Diploma and/or **surplus courses opted which do not form proper combination of courses for the award of Degree/Diploma**. It may however, be noted that the credit of a successfully completed course cannot be accounted for more than one programme.

### RESERVATION

The University provides for reservation of seats for Scheduled Castes, Scheduled Tribes, OBC and Physically Handicapped learners as per the Government of India rules. There would be some relaxation in qualifying standards for SC/ST categories and female candidates.

### FEE STRUCTURE

Course fee of ₹1500/- per course can be paid through a Bank Draft obtained from any one of the scheduled banks in favour of IGNOU and should be payable at the city where your Regional Centre is situated (both at the time of Admission and Re-Registration). Please write Your Name, Enrolment Number and address on the back of the Bank Draft to ensure proper credit to your fee account.

Course fee can also be paid through bank challan (both at the time of Admission and Re-registration) at the designated Indian Bank and IDBI Bank branches given in Appendix-9. Two copies of the challan will be returned to you by the bank out of which copy marked as "University's copy" should be submitted to the Regional Centre along with Admission/Re-registration form.

Fee once paid is not refundable under any circumstances. It is also not adjustable against any another programme of this university.

### SCHOLARSHIPS AND REIMBURSEMENT OF FEES

All students including those belonging to reserved categories viz., Scheduled Castes/Scheduled Tribes, OBC and Physically Handicapped are required to pay the full fee at the time of admission to the University.

Students belonging to Reserved Categories *viz.* SC, ST & Physically Handicapped admitted to IGNOU are eligible for Government of India scholarships provided these are available for PG level programmes. They are advised to collect scholarship forms from the Directorate of Social Welfare or Office of the Social Welfare Officer of the concerned State Government and submit the filled in forms to them through the concerned Regional Director of IGNOU. Scholarship scheme of National Centre for Promotion of Employment of Disabled People (NCPEDP) for Post Graduate level programmes is available for the students of this university.

The university reserves the right to change the rules from time to time. However, latest rules will be applicable to all the students irrespective of year of registration.

### **CHANGE OF REGION BY STUDENTS**

When a student wants a transfer from one Region to another, s/he has to write to the Regional Centre from where s/he is seeking a transfer. Further, s/he has to obtain a certificate from the Coordinator of the Study Centre from where he/she is seeking transfer regarding number of assignments submitted. The Regional Director of the region from where the student is seeking transfer will transfer all records and the status of the programme fee payment pertaining to the student to the Regional Centre where the student is being transferred under intimation to the Registrar (SRD) and the student.

### CHANGE/CORRECTION OF ADDRESS AND STUDY CENTRE

In case there is any correction/change in the address, the learners are advised to make use of proforma provided in the Prospectus and send it to the Regional Director concerned who will forward the data to SR Division, IGNOU, Maidan Garhi, New Delhi-110 068. Requests received directly will not be entertained. The form for change of address can also be downloaded from IGNOU website www.ignou.ac.in. Learners are advised not to write letters to any other officer in the University in this regard. Normally, it takes 4-6 weeks to effect the change. Therefore, the learners are advised to make their own arrangements to get the mail redirected to the changed address during this period. In case a change of Study Centre is desired, the learners are advised to fill the proforma and address it to the Regional Centre concerned. Counselling facilities are not available for all Programmes at all the Study Centres. As such, learners are advised to make sure that counselling facilities are available for the subject s/he has chosen, at the new Study Centre opted for. Request for change of Study Centre is normally accepted subject to availability of seat for the programme at the new Study Centre asked for. Change of address and Study Centre are not permitted until admissions are finalized.

### **EVALUATION**

The evaluation system of the programme is based on two components:

- a) Continuous evaluation in the form of assignments (weightage: 30%)
  - This component carries a weightage of 30%. There will be one graded assignment per course. The assignment is to be submitted to the Co-ordinator of the Study Centre to which the student is assigned or attached with.
- b) Term-end examination (weightage: 70%)

  Term-end exams will be held twice every year in the months of June and December. The students are at liberty to appear in any of the examinations conducted by the University during the year. A student will be

allowed to appear in the Term-End Examination, only after s/he has registered for that course and submitted the assignment.

For appearing in the Examination, a student has to submit an Examination form before the due dates as given in **the schedule of operations** (p.19).

If a student misses any term-end examination of a course for any reason, s/he may appear for any of them or all the papers subject to the maximum of 8 papers in the subsequent term-end examinations. This facility will be available until a student secures the minimum pass grade in the courses but up to a maximum period of four semesters since the date of registration of the course is valid for four semesters. Beyond this period s/he may continue for another four semesters by getting Re-admission by paying fee again. In that case the score of qualified assignments and/or term-end examination will be retained and the student will be required to complete the left out requirements of such re-registered courses.

The following components will comprise the term-end examination for each course:

- \* Analytical and conceptual comprehension through essay type questions.
- \* Cases or problem solving exercises.

Letter grade system is used for grading continuous and term-end examination components. These letter grades are:

A = Excellent

B = Very Good

C = Good

D = Satisfactory

E = Unsatisfactory

For successfully qualifying a course, a student will have to obtain at least 'D' Grade in both continuous and term-end examinations. However, the overall average should be at least 'C' grade for the successful completion of a course.

Following is the system of converting the overall letter grades to percentage equivalents.

A = 80% and Above

B = 60% to 79.9%

C = 50% to 59.9%

D = 40% to 49.9%

E = Below 40%

Modalities of submission of assignments and appearing in term-end examinations are given in Appendix 6.

### **EXEMPTION SCHEME**

### **Definitions**

- i) "Accredited institution" means a University established by an Act of Parliament or by an Act of State Legislature; or an institution "deemed to be a university"; or an "institution of national importance"; or institutions recognised by statutory bodies like AICTE, ICMR, ICAR, etc.
- ii) "School" means the Schools of Studies of IGNOU.
- iii) "Exemption" means exemption from "course work/counselling/submission of assignments only" i.e., if a. student is allowed "exemption" in a particular course, s/he is not required to do the assignments of course/courses as other students do but s/he will have to sit for a term end examination(s) in such course(s) and clear it/them successfully; in such cases weightage for Term-end Examination will be 100 %.
- iv) IGNOU "programmes" and "courses" mean "courses" and "subjects" or "papers" respectively of conventional universities.

### **Modalities**

- i) Normally exemption will be applicable only from a diploma to an equivalent diploma, a degree to an equivalent degree and a post graduate degree to an equivalent post graduate degree.
- ii) Exemption will be permissible only in the case of students coming from accredited institutions.
- iii) Exemption will be granted only on the basis of individual courses and not on the basis of year to year courses as in conventional institutions.

- iv) Students exempted from studying the courses may take the examination of the exempted courses during any of the two Term-end Examinations.
- v) Exemption up to two courses is allowed in each of DIM, PGDIM, PG Specialisation Diplomas and Integrative Courses, except the Project Course (MS-100).

  Exemption in ICNOLL is provided for course work and assignments only. For all courses that you get an
  - Exemption in IGNOU is provided for course work and assignments only. For all courses that you get an exemption, you would still have to appear in the term end examination. The weightage of the term end examination will be 100%.
- vi) Students cannot register for more than four courses inclusive of exempted courses, in a semester. For registration purposes the course MS-100 is counted as one course only.
- vii) Students seeking Course Exemption should apply individually to the Registrar (SRD), IGNOU, Maidan Garhi, New Delhi-110068, enclosing a Demand Draft for ₹200/- per Course drawn in the name of IGNOU and payable at New Delhi, attested copies of Marks Sheet and attested copies of syllabus of such courses, covered by them. Such cases will be examined separately by the Equivalence Committee at the headquarters of the University. The process will take a minimum period of three months from the date of receipt of such requests, with all the relevant documents, by the above concerned officer. Fee paid for exemption will not be refunded under any circumstances even if exemption in a certain course(s) is rejected.

The basis of exemption will be:

- a) Course coverage with at least 90% matching content and
- b) a minimum of 50% marks or 'C' grade on a 5-point scale.

### **MIGRATION CERTIFICATE**

For Migration Certificate, requisition may be sent to the Regional Director alongwith the following documents:

- 1) Application (can be obtained from the Head Office or photocopy of the one given in programme guide could be used).
- 2) Attested copy of the Grade card and Provisional certificate.
- 3) Fee of ₹300/- in the form of demand draft drawn in favour of IGNOU payable at the city where Regional Centre is located.

### CREDIT TRANSFER SCHEME

**Internal Credit transfer scheme for fresh admission to Management Programme after expiry of maximum duration (effective from 2011 onwards)**: For students who have not completed the MBA programme within the maximum duration of 8 years, a provision of fresh admission to the Management Programme, under a new enrolment number has been made. The rules regarding transfer of credits from the old enrolment number are given in *Appendix-7*. The form for fresh admission in order to complete the leftover courses (**Form 3**) is also given along with *Appendix-7*.

### SCHEDULE OF OPERATIONS

	Activities	First Semester (JanJune)	Second Semester (July-December)
i)	Despatch of Study Material to begin	During first half of December of preceding year	During first half of June
ii)	Counselling	January-May	July-November
iii)	Submission of assignments	30th April	31st October
iv)	Assignment feedback	15th May	15th November
v)	Term-end Examinations	JUNE	DECEMBER
vi)	Dates for submission of Examination Forms	1st March to 31st March (without late fee)  1st April to 20th April - with ₹300 late fee  21st April to 30th April - with ₹500 late fee  1st May to 15th May - with ₹1000 late fee	1st September to 30th September (without late fee)  1st October to 20th October - with ₹300 late fee  21st October to 31st October - with ₹500 late fee  1st November to 15th November - with ₹1,000 late fee
vii)	Dates for submission  of Re-registration form for next semester at RC	1st August to 1st October (without late fee) 3rd October to 31st October - with ₹200 late fee 1st November to 30th November with ₹500 late fee 1st December to 20th December with ₹1,000 late fee	1st February to 31st March (without late fee) 1st April to 30th April - with ₹200 late fee 1st May to 31st May with ₹500 late fee 1st June to 20th June with ₹1,000 late fee
viii)	Submission of Requisition for fresh set of assignments, if not attempted earlier	November/December	May/June

### (Dates are subject to change due to unforeseen circumstances.)

- 1. Examination fee is ₹60/- per course.
- 2. Examination Form can also be filled up and submitted through IGNOU website **www.ignou.ac.in** till March 31st and September 30th for June and December Term-end examinations respectively.
- 3. Examination form is to be submitted at Regional Centre under which the examination centre falls, and demand draft is to be made in favour of IGNOU and payable at the city where the examination form is being submitted.

### **FACULTY OF MANAGEMENT STUDIES**

**DIRECTOR** 

Prof. Nawal Kishor M.Com., PGDIM, Ph.D.

International Business, International Marketing

**PROFESSORS** 

Prof. B.B. Khanna

M.Sc. (Psy.), Ph.D. (Mgmt.)

HRM, HRD, OB

Chairperson, Human Resource Management Area

Prof. G. Subbayamma M.A. (Eco.), Ph.D. Corporate Management

Chairperson, Corporate Management Area

Prof. Srilatha M.A. (Psy.), Ph.D.

Human Resource Management

Prof. K. Ravi Sankar

MBA, Ph.D. Finance

Chairperson, Accounting & Finance Area

Prof. Kamal Yadava

B.Sc. (Engg.), MBA, Ph.D.

Marketing

Chairperson, Marketing Management Area

Prof. P.C. Basak

M.Tech, Ph.D. (Ind. Mgmt), FIE, FIIIE

**Operations Management** 

Chairperson, Operations Management Area

Prof. Anurag Saxena

M.Sc. (Stat.), Ph.D., PGDDE Operations Management

Prof. T.U. Fulzele

M.A. (Eco.), MBA, M.Phil., Ph.D.

e-Business

**Associate Professors** 

Dr. Neeti Agrawal MBA, Ph.D.

Corporate Management

Dr. Gopal Jadav

M.B.A., LL.B., Ph.D.

Human Resource Management

**Assistant Professors** 

Mr. T.V. Vijay Kumar (Senior Scale)

B.Sc., MBA Marketing

Ms. Anjali Ramteke (Senior Scale)

B.Sc. (Tech.), MBA

Finance

Dr. Kamal Vagrecha (Senior Scale)

MBA, Ph.D. Finance

Dr. Leena Singh

M.A. (Eco.), MBA, Ph.D

Corporate Management

### ADMINISTRATIVE/SECRETARIAL STAFF

Mrs. Neeta Sethi, Asstt. Registrar Mr. Ranjit Kumar, D.E.O.

Mr. Mukesh Dutt Gaur, P.A. Mrs. Susheela, Assistant

Mrs. V. Selvajyoti, Sr. Assistant Mr. Anand Prakash, JAT

Mr. Ravi Kumar, D.E,O,
Mr. Mukesh Meena, Attendant

Appendix 1

# NAMES AND CODES OF PROGRAMMES, ELIGIBILITY, FEES

Sl. No.	Name of the Programme	Programm Code	e Eligibility	Fee
1.	Master of Business	MP	Eligibility:	₹1,500
	Administration		1) Graduation in any discipline with 50% marks for general category / 45% for reserved category, with 3 years' (post-qualification) managerial/supervisory/professional experience.	per course (₹3,000 for MS-100)
			OR	
			Professional Degree with 50% marks in: Engineering/Medicine/Chartered Accountancy (ICAI)/Cost and Works Accountancy (ICWAI)/Company Secretaryship (ICSI)/Law.	
			2) Clearance of OPENMAT conducted by IGNOU.	
			3) There is no age bar.	
2.	Post Graduate Diploma in Management	MP	Same as above	₹1,500/- per course
3.	Post Graduate Diploma in Human Resource Management	MP	Same as above	₹1,500/- per course
4.	Post Graduate Diploma in Financial Management	MP	Same as above	₹1,500/- per course
5.	Post Graduate Diploma in Operations Management	MP	Same as above	₹1,500/- per course
6.	Post Graduate Diploma in Marketing Management	MP	Same as above	₹1,500/- per course
7.	Post Graduate Deiplona in Financial Markets Practice	MP	Same as above	₹1,500/- per course
7.	Diploma in Management	MP	Same as above	₹1,500/- per course

### **NOTES:**

- All Programmes are offered in English.
- Supervisory experience means that the person is in the supervisory cadre and supervising or looking after the work of a minimum of six subordinates reporting to him/her.
- Managerial experience means that the person is entrusted with decision making responsibilities.
- 'Experience' means work experience of a person after acquiring the qualifications as specified above.

# Appendix 2

# REGIONWISE LIST OF STUDY CENTRES

SI. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
1	AGARTALA	2601	AGARTALA	COORDINATOR IGNOU STUDY CENTRE TRIPURA UNIVERSITY UNIVERSITY CAMPUS AGARTALA TRIPURA 799004
2	AHMEDABAD	0901	AHMEDABAD	COORDINATOR IGNOU STUDY CENTRE L.D. ARTS COLLEGE NAVRANGPURA AHMEDABAD GUJARAT 380009
3	AHMEDABAD	0902	VADODARA	COORDINATOR IGNOU STUDY CENTRE M.S. UNIVERSITY GENERAL EDUCATION BUILDING VADODARA GUJARAT 390002
4	AHMEDABAD	0905	SURAT	COORDINATOR IGNOU STUDY CENTRE MTB ARTS COLLEGE SURAT GUJARAT 395001
5	AHMEDABAD	0909	MEHSANA	COORDINATOR IGNOU STUDY CENTRE NEW PROGRESIVE EDUCATION TRUST ABOVE HOMEOPATHY COLLEGE MEHSANA GUJARAT 384002
6	AHMEDABAD	0910	ANAND	COORDINATOR IGNOU STUDY CENTRE SARDAR PATEL UNIVERSITY UNIVERSITY HEALTH CENTRE VALLABH VIDYANAGAR ANAND GUJARAT 388120
7	AHMEDABAD	0911	GANDHINAGAR	COORDINATOR IGNOU STUDY CENTRE SAMARPAN ARTS & COMMERCE COLLG GANDHINAGAR GUJARAT

SI. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
8	AHMEDABAD	0913	BHARUCH	COORDINATOR IGNOU STUDY CENTRE ANJUMAN-E-TALIME-IDARA COURT ROAD OPPOSITE TREASURY BHARUCH GUJARAT 392001
9	AHMEDABAD	0920	AHMEDABAD	COORDINATOR IGNOU STUDY CENTRE L.J. COMMERCE COLLEGE VASTRAPUR AHMEDABAD GUJARAT 380015
10	AHMEDABAD	0922 R	ANKLESHWAR	COORDINATOR IGNOU RECOG. STUDY CENTRE ANKLESHWAR IND. DEV. SOCIETY PLOT NO. 910 GIDC ESTATE ANKLESHWAR GUJARAT 390002
11	AHMEDABAD	0928 R	RAJKOT	COORDINATOR IGNOU RECOG. STUDY CENTRE N.I.M.I.T. C/O PARAG AD. JANSATTA PRESS RAJKOT GUJARAT 360005
12	AHMEDABAD	2901	DAMAN & DIU	COORDINATOR IGNOU STUDY CENTRE DAMAN GOVERNMENT ARTS COLLEG DAMAN & DIU DAMAN & DIU 396210
13	ALIGARH	2702	AGRA	COORDINATOR IGNOU STUDY CENTRE ST. JOHN'S COLLEGE AGRA FORT AGRA UTTAR PRADESH 282002
14	ALIGARH	2713	ALIGARH	COORDINATOR IGNOU STUDY CENTRE ALIGARH MUSLIM UNIVERSITY ALIGARH, UTTAR PRADESH 202002

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
15	ALIGARH	2714	MORADABAD	COORDINATOR IGNOU STUDY CENTRE HINDU COLLEGE STATION ROAD MORADABAD UTTAR PRADESH 244001
16	ALIGARH	2738	BULANDSHAHR	COORDINATOR IGNOU STUDY CENTRE I.P. (POST GRADUTATE) COLLEGE BULANDSHAHR UTTAR PRADESH 203001
17	ALIGARH	2764	MATHURA	COORDINATOR IGNOU STUDY CENTRE BABU SHIVNATH AGRAWAL COLLEGE MATHURA UTTAR PRADESH 281004
18	BANGALORE	1301	BANGALORE	COORDINATOR IGNOU STUDY CENTRE BES COLLEGE OF ARTS & SCIENCE IV 'T' BLOCK JAYANAGAR BANGALORE KARNATAKA 560011
19	BANGALORE	1302	MANGALORE	COORDINATOR IGNOU STUDY CENTRE ST. ALOYSIUS COLLEGE KODIALBAIL MANGALORE KARNATAKA 575003
20	BANGALORE	1305	MYSORE	COORDINATOR IGNOU STUDY CENTRE VIDYAVARDHAKA LAW COLLEGE SHESHADRI IYER ROAD MYSORE KARNATAKA 570021
21	BANGALORE	1309	BANGALORE	COORDINATOR IGNOU STUDY CENTRE AL-AMEEN ARTS SCI. & COM. COL. HOSUR ROAD NEAR LAL BAGH MAIN GATE BANGALORE KARNATAKA 560002

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
22	BANGALORE	1310	BELLARY	COORDINATOR IGNOU STUDY CENTRE VEERA SAIVA COLLEGE CANTONMENT BELLARY KARNATAKA 583101
23	BANGALORE	1311	DEVANGERE	COORDINATOR IGNOU STUDY CENTRE BAPUJI INSTT. OF ENGG & TECH. SHAMANUR ROAD DAVANGERE KARNATAKA 577004
24	BANGALORE	1314	BANGALORE	COORDINATOR IGNOU STUDY CENTRE BANGALORE INSTT. OF TECH- NOLOGY K.R. ROAD V.V. PURAM BANGALORE KARNATAKA 560004
25	BANGALORE	1319	TUMKUR	COORDINATOR IGNOU STUDY CENTRE SRI SIDDARTHA INSTT. OF TECH TUMKUR, KARNATAKA 572105
26	BANGALORE	1320	BANGALORE	COORDINATOR IGNOU STUDY CENTRE GOVERNMENT SCIENCE COLLEGE NRUPATHUNGA ROAD BANGALORE KARNATAKA 560001
27	BANGALORE	1344 R	BANGALORE	COORDINATOR IGNOU STUDY CENTRE CMR INSTT. OF MNGMT.STUDIES 2079, 2ND CROSS, 3RD BLOCK HENNR BNSWLI LAYOUT, KALYANGR BANGALORE KARNATAKA
28	BANGALORE	1388 P	BANGALORE	PROG I/C IGNOU PROG STUDY CENTRE ICFAI BUSINESS SCHOOL SRINIVASA INDUSTRIAL ESTATE KANAKAPURA ROAD BANGALORE KARNATAKA 560062

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
29	BANGALORE	13113	BELLARY	COORDINATOR IGNOU STUDY CENTRE O P JINDAL CENTRE OPP TO POLICE QUARTERS VIDYANAGAR PO, TORNAGAIIU BELLARY KARNATAKA 583275
30	BANGALORE	13129	BANGALORE	COORDINATOR IGNOU STUDY CENTRE SURANA COLLEGE CENTRE FOR PG STUDIES 17 TUMKUR MYSORE RING RD KENGERI SATELLITE TOWN BANGALORE KARNATAKA
31	BHAGALPUR	0505	BHAGALPUR	COORDINATOR IGNOU STUDY CENTRE MARWARI COLLEGE (T.M. BHAGALPUR UNIVERSITY) BHAGALPUR, BIHAR 812007
32	BHOPAL	1501	BHOPAL	COORDINATOR IGNOU STUDY CENTRE MOTILAL VIGYAN MAHAVIDYALAYA BHOPAL MADHYA PRADESH 462008
33	BHOPAL	1506	INDORE	COORDINATOR IGNOU STUDY CENTRE HOLKAR SCIENCE COLLEGE INDORE MADHYA PRADESH 452001
34	BHOPAL	1516	UJJAIN	COORDINATOR IGNOU STUDY CENTRE VIKRAM UNIVERSITY UJJAIN MADHYA PRADESH 456010
35	BHOPAL	1519	RAJGARH	COORDINATOR IGNOU STUDY CENTRE GOVERNMENT BOYS PG COLLEGE RAJGARH MADHYA PRADESH 465661

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
36	ВНОРАL	1504	GWALIOR	COORDINATOR IGNOU STUDY CENTRE JIWAJI UNIVERSITY GWALIOR MADHYA PRADESH 474011
37	BHUBANESHWAR	2101	BHUBANESHWAR	COORDINATOR IGNOU STUDY CENTRE KALINGA INSTT OF INDL. TECH PATIA BHUBANESHWAR ORISSA 751024
38	BHUBANESHWAR	2103	ROURKELA	COORDINATOR IGNOU STUDY CENTRE GOVERNMENT COLLEGE ROURKELA ORISSA 796004
39	BHUBANESHWAR	2104	BERHAMPUR	COORDINATOR IGNOU STUDY CENTRE KHALIKOTE COLLEGE GANJAM BERHAMPUR ORISSA 760001
40	BHUBANESHWAR	2106	BALASORE	COORDINATOR IGNOU STUDY CENTRE FAKIR MOHAN COLLEGE BALASORE ORISSA 756001
41	BHUBANESHWAR	2108	SAMBALPUR	COORDINATOR IGNOU STUDY CENTRE GANGADHAR MEHER COLLEGE SAMBALPUR ORISSA 768004
42	BHUBANESHWAR	2191	CUTTACK	COORDINATOR IGNOU STUDY CENTRE BOSE SCHOOL OF ENGINEERING GOVT. OF ORISSA POLYTECHNIC AT-JOBRA, PO SCB MED.COLL. DT. CUTTACK ORISSA 753007

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
43	BIJAPUR	1304	GULBARGA	COORDINATOR IGNOU STUDY CENTRE GULBARGA UNIVERSITY GULBARGA UNIVERSITY CAMPUS GULBARGA KARNATAKA 585106
44	CHANDIGARH	0601	CHANDIGARH	COORDINATOR IGNOU STUDY CENTRE PUNJAB UNIVERSITY DEPT. OF CORESSPONDENCE COURSE CHANDIGARH CHANDIGARH 160017
45	CHANDIGARH	1036	AMBALA	COORDINATOR IGNOU STUDY CENTRE M.D.S.D. GIRLS COLLEGE AMBALA CITY HARYANA 134002
46	CHANDIGARH	2203	PATIALA	COORDINATOR IGNOU STUDY CENTRE PUNJABI UNIVERSITY ARTS BLOCK - III TOP FLOOR PATIALA PUNJAB 147002
47	CHENNAI	2501	CHENNAI	COORDINATOR IGNOU STUDY CENTRE DDGD VAISHNAVA COLLEGE 445, E.V.R. PERIYAR HIGH ROAD ARUMBAKKAM CHENNAI, TAMILNADU 600106
48	CHENNAI	2505	MYLAPORE	COORDINATOR IGNOU STUDY CENTRE RAMAKRISHNA MISSION VIDYAPITH VIVEKANAND COLLEGE 45, OLIVER RD, MYLAPORE CHENNAI, TAMILNADU 600004
49	CHENNAI	2506	SALEM	COORDINATOR IGNOU STUDY CENTRE THYAGARAJAR POLYTECHNIC P B NO. 523 SALEM, TAMILNADU 636005

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
50	CHENNAI	2510 R	CHENNAI	COORDINATOR IGNOU RECOG. STUDY CENTRE SCS KOTHARI ACADEMY FOR WOMEN 17, VENKATAPATHI STREET KILPAUK CHENNAI TAMILNADU 600010
51	CHENNAI	2532	THIRUVELLORE	COORDINATOR IGNOU STUDY CENTRE JAYA COLLEGE OF ARTS & SCIENCE MTH ROAD TIRUNINRAVUR THIRUVELLORE TAMILNADU 602024
52	CHENNAI	2534	HOSUR	COORDINATOR IGNOU STUDY CENTRE ER. PERUMAL MANIMEKALAI P'NIC KRISHNAGIRI HIGHWAYS KONERIPALLI HOSUR TAMILNADU 635117
53	CHENNAI	2543 D	NAMAKKAL	COORDINATOR IGNOU SPL STUDY CENTRE-SC/ST C.R.S.T.C. 4/38, DR. SANKARAN ROAD GANDHI NAGAR NAMAKKAL TAMILNADU 637001
54	CHENNAI	2564	TIRUCHENGODE	COORDINATOR IGNOU STUDY CENTRE K.S. RANGASAMY COLLEGE OF TECH KSR KALVI NAGAR THOKKAVADI POST (NAMAKKAL DT.) THIRUCHENGODE TAMILNADU 637209
55	CHENNAI	2570	PERAMBALUR	COORDINATOR IGNOU STUDY CENTRE THANTHAI HANS ROEVER COLLEGE PERAMBALUR TAMILNADU 621212

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
56	CHENNAI	2593	VELLORE	COORDINATOR IGNOU STUDY CENTRE VOORHEES COLLEGE OFFICERS LINE VELLORE TAMILNADU 632001
57	CHENNAI	3101	PONDICHERRY	COORDINATOR IGNOU STUDY CENTRE ACADEMIC STAFF COLLEGE CENTRAL UNIVERSITY LAWSPET PUDUCHERRY PUDUCHERRY 605008
58	CHENNAI	25160	CHENNAI	COORDINATOR IGNOU STUDY CENTRE SHRI S S S JAIN COLLEGE(WOMEN) NO 3 MADLEY ROAD T NAGAR CHENNAI TAMILNADU 600017
59	CHENNAI	25180 P	CHENNAI	PROG I/C IGNOU PROG STUDY CENTRE ICFAI BUSINESS SCHOOL HARINI TOWERS,NO7 CONRAN SMITH ROAD,GOPALAPURAM ROYAPETTAH CHENNAI TAMILNADU 600086
60	COCHIN	1402	COCHIN	COORDINATOR IGNOU STUDY CENTRE SACRED HEART COLLEGE THEVARA COCHIN KERALA 682013
61	COCHIN	1407	TRICHUR	COORDINATOR IGNOU STUDY CENTRE SREE KERALA VERMA COLLEGE TRICHUR KERALA 680001

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
62	COCHIN	1435 D	ALLEPPEY	COORDINATOR IGNOU SPL STUDY CENTRE-RA IMPERIAL COLLEGE MICHEL JUNCTION MAVELIKKARA ALLEPPEY KERALA -
63	COCHIN	1481	KAKKAND	COORDINATOR IGNOU STUDY CENTRE RAJAGIRI COLLEGE OF MANAGE MENT APPLIED SCIENCE RAJAGIRI VALLEY, PO KAKKAND COCHIN KERALA 682039
64	COCHIN	14101 P	KOCHI	PROG I/C IGNOU PROG STUDY CENTRE ICFAI BUSINESS SCHOOL CHAKRAM PILLI TOWERS,PUTHAI RD JUNCTION NH 47 BI -PASS PO PALARIVATTOM KOCHI KERALA 682028
65	COCHIN	14103 P	ALAPUZHA	PROG I/C IGNOU PROG STUDY CENTRE ICFAI NATIONAL COLLEGE J P TOWERS,NEAR DISTT COURT ALAPUZHA KERALA 688011
66	COCHIN	14104 P	KOTTAYAM	PROG I/C IGNOU PROG STUDY CENTRE ICFAI NATIONAL COLLEGE PALLIMOUTI ARCADE KAYI-KUZHY,K K ROAD KOTTAYAM KERALA 686004
67	COCHIN	14105 P	KANNUR	PROG I/C IGNOU PROG STUDY CENTRE ICFAI NATIONAL COLLEGE NEAR ASHOKA HOSPITAL, SOUTH BAZHAR KANNUR KERALA 670002

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
68	COCHIN	14106 P	PALAKKAD	PROG I/C IGNOU PROG STUDY CENTRE ICFAI NATIONAL COLLEGE ROYAL PLAZA,CALICUT MAIN ROAD OLAVAKKODE PALAKKAD KERALA 678002
69	COCHIN	14107 P	KASARGODE	PROG I/C IGNOU PROG STUDY CENTRE ICFAI NATIONAL COLLEGE T B JUNTION MUNCIPAL OFFICE ROAD KASARGODE KERALA 671121
70	COCHIN	14108 P	MALLAPURAM	PROG I/C IGNOU PROG STUDY CENTRE ICFAI NATIONAL COLLEGE NEAR POST OFFICE KOTTAPADI MALLAPURAM KERALA 676519
71	COCHIN	14129	COCHIN	COORDINATOR IGNOU STUDY CENTRE IFCR LITTLE FLOWER CAMPUS 37/715/ S A ROAD KADAVANTHRA COCHIN KERALA 682020
72	COCHIN	14156	PALAKKAD	COORDINATOR IGNOU STUDY CENTRE PALGHAT MANAGEMENT ASSOCIATION MANAGEMENT HOUSE 066 NH 47 MARUTHARODE PALAKKAD KERALA 678007
73	COCHIN	14157	КОСНІ	COORDINATOR IGNOU SPL STUDY CENTRE R.M.A.S 3RD FLOOR GCDA SHOPPIN COMPLEX MARINE DRIVE KOCHI KERALA 682031

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
74	COCHIN	14166	COCHIN	COORDINATOR IGNOU STUDY CENTRE THE COCHIN COLLEGE COCHIN 682002
75	COCHIN	14165 D	THRIKKAKARA	COORDINATOR IGNOU SPCL STUDY CENTRE BHARATA MATA COLLEGE THRIKKAKARA P.O. COCHIN KERALA 682021
76	DARBHANGA	0504	MUZAFFARPUR	COORDINATOR IGNOU STUDY CENTRE BRA BIHAR UNIVERSITY LIBRARY CAMPUS MUZAFFARPUR BIHAR 842001
77	DARBHANGA	0557	MADHUBANI	COORDINATOR IGNOU STUDY CENTRE RAMKRISHNA COLLEGE MADHUBANI BIHAR 847211
78	DEHRADUN	2705	DEHRADUN	COORDINATOR IGNOU STUDY CENTRE D.A.V. PG COLLEGE D A V COLLEGE ROAD DEHRADUN UTTRANCHAL 248001
79	DEHRADUN	3702	SAHARANPUR	COORDINATOR IGNOU STUDY CENTRE MAHARAJ SINGH COLLEGE SAHARANPUR UTTAR PRADESH 247001
80	DEHRADUN	2711	HALDWANI	COORDINATOR IGNOU STUDY CENTRE MB GOVERNMENT PG COLLEGE HALDWANI-263141 UTTRANCHAL
81	DEHRADUN	2717	ALMORA	COORDINATOR IGNOU STUDY CENTRE KUMAON UNIVERSITY ALMORA-263601 UTTRANCHAL

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
82	DEHRADUN	2749	MUZAFFARNAGAR	COORDINATOR IGNOU STUDY CENTRE S.D. COLLEGE BHOPA ROAD MUZAFFAR NAGAR UTTAR PRADESH 251001
83	DEHRADUN	3715	PANTNAGAR	COORDINATOR IGNOU STUDY CENTRE G B PANT UNIVERSITY AGRICULTURE & TECHNOLOGY PANTNAGAR DIST U.S.NAGAR UTTARKHAND 263145
84	DEHRADUN	47002	NAJIBABAD	COORDINATOR IGNOU STUDY CENTRE SAHU JAIN P G COLLEGE NAJIBAD UTTAR PRADESH 246763
85	DELHI 1	0706	DELHI	COORDINATOR IGNOU STUDY CENTRE SCH OF AVIATION SCIENCE & TECH DELHI FLYING CLUB LIMITED SAFDARJUNG AIRPORT NEW DELHI DELHI 110003
86	DELHI 1	0714	DELHI	COORDINATOR IGNOU STUDY CENTRE DELHI COLL. OF ARTS & COMMERCE NETAJI NAGAR NEW DELHI-110023 DELHI
87	DELHI 1	0757	DELHI	COORDINATOR IGNOU STUDY CENTRE AMITY INSTITUTE OF EDUCATION AMITY CAMPUS, 44 M-BLOCK SAKET NEW DELHI-110016 DELHI
88	DELHI I`	0747	DELHI	COORDINATOR IGNOU STUDY CENTRE ALLIANCE EDUCARE & RES PVT LTD C/O LAXMAN PUBLIC SCHOOL HAUZ KHAZ ENCLAVE, HAUZ KHAZ NEW DELHI-110016 DELHI

SI. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
89	DELHI 1	1007	FARIDABAD	COORDINATOR IGNOU STUDY CENTRE PT. J.L. NEHRU GOVT. COLLEGE SECTOR - 16A FARIDABAD, HARYANA 121001
90	DELHI 1	1042	FARIDABAD	COORDINATOR IGNOU STUDY CENTRE GOVT COLLEGE FOR WOMEN SECTOR 16-17 FARIDABAD HARYANA
91	DELHI 1	07103	DELHI	COORDINATOR IGNOU STUDY CENTRE COLLEGE OF VOCATIONAL STUDIES SHEIKH SARAI,PHASE II NEW DELHI DELHI 110017
92	DELHI 1	07109	DELHI	COORDINATOR IGNOU STUDY CENTRE INSTITUTE OF PUBLIC HEALTH & HYGIENE,RZ A-44 MAHIPALPUR DELHI, DELHI 110037
93	DELHI 1	07153	DELHI	COORDINATOR IGNOU STUDY CENTRE MODI ACADEMIC INTERNATIONAL INSITUTE, 24-A LAJPAT NAGAR IV RING ROAD NEW DELHI 110024
94	DELHI 1	0713	DELHI	COORDINATOR IGNOU STUDY CENTRE JESUS & MARY COLLEGE UNIVERSITY OF DELHI CHANAKYAPURI NEW DELHI DELHI 110021
95	DELHI 2	0712	DELHI	COORDINATOR IGNOU STUDY CENTRE VIVEKANAND MAHILA COLLEGE VIVEK VIHAR NEW DELHI DELHI 110032

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
96	DELHI 2	0769	DELHI	COORDINATOR IGNOU STUDY CENTRE SHYAM LAL COLLEGE G.T. ROAD SHAHDARA DELHI, DELHI 110032
97	DELHI 2	0776 P	DELHI	PROG. I/C IGNOU PROG. STUDY CENTRE UNIV. INSTT OF COMPUTERS & TEC 'A' BLOCK, UPS CAMPUS PREET VIHAR NEW DELHI, DELHI 110092
98	DELHI 2	0784	ROHINI	COORDINATOR IGNOU STUDY CENTRE BITCOM SERVICES (P) LTD. PLOT NOT 366,3RD FLOOR KOHAT ENCLAVE DELHI, DELHI 110034
99	DELHI 2	07107	DELHI	COORDINATOR IGNOU STUDY CENTRE MAHARAJA AGRASEN COLLEGE VASUNDARA ENCLAVE NEAR CHILLA SPORTS COMPLEX DELHI-110096 DELHI
100	DELHI 2	07111	DELHI	COORDINATOR IGNOU STUDY CENTRE DOT COM ACADEMIA N R CONVENT SCHOOL PREMISES NANGLOI NILOTHI MAIN NANGLOI NAJAFGARH ROAD, NEW DELHI 110041
101	DELHI 2	0731	DELHI	COORDINATOR IGNOU STUDY CENTRE PC TRAINING INSTITUTE PCTI HOUSE, UU-11 NORTH PITAMPURA NEW DELHI-110034 DELHI
102	DELHI 2	0772	DELHI	COORDINATOR IGNOU STUDY CENTRE ACHARYA INST OF PROF. STUDIES 2647, HUDSON LANE NORTH CAMPUS DELHI-110009 DELHI

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
103	DELHI 2	29010	DELHI	COORDINATOR IGNOU STUDY CENTRE TECNIA INSTITUE 5 PSP MADHUBAN CHOWK ROHINI DELHI 110085
104	DELHI 2	29020	DELHI	COORDINATOR IGNOU STUDY CENTRE VIVEKANANDA INST.PROF.STUDIES (VIPS) G-1-12 G T KARNAL ROAD NEW AZADPUR METRO STATION NEW DELHI 110033
105	DELHI 2	29032	DELHI	COORDINATOR IGNOU STUDY CENTRE JAGANNATH INSTITUTE OF MANAGEMENTY SCIENCES PLOT NO 2 COMMUNITY CENTRE SECTOR 3 ROHINI NEW DELHI 110058
106	DELHI 2	29038	PATPARGANJ	COORDINATOR IGNOU STUDY CENTRE GOVINDAM BUSINESS SCHOOL 514, INDUSTRIAL ESTATE PATPARGANJ DELHI 110092
107	DELHI 3	0701	DELHI	COORDINATOR IGNOU STUDY CENTRE SHYAMA PRASAD MUKHERJEE COLL. FOR WOMEN PUNJABI BAGH (WEST) NEW DELHI DELHI-110026
108	DELHI 3	0709	DELHI	COORDINATOR IGNOU STUDY CENTRE RAMLAL ANAND COLLEGE BENITO JUAREZ ROAD NEW DELHI DELHI-110021
109	DELHI 3	0719	DELHI	COORDINATOR IGNOU STUDY CENTRE TIHAR CENTRAL JAIL NO. 3, TIHAR JAIL HARI NAGAR (ONLY FOR INMATES) NEW DELHI DELHI 110064

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
110	DELHI 3	0737	DELHI	COORDINATOR IGNOU STUDY CENTRE ATMA RAM SANATAN DHARMA COLLEG UNIVERSITY OF DELHI DHAULA KHAN NEW DELHI DELHI 110021
111	DELHI 3	0762	DELHI	COORDINATOR IGNOU STUDY CENTRE MAHARAJA SURAJMAL INSTITUTE C - 4, JANAKPURI NEW DELHI DELHI 110058
112	DELHI 3	1006	GURGAON	COORDINATOR IGNOU STUDY CENTRE DRONACHARYA GOVERNMENT COLLEGE GURGAON HARYANA 122001
113	DELHI 3	1040 P	GURGAON	PROG. I/C IGNOU PROG STUDY CENTRE IILM INST.FOR HIGHER EDUCATION PLOT NO 69 SECTOR 53 GURGAON, HARYANA 122003
114	DELHI 3	1045	GURGAON	COORDINATOR IGNOU STUDY CENTRE GOVT GIRLS COLLEGE SECTOR 14, GURGAON HARYANA
115	DELHI 3	07127 D	DELHI	COORDINATOR IGNOU SPL STUDY CENTRE INST. OF VOCATIONAL STUDIES C/O BASWA INTERNATIONAL SCHOOL SETCOR 23 DWARKA NEW DELHI 110075
116	DELHI 3	38006	DELHI	COORDINATOR IGNOU STUDY CENTRE ATMA RAM CENTRE FOR CONTINUING EDUCATION 8/37,KIRTI NAGAR INDUST. AREA DELHI, DELHI 110015

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
117	DELHI 3	38015 D	GURGAON	COORDINATOR IGNOU SPL STUDY CENTRE (IN) DISTRICT JAIL BHONDSI GURGAON HARYANA 122002
118	DEOGHAR	0503	DHANBAD	COORDINATOR IGNOU STUDY CENTRE P.K. ROY MEMORIAL COLLEGE SERAIDHELA DHANBAD JHARKHAND 826001
119	DEOGHAR	0507	BOKARO	COORDINATOR IGNOU STUDY CENTRE EDN. & RESEARCH TRUST (NIPM) NEW ADMN. BUILDING III/B SCHOOL BOKARO STEEL CITY BOKARO JHARKHAND 827006
120	GUWAHATI	0401	GUWAHATI	COORDINATOR IGNOU STUDY CENTRE GUWAHATI UNIVERSITY GUWAHATI ASSAM 781014
121	GUWAHATI	0404	BONGAIGAON	COORDINATOR IGNOU STUDY CENTRE BIRJHORA MAHAVIDYALAYA BONGAIGAON ASSAM 783380
122	GUWAHATI	0407	DIBRUGARH	COORDINATOR IGNOU STUDY CENTRE DIBRUGARH UNIVERSITY DEPT. OF APPLIED GEOLOGY DIBRUGARH ASSAM 786004
123	GUWAHATI	0410	JORHAT	COORDINATOR IGNOU STUDY CENTRE C.K.B. COMMERCE COLLEGE JORHAT ASSAM 785001

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
124	GUWAHATI	0413	NORTH LAKHIMPUR	COORDINATOR IGNOU STUDY CENTRE LAKHIMPUR COMMERCE COLLEGE NORTH LAKHIMPUR ASSAM 787001
125	GUWAHATI	0455	GUWAHATI	COORDINATOR IGNOU STUDY CENTRE DARRANG COLLEGE TEZPUR DISTRICT SONITPUR ASSAM 784001
126	HYDERABAD	0101	HYDERABAD	COORDINATOR IGNOU STUDY CENTRE PMR DEGREE COLLEGE CHINTALAKUNTA CHECK POST L.B. NAGAR HYDERABAD, ANDHRA PRADESH 500074
127	HYDERABAD	0105	WARANGAL	COORDINATOR IGNOU STUDY CENTRE LAL BAHADUR COLLEGE WARANGAL ANDHRA PRADESH 506007
128	HYDERABAD	0106	ANANTAPUR	COORDINATOR IGNOU STUDY CENTRE SHRI SAIBABA NAT. DEGREE COLL. ANANTAPUR ANDHRA PRADESH 515001
129	HYDERABAD	0114	HYDERABAD	COORDINATOR IGNOU STUDY CENTRE S.N. COLLEGE OF PROF. STUDIES 11-4-653/3 GANGA JAMUNA HOTEL LANE, RED HILLS, LAKDI-KA-PUL HYDERABAD ANDHRA PRADESH 500004
130	HYDERABAD	0157	HYDERABAD	COORDINATOR IGNOU STUDY CENTRE S.D. SIGNODIA COLLEGE OF ARTS & COMMERCE & PG CENTRE 21-2-723/21, RIKAB GANJ HYDERABAD ANDHRA PRADESH 500002

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
131	HYDERABAD	0188	SECUNDERABAD	COORDINATOR IGNOU STUDY CENTRE SWAMY VIVEKANANDA INSTITUTE OF TECHNOLOGY MEHBOOB COLLEGE CAMPUS PATNY CENTRE SECUNDERABAD ANDHRA PRADESH 500003
132	HYDERABAD	01131	HYDERABAD	COORDINATOR IGNOU STUDY CENTRE AURORA'S BUSINESS SCHOOL 6-3-456/18 & 19 DWARAKPURI COLONY NEAR NIMS PUNJAGUTTA, HYDERABAD ANDHRA PRADESH 500082
133	IMPHAL	1701	IMPHAL	COORDINATOR IGNOU STUDY CENTRE MANIPUR UNIVERSITY UNIVERSITY CAMPUS CANCHIPUR IMPHAL MANIPUR 795003
134	ITANAGAR	0301	ITANAGAR	COORDINATOR IGNOU STUDY CENTRE D.N.GOVERNMENT COLLEGE ITANAGAR ARUNACHAL PRADESH 791113
135	JABALPUR	1502	JABALPUR	COORDINATOR IGNOU STUDY CENTRE RANI DURGAWATI UNIVERSITY JABALPUR MADHYA PRADESH 482001
136	JABALPUR	1515	CHHINDWARA	COORDINATOR IGNOU STUDY CENTRE DANIELSON DEGREE COLLEGE CHHINDWARA MADHYA PRADESH 480001
137	JABALPUR	41015 D	TILHARI	COORDINATOR IGNOU SPL STUDY CENTRE (M) XAIVER INST. OF MANAGEMENT 4TH MILE MANDALA ROAD TILHARI JABALPUR-482021 MADHYA PRADESH

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
138	JABALPUR	41017 D	SINGRAULI	COORDINATOR IGNOU SPCL STUDY CENTRE SINGRAULI IST OF TEC EDU(SITE) CIRCUIT HOUSE ROAD SINGRAULI MADHYA PRADESH 486889
139	JAIPUR	2303	КОТА	COORDINATOR IGNOU STUDY CENTRE KOTA ENGINEERING COLLEGE RAWAT BHATA ROAD KOTA RAJASTHAN 324010
140	JAIPUR	2306	AJMER	COORDINATOR IGNOU STUDY CENTRE GOVT COLLEGE AJMER RAJASTHAN 305001
141	JAIPUR	2308	ALWAR	COORDINATOR IGNOU STUDY CENTRE RAJRISHI COLLEGE ALWAR RAJASTHAN 301001
142	JAIPUR	2312	LAKSHMANGARH	COORDINATOR IGNOU STUDY CENTRE SHRI BHAGWANDAS TODI PG COLLEG (SIKAR) LAKSHMANGARH RAJASTHAN 332311
143	JAIPUR	2320 D	JAIPUR	COORDINATOR IGNOU SPL STUDY CENTRE-RA INDIA INT. INSTT. OF MGT. SECTOR-12, MAHAVEER MARG MANSAROVAR JAIPUR RAJASTHAN 302020
144	JAIPUR	2322 D	HANUMANGARH	COORDINATOR IGNOU SPL. STUDY CENTRE-RA NEHRU MEMORIAL LAW COLLEGE HANUMANGARH TOWN HANUMANGARH RAJASTHAN 335513

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
145	JAIPUR	2328 D	NAWALGARH	COORDINATOR IGNOU SPL. STUDY CENTRE-RA SETH GB. PODAR COLLEGE RAMBILAS PODAR ROAD NAWALGARH RAJASTHAN 333042
146	JAIPUR	2347 P	JAIPUR	PROG. I/C IGNOU PROG. STUDY CENTRE OMEGA COMPUTERE EDN. INSTITUTE C-115, SAVITRI PATH BAPU NAGAR JAIPUR RAJASTHAN -
147	JAIPUR	2370	PRATAPGARH	COORDINATOR IGNOU STUDY CENTRE GOVT PG COLLEGE DIST PRATAPGARH RAJASTHAN
148	JAIPUR	23102 D	JAIPUR	COORDINATOR IGNOU SPL STUDY CENTRE VIVEKANANDA INST.PROF.STUDIES VIPS 178 ANAND NAGAR SIRSI ROAD KHATIPURA JAIPUR RAJASTHAN
149	JAMMU	1201	JAMMU	COORDINATOR IGNOU STUDY CENTRE UNIVERSITY OF JAMMU JAMMU TAWI, J & K 180001
150	JAMMU	1206	KATHUA	COORDINATOR IGNOU STUDY CENTRE GOVERNMENT DEGREE COLLEGE DEPARTMENT OF GEOGRAPHY KATHUA J & K
151	JAMMU	1207	RAJOURI	COORDINATOR IGNOU STUDY CENTRE GOVERNMENT DEGREE COLLEGE RAJOURI, J & K 185131
152	JAMMU	1208	POONCH	COORDINATOR IGNOU STUDY CENTRE GOVERNMENT DEGREE COLLEGE POONCH J & K

SI. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
153	JAMMU	1250	UDHAMPUR	COORDINATOR IGNOU STUDY CENTRE GOVT. DEGREE COLLEGE (BOYS) UDHAMPUR J & K -
154	JODHPUR	2302	UDAIPUR	COORDINATOR IGNOU STUDY CENTRE VIDYA BHAWAN RURAL INSTITUTE BADGAON ROAD UDAIPUR
155	JODHPUR	2304	JODHPUR	COORDINATOR IGNOU STUDY CENTRE ONKARMAL SOMANI COLLEGE OF COMMERCE JODHPUR RAJASTHAN 342008
156	JODHPUR	2305	BIKANER	COORDINATOR IGNOU STUDY CENTRE BJS RAMPURIA JAIN COLLEGE J N VYAS NAGAR BIKANER RAJASTHAN 334003 RAJASTHAN 313004
157	JODHPUR	2321 D	JODHPUR	COORDINATOR IGNOU SPL STUDY CENTRE-W AB MEMORIAL SECONDARY SCHOOL E-43, SHASTRI NAGAR JODHPUR RAJASTHAN 342003
158	KARNAL	1002	SONEPAT	COORDINATOR IGNOU STUDY CENTRE HINDU COLLEGE SONEPAT HARYANA 131001
159	KARNAL	1005	ROHTAK	COORDINATOR IGNOU STUDY CENTRE CHOTU RAM COLLEGE OF EDUCATION ROHTAK HARYANA 124001

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
160	KARNAL	1008	KARNAL	COORDINATOR IGNOU STUDY CENTRE GOVERNMENT P.G. COLLEGE ARTS BLOCK, ROOM NO. 28-29 SECTOR - 14, URBAN ESTATE KARNAL HARYANA 132001
161	KARNAL	1009	HISSAR	COORDINATOR IGNOU STUDY CENTRE GOVERNMENT P.G. COLLEGE HISSAR HARYANA 125001
162	KARNAL	1059	PANIPAT	COORDINATOR IGNOU STUDY CENTRE I B POST GRADUATE COLLEGE G T RAOD PANIPAT HARYANA 132103
163	KHANNA	2204	BHATINDA	COORDINATOR IGNOU STUDY CENTRE MGDAV COLLEGE BHILWADA ROAD BHATINDA PUNJAB 151001
164	KHANNA	2205	AMRITSAR	COORDINATOR IGNOU STUDY CENTRE DAV COLLEGE OF EDUCATION AMRITSAR PUNJAB 143001
165	KHANNA	2206	LUDHIANA	COORDINATOR IGNOU STUDY CENTRE GURU NANAK GIRLS COLLEGE MODEL TOWN LUDHIANA PUNJAB 141008
166	KHANNA	2210D	LUDHIANA	COORDINATOR IGNOU SPL STUDY CENTRE (M) EVEREST PUBLIC SR. SEC. SCHOO MOTI NAGAR LUDHIANA PUNJAB -

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
167	KHANNA	2211	KHANNA	COORDINATOR IGNOU STUDY CENTRE A.S. COLLEGE SAMRALA ROAD KHANNA LUDHIANA PUNJAB 141402
168	KHANNA	2212	JALANDHAR CITY	COORDINATOR IGNOU STUDY CENTRE DOBA COLLEGE TANDA ROAD JALANDHAR CITY PUNJAB
169	KHANNA	2225	MANSA	COORDINATOR IGNOU STUDY CENTRE NEHRU MEMORIAL GOVT. COLLEGE MANSA DT. MANSA PUNJAB 151505
170	КОНІМА	2001	КОНІМА	COORDINATOR IGNOU STUDY CENTRE NAGALAND COLLEGE OF EDUCATION DEPARTMENT OF EDUCATION KOHIMA NAGALAND 797001
171	KOLKATA	2801	KOLKATA	COORDINATOR IGNOU STUDY CENTRE ISHWAR CHANDRA PATHABHAVAN 299 ACHARYA PRAFULA CHANDRA RD KOLKATA WEST BENGAL 700009
172	KOLKATA	2802	KOLKATA	COORDINATOR IGNOU STUDY CENTRE ST. XAVIER'S COLLEGE 30 PARK STREET KOLKATA WEST BENGAL 700016
173	KOLKATA	2803	KANCHRAPARA	COORDINATOR IGNOU STUDY CENTRE RAILWAY TECHNICAL SCHOOL KANCHRAPARA 24 PARGANAS (N) WEST BENGAL 743145

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
174	KOLKATA	2804	KOLKATA	COORDINATOR IGNOU STUDY CENTRE ASWINI DATTA MEMORIAL COLLEGE 94/2, PARK CIRCUS KOLKATA WEST BENGAL 700017
175	KOLKATA	2814	KOLKATA	COORDINATOR IGNOU STUDY CENTRE DINABANDHU ANDREWS COLLEGE GARIA P.O. KOLKATA WEST BENGAL 700084
176	KOLKATA	2841	KOLKATA	COORDINATOR IGNOU STUDY CENTRE THE INDIAN INST OF PSYCHOMETRY EVERGREEN PLAZA, II TO V FLOOR 117, BARRACKPORE TRUNK ROAD KOLKATA WEST BENGAL 700035
177	KOLKATA	2854 D	DURGAPUR	COORDINATOR IGNOU SPL. STUDY CENTRE DURGAPUR SOCIETY OF MGT.SCIENC DR. ZAKIR HUSSAIN AVENUE BIDHANNAGAR DURGAPUR, WEST BENGAL 713206
178	KOLKATA	2863	HALDIA	COORDINATOR IGNOU STUDY CENTRE INDIAN CNTR FOR ADV.OF RES.EDU ICARE COMPLEX, PO HATIBERIA HALDIA DISTT. PURBA MEDINIPUR WEST BENGAL 721657
179	KORAPUT	44004 P	BASTAR	PROG I/C IGNOU PROG STUDY CENTRE CHRIST COLLEGE JAGDALPUR DISTT BASTAR CHHATTISGARH 494001
180	LUCKNOW	2701	LUCKNOW	COORDINATOR IGNOU STUDY CENTRE JAI NARAIN DEGREE COLLEGE LUCKNOW UTTAR PRADESH 226001

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
181	LUCKNOW	2703	ALLAHABAD	COORDINATOR IGNOU STUDY CENTRE ALLAHABAD DEGREE COLLEGE 15, KYADGANJ ALLAHABAD UTTAR PRADESH 211003
182	LUCKNOW	2704	BAREILLY	COORDINATOR IGNOU STUDY CENTRE BAREILLY COLLEGE P O BOX NO 15 BAREILLY UTTAR PRADESH 243005
183	LUCKNOW	2706	KANPUR	COORDINATOR IGNOU STUDY CENTRE P.P.N. COLLEGE 96/12, MG MARG KANPUR UTTAR PRADESH 208001
184	LUCKNOW	2710	SULTANPUR	COORDINATOR IGNOU STUDY CENTRE KAMALA INSTT. OF PHY & SO SCI SULTANPUR UTTAR PRADESH 228118
185	LUCKNOW	2712	JHANSI	COORDINATOR IGNOU STUDY CENTRE BIPIN BIHARI PG COLLEGE JHANSI UTTAR PRADESH 284001
186	LUCKNOW	2720	LUCKNOW	COORDINATOR IGNOU STUDY CENTRE LUCKNOW CHRISTIAN COLLEGE DEPTT. OF CHEMISTRY LUCKNOW UTTAR PRADESH 226018
187	LUCKNOW	2724	MANAKAPUR	COORDINATOR IGNOU STUDY CENTRE INDIA TELEPHONES INDIA LTD. E.S.S. PROJECT MANAKAPUR UTTAR PRADESH 271308

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
188	LUCKNOW	2742 R	RAIBARELI	COORDINATOR IGNOU RECOG. STUDY CENTRE NTPC LIMITED UNCHAHAR RAIBARELI UTTAR PRADESH 229406
189	LUCKNOW	2767	BANDA	COORDINATOR IGNOU STUDY CENTRE JAWAHAR LAL NEHRU (PG) COLLEGE BANDA UTTAR PRADESH 210001
190	LUCKNOW	2793	AYODHYA	COORDINATOR IGNOU STUDY CENTRE K.S. SAKET P.G. COLLEGE AYODHYA FAIZABAD UTTAR PRADESH 224123
191	MADURAI	2502	COIMBATORE	COORDINATOR IGNOU STUDY CENTRE G.R.D. COLLEGE OF ARTS & SCI. AVANASHI ROAD CIVIL AERODROME POST COIMBATORE TAMILNADU 641014
192	MADURAI	2503	MADURAI	COORDINATOR IGNOU STUDY CENTRE THIYAGARAJAR COLLEGE POST BOX NO 107 139-140 KAMARAJAR SALAI MADURAI, TAMILNADU 625002
193	MADURAI	2504	TIRUCHIRAPALLY	COORDINATOR IGNOU STUDY CENTRE BISHOP HEBER COLLEGE P O BOX 615 TIRUCHIRAPALLY, TAMILNADU 620017
194	MADURAI	2507	TUTICORIN	COORDINATOR IGNOU STUDY CENTRE V.O.C. COLLEGE PALAYAMKOTAI ROAD TUTICORIN, TAMILNADU 628008

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
195	MADURAI	2551	POLLACHI	COORDINATOR IGNOU STUDY CENTRE SREE RAMU COLL OF ARTS & SCI. ALIYAR ROAD, POLLACHI DISTT.COIMBATORE TAMILNADU 642007
196	MADURAI	43002 P	COIMBATORE	PROG I/C IGNOU PROG STUDY CENTRE SARDAR VALLABHBHAI PATEL INSTITUTEOF TEXTILE MANAGEMENT P.B.NO 1633,NO1483,AVANASHI RD PEELAMEDU,COIMBATORE TAMILNADU 641004
197	MADURAI	43015	MADURAI	COORDINATOR IGNOU MODEL STUDY CENTRE IGNOU REGIONAL CENTRE C S I INSTITUTIONAL CAMPUS PASUMALAI MADURAI TAMILNADU 625004
198	MUMBAI	1601	MUMBAI	COORDINATOR IGNOU STUDY CENTRE KJS COLLEGE OF EDUCATION T & R VIDYANAGAR, VIDYA VIHAR GHATKOPAR (E) MUMBAI MAHARASHTRA 400077
199	MUMBAI	1603	MUMBAI	COORDINATOR IGNOU STUDY CENTRE SATHAYE COLLEGE DIXIT ROAD VILE PARLE (E) MUMBAI MAHARASHTRA 400057
200	MUMBAI	1604	MUMBAI	COORDINATOR IGNOU STUDY CENTRE KET'S VG VAZE COLLEGE MITHAGAR ROAD MILAND (E) MUMBAI MAHARASHTRA 400081

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
201	MUMBAI	1615 R	TARAPUR	COORDINATOR IGNOU RECOG. STUDY CENTRE SHRI G.A. LOKSEVA NIDHI P/17, MIDC TARAPUR MAHARASHTRA 401506
202	MUMBAI	1629 R	VASIND	COORDINATOR IGNOU RECOG. STUDY CENTRE JINDAL IRON AND STEEL CO. LTD. VASIND VILLAGE SHAHPUR TALUK THANE DISTRICT MAHARASHTRA 421604
203	MUMBAI	1632	MUMBAI	COORDINATOR IGNOU STUDY CENTRE MAHATMA EDUCATION SOCIETY COMPOSITE COLLEGE CAMPUS, PLOT # 10, SECTOR 16, PODI # 2 NEW PANVEL MAHARASHTRA 410206
204	MUMBAI	1666	MUMBAI	COORDINATOR IGNOU STUDY CENTRE ICFAI BUSINESS SCHOOL 71 NIRLON COMPLES WESTERN EXPRESS HIGHWAY GOREGAON (E) MUMBAI MAHARASHTRA 400063
205	NAGPUR	1607	NAGPUR	COORDINATOR IGNOU STUDY CENTRE NAGPUR UNIVERSITY GURU NANAK BHAWAN NAGPUR MAHARASHTRA 440001
206	NAGPUR	1613	NANDED	COORDINATOR IGNOU STUDY CENTRE PRATIBA NIKETAN MAHA VIDYALAYA PANDAGHAT ROAD VAZIRABAD NANDED MAHARASHTRA 431610

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
207	NAGPUR	1614	CHANDRAPUR	COORDINATOR IGNOU STUDY CENTRE CHANDRAPUR ENGINEERING COLLEGE BABUPETH CHANDRAPUR MAHARASHTRA 442403
208	NAGPUR	36029	NAGPUR	COORDINATOR IGNOU STUDY CENTRE DR PANJABRAO DESHMUKH INST. OF MANAGEMENT TECH.& RESH(PDIMTR) DHANWAATE NATIONAL COLLEGE CONGRESS NAGAR NAGPUR MAHARASHTRA 400012
209	NAGPUR	36035	AKOLA	COORDINATOR IGNOU STUDY CENTRE SHANKARLAL KHANDELWAL COLLEGE (ARTS,COMMERCE & SCIENCE) GODBOLE PLOT DABKI ROAD DIST AKOLA MAHARASHTRA 444002
210	NAGPUR	1609	AMRAVATI	COORDINATOR IGNOU STUDY CENTRE AMRAVATI UNIVERSITY TAPOVAN CAMPUS AMRAVATI MAHARASHTRA 444602
211	NOIDA	2707	MODI NAGAR	COORDINATOR IGNOU STUDY CENTRE M.M.P.G. COLLEGE MODI NAGAR GHAZIABAD UTTAR PRADESH 201204
212	NOIDA	2718	GHAZIABAD	COORDINATOR IGNOU STUDY CENTRE M.M.H. COLLEGE GHAZIABAD-201001 UTTAR PRADESH
213	NOIDA	2728	MEERUT	COORDINATOR IGNOU STUDY CENTRE MEERUT COLLEGE MEERUT-250001 UTTAR PRADESH

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
214	NOIDA	2730 R	GHAZIABAD	COORDINATOR IGNOU RECOG. STUDY CENTRE N.T.P.C. VIDYUT NAGAR GAUTAM BUDH NAGAR GHAZIABAD UTTAR PRADESH 201001
215	NOIDA	2739	NOIDA	COORDINATOR IGNOU STUDY CENTRE GOVERNMENT P.G. COLLEGE SECTOR - 39 NOIDA UTTAR PRADESH 201303
216	NOIDA	2761	HAPUR	COORDINATOR IGNOU STUDY CENTRE S.S.V. (P.G.) COLLEGE HAPUR DISTT. GHAZIABAD UTTAR PRADESH
217	NOIDA	2798	BARAUT	COORDINATOR IGNOU STUDY CENTRE J.V. POST GRADUATE COLLEGE BARAUT BAGHPAT UTTAR PRADESH 250611
218	NOIDA	2799	MEERUT	COORDINATOR IGNOU STUDY CENTRE D.N. POST GRADUATE COLLEGE MEERUT UTTAR PRADESH 250005
219	NOIDA	39007	DUHAI (GHAZIABAD)	COORDINATOR IGNOU STUDY CENTRE MODERN INST.FOR TECH.& MANG. NH-58 DUHAI DELHI-MEERUT ROAD DISTT. GHAZIABAD UTTAR PRADESH 201206
220	NOIDA	39010	MEERUT	COORDINATOR IGNOU STUDY CENTRE NANAKCHAND ANGLO SANSKRIT COLLEGE (NASC) E K RAOD DISTT MEERUT UTTAR PRADESH

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
221	NOIDA	39014 D	MEERUT	COORDINATOR IGNOU SPL STUDY CENTRE (W) RAGHUNATH GIRLS (P.G.) COLLEGE WESTERN KUTCHERY ROAD MEERUT UTTAR PRADESH 250001
222	PANAJI	0801	COMBA	COORDINATOR IGNOU STUDY CENTRE SH. DAMODAR COLL. OF COM & ECO P.B. NO. 347 TANSOR, COMBA GOA-MARGAON GOA 403601
223	PANAJI	1303	DHARWAD	COORDINATOR IGNOU STUDY CENTRE J.S.S. COLLEGE VIDYAGIRI DHARWAD KARNATAKA 580004
224	PANAJI	1312	KARWAR	COORDINATOR IGNOU STUDY CENTRE BGVS ARTS, COMMERCE & SCI COLL SADASHIVGAD KARWAR KARNATAKA 581301
225	PANAJI	08015	BELGAUM	COORDINATOR IGNOU STUDY CENTRE KLS GOGTE INST.OF TECH. UDYAMBAG BELGAUM KARNATAKA 590008
226	PANAJI	08017	HONAVAR	COORDINATOR IGNOU STUDY CENTRE SDM DEGREE COLLEGE OF ARTS & SCI. COMMERCE & BUSINESS ADMN. PRABHAT NAGAR HONAVAR KARNATAKA 581334
227	PATNA	0501	PATNA	COORDINATOR IGNOU STUDY CENTRE VANIJYA MAHAVIDYALAYA PATNA COLLEGE CAMPUS PATNA BIHAR 800005

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
228	PATNA	0587 R	DEEPTI NAGAR KAHALGAON	COORDINATOR IGNOU RECOGSTUDY CENTRE NTPC LTD. KAHLGAON, SUPR THRML POWR PRJT PO DEEPTI NAGAR KAHALGAON DIST. BHAGALPUR BIHAR 813214
229	PUNE	1602	PUNE	COORDINATOR IGNOU STUDY CENTRE SYMBIOSIS INTERNATL. CUL & CEN SENAPATI BAPAT ROAD PUNE MAHARASHTRA 411004
230	PUNE	1605	SATARA	COORDINATOR IGNOU STUDY CENTRE D.G. DEGREE COLL. OF COMMERCE LECTURER IN ECONOMICS SATARA MAHARASHTRA 415001
231	PUNE	1606	KOLHAPUR	COORDINATOR IGNOU STUDY CENTRE C.S. CENTRAL INST OF BUSINESS ECONOMICS & RESEARCH UNIVERSITY ROAD KOLHAPUR MAHARASHTRA 416004
232	PUNE	1608	NASIK	COORDINATOR IGNOU STUDY CENTRE KTHM COLLEGE GANGAPUR ROAD SHIVAJI NAGAR NASIK MAHARASHTRA 422002
233	PUNE	1610	AURANGABAD	COORDINATOR IGNOU STUDY CENTRE VIVEKANAND ARTS & SDS COM. COL SAMRAT NAGAR AURANGABAD MAHARASHTRA 431001

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
234	PUNE	1611	JALGAON	COORDINATOR IGNOU STUDY CENTRE NORTH MAHARASHTRA UNIVERSITY BLOCK NO. 125, ADMN. BLDG. P.B. NO. 80 JALGAON MAHARASHTRA 425001
235	PUNE	16129	PUNE	COORDINATOR IGNOU STUDY CENTRE VIDYA PRATISHTHAN'S INST. OF INFORMATION TECHNOLOGY (VIIT) VIDHYANAGARI BHIGWAN ROAD BARAMATI PUNE MAHARASHTRA 413133
236	PUNE	16134	NIGDI PRADHIKARAN	COORDINATOR IGNOU STUDY CENTRE SB PATIL INSTT OF MANAGEMENT AKURDI NIGDI PRADHIKARAN PUNE 411044
237	RAIPUR	1503	DURG	COORDINATOR IGNOU STUDY CENTRE GOVT. ARTS & SCI. COLLEGE DURG CHHATTISGARH 491002
238	RAIPUR	1505	BILASPUR	COORDINATOR IGNOU STUDY CENTRE GOVT E RAGHAVENDRA RAO P G COLLEGE SEEPAT ROAD BILASPUR-495001 CHHATTISGARH
239	RAIPUR	1510	RAIPUR	COORDINATOR IGNOU STUDY CENTRE PT. RAVI SHANKAR SHUKLA UNIV. ARTS BLOCK EXTN. (RIGHT WING) RAIPUR-492010 CHHATTISGARH
240	RAIPUR	1517 R	KORBA	COORDINATOR IGNOU RECOG. STUDY CENTRE N.T.P.C. TRAINING CENTRE EMPLOYEE DEVELOPMENT CENTRE JAMNIPALI PO KORBA-495450 CHHATTISGARH

SI. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
241	RAIPUR	3504	DHAMTARI	COORDINATOR IGNOU STUDY CENTRE GOVT POST GRADUATE COLLEGE DHAMTARI CHHATTISGARH 493773
242	RAIPUR	3507	СНАМРА	COORDINATOR IGNOU STUDY CENTRE GOVERNMENT DEGREE COLLEGE CHAMPA CHHATTISGARH 495671
243	RAIPUR	3510	RAJNADGAON	COORDINATOR IGNOU STUDY CENTRE GOVT. DIGVIJAYA COLLEGE RAJNANDGAON CHATTISGARH 491441
244	RAIPUR	3514	KORBA	COORDINATOR IGNOU STUDY CENTRE GOVT. P.G. COLLEGE RAJGAMAR ROAD KORBA CHHATTISGARH
245	RAJKOT	0923	ADIPUR	COORDINATOR IGNOU STUDY CENTRE TOLANI COMMERCE COLLEGE P.B. N. 27 (KUTCH) ADIPUR GUJARAT 370205
246	RAJKOT	42011	RAJKOT	COORDINATOR IGNOU STUDY CENTRE SHRI SUNSHINE EDUCATIONALTRUST GROUP OF INSTITUTTIONS MOTIA MAVA BEHIND RANGOLI PARK KALAWAD ROAD RAJKOT GUJARAT 360005
247	RAJKOT	42012	RAJKOT	COORDINATOR IGNOU STUDY CENTRE SAURASHTRA UNIVERSITY DEPT OF ELECTRONICS RAJKOT 360005

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
248	RANCHI	0502	JAMSHEDPUR	COORDINATOR IGNOU STUDY CENTRE JAMSHEDPUR COOPERATIVE COLLEGE JAMSHEDPUR JHARKHAND
249	RANCHI	0514 R	RANCHI	COORDINATOR IGNOU RECOG. STUDY CENTRE INDIAN INSTT. OF COAL MGT. KANKE RANCHI JHARKHAND 834006
250	RANCHI	0528	HAZARIBAGH	COORDINATOR IGNOU STUDY CENTRE ST. COLUMBA'S COLLEGE P.O. COLLEGE MORE HAZARIBAGH JHARKHAND 825301
251	RANCHI	32002 D	RANCHI	COORDINATOR IGNOU SPL STUDY CENTRE JHARKHAND EDUCATION CENTRE 202 C ROAD NO 1 VIDHAYALAYA MARG ASHOK NAGAR RANCHI JHARKHAND 834002
252	SHILLONG	1801	SHILLONG	COORDINATOR IGNOU STUDY CENTRE NORTH EASTERN HILL UNIVERSITY BIJNI COMPLEX LAITUMKHRAH SHILLONG MEGHALAYA 793003
253	SHIMLA	1102	MANDI	COORDINATOR IGNOU STUDY CENTRE GOVERNMENT P.G. COLLEGE MANDI HIMACHAL PRADESH 175001
254	SHIMLA	1103	SOLAN	COORDINATOR IGNOU STUDY CENTRE GOVERNMENT DEGREE COLLEGE SOLAN HIMACHAL PRADESH 173212

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
255	SHIMLA	1104	HAMIRPUR	COORDINATOR IGNOU STUDY CENTRE GOVERNMENT DEGREE COLLEGE HAMIRPUR HIMACHAL PRADESH 177005
256	SHIMLA	1105	DHARAMSHALA	COORDINATOR IGNOU STUDY CENTRE GOVERNMENT DEGREE COLLEGE DEPT. OF CHEMISTRY DHARAMSHALA HIMACHAL PRADESH 177005
257	SHIMLA	1106	СНАМВА	COORDINATOR IGNOU STUDY CENTRE GOVERNMENT DEGREE COLLEGE CHAMBA HIMACHAL PRADESH 176310
258	SHIMLA	1108	NAHAN	COORDINATOR IGNOU STUDY CENTRE GOVERNMENT DEGREE COLLEGE NAHAN HIMACHAL PRADESH 173001
259	SHIMLA	1109	UNA	COORDINATOR IGNOU STUDY CENTRE GOVERNMENT PG COLLEGE UNA HIMACHAL PRADESH 174303
260	SHIMLA	1113	BILASPUR	COORDINATOR IGNOU STUDY CENTRE GOVT. P.G. COLLEGE BILASPUR HIMACHAL PRADESH 174001
261	SHIMLA	1114 P	SHIMLA	PROG. I/C IGNOU PROG. STUDY CENTRE H.P. UNIVERSITY ACADEMIC STAFF COLLEGE, IV FLR LIBRARY BLD, SUMMER HILL SHIMLA HIMACHAL PRADESH 171005

SI. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
262	SILIGURI	2805	SILIGURI	COORDINATOR IGNOU STUDY CENTRE ADARSH MAHAVIDYALAYA SEVOKE ROAD SILIGURI WEST BENGAL 734401
263	SRINAGAR	1202	SRINAGAR	COORDINATOR IGNOU STUDY CENTRE GOVT. AMAR SINGH COLLEGE GOGJI BAGH SRI NAGAR J & K 190008
264	SRINAGAR	1209	SRINAGAR	COORDINATOR IGNOU STUDY CENTRE SHRI PRATAP SINGH COLLEGE MAULANA AZAD ROAD SRI NAGAR J & K 190001
265	SRINAGAR	1236	BARAMULLA	COORDINATOR IGNOU STUDY CENTRE GOVT. DEGREE COLLEGE (BOYS) KHOJABAGH TEHSIL BARAMULLA BARAMULLA J & K 193101
266	TRIVANDRUM	1413	KOLLAM	COORDINATOR IGNOU STUDY CENTRE SREE NARAYANA COLLEGE KOLLAM KERALA 691001
267	TRIVANDRUM	1464	TRIVANDRUM	COORDINATOR IGNOU STUDY CENTRE C ACHYUTHA MENON STUDY CENTRE & LIBRARY POOJAPPURA THIRUVANANTHAPURAM KERALA 695012
268	TRIVANDRUM	1473	TRIVANDRUM	COORDINATOR IGNOU STUDY CENTRE BIAR SAMSKRITHI BHAWAN GPO LANE THIRUVANANTHAPURAM KERALA-695001

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
269	TRIVANDRUM	2511	NAGERCOIL	COORDINATOR IGNOU STUDY CENTRE S.T. HINDU COLLEGE NAGERCOIL TAMILNADU 629002
270	VARANASI	2708	VARANASI	COORDINATOR IGNOU STUDY CENTRE UDAI PRATAP PG COLLEGE VARANASI UTTAR PRADESH 221002
271	VARANASI	2709	GORAKHPUR	COORDINATOR IGNOU STUDY CENTRE GORAKHPUR UNIVERSITY DEPARTMENT OF PHYSICS GORAKHPUR UTTAR PRADESH 273009
272	VARANASI	2722 R	SHAKTINAGAR	COORDINATOR IGNOU RECOG. STUDY CENTRE N.T.P.C. SHAKTINAGAR UTTAR PRADESH 231222
273	VARANASI	2723 R	AZAMGARH	COORDINATOR IGNOU RECOG. STUDY CENTRE CHILDREN COLLEGE A I C C E D S C/O CHILDREN COLLEGE AZAMGARH UTTAR PRADESH 276001
274	VARANASI	2745	JAUNPUR	COORDINATOR IGNOU STUDY CENTRE VBS PURVANCHAL UNIVERSITY SHAHGANJ ROAD JAUNPUR UTTAR PRADESH 222002
275	VARANASI	27109	VARANASI	COORDINATOR IGNOU STUDY CENTRE BANARAS HINDU UNIVERSITY VARANASI UTTAR PRADESH 221005

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
276	VARANASI	48012	VARANASI	COORDINATOR IGNOU STUDY CENTRE MICROTEK COLLEGE OF MANAGEMENT & TECHNOLOGY C-27-279 A-2 MALDAHIYA VARANASI UTTAR PRADESH
277	VATAKARA	1403	CALICUT	COORDINATOR IGNOU STUDY CENTRE JDT ISLAM MARI KUNNU P.O. CALICUT-673012 KERALA
278	VIJAYAWADA	0102	NELLORE	COORDINATOR IGNOU STUDY CENTRE V.R. COLLEGE NELLORE ANDHRA PRADESH 524001
279	VIJAYAWADA	0103	VIJAYAWADA	COORDINATOR IGNOU STUDY CENTRE KBN COLLEGE KOTHAPETA, VIJAYAWADA ANDHRA PRADESH 520001
280	VIJAYAWADA	0104	GUNTUR	COORDINATOR IGNOU STUDY CENTRE TJPS COLLEGE RING ROAD, GUNTUR ANDHRA PRADESH 522006
281	VIJAYAWADA	33022	KANDUKUR (PRAKASAM)	COORDINATOR IGNOU STUDY CENTRE TRR GOVT DEGREE COLLEGE KANDUKUR PRAKASAM DIST. ANDHRA PRADESH
282	VISAKHAPATNAM	0109	VISAKHAPATNAM	COORDINATOR IGNOU STUDY CENTRE DR. L. BULLAYA COLLEGE VISAKHAPATNAM ANDHRA PRADESH 530013
283	VISAKHAPATNAM	0110	KAKINADA	COORDINATOR IGNOU STUDY CENTRE IDEAL COLLEGE OF ARTS & SCI. KAKINADA, ANDHRA PRADESH 533004

Sl. NO.	REGIONAL CENTRE	CODE OF STUDY CENTRE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
284	VISAKHAPATNAM	0148	KHAMMAM	COORDINATOR IGNOU STUDY CENTRE KAVITHA MEMORIAL DEG. COLLEGE N.S.T. ROAD,KHAMMAN ANDHRA PRADESH 507002
285	VISAKHAPATNAM	33015	BHIMAVARAM	COORDINATOR IGNOU STUDY CENTRE PG COURSES & RESEARCH CENTRE DNR COLLEGE BHIMAVARAM DIST WEST GODAVARI ANDHRA PRADESH 534202
286	VISAKHAPATNAM	33018	VIZIANAGARAM	COORDINATOR IGNOU STUDY CENTRE MAHARAJAH'S PG COLLEGE VIZIANGARAM ANDHRA PRADESH

# IGNOU—ARMY RECOGNIZED STUDY CENTRES (For ARMY Personnel Only)

SL. NO.	RECOG REGIONAL CENTRE	SC CODE	ADDRESS OF THE ARMY RECOGNIZED STUDY CENTRE
1	IAEP - CHANDIMANDIR	5205	COORDINATOR IGNOU ARMY RECOG. STUDY CENTRE HQ 9 CORPS HRDC 56, APO 908509
2	IAEP - CHANDIMANDIR	5201	COORDINATOR IGNOU ARMY RECOG. STUDY CENTRE WESTERN COMMAND HRDC C/O HQ WESTERN COMMAND (EDN) CHANDIMANDIR
3	IAEP - CHANDIMANDIR	5202	COORDINATOR IGNOU ARMY RECOG. STUDY CENTRE HQ 2 CORPS HRDC C/O 56 APO
4	IAEP - CHANDIMANDIR	5204	COORDINATOR IGNOU ARMY RECOG. STUDY CENTRE HQ 11 CORPS HRDC C/O 56 APO
5	IAEP - CHANDIMANDIR	5502	COORDINATOR IGNOU ARMY RECOG. STUDY CENTRE 29 INF DIV HRDC C/O 56 APO
6	IAEP - JAIPUR	5203	COORDINATOR IGNOU ARMY RECOG. STUDY CENTRE HQ 10 CORPS HRDC C/O 56 APO
7	IAEP - JAIPUR	5303	COORDINATOR IGNOU ARMY RECOG. STUDY CENTRE HQ I CORPS HRDC C/O 56 APO
8	IAEP - KOLKATA	5102	COORDINATOR IGNOU ARMY RECOG. STUDY CENTRE HQ 3 CORPS HRDC C/O 99 APO
9	IAEP - KOLKATA	5103	COORDINATOR IGNOU ARMY RECOG. STUDY CENTRE HQ 4 CORPS HRDC C/O 99 APO
10	IAEP - KOLKATA	5101	COORDINATOR IGNOU ARMY RECOG. STUDY CENTRE EASTERN COMMAND HRDC C/O 101 AREA C/O 99 APO

## IGNOU—ARMY RECOGNIZED STUDY CENTRES - Contd.

SL.NO.	RECOG REGIONAL CENTRE	SC CODE	ADDRESS OF THE ARMY RECOGNIZED STUDY CENTRE
11	IAEP - KOLKATA	5104	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE HQ 33 CORPS HRDC C/O 56 APO
12	IAEP - LUCKNOW	5301	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE CENTRAL COMMAND HRDC-1 C/O HQ CENTRAL COMMAND (EDN) LUCKNOW 226002
13	IAEP - LUCKNOW	5302	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE 1, SIGNAL TRAINING CENTRE JABALPUR 482001
14	IAEP - LUCKNOW	5305	COORDINATOR IAEP(ARMY) RECOGSTUDY CENTRE HRDC HEAD QUARTERS BENGAL ENGINEER GROUP & CENTRE ROORKEE CANTT UTTARAKHAND 247667
15	IAEP - PUNE	5405	COORDINATOR IGNOU ARMY RECOG. STUDY CENTRE H Q 108 MOUNTAIN BRIGADE C/O 56 APO 908108
16	IAEP - PUNE	5402	COORDINATOR IGNOU ARMY RECOG. STUDY CENTRE HQ 12 CORPS HRDC C/O 56 APO 908512
17	IAEP - PUNE	5403	COORDINATOR IGNOU ARMY RECOG. STUDY CENTRE HQ 21 CORPS GS (EDN) C/O 56 APO 908521
18	IAEP - PUNE	5401	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE SOUTHERN COMMAND HRDC-II C/O MEG AND CENTRE BANGALORE 560042
19	IAEP - PUNE	5404	COORDINATOR IGNOU ARMY RECOG. STUDY CENTRE SOUTHERN COMMAND, HRDC-1 C/O BEG & CENTRE, KIRKEE, PUNE

## IGNOU—ARMY RECOGNIZED STUDY CENTRES - Contd.

SL.NO.	RECOG REGIONAL CENTRE	SC CODE	ADDRESS OF THE ARMY RECOGNIZED STUDY CENTRE
20	IAEP - PUNE	5406	COORDINATOR IGNOU ARMY RECOG. STUDY CENTRE HQ 31 ARMOURED DIVISION C/O 56 APO 908431
21	IAEP - UDHAMPUR	5501	COORDINATOR IGNOU ARMY RECOG. STUDY CENTRE NORTHERN COMMAND HRDC C/O HQ NORTHERN COMMAND (EDN) C/O 56 APO
22	IAEP - UDHAMPUR	5503	COORDINATOR IGNOU ARMY RECOG. STUDY CENTRE HQ 15 CORPS HRDC C/O 56 APO
23	IAEP - UDHAMPUR	5504	COORDINATOR IGNOU ARMY RECOG. STUDY CENTRE HQ 16 CORPS HRDC C/O 56 APO
24	IAEP - UDHAMPUR	5505	COORDINATOR IGNOU ARMY RECOG. STUDY CENTRE HQ 14 CORPS (HRDC) C/O 56 APO

## IGNOU—ASSAM RIFLES RECOGNIZED STUDY CENTRES

(For Assam Rifles Personnel Only)

SL.NO.	RECOG REGIONAL CENTRE	SC CODE	ADDRESS OF THE ARMY RECOGNIZED STUDY CENTRE
1	IAREP - SHILLONG	8101	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC ARASU, HAPPY VALLEY C/O ASSAMRIFLES ADMINISTRATIVE UNIT HAPPY VALLEY SHILLONG-07
2	IAREP - SHILLONG	8102	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC HQ AC & ASSAM RANGE ASSAM RIF. C/O HQ AC & ASSAM RANGE ASSAM RIFLES C/O, 99 APO
3	IAREP - SHILLONG	8103	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 7 ASSAM RIFLES C/O 7 ASSAM RIFLES C/O 99 APO
4	IAREP - SHILLONG	8104	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 6 ASSAM RIFLES C/O 6 ASSAM RIFLES C/O 99 APO
5	IAREP - SHILLONG	8105	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 29 ASSAM RIFLES C/O 29 ASSAM RIFLES C/O 99 APO
6	IAREP - SHILLONG	8106	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 26 ASSAM RIFLES C/O 26 ASSAM RIFLES C/O 99 APO
7	IAREP - SHILLONG	8107	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 27 ASSAM RIFLES C/O 27 ASSAM RIFLES C/O 99 APO
8	IAREP - SHILLONG	8108	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 31 ASSAM RIFLES, C/O 31 ASSAM RIFLES C/O 99 APO
9	IAREP - SHILLONG	8109	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 2 ASSAM RIFLES, C/O 2 ASSAM RIFLES C/O 99 APO
10	IAREP - SHILLONG	8110	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 14 ASSAM RIFLES C/O 14 ASSAM RIFLES C/O 99 APO

## IGNOU—ASSAM RIFLES RECOGNIZED STUDY CENTRES - Contd.

SL.NO.	RECOG REGIONAL CENTRE	SC CODE	ADDRESS OF THE ARMY RECOGNIZED STUDY CENTRE
11	IAREP - SHILLONG	8111	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 34 ASSAM RIFLES C/O 34 ASSAM RIFLES C/O 99 APO
12	IAREP - SHILLONG	8112	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 9 ASSAM RIFLES C/O 9 ASSAM RIFLES C/O 99 APO
13	IAREP - SHILLONG	8113	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 12 ASSAM RIFLES C/O 12 ASSAM RIFLES C/O 99 APO
14	IAREP - SHILLONG	8114	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 33 ASSAM RIFLES C/O 33 ASSAM RIFLES C/O 99 APO
15	IAREP - SHILLONG 21 ASSAM RIFLES	8115	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC  C/O 21 ASSAM RIFLES C/O 99 APO
16	IAREP - SHILLONG	8116	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC HQ B RANGE AR C/O HQ B RANGE ASSAM RIFLES C/O 99 APO
17	IAREP - SHILLONG	8117	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 25 ASSAM RIFLES C/O 25 ASSAM RIFLES C/O 99 APO
18	IAREP - SHILLONG	8118	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 8 ASSAM RIFLES C/O 8 ASSAM RIFLES C/O 99 APO
19	IAREP - SHILLONG	8119	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 1 ASSAM RIFLES C/O 1 ASSAM RIFLES C/O 99 APO
20	IAREP - SHILLONG	8120	COORDINATOR IGNOU-ASSAM RIFLES RECOG SC 19 ASSAM RIFLES C/O 19 ASSAM RIFLES

## IGNOU—ASSAM RIFLES RECOGNIZED STUDY CENTRES - Contd.

SL.NO.	RECOG REGIONAL CENTRE	SC CODE	ADDRESS OF THE ARMY RECOGNIZED STUDY CENTRE
21	IAREP - SHILLONG	8121	C/O 99 APO COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 18 ASSAM RIFLES C/O 18 ASSAM RIFLES, C/O 99 APO
22	IAREP - SHILLONG	8122	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC HQ TRIPURA RANGE ASSAM RIFLES C/O HQ TRIPURA RANGE ASSAM RIF C/O 99 APO
23	IAREP - SHILLONG	8123	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 22 ASSAM RIFLES C/O 22 ASSAM RIFLES, C/O 99 APO
24	IAREP - SHILLONG	8124	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 23 ASSAM RIFLES C/O 23 ASSAM RIFLES C/O 99 APO
25	IAREP - SHILLONG	8125	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC ARTC & S, DIMAPUR C/O ASSAM RIFLES TRAINING CENTRE & SCHOOL, DIMAPUR NAGALAND
26	IAREP - SHILLONG	8126	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 30 ASSAM RIFLES C/O 30 ASSAM RIFLES C/O 99 APO
27	IAREP - SHILLONG	8127	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 4 ASSAM RIFLES C/O 4 ASSAM RIFLES C/O 99 APO
28	IAREP - SHILLONG	8128	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 24 ASSAM RIFLES C/O 24 ASSAM RIFLES C/O 99 APO
29	IAREP - SHILLONG	8129	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 16 ASSAM RIFLES, C/O 16 ASSAM RIFLES C/O 99 APO
30	IAREP - SHILLONG	8130	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 3 ASSAM RIFLES C/O 3 ASSAM RIFLES C/O 99 APO

## IGNOU—NAVY RECOGNIZED STUDY CENTRES

(For Navy Personnel Only)

SL. NO.	RECOG. REGIONAL CENTRE	SC CODE	ADDRESS OF THE ARMY RECOGNIZED STUDY CENTRE
1	INEP - NEW DELHI	7101	COORDINATOR IGNOU-NAVY RECOG. STUDY CENTRE NAUSENABAUGH -II NARAINA, DELHI CANTT. NEW DELHI 110028
2	INEP - MUMBAI	7201	COORDINATOR IGNOU-NAVY RECOG STUDY CENTRE 2ND FLOOR, TARANG NEW NAVY NAGAR MUMBAI MAHARASHTRA 400005
3	INEP - VISAKHAPATNAM	7301	COORDINATOR IGNOU NAVY RECOG. STUDY CENTRE NAVY CHILDREN SCHOOL GANDHI GRAM P.O. VISAKHAPATNAM 530005
4	INEP - KOCHI	7401	COORDINATOR IGNOU-NAVY RECOG STUDY CENTRE COMMAND EDUCATION OFFICE HEAD QUARTERS SOUTHERN NAVAL COMMAND NAVAL BASE KOCHI 682004

## PARTNER INSTITUTIONS

SL. NO	REGIONAL CENTRE	ADDRESS OF THE PARTNER INSTITUTIONS	PROGRAMMES
1	04A0	NERIM PARUKUTTY BHAWAN, NABIN NGR. OPP.DOORDARSHAN, R.G. BARUAH ROAD, GUWAHATI 781024 ASSAM	MP
2	10A0	DAV COLLEGE OF COMMUNICATION & EDUCATION ADMINISTRATION SECTOR 8-C CHANDIGARH 160018 CHANDIGARH	MP
3	05A0	SCHOOL OF COMPUTER SCIENCES INDIAN INSTT OF BUSINESS MGT DR ZAKIR HUSAIN INSTT CAMPUS BAILEY ROAD, PATNA 800001 BIHAR	MP

# Appendix-3

SL. NO.	RC CODE	REGIONAL CENTRE	ADDRESS	JURISDICTION
1	26	AGARTALA	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE M.B.B. COLLEGE COMPOUND P.O. AGARTALA COLLEGE AGARTALA - 799 004 TRIPURA 0381-2519391 2516266 0381-2516266 rcagartala@ignou.ac.in	STATE OF TRIPURA (DISTRICT: DHALAI, NORTH TRIPURA, SOUTH TRIPURA, WEST TRIPURA)
2	09	AHMEDABAD	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE OPP. NIRMA INSTT OF TECHNOLOGY SARKHEJ-GANDHINAGAR HIGHWAY CHHARODI AHMEDABAD - 382 481 GUJARAT 02717-242975/ 2424976 02717-241579 02717-241580 rcahmedbad@ignou.ac.in	STATE OF GUJARAT (DISTRICT: AHMEDABAD, ANAND, BANASKANTHA, BHARUCH, DAHOD, GANDHINAGAR, MEHSANA, PATAN, SABARKANTHA, SURAT, VADODARA, VALSAD, DANG, KHEDA, NARMADA, NAVSARI, PANCHMAHAL, TAPI)
3	19	AIZWAL	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE LAL BULAIA BUILDING M.G. ROAD KHATLA (NEAR CENTRAL YMCA OFF) AIZWAL - 796 001 MIZORAM 0389-2311693 / 2311692 0389-2311789 rcaizwal@ignou.ac.in	STATE OF MIZORAM (DISTRICT: AIZWAL, LUNGLEI, KOLASIB, MAMIT, SERCHHIP, SAIHA, CHAMPHAI, LAWNGTLAI)
4	47	ALIGARH	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE 3/310 MARRIS ROAD ALIGARH - 202 001 UTTAR PRADESH 0571-2700120 / 2701365 0571-2402147 rcaligarah@ignou.ac.in	STATE OF UTTAR PRADESH (DISTRICT: ALIGARH, AGRA, BUDAUN, BULANDSHAHR, ETAH, ETAWAH, FIROZABAD, J.P. NAGAR, KASHIRAM NAGAR/KASGANJ, MAHAMAYA NAGAR/ HATHRAS, MAINPURI, MATHURA, MORADABAD, RAMPUR)
5	13	BANGALORE	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE NSSS KALYANA KENDRA 293, 39TH CROSS, 8TH BLOCK JAYANAGAR BANGALORE - 560 070 KARNATAKA 080-26654747 / 26657376 080-26639711 080-26644848 rcbangalore@ignou.ac.in	STATE OF KARNATAKA (DISTRICT: BANGALORE, BANGALORE RURAL, CHIKBALLAPUR, CHITRADURGA, DAVANAGERE, KOLAR, RAMANAGARA, SHIMOGA, TUMKUR,RAMANAGARA, GADAG, HAVERI, BELLARY,CHAMARAJANAGAR & CHIKMAGALUR DAKSHINA KANNADA, HASSAN, KODAGU, MANDYA, MYSORE, UDUPI)

SL. NO.	RC CODE	REGIONAL CENTRE	ADDRESS	JURISDICTION
6	82	BHAGALPUR	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE CAMP OFFICE MARWARI COLLEGE PREMISES BHAGALPUR BIHAR 812007 0641-2905028/2905029 EMAIL: rcbhagalpur@ignou.ac.in	STATE OF BIHAR (DISTRICT: BHAGALPUR, BANKA & MUNGER)
7	15	BHOPAL	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE SANCHI COMPLEX, 3RD FLOOR OPP. BOARD OF SECONDARY EDN. SHIVAJI NAGAR BHOPAL - 462 016 MADHYA PRADESH 0755-2578455 / 2578452 0755-2762524 0755-2578454 rcbhopal@ignou.ac.in	STATE OF MADHYA PRADESH (DISTRICT: ALIRAJPUR, BALAGHAT, BHIND, CHHATARPUR, DATIA, HARDA, KHANDWA, MANDSAUR, NEEMUCH, RAJGARH, SAGAR, SHAJAPUR, BAWANI, BHOPAL, DEWAS, GUNA, HOSHANGABAD, JHABUA, KHARGONE, MORENA, PANNA, RATLAM, SATNA, SHEOPUR, TIKAMGARH, VIDISHA, ASHOK NAGAR, BETUL, BURHANPUR, DAMOH, DHAR, GWALIOR, INDORE, RAISEN, REWA, SEHORE, SHIVPURI, UJJAIN)
8	21	BHUBANESHWAR	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE C - 1, INSTITUTIONAL AREA BHUBANESHWAR - 751 013 ORISSA 0674-2301348 / 2301250 0674-2301352 0674-2300349 rcbhubaneswar@ignou.ac.in	STATE OF ORISSA (DISTRICT: ANGUL, BHADRAK, BARAGARH, BALASORE, CUTTACK, DEOGARH, DHENKANAL, GANJAM, GAJAPATI, JHARSUGUDA, JAJPUR, JAGATSINGHPUR, KHORDHA, KEONJHAR, KANDHAMAL, KENDRAPARA, MAYURBHANJ, NAYAGARH, PURI, SAMBALPUR, SUNDERGARH)
9	85	BIJAPUR	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE C/O BLDEA'S JSS COLLEGE OFEDU. SS JUNIOR COLLEGE CAMPUS BIJAPUR -586101 KARNATAKA 08352-258417 rcbijapur@ignou.ac.in	STATE OF KARNATAKA COVERING (DISTRICTS BAGALKOTE, BIJAPUR, BIDAR, GULBARGA, KOPPAL RAICHUR & YADGIR)

SL. NO.	RC CODE	REGIONAL CENTRE	ADDRESS	JURISDICTION
10	06	CHANDIGARH	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE SCO 208 SECTOR 14 PANCHKULA - 134 109 HAYRANA 0172-2590277/2590278 0172-2590279 rcchandigarh@ignou.ac.in	STATE OF PUNJAB (DISTRICT: PATIALA, MOHALI, RUP NAGAR, FATEHGARH SAHEB), STATE OF HARYANA (DISTRICT: AMBALA, PANCHKULA), CHANDIGARH (U.T.)
11	25	CHENNAI	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE 3RD FLOOR G R COMPLEX 407-408 ANNA SALAI NANDANAM CHENNAI - 600 035 TAMILNADU 044-24312766 /24312979 044-24312799 rcchennai@ignou.ac.in	STATE OF TAMILNADU (DISTRICT: CHENNAI, THIRUVALLUR, KANCHIPURAM, VELLORE, THIRUVANNAMALAI, KRISHNAGIRI, DHARMAPURI, SALEM, NAMAKKAL, VILLUPURAM, CUDDALORE, PERAMBALUR, NAGAPATTINAM, THIRUVARUR), PONDICHERRRY (U.T.)
12	14	COCHIN	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE KALOOR COCHIN - 682 017 KERALA 0484-2340203 / 2348189 / 2330891 0484-2340204 rccochin@ignou.ac.in	STATE OF KERALA (DISTRICT: ALAPPUZHA, ERNAKULAM, IDUKKI, KOTTAYAM, KOZHIKODE, MALAPPURAM, PALAKKAD, THIRUSSUR, LAKSHADWEEP (U.T.)
13	46	DARBHANGA	REGIOINAL DIRECTOR IGNOU REGIONAL CENTRE LALIT NARAYAN MITHLA UNIV.CMPS KAMESHWARANAGAR, NEAR CENTRAL BANK DARBHANGA - 846 004 BIHAR 06272-251833, 06272-253719 rcdarbhanga@ignou.ac.in	STATE OF BIHAR (DISTRICT:BEGUSARAI, DARBHANGA,EAST CHAMPARAN,GOPALGANJ, SARAN, SIWAN,SHEOHAR, SITAMARHI, SAMISTIPUR, MADHUBANI,MUZAFFARPUR & WEST CHAMPARAN)
14	31	DEHRADUN	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE NANOOR KHERA, TAPOVAN RAIPUR ROAD DEHRADUN - 248 001 UTTARANCHAL 0135-2789205 0135-2789190 rcdehradun@ignou.ac.in	STATE OF UTTARANCHAL (DISTRICT: DEHRADUN, PAURI, CHAMOLI, TEHRI, UTTARAKASHI, RUDRAPRAYAG, HARIDWAR, NAINITAL, ALMORA, PITHORAGARH, US NAGAR, CHAMPAWAT, BAGESHWAR), STATE OF UTTAR PRADESH (DISTRICT: SAHARANPUR, MUZAFFAR NAGAR, BIJNORE)

SL. NO.	RC CODE	REGIONAL CENTRE	ADDRESS	JURISDICTION
15	07	DELHI 1	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE PLOT NO J-2-1 BLOCK - B 1 MOHAN COOPERATIVE INDUSTRIAL ESTATE, MATHURA ROAD NEW DELHI - 110 044 DELHI 011-26990090 / 26990091 011-26990084 rcdelhi1@ignou.ac.in	STATE OF DELHI (COVERING AREAS OF MEHRAULI, CHANAKYAPURI, LODHI COLONY, SOUTH EXTENSION, R.K. PURAM, VASANT KUNJ, SAKET, GREEN PARK, LAJPAT NAGAR, G.K., MALVIYA NAGAR, BHOGAL, ASHRAM, HAUZ KHAS, MUNIRIKA, OKHLA, SANGAM VIHAR, FRIENDS COLONY, BADARPUR), STATE OF HARYANA (DISTRICT: FARIDABAD)
16	29	DELHI 2	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE GANDHI SMRITI & DARSHAN SAMITI RAJGHAT NEW DELHI - 110 002 DELHI 011-23392374 / 23392376 / 23392377 011-23392375 rcdelhi2@ignou.ac.in	STATE OF DELHI (COVERING AREAS OF KARALA, PRAHLADPUR, BANAGAR, LIBASPUR, RAMA VIHAR, RANI BAGH, SULTAN PURI, BUD VIHAR, MANGOLPURI, PITAMPURA, JAHANGIR PURI, JHARODA MAJA, BURAI, DR. MUKHERJEE NAGAR, MODEL TOWN, SHAKURPUR, COLONY, GTB NAGAR, ASHOK VIHAR, SHASTRI NAGAR, CIVIL LINES, YAMUNA VIHAR, NAND NAGRI, BHR)
17	38	DELHI 3	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE F-634-636 PALAM EXTENSION RAM PHAL CHOWK (NEAR SECTOR 7) DWARKA NEW DELHI - 110 045 DELHI 011-25088964 011-25088983 rcdelhi3@ignou.ac.in	STATE OF DELHI (COVERING ARAS OF MUNDKA, NANGLOI JAT, PEERAGARHI, PUNJABI BAGH, BAKARWALA, MEERA BAGH, MOTI NAGAR, TILAK NAGAR, TILAK NAGAR, TILAK NAGAR, VIKASPURI, SUBHASH NAGAR, UTTAM NAGAR, JANAKPURI, NAZAFGARH, MAHAVIR ENC., SAGARPUR, DWARKA, PALAM, PALAM FARMS, KAPASERA, DHAULA KUAN, NARAINA), STATE OF HARYANA (DISTRICT: GURGAON)

SL. NO.	RC CODE	REGIONAL CENTRE	ADDRESS	JURISDICTION
18	87	DEOGHAR	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE C/O A S COLLEGE DEOGHAR JHARKHAND 814112 06432-34448 rcdeoghar@ignou.ac.in	STATE OF JHARKHAND COVERING (DISTRICTS DEOGHAR,GODDA,SAHIBGANJ, PAKUR,DUMKA,JAMTARA, DHANBAD,BOKARO & GIRIDIH)
19	24	GANGTOK	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE GAIRIGAON TADONG PO SHUMBUK HOUSE GANKTOK - 737 102 SIKKIM 0359-2270923 0359-2212501 rcgangtok@ignou.ac.in	STATE OF SIKKIM (DISTRICT: EAST SIKKIM, WEST SIKKIM, NORTH SIKKIM, SOUTH SIKKIM)
20	04	GUWAHATI	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE HOUSE NO 71, GMC ROAD CHRISTIAN BASTI GUWAHATI ASSAM 781003 0361-2343786 / 2343783 0361-2343784 reguwahati@ignou.ac.in	STATE OF ASSAM (DISTRICT: TINSUKIA, DIBRUGARH, SIBSAGAR, DHEMAJI, JORHAT, LAKHIMPUR, GOLAGHAT, SONITPUR, KARBI, ANGLONG, NAGAON, MARIGAON, DARRANG, KAMRUP, NALBARI, BARPETA, BONGAIGAON, GOALPARA, KOKRAJHAR, DHUBRI, NORTH CACHAR HILLS, CACHAR, HAILAKANDI, KARIMGANJ, KAMRUP, METROPOLITAN, BAKSA, UDALGURI, CHIRANG)
21	01	HYDERABAD	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE PLOT NO 207, KAVURI HILLS PHASE II, NEAR MADHAPUR PS, JUBILEE HILLS (P.O.) HYDERABAD - 500 033 ANDHRA PRADESH 040-23117550-53 040-23117554 rchyderabad@ignou.ac.in	STATE OF ANDHRA PRADESH (DISTRICT: ADILABAD, ANANTAPUR, HYDERABAD, KADAPA, KARIM NAGAR, KURNOOL, MEDAK, MAHABOOB NAGAR, NALGONDA, NIZAMABAD, RANGA REDDY, WARANGAL)
22	17	IMPHAL	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE ASHA JINA COMPLEX NORTH AOC IMPHAL - 795 001 MANIPUR 0385-2421190 / 2421191 0385-2421192 rcimphal@ignou.ac.in	STATE OF MANIPUR (DISTRICT: BISHNUPUR, CHURACHANDPUR, CHANDEL, IMPHAL EAST, IMPHAL WEST, SENAPATI, TAMENGLONG, THOUBAL, UKHRUL)

SL. NO.	RC CODE	REGIONAL CENTRE	ADDRESS	JURISDICTION
23	03	ITANAGAR	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE 'HORNHILL COMPLEX' 'C' SECTOR (NEAR CENTRAL SCH.) NAHARLAGUN ITANAGAR - 791 110 ARUNACHAL PRADESH 0360-2247536 / 2247538 0360-2247537 rcitanagar@ignou.ac.in	STATE OF ARUNACHAL PRADESH (DISTRICT: ANJAW, CHANGLANG, EAST KAMENG, EAST SIANG, KURUNG KUMEY, LOHIT, LOWER DIBANG VALLEY, LOWER SUBANSIRI, PAPUM PARE, TAWANG, TIRAP, UPPER DIBANG, UPPER SUBANSIRI, UPPER SIANG, WEST KAMENG, WEST SIANG)
24	41	JABALPUR	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE 2ND FLOOR, RAJSHEKHAR BHAVAN RANI DURGAVATI VISHVAVIDYALAYA CAMPUS, PACHPEDHI JABALPUR - 482 001 MADHYA PRADESH 0761-2600411 / 2609896 0761-2609902, 0761-2609919 rcjabalpur@ignou.ac.in	STATE OF MADHYA PRADESH (DISTRICT: ANNUPUR, BALAGHAT, CHHINDWARA, DINDORI, JABALPUR, KATNI, MANDLA, NARSHINGAPUR, SEONI, SHAHDOL, SIDDHI, SIHORA, SINGRAULI, UMARIA)
25	23	JAIPUR	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE 70/79, SECTOR - 7 PATEL MARG MANSAROVAR JAIPUR - 302 020 RAJASTHAN 0141-2785763 / 2785750 0141-2274292 0141-2784043 rcjaipur@ignou.ac.in	STATE OF RAJASTHAN (DISTRICT: AJMER, ALWAR, BANSWARA, BARAN, BHARATPUR,BHILWARA, BUNDI,CHITTORGARH,CHURU, DAUSA,DHOLPUR, HANUMUNGARH,JAIPUR, JHALAWAR,JHUNJHUNU, KARAULI,KOTA, PRATAPGARH, SAWAI, SIKAR, SRIGANGANAGAR & TONK)
26	12	JAMMU	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE SPMR COLLEGE OF COMMERCE AUROBINDO BLOCK 1ST FLOOR CANAL ROAD, JAMMU - 180 001 JAMMU & KASHMIR 0191-2579572 / 2546529 0191-2561154 rcjammu@ignou.ac.in	STATE OF JAMMU & KASHMIR (JAMMU REGION - DISTRICT: DODA, JAMMU, KATHUA, KISHTWAR, POONCH, RAJOURI, RAMBAN, REASI, SAMBA, UDHAMPUR)
27	88	JODHPUR	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE C/O ONKAR MALL SUMANI COLLEGE OF COMMERCE JODHPUR, RAJASTHAN 342008 0291-2753989 narasimhabpr@gmail.com	STATE OF RAJASTHAN COVERING (DISTRICTS JODHPUR,BARMER,JAISALMER, RAJASMAND,UDAIPUR,BIKANER, JALORE, SIROHI NAGOUR, DUNGARPUR & PALI)

SL. NO.	RC CODE	REGIONAL CENTRE	ADDRESS	JURISDICTION
28	37	JORHAT	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE JORHAT ASSAM rcjorhat@ignou.ac.in	STATE OF ASSAM (DISTRICT: NAGAON, GOLAGHAT, JORHAT, SHIVASAGAR, DIBRUGARH, INSUKIA, LAKHIMPUR, DHEMAJI, SONITPUR) Note: Currently under Guwahati RC
29	10	KARNAL	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE 06 SUBHASH MARG SUBHASH COLONY NEAR HOME GUARD OFFICE KARNAL - 132 001 HARYANA 0184-2271514 / 2260075 0184-2255738 rckarnal@ignou.ac.in	STATE OF HARYANA (DISTRICT: BHIWANI, FATEHABAD, HISAR, JHAJJAR, JIND, KAITHAL, KARNAL, KURUKSHETRA, MAHENDRAGARH, MEWAT, PALWAL, PANIPAT, REWARI, ROHTAK, SIRSA, SONIPAT, YAMUNANAGAR)
30	22	KHANNA	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE I.T.I. BUILDING BULEPUR (DISTRICT LUDHIANA) KHANNA - 141 401 PUNJAB 01628-229993 / 237361 01628-238284 rckhanna@ignou.ac.in	STATE OF PUNJAB (DISTRICT: GURDASPUR, AMRITSAR, TARN TARAN, KAPURTHALA, JALANDHAR, HOSHIARPUR, SBS NAGAR/NAWANSHAHR, BARNALA, SANGRUR, BATHINDA, MANSA, MUKTSAR, LUDHIANA, FEROZEPUR, FARIDKOT, MOGA)
31	20	КОНІМА	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE NEAR MOUNT HERMON SCHOOL DON BOSCO HR.SEC SCHOOL ROAD KENDOUZOU KOHIMA - 797 001 NAGALAND 0370-2260366 / 2260167 0370-2260216 rckohima@ignou.ac.in	STATE OF NAGALAND (DISTRICT: KOHIMA, DIMAPUR, WOKHA, MOKOKCHUNG, ZUNHEBOTO, TUENSANG, LONGLENG, KIPHIRE, MON, PEREN, PHEK)
32	28	KOLKATA	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE BIKASH BHAWAN, 4TH FLOOR NORTH BLOCK SALT LAKE, BIDHAN NAGAR KOLKATA - 700 091 WEST BENGAL 033-23349850 / 033-23592719 / 23589323 (RCL) 033-23347576 rckolkata@ignou.ac.in	STATE OF WEST BENGAL (DISTRICT: KOLKATA, NORTH 24 PARAGANAS, SOUTH 24 PARAGANAS, PURBA, MEDINIPUR, PASCHIM MEDINIPUR, BANKURA, HOWRAH, HOOGHLY, PURULIA, BURDWAN, NADIA)

SL. NO.	RC CODE	REGIONAL CENTRE	ADDRESS	JURISDICTION
33	44	KORAPUT	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE DISTRICT AGRICULTURE OFFICE RD BEHIND PANCHAYAT BHAVAN KORAPUT - 764 020 ORISSA 06852-252982 / 251535 06852-251535 06852-252503 rckoraput@ignou.ac.in	STATE OF ORISSA (DISTRICT: KORAPUT, MALKANGIRI, RAYAGADA, NABARANGPUR, KALAHANDI, NUAPADA, BOLANGIR, SONEPUR, BOUDH), STATE OF CHHATTISGARH (DISTRICT: BASTAR, NARAYANPUR, DANTEWADA, BIJAPUR)
34	27	LUCKNOW	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE B-1/33, SECTOR - H ALIGANJ LUCKNOW - 226 024 UTTAR PRADESH 0522-2746120 / 2745114 0522-2746145 rclucknow@ignou.ac.in	STATE OF UTTAR PRADESH (DISTRICT: ALLAHABAD, AURAIYA, BAHRAICH, BALRAMPUR, BANDA, BARABANKI, BAREILLY, BASTI, CHITRAKUT, FAIZABAD, FARUKHABAD, FATEHPUR, GONDA, HAMIRPURKO, HARDOI, JALAUN, JHANSI, KANNAUJ, KANPUR RURAL, KANPUR URBAN, KAUSHAMBI, LAKHIMPUR, LALITPUR, LUCKNOW, MAHOBA, PILIBHIT, PRATAPGARH, RAEBAREILY, SHAHJANANPUR, SHRAVASTI, SIDHARTHNAGAR, SITAPUR, SULTANPUR, UNNAO)
35	43	MADURAI	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE SIKKANDAR CHAVADI ALANGANALLUR ROAD MADURAI - 625 018 TAMIL NADU 0452-2380387 / 2380733 0452-2370588 rcmadurai@ignou.ac.in	STATE OF TAMIL NADU (DISTRICT: COIMBATORE, DINDIGUL, ERODE, KARUR, MADURAI, NILGIRIS, PUDUKKOTTAI, RAMANATHAPURAM, SIVAGANGA, THANJAVUR, THENI, THIRUVAROOR, TIRUCHIRAPPALLI, TIRUNELVELI, TIRUPUR, TUTICORIN, VIRUDHUNAGAR)
36	49	MUMBAI	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE OM LEVA VIKAS NIKETAN NANEPADA ROAD, MULUND (E) MUMBAI - 400 081 022-25633159 / 25635540 022-25635540 remumbai@ignou.ac.in	STATE OF MAHARASHTRA (DISTRICT: MUMBAI, THANE, RAIGARH, RATNAGIRI)

SL. NO.	RC CODE	REGIONAL CENTRE	ADDRESS	JURISDICTION
37	36	NAGPUR	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE GYAN VATIKA 14 HINDUSTAN COLONY AMARAVATI ROAD NAGPUR - 440 033 0712-2536999,2537999 0712-2538999 rcnagpur@ignou.ac.in	STATE OF MAHARASHTRA (DISTRICT: AMRAVATI, BULDHANA, AKOLA, WASHIM, HINGOLI, PARBHANI, NANDED, YAVATMAL, WARDHA, CHANDRAPUR, NAGPUR, BHANDARA, GONDIA, GADCHIROLI)
38	39	NOIDA	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE C-53 SECTOR 62 INSTITUTIONAL AREA NOIDA - 201 305 UTTAR PRADESH 0120-2405012 / 2405014 0120-2405013 renoida@ignou.ac.in	STATE OF UTTAR PRADESH (DISTRICT: GAUTAM BUDH NAGAR, GHAZIABAD, MEERUT, BAGHPAT, BARAUT)
39	08	PANAJI	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE BEHIND CHODANKAR HOSPITAL NEAR P&T STAFF QUARTERS ALTO PORVORIM POVORIM - 403 521 GOA 0832-2462315, 0832-2414552 rcpanaji@ignou.ac.in	STATE OF GOA (DISTRICT: NORTH GOA, SOUTH GOA), STATE OF KARNATAKA (DISTRICT: BELGAUM, DHARWAD, UTTARA KANNAD), STATE OF MAHARASHTRA (DISTRICT: SINGDHDURG)
40	05	PATNA	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE 2ND FLOOR, BISCOMAUN TOWER WEST GANDHI MAIDAN, PATNA - 800 001 (BIHAR) 0612-2219539 / 2219541 0612-2219538 rcpatna@ignou.ac.in	STATE OF BIHAR (DISTRICT: ARWAL,AURANGABAD,BHOJPUR, BUXAR, GAYA,JAMUI, JEHANABAD,KAIMUR, LAKSHISARAI, NALANDA,NAWADA, PATNA, ROHTAS,SHEIKHPURA & VAISHALI)
41	02	PORT BLAIR	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE JNRM CAMPUS PORT BLAIR - 744 104 ANDAMAN & NICOBAR ISLANDS 03192-242888 / 230111 03192-230111 rcportblair@ignou.ac.in	ANDAMAN & NICOBAR ISLANDS [U.T.] (DISTRICT: NORTH & MIDDLE ANDAMAN, SOUTH ANDAMAN, NICOBAR)
42	16	PUNE	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE 1ST FLOOR, MSFC BUILDING 270, SENAPATI BAPAT ROAD PUNE - 411 016 MAHARASHTRA 020-25671867 / 25651321 020-25671864 rcpune@ignou.ac.in	STATE OF MAHARASHTRA (DISTRICT: NANDURBAR, DHULE, JALGAON, AURANGABAD, NASIK, JALNA, AHMADNAGAR, BID, PUNE, OSMANABAD, SOLAPUR, SANGLI, SATARA, LATUR, KOLHAPUR)

SL. NO.	RC CODE	REGIONAL CENTRE	ADDRESS	JURISDICTION
43	50	RAGHUNATH- GANJ	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE BAGAN BARI NEAR DENA BANK FULTALA RAGHUNATHGANJ DT.MURSHIDABAD WEST BENGAL-742 225 03483-271555 / 271666 03483-271666 rcraghunathganj@ignou.ac.in	STATE OF WEST BENGAL (DISTRICT: MURSHIDABAD, BIRBHUM, MALDA)
44	35	RAIPUR	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE REST HOUSE & E.M. OFFICE HALL SECTOR - 1 SHANKAR NAGAR RAIPUR - 492 007 CHATTISGARH 0771-2428285 / 5056508 0771-2445839 0771-2445839 rcraipur@ignou.ac.in	STATE OF CHHATTISGARH (DISTRICT: BILASPUR, DHAMTARI, DURG, JANJGIR- CHAMPA, JASHPUR, KANKER, KAWARDHA, KORBA, KORIYA, MAHASAMUND, RAJGARH, RAIPUR, RAJNANDGAON, SURAJPUR, SARGUJA, NARAYANPUR, BIZAPUR)
45	42	RAJKOT	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE SAURASHTRA UNIVERSITY CAMPUS RAJKOT - 360 005 GUJARAT 0281-2572988 0281-2571603 rcrajkot@ignou.ac.in	STATE OF GUJARAT (DISTRICT: RAJKOT, KACHCHH, JAMNAGAR, PORBANDER, JUNAGADH, AMRELI, BHAVNAGAR, SURENDRANAGAR), DIU (U.T.)
46	32	RANCHI	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE 457/A, ASHOK NAGAR RANCHI - 834 022 JHARKHAND 0651-2244688 / 2244699 / 2244677 0651-2244677 0651-2244400 rcranchi@ignou.ac.in	STATE OF JHARKHAND (DISTRICT: RANCHI, LOHARDAGA, GUMLA, SIMDEGA, PALAMU, LATEHAR, GARHWA, WEST SINGHBHUM, SARAIKELA, KHARASAWAN, EAST SINGBHUM, HAZARIBAGH, CHATRA, KODERMA, KHUNTI & RAMGARH)
47	86	SAHARSA	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE C/O MLC COLLEGE SAHARSA BIHAR 582201 06478-219014,219015 rcsaharsa@ignou.ac.in	STATE OF BIHAR COVERING (DISTRICTS KHAGARIYA, SAHARSA, SUPAUL, MADHEPURA, KATIHAR,ARARIYA, KISHANGANJ & PURNIA)
48	18	SHILLONG	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE SUNNY LODGE NONGTHYMMI NONGSHILLIANG, SHILLONG - 793 014 MEGHALAYA 0364-2521117 / 2521271 0364-2521271 rcshillong@ignou.ac.in	STATE OF MEGHALAYA (DISTRICT: EAST KHASI HILLS, EAST GARO HILLS, JAINTIA HILLS, RI-BHOI, SOUTH GARO HILLS, WEST KHASI HILLS, WEST GARO HILLS)

SL. NO.	RC CODE	REGIONAL CENTRE	ADDRESS	JURISDICTION
49	11	SHIMLA	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE CHAUHAN NIWAS BUILDING, KHALINI SHIMLA - 171 002 HIMACHAL PRADESH 0177-2624612 / 2624613 0177-2624611 rcshimla@ignou.ac.in	STATE OF HIMACHAL PRADESH (DISTRICT: BILASPUR, CHAMBA, HAMIRPUR, KANGRA, KINNAUR, KULLU, LAHUL & SPITI, MANDI, SHIMLA, SIRMAUR, SOLAN, UNA)
50	45	SILIGURI	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE 17/12 J C BOSE ROAD SUBHAS PALLY SILIGURI - 734 001 WEST BENGAL 0353-2526818 0353-2526829 0353-2526819 rcsiliguri@ignou.ac.in	STATE OF WEST BENGAL (DISTRICT: COOCHBEHAR, JALPAIGURI, DARJEELING, UTTAR DINAJPUR, DAKSHIN DINAJPUR)
51	30	SRINAGAR	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE NEAR LAWRENCE VIDHYA BHAWAN KURSU RAJ BAGH SRINAGAR - 190 008 JAMMU & KASHMIR 0194-2311251 / 2311258 0194-2311259 rcsrinagar@ignou.ac.in	STATE OF JAMMU & KASH- MIR (SRINAGAR REGION - DISTRICT: ANANTNAG, BANDIPORE, BARAMULLA, BUDGAM, GANDERBAL, KARGIL, KULGAM, KUPWARA, LEH, PULWAMA, SHOPIAN, SRINAGAR)
52	40	TRIVANDRUM	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE RAJADHANI SHOPPING COMPLEX OPP PRS HOSPITAL KILLIPPALAM KARAMANA PO TRIVANDRUM - 695 002 0471-2344113 0471-2344115 0471-2590700 rctrivandrum@ignou.ac.in	STATE OF KERALA (DISTRICT: KOLLAM, PATHANAMTHITTA, THIRUVANANTHAPURAM), STATE OF TAMIL NADU (DISTRICT: KANYAKUMARI)
53	48	VARANASI	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE GANDHI BHAWAN B.H.U. CAMPUS VARANASI-221005 UTTAR PRADESH 0542-2368022 / 2368622 0522-2364893 0542-2369629 rcvaranasi@ignou.ac.in	STATE OF UTTAR PRADESH (DISTRICT: AMBEDKAR NAGAR, AZAMGARH, BALLIA, CHANDAULI, DEORIA, GHAZIPUR, GORAKHPUR, JAUNPUR, KUSHINAGAR, MAHARAJGANJ, MAU, MIRZAPUR, SANT KABIR NAGAR, SANT RAVIDAS NAGAR, SONEBHADRA, VARANASI)

SL. NO.	RC CODE	REGIONAL CENTRE	ADDRESS	JURISDICTION
54	83	VATAKARA	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE MADHAVI BUILDING NUT STREET (PC) VATAKARA 673104 KERALA 0496-2525281 rcvatakara@ignou.ac.in	STATE OF KERALA (DISTRICT: CALICUT,KANNUR,KASARAGOD WAYANAND) Note: Currently under Cochin RC
55	33	VIJAYAWADA	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE #9-76-18, 1ST FLOOR, S.K.P.V.V. HINDU HIGH SCHOOL, KOTHAPET VIJAYWADA 520 001 ANDHRAPRADESH 0866-2565253 / 2565959 0866-2565253 0866-2565353 rcvijayawada@ignou.ac.in	STATE OF ANDHRA PRADESH (DISTRICT: KRISHNA, GUNTUR, PRAKASHAM, NELLORE & CHITTOOR)
56	84	VISAKHA- PATNAM	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE 2ND FLOOR MVP SECTOR 12 COMPLEX USHODAYA JUNCTION VISAKHAPATNAM ANDHRA PRADESH 0891-2511200 0891-2511300 rcvisakhapatnam@ignou.ac.in	STATE OF ANDHRA PRADESH COVERING (DISTRICTS KHAMMAM ,EAST GODAVARI,WEST GODAVARI,VISAKHAPATNAM, VIZIANAGARAM & SRIKAKULAM)

# IGNOU - ARMY RECOGNIZED REGIONAL CENTRES

(For ARMY Personnel Only)

SL. NO.	RC CODE	REGIONAL CENTRE	ADDRESS	JURISDICTION
1.	52	CHANDIMANDIR	REGIONAL DIRECTOR IGNOU ARMY RECOG. REG. CENTRE COL. EDUCATION, G S (EDUCATION) BRANCH HQ WESTERN COMMAND CHANDIMANDIR - 134107 HARYANA PH. OFF: 0172-2589355 (CIVIL) 2670 (MILITARY0 FAX: 0172-28935 EMAIL: iaeprc52@rediffmail.com	WESTERN COMMAND AREA
2.	56	JAIPUR	REGIONAL DIRECTOR IGNOU ARMY RECOG REG CENTRE EDUCATION BRANCH C/O 56 APO-908 546 JAIPUR RAJASTHAN PH. OFF: 0141-6640 (MILITARY) FAX: EMAIL: swciaep@gmail.com	SOUTH WESTERN COMMAND
3.	51	KOLKATA	REGIONAL DIRECTOR IGNOU NAVY RECOG. REG. CENTRE COL. EDUCATION FORT WILLIAM HQ EASTERN COMMAND C/O 99 APO KOLKATA-908 542 WEST BENGAL PH. OFF: 033-2222668 (CILIL) 2670 (MILITARY) FAX: 033-22222668 EMAIL: rc51army_ec@yahoo.co.in	EASTERN COMMAND AREA
4.	53	LUCKNOW	REGIONAL DIRECTOR IGNOU ARMY RECOG REG CENTRE IAEP HQ. CENTRAL COMMAND GS (EDN) LUCKNOW-908 554 UTTAR PRADESH PH. OFF: 0522-2482968 (CIVIL) 2670 (MILITARY) FAX: EMIAL: iaepcc53@yahoo.co.in	CENTRAL COMMAND AREA
5.	54	PUNE	REGIONAL DIRECTOR IGNOU ARMY RECOG. REG. CENTRE COL. EDUCATION HQ. SOUTHERN COMMD HRDC-1 BEG & CENTRE PH. OFF: 020-26616592 (CIVIL) 3019 (MILITARY) FAX: 020-26102670 EMAIL: armypunerc54@yahoo.com	SOUTHERN COMMAND AREA

# IGNOU – ARMY RECOGNIZED REGIONAL CENTRES

(For ARMY Personnel Only)

SL. NO.	RC CODE	REGIONAL CENTRE	ADDRESS	JURISDICTION
6.	55	UDHAMPUR	REGIONAL DIRECTOR (I/C) IGNOU ARMY RECOG. REG. CENTRE COL. EDUCATION C/O 56APO, HQ. NORTHERN COMMAND UDHAMPUR JAMMU & KASHMIR PH. OFF: 01992-242486 FAX: EMAIL: iaeparmy55@rediffmail.com	NORTHERN COMMAND AREA

# IGNOU - NAVY RECOGNIZED REGIONAL CENTRES

(For NAVY Personnel Only)

SL. NO.	RC CODE	REGIONAL CENTRE	RC ADDRESS	JURISDICTION
1.	71	NEW DELHI	REGIONAL DIRECTOR (I/C) IGNOU NAVY RECOG. REG. CENTRE DIRECTORATE OF NAVAL EDUCATION INTEGRATED HQS.MINISTRY OF DEF WEST BLOCK.5,IIND FLR,WING-II RK PURAM, NEW DELHI - 110066 DELHI PH. OFF: 011-26194685, 26185299 FAX: 011-26105067 EMAIL: inepdelhi@rediffmail.com	NAVAL HQS
2.	72	MUMBAI	REGIONAL DIRECTOR IGNOU NAVY RECOG REG CENTRE HQ. WESTERN NAVAL COMMAND SHAHID BHAGAT SINGH MARG MUMBAI - 400023 MAHARASHTRA PH. OFF: 022-22752245 FAX: 022-22665458 EMAIL: inepm@rediffmail.com	HQ WESTERN NAVAL COMMAND
3.	73	VISAKHA- PATNAM	REGIONAL DIRECTOR IGNOU NAVY RECOG REG CENTRE HQ EASTERN NAVAL COMMAND VISAKHAPATNAM - 530014 ANDHRA PRADESH PH. OFF: 0891-2812284 FAX: 0891-2515834 EMAIL: inepv@hotmail.com rc73@ignou.ac.in	HQ EASTERN NAVAL COMMAND
4.	74	КОСНІ	REGIONAL DIRECTOR IGNOU NAVY RECOG. REG. CENTRE NAVALBASE HQ SOUTHERN NAVAL COMMAND KOCHI - 682004, KERALA PH. OFF: 0484-266210,2662515 FAX: 0484-2666194 EMAIL: inepk@rediffmail.com	HQ SOUTHERN NAVAL COMMAND

# IGNOU – ASSAM RIFLES RECOGNIZED REGIONAL CENTRES (For ASSAM RIFLES Personnel Only)

SL. NO.	RC CODE	RC NAME	RC ADDRESS	JURISDICTION
1.	81	SHILLONG	REGIONAL DIRECTOR IGNOU ASSAM-RIFLES RECOG. R.C. DIRECTORATE GENERAL ASSAM RIFLES (DGAR) LAITUMUKHRAH SHILLONG - 11 MEGHALAYA PH. OFF: 0364-2705181 FAX: 0364-2705184 iarrc_81@yahoo.co.in	COMMAND AREA

# Appendix 4

# **List of State Codes**

Code	State or UT
01	Andhra Pradesh
02	Andaman & Nicobar Islands (UT)
03	Arunachal Pradesh
04	Assam
05	Bihar
06	Chandigarh (UT)
07	Delhi
08	Goa
09	Gujarat
10	Haryana
11	Himachal Pradesh
12	Jammu & Kashmir
13	Karnataka
14	Kerala
15	Madhya Pradesh
16	Maharashtra
17	Manipur
18	Meghalaya
19	Mizoram
20	Nagaland
21	Orissa
22	Punjab
23	Rajasthan
24	Sikkim
25	Tamil Nadu
26	Tripura
27	Uttar Pradesh
28	West Bengal
29	Dadra & Nagar Haveli, Daman & Diu (UT)
30	Lakshadweep (UT)
31	Pondicherry (UT)
32	C/o 56 APO
33	C/o 99 APO
34	Learners Abroad
35	Chhattisgarh
36	Jharkhand
37	Uttarakhand

# CODES FOR QUALIFICATION, SEX, CATEGORY, TERRITORY, MARITAL STATUS, SOCIAL STATUS AND EMPLOYMENT STATUS

#### **QUALIFICATION CODE**

Code	Description
001	Matriculation/SSC
002	10+2 or Equivalent
003	Graduation or Equivalent
004	Post Graduation or Equivalent

#### MARITAL STATUS CODE

Code	Description
1	Married
2	Divorced
3	Widowed
4	Unmarried

#### **EMPLOYMENT STATUS CODE**

Code	Description
B2	Unemployed
A1	Employed
С3	IGNOU Regular Employee
D4	K.V.S. Employee

#### SOCIAL STATUS CODE

Code	Description
1	Ex-Service Man
2	War-Widow
3	Not Applicable

#### **CATEGORY CODE**

Code	Description
B2	SC
C3	ST
D4	OBC
A1	General

#### **TERRITORY CODE**

Code	Description
A1	Urban
B2	Rural
С3	Tribal
D4	Kashmiri Migrant

#### **SEX CODE**

Code	Description
A1	Male
B2	Female
C3	Others

## MODALITIES OF SUBMISSION OF ASSIGNMENTS AND TERM-END EXAMINATION

#### ASSIGNMENT

Assignments constitute the continuous evaluation. The submission of assignments is compulsory. The grade that you get in your assignment will be counted in your final result. Assignment of a course carry 30% weightage while 70% weightage is given to the term-end examination. Therefore, you are advised to take your assignments seriously. You will not be allowed to appear for the term-end examination for any course if you do not submit the specified number of assignments in time for that course.

The main purpose of assignment is to test your comprehension of the learning material you receive from us and also to help you get through the courses. The information given in the printed course material should be sufficient for answering the assignment. Please do not worry about the non-availability of extra reading material for working on the assignments. However, if you have easy access to other books, you may make use of them. But the assignments are designed in such a way as to help you concentrate mainly on the printed course material and exploit your personal experience.

The University sends study materials and assignments, wherever prescribed, to the students by registered post and if a student does not receive the same for any reason whatsoever, the University shall not be held responsible for that

In case a student wants to have assignments, s/he can obtain a copy of the same from the Study Centre or Regional Centre or may download it from the IGNOU website, www.ignou.ac.in.

In case of any discrepancy regarding the set of material and assignment, contact Material Production & Distribution Division, IGNOU, Maidan Garhi, New Delhi-110 068.

The assignment responses should be complete in all respects. The assignments are to be submitted to the Coordinator of the Study Centre assigned. After evaluation these tutor marked assignments will be sent back to you with comments and grade.

The University/Co-ordinator of the Study Centre has the right to reject the assignments submitted after the due date. You are, therefore, advised to submit the assignments before the due date.

Do not forget to get back your duly evaluated assignments alongwith a copy of the assessment sheets containing comments of the evaluator on your performance from your Study Centre. This may help you in preparing for term-end examination.

For your own record retain a copy of all assignment responses which you submit. If you do not get back your duly evaluated tutor marked assignments alongwith copy of assessment sheet containing comments of evaluator on your assignment within a month after submission, please try to get the same personally from your Study Centre. Also maintain an account of all these corrected assignment responses received by you after evaluation. This will help you to represent your case to the University in case any problem arises.

If you do not get pass grade in any assignment, you have to submit it again. For this, you have to ask for/obtain a fresh assignment for that course, applicable to that particular semester. However, once you get the pass grade in an assignment, **you cannot re-submit it for improvement of grade**. Assignments are not subject to re-evaluation except for factual errors, if any, committed by the evaluator. The discrepancy noticed by you in the evaluated assignments should be brought to the notice of the coordinator of the Study Centre, so that the correct score is forwarded by him/her to the Student Registration & Evaluation Division at Headquarters.

In case you find that the score indicated in the assessment sheet of your assignments has not been correctly reflected or entered in your grade cards; you are advised to contact the Coordinator of your Study Centre with a request to forward correct award list to the Student Evaluation Division at the Headquarters.

Do not enclose or express doubt for clarification, if any, alongwith the assignment. Send your doubts in a separate cover. Give your complete enrolment number, name, address, title of the course and the

number of the unit or the assignment, etc. on top of your letter. If you want to draw our attention to something of an urgent/important nature, write to us separately.

#### INSTRUCTIONS FOR ASSIGNMENTS

- 1. Write your Enrolment Number, Name, Full Address, Signature and Date on the top left hand corner of the first page of your response sheet.
- 2. Write the Programme Title, Course Code, Course Title, Assignment Code and Name of your Study Centre on the left hand corner of the first page of your response sheet.

#### Course Code and Assignment Code may be reproduced from the assignment.

The top of the first page of your response sheet should look like this:

	ENROLMENT NO.
PROGRAMME TITLE	NAME
	ADDRESS
COURSE CODE	
COURSE TITLE	
ASSIGNMENT CODE (as printed on assignments)	SIGNATURE
STUDY CENTRE	DATE

- 3. Read the assignments carefully and follow the specific instructions, if any, given on the assignment itself about the subject matter or its presentation.
- 4. Go through the units on which assignments are based. Make some points regarding the question and then rearrange those points in a logical order and draw up a rough outline of your answer. While answering an essay type question, give adequate attention to introduction and conclusion. The introduction must offer your brief interpretation of the question and how you propose to develop it. The conclusion must summarise your response to the question. Make sure that the answer is logical and coherent, and has clear connections between sentences and paragraphs. The answer should be relevant to the question given in the assignment. Make sure that you have attempted all the main points of the question. Once you are satisfied with your answer, write down the final version neatly and underline the points you wish to emphasise. While solving numericals, use proper format and give working notes wherever necessary.
- 5. Use only fullscape paper for your response and tie all the pages carefully. Avoid using very thin paper. Allow a 4 cm margin on the left and at least 4 lines in between each answer. This may facilitate the evaluator to write useful comments in the margins at appropriate places.
- 6. **Responses should be handwritten.** Do not copy your answer from the units/ blocks sent to you by the University. If you copy, you will get zero marks for the respective question.
- 7. Do not copy from the response sheets of other students. If copying is noticed, the assignments of such students will be rejected.
- 8. Write each assignment separately. All the assignments should not be written in continuity. Write the question number with each answer.
- 9. The completed assignment should be sent only to the Coordinator of the Study Centre allotted to you.
- 10. After submitting the assignment at the Study Centre get the acknowledgment from the coordinator on the prescribed assignment remittance-cum-acknowledgment card.
- 11. In case you have requested for a change of Study Centre, you should submit your assignments only to the original Study Centre until the change of Study Centre is notified by the University.

#### TERM-END EXAMINATION

As stated earlier, term-end examination is another component of the evaluation system. Term-end examination carries 70% weightage in the final result.

The University conducts Term-end Examination twice a year in the month of June and December every year. Students will be permitted to appear in Term-end Examination subject to the condition that registration for the courses in which they wish to appear is valid, maximum time to pursue the programme is not elapsed and they have also submitted the required number of assignment(s) in those courses by the due date.

#### • Examination Fee

Examination fee of ₹60/- per course is required to be paid through Bank Draft in favour of IGNOU and payable at the city where examination form is being submitted. The examination forms are available at all the Study Centres and Regional Centres. Students can also submit on-line examination form as per guidelines through IGNOU website at www.ignou.ac.in

#### • Examination Centre

Normally the study centre is the examination centre. However, a student is required to fill the exam centre code in the examination form. For the purpose you are advised to go through the list of study centres available in the Student Handbook and Prospectus/Programme Guide. In case any student wish to take examination at a particular centre, the code of the chosen centre be filled up as examination centre code. However, examination centre chosen by a student if is not activated, the university will allot another examination centre under the same Region.

#### Date of Submission of Examination Forms

JUNE, TEE	DECEMBER, TEE	LATE FEE	WHERE TO SUBMIT THE FORM
1st March to 31st March	1st Sept to 30th Sept	NIL	Concerned Regional Centre under which the city of
1st April to 20th April	1st Oct to 20th Oct	₹300/-	the examination centre falls.
21st April to 30th April	21st Oct to 31st Oct	₹500/-	For outside Delhi students (Concerned Regional Centre)
1st May to 15th May	1st Nov. to 15th Nov.	₹1000/-	For Delhi students (IGNOU, Maidan Garhi, New Delh i- 110068 or concerned Regional Centre)

To avoid discrepancies in filling up the examination form/hardship in appearing in the term-end examination students are advised to :

- 1. remain in touch with their Study Centre/Regional Centre/SE Division for change in schedule of submission of examination form fee if any;
- 2. fill up all the particulars carefully and properly in the examination form to avoid rejection/delay in processing of the examination form;
- 3. retain proof of mailing/submission of examination form or control no. generated by online submission of examination form till they receive examination hall ticket;

#### • Issue of Examination Hall Ticket

University issues Examination Hall Ticket to the students at least two weeks before the commencement of Termend Examination. The same could also be downloaded from the University's website <a href="www.ignou.ac.in">www.ignou.ac.in</a>. In case any student fails to receive the Examination Hall Ticket within one week before the commencement of the examination the students can download the hall ticket from the website and approach the exam centre for appearing in the examination.

In case you fail to get 'D' Grade in the Term End Examination, you will be eligible to reappear in the next Term End Examination for the course. In case you have secured Grade 'D' in an assignment and term end examination of a course, but fail to secure overall qualifying grade 'C' you have an option either to re-do assignment for the course or re-appear in term end examination.

To be eligible to appear at the term-end examination in any course, you are required to fulfil the following conditions:

- 1. You should have paid the course fee. Also ensure that your registration of the courses is valid.
- 2. You should have submitted the assignment for the respective course and must have obtained a certificate to this effect from the coordinator of the study centre.
- 3. You should have submitted the examination form in time (which is explained later) alongwith the examination fee.

Examination date sheet (schedule which indicates the date and time of examination for each course) is sent to all the study centres approximately 5 months in advance. The same is also notified through IGNOU News Letter from time to time. Normally, the date sheet for June examinations are sent in the month of January and those for December examinations in the month of July. The date sheet is also available on the IGNOU website **www.ignou.ac.in**.

It is an essential pre-requisite for you to submit the Examination Form for taking examination in any course. Copies of the examination forms are available at Study Centers/Regional Centres/Evaluation Division at Headquarters. Examination form can also be downloaded from IGNOU website (www.ignou.ac.in). A copy is also enclosed here in this prospectus. You can take photocopy of this form and use it. Only one form is to be submitted for all the courses in one term-end examination.

After receiving the examination form from you, the University will send Intimation Slip to you before the commencement of examinations. If you do not receive the intimation slip 15 days before the commencement of examinations, you may contact your Study Centre or Regional Centre or SED at the Headquarters. If your name is registered for examinations in the list sent to the study centre, you can take the examination by showing your Identify Card (Student Card) to the examination centre superintendent, even if you have not received intimation slip or misplaced the intimation slip.

Your study centre is normally your examination centre. Change of examination centre is permissible in exceptional cases for which you have to make a request to the Registrar, SED atleast one month before the commencement of examinations, against payment of prescribed fee.

Your enrolment number is your Roll Number for examinations. Be careful in writing it. Any mistake in writing the Roll Number will result in non-declaration of your result.

It is your duty to check whether you are registered for that course and whether you are eligible to appear for that examination or not. If you neglect this and take the examination without being eligible for it, your result will be cancelled.

Although all efforts are made to declare the result in time, there will be no binding on the University to declare the results of the last examination before commencement of next examination. You are, therefore, advised to fill up the examination form without necessarily waiting for the result and get it cancelled at a later date if so required.

While communicating with the University regarding examination, clearly write your enrolment number and complete address. In the absence of such details, the University will not be able to attend to your problems.

Early Declaration of Results: The student can apply for early declaration of Term-End-Examination result with a fee of ₹700/- per course. The application for early declaration of result shall be entertained only if the student has been selected for any post or applied for further studies. The student must compulsorily submit documentary evidence (proof) in support of the reason for early declaration of result to the concerned Evaluation Centre whose details are available on the University website.

Early Declaration is permissible in Term-End-Examination only. The facility is not applicable for Lab/Practical courses, Project, Assignment, Workshop, Seminar, etc. based courses. The Application for Early Declaration of result shall be entertained for final year courses or maximum of four backlogs courses only. Prescribed Fee @ ₹700/- per course shall be payable by Demand Draft in favour of "IGNOU" payable at the city where submitting the examination form. Application along-with the required fee must be submitted to the Evaluation Centre under which your examination centre falls. Format attached at the end of the prospectus.

**Re-evaluation of Term-Exnd-Examination:** After the delcaration of result, if the students are no satisfied with the marks awarded, they can request the University to re-evaluate their Answer Scripts on payment of ₹500/- per

course. The request for re-evaluation by the student must be made within one month from the date of declaration of result to the concerned Evaluation Centre in the prescribed format along-with the fee of ₹500/- per course in the form of Demand Draft in favour of IGNOU payable at the city where submitting the Re-evaluation form. Format attached at the end of the prospectus.

**Obtaining Photocopy of Answer Scripts:** After the declaration of result, if the students are not satisfied with the marks awarded, they can request the University for obtaining Photocopy of Answer Scripts on payment of ₹100/- per course. The request for obtaining Photocopy of Answer Scripts by the student must be made within 45 days from the date of declaration of result to the concerned Evaluation Centre in the prescribed format alongwith the fee of ₹100/- per course in the form of Demand Draft in favour of IGNOU payable at the city where submitting the Photocopy form. Format attached at the end of the prospectus.

Official Transcript: The University provides the facility of official transcripts on request made by the learners on plain paper addressed to Registrar, Student Evaluation Division (SED), Block-12, IGNOU, Maidan Garhi, New Delhi-110- 068. A fee of ₹200/- per transcript payable through DD in favour of IGNOU is charged for this purpose. In case of request for sending transcript outside India, the students are required to pay ₹400/-. Format attached at the end of the prospectus.

**Duplicate Grade Card:** The learner can apply for obtaining Grade Card in case of lost/misplaced/damaged by paying through DD of ₹150/- in favour of IGNOU payable at "New Delhi". Format attached at the end of the prospectus.

**Improvement in Division/Class:** The students of Bachelor's/Master's degree programme, who have completed the programme and wish to improve their Division/Class may do so by appearing in term-end examination. The eligibility is as under:

- (a) The students of Bachelor's/Master's degree programme, who fall short of 2% marks to secure 2nd and 1st division.
- (b) The students of Master's degree programme only, who fall short of 2% marks to secure overall 55% marks. Students may apply in the prescribed application form from 1st to 30th April for June term-end examination and from 1st to 31 st October for December term-end examination alongwith fee @₹500 per course by means of demand draft drawn in favour of IGNOU and payable at New Delhi.

The improvement is permissible in term-end examination only and not in Practicals/Lab courses, Project. Workshop, Assignment and Seminar etc.

A sample prescribed application form with rules and regulations in detail for this purpose is given in this student handbook & prospectus and also available at University's website www.ignou.ac.in

# INTERNAL CREDIT TRANSFER SCHEME FOR FRESH ADMISSION TO MANAGEMENT PROGRAMME AFTER EXPIRY OF MAXIMUM DURATION

(Effective Jan. 2011 onwards)

- 1. A Student who is not able to complete the Management Programme fully within the maximum stipulated time period i.e., 8 years, will have to take fresh admission into the programme and will be allotted a new enrolment number.
- 2. In this new enrolment number the credits earned by the students in the old enrolment will be fully transferred, as per credit transfer scheme.
- 3. The student will have to apply for credit transfer by paying the requisite fee of ₹200/- per course after filling up the form for fresh admission to Management Programme given on the following pages and a new enrolment no. will be allotted.

Once a student takes fresh admission into the Management Programme, it will be valid for another 8 years. The student will be required to complete all the courses during this time period, as no further fresh admission will be granted after expiry of 16 years. In case, such a student wishes to pursue the programme further, s/he will have to appear in OPENMAT as a fresh candidate and there will be no provision for credit transfer.

However the students who were admitted during 1987-89 will not be required to appear in OPENMAT, if they seek fresh admission in January 2011 onwards.

- 4. For students who were registered till 1997 and were permitted to complete PGSDM under 3+2 scheme, will have to complete Five courses in all from the chosen area of specialization under the new scheme, in case they seek fresh admission, from Jan, 2011 onwards.
- 5. Credit transfer under the above scheme will be applicable only once and for a completed course only.
- 6. For fresh admission the student will have to fill up fresh admission Form (Form 3).
- 7. For Credit Transfer of completed courses, the student will have to fill up Application for Internal Credit Transfer in Management Programme (Appendix-7 proforma) separately. The Credit Transfer Form can be filled only after new enrolment no. has been duly allotted.

## INSTRUCTIONS FOR FILLING THE APPLICATION FORM FOR SEEKING FRESH ADMISSION TO MANAGEMENT PROGRAMME IN ORDER TO COMPLETE THE LEFT-OVER COURSES (FORM-3)

- 1. Application Form for 'fresh admission' to Management Programme (Form 3) is to be sent to the **Regional** Centre with required testimonials, Identity Card, and fee as listed in CHECKLIST given below. Such candidates are exempted from appearing in the Entrance test (OPENMAT) again.
- 2. It may please be noted that no request for change of your address will be entertained till admissions are finalised.
- 3. Please fill up the form and Mail or send in person alongwith the following documents to your **REGIONAL** CENTRE, so as to reach on or before the last date. Incomplete application/applications received after the last date as notified, would be summarily rejected without giving any information to the candidate thereof.
- 4. Please note that this Handbook and Prospectus is applicable only to candidates residing in India.
- 5. Attention is drawn to the sections regarding eligibility to the programme. Please submit attested copies of relevant documents to establish your eligibility.

Proforma of Category Certificate and Experience Certificate are printed with this form. You may either photocopy these forms or get them typed.

Some instructions for filling-up of Application Form are given below:

- 1. For Item No. 1 Programme Code (Please refer to Appendix-1).
- 2. At Item No. 4 please fill up the code of the Study Centre from where you would like to take counselling, and under Item No. 3, the Regional Centre Code under which it falls and the State Code under Item No. 5 to which you belong (see appendices 2,3,4).
- 3. At Item No. 6, please fill-up Enrol. No. previously allotted for pursuing Management Programme. Also fill the **appropriate Programme Code (DIM/PGDIM/MP)** at the relevant column. Please enclose **attested copy of the Grade Card** to prove that you were earlier admitted to the Management Programme after clearing the Entrance test.
- 4. Information against item No. 10(b) and 10(d) are mandatory.
- 5. For Item No. 14 and 15, fill the relevant code in the box provided.
- 6. For Item No. 21(a), see Appendix-5 for qualification codes.
- 7. You should be careful in selecting courses for study in each semester. A course once opted should not be repeated. Though change of option of a course is permissible, it should be avoided as far as possible.

#### CHECKLIST: Please check before sending the form to IGNOU whether you have:

- a) Affix your photograph and signed over it.
- b) Enclosed the following documents:
  - i) Attested copies of certificates in support of your educational qualifications.
  - ii) Attested copy of IGNOU's Grade Card as proof of having registered in Management programme after clearing Entrance test and completed certain courses.
  - iii) Experience Certificate, wherever required.
  - iv) Category Certificate for SC/ST/OBC candidates.
  - v) Identity Card duly filled up.
- c) Enclose Demand Draft for fee of programme @ ₹1,500/- per course. Please ensure that you have written your name, programme code and address on the back of the demand draft.

The fee can be paid by way of Demand Draft drawn in favour of IGNOU and payable at the city where your Regional Centre is located. The fee can also be paid through bank challan (details in Appendix 9).

- Note: (i) The students who had sought admission earlier after clearance of OPENMAT but not appeared either in TEE or not submitted any assignments(s) are advised <u>not to fill this form</u>. Such students may clear the OPENMAT once again like any other candidate and seek admission through Form 2 accordingly.
  - (ii) Fresh admission will not be permitted for improvement of grade/division.
  - (iii) Students downloading Form-3 from IGNOU website will have to enclose a Demand Draft of ₹1,050/- in favour of IGNOU along with the filled in Form-3.



# INDIRA GANDHI NATIONAL OPEN UNIVERSITY, NEW DELHI

# For Seeking 'Fresh admission' to Management Programme in order to complete the left-over courses

Write in English and CAPITALS. Use only Blue/Black Ball point Pen. One character in one Box. Do not write outside the boxes. DO NOT USE PHOTOCOPY OF THIS FORM. Use of Green/Red Pen or Pencil is prohibited. Forms sent to any other office of the University other than the concerned **Regional Centre** will not be entertained.

IMPORTANT	(FORM
IMPORTANT  Complete Form alongwith certificates/details mentioned in the checklist	t and the prescribed Form No.
programme fee should be sent to the Regional Centre concerned	so as to reach on or
before the last dates as given below. Forms received after the last date of IGNOU than the Regional Centre concerned will be summarily reject	
The Last Dates are:	
For January–June 2013 semester: 30-11-2012 For July–December 2013 semester: 31-05-2013	
Enrolment No.: Affix enrolment number laber  1. Programme Code	
MP	PASTE YOUR LATEST
2. D/D Details	PASSPORT SIZE
D/D Number Date Month Year	Amount PHOTOGRAPH DULYATTESTED
	BY YOU
Bank Name	DO NOT STAPLE
3. Regional Centre Code 4. Study Centre Code	5. State Code
6. Previous Enrolment No. Mgt. Prog. 7. Programme Code of Previous	ous Enrol No. (DIM/PGDIM / MP) (pl. write the appropriate code)
8. Name	
9. Father's/Husband's Name (do not write Shri/Mr./Dr. etc.).	
3. I dillet 3/1 idsballet 3 Name (do not write Siminin JD). etc.).	
10. (a) Address for Correspondence: House/Flat No., Building, Street/Village/Mo	shalla (Do not write Eather's OR your name here)
10. (a) Address for Correspondence. House/Hat No., Building, Street Village/Mid	India (Bu not write I affer S On your name fiele)
City I	District
State	Pin Code
10. (b) Mobile/Telephone Number (if any) with STD Code	10. (c) Fax Number (if any) with STD Code
10. (d) E-mail id.	
11. Sex: Cross (X) the Appropriate Box only 12. Date of Birth	13. Nationality: Cross (x) Appropriate Box only
Male Female Others / / /	Indian Other
Date Month	Year
14. Category 15. Whe	ether physically handicapped:
A4 0 P0 00 00 07 P4 0P0	A1 Yes

16. Religion: Cross (X) the appropriate Box only
Hindu Muslim Christian Silds Jain Buddhist Davis Java Othara (sleepe angelify
Hindu Muslim Christian Sikh Jain Buddhist Parsi Jew Others (please specify
17. Territory: Cross (X) any one of the Appropriate Box only
Urban Rural Tribal Kashmiri Ex-Serviceman War-Widow Not Applicable
Migrant
19. Marital Status: Cross (X) any one of the Appropriate Box only
Married Divorced Widowed Unmarried Unemployed Employed Regular IGNOU KVS
Employee Employee
21. (a) Educational Qualifications (which makes you eligible for the programme):
Qualification Code Year of Passing Percentage of Marks
21 (b) Stream: Cross (V) any are of the Appropriate Pay only
21. (b) Stream: Cross (X) any one of the Appropriate Box only  Science Arts Commerce Engineering Others
GRADUATE
POST GRADUATE
22. Work Experience
Duration Voors Months
Employed in (cross (X) any one of the Appropriate Box only)
Govt./Public Sector Semi Govt. Pvt. Sector Self Employed
Annual Income (Cross (X) any one of the Appropriate Box only)
Upto ₹50,000/-
₹1.5 Lac to 2 Lac Above ₹2 Lacs
23. Courses Opted:
Course Code   M   S   -
Course Fee
Total Fees Rs.
DECLARATION BY APPLICANT
I hereby declare that I have read and understood the conditions of eligibility for the programme for which I seek
admission. I fulfil the minimum eligibility criteria and have provided necessary information in this regard. In the event of
any information being found incorrect or misleading, my candidature shall be liable to cancellation by the University at
any time and I shall not be entitled to refund of any fee paid by me to the University.  I further declare that I had qualified the Entrance Test in the past while seeking admission to IGNOU's Management
Programme earlier as per enrolment No. indicated in Col. No. 6 above. I enclose a copy of the attested Grade Card
as proof thereof.
Date: / / / / /
Date Month Year

Signature of the Candidate

# **EXPERIENCE CERTIFICATE**

	15	is	a bachelol s degree
holder, employed with this o	organisation as		since
and	d has more than 3 year	s of Supervisory/Mana	gerial/Professional
experience.	(number) persons h	ave been working under	his/her supervision
	Signature		
Place	Name (in Block Le	tters)	
Date	Designation		
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their Registration Certificates.)		naij bui mey snouia anac	n allested copies of
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	(for SC/ST cand	lidates)	
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This is to certify that Mr/Ms/N			_
of Shri	, of Village	, Town	, Distt.
, State/	U.T	belong to	
Caste, which is recognised as	Scheduled Caste/Schedul	ed Tribe under the Cons	stitution (Scheduled
Caste part C States) Order 1951	1 read with the SC/ST Lis	ets (Modification) Order	1056
casic part c states, order 1731	read with the 9C/51 El.	ous (whodiffeation) Order,	1750.
Mr/Mrs./Ms.	and his/her far	nily reside in Village/To	own
Mr/Mrs./Ms St			own
	tate/U.T.	·	
District St	tate/U.T.		
	Signature of	·	:/District Magistrate
District St	Signature of	Tahsildar/Commissioner	:/District Magistrate



## **INDIRA GANDHI NATIONAL OPEN UNIVERSITY**

### Student Registration Division Maidan Garhi, New Delhi - 110068

Application for Internal Credit Transfer (ICT) in Management Programme for those who have sought Fresh Admission (to be submitted when the new Enrol.# is allotted)

1. E	nrolment	No. (Old)		(N	New)			
3. C	redit Tra	ne specialisation to be reflected in M nsfer fee paid: Prog				_ D	D No	
4. N	ame & a	ddress of student						
		e (with STD Code)						
		Detail of credits transfer applied	<u>for</u>			( <u>F</u>	or Office use	e only)
Sl. No.	Course Code	Title of the course	Cre- dit	Overall Grade obtained		CT granted	CT rejected	Remarks
1.	2.	3.	4.	5.		6.	7.	8.
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19.

#### UNDERTAKING

i,, a student of N	lanagement Programme of IGNOU, request for
Internal Credit Transfer (ICT) of the courses successfully, as detailed above. I undertake no credit transfer to any other programme of the university. Option copy/copies of Marksheet/Grade Card is/are enclosed. I underst the course(s) wherein the syllabus has been revised by the unit the Programme structure now in effect under my new enrolment	of to revive the registration of these courses for a exercised herein is firm and final. Self-attested tand that credit transfer will not be <b>granted for</b> iversity. I also understand that I am governed by
	Signature of Student
	Date

#### **RULES & REGULATIONS**

#### **Internal Credit Transfer (ICT) in Management Programmes**

- (i) Full credit transfer would be allowed if the syllabus and methodology now in vogue are similar to that governing the student under the old enrolment and as per credit transfer rules framed by the School of Management Studies.
- (ii) Once a student takes fresh admission into Management Programme, it will be valid for another 8 years. The student is required to complete all the requirements for the award of Degree/Diploma during this time period, as no further fresh admission will be granted after expiry of the second term. In case such a student wishes to pursue the programme further, s/he will have to appear in OPENMAT entrance and seek admission afresh. The candidate thereafter will not be provided credit transfer.
- (iii) Credit transfer fee @ ₹200/- per course is to be paid by way of a Demand Draft drawn in favour of 'IGNOU' payable at New Delhi.
- (iv) Registration/Re-registration rules as given in the Student Handbook & Prospectus of Management Programmes would remain unchanged even for completing the left-over courses under new Enrolment. Under no circumstances students would be allowed to opt more than four courses in a semester, as per 'schedule of courses on offer'. As usual the Registration/Re-registration Form is to be submitted at the Regional Centre concerned.
- (v) A student is required to complete the prescribed courses as per Programme structure of the respective Programme under new Enrolment, including the credit transfer allowed courses, for the award of Diploma/Degree under Management Programme.
- (vi) Students are required to spend at least a <u>minimum of ONE YEAR duration</u> to complete the left over courses in the new Enrolment Number.
- (vii) All Credit transfer cases of Management Programme would be directly handled by **Student Registration Division (SRD)** at IGNOU Headquarters.

Mail this Credit Transfer form along with **Demand Draft to:** 

The Registrar
Student Registration Division
Indira Gandhi National Open University
Block 3, Maidan Garhi, New Delhi – 110 068

# **Course Components of Management Programme**

# **MS-1: MANAGEMENT FUNCTIONS AND BEHAVIOUR**

BLOC	K UNIT NOs.	UNIT TITLE	AUDIO TAPE VIDEO TAPE
I		ROLE OF A MANAGER	
	1	Task of a Professional Manager	Professional Management
	2	Responsibilities of a Professional Manager	Task and Responsibilities Part I & II
	3	Management Systems and Processes	Tarti & II
	4	Managerial Skills	
П		DECISION MAKING	
	5	Organisational Context of Decisions	
	6	Decision Making Models	Problem Solving
	7	Decision Making-Techniques and Processes	
	8	Management by Objectives	
III		ORGANISATIONAL CLIMATE AND CHANGE	
	9	Organisational Structure and Managerial Ethos	
	10	Management of Organisational Conflicts	
	11	Managing Change	
IV		ORGANISATIONAL STRUCTURE AND PROCESSES	
	12	Organisational Structure and Design	
	13	Managerial Communication	Communication
	14	Planning Process	Process
	15	Controlling	
	16	Delegation and Interdepartment	
		Coordination	
V		BEHAVIOURAL DYNAMICS	
	17	Analysing Interpersonal Relations	Leadership
	18	Leadership Styles and Influence Process	Styles
	19	Group Dynamics	

# MS-2: MANAGEMENT OF HUMAN RESOURCES

BLOCI	K UNIT NOs.	UNIT TITLE
I		HUMAN RESOURCE MANAGEMENT: CONTEXT, CONCEPT AND BOUNDARIES
	1	The Changing Social Context and Emerging Issues
	2	The Concept and Functions of Human Resource Management
	3	Structuring Human Resource Management
П		GETTING HUMAN RESOURCE
	4	Job Analysis and Job Design
	5	Human Resource Planning
	6	Attracting the Talent: Recruitment, Selection, Outsourcing
	7	Socialisation, Mobility and Separation
III		PERFORMANCE MANAGEMENT AND POTENTIAL ASSESSMENT
	8	Competency Mapping
	9	Performance Planning and Review
	10	Potentioal Appraisal, Assessment Centres and Career and Succession Planning
	I1	HR Measurement and Audit
IV		HUMAN RESOURCE DEVELOPMENT
	12	Human Resource Development System
	13	Training
	14	Mentoring and Performance Coaching
	15	Building Roles and Teams
V		COMPENSATION AND REWARD MANAGEMENT
	16	Laws Covering Wages, Welfare and Benefits
	17	Compensation Strategy, Structure, Composition
	18	Reward Management
VI		EMPLOYER-EMPLOYEE RELATIONS
	19	Regulatory Mechanisms in Industrial Relations
	20	Dealing with Unions and Associations
	21	Industrial Democracy
	22	Grievance Handling and Discipline

# MS-3: ECONOMIC AND SOCIAL ENVIRONMENT

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPI	E VIDEO TAPE
I		ECONOMIC AND SOCIAL ENVIRONMENT		
	1	Economic Environment of Business		India's National
	2	Socio-cultural and Politico-legal Environment		Socio-economic
	3	Changing Role of Government		Scenario
П		STRUCTURE OF THE INDIAN ECONOMY		
	4	Structural Dimensions of Indian Economy		
	5	Structure of Indian Industry		
	6	Public Sector in India		Business and
	7	Private Sector in India	of Public	Government - The
	8	Small Sector in India	Sector	emerging Scenario
	9 Sickness in Indian Industry			
III		PLANNING AND POLICIES		
				National Planning
	10	Planning Goals and Strategies		Process
	11 12	Evolution of Industrial Policy Regulatory and Promotional		Controls and Regulations: The
		Framework		Business view Part I and Part II
IV		EXTERNAL SECTOR		
	13	India's Foreign Trade		
	14	India's Balance of Payments		
	15	Export and Import Policy		
	16	Foreign Capital and Collaborations		
	17	India's External Debt		
$\overline{\mathbf{v}}$		ECONOMIC REFORMS SINCE 1991		
	18	Industrial Policy of 1991		
	19	Economic Reforms: Liberalisation, Globalisation		
		and Privatisation		
	20	Financial Sector Reforms		Fiscal System
	21	Fiscal Sector Reforms		and Policy
	22	Economic Reforms and Social Justice		

# MS-4: ACCOUNTING AND FINANCE FOR MANAGERS

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPE	VIDEO TAPE		
I		ACCOUNTING FRAMEWORK				
	1	Accounting and its Functions	Introduction to Course	Understanding Financial Statements		
	2	Accounting Concepts and Standards	Role of Accounting and Finance Function in different types of Organisations	Part-I		
	3	Accounting Information and its Applications	Emerging Horizons in Accounting and Finance (EHIAF) – Human Resource Accounting			
II		UNDERSTANDING FINANCIAL ST	ATEMENTS			
	4	Construction and Analysis of Balance Sheet	EHIAF–Inflation Accounting	Understanding Financial		
	5	Construction and Analysis of Profit and Loss Account		Statements Part-II		
		Construction and Analysis of Funds Flow and Cash Flow Statement				
III		COST MANAGEMENT				
	7	Understanding and Classifying Costs	EHIAF-Cost	Accounting		
	8	Absorption and Marginal Costing	Audit in India	in decision		
	9	Cost-Volume-Profit Analysis		making (CVP/BE		
	10	Variance Analysis		analysis)		
IV		FINANCIAL AND INVESTMENT ANALYSIS				
	11	Financial Management : An Introduction	Role and Regulation of	Project Appraisal: An Institutional		
	12	Ratio Analysis	Stocks Markets	viewpoint		
	13	Leverage Analysis				
	14	Budgeting and Budgetary Control				
	15	Investment Appraisal Methods				
V		FINANCIAL DECISIONS				
	16	Management of Working Capital	EHIAF-Lease Financing	Management of		
	17	Capital Structure		Working Capital		
	18	Dividend Decisions	EHIAF– Financial Services & their Marketing	Unique Enterprises  – Case Study		

# MS-5: MANAGEMENT OF MACHINES AND MATERIALS

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPI	E VIDEO TAPE
I		OPERATIONS MANAGEMENT	Introduction to the Course	Management of Technology
	1	Operations Management - An Overview		<ul><li>Problems and Perspectives</li><li>Planning and Policy</li><li>Implementation</li></ul>
II		FACILITIES PLANNING		
	2	Product Selection		
	3	Process Selection		Facilities Layout
	4	Facilities Location		
	5	Facilities Layout and Materials Handling		
	6	Capacity Planning		
III		WORK AND JOB DESIGN		
	7	Work Design		
	8	Job Design		
IV		OPERATIONS PLANNING AND CONTROL		
	9	Planning and Control for Mass Production		Planning and
	10	Planning and Control for Batch Production		Control of
	11	Planning and Control for Job Shop Production		Projects
	12	Planning and Control of Projects		Maintenance
	13	Maintenance Management		Management
$\mathbf{V}$		VALUE ENGINEERING AND QUALITY ASSURANCE		
	14	Value Engineering		Quality Control
	15	Quality Assurance		
VI		MATERIALS MANAGEMENT		
	16	Purchase System and Procedure		
	17	Inventory Management		
	18	Stores Management		
	19	Standardisation, Codification and		Materials
		Variety Reduction		Management
	20	Waste Management		

## **MS-6: MARKETING FOR MANAGERS**

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPE VIDEO TAPE
I		MARKETING AND ITS APPLICATIONS	
	1 2 3	Introduction to Marketing Marketing in a Developing Economy Marketing of Services	Introduction - Marketing to the Course Approach - Marketing of Services - Marketing and Public Policy
П		MARKETING PLANNING AND ORGANISATION	
	4	Planning Marketing Mix	- Marketing in
	5	Market Segmentation	- Marketing in Action
	6	Marketing Organisations	7 CHOI
	Ü	Traine ting Organisations	- Marketing
	7	Marketing Research and its Applications	Management and Planning
III		UNDERSTANDING CONSUMERS	
	8	Determinants of Consumer Behaviour	Indian
	9	Models of Consumer Behaviour	Consumer and
	10	Indian Consumer Environment	Marketing Environment
IV		PRODUCT MANAGEMENT	
	11	Product Decisions and Strategies	
	12	Product Life Cycle and New Product Development	ITDC-A Case Study
	13	Branding and Packaging Decisions	•
$\overline{\mathbf{v}}$		PRICING AND PROMOTION STRATEGY	
	14	Pricing Policies and Practices	Marketing
	15	Marketing Communications	Strategy - A
	16	Advertising and Publicity	Case Study of
	17	Personal Selling and Sales Promotion	Moulded Luggage Industry
VI		DISTRIBUTION AND PUBLIC POLICY	
	18	Sales Forecasting	
	19	Distribution Strategy	Effective Selling
	20	Managing Sales Personnel	
	21	Marketing and Public Policy	
	22	Cyber Marketing	

## MS-7: INFORMATION SYSTEMS FOR MANAGERS

BLOCK	UNIT NOs.	UNIT TITLE
I		INFORMATION TECHNOLOGY FOR MANAGERS
	1	Information Technology : An Overview
	2	Computer Systems
	3	Computer Software
	4	Networking Technologies
II		INFORMATION SYSTEMS - I
	5	In MIS Perspectives
	6	Information Systems Economics
	7	Management Information and Control Systems
	8	Information Systems Security
III		INFORMATION SYSTEMS - II
	9	Information Systems and Functional Area Applications
	10	Transaction Processing Systems-I: Human Resource and
		Marketing Management
	11	Transaction Processing Systems-II: Operations and Financial Management
	12	Integrated Applications
IV		SYSTEM ANALYSIS AND COMPUTER LANGUAGES
	13	Building Information Systems
	14	System Analysis and Design
	15	Computer Programming and Languages
v		SUPPORT SYSTEMS FOR MANAGEMENT DECISIONS
	16	Database Resource Management
	17	Data Ware Housing and Data Mining
	18	Tactical and Strategic Information Management: DSS and ESS
	19	Intelligent Support Systems
	20	Emerging Trends in IT

# MS-8: QUANTITATIVE ANALYSIS FOR MANAGERIAL APPLICATIONS

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPE VIDEO TAPE
I		BASIC MATHEMATICS FOR MANAGERS	
	1	Quantitative Decision Making - An Overview	
	2	Function and Progressions	
	3	Basic Calculus and Applications	
	4	Matrix Algebra and Applications	
II		DATA COLLECTION AND ANALYSIS	
	5	Collection of Data	
	6	Presentation of Data	
	7	Measures of Central Tendency	
	8	Measures of Variation and Skewness	
Ш		PROBABILITY AND PROBABILITY DISTRIBUTIONS	
	9	Basic Concepts of Probability	Probability
	10	Discrete Probability Distribution	Fundamentals
	11	Continuous Probability Distributions	
	12	Decision Theory	Probability Applications
IV		SAMPLING AND SAMPLING DISTRIBUTIONS	
	13	Sampling Methods	
	14	Sampling Distributions	
	15	Testing of Hypotheses	
	16	Chi Square Tests	
V		FORECASTING METHODS	
	17	Business Forecasting	
	18	Correlation	Applications of
	19	Regression	Regression
	20	Time Series Analysis	

## MS-9: MANAGERIAL ECONOMICS

BLOCK	UNIT NOs.	UNIT TITLE
I		INTRODUCTION TO MANAGERIAL ECONOMICS
	1	Scope of Managerial Economics
	2	The Firm: Stakeholders, Objectives & Decision Issues
	3	Basic Techniques
II		DEMAND AND REVENUE ANALYSIS
	4	Demand Concepts and Analysis
	5	Demand Elasticity
	6	Demand Estimation and Forecasting
III		PRODUCTION AND COST ANALYSIS
	7	Production Function
	8	Cost Concepts and Analysis I
	9	Cost Concepts and Analysis II
	10	Estimation of Production and Cost Functions
IV		PRICING DECISIONS
	11	Market Structure and Barriers to Entry
	12	Pricing Under Pure Competition and Pure Monopoly
	13	Pricing Under Monopolistic and Oligopolistic Competition
	14	Pricing Strategies
v		COMPREHENSIVE CASE
		Competition in Telecommunication Service Provision

# MS-10: ORGANISATIONAL DESIGN, DEVELOPMENT AND CHANGE

BLOCK	UNIT NOs.	UNIT TITLE
I		UNDERSTANDING ORGANISATIONS
	1	Approaches to Understanding Organisations
	2	Factors Affecting Organisation Structures
II		ORGANISATIONAL DESIGN
	3	Typology of Organisation Structures
	4	Some Basic Organisation Design and Restructuring Strategies
III		APPROACHES TO WORK DESIGN
	5	Organising and Analysing Work
	6	Job Design
	7	Emerging Issues of Work Organisation and Quality of Working Life
IV		ORGANISATIONAL ANALYSIS
	8	Organisational Diagnosis: Tools and Techniques
	9	Questionnaire as a Diagnostic Tool
	10	Interview as a Diagnostic Tool
	11	Workshops, Task-forces and other Methods
v		ORGANISATIONAL DEVELOPMENT AND CHANGE
	12	Organisational Development (OD)
	13	Alternative Interventions
	14	Process of Change
	I5	Change Agents: Roles and Competencies
	16	Institution Building

## **MS-11: STRATEGIC MANAGEMENT**

BLOCK	UNIT NOs.	UNIT TITLE
I		INTRODUCTION TO STRATEGIC MANAGEMENT
	1	Concept of Strategy
	2	Process of Strategy
	3	Strategic Framework
II		STRATEGICANALYSIS
	4	Environmental Analysis
	5	Competitive Forces
	6	Internal Analysis
III		BUSINESS LEVEL STRATEGY
	7	Cost
	8	Differentiation and Focus
IV		CORPORATE LEVEL STRATEGY
	9	Growth Strategies-I
	10	Growth Strategies-II
	11	Strategic Alliances
	12	Turnaround
V		IMPLEMENTATION AND CONTROL
	13	Structural Dimensions
	14	Behavioural Dimensions
	15	Control
	16	Evaluation of Strategy

## MS-21: SOCIAL PROCESSES AND BEHAVIOURAL ISSUES

BLOCK	UNIT NOs.	UNIT TITLE
I		SOCIAL PROCESSES AND ISSUES
	1	Indian Environment: The Changing Scenario
	2	Social Issues and Organizational Relevance
	3	Organisational Values and Work Ethics
		INTRA PERSONAL PROCESSES
	4	Understanding Human Behaviour
	5	Perception
	6	Learning
	7	Motivation
	8	Human Emotions at Work
ш		INTERPERSONAL PROCESSES
	9	Interpersonal Issues, Communication and Conflict
	10	Counseling Processes
	11	Behavioural Modification
	12	Persuasion
IV		GROUP AND INTER-GROUP PROCESSES
	13	Group Formation and Group Processes
	14	Group Dynamics
	15	Leading and Building Teams
	16	Conflict Resolution
$\overline{\mathbf{v}}$		ORGANISATIONAL PROCESSES
	17	Power Dynamics
	18	Political Processes
	19	Lerarning Organisations
	20	Cross Cultural Issues
	21	Organisational Culture

## MS-22: HUMAN RESOURCE DEVELOPMENT

BLOCK	UNIT NOs.	UNIT TITLE
I		HRD: CONCEPT AND SYSTEM
	1	The Process and System of HRD
	2	Career System
	3	Competency Mapping
	4	Performance Management System
	5	Coaching and Mentoring
	6	Development System
II		HRD SYSTEMS AND PROFESSION
	7	Reward System
	8	Self Renewal System
	9	HRD for Workers
	10	Professionalisation of HRD
	11	HRD Strategies and Experiences
III		COMPARATIVE HRD
	12	HRD in the Government and Public Systems
	13	HRD in Health Sector
	14	HRD in other sectors (Defence, Police, Voluntary Organisations and Panchayati Raj Institutions)
	15	International Experiences in HRD
IV		HRD ISSUES AND EXPERIENCES
	16	HRD Audit
	17	Multi Source Feedback System
	18	Knowledge Management
	19	Technology and HRD
	20	Diversity Management
	21	Managing Globalization

## MS-23: HUMAN RESOURCE PLANNING

BLOCK	UNIT NOs.	UNIT TITLE
I		BASICS OF HUMAN RESOURCE PLANNING
	1	Introduction to HRP System – The Emerging Context
	2	Process and Functions of Human Resource Planning
	3	Methods and Techniques: Demand Management
	4	Methods and Techniques: Supply Management
	5	Contemporary Trends in Managing Demand and Supply
II		APPROACHES TO ANALYSING JOB
	6	Job Analysis
	7	Changing Nature of Roles
	8	Job Evaluation : Concepts and Methods
	9	Competency Approaches to Job Analysis
Ш		KEY HR PRACTICES
	10	Recruitment
	11	Selection
	12	Dislocation and Relocation of Employees
	13	Orientation
	14	Career and Succession Planning
	15	Performance and Potential Appraisal
īV		INTELLECTUAL CAPITAL ACCOUNTING
	16	Human Resource Information System
	17	Human Resource Audit
	18	Human Resource Accounting

## **MS-24: EMPLOYMENT RELATIONS**

BLOCK	UNIT NOs.	UNITTITLE
I		CONCEPTUAL FRAMEWORK OF EMPLOYMENT RELATIONS
	1	Concept, Scope and Approaches to Industrial Relations
	2	Evolution of Industrial Relations and Current Developments
	3	Constitutional and Legal Framework of Industrial Relations : Conventions, ID Act, Trade Union Act
——— П		TRADE UNIONISM
	4	Trade Union Development and Functions
	5	Trade Union Structure and Recognition
	6	Managing Trade Unions
	7	Managerial Unionism
	8	Employers' Organisations
III		COLLECTIVE BARGAINING
	9	Nature and Content of Collective Bargaining
	10	Negotiation Skills
	11	Issues and Trends in Collective Bargaining
IV		EMPLOYEE INVOLVEMENT
	12	Evolution, Structure and Process
	13	Design and Dynamics of Participative Forums
	14	Strategies for Implementing Participation
$\overline{\mathbf{v}}$		GRIEVANCE HANDLING AND DISCIPLINE
	15	Grievance Function in Industrial Relations
	16	Conciliation, Arbitration and Adjudication
	17	Discipline in Industry
VI		TRENDS IN EMPLOYMENT RELATIONS
	18	Strategic Employee Relations : Emerging Trends
	19	Cultural Aspects of Employment Relations

## MS-25: MANAGING CHANGE IN ORGANISATIONS

BLOCK	UNIT NOs.	UNIT TITLE
I		CONCEPT OF MANAGING CHANGE
	1	Understanding Change
	2	Types of Change
	3	Factors Critical to Change
	4	Organisational Culture ad Change — Cross Cultural Experiences
II		FORMS OF ORGANISATIONAL CHANGE
	5	Emerging Organisational Forms and Structures
	6	Mergers and Acquisitions
	7	Turn Around Management
	8	Process Based Change
	9	Group Based Approaches to Change
Ш		DIAGNOSIS AND INTERVENTION
	10	Organisational Disgnosis – Issues and Concepts
	11	Diagnostic Methodology - Quantitative and Qualitative
	12	Interventions in Organisational Change
	13	Evaluation of Organisational Change
IV		ROLE OF CHANGE AGENT
	14	Key Roles in Managing Change
	15	Skills for Managing Change
	16	Managing Resistance to Change
	17	Role of Leadership in Managing Change
	18	Managing Transition

## **MS-26: ORGANISATIONAL DYNAMICS**

BLOCK	UNIT NOs.	UNITTITLE
I		GROUP DYNAMICS
	1	Understanding Groups
	2	Phases of Group Development
	3	Group Cohesion and Alienation
	4	Conformity and Obedience
II		ROLE DYNAMICS
	5	The Concept and Systems of Roles
	6	Role Analysis
	7	Organisational Stress and Burnout
	8	Coping with Stress and Burnout
III		POWER DYNAMICS
	9	Bases of Power
	10	The Process of Empowerment
	11	Decentralisation and Delegation
	12	Transformational Leadership
IV		ORGANISATIONAL DYNAMICS
	13	Organisational Culture
	14	Social Responsibilities of Organisations
	15	Organisational Ethics and Values
	16	Process of Learning Organisations
v		INTER-ORGANISATIONAL DYNAMICS
	17	Cross Cultural Dynamics
	18	Management of Diversity
	19	Strategic Alliances and Coalition Formation

#### MS-27: WAGE AND SALARY ADMINISTRATION

BLOCK	UNIT NOs.	UNIT TITLE
I		COMPENSATION — CONCEPT AND CONTEXT
	1	Role of Compensation and Rewards in Organisation
	2	Economic and Behavioural Issues in Compensation
	3	Framework of Compensation Policy
II		LEGAL FRAMEWORK OF WAGE AND SALARY ADMINISTRATION
	4	Wage Concepts and Definition of Wages Under Various Labour Legislation
	5	Constitutional Perspective, International Labour Standards, and Norms for Wage Determination
	6	Law relating to Payment of Wages and Bonus
	7	Regulation of Minimum Wages and Equal Remuneration
	8	Law Relating to Retiral Benefits
III		COMPENSATION STRUCTURE AND DIFFERENTIALS
	9	Pay Packet Composition
	10	Institutional Mechanism for Wage Determination
	11	Job Evaluation and Internal Equity
	12	External Equity and Pay Surveys
IV		REWARD SYSTEM, INCENTIVES AND PAY RESTRUCTURING
	13	Design of Performance-linked Reward System
	14	Incentives for Blue and White Collars
	15	Bonus, Profit Sharing and Stock Options
	16	Allowances and Benefits
	17	Downsizing and Voluntary Retirement Scheme
v		EMERGING ISSUES AND TRENDS
	18	Tax Planning
	19	Comparative International Compensation
	20	Overview of Future Trends in Compensation Management

#### MS-28: LABOUR LAWS

BLOCK	UNIT NOs.	UNIT TITLE
I		INDUSTRIAL JURISPRUDENCE
	1	Industrial Jurisprudence–An Overview
	2	Principles of Industrial jurisprudence
	3	Constitutional Aspects of Industrial Jurisprudence
II		LAWS ON WORKING CONDITIONS
	4	The Factories Act, 1948
	5	The Mines Act, 1952
	6	The Shops and Estabishments Law
	7	The Plantation Labour Act, 1951
	8	The Contract Labour (Regulation and Abolition Act, 1970)
	9	The Child Labour (Prohibition and Regulation Act, 1986)
III		LAWS ON INDUSTRIAL RELATIONS
	10	The Trade Union Act, 1926
	11	The Industrial Disputes Act, 1947
	12	The Industrial Employment (Standing Orders) Act, 1946
	13	Domestic Enquiry
IV		LAWS ON WAGES
	14	The Minimum Wages Act, 1948
	15	The Payment of Wages Act, 1936
	16	The Payment of Bonus Act, 1965
	17	The Equal Remuneration Act, 1976
v		LAWS ON SOCIAL SECURITY
	18	The Workmen's Compensation Act, 1923
	19	The Employees' State Insurance Act, 1948
	20	The Maternity Benefit Act, 1961
	21	The Employee's Provident Fund and Miscellaneous Provisions Act, 1952
	22	The Payment of Gratuity Act, 1972
VI	23	The Employment Exchanges (Compulsory Notification of Vacancies) Act, 1959
	24	The Apprentices Act, 1961
		APPENDIX A
		Recommendations of the Second National Commission on Labour, 2002
		APPENDIX B
		Selected Legal Terms
		APPENDIX C
		Glossary of Latin and French Wards

## MS-29: INTERNATIONAL HUMAN RESOURCE MANAGEMENT

BLOCK	UNIT NOs.	UNIT TITLE
I		THE ENVIRONMENT OF INTERNATIONAL HUMAN RESOURCE MANAGEMENT
	1	International HRM – An Overview
	2	The Organisational Context of International HRM
	3	Culture and Cultural Diversity
	4	Strategic Human Resource Management in International Context
II		HRM PRACTICES IN INTERNATIONAL CONTEXT
	5	Staffing for International Assignments
	6	Training and Development in International Context
	7	International Performance Management
	8	International Compensation Management
III		BEHAVIOURAL DYNAMICS OF IHRM
	9	Cross-Cultural Communication and Negotiation
	10	Leadership and Motivation in a Global Context
	11	Global Ethical Environment
IV		HRM RELATIONS, ISSUES AND CHALLENGES
	12	International Employee Relations
	13	Mergers and Acquisitions – HR Perspective
	14	IHRM Trends and Future Challenges

## MS-41: WORKING CAPITAL MANAGEMENT

BLOCK	UNIT NOs.	UNIT TITLE
I		CONCEPTS AND DETERMINATION OF WORKING CAPITAL
	1	Conceptual Framework
	2	Operating Environment of Working Capital
	3	Determination of Working Capital
	4	Theories and Approaches
II		MANAGEMENT OF CURRENT ASSETS
	5	Management of Receivables
	6	Management of Cash
	7	Management of Marketable Securities
	8	Management of Inventory
III		FINANCING OF WORKING CAPITAL NEEDS
	9	Bank Credit – Basic Principles and Practices
	10	Bank Credit – Methods of Assessment and Appraisal
	11	Other Sources of Short Term Finance
IV		WORKING CAPITAL MANAGEMENT : AN INTEGRATED VIEW
	12	Liquidity vs Profitability
	13	Payables Management
	14	Short-Term International Financial Transactions
	15	Integrating Working Capital and Capital Investment Process

## MS-42: CAPITAL INVESTMENT AND FINANCING DECISIONS

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPE VIDEO TAPE
I		OVERVIEW OF FINANCIAL DECISIONS	
	1	Nature of Long Term Financial Decisions	
	2	Cost of Capital	
	3	Capital Structure Decisions Strategic Decisions	Optimal Level of Corporate Debt
П		INVESTMENT DECISIONS UNDER CERTAINTY	
	4	Project Designing/Planning	Project
	5	Project Appraisal Social Cost-benefit Analysis	Evaluation Perceptions
	6	Project Implementation and Control	and Practices
III		INVESTMENT DECISIONS UNDER UNCERTAINTY	
	7	Project Evaluation under Risk and Uncertainty - I	
	8	Project Evaluation under Risk and Uncertainty - II	
IV		FINANCING DECISIONS	
	9	Financing through Domestic Capital Market	
	10	Financing through Global Market	Role of Financial
	11	Financing through FIs	Services
	12	Other Modes of Financing	
V		STRATEGIC FINANCING DECISIONS	
	13	Management of Earnings	
	14	Financial Engineering	
	15	Investor Relations	
	16	Financial Restructuring	

## **MS-43: MANAGEMENT CONTROL SYSTEMS**

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPE VIDEO TAPE
I		MANAGEMENT CONTROL: CONCEPTS AND CON	NTEXT
	1	Management Control Systems: An Introduction	
	2	Strategies and Management Control	
	3	Designing Management Control Systems	
II		MANAGEMENT CONTROL STRUCTURE	
	4	Responsibility Centres	Human Management
	5	Profit Centres	Problems Control of Transfer Systems
	6	Transfer Pricing	Pricing Part I & II
	7	Investment Centres	
Ш		MANAGEMENT CONTROL PROCESS	Performance Organisational
	8	Budgeting and Reporting	Budgeting in View of
	9	Performance Measurement	Banks Budgeting-I & I
	10	Reward and Compensation	
	11	New Development/Techniques of Management and Management Control	
IV		MANAGEMENT CONTROL IN SOME SPECIAL OF	RGANISATIONS
	12	Service Organisations	
	13	Multinational and Export Organisations	
	14	Management Control of Projects	
	15	Other Organisations	
V		CASE STUDIES	
	1	Brooke Bond (India) Ltd. (A)	
	2	Dakshin Rasayan Nigam Ltd.	
	3	Bengal Steel Ltd.	
	4	Sun Cellular Ltd.	
	5	Thana District Co-operative Fisheries Project (B)	
	6	Christian Medical College and Hospital, Vellore	

## MS-44: SECURITY ANALYSIS AND PORTFOLIO MANAGEMENT

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPE VIDEO TAPE
I		AN OVERVIEW	
	1	Nature and Scope of Investment Decisions	
	2	Components of Investment Risk	
	3	Valuation of Securities	
———— П		SECURITIES MARKET IN INDIA	
	4	Organisation and Functioning	Credit Rating
	5	Regulation	Services A Case study of ICRA
III	ANALY	YSIS FOR EQUITY INVESTMENT	
	6	Economy and Industry Analysis	
	7	Company Level Analysis	
	8	Technical Analysis	
	9	Efficient Market Hypothesis	
		Case : Tata Tea Ltd.	
IV		PORTFOLIO THEORY	
	10	Portfolio Analysis	Individual
	11	Portfolio Selection	Portfolio
	12	Capital Market Theory	Management
	13	Portfolio Revision	
v		INSTITUTIONAL AND MANAGED PORTFOLIO	
	14	Performance Evaluation of Managed Portfolios	
	15	Investment Companies	
	16	Mutual Funds	

## MS-45: INTERNATIONAL FINANCIAL MANAGEMENT

BLOCK	UNIT NOs.	UNIT TITLE AUDIO TAPE VIDEO TA	PE
I		INTERNATIONAL FINANCIAL ENVIRONMENT	
	1	International Financial Management: An Introduction	
	2	International Economics	
	3	International Monetary System	
	4	International Flow of Fund	
П		FOREIGN EXCHANGE MARKET AND RISK MANAGEMENT	
	5	Foreign Exchange Market	
	6	Parity Condition in International Finance and Currency Forecasting	
	7	Currency Futures, Options and Swaps	
	8	Management of Accounting and Economic Exposures	
	9	Foreign Exchange Regulation and Taxation Issues	
III		INTERNATIONAL FINANCING DECISIONS	
	10	Raising Funds from International Markets	
	11	Financing Foreign Trade	
	12	Cost of Capital	
IV		INTERNATIONAL INVESTMENT DECISIONS AND WORKING CAPITAL MANAGEMENT	
	13	Capital Budgeting for MNCs	
	14	Working Capital Management for MNCs	
	15	Foreign Direct Investment	
	16	International Portfolio Investment	

## MS-46: MANAGEMENT OF FINANCIAL SERVICES

BLOCK	UNIT NOs.	UNIT TITLE
I		FINANCIAL SYSTEM MARKETS & SERVICES
	1	Financial System
	2	Financial Markets & Institutions
	3	Financial Services : An Introduction
	4	Management of Risk in Financial Services
	5	Regulatory Framework
II		FINANCIAL MARKET: OPERATIONS AND SERVICES
	6	Stock Exchange: Functions and Organizations
	7	Broking and Trading in Equity
	8	Broking and Trading in Debt
	9	Depositories
III		FEE BASED SERVICES
	10	Issue Management
	11	Corporate Advisory Services
	12	Credit Rating
	13	Mutual Funds
	14	Debt Securitisation
IV		FUND BASED SERVICES
	15	Leasing and Hire Purchase
	16	Housing Finance
	17	Credit Cards
	18	Venture Capital
	19	Factoring, Forfeiting and Bill Discouting
v		INSURANCE SERVICES
	20	Life Products
	21	Non-Life Products
	22	Broking Services

## MS-51: OPERATIONS RESEARCH

BLOCK	UNIT NOs.	UNITTITLE
I		INTRODUCTION TO OPERATION RESEARCH
	1	Operation Research — An Overview
	2	Review of Probability and Statistics
П		PROGRAMMING TECHNIQUES — LINEAR PROGRAMMING AND APPLICATIONS
	3	Linear Programming-Graphical Method
	4	Linear Programming-Simplex Method
	5	Transportation Problem
	6	Assignment Problem
III		PROGRAMMING TECHNIQUES — FURTHER APPLICATIONS
	7	Goal Programming
	8	Integer Programming
	9	Dynamic Programming
	10	Non-Linear Programming
IV		INVENTORY AND WAITING LINE MODELS
	11	Inventory Control-Deterministic Models
	12	Inventory Control-Probabilistic Models
	13	Queueing Models
$\overline{\mathbf{v}}$		GAME THEORY AND SIMULATION
	14	Corporative Situations: Game Theory
	15	Simulation
VI		CASE STUDIES

## MS-52: PROJECT MANAGEMENT

BLOCK	UNIT NOs.	UNIT TITLE
I		PROJECT FORMATION AND APPRAISAL
	1	Project Management - An Overview
	2	Feasibility & Technical Analysis
	3	Market and Demand Analysis
	4	Economic and Financial Analysis
	5	Formulation of Detailed Project Reports
——— П		PROJECT PLANNING AND SCHEDULING
	6	Planning Time Scales — Network Analysis
	7	Material and Equipment
	8	Human Resource
	9	Project Costing and Financing
	10	Project Organisation
III		IMPLEMENTATION AND CONTROL
	11	Project Management Information System
	12	Material and Equipment
	13	Human Resource
	14	Financial Aspects
IV		PROJECT COMPLETION AND EVALUATION
	15	Integrated Project Management Control System
	16	Managing Transition from Project to Operations
	17	Project Review

## MS-53: PRODUCTION/OPERATIONS MANAGEMENT

BLOCK	UNIT NOs.	UNIT TITLE
I		ISSUES IN PRODUCTION/OPERATIONS MANAGEMENT
	1	Production/Operations Management — An Overview
	2	Production System: Issues & Environment
	3	Total Quality Management (TQM)
II		FORECASTING
	4	Need & Importance of Forecasting
	5	Qualitative Methods of Forecasting
	6	Quantitative Methods of Forecasting
III		PRODUCTION SYSTEM DESIGN
	7	Capacity Planning
	8	Facilities Planning
	9	Work System Design
	10	Managing Information for Production System
IV		PRODUCTION PLANNING & SCHEDULING
	11	Aggregate Production Planning
	12	Just-In-Time (JIT)
	13	Scheduling & Sequencing
$\overline{\mathbf{v}}$		MATERIALS PLANNING
	14	Issues in Materials Management
	15	Independent Demand System
	16	Dependent Demand System
VI		EMERGING ISSUES IN PLANNING/OPERATIONS MANAGEMENT
	17	Total Productive Maintenance
	18	Advanced Manufacturing System
	19	Computers in Planning/Operations Management

## **MS-54: MANAGEMENT INFORMATION SYSTEM**

BLOCK	UNIT NOs.	UNIT TITLE
I		INFORMATION FOR DECISION MAKING
	1	Decision Making
	2	Conceptual Foundations of Information Systems
	3	Information Resources Management
II		SYSTEM DEVELOPMENT
	4	Overview of Systems Analysis & Design
	5	System Development Life Cycle
	6	Designing On Line & Distributed Environments-Design Consideration
	7	Implementation and Control of Projects
III		COMPUTER NETWORKS & DATA COMMUNICATIONS
	8	Trends in Information Technology-Hardware, Software
	9	Data Communication Concepts
	10	Computer Networks
IV		MANAGING CORPORATE DATA RESOURCES
	11	Organising Data
	12	Relational Data Base Management Systems
	13	Query Languages Including DSS
	14	Applications and Illustrations
v		SOCIO-LEGAL ASPECTS OF COMPUTERISATION
	15	Social Dimensions of Computerisation
	16	Computer Viruses
	17	Legal Dimensions of Computerisation
VI		CASE STUDIES
	1	A Case Study on Computer Applications
	2	Aspects of Information Technology and Policy Making and the Caribbean Community
	3	Computerisation at IFFCO

## MS-55: LOGISTICS AND SUPPLY CHAIN MANAGEMENT

BLOCK	UNIT NOs.	UNIT TITLE
I		LOGISTICS AND SCM - AN OVERVIEW
	1	Logistics and SCM - An Introduction
	2	Principles of SCM
	3	Customer Focus in SCM
II		DESIGN AND MANAGEMENT OF SCM
	4	Logistics - Inbound and outbound
	5	Models of SCM Integration
	6	Strategic Supply Chain Management
	7	Organising for Global Markets
Ш		IT ENABLED SCM
	8	Information Technology: A Key Enabler of SCM
	9	Intelligence Information System
	10	IT Packages in SCM
IV		COST AND PERFORMANCE MEASUREMENT IN SCM
	11	Cost Analysis and Measurement
	12	Best Practices and Benchmarking for SCM
	13	Performance Measurement and Evaluation of SCM
v		DISTRIBUTION NETWORK PLANNING
	14	Transportation Mix
	15	Locational Strategy
	16	Logistics and SCM Environment
VI		EMERGING TRENDS
	17	Future Trends and Issues
	18	Design for SCM and Greening the Supply Chain
	19	SCM in Service Organisation/Non-Manufacturing Sector

## MS-56: MATERIALS MANAGEMENT

BLOCK	UNIT NOs.	UNIT TITLE
I		MATERIAL MANAGEMENT : AN OVERVIEW
	1	Materials Flow Systems
	2	Strategic Role of Materials Management
	3	Linkage with other Functional Areas of Management
П		SOURCING OF MATERIALS
	4	Issues and Overview
	5	Domestic vs International Purchase
	6	Vendor Network
	7	Buyers-Sellers Relationship
III		MATERIALS PLANNING AND CONTROL
	8	Materials Planning and Budgeting
	9	Pull vs Push System
IV		INVENTORY POLICIES AND SYSTEMS
	10	Inventory Systems and Modelling
	11	Process Inventory
	12	Spare Parts Management
	13	Stores Accounting
$\overline{\mathbf{v}}$		WAREHOUSING
	14	Codification and Standardisation of the Materials
	15	Location and Structure of Warehouse
	16	Incoming Material Receipts
	17	Retrieval and Transaction Processing System
	18	Security and Loss Prevention
VI		ORGANIZATION AND APPRAISAL OF MATERIALS MANAGEMENT
	19	Materials Management and its Organisation
	20	Materials Information System
	21	Control of Material Management and Performance Appraisal

## MS-57: MAINTENANCE MANAGEMENT

BLOCK	UNIT NOs.	UNIT TITLE
I		MAINTENANCE OVERVIEW AND MANAGEMENT SYSTEM
	1	Maintenance Management and Terotechnology: An Overview
	2	Maintenance Objectives and Strategies
	3	Preparation of Maintenance Planning and Scheduling
	4	Planned Maintenance Management System and Control
П		MAINTENANCE RESOSURCE MANAGEMENT AND COSTING
	5	Maintenance Organisation
	6	Maintenance Costing and Budgeting
	7	Spare Parts Inventory Management
	8	IT enabled Maintenance Management
III		KEY ISSUES IN MAINTENANCE MANAGEMENT
	9	Reliability, Availability and Maintainability Concepts
	10	Safety and Environmental Aspects in Maintenance Management
	11	Human Resource Development in Maintenance Management
	12	TQM and Maintenance Management
IV		ANALYTICAL METHODS IN MAINTENANCE MANAGEMENT
	13	Failure Statistics, Data Analysis and Methods of Qualitative Analysis
	14	Economics of Repair and Replacement of Equipment
	15	Planning and Scheduling of Plant and Overhauling Shutdown
v		TRENDS IN MAINTENANCE MANAGEMENT
	16	Condition Based Maintenance (CBM)
	17	Reliability Centered Maintenance (RCM)
	18	Total Productive Maintenance (TPM)
	19	Maintenance Audit

## MS-58: MANAGEMENT OF R & D AND INNOVATION

BLOCK	UNIT NOs.	UNIT TITLE
I		TECHNOLOGICAL INNOVATIONS AND CREATIVITY
	1	Nature, Process and Importance of Technological Innovation
	2	R & D and Economic Development
	3	Product Design, Marketing and Consumer
	4	Innovation and Creativity
II		STRATEGIC CONSIDERATIONS
	5	R & D as a Corporate Function
	6	R & D Resources
	7	Partnerships in Innovation
III		ORGANISATION FOR R & DAND INNOVATION
	8	HRM Issues in Innovation and R & D
	9	Leadership and R & D Management
	10	Organisation Design and Structure for R & D
	11	R & D Project Management
	12	Measurement, Evaluation and Assessment of R & D
IV		MICRO CONSIDERATIONS
	13	National R & D Infrastructure and Institutional Framework
	14	Fiscal and other Incentives and Promotional/Support Measures
	15	Industry, Institutions and Government Cooperation
v		OTHER IMPORTANT ISSUES IN R & D MANAGEMENT
	16	Commercialisation of R & D
	17	Management of Intellectual Property Rights
	18	Financing of R & D Projects
	19	Role of Consultants in R & D

## MS-61: CONSUMER BEHAVIOUR

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPE	E VIDEO TAPE
I		CONSUMER BEHAVIOUR — ISSUES AND CONC	EPTS	
	1	Consumer Behaviour-Nature, Scope and Application		Consumer Behaviour
	2	Consumer Behaviour and Life-style Marketing	An Introduction to Course MS-61	Life Style Marketing
	3	Organisational Buying Behaviour		
П		INDIVIDUAL INFLUENCES ON BUYING BEHAV	IOUR	
	4	Perceptions		Perceptual
	5	Consumer Motivation and Involvement		applications in
	6	Attitude and Attitude Change		advertising
	7	Learning and Memory		
	8	Personality and Self-concept		
Ш		GROUP INFLUENCES ON CONSUMER BEHAVIO	OUR	
	9	Reference Group Influence & Group Dynamics		
	10	Family Buying Influences, Family Life-cycle and Bu	ying Roles	
	11	Cultural and Sub-cultural influences		
IV		THE BUYING PROCESS		
	12	Problem Recognition & Information Search Behaviour		
	13	Information Processing		
	14	Alternative Evaluation		
	15	Purchase Process & Post-purchase Behaviour		
V		MODELLING BUYER BEHAVIOUR		
	16	Early Models		
	17	Howard Sheth Model		
	18	Recent Developments in Modelling Buyer Behaviou	r	

#### **MS-62: SALES MANAGEMENT**

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPE VIDEO TAPE
I		SALES MANAGEMENT FUNCTIONS	
	1	Introduction to Sales Management	
	2	Personal Selling	Personal Selling
	3	Sales Process	
	4	Computer Applications in Sales Management	
II		SELLING SKILLS	
	5	Communication Skills	
	6	Sales Presentation	
	7	Negotiation Skills	
	8	Retail Communication : Sales Displays	Sales Displays
Ш		SALES FORCE MANAGEMENT	
	9	Job Analysis, Recruitment and Selection	
	10	Training the Sales Force	
	11	Compensation and Motivation of Sales Force	
	12	Monitoring and Performance Evaluation	
IV		PLANNING AND CONTROL OF THE SALES EFFORT	,
	13	Sales Planning	
	14	Sales Organisation	
	15	Sales Forecasting and Sales Quotas	
	16	Sales Budgeting and Control	
v		CASE STUDIES	

## MS-63: PRODUCT MANAGEMENT

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPE VIDEO TAPE
I		PRODUCT MANAGEMENT — INTRODUCTION	
	1	The Product Management – Basic Concepts	Intoduction to
	2	The Product Management Process	MS-63
	3	The Product Planning System	
П		MANAGING PRODUCTS - 1	
	4	Product Line Decisions	
	5	Product Life Cycle	
	6	Product Portfolio	
	7	Product Pricing	
Ш		BRANDING AND PACKAGING DECISIONS	
	8	Branding Decisions	Packaging as a
	9	Positioning Decisions	tool of market cultivation
	10	Brand Equity	Cultivation
	11	Packaging Decisions	
IV		NEW PRODUCT DEVELOPMENT	
	12	Organising for New Product Development	
	13	Generation, Screening and Development of New Product Ideas	
	14	Economic Analysis	
V		IMPLEMENTING NEW PRODUCT DECISION	
	15	Concept Development and Testing	New Product
	16	Physical Development of the Product	Launch
	17	Pretest Marketing and Test Marketing	
	18	Product Launch	

## **MS-64: INTERNATIONAL MARKETING**

	UNIT NOs.	UNIT TITLE	AUDIO TAPE VII	DEO TAPE
I		INTERNATIONAL MARKETING: AN INTRODUCTION		
	1.	Scope and Size of International Markets	An Introduction	Institutional
	2	Conceptual Framework	to MS-64	Infrastructure to Export
	3	Institutional Framework		Promotion
П		ENVIRONMENT OF INTERNATIONAL BUSINESS		
	4	Cultural Environment	Global Marketing	
	5	Political and Legal Environment	Environment	
	6	Economic Environment		
III		POLICY FRAMEWORK AND PROCEDURAL ASPEC	TS	
	7	India's Export-Import Policy		
	8	Export-Import Documentation		
IV		INTERNATIONAL MARKETING MIX		
	9	International Product Policy and Planning		
	10	International Advertising		
	11	International Pricing Policy		
	12	International Distribution and Sales Policy		
v		INTERNATIONAL MARKETING PLANNING		
	13	International Market Selection		
	14	International Marketing Research		
	15	International Marketing Planning and Control		

## MS-65: MARKETING OF SERVICES

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPE	VIDEO TAPE
I		SERVICES MARKETING —AN INTRODUCTION		
	1	Services Marketing - Conceptual Framework		
	2	Role of Services in Economy		
	3	International Trade in Services, The WTO and India		
	4	Consumer Behaviour for Services		
П		SERVICES MARKETING MIX		
	5	Product and Price		
	6	Place and Promotion		
	7	Extended Marketing Mix		
Ш		STRATEGIC ISSUES		
	8	Service Quality		Destination India
	9	Managing Capacity/Demand		
	10	Retaining Customers		
IV		SECTORAL APPLICATIONS - I		
	11	Financial Services	Issues in	Destination India
	12	Hospitality and Tourism Services	Social Marketing	Destination india
	13	Health Services	Marketing of	
	14	Case Study on Financial Services Marketing	Health Services	
V		SECTORAL APPLICATIONS - II		
	15	Educational Services		
	16	Professional Services		
	17	Telecommunication Services		
	18	Product Support Services		
	19	Case Studies		

## MS-66: MARKETING RESEARCH

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPE VIDEO TAPE
I		M R CONCEPTS AND DESIGN	
	1	M R Meaning and Importance, Research Process	
	2	Organisation of Marketing Research In India	
	3	Research Design	
II		DATA COLLECTION	
	4	Data Collection	Marketing
	5	Sampling	Research: Techniques
	6	Questionnaire Design and Development	and Developments
	7	Attitude Measurement and Scaling	
Ш		DATA PROCESSING AND ANALYSIS	
	8	Qualitative Research - Meaning, Scope and Metho	dologies
	9	Data Processing - Coding, Tabulation Data Present	ation
	10	Description and inference from Sample Data	
	11	Analysis of Association	
IV		MULTIVARIATE ANALYSIS	
	12	Regression Analysis, Discriminant Analysis and Fa	ctor Analysis
	13	Conjoint Analysis	
	14	Cluster Analysis and Multi-dimensional Scaling	
	15	Applications of Marketing Research in India — Some Case Studies	

# MS-68: MANAGEMENT OF MARKETING COMMUNICATION AND ADVERTISING

BLOCK	UNIT NOs.	UNIT TITLE
I		MARKETING COMMUNICATION AND ADVERTISING — BASIC CONCEPTS
	1	Marketing Communication in Marketing
	2	Communication-Key Concepts
	3	Indian Media Scene
II		ADVERTISING CAMPAIGN PLANNING AND EXECUTION
	4	Planning Communication Strategy
	5	Advertising Campaign Planning — Strategic Consideration, Creative Consideration
	6	Advertising Creativity: Campaign Planning and Execution
	7	Advertising Research - Role and Trends
	8	Measuring Ad Effectiveness - Definitions and Techniques
III		MEDIA PLANNING CONCEPTS
	9	Media Concepts, Characteristics and Issues in Media Planning
	10	Media Selection, Planning and Scheduling
	11	Internet as an Emerging Advertising Media
IV		MARKETING COMMUNICATION FORM
	12	Managing Sales Promotion
	13	Direct Marketing
	14	Publicity and Public Relation
	15	Social Marketing Communication
v		STRATEGIES FOR ADVERTISING AGENCIES
	16	Function and Structure of Ad Agencies
	17	Managing Client Agency Relationship
	18	Strategies for Account Management
	19	Legal and Ethical Issues in Advertising
VI		CASE STUDIES

## MS-611: RURAL MARKETING

BLOCK	UNIT NOs.	UNIT TITLE
I		RURAL MARKETS - AN OVERVIEW
	1	Rural Markets in India
	2	Understanding Rural Environment
П		UNDERSTANDING THE RURAL CONSUMER
	3	Differential Aspects of Buying Behaviour, Major influences on rural, Buying Behaviour
	4	Trends in Consumer Behaviour
	5	Rural Marketing Research
III		PRODUCT AND PRICING DECISIONS FOR THE RURAL MARKETS
	6	Product Development, adoption process and modification decision
	7	Pricing decision
IV		MANAGING THE PROMOTION
	8	Understanding Rural Media and Current Opportunities
	9	Message Design & Development for Rural Market
	10	Rural Promotion Effort
v		ACCESSING RURAL MARKETS
	11	Physical Infrastructure and Dynamics of Distribution process
	12	Participants in the rural distribution process behavioural dimensions
	13	Physical Distribution Processes
VI		UNDERSTANDING RURAL MARKETING PROCESS - CASE STUDIES

## MS-612: RETAIL MANAGEMENT

BLOCK	UNIT NOs.	UNIT TITLE
I		AN OVERVIEW OF RETAILING ENVIRONMENT
	1	Introduction to Retailing
	2	Evolution of Retail Environment
	3	Formats of Retailing Environment
П		RETAIL PLANNING AND DEVELOPMENT
	4	Understanding the Retail Customer
	5	Marketing Research for Retailing
	6	Strategic Retail Planning Process
	7	Locational Decisions
	8	Growth Strategies
III		RETAIL MIX
	9	Product Merchandise
	10	Pricing
	11	Promotions and Communication Mix
	12	Atmospherics
IV		RETAIL OPERATIONS
	13	Sourcing
	14	Financial Management Issues in Retailing
	15	Organisation Structure and Management of Human Resources
	16	C R M
	17	Monitoring and Controlling Retail Operations
v		ISSUES IMPACTING RETAIL BUSINESS IN INDIA
	18	Legal and Security Issues in Retail
	19	Ethical Dimensions
	20	Technology in Retailing
	21	Non-Store Retailing

## MS-91: ADVANCED STRATEGIC MANAGEMENT

BLOCK	UNIT NOs.	UNIT TITLE
I		ISSUES IN CORPORATE MANAGEMENT
	1	Corporate Management : An Overview
	2	Introduction to Corporate Strategy
	3	Corporate Policy
II		CORPORATE GOVERNANCE
	4	Historical Perspective
	5	Top Management and Corporate Governance
	6	Code and Laws for Corporate Governance
III		COMPETITIVE SCENARIOS AND STRATEGY
	7	Strategies for Dynamic and Stable Markets
	8	Strategies for Domestic and Global Markets
	9	Market Structures and Network Externalities
IV		STRATEGIC ENABLERS
	10	IT and Strategy
	11	Technology and R & D
	12	Knowledge Management
	13	Innovation
$\overline{\mathbf{v}}$		CORPORATE SOCIAL RESPONSIBILITY
	14	Strategy and Social Responsibility
	15	Ethics and Values
	16	Social Audit
	17	Philanthropy as a Strategic Choice

## MS-92: MANAGEMENT OF PUBLIC ENTERPRISES

BLOCK	UNIT NOs.	UNIT TITLE
I		PUBLIC ENTERPRISE : AN OVERVIEW
	1	Public Enterprise: Concept and Policy
	2	Public Enterprise Scenario – National and International
	3	Nature and Scope of Public Enterprise
	4	Forms of Public Enterprises
II		PUBLIC ENTERPRISE: ACCOUNTABILITY AND GOVERNANCE
	5	Concept and Policy of Accountability and Autonomy
	6	Government-Public enterprise – Interface
	7	Accountability of Legislature
	8	Relationship with other Agencies
	9	Corporate Governance and Corporate Social Responsibility
III		PUBLIC ENTERPRISE - PERFORMANCE AND EVALUATION
	10	Appraisal of Public Enterprise Performance I
	11	Appraisal of Public Enterprise Performance II
	12	Sickness and Public Enterprises and Turnaround Strategy
	13	Dimensions and Methods of Evaluating Public Enterprise Performance
ĪV		ORGANISATION AND MANAGEMENT
	14	Board of Directors – Constitution and Functioning
	15	Personnel Management Issues in Public Enterprises
	16	Project Management
	17	Management of Finance, Marketing and Production, Issues
$\overline{\mathbf{v}}$		PRIVATISATION AND DISINVESTMENT
	18	Concept, Policy and Dimensions
	19	Privatisation : International Experience
	20	Disinvestment: Experience and Strategies
	21	Implications and Disinvestment
VI		CASE STUDIES

## MS-93: MANAGEMENT OF NEW AND SMALL ENTERPRISES

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TA	PE VIDEO TAPE		
I		ENTREPRENEUR AND ENTREPRENEURSHIP				
	1	Entrepreneurship: Small Scale Enterprises (SSE)	Introduction to MS-93	Policy and Institutional		
	2	Entrepreneurial Competencies		Infrastructure for Small		
	3	Institutional Interface		Enterprises Entrepreneurial Competencies		
II		ESTABLISHING SMALL SCALE ENTERPRISES				
	4	Opportunities Scanning—Choice of Enterprise				
	5	Market Assessment for SSE				
	6	Choice of Technology and Selection of Site				
III		SMALL SCALE ENTERPRISES — GETTING OR	GANISED			
	7	Financing the New/Small Enterprise				
	8	Preparation of the Business Plan				
	9	Ownership Structure and Organisation Framework				
IV		OPERATING THE SMALL SCALE ENTERPRISE	2			
	10	Financial Management Issues in SSE				
	11	Operations Management Issues in SSE				
	12	Marketing Management Issues in SSE				
	13	Organisational Relations in SSE				
V		PERFORMANCE APPRAISAL AND GROWTH ST	TRATEGIES			
	14	Management Performance Assessment and Control	Lessons from	Growth and Stabilisation		
	15	Strategies for Stabilisation and Growth	Successful Entrepreneurs	Strategies of Small Enterprises		
	16	Managing Family Enterprises		Zitterprises		

## **MS-94: TECHNOLOGY MANAGEMENT**

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAP	E VIDEO TAPE
I		TECHNOLOGY: ISSUES AND IMPLICATIONS		
	1	Concepts and Definitions		
	2	Aspects and Issues		
	3	Implications of Technological Change		
II		TECHNOLOGY DEVELOPMENT AND ACQUISITION		
	4	Forecasting	Technology 7	Transfer
	5	Generation and Development		
	6	Transfer		
III		TECHNOLOGY ABSORPTION AND DIFFUSION		
	7	Absorption		
	8	Assessment and Evaluation		
	9	Diffusion		
IV		TECHNOLOGY ENVIRONMENT		
	10	Science & Technology in India	Technology	Intellectual
	11 12	Policies Linkages	policy in India I & II	Property Rights-I &1I
V		TECHNOLOGY SUPPORT SYSTEMS		
	13	Financing		
	14	Information Systems		
	15	Organising at Enterprise Level		
VI		CASE STUDIES		

# MS-95: RESEARCH METHODOLOGY FOR MANAGEMENT DECISIONS

BLOCK	UNIT NOs.	UNIT TITLE
I		INTRODUCTION TO RESEARCH METHODOLOGY
	1	Importance of Research in Decision Making
	2	Defining Research Problem and Formulation of Hypothesis
	3	Experimental Designs
П		DATA COLLECTION AND MEASUREMENT
	4	Methods and Techniques of Data
		Collection
	5	Sampling and Sampling Designs
	6	Attitude Measurement and Scales
III		DATA PRESENTATION AND ANALYSIS
	7	Data Processing
	8	Statistical Analysis and Interpretation of Data — Non-Parametric Tests
	9	Multivariate Analysis of Data
	10	Model Building and Decision Making
IV		REPORT WRITING AND PRESENTATION
	11	Substance of Reports
	12	Report Writing and Presentation
	13	Presentation of a Report

## MS-96: TOTAL QUALITY MANAGEMENT

BLOCK	UNIT NOs.	UNIT TITLE
I		PHILOSOPHY AND BASIC CONCEPTS
	1	Introduction: Basic Concepts and Approach
	2	Quality Management: Leading thinkers
	3	Building Blocks of TQM
П		STRATEGIC CONSIDERATIONS
	4	TQM and Business Strategy
	5	Quality Centred Strategic Planning
	6	Economics of Quality
Ш		TOOLS AND TECHNIQUES
	7	Statistical Quality Control
	8	Other Concepts, Tools and Techniques - I
	9	Other Concepts, Tools and Techniques - II
IV		ORGANISATION AND LEADERSHIP
	10	Organisation for Quality
	11	Quality Culture and Leadership
	12	Motivation and Commitment
$\overline{\mathbf{v}}$		MANAGEMENT SYSTEMS FOR TQM
	13	ISO 9000 Quality Management Systems
	14	Environmental Management Systems (EMS)
	15	Management Systems for Safety and Health
VI		QUALITY APPRAISAL AND AUDITING SYSTEMS
	16	Auditing and Certification
	17	Awards and Certification

## MS-97: INTERNATIONAL BUSINESS

BLOCK	UNIT NOs.	UNIT TITLE
I		INTERNATIONAL BUSINESS: ROLE AND PROCESSES
	1	Introduction
	2	International Business (Trade) Theories
	3	International Investment Process and Finance
П		STRATEGIC MANAGEMENT OF INTERNATIONAL BUSINESS
	4	Structural Design of MNEs
	5	Strategic Planning in MNEs
	6	Strategic Considerations
III		CONTROL AND EVALUATION
	7	Control and Information in International Business
	8	Performance Measurement and Evaluation
	9	Multinational Corporate Culture and Host Countries
IV		MANAGEMENT PROCESSES AND PRACTICES
	10	Human Resource Management in MNEs
	11	Production Management and Logistics
	12	Negotiations in International Business
v		MULTILATERAL ARRANGEMENTS
	13	International Business and Developing Countries
	14	Regional Trade Groupings and Cooperation
	15	International Intervention and International Business
	16	Multilateral Negotiations

## MFP-1: EQUITY MARKETS

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPE VIDEO TAPE
1		INTRODUCTION TO FINANCIAL MARKETS	
	1	Evolution and Significance of Financial Markets	
	2	Concepts and Cases	
	3	Types of Markets	
	4	Market Institutions and Intermediaries	
2		PRIMARY MARKETS	
	5	Sources and Methods of Raising Capital	
	6	Pre-Issuance Activities	
	7	Issuance and Post Issuance Activities	
	8	Regulatory Framework	
3		SECONDARY MARKETS	
	9	Trading	
	10	Securities Settlement and Payment Systems	
	11	Market Surveillance and Risk Management	
	12	Dematerialization and Depositories	
	13	Investor Grievances and Dispute Resolution	
4		VALUATION	
	14	Financial Statements and Analysis	
	15	Time Value of Money	
	16	Valuation Models	
	17	Fundamental Analysis	
	18	Technical Analysis	
5		SPECIAL ISSUES	
	19	Investment Styles and Trading Strategies	
	20	Portfolio Management	
	21	Corporate Actions	

## MFP-2: EQUITY DERIVATIVES

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPE VIDEO TAPE
1		INTRODUCTION TO DERIVATIVES	
	1	Evolution and Significance of Derivative Markets	
	2	Basic Derivative Products	
	3	Spot and Derivative Markets	
	4	Policy and Regulation	
2		EQUITY FUTURES & OPTION BASICS	
	5	Index and Stock Futures	
	6	Index and Stock Options	
	7	Trading Strategies with Futures	
	8	Factors Affecting Future Prices	
3		EQUITY OPTIONS	
	9	Option Framework	
	10	Option Pricing	
	11	Trading Strategies Using Options	
4		TRADING, RISK MANAGEMENT AND SUPPORT SYS	ГЕМЅ
	12	Market Indicators, Challenges in Serivative Trading and O <sub>I</sub>	ption Greeks
	13	Managing and Value at Risk	
	14	Clearing and Settlement	
	15	Accounting and Taxation	

## **MFP-3: COMMODITY MARKETS**

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPE VIDEO TAPE
1		INTRODUCTION TO COMMODITY MARKETS	
	1	Evolution and Significance of Commodity Markets	
	2	Introduction to Community Derivative	
	3	International Commodity Markets	
	4	Regulatory Framework	
2		EXCHANGE MARKET OPERATIONS	
	5	Exchange Risk Management	
	6	Clearing and Settlement Systems	
	7	Technology in Derivaties Trading	
3		FUNDAMENTAL ANALYSIS OF COMMODITIES	
	8	Bullion	
	9	Base Metals	
	10	Energy	
	11	Major Agricultural Commodities	
	12	Exotics	
	13	Technical Analysis	
4		COMMODITY DERIVATIVES	
	14	Commodity Futures	
	15	Risk Management using Commodity Futures	
	16	Options on Commodity Futures	
	17	Investing in Commodities	
	18	Case Studies in Commodity Price Risk Management	

## MFP-4: CURRENCY AND DEBT MARKETS

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPE VIDEO TAPE
1		INTRODUCTION TO CURRENCY MARKETS	
	1	Evolution and Significance of Currency Markets	
	2	Structure of Currency Markets in India	
	3	Currency Quotation Conventions: Exchange Arithmatic	
	4	Economic Variables Impacting Exchange Rates	
2		CURRENCY DERIVATIVES AND RISK MANAGEMENT	Γ
	5	OTC and Exchange Traded Products	
	6	Forward Contracts	
	7	Currency Futures Trading	
	8	Currency Options	
3		INTRODUCTION TO DEBT MARKETS	
	9	Debt Markets in India	
	10	Money Markets in India	
	11	Debt Products	
	12	Primary and Secondary Markets for Debt Instruments	
4		BOND MATHEMATICS AND DERIVATIVES	
	13	Bond Valuation and Conventions	
	14	Interest Rate Risk Management	
	15	Interest Rate Futures	
	16	Interest Rate Derivatives	

## MFP-5: PROFESSIONALS IN FINANCIAL MARKETS PRACTICE

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPE VIDEO TAPE
1		INTERMEDIARIES IN FINANCIAL MARKETS	
	1	Brokerage Houses	
	2	Trading Infrastructure in Markets	
	3	Depositories and Depository Participants	
	4	Custodian and Clearing Houses	
	5	Registrars and Transfer Agents	
2		INVESTMENT AND MERCHANT BANKING	
	6	Preparing Prospectus	
	7	Due Diligence and Road Shows	
	8	Issue Process and Post Issue Compliances	
	9	Venture Capital and Private Equity	
	10	Mergers and Takeovers	
3		MARKETING AND DISTRIBUTION OF FINANCL	AL PRODUCTS
	11	Products, Consumers and Pricing	
	12	Distribution and Sales Promotion Processes	
	13	Sector Specific Strategies	
	14	Cases from Banking, Insurance and Mutual Funds	
4		REGULATION AND COMPLIANCES	
	15	Regulation and Compliances: An Introduction	
	16	Compliances for Market Intermediaries	
	17	Compliances for Specific Purposes and Mechanisms	
	18	Compliances for Specific Processes	
5		RESEARCHANDANALYSIS	
	19	Organising a Research Firm	
	20	Research in Financial Markets	
	21	Case Studies in Market Research	
	22	Portfolio Management Services	
5		SELF EMPLOYMENT OPPORTUNITIES IN MAR	RKETS
	23	Sub Broker, Remisiers and Authorised Persons	
	24	Financial Planning	
	25	Financial Advisory	
	26	Other Employment Opportunities	

## INSTRUCTIONS FOR FILLING THE APPLICATION FORM FOR THE ENTRANCE TEST (OPENMAT) – FORM-1

#### A) General Instructions

- Application form (Form 1) for OPENMAT XXXIV & XXXV Entrance Test has been provided in a separate envelope alongwith the Student Handbook & Prospectus. Please read these instructions before filling up Form 1
- 2. You are responsible for the accuracy of information and indicating the information in the desired manner. You should ensure that you fulfil the admission criteria as prescribed by the University as on the last date for submission of Application form for Admission to Management Programme.
- 3.(a) For item no. 1 & 3 Please refer to Appendix 3 & 4.
- (b) Item no. 2 Selected Study Centres given in **Appendix-2** will be designated as Exam Centres for OPENMAT. Write a Study Centre Code against item no. 2, though it is not necessary that the chosen Centre will be allocated for OPENMAT.
- 4. Admission is open only to candidates residing in India.

Please send your Application Form for Entrance Test (OPENMAT) FORM-1 by Registered/Speed Post at the following address:

Registrar SED, Block 12, IGNOU Maidan Garhi New Delhi - 110 068

- 5. Applications received after the due date will not be accepted.
- 6. Do not send any certificate/document with the OPENMAT Form (Form-1). These are required to be submitted with the Admission Form (Form-2), in case you qualify in the OPENMAT.
- 7. In case the number of candidates for Entrance Test at a center is ten or less, the candidates will be allotted nearest possible centre. **No request for change of test centre will be entertained.**
- 8. No fee is to be sent with OPENMAT Form (Form-1), except in case where the form has been downloaded from the website. In case the form has been downloaded from the website, a demand draft of ₹1050/- drawn in favour of IGNOU, payable at New Delhi has to be sent along with OPENMAT form. Prospectus will be sent to such candidates after receipt of the form along with the demand draft.

#### B) Test Dates

1. The Entrance Test for Admission to Management Programmes would be conducted on the following Sundays:

(1) 08.09.2013 — OPENMAT - XXXIV (2) 02.02.2014 — OPENMAT - XXXV

#### C) Non-Receipt of Hall Ticket

- 1. Hall Tickets will be provided to the candidates before ten (10) days of the entrance test. In case of non-receipt of Hall Ticket three (03) days before the entrance test, candidate can download hall ticket from IGNOU website (www.ignou.ac.in) and report to the examination centre for appearing in the entrance test.
- 2. You should retain photocopy of filled-in Application Form for Entrance Test (Form-1).
- 3. Your record may not be included in the finalised list for any of the reasons like non-receipt of Application Form, or delay in receiving the Form, or not indicating the information correctly on the Form.

#### D) Reporting of Test Results

All the candidates who appear for the Entrance Test (OPENMAT) shall be sent the result cards indicating their status as regards to qualifying or not qualifying. Only those who are indicated as qualifying would be eligible for applying for Admission to the Management Programme. In case you do not receive your result card within one week of the probable date of dispatch of result card, you may contact the Regional Centre under which your test centre falls. No request for duplicate result card will be entertained after the last date for Submission of Admission Form. The qualified candidates can also download the result card from IGNOU website (www.ignou.ac.in.)

## INSTRUCTIONS FOR FILLING APPLICATION FORM FOR ADMISSION TO MANAGEMENT PROGRAMME (FORM-2)

- 1. Application Form for admission to Management Programme (Form 2) is to be sent to the Regional Centre with required testimonials, Identity Card and fee as listed in CHECKLIST given below.
- 2. It may please be noted that no request for change of your address will be entertained till admissions are finalised.
- 3. **Please Fill up the form and Mail or Send in Person** alongwith the following documents to your **REGIONAL CENTRE**, so as to reach on or before the last date. Incomplete application/applications received after the last date as notified, would be summarily rejected without giving any information to the canditate thereof.
- 4. Please note that this handbook and prospectus is applicable only to canditates residing in India.
- 5. Attention is drawn to the sections regarding eligibility to the programme. Please submit attested copies of relevant documents to establish your eligibility.

Proforma of Category Certificate and Experience certificate are printed with this form. You may either photocopy these forms or get them typed.

#### Some instructions for filling-up of Application Form are given below:

- 1. At Item No. 4 please fill up the code of the Study Centre from where you would like to take counselling, and under item 3, the Regional Centre Code under which it falls and the State Code under item no. 5 to which you belong (see appendices 2,3,4).
- 2. For Item No. 14 and 15, fill the relevant code in the box provided.
- 3. For Item No. 21(a), see Appendix-5 for qualification codes.
- 4. You should be careful in selecting courses for study in each semester. A course once opted should not be repeated. Though change of option of a course is permissible, it should be avoided as far as possible.

#### CHECK LIST: Please check before sending the form to IGNOU whether you have:

- a) Affixed your photograph and signed over it.
- b) Enclosed the following documents,
  - i) Attested copies of Centificates in support of your educational qualification(s).
  - ii) Original score card of qualifying OPENMAT
  - iii) OPENMAT Original Hall Ticket
  - iv) Experience Certificate wherever required
  - v) Category Certificate for SC/ST/OBC candidates
  - vi) Identity Card duly filled up
- c) Enclose Demand Draft for fee of programme @ ₹1,500/- per course. Please ensure that you have written your name, programme code and address on the back of the demand draft.

The fee can be paid by way of Demand Draft drawn in the name of IGNOU and payable at the city where your Regional Centre is located. The fee can also be paid through bank challan (details given on p.15 and Appendix 9).



## INDIRA GANDHI NATIONAL OPEN UNIVERSITY, NEW DELHI APPLICATION FORM FOR ADMISSION TO MANAGEMENT PROGRAMME

Write in English and CAPITALS. Use only Blue/Black Ball point Pen. One character in one Box. Do not write outside the boxes. DO NOT USE PHOTOCOPY OF THIS FORM. Use of Green/Red Pen or Pencil is prohibited. Forms sent to any other office of the University other than the concerned **Regional Centre** will not be entertained.

FORM 2

IMPORTANT															
Complete Form alongwith cer programme fee should be ser before the last dates as given of IGNOU than the Regional The Last Dates are:	nt to the <b>Reg</b> below. Forms	<b>gional Ce</b> s received a	e <b>ntre</b> d after the	concer e last	ned s date	so as or by	to rea	ach d	on or	Fo	orm No	).			
OPENMAT XXIV	OPENMAT XX	αχν													
30.11.2013 (1st Sem. 2014)	31.05.2013 (2		14)												
31.05.2013 (2nd Sem. 2014)	30.11.2013 (1	1st Sem. 20	15)												
Programme Code	Enrolment N	o.: Affix enr	olment	numbe	er lab	el (for	office	use	only)				PASTE	=	
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3. Regional Centre Code	4. Study Cer	ntre Code		Ш		5. Stat	e Cod	e							
6. Enrolment No. If already register	red in IGNOU	7. Progra	mme C	ode, if	alrea	dy reg	gistere	d in l	GNOU						
8. Name															
9. Father's/Husband's Name (do i	not write Shri/N	/Ir/Dr.etc.)					-		•			-			
						Т	Т	Π			Τ	Τ			
10. (a) Address for Correspondence	ac House/Elet	No Puildin	- Ctroo	+/\/illoo	L	halla /	Do no	t sacrit	. Eathai				horo)		
10. (a) Address for Correspondent	Je. House/Hat	140. Bullulli	J, 31166	Villag	I I	IIalia (		T		T	J				
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													Ш		
City						Distric	t								
State												Pin	Code		
10. (b) Mobile/Telephone Number	(if any) with ST	D Code						10. (	c) Fax N	lumbe	er (if ar	ny) wit	h STD Co	de	
10. (d) E-mail id.							'								
11. Sex: Cross (X) the Appropriat	e Boxy only	12. Date	of Birth	<u> </u>					13.	Natior	nality: 0	Cross	(x) Approp	oriate Bo	x only
Male Female	Others	Date	/ <u>Mo</u>	nth	/	Yea	ar				Indi	an	[	Oth	ner
14. 0-1		2410	11.0		14"										
14. Category	OT 5:	ODC		15.	vvhe		hysica — Yes		andicapp	oed:					
A1 – Gen B2 – SC C	3 – ST D4	– OBC					— No								

Page - 2

16. Religion: Cross (X) the appropriate Box only
Hindu Muslim Christian Sikh Jain Buddhist Parsi Jew Others (please specify)
17. Tamitanu Crass (V) anu ana af the Annuanista Ray antu
17. Territory: Cross (X) any one of the Appropriate Box only  Urban Rural Tribal Kashmiri Migrant Ex-Serviceman War-Widow Not Applicable
19. Marital Status: Cross (X) any one of the Appropriate Box only
Married Divorced Widowed Un- married Unemployed Employed Regular Employee Employee
21. (a) Educational Qualifications (which makes you eligible for the programme):
Qualification Code Year of Passing Percentage of Marks
21. (b) Stream: Cross (X) any one of the Appropriate Box only  Science Arts Commerce Engineering Others
GRADUATE
POST GRADUATE
22. Work Experience
Duration Years Months Not Applicable
Employed in (cross (X) any one of the Appropriate Box only)
Govt./Public Sector Semi Govt. Pvt. Sector Self Employed
Annual Income (Cross (X) any one of the Appropriate Box only)
Upto ₹50000/- ₹50000 to 1 lac ₹1 lac to 1.5 lac
Upto ₹50000/- ₹50000 to 1 lac ₹1 lac to 1.5 lac  ₹1.5 lac to 2 lac Above ₹2 lacs
Upto ₹50000/- ₹50000 to 1 lac ₹1 lac to 1.5 lac  Above ₹2 lacs  23. Courses Opted:
Upto ₹50000/- ₹50000 to 1 lac ₹1 lac to 1.5 lac  ₹1.5 lac to 2 lac Above ₹2 lacs
Upto ₹50000/- ₹50000 to 1 lac ₹1 lac to 1.5 lac  Above ₹2 lacs  23. Courses Opted:
Upto ₹50000/-       ₹50000 to 1 lac       ₹1 lac to 1.5 lac         23. Courses Opted:       MS -       MS -
Upto ₹50000/-       ₹50000 to 1 lac       ₹1 lac to 1.5 lac         23. Courses Opted:       M S -       M S -         Course Fee       M S -       M S -
Upto ₹50000/-       ₹50000 to 1 lac       ₹1 lac to 1.5 lac         23. Courses Opted:       M S -       M S -         Course Fee       M S -       M S -         Total Fees Rs.       Total Fees Rs.
Upto ₹50000/-  ₹1.5 lac to 2 lac  Above ₹2 lacs  23. Courses Opted:  Course Code MS - MS
Upto ₹50000/-
Upto ₹50000/-

Signature of the Candidate

## **EXPERIENCE CERTIFICATE**

This is to certify that M	Ir/Ms/Mrs	is a	Bachelor's degree
holder, employed with	h this organisation as		since
	and has more than 3 yes	ars of Supervisory/Manag	erial/Professional
experience.	(number) persons	have been working under h	nis/her supervision
	Signature		
Place	Name (in Block L	Letters)	
Date	Designation		
Seal	Name of the Orga with official Seal.	nnisation	
(Self-employed profession their Registration Certification	onals may certify on their own l	behalf but they should attach	attested copies of
. — — — — — —			
	CATEGORY CER	RTIFICATE	
	(for SC/ST can	ndidates)	
This is to certify that I	Mr/Ms/Mrs		son/daughter/wife
	, of Village		
	_, State/U.T		
	, State/ 0.1.	belong to	
Caste, which is recogn	ised as Scheduled Caste/Sched	uled Tribe under the Const	itution (Scheduled
Caste part C States) Or	der 1951 read with the SC/ST I	Lists (Modification) Order, 1	956.
Mr/Mrs./Ms.	and his/her f	amily reside in Village/Tov	vn
District	State/U.T	·	
	Signature	of Tahsildar/Commissioner/l	District Magistrate
Place :	Name _		
Date :	Seal/Star	np	
(Please use the photocopy o	f this proforma)		

## **GUIDELINES FOR PROJECT COURSE (MS-100)**

Students can take up Project Course only after having registered for the courses MS-1 to MS-11 and MS-95. For registration purposes the project course is treated as one course, and the fee is ₹3000/- (equivalent to two courses).

#### 1) Objective

The objective of the project course is to help the student develop ability to apply multi-disciplinary concepts, tools and techniques to solve/approach organisational problems.

#### 2) Type of Project

The project may be from any one of the following types and preferably from your area of specialisation:

- i) Comprehensive case study (covering single organisation/multifunctional area problem, formulation, analysis and recommendations).
- **ii) Inter-organisational study** aimed at inter-organisational comparison/validation of theory/survey of management practices.
- iii) Field study (empirical study).

#### PROJECT PROPOSAL (SYNOPSIS)

#### 3) Proposal Formulation

Proposal of the project should be prepared in consultation with the guide and be sent to THE CO-ORDINATOR (Projects), School of Management Studies, IGNOU, Maidan Garhi, New Delhi-110068.

The Proposal must have the following components:

- a) Proper Project Proposal Proforma duly signed by the student and the guide with dates.
- b) **Bio-data of the Guide** A detailed biodata of the guide (duly signed, in original, by the guide along with date).

The biodata of the guide must have the following information in absolutely unambiguous manner:

- Name and Date of Birth of the guide.
- Full Address and contact numbers of residence and current work place.
- Detailed Educational Qualifications- clearly mentioning the Degrees (with specialisation), name and address of the University/ Institution and the year of award of degree/qualification.
- Detailed work experience, stated clearly in chronological order having details of the designation, period, name and contactable address of the organisations.
- Any other information relevant for assessment of the eligibility of the guide. You may also attach current business card of the proposed guide.

#### c) The Proposal of the proposed Project should essentially have the following:

- i) Introduction, brief background and Rationale of the topic chosen for the project.
- ii) Statement of the problem.
- iii) Objectives (clearly stated in behavioural terms).
- iv) Research Methodology:
  - Research Design
  - Nature and source of data/information to be collected.
  - Sample and sampling technique. Rationale of chosen organisation and the sample.
  - Tools and Techniques to be used for data collection details of the tools/questionnaire to be used and its relevance with the objectives of the project.
  - Method/s to be used for data collection.
  - Data handling and analysis- organisation and analysis of data. Statistical tools to be used for analysis. Relevance of statistical tools with the objectives of the project.
  - Findings and conclusions.

- v) Limitation of the proposed project, if any.
- vi) Future direction for further research (optional).
- vii) Any other relevant detail which will help better appreciation and understanding of the project proposal.

#### 4) Eligible Project Guide

- i) Management Faculty at the Headquarters (School of Management Studies).
- ii) Academic Counsellors of Management Programme having relevant experience.
- iii) Teacher in Management having 5 years of PG teaching experience / Professionals holding Masters' degree in Management or allied disciplines having a minimum of 5 years of experience in the relevant area. [In exceptional cases, a guide with a B.E. degree and 5 years of relevant experience may also be considered].

#### Please note that spouse, direct relatives, and blood relations are not permitted to be the guide.

In case the proposed guide is not approved by the Faculty, the student shall be advised so, and in such cases the student should change the guide and submit the project proposal afresh with the signature of the new guide, as it will be considered as a new proposal.

Similarly if a student wants to change his/her guide for any reason, s/he would be required to submit the project proposal along with the signature of the new guide on a new project proposal proforma, as it would be considered as a new proposal.

In case of academic counsellors, it should be clearly mentioned as to which courses s/he is counselling and since when, along with the name and code of the study centre, s/he is attached with. The project guide will be paid a token honorarium of ₹300/- by the University for guiding the student.

At any given point of time a guide is not permitted to guide more than five students.

Note: Students are advised to select guides who are active professionals in the relevant area of the selected topic, i.e. if the topic is in the area of Finance, the guide should be a specialist in Finance and so on. Project Guides are also requested to restrict guiding projects in their core specialisation area only.

#### 5) Project Proposal Submission and Approval

After selection of the guide and finalising the topic, student should send the Project Proposal Proforma along with one copy of the proposal and Bio-data of the guide to The Coordinator (Projects), School of Management Studies, IGNOU, Maidan Garhi, New Delhi-110068 for approval.

Proposals incomplete in any respect will not be accepted. Students are advised to retain a copy of the proposal. Proposals not accompanying a complete and signed Bio-Data of guide (as per details given above) will not be considered.

Project Proposal can be submitted throughout the year. However, the project proposal must be received in the school latest by the end of second semester (within 12 months) of the registration of MS-100. This is to ensure that the students get atleast 8-9 months time to complete their project work and submit it before the expiry of the 4th semester of Registration validity of MS-100's registration. In case Project Proposals are received in school after 12 months of MS-100 registration, the school will not be responsible for timely disposal of the project proposals. Those falling under this category are likely to miss the timeline for submission of the project report. In such cases, they may have to re-register for MS-100.

#### 6) Communication of Approval

A written communication regarding the approval/non-approval of the project proposal will be sent to the student within **four months** (excluding the vacation period of the faculty) of the receipt of the proposal in the School.

#### 7) Resubmission of Project Proposal

In case of non-approval of the proposal the comments/suggestions for reformulating the project proposal will be communicated to the student. In such case the revised project proposal should be submitted along with fresh project proposal proforma and a copy of the rejected proposal and project proposal proforma bearing the comments of the evaluator and P.P. No. (Project Proposal Number) allotted by the School of Management Studies.

#### **PROJECT REPORT**

#### 8) Formulation

The length of the report may be about 50 to 60 double spaced typed pages not exceeding approximately 18,000 words (excluding appendices and exhibits). However 10% variation on either side is permissible.

#### The **Project Report** must have the following:

- Cover Page must have the name and enrolment no. of the student and the name of the guide, along with the title of the Project.
- Detailed table of contents with page nos.
- All pages of the Project Report must be numbered as reflected in the table of contents.
- Approved Proposal (i.e. Project Proposal, approved proforma and biodata of the guide) properly bound in the project and not just stapled. Please note that project with stapled Proposal will not be accepted.
- Certificate of originality- duly signed by the student and the guide with dates.
- Introduction to the Project and Review of Literature
- Rationale
- Statement of problem
- Objectives of the Project
- Scope of the study

#### Research Methodology:

- Research Design
- Nature and Source of data/information
- Sample and Sampling method with rationale
- Details of the tools:
  - The Questionnaire and other methods used and their purpose
  - Reliability and Validity of the tools used
  - Administration of tools and techniques
- Data collection
- Data Handling, Statistical tools used for Data Analysis
- Data Interpretation and Findings
- Recommendations
- Summary and Conclusion
- Limitations of the Project
- Direction for further research (optional)
- Reference/Bibliography
- Annexures/Appendices (Questionnaire used etc.)

**Note:** Research Methodology of the Project Report must have elaborate detail of all the components of the methodology.

#### 9) Submission of Project Report

One typed copy of the project report is to be submitted to the Registrar (SED), IGNOU, Maidan Garhi, New Delhi-110 068. As soon as you submit the Project Report, a P.R. No. would be allotted. Student should quote this P.R.No. while corresponding with Registrar(SED) regarding Project Report thereafter.

Project Report can be submitted any time throughout the year.

Note: 1) If a Project Report is submitted between 1st December to 31st May, then the result will be declared along with June Term-end examinations.

2) If a Project Report is submitted between **1st June to 30th November**, then the result will be declared along with **December Term-end examinations**.

#### 10) Viva-Voce

A student may be asked to appear for a Viva-Voce, if the evaluator so recommends. In that case, student will be duly intimated about it.

#### 11) Enquiries

Enquiries regarding the approval of Project Proposal should be addressed to The Coordinator (Projects), School of Management Studies, IGNOU, Maidan Garhi, New Delhi-110 068 and regarding Project Reports, it should be addressed to the Registrar (SED), IGNOU, Maidan Garhi, New Delhi-110068.

#### SOME IMPORTANT NOTES WHILE PREPARING THE PROJECT PROPOSAL

- i) Send only one copy of the Project Proposal, and retain a copy with you.
- ii) "MS-100" should be written prominently on the envelope and should be addressed to

The Coordinator (Projects), School of Management Studies, IGNOU, Maidan Garhi, New Delhi-110 068.

- iii) Ensure the inclusion of the following while submitting the Proposal:
  - a) Proforma for Approval of Project Proposal, duly filled in and signed by both, the student and the guide along with date.
  - b) Detailed Bio-data of the guide duly signed by him/her. (Bio-data of the guide should have all the details as explained in para 3(b).
  - c) Proposal of the Project- having all the components as explained in para 3 above.

#### SOME IMPORTANT NOTES WHILE PREPARING THE PROJECT REPORT

- i) The Project Report should be submitted in original in A-4 Size (29 x 20 cm), typed in double space, in a bound volume to the Registrar (SED) of the University by Registered/Speed Post/by hand.
- ii) Before binding the Project report the student should ensure that it contains the approved Project Proposal Proforma along with Approved Proposal, bio-data of the guide, and an originality certificate duly signed by the Student and the Guide (Proforma enclosed).

If any Project Report is received without the above inclusions, the same will be returned to the students for compliance.

- iii) Kindly mention on the top of the envelope "PROJECT REPORT-MP". This will facilitate sorting out Project Reports received in SE Division for various Programmes.
- iv) Students should keep a copy of the Project Report with them. The Project Report will not be returned to the student after evaluation.

## **CERTIFICATE OF ORIGINALITY**

This is to certify that the project titled "	
	" is an original work of the
Student and is being submitted in partial fulfillment	ent for the award of the Master's Degree in Business
Administration of Indira Gandhi National Open U	University. This report has not been submitted earlier
either to this University or to any other University	y/Institution for the fulfillment of the requirement of
a course of study.	
SIGNATURE OF GUIDE	SIGNATURE OF STUDENT
Place:	Place:
Date:	Date:

**Note:** This certificate is to be submitted along with the Project Report (Should be bound within the Project Report)

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# School of Management Studies INDIRA GANDHI NATIONAL OPEN UNIVERSITY Proforma for Approval of Project Proposal (MS-100)

Enrolment No		Study Centre Code
Semester & Year of 1	Registration for MS-10	00 Regional Centre Code
Name of the Studer	nt :	
Address of the Stud	lent :	
Email Address:		
Title of the Project	•	
Subject Area · HRN	M / Finance / Operation	s / Marketing / General Management
•	•	
Name of the guide	:	
Address of the guid	le :	
	code of Studys/he is	anagement Programme of IGNOU? Yes/No
No. of Students cur under the guide for N		
Signature of Student		Signature of Guide
Date:		Date:
Please do not forget	to enclose the Project F	Proposal and signed Bio-data of the guide.
		For Office Use only
Proposal	Guide	
Approved	Approved	(SIGNATURE OF MANAGEMENT FACULTY)
Not Approved	Not Approved	Date



The remuneration bill has to be submitted after or alongwith the submission of the Project Report.

## INDIRA GANDHI NATIONAL OPEN UNIVERSITY STUDENT REGISTRATION & EVALUATION DIVISION MAIDAN GARHI, NEW DELHI-110 068

#### REMUNERATION BILL FOR GUIDANCE OF PROJECT WORK

1.	Prog	ramme Title	:	Management Progr	ramme	
2.	Nam	ne of Superviso	r:			
3.	Resi	dential Address	s :			
4.	Desi	gnation	:			
5.	Offic	cial Address	:			
6.	Tele	phone No. Off	f :		Res:	
S.	No.	Project	]	Enrolment No.	Name of the Student	Amount
Cer	tified t	hat I have guided	the st	tudents for their Project	Work.	
Date	ed:					
					Signature of the Sup	pervisor
Not	e: The	remuneration pay	able t	for guidance of Project	Work is `300/- per student.	
Cer	tified t		ject S		and recommended by the concern	ned school of study and



# INDIRA GANDHI NATIONAL OPEN UNIVERSITY RE-REGISTRATION/COURSE OPTION/RE-ADMISSION FORM for

MANAGEMENT PROGRAMMES

Cocciona	Tomasowa	/T.,	1
Session:	January	/Ju	ly

Send this filled-in form along with fee to:
The Regional Director of your Regional Centre

\* as per schedule

		he following courses and enclose a Demand Draft towards the colls of courses on offer, please see overleaf).	ourse fee as per	det	ails given below:	
1.		me of Student :block letters	Dra	ıft N	No. :	
2.	Enrolment No. : Issuir & Bra				ing Bank	
3.	Region Code : Payabl					
4.	Pro	ogramme Code :	Dat	te	:	
5.		ecialisation :	iou	nt : ₹		
6.	M	ploma Code for BA degree tails of course(s) opted				
SI.No	0.	Course Title	<b>Course Code</b>		Course Fee	
1.					₹	
2.					₹	
3.					₹	
4.					₹	
		Late	fee, if applicable	e	₹	
			Total Fee		₹	
<ol> <li>2.</li> <li>3.</li> <li>4.</li> <li>5.</li> <li>6.</li> <li>7.</li> <li>8.</li> <li>9.</li> <li>10.</li> <li>1</li></ol>	A Stas has has been decoded above stream one	tudent can pay the fee pertaining to one semester only at a time udent should opt for and indicate the Specialisation Diploma of e/she registers for the first course of specialisation stream and site in item No. 5 above. The option once exercised would be finative, University shall register you for specialisation area on the battern. No change would be permissible at subsequent stage. Undent can opt upto four courses in each semester. Courses alreadity of registration of such a course has already expired. For regions. The fee for MS-100 is ₹3000.	f his/her choice hould indicate the l. If no specialistics of first cours ady opted need gistration purp	he sations of the sat	Specialisation Diploma on is indicated in item 5 pted from specialisation t be repeated, unless the s, MS-100 is treated as	
		ourse once selected for study, must be completed within 4 seme				
		be required to seek <b>RE-ADMISSION</b> by paying fees of ₹1500 uest for change of course should be submitted to the RC, as per			•	

Signature of the Student
Address:
Phone No. & E-mail Id:
Mobile No.

The validity of a course registered ater 7th year of the initial admission would be reduced appropriately, as against two years, so that the prescribed maximum duration of eight years would remain unchanged (ref. to

\* Schedule for submission of Re-registration form at the Regional Centre only:

'Maximum duration in Management Programme' in the prospectus).

S.No.	July Session	January Session	Late Fee
1.	1st February to 31st March	1st August to 1st October	Nil
2.	1st April to 30th April	3rd October to 31st October	₹200/-
3.	1st May to 31st May	1st November to 30th November	₹500/-
4.	1st June to 20th June	1st December to 20th December	₹1000/-

# 'INFORMATION FOR STATISTICAL PURPOSE' (STUDENTS ARE REQUIRED TO FILL-UP THIS ANNEXURE COMPULSORILY)

1.	Name of Student:
2.	Enrol. No.:
3.	Programme Code:
4.	Category: (Cross (X) the appropriate Box only)
	General SC ST OBC
5.	Whether Kashmiri Migrant: (Cross (X) if applicable)
6.	Whether Physically handicapped: (Cross (X) if applicable)
7.	Whether minority: (Cross (X) if applicable)
8.	Social Status: (Cross (X) the appropriate Box only)
Ex-sei	rvice man War-widow Not applicable
9.	Employment Status: Cross (X) the appropriate Box only
	Unemployed Employee IGNOU Employee KVS Employee
10.	Religion: Cross (X) the appropriate Box only
	Hindu Muslim Christian Sikh Jain Buddhist Parsi Jews Ohter (Please specify
11.	Details of Scholarship being received, if any
	(a) Amount (annually) (b) Govt./Deptt. (c) Family income (yearly)
	₹
11.	(a) Amount (annually) (b) Govt./Deptt. (c) Family income (yearly)

(Please use the photocopy of this proforma)



# INDIRA GANDHI NATIONAL OPEN UNIVERSITY NEW DELHI

## REQUISITION FOR FRESH SET OF ASSIGNMENTS

Prograi	mme of Study															
Enrolm	ent Number										Stu	dy Centr	e Code			
Write in	n BLOCK CAF	PITAL	LETT	ERS o	nly.											
Name	: Shri/Smt./Kn	n.														
	indicate course as. The assignm														he foll	owing
Sl. No.		Cou					A	ssignn Cod					Cou	rse Tit	le	
1.																
2.																
3.																
4.																
5.																
6.																
7.																
8.																
Compl	ete Address									_		gnature .				
				I	PIN _					-						
	mail this Form <b>Registrar (MP</b> INDIRA GAN Maidan Garhi	DD) DHI N				NUNIV	VERS	ITY								
	ficial Use Only. Despatch of As		ents to	the Stu	ıdent .											
Note:	Γhe assignment	s can a	also be	e dowr	ıloade	ed fron	n the v	vebsit	e: ww	w.igno	ou.ac	.in				
(Please	use the photoc	copy of	f this p	orofor	ma)											

#### INSTRUCTIONS FOR SUBMITTING ASSIGNMENTS

- 1. Read instructions for submission of assignments given in this Handbook and Prospectus carefully.
- 2. Assignments should be demanded only if your registration for that course (subject) is valid.
- 3. Please ensure that you have mentioned your correct Enrolment No. (it consists of 9 digits), Name, Course Code, and Course Title, Semester/year, wherever applicable, and Study Centre Code on your assignment responses before submitting to the concerned authorities.
- 4. Submission of assignments within due dates is a pre-requisite for appearing in the term-end examination. You are, therefore, advised to submit your **Assignments at your Study Centre** within the prescribed dates. Assignments received after due dates will be summarily rejected.
- 5. In case you have failed to get the overall qualifying grade for a course; you may choose to either appear in the term end examination or attempt the assignments for that course again.
- 6. Assignments should not be demanded to improve your score if you have secured minimum qualifying score in a course (subject).
- 7. Please do not submit your assignment responses twice either at the same Study Centre or at different Study Centres for evaluation.



## NOU INDIRA GANDHI NATIONAL OPEN UNIVERSITY

STUDENT EVALUATION DIVISION MAIDAN GARHI, NEW DELHI-110 068 TERM-END EXAM – JUNE / DECEMBER, 201

Serial		
No.	- "	

Control No. Please submit your exam form at the concerned Regional Centre under which your examination centre falls.
 White in CAPITAL LETTERS only within the box without touching the lines as shown in the sample below. 0 1 2 3 4 5 6 7 8 9 A B C D E F G H L J K L M N O P Q R S T U V W X Y Z Study Centre Code Regional Centre Code Programme Code Exam Centre Code (Where you wish to appear in Exam) Enrolment No. Name of the Candidate: (Leeve one box empty between First Name, Middle Name and Sumame) Address for Correspondence (Do not give Post Box No. Address. Leave a blank box between each unit of address like House No., Street Name, PO, etc. District City Pin Code State MOBILE NO COURSE OPTION: Course codes for which appearing for the first time OR failed in the earlier TEEs including Practical Courses for BCA, MCA/ PGDLAN / BLIS Programmes, FEE ₹ 60/- PER COURSE (Demand draft in favour of IGNOU and payable at Regional Centre under which your exam centre falls. Course Code S.No Course Code S.No. 9. 1 10. 2 11. 3. 12. 4 13. 5. 14 6 15 7 16 8 FEE DETAILS (Please write your Name & Enrolment No. at the back of the Draft) 1. Draft No. Total Amount Total No. of Course Amount ₹×60 Theory Courses 2. Draft No. ₹×60 Practical Courses Amount Late Fee

SIGNATURE OF THE STUDENT (within the Box only) 3"

ISSUING BANK

Date

Issuing Branch
Payable at (Regional Centre under which your exam centre falls)

FOR JUNE TEE	LATE FEE	FOR DEC TEE	LATE FEE	SUBMISSION OF EXAM FORM
1 March to 31 March	NIL.	1 Sept. to 30 Sept.	NIL	ONLY AT THE CONCERNED
1 April to 20 April	₹ 300/-	1 Oct. to 20 Oct.	₹ 300/-	REGIONAL CENTRE UNDER
21 April to 30 April	₹ 500/-	21 Oct. to 31 Oct.	₹ 500/-	WHICH YOUR EXAMINATION CENTRE FALLS
1 May to 15 May	₹ 1000/-*	1 Nov. to 15 Nov.	₹ 1000/-*	CENTRE PALLS

\*Exam for these students will be conducted at Regional Centre city only.

#### Before submitting the examination form please ensure that:

- The required number of assignments as applicable for the course(s) filled in the examination form have been submitted.
- The authentication certificate is duly signed by the Coordinator/Incharge of your Study Centre/PSC/PI...etc.
- Registration for the course(s) is valid and not time-barred.
- Examination fee ₹ 60/- per course has been remitted and the relevant proof enclosed.
- In case examination fee is submitted through demand draft please ensure that the demand draft is made in favour of IGNOU and payable at the city of the Regional Centre where you are submitting your examination form.
- . The enrolment number, programme code, course code are correctly filled in the examination form.

In case of non-compliance of any of the above conditions candidature for appearing in the Term-end Examination will not be considered and no Hall Ticket will be issued.

#### PLEASE NOTE:

Examination fee per course is Examination form to be submitted at

- ₹ 60/- (Examination fee once paid will not be refunded/adjusted in any case)
- Regional Centre under which your examination centre falls
- Demand draft to be made in favour of IGNOU and payable at the city where submitting the exam form

#### INSTRUCTIONS FOR FILLING UP THE EXAMINATION FORM

- Please fill in the course(s) only for which the assignments have been submitted by you within the scheduled time. No Hall Ticket will be issued in case the assignments for the course(s) have not been submitted.
- Please write correct course code(s) as indicated in your Programme Guide, failing which the course(s) will not be included in Hall Ticket for taking examination (For example ECO-01/MS-02).
- In case wrong/invalid course code is mentioned in examination form, the course will not be included in the Hall Ticket and the examination fee paid will not be refunded.
- Examination form should be submitted only once for each Term-end Examination. In case two exam forms are submitted the condidature will be cancelled.
- 5. Please send the examination form by Registered/Speed Post and retain the proof of its mailing till you receive the Hall Ticket.
- Term-end Examination result is also available on the University website (www.ignou.ac.in). Please see the result status before filling examination form.
- It is advised to enclose/forward only the Examination Fee along with this form. Any other fee (registration/re-registration) forwarded with this form will result in rejection of the examination form.
- 8. Examination form received without examination fee or late fee (if applicable) will similarly be rejected.
- Students of BA/B.Com./BCA/BTS Programme can take examination for courses up to 48 credits and those of Management Programme can take examination for a maximum of 8 courses at a time.
- 10. Normally the Study Centre is the Examination Centre. In case you wish to take examination at a particular centre the code of your chosen centre be filled up as Examination Centre Code. However, if Examination Centre chosen by you is not activated you will be allotted another Examination Centre under the same Region.
- In case you fail to receive Examination Intimation Slip/Hall Ticket one week before the commencement of examination you may visit our website (www.ignou.ac.in) and download the Hall Ticket and report at the Examination Centre with your Identity Card.
- 12. Change of Examination Centre, once allotted, is not permissible under any circumstances.
- 13. No student will be allowed two exam centres for a TEE.

#### DECLARATION

I hereby declare that I have read and understood the instructions given above. I also affirm that I have submitted all the required number of assignments as applicable for the course(s) filled in the examination form and my registration for the course(s) is valid and not time barred. If any of my statements is found to be untrue, I will have no claim for taking examination. I undertake that I shall abide by the rules and regulations of the University.

#### AUTHENTICATION BY CO-ORDINATOR/INCHARGE OF STUDY CENTRE/PROGRAMME STUDY CENTRE/PARTNER INSTITUTION/ COMMUNITY COLLEGE

It is to certify that the student has submitted all the assignment(s) for the course(s) filled in the examination form.

Centre Code Date	(Signature & Stamp of Co-ordinator/Incharge) Study Centre/PSC/PI/Community College



## INDIRA GANDHI NATIONAL OPEN UNIVERSITY Student Evaluation Division

#### APPLICATION FORM FOR RE-EVALUATION OF ANSWER SCRIPT

(Rules & regulations are mentioned on the back of this form. Please go through them carefully before filling up the form).

Prescribed date for submission of form: within one month of declaration of result.

Programme:	Enrolment No.								
Address:									
	Pin								
Month and Year of the E	xamination:								
Examination Centre Code	2:								
Address of the Examinati	ion Centre:								
Courses, in which re-evaluation is sought	Course Code	Marks/Grade Obtained							
2									
Fee detail:									
	n of answer script is ₹500/- per c vour of 'IGNOU' & payable at 'No								
No. of Course(s)									
Demand Draft No Date									
Issuing Bank									
8									

#### RULES & REGULATION FOR RE-EVALUATION OF ANSWER SCRIPTS

- 1. The request for re-evaluation by the student must be made within one month of declaration of result.
- 2. The date of declaration of result will be caculated from the date on which the result are placed on the IGNOU website.
- 3. After re-evaluation, the better of the two scores of original marks/grade and marks/grade after re-evaluation will be considered.
- 4. The revised marks/grade after re-evaluation shall be communicated to the student on receipt of re-evaluation result and result of re-evaluation will also be made available on the IGNOU website at www.ignou.ac.in. The minimum time required for re-evaluation shall be 30 days from the date of receipt of application.
- 5. Re-evaluation is permissible in TEE only and not in the Project/Dissertaion Practicals/Lab courses, Workshops, Assignments & Seminar etc.
- 6. On the top of the envelope containing the prescribed application form, please mention 'APPLICATION FORM FOR RE-EVALUATION OF ANSWER SCRIPTS'
- 7. The application form duly filled-in may be sent to the following address except CPE\* & DPE\* programmes:
- 8. Application form must reach within the prescribed dates at the following address:

SI.No.	Address of Evaluation Centre	Jurisdiction of Evaluation Centre
1.	Dy. Registrar Evaluation Centre Block-5, IGNOU Maidan Garhi New Delhi-11 0068	All Examination Centres within Delhi-1, Delhi-2, Delhi-3, All Schools and Divisions at Hqs.
2.	Dy. Registrar Evaluation Centre Periyar Thidal No.50, EVK Sampath Road Vepery, Chennai - 600 007 Dy. Registrar	All Examination Centres in Chennai, Hyderabad, Port Blair, Vijayawada, Trivandrum, Cochin. Bangalore, Madurai, Panaji, Nagpur and Sub-RC Vatakara.
3.	Evaluation Centre IGNOU Regional Centre 2nd Floor, Biscornaun Tower W. Gandhi Maidan Patna -800 001	All Examination Centres in Patna, Raipur, Bhubaneshwar, Koraput, Siliguri and Raghunathganj.
4.	Dy. Registrar Evaluation Centre IGNOU Regional Centre 8-1/33, Sector-H, Aliganj Lucknow - 226 024	All Examination Centres in Lucknow, Varanasi, Aligarh, Dehradun, Noida, Karnal, Chandigarh. Khanna, Shimla, Jammu and Srinagar.
5.	Dy. Registrar Evaluation Centre IGNOU Regional Centre 1st Floor, MSFC Building 270, Senapati Bapat Road Pune-411 016	All Examination Centres in Pune, Ahmedabad, Bhopal, Jabalpur, Jaipur, Rajkot and Mumbai.
6.	Dy. Registrar Evaluation Centre IGNOU Regional Centre HINo.71, GMC Road. Christian Basti Guwahati - 781 005	All Examination Centres in Guwahati, Itanagar, Imphal, Shilong, Agartala, Gangtok, Kohima and Aizwal.
7.	Dy. Registrar IGNOU Regional Evaluation Centre "Mangolik", H/H-19/1, Baguipara PO- Aswini Nagar, VIP Road Baguiati. Kolkata - 700 159	All Examination Centres in Kolkata, Darbhanga and Ranchi.

<sup>\*</sup> For the photocopy (ies) of the answer script(s) of CPE & DPE programmes, the application form may be sent to the. Regional Centre concerned.



# INDIRA GANDHI NATIONAL OPEN UNIVERSITY Maidan Garhi, New Delhi-110 068

### APPLICATION FORM FOR OBTAINING PHOTOCOPY OF THE ANSWER SCRIPT

(Rules & Regulations are mentioned on the back of this form. Please go through them carefully before filling up the form).

1.	Name								
2.	Programme:	Enrolment No.							
3.	Address								
			Pin Code:						
4.	Contanct No.								
5.	Detail of the course(s), for which photocopy of the answer script(s) is/are required:								
	(a) Term-end examination: June/December								
	(b) Exam Cente Code:								
	(c) Exam Centre Addrsss:								
	(d) Course(s):								
6.	Fee details:								
	(The fee for this purpose is ₹100/- per course, which is to be paid through demand draft drawn in favour of 'IGNOU' & payable at the City of Evaluation Centre)								
	No. of Course(s)×₹	100/- = Total A	Amount:						
	Demand Draft No	Date							
	Issuing Bank								
7.	Self attested photocopy of the Identity Card issued by the University.	: Attached/Not a	ttached						
	I hereby undertake that the answer scripts(s) or this purpose, I am enclosing self attested phoe, my statement is found false, the University	tocopy of my Identit	y Card issued by the University.						
Date:		Signatur	·e:						
Place:		Name:							

#### RULES & REGULATION FOR OBTAINING PHOTOCOPY OF THE ANSWER SCRIPT

- 1. The fee for photocopy of the answer script shall be ₹100/- (Rupees One Hundered Only) per course. Fee shall be paid in the form of a Demand Draft drawn in favour of IGNOU and payable at the city of the evaluation centre.
- 2. Application form without self attested photocopy of the Identity Card of the student will not be entertained.
- 3. Student's application form for photocopy(ies) of the answer script(s) shall reach the Concerned Authority (as mentioned below in the last para) alongwith the prescribed fee within 45 days from the date of declaration of results i.e. the date on which the result are placed on the IGNOU website.
- 4. The students, who find that any portion of the answer was not evaluated or any totaling error is noticed, may point out the same and submit their representation alongwith a copy of the answer script supplied to them within 15 days. No other query regarding evaluation of answer script shall be entertained.
- 5. The students, who intend to apply for photocopy(ies) of the answer script(s) may simultaneously apply for reevaluation, if they so desire. The last date for submission of application for re-evaluation will not be extended to facilitate them to point out discrepancy in the evaluation.
- 6. The Application form duly filled-in may be sent to the following address except CPE\* & DPE\* programmes:

SI.No.	Address of Evaluation Centre	Jurisdiction of Evaluation Centre
1.	Dy. Registrar Evaluation Centre Block-5, IGNOU Maidan Garhi New Delhi-11 0068	All Examination Centres within Delhi-1, Delhi-2, Delhi-3, All Schools and Divisions at Hqs.
2.	Dy. Registrar Evaluation Centre Periyar Thidal No.50, EVK Sampath Road Vepery, Chennai - 600 007 Dy. Registrar	All Examination Centres in Chennai, Hyderabad, Port Blair, Vijayawada, Trivandrum, Cochin. Bangalore, Madurai, Panaji, Nagpur and Sub-RC Vatakara.
3.	Evaluation Centre IGNOU Regional Centre 2nd Floor, Biscornaun Tower W. Gandhi Maidan Patna -800 001	All Examination Centres in Patna, Raipur, Bhubaneshwar, Koraput, Siliguri and Raghunathganj.
4.	Dy. Registrar Evaluation Centre IGNOU Regional Centre 8-1/33, Sector-H, Aliganj Lucknow - 226 024	All Examination Centres in Lucknow, Varanasi, Aligarh, Dehradun, Noida, Karnal, Chandigarh. Khanna, Shimla, Jammu and Srinagar.
5.	Dy. Registrar Evaluation Centre IGNOU Regional Centre 1st Floor, MSFC Building 270, Senapati Bapat Road Pune-411 016	All Examination Centres in Pune, Ahmedabad, Bhopal, Jabalpur, Jaipur, Rajkot and Mumbai.
6.	Dy. Registrar Evaluation Centre IGNOU Regional Centre HINo.71, GMC Road. Christian Basti Guwahati - 781 005	All Examination Centres in Guwahati, Itanagar, Imphal, Shilong, Agartala, Gangtok, Kohima and Aizwal.
7.	Dy. Registrar IGNOU Regional Evaluation Centre "Mangolik", H/H-19/1, Baguipara PO- Aswini Nagar, VIP Road Baguiati. Kolkata - 700 159	All Examination Centres in Kolkata, Darbhanga and Ranchi.

<sup>\*</sup> For the photocopy (ies) of the answer script(s) of CPE & DPE programmes, the application form may be sent to the. Regional Centre concerned.



# INDIRA GANDHI NATIONAL OPEN UNIVERSITY STUDENT EVALUATION DEIVISION

#### APPLICATION FORM FOR EARLY DECLARATION OF RESULT OF TERM-END EXAMINATION

(Rules & regulations are mentioned on the back of this form. Please go through them carefully before filling up the form).

1.	Name			
2.	Programme:		Enrolment No.	
3.	Address:			
			Pin	
4.	Reason for 6	early declaration of result:		
	(enclose a c	opy of the documentary ev	dence specifying the reason for	early declaration)
5.	Course(s) de	etail for early evaluation:		
	Sl. No.	Course Code	Date of Examinat	tion
	1.			
	2.			
	3.			
	4.			
6.	Exam. Centr	re details, from where you	have to appear/appeared at Term	-end Examination:
	Exam. Centr	e Code:	Address of Exam. Centre:	
7.	Fee detail:			
	•	•	lt is ₹700/- per course, which DU' & payable at 'New Delhi')	is to be paid through
	No. of Cour	rse(s)× ₹7	00/- Total Amount	
	Demand Dra	aft No	Date	
	Issuing Ban	k		
	Date:		(Sigr	nature of the student)

#### RULES & REGULATIONS FOR EARLY DECLARATION OF RESULTS

- 1. Request for early declaration of results will be entertained for final semester/year or maximum of 4 backlog courses only, subject to the following conditions:
  - (i) The student has been selected for higher study/employment and statement of marks/grade card is required to be produced to the institute by a particular date, which is before the prescribed date of declaration of the University's results.
  - (ii) The student has completed all the other prescribed components except the term-end examination of the courses, for which early evaluation has been sought.
- 2. Application for early declaration, for the reasons such as to apply for recruitment/higher study/post and promotion purpose etc. will not be entertained.
- 3. Application without enclosing documentary evidence specifying the reason for early declaration will not be entertained.
- 4. Application form must reach at the following address before the date of the examination for the course(s) for which early evaluation is sought:

SI.No.	Address of Evaluation Centre	Jurisdiction of Evaluation Centre
1.	Dy. Registrar Evaluation Centre Block-5, IGNOU Maidan Garhi New Delhi-11 0068	All Examination Centres within Delhi-1, Delhi-2, Delhi-3, All Schools and Divisions at Hqs.
2.	Dy. Registrar Evaluation Centre Periyar Thidal No.50, EVK Sampath Road Vepery, Chennai - 600 007 Dy. Registrar	All Examination Centres in Chennai, Hyderabad, Port Blair, Vijayawada, Trivandrum, Cochin. Bangalore, Madurai, Panaji, Nagpur and Sub-RC Vatakara.
3.	Evaluation Centre IGNOU Regional Centre 2nd Floor, Biscornaun Tower W. Gandhi Maidan Patna -800 001	All Examination Centres in Patna, Raipur, Bhubaneshwar, Koraput, Siliguri and Raghunathganj.
4.	Dy. Registrar Evaluation Centre IGNOU Regional Centre 8-1/33, Sector-H, Aliganj Lucknow - 226 024	All Examination Centres in Lucknow, Varanasi, Aligarh, Dehradun, Noida, Karnal, Chandigarh. Khanna, Shimla, Jammu and Srinagar.
5.	Dy. Registrar Evaluation Centre IGNOU Regional Centre 1st Floor, MSFC Building 270, Senapati Bapat Road Pune-411 016	All Examination Centres in Pune, Ahmedabad, Bhopal, Jabalpur, Jaipur, Rajkot and Mumbai.
6.	Dy. Registrar Evaluation Centre IGNOU Regional Centre HINo.71, GMC Road. Christian Basti Guwahati - 781 005	All Examination Centres in Guwahati, Itanagar, Imphal, Shilong, Agartala, Gangtok, Kohima and Aizwal.
7.	Dy. Registrar IGNOU Regional Evaluation Centre "Mangolik", H/H-19/1, Baguipara PO- Aswini Nagar, VIP Road Baguiati. Kolkata - 700 159	All Examination Centres in Kolkata, Darbhanga and Ranchi.

<sup>\*</sup> For the photocopy (ies) of the answer script(s) of CPE & DPE programmes, the application form may be sent to the. Regional Centre concerned.



# INDIRA GANDHI NATIONAL OPEN UNIVERSITY Maidan Garhi, New Delhi-110 068

#### APPLICATION FORM FOR OBTAINING DUPLICATE GRADE CARD/MARK SHEET

Name											
Enrolment	No.										
Address		•••••	•••••	•••••	••••	•••••	••••	•••••	••••	••••	
	Pin										
Programm	e	•••••	••••					•••••	••••		
Month and	l Year	of t	he l	Exa	m				••••		
Centre froi last exami											
Bank Draf	t/IPO	No.									Dated
for `150 ii	n favo	ur c	of IC	GNC	)U,	Ne	w D	elh	i	••••	
Date:	•••••	•••••		•••••	••••						
											Signature

**Note :** Fee for duplicate grade card is ₹150. The duplicate grade card/mark sheet will be sent by Registered post.

The filled in form with the requisite fee is to be sent to:

Registrar (SED) Indira Gandhi National Open Univerity Block 12, Maidan Garhi New Delhi-110 068

(You are advised to use the photocopy of this proforma)

To
The Registrar
Material Production & Distribution Division
Indira Gandhi National Open University
Maidan Garhi, New Delhi - 110 068

#### SUBJECT: NON-RECEIPT OF STUDY MATERIAL / ASSIGNMENT

Enrolment No.							
Programme			Medi	um of Study			
I have not receive	I have not received the Study Material / Assignments in respect of the following :						
Sl.No.	Course Code	]	Blocks	Ass	ignments		
I have remitted al	l the dues towards the cou	rse fee and there is	s NO CHAN	NGE in my addro	ess given as follows:		
Name and Address	SS						
				re:			
			Date:				
For Office Use							
Date of despatch	Date of despatch of study material/assignments to students						

(You are advised to use the photocopy of this proforma)



# INDIRA GANDHI NATIONAL OPEN UNIVERSITY

(To be submitted to the concerned Regional Director)

#### APPLICATION FORM FOR ISSUE OF MIGRATION CERTIFICATE

(To be filled-in by the Applicant. Before filling in the form see instructions on reverse)

1.	Name				
2.	Father's Name				
3.	Address				
				PIN	
4.	Particulars of las	t examination			
	amination Passed ogramme)	Year of Passing	Enrolment No.	Marks Obtained	Grades Obtained
5.			•	ch the Candidate atta	
6.	Name of the Uni	versity to which the	e candidate wants to		
Dr	aft Details				
An	nount ₹300/- I	D.D. No	Date	<u> </u>	
Ba	nk Name		& Place	of Issue	
1.	•	that the information ue to the University	•	et to the best of my	knowledge and have
2.	I have not taken	any migration certification	ficate from the Uni	versity before this.	
3.	I further certify t from IGNOU up		lled with andy other	er University/Institut	ion after passing out
4.		ny of the above inf ation by the Univer	_	and incorrect, the the	e Certificate shall be
				Signat	ture of the Applicant
(То	be filled in by the	Regional Centre)			
1.	The information is correct as per	-	./Smt./Km		
2.	•		on Certificate appli	ed for	
Date	ed	Dealing Assist	ant	Section Office	r

#### **INSTRUCTIONS**

- 1. A fee of ₹300/- should be remitted by way of a Demand Draft drawn in favour of IGNOU and payable at the city of the Regional Centre or New Delhi, as the case may be.
- 2. At the time of submission of the application for the issue of Migration Certificate the applicant should attach xerox copy of consolidated Statement of Marks or Provisional Certificate issued by this University (duly attested) for verification.
- 3. Duplicate Migration Certificate can be issued once only on payment of ₹300/- only in case the same has been lost, destroyed or mutilated, on submission of an Affidavit drawn up on a non-judicial stamp paper of the value of ₹10/- to be sworn before a First Class Judicial Magistrate on the following format.

"I,	son/daughter of resident of
	hereby solemnly declare that the
Migration Certificate No.	dated issued
to me by the to enable me	e to join University has been lost and
did not join any other University on the basis of for joining any other University".	of the same nor have I submitted the Migration Certificate



# INDIRA GANDHI NATIONAL OPEN UNIVERSITY Maidan Garhi, New Delhi-110 068

#### APPLICATION FORM FOR ISSUE OF OFFICIAL TRANSCRIPT

1.	Name									
2.	Programme: Enrolment No.									
3.	Address									
	Pin Code:									
4.	Purpose for which transcript is required :									
5.	Fee details:									
	Fee for the official transcript:									
	₹200/- per transcript, if to be sent to the student/institute in India. ₹400/- per transcript, if required to be sent to the Institute outside India by the University. (The requisite fee is required to be paid through demand draft drawn in favour of 'IGNOU' & payable at 'New Delhi')									
	No. of Course(s) × ₹200/- ₹400/- Total Amount									
	Demand Draft No Date									
	Issuing Bank									
6.	Whether the transcripts to be mailed by the University: Yes/No (please tick)									
8.	Name & Address of the University/Institute/Employer (In capital letters) to whom transcript is required to be sent (attach a separate list, if required)									
Date	:(Signature of the student)									
The	filled in form with the requisite fee is to be sent to:									
	The Registrar Student Evaluation Division Indira Gandhi National Open University Maidan Garhi									

**Note:** The students are required to enclose same number of legible photocopies of both sides of the statement of marks/grade card issued to them, as the number of transcripts required.

New Delhi-110068



# INDIRA GANDHI NATIONAL OPEN UNIVERSITY CHANGE/CORRECTION OF ADDRESS/STUDY CENTRE

All correspo Enrolment Number	ndence to be sent at the following address and char	Date of Change effective from
Write in BL0	OCK LETTERS only	
Name: Shri/S	Smt./Km.	
New Address	S	Medium of Study
		Programme of Study
		New Study Centre Code  (See Appendix-2)
Town		(See Appendix-2)
State	Pin	
State Code	(See Appendix-4)	
Signature _		Date
The filled-up	o form should be mailed to:	
will fo the st	Regional Director concerned who orward the request after verifying udent's signature to SR Division DU, Maidan Garhi, New Delhi-110068.	

(You are advised to use the photocopy of this proforma)



# INDIRA GANDHI NATIONAL OPEN UNIVERSITY Maidan Garhi, New Delhi-110 068

### APPLICATION FORM FOR IMPROVEMENT IN DIVISION/CLASS

(Rules & regulations are mentioned on the reverse side of this form. Please go through them carefully before filling up the form).

Presci	ribed dates for submission of	f form: 1st to 30th April for June 1st to 31st October for D	Term-end Exam. December Term-end Exam.							
1.	Name									
2.	Programme:	Enrolment N	No.							
3.	Address									
4										
4.		which programme completed June/								
	Total marks/Overall point		Percentage obtained							
		of the statement of marks/grades	card)							
5.	Course(s), in which	Course Code	Course Code							
	improvement is sought:	1								
		3	J							
6.		t in Division is ₹500/- per cours our of IGNOU & payable at 'New	1							
	No. of Course(s)	×₹500/- = Total	Amount							
	Demand Draft No	Date								
	Issuing Bank									
7.	Term-end examination, in	which you wish to appear: June/E	December							
8.	Examination centre details,	Examination centre details, where you wish to appear in term-end examination:								
	Exam. Centre Code	City/Town	1:							
		<u>UNDERTAKING</u>								
	eby undertake that I shall alovement in Division/Class.	bide by the rules & regulations p	rescribed by the University for							
Date:		Signat	ure:							
Place	•	Name:								

#### RULES & REGULATION FOR IMPROVEMENT IN DIVISION/CLASS

- 1. The improvement of marks/grades is applicable only for Bachelor's/Master's Degree Programmes, who have completed the programme. The eligibility is as under:
  - a) The students of Bachelor's/Master's degree programmes who fall short of 2% marks to secure 2nd and 1st division.
  - b) The students of Master's degree programmes only, who fall short of 2% marks to secure overall 55% marks.
- 2. Only one opportunity will be given to improve the marks/grade.
- 3. The improvement is permissible only in theory papers. No improvement is permissible in Practicals/ Lab courses, Projects, Workshops and Assignments etc.
- 4. Under the Provision of improvement, a maximum of 25% of the maximum credits required for successful completion of a programme shall be permitted.
- 5. Students wishing to improve the marks will have to apply within six months from the date of issue of final statement of marks/grade card to them, subject to the condition that their registration for the programme/course being applied for improvement, is valid till the next term-end examination in which they wish to appear for improvement.
- 6. No student will be permitted to improve if maximum duration to complete the programme, including the re-admission period, has expired.
- 7. After appearing in the examination for improvement, better of the two examinations i.e. marks/ grade already awarded and the marks/grade secured in the improvement examination will be considered. In such cases, the improved marks/grade can be incorporated only on surrender of the statement of marks/Grade Card, Provisional Certificate and Degree Certificate already issued to the student.
- 8. In case of improvement, the month and year of completion of the programme will be changed to the Term-end examination, in which students appeared for Improvement.
- 9. Students will be permitted for improvement of marks/grades provided the examination for the particular course, in which they wish to improve is being conducted by the University at that time.
- 10. On the top of the envelope containing the prescribed application form, Please mention 'APPLICATION FORM FOR IMPROVEMENT IN DIVISION/CLASS'
- 11. Application form must reach within the prescribed dates at the following address:

Registrar Student Evaluation Division Indira Gandhi National Open University Maidan Garhi New Delhi-ll0 068

# BANKS DESIGNATED TO COLLECT THE FEE IN CASH FROM IGNOU STUDENTS FOR ADMISSION PURPOSE

#### A) INDIAN BANK

1.	106 & 107 Aurobindo Place,	12.	288, M.G. Road
	Hauz Khas,		Pondicherry-605001
	New Delhi-110016		Ph: 0413-336403, 221299
	Ph: 011-26963543, 26563973		
	1 II. 011-20/03343, 20303713	13.	P.B. No. 257, Mission Road, Bhadra
2.	G 27 DDA Community Contro	13.	Ahmedabad-380001
۷.	G-27, DDA Community Centre,		
	Near Sonia Cinema, Vikas Puri		Ph: 0795506641, 5506583
	New Delhi-110018	1.4	M: 1 '1D 1
	Ph: 011-2597250	14.	Mirza Ismail Road
			Jaipur, Rajasthan-302001
3.	13/36, Arya Samaj Road,		Ph: 0141-2366603, 2368204
	Karol Bagh,		
	New Delhi-110007	15.	SCO 38-39, Madhya Marg
	Ph: 011-25721486, 25739821		Sector-7-C
	,		Chandigarh-160019
4.	D-1/1, Rana Partap Bagh		Ph: 0171-793225
••	New Delhi-110007		1 01/1 //0220
	Ph: 011-27002540, 27231401	16.	11/21, Madhav Nagar
	1 n. 011-27002340, 27231401	10.	S.V. Road, Andheri (West)
5.	33, Partap Nagar		
٥.			Mumbai, Maharashtra-400058
	Mayur Vihar, Phase-I		Ph: 022-26205900, 26205800
	New Delhi-110092		
	Ph: 011-22250845, 22257391	17.	S.S. Road, Lakhotia
			Guwahati, Kamrup Distt.,
6.	41-42, First Main Road		Assam-781001
	Gandhi Nagar, Adyar		Ph: 0361-2540529, 2548805
	Chennai-600020		
	Ph: 044-24912616, 24413430	18.	1-2, Ashok Marg
			Lucknow, Uttar Pradesh-462001
7.	3-6-943/2A, Ist Floor, Narayanguda		Ph: 0522-280496, 280098
	Hyderabad		
	Andhra Pradesh-500029	19.	473, Hamidia Road
	Ph: 040-23224575, 23225373		Bhopal, Madhya Pradesh-462001
	111. 010 2322 1373, 23223373		Ph: 0755-2730045
8.	495, Mantri Heights		
	Shaniwar Peth	20.	17, The Mall
	Pune, Maharashtra-411030		Shimla
			Himachal Pradesh-171001
	Ph: 020-24452673, 24450907		Ph: 2658133
9.	P.B. No. 627		111. 2030133
7.		21.	DR No. 717
	Jhauganj	۷1.	P.B. No. 717
	Patna City, Bihar-800008		3/1, R.N. Mukherjee Road
	Ph: 0612-642480		Shree Ram Chambers
			Kolkata, West Bengal-700001
10.	Guru Tegh Bahadur Market		Ph: 033-2482597, 2484325
	G.T. Road		
	Karnal, Haryana-132001	22.	32, Janpath, Ashok Nagar, Unit-II
	Ph: 0184-2272139		Bhubneshwar, Khurda Distt.
			Orissa-751009
11.	P.B. No. 45, Indian Bank Towers		Ph: 0674-2531645
	M.G. Road		
	Thiruvanthapuram	23.	P.B. No. 9725, 10 Kempe Gowda Road
	Kerala-695001		Bangalore-560009
	Ph: 0471-461058, 471378		Ph: 080-2263162, 2263163, 2263164
	111.01/1 101030, 1/13/0		2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2

### B) IDBI BANK

				1	
1.	Lal Bungalow Off. C.G. Road Ahmedabad-380006 Ph: 079-6431902/1296	12.	59/4, Rajpur Road Dehradun-248001 Uttranchal Ph: 0135-744477/741225-27	23.	IFCI Tower, 61, Nehru Place P.B. No. 4499 New Delhi-110019 Ph: 011-6231169/3415
2.	23-25, Rudra Square Nr. Judges Bunglow, Bodakdev Ahmedabad-380015 Ph: 079-6872345, 68730024	13.	Mahavir House Basheerbagh Square Hyderabad-500029 Ph: 040-3260000	24.	Khasra No. 550 Vasant Kunj Road Mahipalpur, New Delhi Ph: 011-6787116-6787118
3.	Aishwarya Complex Yash Kunj Society Pradhat Chowk, Ghatlodia Ahmedabad-380061 Ph: 079-7430337, 7430344	14.	3228517, 3222688  Plot No9, Near L.V. Prasad Eye Hospital, J.R. House Road No. 2 Banjara Hills	25.	Ground Floor SCO-99 Sector 16 Faridabad Ph: 0129-5225128/29, 5225027
4.	26/1 Sowbhagya Complex 24th Main, 5th Phase J.P. Nagar, Sarraki Lake Bangalore-560078 Ph: 080-6595111	15.	Hyderabad-500034 Ph: 040-3548762/79/83 D-24, Durlabh Niwas C-Scheme, Jaipur Ph: 0141-367929/30/379/955	26. 27.	C-78, Raj Nagar District Centre Raj Nagar Ghaziabad-201001 Ph: 01204753000, 4755408/09 Sikanderpur Branch
5.	6595777, 6595800 IDBI House 59, Mission Road Bangalore-560027	16.	Siddha Point, Ground Floor 101, Park Street Kolkatta-700016 Ph: 033-2175040/5003/66/67	28.	Mehrauli-Gurgaon Road Sikanderpur, Gurgaon-122002 Ph: 0124-6357449 Kashi Palace Complex Dak Bungalow Road Opp. Heera Palace Patna Ph: 0612-204141
6.	Ph: 080-2279576/77/78/79 Plot No43, Opposite Rang Mahal New Market, T.T. Nagar Bhopal-462003	17.	Mookerjee House 17, Braboume Road Kolkatta-700001 Ph: 033-2437964/65/66/67	20.	
7.	Ph: 0755-577730/32 IDBI House, Janpath, Unit-IX Bhubaneshwar-751 022 Ph: 0674-541695	18.	15, Ashoka Marg Lucknow-226001 Ph: 0522-287104/105/287259 1/6, Sirifort Institutional Area	29.	Dynaneshwar Paduka Chowk Fergusson College Road Pune-411004 Ph: 020-5678585
8.	P.M. Towers 37, Greams Road Chennai-600 006 Ph: 044-8292371/72/73/74	20.	Khel Gaon Marg New Delhi-110049 Ph: 011-6499681-85 Surya Kiran Building	30.	Plot No. 128, Ground Floor Blue Hills Avenue Kalyani Nagar Nagar Road, Yerawada
9.	Soan Building, 37 C.P. Ramaswamy Road, Alwarpet Chennai-600018 Ph: 044-4661204/7		Ground Floor 19K.G. Marg Delhi-110001 Ph: 011-3357800/01/02	31.	Pune-411006 Ph: 020-6612036/37/38 Rajas Apt, Plot No. 13 Abhimanshree Road
10.	Nelson Towers, New No51 Nelson Manickkam Road Chennai-600029	21.	J-13/17, Rajouri Garden New Delhi-110027 Ph: 011-5911478/82/83	32.	Off Baner Road Aundh, Pune-411007 Ph: 020-5893535-36 Ranchi Place
11.	Ph: 044-3745802-05 Near padma Theater M.G. Road Cochin-682035 Ph: 0484-382519-21	22.	Plot No. 8, C.D. Block Local Shopping Centre Pitampura Delhi-110034 Ph: 011-7314623 7312625, 7315629	32.	5, Main Road Ranchi-834001 Ph: 0651-315984 315971, 315980

# SAMPLE OPENMAT Entrance Test Paper for Management Programme

Total No. of Questions: 200 Time: 180 Minutes

- All questions are *Compulsory*.
- Use of calculator is *not* allowed. Rough work may be done in the space provided at the end of the Test Booklet.
- The Test Booklet has the following *four* tests:

Test - I General Awareness No. of Questions 30

Test - II English Language No. of Questions 50

Test - III Quantitative Aptitude No. of Questions 50

Test - IV Reasoning No. of Questions 70

Read the instructions given on the OMR Response Sheet carefully before you start.

# How to fill up the information on the OMR Response Sheet (Examination Answer Sheet)

- 1. Write your complete enrolment no. in 9 digits. This should correspond to the enrolment number indicated by you on the OMR Response Sheet. Also write your correct name, address with pin code in the space provided. Put your signatures on the OMR Response Sheet with date. Ensure that the Invigilator in your examination hall also puts his signatures with date on the OMR Response Sheet at the space provided.
- 2. On the OMR Response Sheet student's particulars are to be filled in by pen. However use HB pencil for writing the Enrolment No. and Examination Centre Code as well as for blackening the circle bearing the correct answer number against the serial number of the question.
- **3.** Do not make any stray remarks on this sheet.
- **4.** Write correct information in numerical digit in Enrolment No. and Examination Centre Code Columns. The corresponding circle should be dark enough and should be filled in completely.
- 5. Each question is followed by four probable answers which are numbered 1, 2, 3 and 4. You should select and show only one answer to each question considered by you as the most appropriate or the correct answer. Select the most appropriate answer. Then by using HB pencil, blacken the circle bearing the correct answer number against the serial number of the question. If you find that answer to any question is none of the four alternatives given under the question, you should darken the circle with '0'.
- 6. If you wish to change your answer, ERASE completely the already darkened circle by using a good quality eraser and then blacken the circle bearing your revised answer number. If incorrect answer is not erased completely, smudges will be left on the erased circle and the question will be read as having two answers and will be ignored for giving any credit.
- 7. No credit will be given if more than one answer is given for one question. Therefore, you should select the most appropriate answer.
- **8.** You should not spend too much time on anyone question. If you find any particular question difficult, leave it and go to the next. If you have time left after answering all the questions, you may go back to the unanswered ones. There is no negative marking for wrong answers.

# इन्दिरा गांधी राष्ट्रीय मुक्त विश्वविद्यालय



# Indira Gandhi National Open University OMR RESPONSE SHEET

अा.एम.आर. परीक्ष B	11 011 A00	SHEE	TNUMBER		*		
निम्नलिखित विवरण केवल स्याई	ो से घरें	Fill up th	e following pa	articulars wi	th ink only		
Course Particulars / पार्यक्रम Programme / कार्यक्रम Course Name / पाठयक्रम नाम		प्रश्नीसर चिन्ह	परीक्षा पत्र भरने से पहले कृपया निम्नतिश्चित निर्देशों को अवश्य पढ़ सें। प्रश्नोत्तर चिन्ह इस प्रकार बनायें ■■ न कि [×][√][\] [•]				
Student's Particulars / विद्यार्थी Enrolment No. / अनुक्रमांक संख्या Name / नाम	विवरण	Plaese rea fully befor Make like Candidate'	Plaese read relevant instructions given below carefully before completing this form.  Make like Not like [x] [v] [\] [*]  Candidate's Signature / विद्यार्थी के हस्ताक्षर				
City / शहर Pin Code / पिन कोड			of Invigilator / अनुद				
चिन्छत करने के  1. उत्तर पृष्ठ को माले समीय कंवल ए  2. उत्तर पृष्ठ को माइना/चाइना नहीं  3. कंवल निर्धारित कालम में ही उत्त कालम चिन्हित हो गया हो तो र कालम को भरें।  4. पाठ्यकम का सही कोड प्रयोग क लिए पाठ्यकम कोड भरने की अ  5. पाठयकम कोड इत प्रकार है।	च.वी. पेन्सिस का प्रयोग स्वाहिए। र चिन्हित करें। चंदि को बड़ से अच्छी तरह मिटार रें। (प्रवेश परीक्षा परीक्षा वश्यकता नहीं है)।	शरें। 1. Use ont 2. Do not ई गतत 3. Mark yo हर सही complet 4. Use cor need no 5. Course	TRUCTIONS  y H.B. Pencil for mutilate / tear this ur answer in pro- ely to change any rect course Cod titill up Course Cod codes are given pre Codes for Ent	marking response response street column. Erd wrong marking e (Entrance Te code).	se clearly and Highlight and Highlight and St Candidates		
6. प्रयेश परीसार्थियों के लिए कार्यक्रम Course Code PMT Computer Code 1111		CIC1 LC	IC2 CIC3 222 2223	CIC4 2224	CIC5 2225		
Programme Code Computer Code 7. प्रत्येक प्रश्न के बार विकल्य द्विये विकल्प सर्ता है जिसे आप उपस्का विवये प्रश्नेक्ष्मित्र के संख्या को क्से समझ्ति है कि दिए गये प्रश्न हैं उसकार प्रतिकार भी	886 विक्रांत्र और उनमें भी प्र कार्त्य के जिल्हा करें अं र बने कार्तिम में तिखें। य कार्ड भी विकल्प सही नहें त करें।	option is option is option is option is the rectification of the rectif	oices are given for correct. Mark the and also write you angle above. If you a question is co- ollow the example int Number, Prog- ndidates only), E	o correct answer our answer choice ou find that non- rrect mark in co- es given below ramme Code (F	r in the relevan ce in numeral in e of the options fumn "0". to mark your for Entrance		
<ol> <li>अपना अनुक्रमांक जिपकम कोड । परीक्षा केन्द्र कोड, पाठयकम कोड, निम्नतिखित उदाहरण का अनुकरण</li> </ol>	पाह एवं वर्ष चिन्हित करने	ति सियो. Code N	lonth and Year.	Man Come Co	7		
Enrolment Numbr अनुक्रमान	Course Code पाठ्यक्य कोड	Examination Centre Code परीक्षा चेन्द्र कोड	Programma Code reguest site	Month 416	Year वर्ष		
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#### **GENERAL INSTRUCTIONS**

- 1. No cell Phones, calculators, books, slide-rules, note-books or written notes, etc. will be allowed inside the examination hall.
- 2. You should follow the instructions given by the Centre Superintendent and by the Invigilator at the examination venue. If you violate the instructions, you will be disqualified.
- **3.** Any candidate found copying or receiving or giving assistance in the examination will be disqualified.
- 4. The Test Booklet and the OMR Response Sheet (Answer Sheet) would be supplied to you by the Invigilators. After the examination is over, you should hand over the OMR Response Sheet to the Invigilator before leaving the examination hall. Any candidate who does not return the OMR Response Sheet will be disqualified and the University may take further action against him/her.
- 5. All rough work is to be done on the test booklet itself and not on any other paper. Scrap paper is not permitted. For arriving at answers you may work in the margins, make some markings or underline in the test booklet itself.
- **6.** The University reserves the right to cancel scores of any candidate who impersonates or uses/ adopts other malpractices or uses any unfair means. The examination is conducted under uniform conditions. The University would also follow a procedure to verify the validity of scores of all examinees uniformly. If there is substantial indication that your performance is not genuine, the University may cancel your score.
- 7. In the event of your qualifying the Entrance Test, the hall ticket should be enclosed with your admission form while submitting it to the University for seeking admission in Management programmes along with your testimonials and programme fee. Admission forms received without hall ticket in original will be summarily rejected.

# TEST-I GENERAL AWARENESS

1.	UN	International L	ay 10	or Natural Disaster I	Reduc	tion is observed on	:		
	(1) (3)	6 <sup>th</sup> July 13 <sup>th</sup> October			(2) (4)	15 <sup>th</sup> September 18 <sup>th</sup> November			
2.	Who	o among the fo	llowi	ng got the Rajiv Ga	v Gandhi Khel Ratna Award for 2011 ?				
	(1) (3)	Gagan Narang Joseph Abrah	_		(2) (4)	Saina Nehwal Satish Pillai			
3.	Whe	hen was Delhi made the capital of India							
	(1)	1910	(2)	1911	(3)	1947	(4)	1942	
4.	Con	nmonwealth Da	ay is	celebrated on		·			
	(1)	15 <sup>th</sup> July	(2)	26 <sup>th</sup> December	(3)	24th May	(4)	10 <sup>th</sup> August	
5.	Who	is the author	of the	e book "My Life" ?					
	(1) (3)	Hillary Clinto The Dalai Lan			(2) (4)	Bill Clinton lmran Khan			
6.	Whi	ch one of the f	ollov	ving is not a land - l	ocked	country?			
	(1)	Thailand	(2)	Afghanistan	(3)	Nepal	(4)	Bhutan	
7.	"Sm	asher" is assoc	ciated	with which of the f	follow	ring sports?			
	(1)	Boxing	(2)	Wrestling	(3)	Foot ball	(4)	Volley Ball	
8.	Wha	at is the full for	m of	'NBFC' as used in	the fin	nancial sector?			
	<ul><li>(1)</li><li>(2)</li><li>(3)</li><li>(4)</li></ul>	Non - Bankin New Business	g Fin s Fun	ance Company nance Company nd Company and Finance Compa	ny				
9.	Whi	ch one of the f	ollov	ving causes the disea	ase 'S	wine Flu'?			
	(1) (3)	Bacteria Protozoan			(2) (4)	Helminthic worm Virus			
10.	The	source of oxyg	gen d	uring photosynthesi	s is:				
	(1)	air	(2)	Carbon Dioxide	(3)	water	(4)	chlorophyll	

11.	The	'Indian Standa	ard Ti	ime' is measured at:					
	(1)	Allahabad	(2)	Bhopal	(3)	Jaipur	(4)	Mumbai	
12.	'Sho	ort Sightedness	or '	Myopia' can be corr	ected	by using:			
	(1)	Convex Lens			(2)	Concave Lens			
	(3)	Cylindrical L	ens		(4)	Bifocal Lens			
13.	The	Chairman of the	he Jo	int Parliamentary Co	ommi	ttee on the 2G spec	trum i	issue is:	
	(1)	Dr. Murli Ma	noha	r Joshi	(2)	P.C. Chacko			
	(3)	Kishore Char	ndra I	Dev	(4)	(4) Thambi Durai			
14.	The	paintings of A	janta	depicts stories of th	e:				
	(1)	Ramayana	(2)	Mahabharata	(3)	Jatakas	(4)	Panchatantra	
15.	The	Vice - Preside	nt of	India is elected by tl	he:				
	<ol> <li>Members of both the houses of parliament</li> <li>Elected members of both the houses of parliament</li> <li>Members of Parliament and the Vidhan Sabhas</li> <li>Members of Rajya Sabha and the Vidhan Parishads</li> </ol>								
16.	The	largest gland i	n the	human body is:					
	(1)	Liver	(2)	Pancreas	(3)	Thyroid	(4)	Gall bladder	
17.	A na	autical mile is	equal	to:					
	(1)	2050 meters	(2)	1575 meters	(3)	2000 meters	(4)	1852 meters	
18.	The	Chairman of N	Vatio	nal Human Rights C	omm	ission during 2011	was:		
	(1)	Justice Govin	nd Pra	asad Mathur	(2)	Justice K.G. Balal	krishr	nan	
	(3)	Justice Kakru	l		(4)	Justice A.S. Anan	ıd		
19.	Vita	min A is abund	dantly	found in:					
	(1)	Carrot	(2)	Brinjal	(3)	Tomato	(4)	Potato	
20.	Whe	ere is the 'Siler	nt Val	ley' located in India	?				
	(1)	Gujarat			(2)	Madhya Pradesh			
	(3)	Karnataka			(4)	Kerala			
21.	The	President of Ir	ndia t	o have served for tw	o terr	ns in the office was	<b>:</b> :		
	(1)	Dr. S. Radha	Krisł	nnan	(2)	Dr. V. V. Giri			
	(3)	Dr. Rajendra	Prasa	ad	(4)	4) Dr. Zakir Hussain			

22.	• Which one of the Indian State is not bisected by the Tropic of Cancer?							
	(1)	West Bengal (2)	Rajasthan	(3)	Odisha	(4)	Gujarat	
23.	Wha	at is the local name or	f Mohenjodaro?					
	(1)	Mound of the Dead		(2)	Mound of the Gre	at		
	(3)	Mound of the living	7	(4)	Mound of the sun			
24.	Kha	juraho Temples were	built by the rulers	of:				
	(1)	Eastern Ganga Dyna	asty	(2)	Chandella Dynasty	y		
	(3)	Kushans		(4)	Pandyas			
25.	To a	n astronaut in space,	the sky appears to	be:				
	(1)	White (2)	Blue	(3)	Red	(4)	Dark	
26.	Mul	laperiyar Dam whose	e safety has been a	matte	r of concern is a dis	pute l	oetween	
	(1)	Tamil Nadu and An	dhra Pradesh	(2)	Karnataka and Ke	rala		
	(3)	Tamil Nadu and Ke	rala	(4)	Tamil Nadu and K	Carnat	aka	
27.	Who	among the followin	g is not a Noble Pe	ace P	e Prize 2011 winner?			
	(1)	Ellen Johnson Sirles	af	(2)	Saul Perlmutter			
	(3)	Leymar Gbowee		(4)	Tawakkol Karman	1		
28.	Koo	dankulam Nuclear Po	ower Plant, which	was in	news in recent tim	es is	located in	
	(1)	Tamil Nadu		(2)	Kerala			
	(3)	Karnataka		(4)	Himachal Pradesh	l		
29.	Who	among the followin	g was considered b	y Gar	ndhiji as his politica	ıl Gur	ru?	
	(1)	Bal Gangadhar Tilal	k	(2)	Dadabhai Naoroji			
	(3)	Motilal Nehru		(4)	Gopal Krishna Go	khale	•	
30.	Who	among the followin	g is not a winner of	f Padr	na Vibhushan awar	d for	the year 2011?	
	(1)	Vijay Kelkar		(2)	A Nageshwara Ra	O		
	(3)	Satyadev Dubey		(4)	Azim Premji			

### TEST-II ENGLISH LANGUAGE

#### Directions for questions 31 to 45:

This section consists of two passages followed by questions based on the contents of the passages. Answer the questions following each passage on the basis of what is stated or implied in the passage.

#### Passage I

Four legal approaches may be followed in attempting to channel technological development in socially useful directions: specific directives, market incentive modifications, criminal prohibitions, and changes in decision-making structures, Specific directives involve the government's identifying one or more factors controlling research, development, or implementation of a given technology. Directives affecting such factors may vary from administrative regulation of private activity to government ownership of a technological operation. Market incentive modifications are deliberate alterations of the market within which private decisions regarding the development and implementation of technology are made. Such modifications may consist of imposing taxes to cover the costs to society of a given technology, granting subsidies to pay for social benefits of a technology, creating the right to sue to prevent certain technological development, or easing procedural rules to enable the recovery of damages to compensate for harm caused by destructive technological activity. Criminal prohibitions may modify technological activity in areas impinging on fundamental social values, or they may modify human behaviour likely to result from technological applications for example, the deactivation of automotive pollution control devices in order to improve vehicle performance. Alteration of decision - making structures includes all possible modifications in the authority, constitution, or responsibility of private and public entities deciding questions of technological development and implementation. Such alterations include the addition of public-interest members to corporate boards, the imposition by statute of duties on governmental decision-makers, and the extension of warranties in response to consumer action.

Effective use of these methods to control technology depends on whether or not the goal of regulation is the optimal allocation of resources. When the object is optimal resource allocation, that combination of legal methods should be used that most nearly yields the allocation that would exist if there were no external costs resulting from allocating resources through market activity. There are external costs when the price set by buyers and sellers of goods fails to include some costs, to anyone, that result from the production and use of the goods. Such costs are internalized when buyers pay them.

Air pollution from motor vehicles imposes external costs on all those exposed to it, in the form of soiling, materials damage, and disease; these externalities result from failure to place a price on air, thus making it a free good, common to all. Such externalities lead to nonoptimal resource allocation, because the private net product and a social net product of market activity are not often identical. If all externalities were internalized, transactions would occur until bargaining could no longer improve the situation, thus giving an optimal allocation of resources at a given time.

- **31.** The author's primary aim in this passage is to describe:
  - (1) objective and legal methods for directing technological development.
  - (2) technological innovations making it possible to achieve optimum allocation of resources.
  - (3) technical approaches to the problem of controlling marketing activity;
  - (4) economic procedures for facilitating transactions between buyers and sellers.
- **32.** The author cites air pollution from motor vehicles in order to :
  - (1) evaluate legal methods used to prevent technological developments
  - (2) give examples of costs not included in buyer seller bargains
  - (3) raise cost estimates calculated by including the costs of resources
  - (4) commend technological research undertaken for the common welfare.
- **33.** According to the passage, transactions between private buyers and sellers have effects on society that generally:
  - (1) encompass more than the effects on the buyers and sellers alone
  - (2) are guided by legal controls on the development of technology
  - (3) reflect on optimal allocation of natural resources
  - (4) give rise to ever-increasing resource costs
- **34.** The author does <u>NOT</u> favour one of the options given below. Which one is it?
  - (1) Protecting the environment for future use.
  - (2) Causing technological development to ease.
  - (3) Intervening in the activity of the free market
  - (4) changing the balance of power between opposing interests in business.
- **35.** A gasoline conservation tax on the purchase of large automobiles is an example of:
  - (1) a specific directive

- (2) a market incentive modification
- (3) an optimal resource allocation
- (4) an external cost
- **36.** If there were no external cost, as they are described in the passage, which of the following would be true?
  - (1) The availability of common goods would increase
  - (2) Some resource allocations would be illegal
  - (3) Prices would include all costs to members of society
  - (4) All technology control methods would be effective

- **37.** The phrase 'Criminal prohibitions may modify technological activity in areas impinging on fundamental societal values' suggests that:
  - (1) technology would require to be altered if it affected the basic ethical values of society.
  - (2) criminal proceedings would be taken against those technologies that attempted to alter basic societal values.
  - (3) technology which had criminal implications and affected social behaviour would require to be transformed.
  - (4) technology which led to crime would require to be prohibited.
- **38.** On the basis of the passage, it can be, inferred that the author would agree with one of the following statements concerning technological development. Which one is it?
  - (1) The government should own technological operations
  - (2) The effects of technological development cannot be controlled
  - (3) Some technological development are beneficial
  - (4) Applications of technological developments are criminally destructive.
- **39.** The Writer's main purpose in writing this piece was to :
  - (1) report (2) persuade (3) inform (4) instruct

#### Passage II

The fundamental objectives of sociology are the same as those of science generally discovery and explanation. To *discover* the essential data of social behaviour and the connections among the data is the first objective of sociology. To *explain* the data and the connections is the second and larger objective. Science makes its advances in terms of both of these objectives. Sometimes it is the discovery of a new element or set of elements that marks a major breakthrough in the history of a scientific discipline. Closely related to such discovery is the discovery of relationships of data that had never been noted before. All of this is, as we know, of immense importance in science. But the drama of discovery, in this sense, can sometimes lead us to overlook the .greater importance of explanation of what is revealed by the data. Sometimes decades, even centuries, pass before known connections and relationships are actually explained. Discovery and explanation are the two great interpenetrating, interacting realms of science.

The order of reality that interests the scientists is the *empirical* order, that is, the order of data and phenomena revealed to us through observation or experience. To be precise or explicit about what is, and is not, revealed by observation is not always easy, to be sure. And often it is necessary for our natural powers of observation to be supplemented by the most intricate of mechanical aids for a given object to become "empirical" in the sense just used. That the electron is not as immediately visible as is the mountain range does not mean; obviously, that it is any less empirical. That social behaviour does not lend itself to as quick and accurate description as, say, chemical behaviour of gases and compounds does not mean that social roles, statuses, and attitudes are any less empirical than molecules and tissues. What is empirical and observable today may have been nonexistent in scientific consciousness a decade ago. Moreover, the empirical is often data *inferred* from direct observation. All of

this is clear enough, and we should make no pretence that there are not often shadow areas between the empirical and the nonemperical. Nevertheless, the first point to make about any science, physical or social, is that its world of data is the empirical world. A very large amount of scientific energy goes merely into the work of expanding the frontiers, through discovery, of the known, observable, empirical world.

From observation or discovery we move to explanation. The explanation sought by the scientist is, of course, not at all like the explanation sought by the theologian or metaphysician. The scientist is not interested - not, that is, in his role of scientist - in ultimate, transcendental, or divine causes of what he sets himself to explain. He is interested in explanations that are as empirical as the data themselves. If it is the high incidence of crime in a certain part of a large city that requires explanation, the scientist is obliged to offer his explanation in terms of factors which are empirically real as the phenomenon of crime itself. He does not explain the problem, for example, in terms of references to the will of God, demons, or original sin. A satisfactory explanation is not only one that is empirical, however, but one that can be stated in the terms of a *causal proposition*. Description is an indispensable point of beginning, but description is not explanation. It is well to stress this point, for there are all too many scientists, or would-be scientists, who are primarily concerned with data gathering, data counting, and data describing, and who seem to forget that such operations, however useful, are but the first step. Until we have accounted for the problem at hand, explained it causally by referring the data to some principle or generalization already established, or to some new principle or generalization, we have not explained anything.

- **40.** The primary objective of the passage is to :
  - (1) show that explanation is more important than discovery
  - (2) prove that sociology is a science
  - (3) explain the major objectives of sociology
  - (4) describe social behaviour
- **41.** Which of the following statements best agrees with the author's position?
  - (1) Science is the formulation of unverified hypotheses
  - (2) Explanation is inferred from data
  - (3) Causation is a basis for explanation
  - (4) Generalization is a pre requisite for explanation
- **42.** According to the passage, the final step in a study of social behaviour would be to:
  - (1) establish generalizations
  - (2) offer an explanation of the data by determining causation
  - (3) attempt to discover the problem
  - (4) collect data

43.	The author's main point in the first paragraph may best be described by which of the following statements? .									
	(1)	Science and to	echno	ology are interdiscip	linary	,				
	(2)	The first object	ctive	of sociology is disco	overy					
	(3)	Discovery wit	thout	explanation is mean	ningle	ess				
	(4)	Both discover	y and	d explanation are fur	ndame	ental to building a so	cience	2		
44.	The	major objectiv	e of t	the second paragrapl	n is to	);				
	(1)	show that elec	etron	s are empirical data						
	(2)	show that scie	ence o	changes as time pass	ses					
	(3)	explain how s	cienc	ce expands the fronti	ers o	f the observable wo	rld			
	(4)	explain what	the te	erm empirical order	mean	S				
45.	Acc	ording to the pa	assag	ge, scientists are not	intere	sted in theological e	explar	nations because		
	(1)	Scientists tend	d to b	e atheists						
	(2)	theology cann	ot ex	plain social behavio	ur					
	(3)	theological ex	plan	ations are not empir	ical					
	(4)	(4) theology cannot explain change								
Dire	ction	s for question	s 46	to 50 :						
phra	ses. l	-	he al	ists of a word in cap ternatives, choose the case.		•				
46.	NOI	NCHALANT								
	(1)	anxious	(2)	coy	(3) e	excited	(4)	offhand		
	(-)		(-)		(-) -		( - )			
<b>47.</b>	PRC	FANE								
	(1)	blasphemous	(2)	skilled	(3)	sacred	(4)	underhanded		
40		LODDENIE								
48.		HORRENT	(2)		(2)					
	(1)	critical	(2)	coercive	(3)	repugnant	(4)	cruel		
49.	TEN	MPERANCE								
.,,		self-restraint	(2)	self - nity	(3)	anger	(4)	impudence		
	(1)	Self Testfullit	(2)	sen pity	(3)	unger	(1)	impadence		
50.	VIL	IFY								
	(1)	exalt	(2)	appease	(3)	defame	(4)	defy		

#### Directions for questions 51 to 55:

Each of these questions consists of a word in capital letters followed by four alternative words or phrases. From among the alternatives, choose the word most nearly *opposite* in meaning to the word in capital letters in each case.

<b>51.</b>	ANG	OMALOUS						
	(1)	hostile	(2)	normal	(3)	vigorous	(4)	outrageous
52.		SMIRCH						
	(1)	defame	(2)	demonstrate	(3)	praise	(4)	mystify
53.	DAI	UNT						
	(1)	frighten	(2)	encourage	(3)	run	(4)	sadden
54.	DIA	BOLICAL						
	(1)	resourceful	(2)	zealous	(3)	candid	(4)	angelic
55.	EPH	IEMERAL						
	(1)	fleeting	(2)	permanent	(3)	rapid	(4)	dull
Dire	ction	ns for question	s 56	to 60:				
Eacl	of th	nese questions	consi	sts of a sentence wit	h two	blanks, followed by	y foui	alternative words
				e, choose the word	or set	of words for each	blanl	k that best fits the
	_	of the sentence			.1	11.1		4 4 1 1 4
56.				e so b t surprise them at all		politician		that the latest
		disgusted		1		jaded indiscre	tions	
	(3)	regretful	. anti	cs	(4)	distraught disl	nones	ty
57.	Alth	nough the stock	mar	ket has experienced	stron	g in t	he na	st two vears, there
				in which the market				
	(1)	expansion	sta	agnated	(2)	growth fallen		
	(3)	extension	S1	tabilized	(4)	augmentation	decre	eased
58.	Eco	nomic reforms		the shackles o	n Ind	ia's entrepreneurs, _		them new free-
	dom	s to both creat	e and	participate in econo	omic v	wealth.		
		released al		•		reed permitting	_	
	(3) 1	removed s	howi	ng	(4) ı	intied granting		
<b>59.</b>			-	or vary considerably	y acro	ess countries, and in	India	we have to frame
		anto						
		difficulties			(2)	problemsopti		
	(3)	challenges	soluti	ons	(4)	obstaclesreso	lution	1S

60.	Hur	man beings are violent and there	efore any the	ory of conflict resolution between nations
	that	to account for this	_is flawed.	
	(1)	decline supposedly	(2)	refusespejoratively
	(3)	fails inherently	(4)	consentsmanifestly
Dire	ection	ns for questions 61 to 65 :		
		nese questions consists of a relate elect the pair that best expresses	-	ds in capital letters followed by four pairs of o
61.	OR	CHESTRA: MUSICIAN: :		
	(1)	story: comedian	(2)	band : singer
	(3)	garden: leaf	(4)	troupe: actor
62.	STO	OKE: SMOTHER: :		
	(1)	incinerate: heat	(2)	animate: enervate
	(3)	acknowledge: apprehend	(4)	garrote: asphyxiate
63.	MU	TTER: INDISTINCT: :		
	(1)	define: easy	(2)	blunder: polished
	(3)	articulate: well-spoken	(4)	censure: histrionic
64.	EM	PATHY: FEELING: :		
	(1)	melancholy: joy	(2)	sibling: relative
	(3)	boldness: guilt	(4)	institution: encouragement
65.	DE	VIATE: LECTURE: :		

#### Directions for questions 66 to 75:

(3) entreat: solicitation

(1) disown: friend

In all these questions, either a part or the whole of the sentence is underlined. The sentence is followed by four ways of writing the underlined part. Select the alternative which represents the correct way of writing the underlined part as per standard written English.

(2)

(4)

welcome: indifference

meander: drive

#### **66.** It was <u>us who had left before he arrived.</u>

- (1) we who had left before he arrived
- (2) we who had went before he arrived
- (3) us who had went before he arrived
- (4) we who had left before the time he had arrived

- 67. He is the sort of person who I feel would be capable of making these kind of statements.
  - (1) sort of a person whom I feel would be capable of making these kind of statements
  - (2) sort of person who I feel would be capable of making these kinds of statements
  - (3) sort of person whom I feel would be capable of making those kinds of statements
  - (4) sort of person whom I feel would be capable of making this kind of statements
- **68.** Due to the continual rain, a smaller number of spectators witnessed the game than had been expected
  - (1) Due to the continuous rain, a small number
  - (2) Due to the heavy rain, a lesser number
  - (3) Because of the intermittent rain, a smaller number
  - (4) Because of the continual rain, a smaller number
- 69. Beside me, there were many persons who were altogether aggravated by his manners.
  - (1) Beside me, there were many persons who were all together aggravated
  - (2) Beside me, there are many persons who were all together aggravated
  - (3) Beside me, there were many persons who were altogether irritated
  - (4) Beside me, there were many persons who were all together irritated
- **70.** The owner, who was a kind man, spoke to the boy and he was very rude.
  - (1) was a kind man and he spoke to the boy and he
  - (2) spoke to the boy kindly and the boy
  - (3) a kind man, spoke to the boy who
  - (4) who was a kind man spoke to the boy and he
- 71. Because we cooperated together, we divided up the work on the report which had been assigned.
  - (1) together, we divided the work on the report which had been assigned.
  - (2) we divided up the work on the report which was assigned.
  - (3) we divided the work on the assigned report.
  - (4) we divided up the work on the assigned report.
- **72.** R.C. Gupta, the president of the organisation and who is also a member of the core group, will be in charge of the negotiations.
  - (1) since he is a member of the core group
  - (2) a member of the core group
  - (3) also being a member of the core group
  - (4) in addition, who is a member of the core group

73.	<ol> <li>that he was arriving next week in his last letter</li> <li>that he will arrive next week in his last letter</li> <li>in his last letter that he would be arriving next week</li> <li>in his last letter that he was arriving next week</li> </ol>									
74.	Sinc	e we are living in Mumbai for five year	s, we a	are reluctant to move to another city.						
	(1)	Because that we are living	(2)	Because that we have been living						
	(3)	since we have been living	(4)	since we were living						
75.	His wife awoke him because he forgot to set his alarm before he went to bed.  (1) awoke him because he forgot to set his alarm before he had gone  (2) had awakened him because he forgot to set his alarm before he went  (3) had awakened him because he forgot to set his alarm before he had gone  (4) awoke him because he had forgotten to set his alarm before he went									
Dire	ction	s for questions 76 - 80.								
		nese questions consists of an idiom, foll the correct meaning of the idiom.	owed	by four alternatives. Select the alternative						
<b>76.</b>	A re	al rip - off								
	(1)	badly torn	(2)	very strange						
	(3)	really crazy	(4)	extremely expensive						
77.	got t	he gift of the gab								
	_	bought an expensive present	(2)	received an unusual present						
		good at talking	(4)	talks without thinking						
78.	like	a bull in a china shop								
70.	(1)	be very clumsy	(2)	talk utter nonsense						
	(3)	be very angry	(4)	throw things around angrily						
	` /		( . )	anow amgany						
79.		ard as nails	(2)							
	(1)	unfriendly person	(2)	no sympathy for others						
	(3)	has a strong personality	(4)	can think clearly						

(2)

(4)

slightly retarded

capable of accepting new ideas

**80.** a head like a sieve

(1) has a bad memory

(3) capable of absorbing many ideas

# TEST - III QUANTITATIVE APTITUDE

**81.** The sum of first 45 natural numbers is :

	(1)	1035			(2)	1280		
	(3)	2070			(4)	2140		
82.		division sun is 46, what i		visor is 10 times the vident ?	quoti	ent and 5 times the	remaiı	nder. If the remain
	(1)	4236	(2)	4306	(3)	4336	(4)	5336
83.			_	is a pair of co-prim				
	(1)	(16, 62)	(2)	(18, 25)	(3)	(21, 35)	(4)	(23, 92)
84.	The	sum of two	number	rs is 216 and their H	ICF is	27. The numbers a	are:	
	(1)	27, 189			(2)	81, 189		
	(3)	108, 108			(4)	154, 162		
85.	Whi	ch of the fol	llowing	has fractions in the	ascen	ding order?		
	(1)	$\frac{2}{3}, \frac{3}{5}, \frac{7}{9}, \frac{9}{11}$	$\frac{8}{1}, \frac{8}{9}$	(2)				
	(3)	$\frac{3}{5}, \frac{2}{3}, \frac{7}{9}, \frac{9}{11}$	$\frac{1}{1}, \frac{8}{9}$	(4)				
86.	Eval	luate						
	(1)	2	(2)	4	(3)	6	(4)	8
87.	2 - [	2 - {2 - 2(2	+ 2)}] :	= ?				
		<b>-4</b>			(3)	6	(4)	-6
88.	peop		nya and	tribute `100 each Sanya gives each ?		-		•
	(1)	45	(2)	60	(3) 9	90	(4)	10.0
89.	The	value of						
			(2)	6	(3)	8	(4)	10
	(1)	<del>-1</del>	(2)	U	(3)	O	(4).	IU

	(1)	1000	(2)	1016	(3)	1024	(4)	1036
91.	The	average of firs	t five	multiples of 3 is:				
	(1)	3	(2)	9	(3)	12'	(4)	15
92.	16.4 girls	years and that in the class is	of g	lents of a class is 15 irls is 15.4 years. Th	ne rat	io of the number of	boys	s to the number of
	(1)	1:2	(2) 2	2:3	(3) 3	5:4	(4) 3	3:5
93.	The	difference bety	ween	a number and its thr	ee-fif	th is 50. What is the	e num	nber?
	(1) 7	75	(2)	100	(3) 1	25	(4) 1	50
94.		product of tw ber is:	o nu	mbers is 120 and th	e sur	n of their squares i	is 289	9. The sum of the
	(1)	20	(2)	23	(3)	169	(4)	64
95.		O years, A will lent age of B is		ice as old as B was 1	0 yea	ers ago. If A is now 9	) year	s older than B, the
(b+c)	$\binom{\binom{1}{X}}{X^a}$	(c19) years = ?	(2)	29 years	(3)	39 years	(4)	49 years
96.	If 2 <sup>n</sup>	$^{+4} - 2^{n+2} = 3$ , the		_				
	(1)	0	(2)	2	(3)	-1	(4)	-2
97.								
	(1)	0	(2)	abc	(3)	X <sup>a+b+c</sup>	(4)	1
98.	88%	of 370 + 24%	of 2	10 - ? = 118				
	(1)	256	(2)	258	(3)	268	(4)	358
99.	whil	e 15% failed in	n bot	candidates failed in the subjects. If 250 abject but not in both	00 ca	•		•
	(1)	325	(2)	1175	(3) 2	2125	(4) 2	2275

**90.** The least number of 4 digits which is a perfect square is :

100.		1, 2007 was M Monday		y. What day of the w Tuesday		ies on Jan 1, 2 Wednesday		(4) Sund	av	
Dire	. ,	ns (Qs. 101 - 1	, ,		(- )		`		J	
A sc	hool	has four section	on A,	B, C, D of class IX ne table given below				•	•	ınnual
							No	. of Stud	lents	
								Section	on	
			F	Result			A	В	С	D
Students failed in both exams					28	23	17	27		
Stu	dents	failed in half ye	early t	out passed in Annual e	xams		14	12	8	13
Stu	tudents passed in half yearly but failed in Annual exam					6	17	9	15	
Stu	Students passed in both exams					64	55	46	76	
103.	Whi (1) Whi (1)	A ich section has A	the n (2) the r (2)	naximum success ra	(3) te in a (3) ntage	olf - yearly exaction of the control	aminatio ( nation?	(4) D (4) D		ons?
	(1)	A	(2)	D	(3)	В	(	(4) C		
105.	How (1)	•	(2)	ve passed at least one	(3) 8			(4) 93		
106.		B, C hired a ca B were:	ar for	`520 and used it fo	or 7,	8, 11 hours re	espective	ely. Hire	charge	s paid
	(1)	`140	(2)	`160	(3)	`180	(	(4) `220		
107.	If a	quarter Kg of	potato	o costs 60 paisa, how	/ man	y paise will 2	00 gm c	cost?		
	(1)	48 paise	-	54 paise	(3)	56 paise			paise	

1
4
•

108	2 me	2 men and 7 boys can do a piece of work in 14 days; 3 men and 8 boys can do the same in 11							
100.		days. Then 8 men and 6 boys can do three times the amount of this work in							
	-	18 days		=		24 days	(4) 30 days		
	( )	<b>,</b>		<b>y</b>	(-)		( ) = = = = = = = = = = = = = = = = = =		
109.	A tap can fill a tank in 6 hours after half the tank is filled, three more similar taps are opened What is the total time taken to fill the tank completely?								
	(1) 3 hours 15 min				hours 45 min				
	` ′	4 hours				4 hours 15 min			
	( )								
110.	A man in a train notices that he can count 21 telephone posts in 1 minute. If they are known to be 50 metres apart, then at what speed is the train travelling?								
		_		57 km/hr		_	(4) 63 km/hr		
111	In w	hat ratio must	o orc	year miv two veriati	ies of	taa worth `60 a k	a and `65 a ka so that		
111.	In what ratio must a grocer mix two varieties of tea worth `60 a kg and `65 a kg so that by selling the mixture at `68.20 a kg he may gain 10%?								
	-	: 2			_	3:5	(4) 4:5		
	( )				( )				
112.	If log	$gx + \log y = \log y$	g (x +	y), then					
	(1)	x = y	(2) x	y = 1	(3)	$y = \frac{x - 1}{x}$	$(4) \ \ y = \frac{x}{x - 1}$		
113.		length of a roo			.75 m	n. Find the cost of p	aving the floor by slabs		
	(1)	15,000	(2)`	IS, 550	(3)`	15,600	(4) `16,500		
114	A cl	ack is started a	t noo	n. By 10 minutes pa	ct <b>5</b> t	he hour hand has tu	irned through		
				50°					
	(1)	173	(2) 1	50	(3) 1	33	(4) 100		
115.	The	cost price of a	`100	stock at 4% discour	nt, wł	nen brokerage is	% is:		
	(1)	`95.75	(2)	`96	(3)`	96. 25	(4) `104.25		
116	In be	w many wave	can t	he letters of the wor	d "	DDI E" he arrangad	)		
110.	(1)		(2)		u Ai		(4) 180		
	(1)	, 20	(2)	120		00	(1) 100		

**117.** A man and his wife appear in an interview for two vacancies in the same post. The probability of husband's selection is 1/7 and the probability of wife's selection is 1/5. What is the probability that only one of them is selected?

(1) 4/5

(2) 2/7

(3) 8/15

(4) 4/7

**118.** From a point P on a level ground, the angle of elevation of the top of a tower is 30°. If the tower is 100 m high, the distance of point P from the foot of the tower is :

(1) 149 m

(2) 156 m

(3) 173 m

(4) 200 m

119. If the volumes of two cubes are in the ratio 27:1, the ratio of their sides is:

(1) 1:3

(2) 1:27

(3) 3:1

(4) 27:1

**120.** Evaluate  $36 \log_6^4$ :

(1) 0

(2) 1

(3) 4

(4) 16

**121.** When the interest (R) is compounded half - yearly, the amount (A) is :

(1)

(2)

(3)

(4)

**122.** The speed of a boat in still water is 15 km/hr and the rate of current is 3 km/hr. The distance travelled downstream in 12 minutes is :

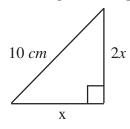
(1) 1.2 km

(2) 1.8 km

(3) 2.4 km

(4) 3.6 km

**123.** The area of the given triangle is :



(1)  $20 \text{ cm}^2$ 

(2)

(3) 40 cm<sup>2</sup>

216

(4) 50 cm<sup>2</sup>

- **124.** If a square and a rhombus stand on the same base, then the ratio of the areas of the square and the rhombus is:
  - (1) > 1
- (2) = 1
- $(3) = \frac{1}{2} \qquad (4) = \frac{1}{4}$

- **125.** If  $\left(\frac{9}{4}\right)^x \left(\frac{8}{11}\right)^{x-1} = \frac{2}{3}$ , then x = ?
  - (1) 1

- (2) 2
- (3) 3

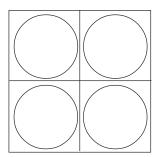
- (4) 4
- **126.** A number of two digits has 3 for its unit's digit and the sum of digits is  $\frac{1}{7}$  of the number itself. The number is:
  - (1) 43
- (2) 53
- (3) 63
- (4) 73

- **127.** The value of  $\sqrt{\frac{0.16}{0.4}}$  is:
  - (1) 0.02
- (2) 0.2
- (3) 0.63
- (4) 2

- **128.**  $\frac{13^3 + 7^3}{13^2 + 7^2 ?} = 20$ 
  - (1) 6

- (2) 20
- (3) 91
- (4) 120

129.



Four equal sized maximum circular plates are cut off from a square paper sheet of area 784 cm<sup>2</sup>. The circumference of each plate is:

- (1) 22 cm
- (2) 44 cm
- (3) 66 cm
- (4) 88 cm

- **130.** If  $2 * 3 = \sqrt{13}$  and 3 \* 4 = 5 then value of 5 \* 12
  - (1)  $\sqrt{17}$  (2)  $\sqrt{19}$
- (3) 12
- (4) 13

# TEST - IV REASONING

# **Directions (Questions 131-132):**

T 1.1				1	C .1	C 11		
Find the	mice	ing:	term 11	า คลดห	$\Delta t the$	toll	$\alpha$	CAMPC
I ma aic	111133	mg		i cacii	or un	, 1011	OWINE	octios.

131.	1, 6,	15, ? 45, 66, 9	1					
	(1) 2	2.5	(2) 2	26	(3) 2	27	(4) 2	8
132.				10,890 , 9,801 ? 10, 423	(3) 1	0, 781	(4) 1	0, 929
133.	BMO	the next term in O, EOQ, HQS	<b>S</b> ?					
	(1)	KSU	(2) I	LMN	(3) S	SOV	(4) S	SOW
134.		ch term will rep D, DGK, HMS,		ne question mark in the B, SBL?	e serio	es:		
	(1)Z	ZKU	(2)	ZKW	(3)Z	ZAB	(4)	XKW
135.				show the relationship in is:: Walker's cup:		words of the given p	oair be	ar:
	(1)	Hockey	(2)	Polo	(3)	Golf	(4)	Wrestling
136.		ose one nui		which is simila	ar to	the number in	the	following set:
	(1)	114	(2)	326	(3)	425	(4)	947
137.		ose that set of (16)	f nun	nbers from the four	r alte	rnatives, that is si	milar	to the given set:
	(1)	(2, 7, 8),	(2)	(2, 9, 16)	(3)	(3, 21, 24),	(4) (4	4, 16, 18)
138.	Cho	ose the group o	of lett	ers which is differen	ıt froi	m others:		
	(1)	BCD	(2)	KMN	(3)	QRS	(4)	GHI
139.		certain code lar		ge RUSTICATE is w	ritten	as QTTUIDBSD. I	How v	would STATISTIC
	(1)	RSBUJTUHB	(2)	RSBUITUHB	(3)	RSBUIRSJD	(4)	ГИВИІТИМВ
140.		certain langua	age N	MADRAS is coded	as N	BESBT, how is B	OMB	AY coded in that
	(1)	CPNCBX	(2)	CPNCBZ	(3)	CPOCBZ	(4)	CQOCBZ

## Directions (Questions 141 - 145):

In each of the questions given below, a group of digits followed by four combinations of letter codes labelled (I), (2), (3) and (4) are given. You have to find out which of the combinations is correct coded form of the group of digits as per the following codes and conditions.

Digit	9	3	2	8	1	5	7	6	0
Letter code	M	Е	В	N	K	R	Н	Т	J

## Conditions:

(1) Only A

(2) A or B

- (i) If the first digit is an odd number and the last digit is an even number both are to be coded as 'X'.
- (ii) If the first digit is an even number and the last digit is an odd number, both are to be coded as 'Y'.

	(iii)	If either the fi	rst oı	the last digit is 0, the	nen 0	is to be coded as 'W	<i>I</i> '.
141.	328 <sup>2</sup> (1)	469 YBNDTM	(2)	XBNDTX	(3)	EBNDTM	(4) YBNDTY
142.	631 <sup>4</sup> (1)	120 TEKBDW	(2)	TEKDBW	(3)	TEKDBJ	(4) TKDEBW
143.	6405 (1)	598 TDJRMN	(2)	ΓDWRMN	(3)	XDJRMN	(4) TDJRMY
144.	8935 (1)	561 XMERTY	(2)	NMERTK	(3)	XMERTX	(4) YMERTY
145.	7435 (1)	506 XDERWT	(2)	HDERWT	(3)	XDERJX	(4) YDERJY
146.	pers	en is table', 't on will sit. Fan		is fan, fan is chair' Chair		chair is roof' on wl	nich of the following a  (4) Table
		s (Question 14		48):			
In a	(A) (B)	n code languag 'pit dar na' m 'dar tok pa' m 'tim na iok' m	eans neans	good and bad			
147.	In th (1)	at language wh	nich v (2) t	word stands for 'they ok	'? (3).	tim	(4) pit
148.	To f		to th	ne above question, v	vhich	of the given statem	nent can't be dispensed

(3) A or C

(4) none of the above

### Directions (Questions 149 - 153):

Read the information given below and answer the questions that follows:

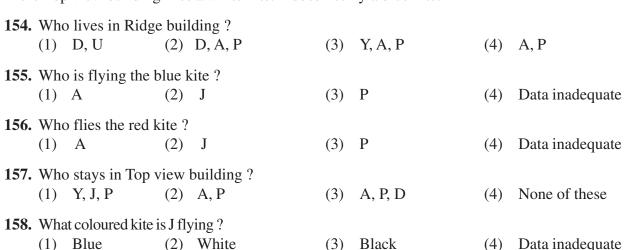
There are six persons A, B, C, D, E and F. C is the sister of F. B is the brother of E's husband. D is the father of A and grandfather of F. There are two fathers, three brothers and a mother in the group.

149.	Who (1)	A as the mother		В	(3)	С	(4)	D
	Who (1)	is E's husband B	d? (2)	C	(3)	A	(4)	F
151.	How (1)	many male m One		ers are there in the gr Two	coup (3)	? Three	(4)	Four
152.		is F related to Uncle		Husband	(3)	Son	(4)	Daughter
153.	Whice (1) A		wing (2)	is a group of brother	rs ? (3) E	BFC	(4) E	BDF

#### **Directions (Questions 154 - 158):**

Study the following information carefully and answer the questions given below.

Seven boys A, D, Y, U, P, Q and J live in three different buildings - Ashiana, Top view and Ridge. Each of them is flying kites of different colours i.e. red, green, blue, white, black, yellow and pink, not necessarily in that order. Not more than three or less than two stay in any of the buildings. Q is flying a pink kite and lives in the same building as only J, i.e. Ashiana. Y is flying a black kite and does not live in Ridge building. U does not live in the same building as A or P and is flying a yellow kite. D lives in Ridge building with only one more person and is flying a green kite. None in the Top view building flies a white kite. P does not fly a blue kite.



# Directions (Questions 159 - 163):

Study	the give	en infor	mation of	carefully	and	answer	the o	questions	that	follows:
~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~	D1.				****	******		9 00 0 0 110	******	10110 1101

		C			•		•				
	(i)			B, C	, D, E, F, G, H,	I, J a	nd K are sitting i	in th	e fir	st row of the cla	.SS
			ie im		ate of F is seco		•				
				_	of E who is at a bour of A and		f the ends d third to the left	of (	٦ آ		
				_	t of D and thir			01			
159.	Who	is sitting in th	e mio	ddle o	of the row?						
	(1)	В	(2)	C		(3)	G		(4)	I	
160.	Whi	ch of the follow	ving	group	of friends is s	itting	to the right of G	?			
	(1)	CHDE	(2)	CHI	)F	(3)	IBJA		(4)	ICHDF	
161.	Whi	ch of the follow	ving	stater	ment is true in	the co	ontext of the above	ve si	tting	g arrangement?	
	` ′	C is sitting be				(2)	D is sitting betw	veen	Ea	nd F	
	(3)	B is sitting be	twee	n J an	ıd I	(4)	None of these				
162.		<u> </u>		_	ent which of th	•	en statement is s	uper	fluo	us?	
	(1)	(i)	(2)	(ii)		(3)	(iii)	(4)	no	ne is superfluou	S
163.		and D, C and E of students is				iterch	ange their position	ons v	whic	th of the following	ng
	(1)	D and E	(2)	E an	d F	(3)	D and K	(4)	K	and F	
Dire	ction	s (Questions 1	64 -	168)	•						
Reac	l the f	following infor	mati	on an	d answer the q	uestic	ons given:				
	(i)				six students in						
	(ii) (iii)	B and C are sl D is heavier tl			F but heavier	than A	A				
		E is shorter th									
	` ′	F is heavier th									
	(V1)	A is shorter th	ian E	but t	aller than F.						
164.		among them i	s the			(2)				_	
	(1)	A		(2)	В	(3)	C		(4)	D	
165.			e top		_		descending order		_		
	(1)	A		(2)	В	(3)	C		(4)	D	

166.	Whi	ch of the follow	ing gro	ups o	of friends is sho	rter tl	nan A?				
	(1) I	B, C only	(	2) D	D, B, C only	(3)	E, B, C only	(4)	F, B, C only		
167.	Who	among them is	the ligh	ntest?	•						
	(1)	A		(2)	В	(3)	B or C	(4) I	Data inadequate		
168.	Whi	ch of the follow	ing stat	temer	nt is true for F as	s rega	ards height and weigh	t?			
	(1)	He is lighter th	an E ar	nd tal	ler than E						
	(2)	He is heavier th	han B a	and ta	ller than E						
	(3)	He is heavier t	han B	and C	but shorter that	an D					
	(4)	He is lighter th	an E aı	nd als	so shorter than l	Ε					
Dire	ction	s (Questions 1	69 - 1'	73):							
Read	the fo	ollowing inform	ation a	nd an	swer the questi	ons tl	hat follow:				
	lectures A, B, C, D, E and F are to be organised in a span of seven days from Sunday to orday, only one lecture on each day in accordance with the following:										
	(i)	A should not l	oe orga	anise	d on Thursday	,					
	(ii)	C should be o	rganis	ed in	nmediately after	er F					
	(iii)	There should	be a ga	ap of	two days betw	veen	E and D				
	(iv)	One day there be organised	e woul	d be	no lecture (Fr	iday	is not that day), just	t befo	ore that day D will		
	(v)	B should be o	rganis	ed or	Tuesday and	shou	ıld not be followed b	y D			
169.	On v	which day there	e is no	lectu	ıre?						
	(1)	Monday	(2) F	riday	,	(3)	Sunday	(4)	None of these		
170.	How	many lectures	are or	rgani	sed between C	and	D?				
	(1)	None	(2)	One		(3)	Two	(4)	Three		
171.	Whi	ch day will the	lectur	e F b	e organised?						
	(1)	Thursday	(2) F	Frida	y	(3)	Saturday	(4)	None of these		
172.	Whi	ch of the follow	wing is	s the	last lecture in	the s	eries?				
	(1)	A	(2)	В		(3)	C	(4)	Sunday		
173.		ch of the follonisation of lect	_	infor	rmation is not	req	uired in finding the	com	plete sequence of		
	_	(i) only		(ii) oı	nly	(3)	(v) only	(4)	All are required		

## **Directions (Questions 174 - 178):**

These questions are based on the following information.

From time to time a Planning Committees are to be appointed each consisting of exactly three members. Eligible for appointment are three executives from finance - B, C and 0 and three executives from operations E, F and M.

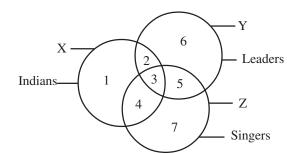
Any given committee is subjected to the following restrictions on appointments:

- At least one member must be from finance and at least one member must be from operations.

	(iii)	Neither D nor	Fca	C cannot be appointed in be appointed unless of must be appointed.	s the	other is also appoir	nted	
174.			_	is an acceptable com D, E and F		ee? D, F and M	(4)	B, D and M
175.	If ap (1)	-	opera (2)	ations are in majority F	in a (3)		nmitt	
176.	the s (1) (2)	ame group of a If B is appoint If F is appoint	executed, I ted, C ted, I	ppointment apply als atives, which of the f M must also be appoint E must also be appoint will be true	ollov inted nted		ımitte	ee appointed from
177.	com <sup>2</sup> (1)	mittee? E is not a com F is a commit Appointees fr	nmitto tee m		y	which of the follow	ing v	vill be true of that
178.	If ap (1)	•	finan (2)	ce are in majority or C.	a co (3)		nittee	must include: (4) M
179.	same	e direction and?	then	He turns 45° in the con 270° in the anti clo	ck w	ise direction. Which	h dire	ection is he facing
180.	One	•	homoled 1	North West e and cycled 10 km l 0 km and turned left home straight.	sout	_	t and	•
	(1)	10 Km	(2)	15 Km	(3)	20 Km	(4)	25 Km

## **Directions (Questions 181 - 185):**

Study the following figures carefully and answer the given questions:



**181.** Which region denotes Indian leaders who are not singers?

(1) 2

(2) 3

(3) 4

(4) 5

**182.** Which region denotes Indian leaders who are singers?

(1) 2

(2) 3

(3) 4

(4) 5

**183.** Which region represents leaders who are neither singers nor Indians?

(1) 2

(2) 3

(3) 6

(4) 7

**184.** Which region represents Indian singers who are not leaders?

(1) 1

(2) 2

(3) 3

(4) 4

**185.** Which region represents singers who are neither Indians nor leaders?

(1) 2

(2) 4

(3) 6

(4) 7

## **Directions (Questions 186 - 188):**

Read the following information to answer the questions given below.

A person is asked to put in a basket one apple when ordered 'One', one guava when ordered 'Two', one orange when ordered 'Three' and is asked to take out from the basket one apple and one guava both when ordered 'Four'.

The order sequence executed by the person is as follows:

1, 2, 3, 3, 2, 1, 4, 2, 3, 1, 4, 2, 2, 3, 3, 1, 4, 1, 1, 3, 2, 3, 4

**186.** How many fruits will be there in the basket at the end of the above order sequence?

(1) 10

(2) 11

(3) 12

(4) 13

187. How many guavas will be there in the basket at the end of the above order sequence?

(1) 1

(2) 2

(3) 3

(4) 4

**188.** How many apples will be there in the basket at the end of the above order sequence?

(1) 4

(2) 3

(3) 2

(4) 1

189.		is ranked nin ents are there i		om the top and thirt class?	ty-eig	ht from the bottom	in a	class. How many
	(1)			46	(3)	47	(4)	48
190.	Niti	n ranks eightee	enth i	n a class of 49 stude	nts. V	Vhat is his rank fror	n the	last?
	(1)	18	(2)	19	(3) 3	31	(4) 3	32
Dire	ection	ns (Questions	191 -	195):				
Stud	ly the	following info	ormat	tion carefully and an	swer	the questions given	belov	v:
Foll	owing	g are the eligib	ility	criteria for applying	for th	e post of officer in a	a Ban	k:
	(I)			uld be a graduate wi				
	(II)	The candidat with at least 6		ould have at least 60° marks	% ma	rks in graduation if	he h	as post graduation
	(III)			uld have at least 55% he holds a doctoral o		-	d at l	east 60% marks in
	(IV)			ald have at least 55% ve years work exper		•	n and	in post graduation
	(V)			ld have at least 60% fter graduation.	mark	ts in graduation if he	e has	at least ten years
	ther	the candidate	in e	ng questions details each question is eli der one or more crite	gible	under which of the		
191.		-		65% marks in gradu fter completing her F			radua	tion. She has been
	(1)	Ionly	(2)	I and II only	(3)	I and III only	(4)	None of these
192.		_		ared 60% marks in Pore has secured 55% n	_		en w	orking for the past
	(1)	Not eligible	(2)	II only	(3)	IV only	(4)	III and IV only
193.				ared 65% marks in g			s in p	ost graduation.
	(1)	I only	(2)	IV only	(3)	I and IV only	(4)	I, IV and V only
194.				working for the past graduation and 55%		•	_	his Ph. D. He has
	(1)		_	III and IV only		IV only		V only

195.	_			% marks in both grad completing her Ph. D		n and post graduatio	n. She	e has been working
	(1)	I and II only			(2)	I, II and III only		
	(3)	II, HI and V or	nly		(4)	None of these		
		s (Questions 1		•				
Reac	I the fo	ollowing inform	ation	and answer the questi	ons gi	ven below.		
sides	s i.e.	top and botton	m. It	lue on all the four is then cut at equa horizontally (along	l dist	ances at right angl		* *
196.	How	many cubes w	vill ha	ave one face painted	only	in blue?		
	(1)	1	(2)	2	(3)	3	(4)	4
197.	How	many cubes w	vill ha	ave one face painted	only	in green?		
	(1)	1	(2)	2	(3)	3	(4)	4
198.	How	many cubes a	re for	rmed in all ?				
	(1)	16	(2)	24	(3)	27	(4)	32
199.	How	many cubes w	vill ha	ave at least three side	es pai	nted?		
	(1)	12	(2)	8	(3)	6	(4)	3
200.	How	many cubes v	vill ha	ave no faces painted	at all	?		
	(1)	1	(2)	2	(3)	3	(4)	4

#### **INSTRUCTIONS**

- 1. This card should be produced on demand at the Study Centre and Examination Centre or any other Establishment of IGNOU to use its facilities.
- 2. The facilities would be available only relating to the course or courses for which the student is actually registered.
- Duplicate Identity Card will be issued by the Regional Directors, on payment of Rs. 100/- by way of Demand Draft only in favour of IGNOU payable at the city where Regional Centre is located.
- 4. Loss of Identity Card is to be reported immediately to the nearest Police Station.
- Identity Card is to be submitted to the Issuing Authority after completion of the said Programme.



#### INDIRA GANDHI NATIONAL OPEN UNIVERSITY

**Management Programme** 

STUDENTS IDENTITY CARD



# Indira Gandhi National Open University ACKNOWLEDGEMENT CARD

Dear Student.

Thank you for joining IGNOU MANAGEMENT PROGRAMME. We acknowledge the receipt of your application form.

Please mention Enrolment Number and course applied for in all your correspondence with the University.

To be Filled in by the Students:

Course Applied for : MBA PGSDM PGDIM DIM	1
DD Number:	
DD Date:	
Amount:	
Drawn On:	

F	For Office Use Only
v	our Enrolment Number is

Enrolment No		
lame of Programme		
lame	PASTE	
ather's/Mother's/Husband's	LATEST PHOTOGRAPH TO BE PASTED WHICH WILL BE ATTESTED BY UNIVERSITY OFFICE	
		UNIVERSITI GITTEE
		ATTESTED BY
Full Signature of the Candidate		Session / Date
Please mention your full p	Affix Postage Stamp	
From:	CITY:	
	PIN:	

#### PLEASE REMEMBER

1) "Application Form for Entrance Test (OPENMAT) Form 1 has been provided in a separate envelope alongwith the *Student Handbook and Prospectus*. Please see the Instructions for filling-up Form 1 at page 155. No enclosure or fees is to be sent alongwith this form unless the form is downloaded from the University website. This form is to be mailed in the envelope provided, by Registered/Speed Post to:

The Registrar, SED
Indira Gandhi National Open University
Maidan Garhi
New Delhi - 110 068

- 2) The qualified candidates will receive result card. The qualified candidates can also download the result card and application form from IGNOU website. The admission form (Form-2) has to be submitted to your Regional Centre.
- 3) Form-3 and Appendix-7 Proforma are exclusively meant for old students of Management Programme, who have not been able to complete the Programme within stipulated maximum duration of 8 years.
- 4) All other Forms given in Appendix 9 will be of use only after you have joined the Management Programme.

Important: "Application Form for Entrance Test" (Form 1) can also be downloaded from our Website: www.ignou.ac.in and can be sent to The Registrar, SED, alongwith a Demand Draft for ₹1,050/- drawn in favour of IGNOU, payable at New Delhi.