

Duke University’s Fuqua School of Business is pleased to present the following employment information for its graduating Class of 2017 and intern Class of 2018. We hope you will find value in learning about the full-time positions and summer internships accepted by our Daytime MBA students in 2016 – 2017 and the premier organizations that hire them.

If we can answer any questions or help you with your talent needs, please contact the Career Management Center (CMC) at cmc-info@duke.edu or +1 (919) 660-7810.

Top 20 employers this year

Employer	Total Duke MBA Hires for 2016-2017	Class of 2017 (Full-Time)	Class of 2018 (Internships)
Amazon.com	45	15	30
Deloitte	40	26	14
McKinsey & Company	36	21	15
BCG (The Boston Consulting Group)	23	14	9
Microsoft Corporation	21	11	10
Accenture LLP	19	12	7
Bank of America Merrill Lynch	19	7	12
Bain & Company	17	10	7
Apple, Inc.	13	6	7
Goldman Sachs	11	3	8
Google, Inc.	9	5	4
Walmart	9	3	6
Dell, Inc.	9	3	6
DaVita Healthcare Partners	9	5	4
Eli Lilly and Company	9	3	6
American Airlines	8	4	4
Johnson & Johnson	8	5	3
PwC (PricewaterhouseCoopers LLP)	8	2	6
Cardinal Health	7	5	2
Cisco Systems	7	6	1
Coca-Cola Company, The	7	4	3
Credit Suisse	7	2	5

Please see pages 14 – 15 for a complete list of employers hiring Duke MBAs in 2016 - 2017.

CLASS OF 2017 FULL-TIME EMPLOYMENT DATA

Timing of first job offers	Total	By graduation		Between graduation and 3 months out		Total	
		Number	Percent	Number	Percent	Number	Percent
With permanent U.S. work authorization	251	239	95%	8	3%	247	98%
Without permanent U.S. work authorization	141	117	83%	12	9%	129	91%
All graduates	392	356	91%	20	5%	376	96%

Timing of job acceptances	Total	By graduation		Between graduation and 3 months out		Total	
		Number	Percent	Number	Percent	Number	Percent
With permanent U.S. work authorization	251	233	93%	9	4%	242	96%
Without permanent U.S. work authorization	141	108	77%	13	9%	121	86%
All graduates	392	341	87%	22	6%	363	93%

Two graduates, representing 0.5% of those seeking full-time employment, reported having full-time offers rescinded by employers.

On pages 2 – 6, you will see full-time compensation information for Class of 2017 graduates. This data is based on acceptances by three months post-graduation, in U.S. dollar equivalents, and self-reported by students. To protect privacy, salaries are not reported when there are less than four usable data points, the number is less than one percent of the reporting population, or when all salaries in the category are equal.

Annual base salary	Reporting base salary		Mean	Median	High	Low
	Number	Percent				
With permanent U.S. work authorization	232	96%	\$125,619	\$125,000	\$200,000	\$52,000
Without permanent U.S. work authorization	110	91%	\$117,442	\$120,000	\$156,000	\$55,000
All graduates reporting salary	342	94%	\$122,989	\$125,000	\$200,000	\$52,000

Signing bonus	Reporting signing bonus		Mean	Median	High	Low
	Number	Percent				
With permanent U.S. work authorization	192	83%	\$29,236	\$25,000	\$85,000	\$3,000
Without permanent U.S. work authorization	88	80%	\$32,859	\$30,000	\$75,000	\$3,500
All graduates reporting signing bonus	280	82%	\$30,374	\$25,000	\$85,000	\$3,000



By Job Function	Graduates		Annual salary			
	Number	Percent	Mean	Median	High	Low
Consulting	122	35%	\$134,045	\$140,000	\$170,000	\$75,000
Corporate Sustainability	1	< 1%				
Finance	87	25%	\$120,366	\$125,000	\$185,000	\$64,000
Corporate Finance	28	8%	\$114,296	\$115,000	\$145,000	\$90,000
Investment Banking	34	10%	\$125,618	\$125,000	\$150,000	\$86,000
Portfolio Management/Buyside Research	7	2%	\$116,000	\$125,000	\$145,000	\$90,000
Private Equity Analyst/Venture Capitalist	6	2%	\$129,800	\$140,000	\$185,000	\$64,000
Private Wealth Management	7	2%	\$121,429	\$125,000	\$125,000	\$100,000
Research/Sellside	1	< 1%				
Sales & Trading	1	< 1%				
General Management	71	20%	\$114,168	\$120,000	\$152,000	\$55,000
Business Development	8	2%	\$105,000	\$105,000	\$135,000	\$70,000
Internal Consulting/Corporate Strategy	11	3%	\$114,800	\$117,500	\$145,000	\$93,000
Project Management	3	1%				
Rotational/Leadership Dev. Program	33	9%	\$116,794	\$120,000	\$134,000	\$60,000
Human Resources	2	1%				
Marketing	46	13%	\$116,318	\$114,500	\$156,000	\$75,000
Brand Management	11	3%	\$106,200	\$106,000	\$115,000	\$100,000
General/Other	14	4%	\$114,036	\$114,000	\$145,000	\$90,000
Market Research	1	< 1%				
Product Development/Innovation	2	1%				
Product Management	13	4%	\$121,750	\$120,000	\$156,000	\$75,000
Sales	5	1%	\$121,800	\$122,000	\$130,000	\$110,000
Operations / Supply Chain	13	4%	\$125,692	\$130,000	\$152,500	\$72,500
Other	8	2%	\$105,438	\$115,000	\$130,000	\$61,000

Percentages based on the number of graduates who indicated job function when reporting accepted employment (350/363 = 96%).

By Industry	Graduates		Annual salary			
	Number	Percent	Mean	Median	High	Low
Consulting	119	33%	\$134,445	\$140,000	\$170,000	\$75,000
Energy	2	1%				
Healthcare	6	2%	\$126,667	\$130,000	\$135,000	\$110,000
Human Capital	6	2%	\$139,167	\$140,000	\$140,000	\$135,000
Strategy	52	14%	\$139,208	\$145,000	\$170,000	\$77,130
Technology	6	2%	\$123,000	\$135,000	\$135,000	\$100,000
Other Consulting	47	13%	\$131,866	\$140,000	\$152,500	\$75,000
Consumer Goods	18	5%	\$107,353	\$106,000	\$145,000	\$72,000
Beverages / Food	10	3%	\$109,300	\$105,500	\$145,000	\$72,000
Household / Personal	1	< 1%				
Other Consumer Goods	7	2%	\$103,667	\$103,500	\$110,000	\$95,000
Energy	10	3%	\$117,056	\$117,000	\$130,000	\$100,000
Energy Finance	1	< 1%				
Oil / Gas	4	1%				
Renewables	3	1%				
Utility Services	1	< 1%				
Other Energy	1	< 1%				
Finance	73	20%	\$122,970	\$125,000	\$200,000	\$60,000
Asset Management/Buyside	6	2%	\$120,000	\$125,000	\$145,000	\$90,000
Financial Services	56	16%	\$123,491	\$125,000	\$200,000	\$60,000
Private Equity/Venture Capital	10	3%	\$126,286	\$140,000	\$185,000	\$64,000
Other Finance	1	< 1%				
Government	2	1%				
Health	32	9%	\$112,168	\$120,000	\$130,000	\$52,000
Biotechnology	3	1%				
Global Health	4	1%				
Healthcare IT / Informatics	2	1%				
Medical Devices	3	1%				
Pharma	8	2%	\$110,386	\$114,000	\$125,000	\$80,000
Providers & Services	7	2%	\$108,929	\$125,000	\$125,000	\$70,000
Other Health	5	1%	\$98,000	\$105,000	\$120,000	\$52,000

By Industry (continued)	Graduates		Annual salary			
	Number	Percent	Mean	Median	High	Low
Hospitality/Tourism	1	< 1%				
Insurance	3	1%				
Legal Services	1	< 1%				
Manufacturing	8	2%	\$107,026	\$107,500	\$115,000	\$90,000
Media / Entertainment	2	1%				
Real Estate	3	1%				
Retail	5	1%	\$113,000	\$105,000	\$130,000	\$105,000
Social & Environmental Impact	6	2%	\$84,500	\$90,000	\$105,000	\$55,000
Economic/Community Development	1	< 1%				
Education	3	1%				
Foundations/Philanthropy	1	< 1%				
Other Social Impact	1	< 1%				
Technology	68	19%	\$124,030	\$121,000	\$156,000	\$75,000
Equipment/Hardware/ Networking	11	3%	\$133,727	\$134,000	\$145,000	\$117,000
Internet Services/ E-Commerce	21	6%	\$122,250	\$120,000	\$144,000	\$108,000
Software & Applications	25	7%	\$120,080	\$116,000	\$146,000	\$75,000
Telecommunications	4	1%	\$133,250	\$136,000	\$156,000	\$105,000
Other Technology	7	2%	\$122,500	\$127,500	\$130,000	\$105,000
Transportation - Airlines	7	2%	\$104,571	\$105,000	\$105,000	\$103,000
Other	2	1%				

Percentages based on the number of graduates who indicated industry when reporting accepted employment (360/363 = 99%).

By Undergraduate Major	Graduates		Annual salary			
	Number	Percent	Mean	Median	High	Low
Technical	114	32%	\$123,777	\$125,000	\$156,000	\$60,000
Business	117	33%	\$124,071	\$125,000	\$185,000	\$72,000
Other	126	35%	\$121,930	\$125,000	\$200,000	\$52,000

Percentages based on the number of graduates who indicated undergraduate major when reporting accepted employment (357/363 = 98%).

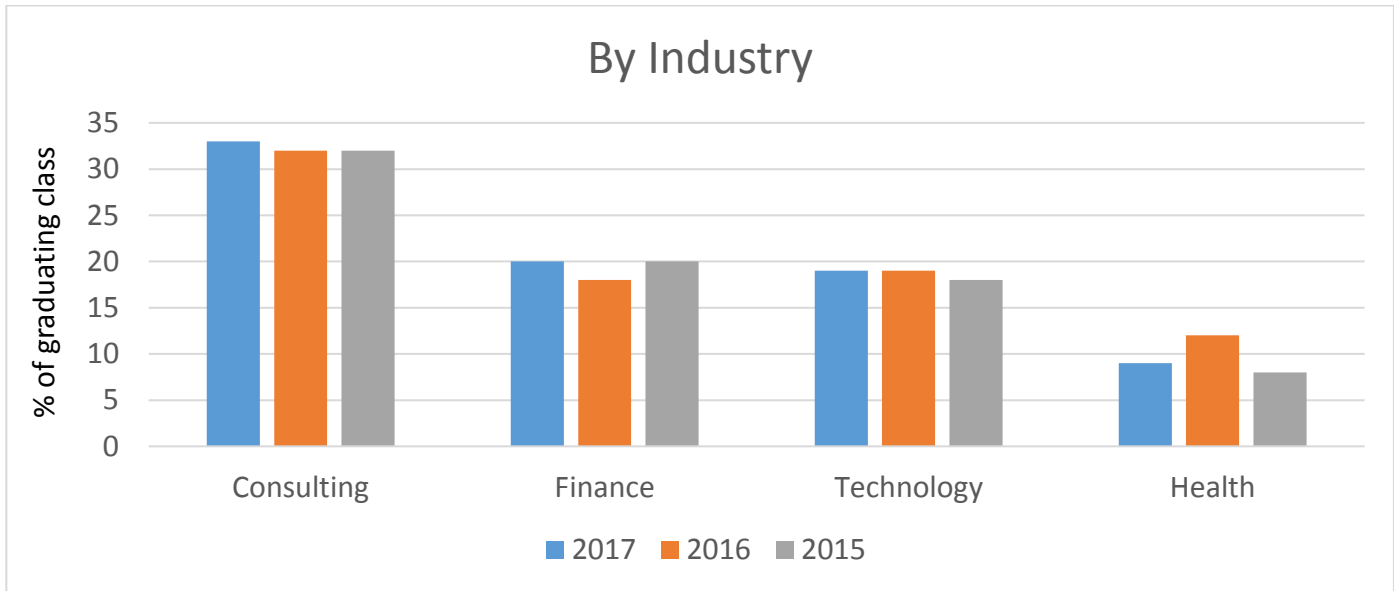
By World Region	Graduates		Annual salary			
	Number	Percent	Mean	Median	High	Low
Asia	16	5%	\$109,115	\$110,000	\$130,000	\$64,000
Australia and Oceania	1	< 1%				
Central America and the Caribbean	6	2%	\$96,667	\$100,000	\$125,000	\$60,000
European Free Trade Zone	5	1%	\$115,551	\$114,250	\$130,000	\$103,703
European Non-Free Trade Zone	1	< 1%				
South America	10	3%	\$93,744	\$88,910	\$145,000	\$61,000
North America	318	89%	\$124,908	\$125,000	\$200,000	\$52,000

Percentages based on the number of graduates who indicated world region when reporting accepted employment (357/363 = 98%).

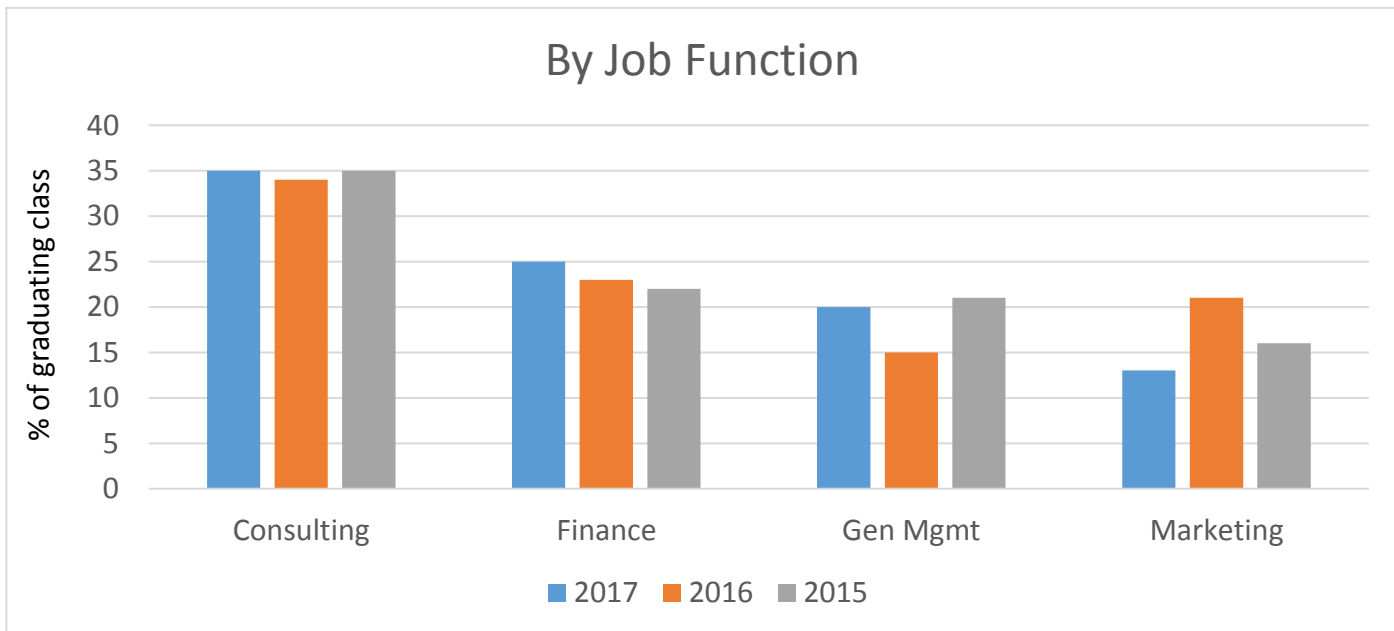
By North American Region	Graduates		Annual salary			
	Number	Percent	Mean	Median	High	Low
U.S. Mid-Atlantic	20	6%	\$132,425	\$130,000	\$200,000	\$93,000
U.S. Midwest	43	14%	\$126,755	\$125,000	\$152,000	\$90,000
U.S. Northeast	81	26%	\$127,619	\$125,000	\$170,000	\$90,000
U.S. South	65	20%	\$117,118	\$120,000	\$152,500	\$52,000
U.S. Southwest	32	10%	\$123,547	\$125,000	\$152,500	\$86,000
U.S. West	75	24%	\$126,042	\$121,500	\$185,000	\$55,000
Canada	2	1%				

By Years of Prior Experience	Graduates		Annual salary			
	Number	Percent	Mean	Median	High	Low
More than 1 year, up to 3 years	27	7%	\$123,320	\$125,000	\$152,000	\$70,000
More than 3 years, up to 5 years	161	44%	\$122,600	\$125,000	\$160,000	\$61,000
More than 5 years	175	48%	\$123,297	\$125,000	\$200,000	\$52,000

THREE-YEAR TRENDS: FULL-TIME POSITIONS



In an increasingly diverse MBA employment marketplace, our presence in key industries and job functions remains strong.



Sources of employment	Class of 2017 (Full-Time)		Class of 2018 (Internships)	
	Number	Percent	Number	Percent
Total School-Facilitated Activities	258	80%	303	87%
From a summer 2016 internship (full-time only) ¹	130	40%	N/A	
Scheduled interviews	93	29%	209	60%
Job postings	14	4%	45	13%
Other Fuqua source or event	21	6%	49	14%
Total Graduate-Facilitated Activities	66	20%	44	13%
From a summer 2016 internship (full-time only) ¹	19	6%	N/A	
Family, friends outside school	9	3%	14	4%
Job posting	10	3%	13	4%
Other source or event	28	9%	17	5%

Percentages based on the number of graduates (89%) and interns (86%) who indicated job offer source when reporting accepted employment.

¹ Differentiated by the original source of the internship, whether school- or graduate-facilitated.

CLASS OF 2018 INTERNSHIP DATA

On pages 8 - 12, you will see monthly compensation information for Class of 2018 interns. This data is in U.S. dollar equivalents and self-reported by students. To protect privacy, salaries are not reported when there are less than four usable data points, the number is less than one percent of the reporting population, or when all salaries in the category are equal.

Monthly salary	Reporting base salary		Mean	Median	High	Low
	Number	Percent				
With permanent U.S. work authorization	228	93%	\$8,331	\$8,000	\$14,000	\$1,000
Without permanent U.S. work authorization	131	83%	\$7,278	\$8,000	\$12,500	\$600
All interns reporting salary	359	89%	\$7,947	\$8,000	\$14,000	\$600

14% of interns reported receiving a signing bonus with a mean of \$3,610 and a median of \$2,500.



By Job Function	Interns		Monthly salary			
	Number	Percent	Mean	Median	High	Low
Consulting	85	22%	\$9,588	\$11,000	\$13,500	\$1,200
Finance	89	23%	\$8,585	\$9,615	\$12,500	\$600
Corporate Finance	17	4%	\$7,258	\$7,400	\$8,600	\$4,000
Investment Banking	43	11%	\$10,230	\$10,416	\$12,500	\$6,000
Portfolio Management/Buyside Research	3	1%				
Private Equity Analyst/Venture Capitalist	17	4%	\$5,282	\$4,628	\$10,000	\$600
Private Wealth Management	4	1%	\$9,508	\$9,808	\$10,416	\$8,000
Fundraising / Development	2	1%				
General Management	86	22%	\$7,144	\$7,450	\$12,600	\$1,000
Business Development	16	4%	\$6,275	\$6,800	\$8,333	\$3,000
Internal Consulting/Corporate Strategy	26	7%	\$6,834	\$7,050	\$10,000	\$1,800
Project Management	4	1%	\$5,550	\$5,850	\$6,500	\$4,000
Rotational/Leadership Dev. Program	24	6%	\$7,214	\$8,000	\$9,920	\$1,000
Human Resources	3	1%				
Marketing	90	23%	\$6,858	\$7,200	\$9,600	\$850
Brand Management	22	6%	\$7,159	\$7,384	\$9,000	\$6,000
General/Other	32	8%	\$6,635	\$7,000	\$9,600	\$1,667
Market Research	2	1%				
Product Development/Innovation	2	1%				
Product Management	29	7%	\$7,170	\$8,000	\$9,000	\$2,000
Sales	3	1%				
Operations / Supply Chain	19	5%	\$7,825	\$8,000	\$10,500	\$2,000
Other	17	4%	\$7,266	\$7,372	\$14,000	\$2,880

Percentages based on the number of graduates who indicated job function when reporting accepted employment (391/405 = 97%).

By Industry	Interns		Monthly salary			
	Number	Percent	Mean	Median	High	Low
Consulting	72	18%	\$10,486	\$11,268	\$13,500	\$1,600
Energy	1	< 1%				
Healthcare	3	1%				
Human Capital	4	1%	\$8,970	\$10,190	\$10,500	\$5,000
Strategy	35	9%	\$10,612	\$11,200	\$13,500	\$2,595
Technology	5	1%	\$10,317	\$11,000	\$12,500	\$6,000
Other Consulting	24	6%	\$11,165	\$12,250	\$12,500	\$2,400
Consumer Goods	23	6%	\$6,744	\$7,000	\$8,750	\$2,000
Beverages / Food	8	2%	\$6,595	\$7,268	\$8,750	\$2,000
Household / Personal	2	< 1%				
Other Consumer Goods	13	3%	\$6,757	\$6,512	\$7,713	\$5,258
Energy	7	2%	\$6,245	\$6,400	\$8,280	\$3,500
Energy Finance	1	< 1%				
Oil / Gas	1	< 1%				
Power Generation	1	< 1%				
Renewables	2	< 1%				
Utility Services	2	< 1%				
Finance	85	21%	\$8,747	\$10,000	\$12,600	\$600
Asset Management/Buyside	3	1%				
Financial Services	61	15%	\$9,363	\$10,416	\$12,500	\$3,300
Private Equity/Venture Capital	17	4%	\$5,512	\$5,253	\$10,000	\$600
Other Finance	4	1%				
Government	1	< 1%				
Health	58	14%	\$6,877	\$7,300	\$10,000	\$1,600
Biotechnology	9	2%	\$7,743	\$7,800	\$9,000	\$7,000
Global Health	3	1%				
Healthcare IT / Informatics	2	< 1%				
Medical Devices	13	3%	\$7,337	\$7,917	\$8,800	\$3,187
Pharma	17	4%	\$6,687	\$7,300	\$8,020	\$1,667
Providers & Services	8	2%	\$6,784	\$7,384	\$10,000	\$2,880
Other Health	6	1%	\$5,858	\$6,922	\$6,923	\$1,600

By Industry (continued)	Interns		Monthly salary			
	Number	Percent	Mean	Median	High	Low
Hospitality/Tourism	2	< 1%				
Insurance	3	1%				
Legal Services	1	< 1%				
Manufacturing	11	3%	\$7,395	\$7,550	\$10,000	\$5,000
Automotive	5	1%	\$6,640	\$7,300	\$7,800	\$5,000
Other Manufacturing	6	1%	\$8,150	\$8,000	\$10,000	\$7,000
Media / Entertainment	2	< 1%				
Real Estate	2	< 1%				
Retail	10	2%	\$6,678	\$7,000	\$8,000	\$4,500
Social & Environmental Impact	12	3%	\$4,248	\$4,000	\$7,000	\$1,200
Education	5	1%				
Foundations/Philanthropy	1	< 1%				
Other Social Impact	6	1%	\$4,700	\$5,500	\$7,000	\$1,200
Technology	106	26%	\$7,232	\$8,000	\$10,500	\$850
Equipment/Hardware/ Networking	19	5%	\$6,947	\$7,600	\$9,190	\$1,600
Internet Services/ E-Commerce	46	11%	\$7,471	\$8,000	\$10,500	\$850
Software & Applications	22	5%	\$7,015	\$8,000	\$8,600	\$2,000
Telecommunications	13	3%	\$7,150	\$7,000	\$9,600	\$6,000
Other Technology	6	1%	\$7,353	\$8,185	\$8,500	\$5,000
Transportation - Airlines	2	< 1%				
Other	4	1%	\$4,983	\$4,900	\$8,333	\$1,800

Percentages based on the number of interns who indicated industry when reporting accepted employment (401/405 = 99%).

By Undergraduate Major	Interns		Monthly salary			
	Number	Percent	Mean	Median	High	Low
Technical	132	34%	\$7,786	\$8,000	\$12,600	\$1,000
Business	135	34%	\$8,011	\$8,000	\$12,500	\$1,000
Other	127	32%	\$7,924	\$8,000	\$14,000	\$600

Percentages based on the number of interns who indicated undergraduate major when reporting accepted employment (394/405 = 97%).

By World Region	Interns		Monthly salary			
	Number	Percent	Mean	Median	High	Low
Africa (sub Saharan)	5	1%				
Asia	19	5%	\$5,581	\$5,578	\$10,417	\$600
Australia and Oceania	2	< 1%				
Central America and the Caribbean	2	< 1%				
European Non-Free Trade Zone	1	< 1%				
Middle East and North Africa	2	< 1%				
South America	7	2%	\$6,754	\$6,500	\$8,013	\$5,258
North America	364	91%	\$8,140	\$8,000	\$14,000	\$1,000

Percentages based on the number of interns who indicated world region when reporting accepted employment (402/405 = 99%).

By North American Region	Interns		Monthly salary			
	Number	Percent	Mean	Median	High	Low
U.S. Mid-Atlantic	18	5%	\$7,907	\$8,500	\$12,000	\$2,595
U.S. Midwest	38	10%	\$8,075	\$7,600	\$12,500	\$2,400
U.S. Northeast	108	30%	\$8,936	\$10,000	\$14,000	\$1,200
U.S. South	65	18%	\$7,678	\$7,000	\$12,500	\$1,000
U.S. Southwest	26	7%	\$8,272	\$8,000	\$12,500	\$2,000
U.S. West	109	30%	\$7,683	\$8,000	\$12,500	\$2,000

By Years of Prior Experience	Interns		Monthly salary			
	Number	Percent	Mean	Median	High	Low
One year or less	2	< 1%				
More than 1 year, up to 3 years	20	5%	\$8,060	\$8,000	\$12,500	\$4,500
More than 3 years, up to 5 years	161	40%	\$8,026	\$8,000	\$12,500	\$600
More than 5 years	222	55%	\$7,839	\$8,000	\$13,500	\$850

Class of 2017 Graduates

	With permanent U.S. work authorization			Without permanent U.S. work authorization			Total MBA graduates		
	Daytime MBA	Joint degrees	Total	Daytime MBA	Joint degrees	Total	Daytime MBA	Joint degrees	Total
Seeking employment	251	15	266	141	2	143	392	17	409
Not seeking employment									
Company sponsored	9	0	9	14	0	14	23	0	23
Continuing education	0	1	1	0	0	0	0	1	1
Postponing job search	2	1	3	0	0	0	2	1	3
Starting a new business	3	0	3	1	0	1	4	0	4
Not seeking for other reasons	0	0	0	0	0	0	0	0	0
Total not seeking employment	14	2	16	15	0	15	29	2	31
No information available	3	0	3	2	0	2	5	0	5
Total graduates	268	17	285	158	2	160	426	19	445

Class of 2018 Interns

	With permanent U.S. work authorization			Without permanent U.S. work authorization			Total MBA graduates		
	Daytime MBA	Joint degrees	Total	Daytime MBA	Joint degrees	Total	Daytime MBA	Joint degrees	Total
Seeking employment	247	19	266	158	0	158	405	19	424
Not seeking employment									
Company sponsored	7	0	7	5	0	5	12	0	12
Continuing education	0	1	1	0	0	0	0	1	1
Postponing job search	0	0	0	0	0	0	0	0	0
Starting a new business	3	0	3	1	0	1	4	0	4
Not seeking for other reasons	1	0	1	0	0	0	1	0	1
Total not seeking employment	11	1	12	6	0	6	17	1	18
No information available	0	0	0	3	0	3	3	0	3
Total students	258	20	278	167	0	167	425	20	445



Employers hiring at least one Duke MBA graduate or intern in 2016 - 2017

20 th Century Fox	Chevron Corporation	Ford Motor Company
3M	Churchill Capital Company	Full Steam Brewery
A.T. Kearney	CIGNA Corporation	Gartner
ABB	Cisco Systems	GE
Accenture LLP	Citi	Genentech
Acumen Fund Inc.	Citigroup	General Mills
Adobe Systems Inc.	Clorox Company, The	General Motors Company
ADP	Coca Cola Bottling Co. Consolidated	Georgia-Pacific LLC
AES Energy Storage	Coca-Cola Company, The	GlaxoSmithKline (GSK)
Allstate Insurance Co.	Cognizant Technology Solutions	Glenfarne Group
Amazon.com	Credit Suisse	Goldman Sachs
American Airlines	Ctrip.com International Ltd.	Google, Inc.
American Express Company	Cytokinetics, Inc.	Greenhill & Co.
Amgen, Inc.	D.light Design	HARMAN
Anheuser-Busch InBev	Danaher Corporation	Harris Williams & Co.
Apple, Inc.	DaVita	HD Supply
Arosa LLC	Deere & Co.	Hershey Company, The
AstraZeneca	Dell, Inc.	Hines
AT&T	Deloitte	Houghton Mifflin Harcourt
Athenahealth	Deloitte Corporate Finance LLC	Houlihan Lokey
BAE Systems	Delta Air Lines	HP, Inc.
Bain & Company	Deutsche Bank	IBM Corporation
Bank of America Merrill Lynch	Development Finance Initiative	IDEXX
Barclays	Dimensional Fund Advisors	illumina
Baxter Healthcare	Discover Financial Services	Innovations in Healthcare (Formerly IPIHD)
Bayer	DISH Network	Inspiring Capital
BCG (The Boston Consulting Group)	Dr Pepper Snapple Group	Integra LifeSciences
BD	Duke Corporate Education	Intel Corporation
Bill & Melinda Gates Foundation, The	Duke University Health System, Inc.	Internex Capital
Bimbo Bakeries USA	DuPont	Intuitive Surgical
BlackArch Partners	E & J Gallo Winery	IQVIA (Formerly QuintilesIMS)
BNP Paribas	eBay Inc.	Itau Unibanco
Boehringer Laboratories	Education Pioneers	J.P. Morgan
Booz Allen Hamilton	Eli Lilly and Company	Jabil Inc.
Boston Scientific Corporation	Emerson Electric	Janssen Pharmaceutica Inc. (J&J)
Bridgewater Associates, LP	Eos Energy Storage	JD Group
Burt's Bees, Inc.	Ernst & Young	Jefferies & Company, Inc.
Caesars Entertainment Corporation	Everest Group	John Deere
Cain Brothers & Company, LLC	Exelon Corporation	Johnson & Johnson
Cambridge Associates	ExxonMobil Corporation	K12 Inc.
Capital One	Facebook	Kaiser Permanente
Cardinal Health	Falabella	Kespry
Cencosud SA	Federal Bureau of Investigation (FBI)	KIPP New Orleans Schools
Chatham Financial Corporation	Fidelity Investments	KPMG LLP

L'Oreal	Principia Management Group	Twitter
L.E.K. Consulting	Prudential	U.S. Agency for International Development (USAID)
Laboratory Corporation of America	PwC (PricewaterhouseCoopers LLP)	UBS
Landmark Partners	Qualtrics	UBS Investment Bank
Lazard	Quantified Ventures	UBS Securities LLC
Liberty Mutual	Quest Diagnostics	UNC Health Care
LinkedIn	RBC Capital Markets	United Airlines
LORD Corporation	Reckitt Benckiser	United Surgical Partners International
Los Alamos National Laboratory	Red Hat Inc.	UnitedHealth Group
M&T Bank Corporation	REDF	Universal Orlando
Macquarie Capital	Redwoods Group, The	UPMC
Marriott International	Roche	Vanguard
Mars, Incorporated	Rothschild	Varian Medical Systems
Massachusetts General Hospital	Sageworks, Inc.	Verizon
McKesson Corporation	salesforce.com	VF Corporation
McKinsey & Company	Samsung Electronics America, Inc.	Visa Inc.
Medtronic	Samsung Global Strategy Group	VMware Inc.
MetLife	SAP Americas, Inc.	Walmart
MetLife Investments	ScottMadden, Inc.	Wayfair
MGM Resorts International	SenGenix, Inc	Wells Fargo Securities
Microsoft Corporation	Shire US, Inc	Whirlpool Corporation
Milliken & Company	Simon-Kucher & Partners	William Blair & Company
Moelis & Company	SJF Ventures	Wipro Ltd
Montblanc Consulting	Skoll Foundation, The	Workday
Morgan Stanley	Small Business & Technology Development Center	Workiva
National Grid	Sony Music Entertainment	Zillow
Nestle USA	Southern California Edison	ZS Associates
New Capital Partners	SunTrust Robinson Humphrey	
New York Presbyterian Hospital	T-Mobile USA	
NextEra Energy, Inc.	Takeda Pharmaceuticals USA Inc	
Nike	Tata Consultancy Services, Ltd.	
Nissan North America	Tefen USA	
Novozymes	Tesla	
NRG Energy Inc	Teva Pharmaceuticals	
Olam International	The Advisory Board Company	
P&G (Procter & Gamble)	The Advisory Board Company, Southwind Division	
Pacific Gas & Electric Company	The Context Network	
Paper Crane Associates	The Riverside Company	
PayClip	The Wendy's Company	
PayPal	ThermoFisher	
PepsiCo	Third Plateau Social Impact Strategies	
Pfizer, Inc.	Thomson Reuters	
PG&E (Pacific Gas and Electric)	Thornburg Investment Management	
Piper Jaffray & Co.	Tideline	
PNC Bank	Triangle Insights Group	
Point B		