



ज्ञानगंगा घरोघरी

**Yashwantrao Chavan
Maharashtra Open University
Nashik - 422 222**

**Prospectus for Master of Business
Administration (M.B.A.) P79**

Year 2016-17

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1. About School

The School of Commerce and Management is one of the eight schools of studies located at the headquarter of the university. Through its quality policy it aims to enhance and sustain excellence of its educational programmes. The school offers various programmes by which student can update his knowledge, ability and managerial skills while working in his/her profession. All the programmes offered by the school have become extremely popular and are among the best in Distance Learning Programme methods.

The school envisages to :

1. Develop under graduate, postgraduate and research level programmes for creating professional manpower required by the present competitive world.
2. Ensure relevance of programmes by updating course regularly.
3. Relate all the courses to the developed needs of individuals, institutions and the state.
4. Provide innovative, flexible and open systems of education by using the distance teaching methodology and by applying modern communication technologies to education.
5. Establish linkages with educational industries to share experience and knowledge.

Now, keeping with the trend of providing quality higher education the Yashwantrao Chavan Maharashtra Open University has also started M.Com (English medium) Programme under The School of Commerce & Management.

2. About Programme

2.1 Aims

The Aims of the M.B.A. programme are –

1. To help practising managers to become more effective decision makers in their fields by updating their knowledge and managerial skills.
2. To enable the budding managers to develop their skills of critical analysis, logical thinking and creative imagination.
3. To enable the managers to make independent judgements in the analysis and resolution of complex managerial problems.

2.2 Duration

- a) The minimum duration = 2 Years
- b) Maximum duration = 5 Years
- c) A minimum attendance of 50 % is compulsory for the counselling sessions.

2.3 Medium

The medium of instruction and examination is **English** only.

2.4 Programme Structure

The programme consists of 20 courses and project work spread over 4 semesters in two academic years.

MBA First Year

Semester I

| <i>Course Code</i> | <i>Course Name</i> | <i>Credits</i> | <i>Marks</i> |
|--------------------|---|----------------|--------------|
| MBA101 | Accounting and Finance for Managers | 4 | 100 |
| MBA102 | Business Environment | 4 | 100 |
| MBA103 | Economics for Managers | 4 | 100 |
| MBA104 | Management Processes & Organisational Behaviour | 4 | 100 |
| MBA105 | Research Methodology & Communications | 4 | 100 |

Semester II

Compulsory Courses

| <i>Course Code</i> | <i>Course Name</i> | <i>Credits</i> | <i>Marks</i> |
|--------------------|--|----------------|--------------|
| MBA201 | Business Ethics & Corporate Governance | 4 | 100 |
| MBA202 | Quantitative Techniques in Management | 4 | 100 |
| MBA203 | Production and Operations Management | 4 | 100 |
| MBA204 | Marketing Management | 4 | 100 |
| MBA205 | Human Resource Management | 4 | 100 |

Generic Electives: Audit Courses (Any One)

| <i>Course Code</i> | <i>Course Name</i> | <i>Credits</i> | <i>Marks</i> |
|--------------------|----------------------|----------------|--------------|
| GEN121 | Cyber Security | 4 | 100 |
| GEN101 | English | 4 | 100 |
| GEN103 | French | 4 | 100 |
| GEN105 | German | 4 | 100 |
| GEN104 | Arabic | 4 | 100 |
| CMP204 | Office Tools | 4 | 100 |
| GEN204 | Communication skills | 4 | 100 |

MBA Second year

Semester III

Compulsory Courses

| <i>Course Code</i> | <i>Course Name</i> | <i>Credits</i> | <i>Marks</i> |
|--------------------|--|----------------|--------------|
| MBA301 | Strategic Management | 4 | 100 |
| MBA302 | International Business and International Trade | 4 | 100 |

Specialisations:

Total : 3 Courses : Compulsory 2 Courses + Optional 1 Course

Note: As per the revised structure, 2 courses are compulsory & for optional courses student can select any one course from the optional courses available.

(A) Finance group

| <i>Course Code</i> | <i>Course Name</i> | <i>Credits</i> | <i>Marks</i> |
|--------------------|--|----------------|--------------|
| FMG301 | Corporate Finance (Compulsory) | 4 | 100 |
| FMG302 | Indian Financial System & Management of Financial Institutions (Compulsory) | 4 | 100 |
| FMG303 | Management of Financial Services (Optional) OR | 4 | 100 |
| FMG304 | Security Analysis & Portfolio Management (Optional) | 4 | 100 |

(B) Marketing Group

| <i>Course Code</i> | <i>Course Name</i> | <i>Credits</i> | <i>Marks</i> |
|--------------------|---|----------------|--------------|
| MKG301 | Marketing Research (Compulsory) | 4 | 100 |
| MKG302 | Advertising and Sales Promotion (Compulsory) | 4 | 100 |
| MKG303 | Industrial Marketing (Optional) OR | 4 | 100 |
| MKG304 | Services Marketing (Optional) | 4 | 100 |

(C) Human Resource Management Group

| <i>Course Code</i> | <i>Course Name</i> | <i>Credits</i> | <i>Marks</i> |
|--------------------|---|----------------|--------------|
| HRM301 | Organisational Change and Development (Compulsory) | 4 | 100 |
| HRM302 | Human Resource Planning (Compulsory) | 4 | 100 |
| HRM303 | Managing Interpersonal & Group Processes (Optional) OR | 4 | 100 |
| HRM304 | International Human Resource Management (Optional) | 4 | 100 |

(D) Manufacturing Management Group

| <i>Course Code</i> | <i>Course Name</i> | <i>Credits</i> | <i>Marks</i> |
|--------------------|---|----------------|--------------|
| MMG301 | Manufacturing Strategy (Compulsory) | 4 | 100 |
| MMG302 | Supply Chain Management (Compulsory) | 4 | 100 |
| MMG303 | World Class Manufacturing (Optional) OR | 4 | 100 |
| MMG304 | Production Planning & Control (Optional) | 4 | 100 |

MBA Second year

Semester IV

Compulsory Courses

| Course Code | Course Name | Credits | Marks |
|-------------|-------------------------------|---------|-------|
| MBA401 | Business Laws | 4 | 100 |
| MBA402 | Management Information System | 4 | 100 |
| P97 PRJ | Project Work | 8 | 100 |

Specialisation:

Total : 3 Courses : Compulsory 2 Courses + Optional 1 Course

Note: As per the revised structure, 2 courses are compulsory & for optional courses student can select any one course from the optional courses available.

(A) Finance group

| Course Code | Course Name | Credits | Marks |
|-------------|--|---------|-------|
| FMG401 | Taxation (Compulsory) | 4 | 100 |
| FMG402 | Banking & Bank Finance (Compulsory) | 4 | 100 |
| FMG403 | International Finance (Optional) OR | 4 | 100 |
| FMG404 | Management Control Systems (Optional) | 4 | 100 |

(B) Marketing Group

| Course Code | Course Name | Credits | Marks |
|-------------|---|---------|-------|
| MKG401 | Consumer Behaviour (Compulsory) | 4 | 100 |
| MKG402 | Sales and Distribution Management (Compulsory) | 4 | 100 |
| MKG403 | Retail Marketing (Optional) OR | 4 | 100 |
| MKG404 | Rural Marketing (Optional) OR | 4 | 100 |
| MKG405 | International Marketing (Optional) | 4 | 100 |

(C) Human Resource Management Group

| Course Code | Course Name | Credits | Marks |
|-------------|---|---------|-------|
| HRM401 | Industrial Relations & Labour Legislation (Compulsory) | 4 | 100 |
| HRM402 | Management of Training and Development (Compulsory) | 4 | 100 |
| HRM403 | Human Resource Development (Optional) OR | 4 | 100 |
| HRM404 | Performance and Reward Management (Optional) | 4 | 100 |

(D) Manufacturing Management Group

| Course Code | Course Name | Credits | Marks |
|-------------|--|---------|-------|
| MMG401 | Total Quality Management & Six Sigma (Compulsory) | 4 | 100 |
| MMG402 | Project Management (Compulsory) | 4 | 100 |
| MMG403 | Enterprise Resource Planning (Optional) OR | 4 | 100 |
| MMG404 | Services Operations Management (Optional) | 4 | 100 |

Generic Electives: Audit Courses (Any One)

| Course Code | Course Name | Credits | Marks |
|-------------|-----------------|---------|-------|
| GEN203 | Value Education | 4 | 100 |
| GEN401 | Yoga | 4 | 100 |

Note :

1. The 4 specialisation groups are available for the students. the students have to choose one group out of these four groups. If a student chooses a course which is not available in the name of a particular study centre, then it means that the examinations for that specialisation course will be conducted at that study centre but counselling will not be available at that particular centre.
2. Student should read the above information carefully and choose their Specialisation Courses. He/She should contact the Study Centre regarding counselling of these courses.

P79PRJ Project Work (Compulsory)

The students are required to complete a project work during the **2nd year**.

3. Evaluation Procedure

Evaluation

The pattern of evaluation used for the M.B.A. programme will consist of the following three components.

For each theory course of 100 marks, there will be 80 marks for University Assessment (End Examination [EE]) and 20 marks reserved for Continuous Assessment (Home Assignments [CA])

Student will have to obtain minimum 40 marks to pass in each course.

The marks obtained by the student in Continuous Assessment will be proportionately 'scaled down' to the marks obtained in the End Examination, and shown separately in the Mark Sheet

(A) Internal Assessment (Continuous Assessment i.e. Home Assignment): 20 Marks

1. Students should submit ONE home assignment of 20 marks per course, having 4 Questions of 5 marks each. Thus, in each semester, for 5 courses 5 home assignments will have to be submitted.
2. University will upload the home assignment questions on university website. Student should download the home assignment questions from the university website.
3. Student must submit legibly hand written home assignments (hard copy) to the Study Centre (For Semester I & Semester III before 15th December 2016 and for Semester II & Semester IV before 15th March 2017) for assessment. Student should also submit mobile snapshots (soft copy) of all the pages of all the assignments on university website.
4. Thus, the student of MBA Programme will submit and upload 5 home assignments for 5 courses in each semester (For Semester I & Semester III before 15 December and for Semester II & Semester IV before 15 March) Study Centres should guide the students about how to upload soft copy of the home assignments on the university website.

5. These assignments shall be evaluated for 20 marks by the Counsellors of the concerned courses at the study centre and the list of marks obtained by the students would be submitted to the study centre. It will be mandatory for the study centres to submit these course wise marks to the university before the commencement of each semester end examination only in online mode i.e. through study centre login at <http://ycmou.digitaluniversity.ac>. The website link for online submission of marks will be made available on the university website only for 8 days.
6. Student is allowed to submit home assignments in hard copy at the study centre, and soft copy on the university website only once in each semester, within the stipulated time period announced by the university and the study centre, on the website or/and other means. Student should follow the university updates and be in touch with the study centres and submit his/her first semester assignments within time.
7. The student who fail to submit home assignments within the stipulated time would not to be allowed to re-submit the same after the commencement of the first semester end examination and he/she would be awarded 'zero' marks, and the same would be displayed in his/her mark sheet.

If the student fails to submit the assignment during that semester, he/she will not be allowed to submit assignments thereafter and will have to pass that course by obtaining marks in end examination.

Study Centre need to contact at university headquarters Exam Unit II for more details regarding submission of continuous assessment marks evaluation and submission.

Assignments submission for each course must be completed by the stipulated dates in the same semester of an academic year as communicated by the University. The university will not give permission for resubmission/late submission of assignment under any circumstances.

(B) End Examination (EE) - 80 Marks.

Each theory paper will be of 80 marks. For each course, 80 marks are reserved for University Assessment (End Examination)

1. Under the End Examination (EE) in each semester there will be 5 question papers of 80 marks, for 3 hours duration each. The university will conduct end examination as per the schedule declared in advance.
2. In the end examination for 80 marks, there will be 20 questions of 5 marks each, and student may attempt any 16 questions out of those.
3. The student will have to obtain minimum 40 marks to pass in each course.
4. Answers to these 5 marks questions should be written in 75-80 words each.

Evaluation Pattern

| | |
|------------------------------|------------------|
| End Examination | 80 Marks |
| Continuous Assessment | 20 Marks |
| Total | 100 Marks |

(C) Project Work

A project report may be in the form of a comprehensive case study, inter-organizational study or field work.

Project work carrying 200 marks has to be done under the guidance of a project supervisor.

Study Centre should take approval of Project Supervisors and Experts for evaluation of Project Proposals (Synopsis) and Project Reports from the respective Regional Centre.

Study Centre should allocate the students to project supervisor in Semester II in the month of January.

Under the Project Supervisor's supervision Student should first prepare the Project Proposal (synopsis) and submit to study centre for its approval in Semester II in month of April.

Study Centers should get the project proposals evaluated by the experts within two months from the date of submission of the Project Proposal (synopsis)

Once the Synopsis is approved under the Project Supervisor's supervision Student should prepare the Project Report.

Student should complete the Project Work during the III and IV semester

Student must submit two hard copies of the Project Report to the study centre through Guide within the stipulated time period given i.e before 31st March in Semester IV. (If your synopsis is not approved you cannot submit the Project Report.)

Student should upload a soft copy of the Project Report in .pdf format on the weblink given on the university website before 31st March in Semester IV. (If your synopsis is not approved you cannot submit the Project Report.)

After viva voce the student may collect ONE of the two certified copies from the study centre for his/her personal record/reference.

The student who fails to submit the Project Report during the given time period, could re-submit the same before the completion of the registration period of 5 years.

However, such student will have to apply for repeat examination in the prescribed Format and pay the applicable examination fees.

Assessment of the Project Work

Assessment of the project work will be done after submission of the project report at the respective study centre.

After submission of hard copy of Project Report Study centre shall get it evaluated by the experts (out of 150 marks) and conduct viva-voce (out of 50 marks) of the students latest by 30th April in Semester IV.

The MBA Project Work will be evaluated for 200 marks. The project report will be evaluated for 150 marks and viva voce will be assessed for the remaining 50 marks.

The students should obtain 80 marks out of 200 marks to pass in the Project Work component.

It will be mandatory to the study centre to enter internal marks for Project Report and viva voce together on university website using online mode only through study centre login, before the commencement of the IV semester end examination every year.

Revaluation of the Project Work is not allowed.

Re-submission of Project Report for class improvement is not allowed.

Projects assessed as unsatisfactory (less than 80 marks) will have to be resubmitted after incorporating the modifications as specified by the study centre before the completion of the registration period of 5 years.

However, such student will have to apply for repeat examination in the prescribed Format and pay the applicable examination fees.

Assessment of Project

| | |
|-----------------------|------------------|
| Project Report | 150 Marks |
| Viva-Voce | 50 Marks |
| Total | 200 Marks |

Please Note:

1. Revaluation of Project Report is not allowed.
2. Resubmission of Project Report for Class Improvement is not allowed.

(D) Rules of passing

Student will have to obtain minimum 40 marks to pass in each course.

The marks obtained by the student in Continuous Assessment will be proportionately 'scaled down' to the marks obtained in the End Examination, and shown separately in the Mark Sheet

In order to complete any course successfully, a candidate must get minimum 40% marks [Cumulative for University Assessment (End Examination) and Continuous Assessment (Home Assignments)]. Students not completing course/courses successfully will be required to reappear for the concerned end examination and improve their class therein.

Successful completion of the project component requires obtaining minimum 40 % marks.

A student must successfully complete First Year, Second Year and Project Work in order to qualify for the award of the M.B.A. Degree.

The final result of the student after considering the performance for all academic years will be declared on the basis of the following:

Credit Based Semester System (CBSS): Under the CBSS, the requirement for awarding a degree or diploma or certificate is prescribed in terms of number of credits to be completed by the students.

Credit Point: It is the product of grade point and number of credits for a course.

Credit: A unit by which the course work is measured. It determines the number of hours of instructions required per week. One credit is equivalent to around 30 hours of learning activities.

Cumulative Grade Point Average (CGPA): It is a measure of overall cumulative performance of a student over all semesters. The CGPA is the ratio of total credit points secured by a student in various courses in all semesters and the sum of the total credits of all courses in all the semesters. It is expressed up to two decimal places.

Grade Point: It is a numerical weight allotted to each letter grade on a 10-point scale.

Letter Grade: It is an index of the performance of students in a said course. Grades are denoted by letters O, A+, A, B+, B, C, P and F.

The UGC recommends a 10-point grading system with the following letter grades and points as given below:

| Letter Grade and description | Grade Point |
|-------------------------------------|--------------------|
| O (Outstanding) | 10 |
| A+ (Excellent) | 9 |
| A (Very Good) | 8 |
| B+ (Good) | 7 |
| B (Above Average) | 6 |
| C (Average) | 5 |
| P (Pass) | 4 |
| F (Fail) | 0 |
| Ab (Absent) | 0 |

Semester Grade Point Average (SGPA): It is a measure of performance of work done in a semester. It is ratio of total credit points secured by a student in various courses registered in a semester and the total course credits taken during that semester. It shall be expressed up to two decimal places.

Semester: Each semester will consist of 15-18 weeks of academic work equivalent to 90 actual teaching days.

Transcript or Grade Card or Certificate: Based on the grades earned, a grade certificate issued to all the registered students after every semester. The grade certificate will display the course details (code, title, number of credits, grade secured) along with SGPA of that semester and CGPA earned till that semester.

All the generic electives shall be of Theoretical in nature. They shall be implemented using online mode of delivery. The examination of such courses shall be conducted using online and on-demand methodology.

In assessing the performance of the students in examinations, the usual approach will be to award marks based on the examinations conducted at various stages (sessional, mid-term, end- semester etc.) in a semester. The numeric marks obtained in such examinations shall be converted to appropriate letter grades. In order to avoid the variations, the UGC recommendations shall be followed. The following system to be implemented in awarding the grades and CGPA under the credit based semester system (as mentioned in point no. 2.10).

Grading:

1. The examinees shall be evaluated for internal assessment and end examination as per the evaluation pattern for the respective courses. The numerical marks in the aggregate shall be converted to the appropriate Letter grade and Grade point on prorated basis, i.e. using scaling down 100 marks to 10 Grade point Scale. Thus, a person who has scored 46 marks out of maximum 100 marks in the aggregate shall get C (Average) Grade securing 5 points.
2. A student obtaining Grade F shall be considered failed and will be required to reappear in the examination.
3. For non credit courses 'Satisfactory' or 'Unsatisfactory' shall be indicated instead of the letter grade and this will not be counted for the computation of SGPA/CGPA.
4. The Universities can decide on the grade or percentage of marks required to pass in a course and also the CGPA required to qualify for a degree taking into consideration the recommendations of the statutory professional councils such as AICTE, MCI, BCI, NCTE etc.

Computation of SGPA and CGPA

The following procedure to compute the Semester Grade Point Average (SGPA) and Cumulative Grade Point Average (CGPA) shall be followed:

- i. The SGPA is the ratio of sum of the product of the number of credits with the grade points scored by a student in all the courses taken by a student and the sum of the number of credits of all the courses undergone by a student, i.e.
$$\text{SGPA (Si)} = \frac{\sum(C_i \times G_i)}{\sum C_i}$$
where C_i is the number of credits of the i th course and G_i is the grade point scored by the student in the i th course.
- ii. The CGPA is also calculated in the same manner taking into account all the courses undergone by a student over all the semesters of a programme, i.e.
$$\text{CGPA} = \frac{\sum(C_i \times S_i)}{\sum C_i}$$
where S_i is the SGPA of the i th semester and C_i is the total number of credits in that semester.
- iii. The SGPA and CGPA shall be rounded off to 2 decimal points and reported in the transcripts.

Illustration of Computation of SGPA and CGPA and Format for Transcripts

- i. Computation of SGPA and CGPA

Illustration for SGPA

| Course | Credit | Grade letter | Grade point | Credit Point (Credit x Grade) |
|----------|--------|--------------|-------------|-------------------------------|
| Course 1 | 3 | A | 8 | 3 X 8 = 24 |
| Course 2 | 4 | B+ | 7 | 4 X 7 = 28 |
| Course 3 | 3 | B | 6 | 3 X 6 = 18 |
| Course 4 | 3 | O | 10 | 3 X 10 = 30 |
| Course 5 | 3 | C | 5 | 3 X 5 = 15 |
| Course 6 | 4 | B | 6 | 4 X 6 = 24 |
| | 20 | | | |

Thus, $\text{SGPA} = 139/20 = 6.95$

Illustration for CGPA

| Semester 1 | Semester 2 | Semester 3 | Semester 4 | Semester 5 | Semester 6 |
|-------------|-------------|-------------|-------------|-------------|-------------|
| Credit : 20 | Credit : 22 | Credit : 25 | Credit : 26 | Credit : 26 | Credit : 25 |
| SGPA:6.9 | SGPA:7.8 | SGPA: 5.6 | SGPA:6.0 | SGPA:6.3 | SGPA:8.0 |

Thus,

$\text{CGPA} = 20 \times 6.9 + 22 \times 7.8 + 25 \times 5.6 + 26 \times 6.0 + 26 \times 6.3 + 25 \times 8.0 = 6.73$

Transcript (Format): Based on the above recommendations on Letter grades, grade points and SGPA and CCPA, the HEIs may issue the transcript for each semester and a consolidated transcript indicating the performance in all semesters.

Important

- Students not completing successfully one or more courses at the first year level, may be given admission to the Second Year.

This evaluation pattern will remain in force, unless changed subsequently. In the event that any changes are made in this regard, these will be communicated to all the concerned and will become applicable to the ongoing student-batch and also binding on them.

4. Admission Procedure

4.1 Eligibility

Admission to the M.B.A. programme is open to all citizens of India who satisfy the following condition:

- Bachelor's Degree with minimum **45% marks.**
(The percentage of marks will be relaxed by 5% in the case of Reserved Category candidates)
- Qualify the Entrance Exam conducted by Yashwantrao Chavan Maharashtra Open University.

4.2 Entrance Fees

The fee structure for the M.B.A. Programme is as follows.
Entrance Fees Rs.500/-

4.3 Programme Fees

The fee structure for the M.B.A. Programme is as follows. The fees will be collected annually at the time of student registration.

First Year

| | |
|--|---------------------|
| University Programme Fee | Rs. 12,000/- |
| Study Centre Fee | Rs. 3,000/- |
| Total (To be paid through online banking) | Rs. 15,000/- |

Second Year & Project

| | |
|--|--------------------|
| University Programme Fee | Rs. 13,000/- |
| Study Centre Fee | Rs. 4,500/- |
| Total (To be paid through online banking) | Rs.17,500/- |

Note:

1. Rs. 150/- is charged for re-examination of each course along with Rs. 100/- for mark-sheet and postage.
2. Under any circumstances student should not pay fees in excess of above mentioned fee structure, to the study centre or University.
3. Fees once paid will not be refunded under any circumstances.

Details of the University Fees

| <i>Sr.No.</i> | <i>Particulars</i> | <i>I Year</i> | <i>II Year</i> |
|---------------|--------------------|---------------|----------------|
| 1. | Registration Fee | 100 | 100 |
| 2. | Tuition Fee | 4,000 | 4,000 |
| 3. | Examination Fee | 4,000 | 4,300 |
| 4. | Other Fee | 150 | 150 |
| 5. | Development Fund | 3,750 | 4,450 |
| | Total | 12,000 | 13,000 |

Re-registration

Re-registration shall be done once only. The period of Re-registration is valid for 3 years only. The Re-registration is not allowed after 3 years of the expiry of the first Registration date. The total period of Re-registration is 3 years, so student must apply immediately after the expiry of the registration period.

5. The Entrance Examination Structure

5.1 Introduction

The candidates seeking admission to the Master in Business Administration (M.B.A.), Programme of this University will have to appear for and show sufficient level of competence and aptitude in a Common 'Entrance Examination' conducted by the University.

The information regarding the Entrance Exam, its composition, nature, etc. is given in the following sections.

5.2 Nature and Composition

This Entrance Exam, is designed for testing various scholastic/mental abilities and skills that are considered essential for the successful completion of the programme. It is also intended to test the aptitudes of the candidates in the important aspects of business organisation. The test consists of the following sections as given below.

| <i>Section</i> | <i>Topic</i> | <i>Marks</i> |
|----------------|------------------------------|--------------|
| 1 | Reading Comprehension | 12 |
| 2 | Verbal Ability | 20 |
| 3 | Numerical Ability | 16 |
| 4 | Business Data Interpretation | 24 |
| 5 | Business Application | 16 |
| 6 | Business Judgement | 12 |
| | Total | 100 |

Date of Online Entrance Exam: 7th August 2016

Online Entrance Exam Duration: 1 Hr.30mins

No. Of Questions: 50 (2 Marks each)

Time Schedule

| | | |
|----------|----|----------|
| 9.00 am | to | 10.30 am |
| 11.00 am | to | 12.30 pm |
| 1.00 pm | to | 2.30 pm |
| 3.00 pm | to | 4.30 pm |
| 5.00 pm | to | 6.30 pm |

Nature and Types of Questions

All the questions (hereafter referred to as 'items') are of the 'multiple choice' type, wherein each item is given four options.

The candidate has to 'select' only one of the given options as the correct answer to the item and indicate the same by clicking on the corresponding circle.

Every item carries 2 marks. Examples that follow are simply to illustrate the nature of the items likely to appear in the different 'sections' of the examination paper.

Illustrative Examples

The examples given for each section are merely to illustrate the **nature of task required**.

The examples cited here are just to give an idea about the nature of entrance examination and questions appearing in entrance examination may vary from illustrative examples.

(i) Reading Comprehension

In this component, a passage (consisting of about 450-500 words or 25-30 lines) will be given. The candidate has to read the passage very carefully, understand the details and answer the items that follow it.

Some items are meant for testing understanding of what is stated therein. Some others are intended to test interpretation and analysis of what is read. Certain others are intended for testing understanding of the contextual meanings of specific words/phrases.

It is important to thoroughly read the passage a sense of the principal ideas, facts, organisation of content, information relating to ideas, attitudes, tone and general style of presentation before one attempts to answer the items.

Each item is expected to be answered on the basis of what is in the passage and not on the basis of personal opinion or knowledge.

Candidates are advised to read all the options before selecting an answer.

Here is an example to illustrate.

Directions: Read the passage given below and answer all the items following the passage on the basis of what is stated / implied in it.

Since then, the span of man's life grew to eighty years. The first thirty years of his whole long life are, in fact, those of man's own life. At this stage, he is sound both in body and mind and is full of fire.

After that, in the next eighteen years, he leads the life of a donkey. In this age, he does nothing but abuse. Thereafter, he steps into the life of a dog. At that stage, man lacks the vigor of the past, but all the same the memory of the days gone by does not slip away.

Therefore, he can do little but sit apart and bark at others. Finally he glides into the life of a monkey when he, not only in his conduct but also in his physical appearance, apes the monkey.

1. The focus in the passage is on the character of a
 (A) dog (B) man
 (C) donkey (D) monkey
2. The first thirty years of man's life can be called his own because.....
 (A) he remains free from any worries
 (B) he enjoys his educational life
 (C) he is then sound in body and mind
 (D) he can live life as he wants
3. The phrase 'full of fire' used in the passage means :
 (A) tremendous heat
 (B) great enthusiasm
 (C) extreme joy
 (D) a thirst for knowledge

(ii) Verbal Ability

This section contains items for testing your language competency- vocabulary, syntax, grammar, etc. It may have items on antonyms, synonyms, verbal analogies, sentence completion / correction. Some examples of items of this kind are as follows.

Example 1

Directions : Choose the option that is opposite in meaning to the word 'Recession'

- (A) approach
- (B) recoil
- (C) retraction
- (D) withdrawal

Example 2

Directions : Choose the option that is nearest in meaning to the word 'Stubborn'

- (A) shaky
- (B) irregular
- (C) obstinate
- (D) confident

Example 3

Directions : You are given a key pair of words in capitalised print and a list of four pairs marked as A, B, C, D. Select an option in which the pair of words are related to each other in the same way as those in the key pair.

Key pair ART : Painting

- (A) sketching : printing
- (B) drawing : painting
- (C) science : chemistry
- (D) patient : doctor

(iii) Numerical Ability

This section contains items designed for testing the candidate's ability to apply computational, algebraic, geometrical, graphic, symbolic and logical techniques to familiar situations.

The intended is to test the ability to recognise numerical relationships and perform basic numerical operations.

Here are some illustrations.

Example 1

Which is the number, which when squared and added to 12 becomes seven times its value ?

- (A) 2, (B) 3
(C) 5, (D) 6

Example 2

If the radius of a circle is increased by 1cm. the ratio of the new circumference to the new diameter will be -

- (a) + 2 (b) - 2
(c) $(2\sqrt{2} + 1)/2$ (d) None of these

Example 3

Rama and Krishna hire a pasture for Rs.260. Rama puts 20 cows for 3 months and Krishna puts 35 cows for 2 months. The amount to be paid by Rama will be -

- (A) Rs. 100 /-, (B) Rs. 115 /-
(C) Rs. 140 /-, (D) Rs. 120 /-

(iv) Business Data Interpretation

This section tests the ability for business comprehension and interpretation of the data related to business and commerce. It is tested through different forms such as tables, graphs, histograms, pie charts, polygons and the like. A series of items is given for each set of data for testing interpretation, interpolation and extrapolation abilities. Here is an example of a data set along with related items.

In a certain large-scale company, labour trouble continued for about 3 years in succession after which the factory workers went on a total strike.

During these 3 years, the company management had retrenched several workers as indicated in Table No. 1.

Table No.1

| Year | Worker strength | Workers retrenched (number) | Age-range of retrenched workers | | | Work experience of retrenched workers (yrs.) | | | |
|------|-----------------|-----------------------------|---------------------------------|-------|-------|--|---------|---------|-----------|
| | | | 20-24 | 25-29 | 30-34 | <1 | 1 to <3 | 3 to <5 | 5 & above |
| 1999 | 4000 | 15 | 2 | 10 | 3 | 10 | 3 | 2 | 0 |
| 1992 | 4525 | 20 | 7 | 11 | 2 | 9 | 6 | 4 | 1 |
| 1993 | 5000 | 25 | 6 | 13 | 6 | 12 | 7 | 4 | 2 |

- What percentage of the total workers retrenched were within the age-range of 25-29 ? (Figures have been rounded)
(A) 17 (B) 56 (C) 18 (D) 57
- What was the increase in percentage of retrenchment between 1991 and 1992 for the workers with a work experience of between '3 to less than 5 years' ? (Figures have been rounded)
(A) 10 (B) 7 (C) 5 (D) None of the above
- Which of the following situations, shows the maximum retrenchment of workers ?
(A) When age range is high & work experience is high.
(B) When age range is high & work experience is low.
(C) When age range is at the intermediate level & work experience is low.
(D) When age range is at the intermediate level & work experience is high.

(v) Business Application

This component deals with items designed to test the ability to apply given data for solving simple problems related to commerce, economics, statistics and business.

The topics that may be covered herein are : Ratio - Proportion - Variation, Average - Percentage, Profit - Loss - Discount, Interest (Simple and Compound), Stocks and Shares, Taxes - Rates, Insurance Time - Work - Speed and the like.

Given here are a couple of illustrative examples.

Example 1

The cost price of an article is Rs. 8.50. The selling price is to be decided so that a profit of 25% on the selling price will be made? What should be the selling price ?

- (A) Rs. 11.33 (B) Rs. 10.36
(C) Rs. 12.05 (D) Rs. 9.78

Example 2

The sum of Rs. 4000 will amount to Rs. 5000 at a simple interest of 5% p.a. in -

- (A) 4 years; (B) 6 years
(C) 2 years 6 months (D) 5 years

(vi) Business Judgement

In this section, information about a business situation is provided in sufficient details in a passage or a case report. This is followed by a series of items that will test the ability to evaluate the statements, facts and other information regarding the business and to make your judgement about the various aspects of the business as stated in the report.

Example 1

Directions : Read carefully the passage given below and answer the questions that follow.

Secretarial practices in modern offices have seen many technological changes in recent years. A major event is the advent of computerisation in every sphere of life. A leading typing institute offering regular training as well as undertaking major typing tasks on job-work basis, was quick to realise the possible use of computerisation in improving its services and therefore decided to purchase the latest computers with printers etc. to update its existing facilities. The new equipment, it was realised, would result in increased output to the extent that the work handled by three secretarial assistants would, with the new facilities, be handled, by one assistant.

It was believed that the overall profits of the institute with the use of computerised services would undergo a significant increase.

Besides, the manager of the institute enjoyed good, cordial relations with his subordinates. In fact, on many occasions in the past, his subordinates had stayed back well beyond working hours (without any expectation of monetary compensation) in order to respect the commitments made to outside parties.

Over a period of six months, the manager of the institute collected funds (partly by investing his own earlier profits and partly by raising loans from the State Bank of India) for the purchase of the required computers and accessories. He was lucky to obtain the required equipment within a week.

By the end of 8 months, after a detailed financial analysis of the existing situation, it appeared, however, that the overall profits of the institute had

declined by 8% rather than showing an expected increase. There had been no change in other conditions within the set-up. Perplexed about this unexpected outcome, the manager of the institute sought advice from a firm of management consultants. The consultants worked on the details provided by the manager of the institute and finally submitted their report, giving useful advice and recommendations.

Given below are a set of factors which may not be important in the decision advice given by the firm of management consultants. Evaluate each factor with respect to the classification scheme given below.

Classification Scheme

Mark

- (i) if it is a major objective in the decision making process.
- (ii) If it is a major factor, influencing the decision.
- (iii) If it is a minor factor, influencing the decision.
- (iv) if it is an unimportant issue, in making a decision.

The following items are to be evaluated on the basis of the classification-scheme.

1. Time required for getting the new equipment.
2. Possible difficulties in getting a loan.
3. Increased productivity of subordinates.
4. Training of subordinates in new techniques of computerisation.
5. Increase in profits.

7. Regional Centres

Following list provide detail information about Regional Centres of the University

| Sr. No. | Regional Center | Address | Tel. Fax No. |
|---------|-----------------|--|---|
| 01. | Amravati | Yashwantarao Chavan Maharashtra Open University, Amravati Regional Centre, V.M.V. Road to Valgaon Road, Post. V.M.V., Amaravati-444604 | Tel No.0721-2531444 Fax. No. 0721-2531445 |
| 02. | Aurangabad | Yashwantarao Chavan Maharashtra Open University, Aurangabad Regional Centre, C/o, Survey No.41, Nandanvan Colony, Camp, Aurangabad-431001 | Tel No. 0240-2335798 / 2356826 Fax No. 0240-2335798 |
| 03. | Mumbai | Yashwantarao Chavan Maharashtra Open University, Mumbai Regional Centre, C/o, Jagannath Shankarsheth, Primary Municipal School, 2 nd Floor, Frear Breech (South), Nana Chouk, Grant Road (West), Mumbai-400007. | Tel No. 022-23874186 / 23813256 Fax No. 022-23826135 |
| 04. | Nagpur | Yashwantarao Chavan Maharashtra Open University, Nagpur Regional Centre, Subhedar Hall, University Sports Area, Law College Campus, Amravati Road, Ravinagar Chouk, Nagpur-440001 | Tel No. 0712-2553724 / 25 Fax No. 0712- 2553725 |
| 05. | Nashik | Yashwantarao Chavan Maharashtra Open University, Nashik Regional Centre, Old Corporation Building, 2 nd Floor, New Pandit Colony, Nashik-422002 | Tel. No. 0253-2317063 Fax No. 0253-2576756 |

| Sr. No. | Regional Center | Address | Tel. Fax No. |
|---------|-----------------|--|--|
| 06. | Pune | Yashwantarao Chavan Maharashtra Open University, Pune Regional Centre, Shahir Annabhau Sathe Prashalagruha, Corporation School No. 5 (Boys), 654, Opp. Sadashiv Peth Haud, Kumdhekar Marg, Pune-411030 | Tel No. 020-24491107 Fax No. 020-24457914 |
| 07. | Kolhapur | Yashwantarao Chavan Maharashtra Open University, Kolhapur Regional Centre, Shivaji University Campus, Near Post Office, Vidyanagar, Kolhapur-416004 | Tel No.0231-2607022 Fax No. 0231-2607023 |
| 08. | Nanded | Yashwantarao Chavan Maharashtra Open University, Nanded Regional Centre, C/o, Smt. Indira Gandhi Adhyapak Mahavidyalaya, Latur Phata, Vasarni Road, Nanded-431603 | Tel No. 02462-259940/50 Fax 02462-259940 |

8. Study Centres

| Sr. No. | Study Center Code | Study Center Name | Address | Contact No. |
|--------------------------|-------------------|---|--|--------------------------------------|
| Amravati Region | | | | |
| 1 | 1101A | L.R.T. Commerce College, Akola, Akola | Smt. L.R.T. College of Commerce, Ratanlal Plot, Akola 444 001 | Ph: (0724) 2400197, 2413924, 2457689 |
| 2 | 1105A | Shri Shivaji Arts, Commerce and Science College, Akola, Akola | Shri Shivaji College of Arts, Commerce & Science College, Sc Nagar, Shivaji Park, Akola - 444001 | 0724) 2433438, 2453295 |
| 3 | 1203A | Shri Shivaji Arts and Commerce College, Amravati, Amravati | Shri Shivaji Arts & Commerce College, Amravati | (0721) 2660510 |
| 4 | 1251A | Vidyabharati Mahavidyalaya, Amravati | Vidya Bharati College, C.K.Naidu Road, Camp, Amravati 444 602 | (0721) 2551979, 2662740 |
| 5 | 1392A | College of Management, Khamgaon | College of Management, Durdarshan Kendra Road, Kamal Nagar, Khamgaon | (07263) 256566 |
| 6 | 1401A | Amolakchand College, Yavatmal, Yavatmal | Amolakchand Mahavidyalaya, Godhani Road, Umarsara, Yavatmal 445001 | (07232) 245179, 244687 |
| 7 | 1505A | Savitribai Phule Mahila College, Washim | Savitribai Phule Mahila College Washim | (07252) 232262 |
| Aurangabad Region | | | | |
| 8 | 2103A | S.B.Arts and Commerce College, Aurangapura, Aurangabad, | S. B. College, Aurangabad - 431 001 | (0240) 2332040, 2362040 |
| 9 | 2105A | Vasantryao Naik College, Aurangabad | Vasantryao Naik Mahavidyalaya, Chikhalthana Road, Aurangabad - 431 003 | (0240) 248321 |

| Sr. No. | Study Center Code | Study Center Name | Address | Contact No. |
|----------------------|-------------------|--|---|----------------------------------|
| 10 | 2107A | Marathwada Institute of Technology (Mit), Aurangabad | Marathwada Institute of Technology (MIT)P.B.No.327, Beed bypass Road, Aurangabad-431028 | (0240) 2377284, 2376815, 2373129 |
| 11 | 2108A | Institute of Management and Training Research (Imtr), Aurangabad, Aurangabad | Institute of Management Training & Research (IMTR)Plot No. P-4, Near Bajaj Bhavan (CMIA office), MIDC Railway Station Road, Industrial Area, Aurangabad - 431 005 | (0240) 2331039 |
| 12 | 21101 | Janvikas Magasvarghiya Sevabhavi Sanstha, Aurangabad | Janvikas Magasvarghiya Sevabhavi Sanstha) Aurangabad, Bajaj Nagar, Waluj Pin: 431136 | |
| 13 | 2186A | Vinayakrao Patil College, Vaijapur | Vinayakrao Patil College,P.O. Box No. 3, Vaijapur, Aurangabad – 423 701 | (02436) 222086 |
| 14 | 2201A | Swami Ramanand Tirth Arts and Commerce College, Ambejogai | S.R.T. College, Ambajogai, Dist. Beed - 431 517 | 02446) 247073,247173 |
| 15 | 22101 | Navgan Shikshan Sanstha& Management Science Mahavidyalaya, Parali | Navgan Shikshan Sanstha's Arts, Commerce &Management Science College, Parli (V) 431513 Dist. Beed | (02446) 223311, 222495 |
| 16 | 2217A | Anandrao Dhonde Babaji College, Kada | Alias Babaji College, Ashti, Beed – 414 02 | (02441) 239621 |
| 17 | 2342A | Rajashri Shahu College, Paradh Bk | Rajashri Shahu Arts, Commerce & Science College Paradh Bk, Tal. Bhorkardan, Dist. Jalna - 431 114 | (02485) 249471 |
| 18 | 2602A | Ramkrishna Paramhansa Mahavidyalay,, Osmanabad | Ramkrishna Paramhansa Mahavidyalaya Osmanabad-413501 | (02472) 222231, 222237 |
| Mumbai Region | | | | |
| 19 | 31236 | Smt. P.D.Hinduja Trust's, Institute of Management Studies, Mumbai | Smt. P. D. Hinduja Trust Institute of Mgt. Studies 315, New Charni Road, Mumbai - 400 004 | (022) 23826240, 9819116267 |
| 20 | 3133A | Chetana College of Commerce, Bandra | Chetna College, Govt. Colony, Near Sahakari Vasahat,Bandra (E), Mumbai - 400051 | (022) 26422750 |
| 21 | 31453 | Chikitsak Samuha Ss and Ls College, Goregaon, Mumbai, Goregaon | S.S. & L.S. Patkar College of Arts & Science & V.P. Voude College, of Commerce & Economics S.V. Road, Goregaon(W), Mumbai-400 062 | (022) 28781188 |
| 22 | 31471 | Ramanand Arya D. A.V. College, Bhandup(E) | Ramanand Arya D.A.V. College, Station Road, Datar Colony Bhandup (E), Mumbai - 400 042 | (022) 25662921 |
| 23 | 31472 | Maharshi Daynanad College of Arts, Sci and Com., Mumbai | Mharishi Dayanand College of Arts Sciieces & Commerce 25, Dr. S. S. Rao Pard, Mumbai - 400 012 | (022) 24104541 |

| Sr. No. | Study Center Code | Study Center Name | Address | Contact No. |
|----------------------|-------------------|---|---|----------------------------------|
| 24 | 3253A | S P Mores Dnyanam Annam Foundation College of Hospitality and Tourism, Panvel | Podi No.1, Sector-15, Near Station, New Panvel (East) Navi Mumbai | 022-27455971 27465060 |
| 25 | 3258A | Yashwant Memorial Trust, Panvel | Yashwant Memorial Trust, Ashoka Gardens, B-14, Near City Post Office, Mahatma Phule Road, Panvel - 410 206 | (022) 27460181, 9819248771 |
| 26 | 3379A | N.E.S. Ratnam College of Arts, Science and Commerce, Bhandup (W) | Ratnam College of Arts, Science & Commerce National Highschool Marg, Bhattipada Road, Bhandup (W) - 400 078 | 25951381, 25954464 |
| 27 | 3503A | Birla College of Arts, Science and Commerce, Kalyan | Birla College of Arts, Science & Commerce, Murbad Road Kalyan Dist. Thane - 421 304 | (0251) 2203740, 2207054 |
| 28 | 3506A | Karmaveer Bhaurao Patil College, Vashi | Karmaveer Bhaurao Patil College, Vashi, Juinagar Sector 15A, Navi Mumbai - 400 703 | 9322241449, 9969339712 |
| 29 | 35315 | Jeevandeep, Arts, Commerce and Sciences College, Goveli | Jeevandeep Arts, Commerce & Science, Goveli Rayate Tal. Kalyan, Dist., Thane - 421 301 | (0251) 2390922 |
| Nagpur Region | | | | |
| 30 | 4402A | C.P and Berar College, Nagpur | C.P. & Berar Education Society's College of Arts & Commerce, Tulsibaug, Nagpur - 440 022. | (0712) 2766482, 2740305 |
| 31 | 44127 | Annasaheb Gundewar College, Nagpur | Annasaheb Gundewar College, Kotal Road, Nagpur Rurasl, Nagpur | 9402050243 |
| 32 | 44150 | Dhanwate National College, Nagpur | Dhanwate College of Commerce & Management Congress Nagar, Nagpur | (0712) 2454193 |
| 33 | 44211 | Tirpude Institute of Management Education, Nagpur | Tirpude Institute of Management Education Civil Lines, Nagpur | (0712) 2544465, 2525781. |
| 34 | 44234 | City Premier College, Nagpur, Nagpur | City Premier College, Wardha Road Nagpur -440 015 | (0712) 2251900, 6658300 |
| 35 | 44237 | Seva Sadan Highschool, Nagpur | Seva Sadan High School, Sitabuldi Nagpur | (0712) 2151215 |
| 36 | 44253 | V.M.V.Commerce J.M.T.Arts College, Nagpur | V. M. V. Commerce, J. M. T. Arts College, Wardhaman Nagar, Nagpur City, Nagpur | 9665013468, (0712)2764391 |
| 37 | 44281 | Nagar Yuwak Shikshak Santha, Nagpur | Nagar Yuvak Shikshan Sanstha Atrey Layout, Nagpur- 440 022 | (0712) 2249462 |
| 38 | 44354 | Central Institute of Business Management Research and Development, Nagpur | Central Institute of Business Management Research & Development, Pawan Bhumi, Wardha Raod, Nagpur- 440 022 | (0712) 2292367 |
| 39 | 4533A | Vidhya Vikas College, Samudrapur | Vidya Vikas Arts, Commerce & Science College, Samudrapur, Dist. Wardha - 442 305 | (07151) 225560 |

| Sr. No. | Study Center Code | Study Center Name | Address | Contact No. |
|----------------------|-------------------|--|--|---------------------------------|
| 40 | 4534A | Lok College, Wardha | Lok Mahavidyalaya, Bachelor Road, Pratap Nagar Wardha | (07152) 242580 |
| Nashik Region | | | | |
| 41 | 5103A | Shri S.S.G.M. College, Kopergaon | Shri Sadguru Gangageer Maharaj Science, Gautam Arts & Sanjivani Commerce College, Kopergaon, Dist. Ahmednagar - 423 601 | 223155/221308, (02423)223156 |
| 42 | 51104 | Institute of Management Research and Rural Development, Ahmednagar | Institute of Management Research & Rural Development Opp. New Law College, Lal Taki Road, Ahmednagar -414001 | (0241) 23244898, 2322436 |
| 43 | 51136 | Mula Education Society's Arts, Commerce and Science College, Sonai, Ahmadnagar | Mula Education Society's Arts, Science & Commerce College, Sonai, Tal. Newasa, Dist. Ahmednagar | (02327) 231384 |
| 44 | 5281A | Systel Institute of Management and Research, Deopur | Systel Institute of Management & Research Wadi Bhokar Road, Devpur, Dhule-424002 | 02562-226085 |
| 45 | 5290A | M.D. Palesha Commerce College, Dhule | M. D. Palesha Commerce College, Dhule - 424001 | (02562) 245110,272913 |
| 46 | 5299A | Sharada S and S Sanstha Vidyadhan Commerce College, Valwadi, Valwadi | Sharda Shaikshanik & Samajik Sanstha Vidyadhan Mahavidyala, Valwadi, Gondur Airport Road, Devpur, Dhule | Ph: (02562) 270071 |
| 47 | 5303A | Mulaji Jetha Mahavidlaya, Jalgaon | M. J. Mahavidyalaya Jalgaon - 425002 | (0257) 2237363, 2234281 |
| 48 | 53206 | Smt. S.M. Agrawal Institute of Management, Chalisgaon | Smt. S. M. Agrawal Inst. of Management, Om Market Yard Chalisgaon, Dist. Jalgaon -424 101 | (02589) 222472 |
| 49 | 5404A | K.T.H.M. College, Nashik | K. T. H. M. College, Gangapur Road, Nashik - 422002 | (0253)2571376, 2577341 |
| 50 | 5406A | Loknete Vyankatrao Hire College, Nashik | Loknete Vyankatrao Hire College, Panchavati Nashik - 422 003 | 2512924/2516351 |
| 51 | 5415A | Bhosla Military College, Nashik | Bhonsala Military College, Rambhoomi Nashik - 422 005 | 2545519/22340650 |
| 52 | 54245 | Arts, Commerce Mahila Mahavidyalaya, Nashik | Arts, Commerce Mahila Mahavidyalaya, Jail Road Nashik-Road, Nashik-422 101 | (0253) 2465967 |
| 53 | 54247 | Kalpataru Institute of Management Studies, Nashik | Kalpataru Institute of Management Studies 1st Floor above Diya Lab, Purab-Paschim Plaza Trimurti Chowk, Nashik - 422 008 | (0253) 2377103, 2393748 |
| 54 | 54368 | Sandip Foundations, Sandip College of Professional Education | SANDEEP COLLEGE of PROFESSIONAL EDUCATION, NASHIK-422213 | (02594) 222581/82/83/84 |

| <i>Sr. No.</i> | <i>Study Center Code</i> | <i>Study Center Name</i> | <i>Address</i> | <i>Contact No.</i> |
|--------------------|--------------------------|--|--|---------------------------|
| 55 | 5517A | Institute of Business Management and Research Centre, Nandurbar | Institute of Business Management & Research Centre, Khodai Mata Road, Nandurbar | (02564) 2225088 |
| 56 | 5525A | P.S.G.V.P. Mandal Arts, Sci. and Com. College, Shahada | P. S. G. V. T. Mandal's Arts, Science & Commerce College, Shahada, Dist. Nandurbar | (02565) 223747 |
| Pune Region | | | | |
| 57 | 62173 | Maharashtra Institute of Technology, Pune | Maharashtra Institute of Technology, S.No.124, Paud Road, Kothrud, Pune - 38 | 20 26912901/254 3768 |
| 58 | 62209 | Chanakya Mandal, Pune | Chanakya Mandal, 1557, Sadashiv Peth, Near Navi Peth, Pune - 30 | (020) 2433854, 24321177 |
| 59 | 62235 | Indrayani Mahavidhyalay, Talegaon | Indrayani College Talegaon Dabhade, Dist. Pune - 410 507 | (02114) 222225 |
| 60 | 62242 | Synergy Institute of Management, Pune City | Synergy Institute of Management, 1785, Khajina Vihir Chowk, Sadashiv Peth, Pune - 30 | (020) 24432452/244 32451 |
| 61 | 62258 | All India Institute of Local Self Government, Pune, Pune | Centre for Social Sciences, Management & Research of All India Institute of Local Self Government, Kothrud, Pune | (020) 25460293/254 61624 |
| 62 | 6225A | Brihan Maharashtra College of Commerce, Pune | Brihan Maharashtra College of Commerce, Shivaji Nagar Aagarkar Road, Pune - 411 004. | (020) 5654943, 5652341 |
| 63 | 62263 | National Inst. of Management Services, Pune | National Institute of Management Science Survey No. 169/1/A, Opp. ECPRO International Chinchwad, Pune - 33 | (020) 25553032 |
| 64 | 6230A | S.G.Kalbhore Arts, Commrce and Science College,, Kalbhor | Samajbhushan Ganpatrao Kalbhor Arts, Commerce & Science College, Loni Kalbhor, Tal. Haveli, Dist. Pune | 020-26913846 |
| 65 | 62333 | Maharashtra Vidyarthi Sahayak Mandal, Pune | Maharashtra Vidyarthi Sahayak Mandal, Sadashiv Peth, Pune - 411030 | (020) 24465774 |
| 66 | 62359 | Prof. Ramkrushna More, Arts Com and Sci Collage, Akurdi | Prof. Ramkrushna More, Art's Com & Science College, Akurdi, Pune - 411044 | (020) 25443024, 2765 9740 |
| 67 | 62430 | Shri Bhaskargiri Maharaj Shikshan Prasarak Mandal, Indryani College of Information Technology and Management, Pune | Shri Bhaskargiri Maharaj Shikshan Prasarak Mandal, Indrayani College of Information Technology and Management, PMT Chowk, Pune - 411039. | 9890150175 |
| 68 | 62471 | Preetam Prakash College (Arts and Commerce), Pune | Preetam Prakash College Arts & Commerce, Sect.No.1.Near Bhairavnath Vidyalaya, Indray Aninagar, Bosari, Pune -411 039 | 9260204295, 9145556920 |

| Sr. No. | Study Center Code | Study Center Name | Address | Contact No. |
|------------------------|-------------------|--|---|-------------------------|
| 69 | 6319A | Indapur Taluka Shikshan Mandala's Art's Science and Commerce College,, Indapur | Indapur Taluka Shikshan Prasarak Mandal's Arts, Science & Commerce College, Indapur Dist. Pune - 413 106 | (02111) 223102, 223523 |
| 70 | 6321A | Manikchand Dhariwal Institute of Management and Rural Technology, Shirur | Manikchand Dhariwal Inst. of Mgt. & Rural Tech. Shirur - 412 210 | (02138) 2246788, 224669 |
| 71 | 6504A | B.P.Sulakhe Commerce College,, Barshi | B.P. Sulakhe Commerce College Barshi, Dist. Solapur-419 411 | (02184) 222531 /223957 |
| 72 | 6585A | Walchand College of Arts and Science, Solapur | Ashok chowk, Solapur-413006. | 0217-2651863 |
| Kolhapur Region | | | | |
| 73 | 71103 | Shivraj College of Arts, Commerce and Science College, Gadhinglaj | Shivraj College of Arts, Commerce & Science College Gadhinglaj, Dist. Kolhapur - 416 502 | (02327) 222307,224142 |
| 74 | 71122 | Vivekanand Mahavidyalaya, Kolhapur | Vivekanand College 2130 'E', Tarabai Park, Tal. Karveer, Kolhapur - 416 003 | (0231)2658612, 2658840 |
| 75 | 7114A | Night College of Arts and Commerce, Ichalkarnaji | Night College of Arts & Commerce Ichalkarani, Dist. Kolhapur - 416 115 | (0230) 2437666 |
| 76 | 71216 | Shri Shahaji Chhatrapati Mahavidyalaya, Kolhapur, Kolhapur | Shri Shahaji Chhatrapati Mahavidyalay, Dasara Chowk, Kolhapur - 416002 | (0231) 2644204 |
| 77 | 71242 | Sau.Sushila Danchand Ghodawat Charitabl, Atigre | Sou. Sushila Danchand Ghodawat Charitable Trust's (71242) Group of Institutions, Atigre, Dist. Kolhapur - 416 118 | (0230) 2460555 |
| 78 | 71257 | Jaysingpur College, Jaysingpur, Shirol, Kolhapur | Jaysingpur College, Jaysingpur Tal. Shirol, Dist. Kolhapur - 416 101 | (02322) 225381 |
| 79 | 71258 | Vidya Prabodhini Institute of It and Management, Kolhapur | Vidya Prabodhini Institute of IT & Management, 614 Arvind Plaza, 2nd Floor, Shahupuri, 2nd Lane, Kolhapur - 416 002 | (0231) 6452321 |
| 80 | 7202A | Shantiniketan Study Centre, Sangli | Shanti Niketan, Navbhart Shikshan Mandal Nagar Road, Lok vidhyapit, Sangli - 416 416 | (0233) 2312999 |
| 81 | 72146 | Padmabhushan Dr. Vasantraodada Patil Mahavidyalaya, Kolhapur | Padmabhushan Dr. Vasantraodada Patil Mahavidyalaya Tasgaon - 416312 Dist. Sangli | (02366) 250575 |
| 82 | 72161 | Balwant College Vita, Sangli | Balwant College, Vita, Khanapur, Sangli-415 311. | 02347-272096 |
| 83 | 72162 | Shriram Bahuddeshiya Sevabhavi Santha Arts and Commerce Collegecommerce and | Shriram Bahuddeshiya Sevabhavi Sanstha, Arts & Commerce Colelge, Share Gut No. 4171 to 4175, New ST Depo | (02343) 220009 |

| Sr. No. | Study Center Code | Study Center Name | Address | Contact No. |
|----------------------|-------------------|---|---|------------------------|
| | | Scince College, Aatpadi | Atpadi Tal. Atpadi, Dist. Sangli - 415301 | |
| 84 | 7232A | Rajarambapu Institute of Technology, Walva | Rajarambapu Institute of Technology, Rajaram Nagar Sakharale, Tal. Walva, Dist. Sangli - 415 414 | (02342) 226488, 220329 |
| 85 | 7402A | Arts and Commerce College, Kankavli | Vidyanagar kankavli, Dist: Sindhudurg-416602. | 02367-232053 |
| 86 | 7464A | Dr. J. B. Naik Arts and Commerce College, Savantwadi, Sindhudurg, | Dr. J. B. Naik Arts & Commerce College, Sawantwadi, Dist, Shindudurga - 416 510 | (02363) 271106 |
| 87 | 7477A | Chikistak Samudha, Kudal | Chikitsak Samudha, 1st Floor, Parashuratna Co-op. Hsg. Soc. Opp. Raul Maharaj College, Kudal, Sundhudurga | (022) 23856837 |
| Nanded Region | | | | |
| 88 | 8436A | College of Computer Science and Information Technology, Latur | College of Computer Science & Information Tech Ambejogai Road, cocsit, Latur - 413 531 | (02382) 228646, 228585 |
| 89 | 8571A | Institute of Technology and Management, Nanded | Institute of Tech. & Management, Nanded - 431 601 | (02462) 254850, 253471 |
| 90 | 8581A | Sahayog Sevabhavi Sanstha Adhyapak Vidyalaya, Nanded | Indira Institute of Management, Science Sahayog Educational Campus, Vishnupuri, Nanded - 431 606 | (02462) 229184 |
| 91 | 8701A | Shri Shivaji College of Arts Science and Commerce, Parbhani | Shri Shivaji College, Basmat Road, Parbhani - 431 401 | (02452) 226085, 221649 |

9. Contacts

Dr. Prakash Deshmukh

Director (I/C)

School of Commerce & Management

Phone : (0253) 2231477

University Address

Yashwantrao Chavan Maharashtra Open University, Dnyangangotri, Govardhan, Nashik - 422 222

University Phones

(0253) 2231714, 2231715, 2230227, 2230459, 2230025

University Fax

(091) (0253) 2231716

E-mail : dir-com@ycmou.digitaluniversity.ac

विद्यापीठ गीत



एक प्रतिज्ञा असे आमुची ज्ञानाची साधना ।
चिरंतन ज्ञानाची साधना ।
ज्ञान हेच संजीवन साऱ्या जगताच्या जीवना ॥ धृ ॥
ज्योत जागवू सुजाणतेची सकलांच्या अंतरी ।
तीच निवारील पटल तमाचे प्रभात सूर्यापरी ।
ज्ञानच देउळ, ज्ञानच दैवत, प्रगतीच्या पूजना ॥ १ ॥
नव्या युगाचा नव्या जगाचा ज्ञान धर्म आहे ।
त्यातच अमुच्या उजळ उद्याचे आश्वासन राहे ।
मुक्त करिल तो परंपरेच्या बंदिघरातुन मना ॥ २ ॥
हाच मंत्र नेईल आम्हाला दिव्य भविष्याकडे ।
न्यायनीतीचे पाऊल जेथे भेदाशी ना अडे ।
जे जे मंगल पावन त्याची जेथे आराधना ॥ ३ ॥

कुसुमाग्रज

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